

Seeking to preserve, protect and enhance land in perpetuity for the public benefit.

Chairman's Report

April, 2013

Dear Fellow Members of the Licking Land Trust,

How quickly time passes. This is my final Chairman's Report as I turn the leadership reins over to the very capable Dr. Doug Spieles, professor at Denison University. Thank you for the privilege of allowing me to lead the Licking Land Trust over these past six years as we carried out our mission to preserve land and worked to assure a strong organization.

This 2012 Annual Report describes in detail how the Trust continues to educate and work with landowners on preserving their land, while also growing and strengthening the organization to assure its existence in perpetuity. A few highlights of note from 2012 include:



- * This past year was a high-water mark for the Licking Land Trust's membership, 462 members, including seven local Small Business Members who joined as part of a new initiative.
- * As part of our community outreach and education activities, we participated in meetings of the Coalition of Ohio Land Trusts (COLT) and various agricultural forums; we conducted a stewardship volunteer training session; we co-sponsored the Licking River Round Up; and we provided speakers for presentations to Kendal at Granville, the Natural Resources Area of the Hartford Fair, and the fall COLT conference.
- * Financially, we achieved solid ground by fully funding our operating costs with our annual dues and growing our endowed and special funds significantly. Moreover, we established policies, procedures and plans for procuring and caring for gifts and legacies.
- * The Board implemented recommendations from a 2011 Guided Organizational Assessment, completed strategic planning, and made preparations to apply for accreditation from the Land Trust Alliance.

Most significantly, however, as the Licking Land Trust moves forward in 2013 and beyond, the Board of Trustees will use a modified operating model where more work will be completed at the committee level. The Board will be looking to you, our members, to participate on committees of interest to you or to help on projects and initiatives as a volunteer.

I am optimistic about the future. The Licking Land Trust is well positioned to carry out its mission in perpetuity thanks to the support of its members and the dedication of its Board of Trustees. I have been honored to have been a part of it.

Candi Moore Chairman

The mission of the Licking Land Trust is the preservation and permanent protection of central Ohio green spaces -- wetlands, woods, farmlands, riparian corridors, and scenic vistas -- and education about the importance of green spaces and their conservation, all for the public benefit.

Highlights

Community Involvement

The Trust extends a special thanks to Licking Soil & Water Conservation District, students at the Granville Studio of Visual Arts, and their instructors Paul Hamilton and Jen Pentecost for donating and painting the rain barrel, which was raffled off at the Trust's annual Member Meeting in November.





In addition, the Trust co-sponsored the 2012 Licking County River Round Up, an annual river trash clean-up event held in September.

Volunteer Assistance

Board members and volunteers donated over 1,400 hours in 2012, managing the Trust and properties, providing education and outreach programs and working toward accreditation.

They also staffed booths at multiple events, completed yearly property inspections, raised money, took photos, gave presentations, oversaw special projects and met with landowners and donors. They generously gave their time and talents to the Trust!

Thank You!
Liz Bicking And
Wendy Bittel Jurg
Tod Frolking Nam
Jim Holtsberry Skip

Andy McCall Jurgen Pape Nancy Shepherd Skip Shepherd

The Legacy Club

Is land conservation in our community important to you? Do you want your children and future generations to continue to enjoy and experience open spaces? Several members of the Licking Land Trust have supplemented their annual membership gifts by naming the Licking Land Trust as a beneficiary in their estate plans – by will, trust, retirement plan designation, or life insurance policy. We welcome your consideration of a gift through your estate to support the important work of the Licking Land Trust in the years ahead. When naming the Land Trust as a beneficiary, the correct legal designation is as follows:

The Licking Land Trust, a nonprofit corporation organized and existing under the laws of the State of Ohio, with principal business address of 128 South Main Street, PO Box 196, Granville, Ohio 43023; Tax ID Number 31-1284110.

We encourage you to contact us (with no obligation on your part) to learn more about options for including the Land

Trust in your plans or to share your plans and discuss any specific preferences you may have for the use of your gift. Licking Land Trust Board member Greg Sharkey will be pleased to assist you with questions/ issues related to including the Trust in your estate plans. Greg may be reached at gsharkey@tnc.org or 614-787-4739.



2012 Licking Land Trust Board of Trustees & Staff

Candi Moore, Chair (2015) Doug Spieles, Vice Chair/ Secretary (2014) Mark Roth, Treasurer (2015) Larry Bicking (2013) Lyn Boone (2015) Pat Deering (2015) Linda Habig (2014) Jeremy King (2014) Craig McDonald (2012) Mike Mickelson (2013)
Greg Sharkey (2013)
Don Wiper (2014)
Wendy Bittel, Office Administrator

Committee Reports

Stewardship & Potential Easements

In 2012, Licking Land
Trust board members and
volunteers visited all 26
Land Trust easements and
properties. Stewardship
is critical to ensuring that
all easements are upheld
and that properties are
monitored on a regular
basis. The Licking Land
Trust takes great pride
in maintaining positive
working relationships with
property owners and the



greater Licking County community. Through positive outreach and timely communication, land use issues are resolved long before they reach a point requiring formal action

In addition to property inspections, the Trust and its partners continued restoration work at Spring Valley Nature Preserve. Trees were planted in the open field along the banks of Salt Run, an outhouse screen was added, two new benches were erected, a washedout bridge was repaired and moved a little further

Spring Valley 2012:

1-plant trees
1-build outhouse screen
1-build benches
1-repair foot bridge
1-develop trail map

downstream, and Denison students working with Dr. Spieles and Grace Gordon developed a new trail map as part of a GIS course.

Trust Board Members also continued discussions with about 35 potential easement donors. A conservation easement is a legal agreement to preserve land and is given to qualified organizations such as the Trust. The landowner retains ownership of the land and the right to control access to it. Not only does an easement represent the wishes of a specific donor, it mandates the conservation of natural resources - which is at the very core of the Trust's mission.

Education & Outreach

In 2012, the Trust continued to work on connecting the community with land and conservation efforts. The Trust conducted a stewardship volunteer training session and held a spectacular wildflower hike at Spring Valley. Trust-

protected properties were used for education and research excursions by Denison University in both spring and fall. In September, the Trust hosted a local Cub Scout pack for a nature hike, and in November was pleased to welcome Josh Knights of The Nature Conservancy in Ohio as the keynote speaker at its annual banquet.



The Trust also continued outreach activities by staffing booths at The Dawes Arboretum Arbor Day Festival and the Hartford Fair and giving several land conservation preservations. These efforts were effective in raising awareness among hundreds of central Ohioans.

The Trust wrote and published its annual report and spring and fall newsletters, which all members received. Newsletters were also sent to governmental officials and placed in most public libraries in Licking County.



In addition to maintaining its Facebook page during 2012, the Trust continued to enhance its website resulting

in more than 1,800 webpage views, substantially expanding the Trust's exposure and visibility. This number represented an increase of 28% over the prior year's visits.

As a combined result of mailings, newsletters, and online access points, the Trust made 6,243 separate contacts with its members and the community. Library distribution of mailings, along with several news releases to the press, also increased the Trust's publicity.

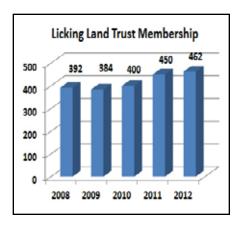
Committee Reports

Membership & Donor Development

The Trust achieved the highest membership enrollment in its 23-year history, with members totaling 462. The membership comprised 57 individuals, 318 family members, 32 honorary members, and a small number of businesses, governmental units and students.

Memberships also included 25 Stewards, a group of individuals and families donating \$500 or more, and 20 Conservators who contributed between \$250 and \$499. These categories recognize significant financial contributions made to the Trust; the individuals and businesses are recognized on pages 8 and 9.

A major initiative was the "Small Business Membership Drive," which resulted in seven local and regional businesses joining the Trust, none of which had been prior



members, and all of which indicated a strong interest in supporting the Trust mission. The Trust continued its work to increase membership through enhanced public awareness as noted above in the Education & Outreach report.

The Committee continued to develop a campaign plan to raise funds required by the national accreditation process. The two funds, Legal Defense and Stewardship, will be reserves for costs that could arise in defending conservation easements in the courts, or in caring for and monitoring easements or properties protected by the Trust.

Additionally, the Committee developed a gift acceptance policy, which sets standards for acceptance and management of various kinds of gifts. The policy also articulates responsibilities in protecting both the donor's and the Trust's interests in any gift transaction.

The Committee also proposed and instituted new recognition levels for donors, and continued its task of selecting a new member/donor database for the Trust.

Accreditation

In 2012, the Trust continued its documentation efforts to show compliance with Land Trust Alliance's (LTA) Standards and Practices (organizational policies). The Trust

also received a \$5,000 grant, through LTA's National Services Excellence



Program, to review all of its easement project files. The review will take place in 2013 and help assure that property project files contain all necessary acquisition, management and monitoring documentation. The Board also implemented recommendations from a 2011 Guided Organizational Assessment (GOA).

The Trust is on track to submit an accreditation application in 2014 by registering in May of 2013. The Accreditation Committee and the Board are excited to move ahead in this process as it will strengthen efforts to conserve and protect land in perpetuity.

Accreditation Check list:

- √ Review Accreditation Regnirements
- √ Draft, Review & Adopt Policies
- **√** Document Implementation of Policies
- √ Complete GOA
- + Raise Legal Defense Funds (in progress)
- + Raise Stewardship Funds (in progress)
- Register for Accreditation (2013)
- Prepare & Submit Pre-application (2014)
- Prepare & Submit Application (2014-15)
- Receive Accreditation!

Financial Report

The financial condition of the Trust remained strong during 2012 with total cash received and total assets increasing during the year. The trust continues to have no debt. All cash is invested only in FDIC-insured bank accounts with a local bank.

As of December 31, 2012, total assets were \$444,566, of which \$196,347 was cash in various bank accounts and the balance of \$248,219 is the value of land owned, easements and other assets, as shown on the balance sheet.

During 2012 total cash received was \$126,054. Operating cash received, primarily dues, was \$25,093. Total donations and bequests for 2012 were \$100,961. Operating expenses for 2012 were \$24,626. Thus operating expenses exceeded operating cash received by \$467 during 2012.

In addition to operating cash on hand of \$26,699, at the end of 2012 the Trust has \$69,617 in dedicated funds for legal defense, stewardship, Spring Valley and a small tree planting fund. These funds are dedicated to monitoring protected properties and paying for costs of enforcing conservation easements, if needed. The Spring Valley Fund is restricted to projects at the preserve and currently has a cash balance of \$15,069.

The Trust Board reviews and approves the financial statements and transactions, including donations and bequests, dues received, interest earned and all expenses on a monthly basis and compares them to the annual budget.

Licking Land Trust Balance Sheet	12/31/12	Total Cash Received: \$126,054 January 1 - December 31, 2012		
Assets Cash & Bank Accounts Legal Defense Funds Stewardship Funds Spring Valley Fund Tree Planting Fund Donations & Bequests Operating Accounts Total Cash & Bank Accounts	\$32,543 \$21,646 \$15,069 \$359 \$100,031 \$26,699 \$196,347	■ Membership Dues = 20% ■ Donations & Bequests = 80%		
Other Assets Office Equipment & Computers Books in Library (33) Real Estate Tax Receivable Conservation Easements: 16 (each carried at \$1.00) Trust-owned Land: 8 parcels, 125.7 acres (estimated value) Total Other Assets Total Assets: Liabilities and Equity Liabilities Equity Total Equity & Liabilities:	\$3,000 \$660 \$2,380 \$16 \$242,163 \$248,219 \$444,566 \$444,566	Total Expenses: \$24,626 January 1 - December 31, 2012 Printing & Postage = 29% Wages and Payroll Taxes = 26% Insurance, Legal = 11% Phone, Compute, Website= 9% Annual Meeting & Misc. Exp. = 8% Reat = 7% Real Property Taxes = 6% Subscriptions and Membership = 4% For a complete copy of financial statements and most recent tax return, please contact the Licking Land Trust.		

Licking Land Trust Protected Land

Name	Grantor	Licking County Location	Year	Ownership Acres	Easement Acres
Harnden Mill Pond Preserve	Bob and Deb Harnden	Granville Township	1991	7.500	
Raccoon Valley Park	Granville Township: Granville Township, 9.730 acres, 1 Schwartzkopf Property, 3.300 acre Pohm Property, 3.300 acres, 2001		1993		16.330
Hartman Farms Nature Reserve	Ron Beitzel	Union Township	1995	7.400	
Hill Wetland Reserve	Cynthia Hill	Granville Township	1996	8.200	
Hankinson Road	Lee and Kathy Larson	Granville Township	1997		5.200
Goose Lane Farm	William Custer	St. Albans & Granville Townships	1997		41.200
Old Maid's Lane Farm	William Custer	Pataskala	1997		34.200
Mount Parnassus	Howard LeFevre & Robert and Susan Morrison	Granville	1999	0.580	
Kramer Farm	Arthur Kramer	Harrison Township	2002		81.500
Neeley Farm	Larry and Janet Neeley	Walnut Township, Fairfield County	2003		75.300
Mockingbird Hill Conservation Area	Judy Farris/Mockingbird Hill, Inc.	Granville & McKean Townships	2004		53.500
Winter Farm	llse Winter	Hopewell Township	2004		72.400
Bieberbach Farm	Marian Bieberbach	Franklin Township	2004		115.200
Fryman Reserve	Dick and Ann Fryman	Granville Township	2005	36.575	
Raccoon Creek Valley Reserve	Park Trails/MI Homes	Newark	2005	58.757	
James Farm	Patricia James	Union Township	2006		55.300
James/Matthews Farm	Patricia James & Jay Matthews	Union Township	2006		60.100
Spring Valley	Granville Township	Granville Township	2007		45.600
Neeley Farm - II	Larry and Janet Neeley	Walnut Township, Fairfield County	2007		52.730
Hughes Farm	Kayla Hughes	Newton Township	2007		92.770
Brush Farm	Victoria and C. Bernard Brush	Pataskala	2007		64.400
Park Trails	Park Trails/MI Homes	Newark	2008	5.544	
Carter Farm	Richard Carter	St. Albans Township	2008		100.000
Total Acres Protected: 1,091.486 125.756					965.730

Licking Land Trust 2012 Members

Stewards (\$500 +)

Anonymous Donor
Keith and Lyn Boone
John Cox
Paul and Jill Griesse
Stephen Jeffrey
John and Rosemary Joyce
Candi Moore and Steve Mershon
Larry and Janet Neeley
Paul Rice and Karin Dahl
Tom and Janet Schultz
Greg and Ginny Sharkey
Mark and Lori Weaver
Clarke and Sara Jean Wilhelm
Don and Sally Wiper

Conservators (\$250 - \$499)

C. Bernard and Victoria Brush
Dave Fryman
Doug and Susan Kaiser
John Kralovec and Julia Houpt
Jodi Melfi Design Ltd.
Michael and Cynthia Menzer
Michael and Diana Mickelson
Jean Luc and Amy Moreau
Mark and Linda Smith
Doug and Beth Spieles
Steve and Linda Williford

Honorary Members (Land or Easement Donation)

Ron Beitzel Ion Bennet Marian Bieberbach Doug and Marilyn Boldon C. Bernard and Victoria Brush Richard Carter William and Lori Custer **Judy Farris** Dick and Ann Fryman Granville Township Robert and Deborah Harnden Cynthia Hill (deceased) Kayla Hughes Patricia James Arthur F. Kramer (deceased) Lee and Katherine Larson

Howard E. LeFevre (deceased) John Matthews Robert and Susan Morrison Larry and Janet Neeley Park Trails/ MI Homes T.J. Evans Foundation Ilse Winter and John Miller

Businesses and Organizations

Aqua Doc Lake and Pond
Management
The Dawes Arboretum
Granville Garden Club
Granville Milling Co.
Granville Township
INT Information Systems, Inc.
Jake's Property Services
Licking Cty. Soil and Water
Conservation District
River Road Coffee House
Spring Meadow Fence Co.

Members (\$1 - \$249)

Emily G. Akerstrom Mary M. Albright Chadwick and Elinor Alger Kenneth and Carol Apacki Sterling and Beth Apthorp Lynne Ashbrook Craig and Peggy Asplund Patrick and Ann Aubourg Gary and Suzanne Baker Ann D. Baker Cyrus and Margaret Banning Ella Mae Bard J.R. and Judith Beall Karen and Clarke Berdan Bill and Linda Bering Doug and Mary Bibee Laurence and Elizabeth Bicking Jim Bidigare Ed and Wendy Bittel Michael and Elaine Boaz Frank and Sandra Boffa Ken and Kay Bork Trump and Carol Bradley Loren Brosie and Sue Powell Al and Lori Brown Greig and Robin Brown

Ashlin Caravana Kim and Pam Carey Scott and Cheryl Carpenter Richard Carter Joseph and Diane Charles Jeff and Christie Chrisman Jeri and Helen Clark Kevin Clouse and Deborah Tegtmeyer Dominick and Susan Consolo Roger and Ellie Core Fred M. Costaschuk John and Jodie Crecca Jeff Darbee and Nancy Recchie Elliot and Margie Davidoff Irmagene Davis Pat Deering and Keith Ward Howard Dellard Tony and Linda Delligatti Louise Denny Dave and Carol Dicks Richard S. Donahey, Jr. Grant and Susan Douglass Jon and Marcia Downes Dick and Judy Doyle Jeanette Drake Robert and Nancy Drake Marilyn Dresser Gerald and Linda Ehrsam Benjamin and Lisa Englefield Jim and Di Erickson Jon and Dagmar Farris Todd and Robin Feil Vic and Marian Feldmiller Mary Fitch Dan and Ginny Fletcher Michael and Janine Flood Reed and Mel Fraley Chip and Susan Freeman Tod and Evelyn Frolking Michael and Vanessa Fuson Leon and Beverly Gage Trevor and Carolyn Gamble Dareth Gerlach Frank and Florence Gibson Mark and Linda Giles Jeff Gill and Jovce Meredith Russell and Susan Ginise Margaret Gjessing Paul and Betty Goodridge Jim and Jane Gordon

Kenneth and Sarah Gordon

Licking Land Trust 2012 Members

Bill and Monica Graffeo William and Elizabeth Gray

Neil and Joan Greene
Phyllis W. Greene
Bill and Linda Habig
Tom and Mary Beth Hall
John and Betty Hankinson
Lonnie and Brenda Hill
Bob and Paula Hinebaugh

Keith and Gretchen Hollingsworth

Jim Holtsberry

Christine Hodgson

Dan and Rebecca Homan Betty Allen Hullinger

John Hunter and Karen Goodell

Jack and Judy Ingram Christine Ione

Dave and Sandy Jackson Alan and Jean Jankowski

Arnold Joseph

Michael and Marilyn Jung

Abram Kaplan Fred and Jane Karaffa Zaven and Susan Karian

Steven Katz and Constance Barsky

Anne Kauffman

David and Rebecca Keck Chris and Kate Kenah

Norman and Suzanne Kennedy

Bob and Joan Kent

John D. Kessler and Eloise Dezwarte

Jeremy and Susan King
Lyle and Elaine King
Paul and Jane King
John and Anne Klauder
Michael and Deborah Kocsis

Laura Kolb

Jim and Susan Kornides

Michael Lafferty and Marlee Meriwether

Lee and Katherine Larson Stephen and Michele Layman Daniel and Sarah Leavell Anthony J. and Marianne Lisska

David and Jill Litle
Gary and Anne Love
Bob and Mary Ann Malcuit

Dorothy Mann Jean Mason

Weldon and Mary Beth Mathews

Warren May

Kent Maynard and Susan Diduk

Peter McCarthy and Karla Shockley

Jack and Jeanne McClain

Bill McConnell Mary Jane McDonald David Melick

Luke and Lisa Messinger

Fleur Metzger

Scott and Susan Miller Tom and Wendy Miller

Margery L. Mitchell Revocable Trust

Larry and Brenda Mix Jim and Suzy Murr Richard and Marjorie Neff

Thomas and Elizabeth Norpell

John J. O'Neill

Robert and Alexa O'Neill Frank and Sandra Orth Rodney and Jeanne Osborne

Ralph Ottensmeier Bob and Ruth Owen Jurgen and Kirsten Pape Bruce and Debra Parrish Robert and Ruth Ann Parsley

Mary Peck

Russell and Susan Potter

Elizabeth Price Cal Prine

Fred and Roberta Pryor

Barbara Pursley Julie Rausch

Allen and Cindi Reeves Perry and Sarah Robinson

Mary Rodewig Janet Romo

Mark and Pamela Roth

Mollie M. Roth

Lawrence and Ann Rowe Bob and Barbara Rush Bob and Emily Rutherford

Erma Rutledge Gary and Diane Ryan Charles F. Salt

Wes and Donna Sargent Rob and Sally Schaadt

Don Schilling Sandy Schirmer

Jerron and Adrienne Schmoll Sam and Heidi Schnaidt Bob and Lynn Schweizer Steve and Linda Scott Richard and Jane Scott Tom and Peggy Shafer Tom and Sara Sharp

Jan Shea Edgar Sheffler Lee Sheffler Ron Sheldon

Skip and Nancy Shepherd James and Nancy Siegel Charles Sinsabaugh

Geoff Smith and Jessica Rettig Randy Smith and Sandra Mathern-Smith

Eric and Pamela Soiu

Martijn Steger and Ann Townsend Andrew and Kaarina Sterrett Rainey and Mary Taylor

Jennifer Tenor

Paul and Karen Treece Donald and Doris Tritt

Richard and Mary Lee Van Meter Dan and Jennifer Van Ness

Jim Van Reeth and Ching-chu Hu

Barbara S. Vockel Hedda von Goeben Doug and Becky Wagner George and Lorraine Wales John H. and Sarah Wallace Wes and Beth Walter

Steve and Cindy Wanamaker Craig and Tina Washka

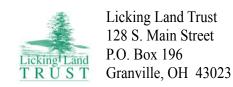
James Weaver and Cynthia Greenleaf

Barbara White Benjamin Whitehead Bill and Karen Wilkins

Wesley Williams and Jennifer Jones

Rose and Jack Wingert Don Yore and Melissa Green





740-587-4104 lickinglandtrust@windstream.net www.lickinglandtrust.org

Join The Licking Land Trust

Donate

Donate .

Renew your membership or join online at www.lickinglandtrust.org

www.lickinglai	ndtrust.org		securely online.		
Name:		I w	ant to volunteer for:		
Email:			Communications		
			Community Outreach		
Address:			Fundraising		
City St. Zin:			Procedure Development		
City, 5t., 21p.			Property Inspection		
Phone:			☐ Publicity		
			Other:		
Membership L	evels:		Detach and mail this completed		
☐ Student: \$10 +	☐ Business/Org.: \$150	☐ Leader: \$1,000-\$2,499	form with your check to:		
☐ Individual: \$50 +	☐ Conservator: \$250-\$499	☐ Partner: \$2,500-\$4,999	Licking Land Trust		
☐ Family: \$50+ ☐ Steward: \$500-\$999		☐ Visionary: \$5,000+	P.O. Box 196 Granville, OH 43023		
Stewardship & Easem	ent Defense Fund \$		5. m m. c, 5.11 15 0 25		