2019: Year of the On-Ramp

OASIS PMO

Version: January 14, 2019
It's not a mirage! OASIS announces big change at Option time

- OASIS Value Proposition
- What you need to know about OASIS
- What is happening and why
- Prioritized objectives of the On-Ramps in FY19
- Small Business On-Ramp Schedule
- SB Option exercise
- Focused 8(a) SubPool On-Ramp
- Unrestricted On-Ramp Schedule
### OASIS Value Proposition:

GSA’s OASIS contracts make buying complex professional services easy and efficient with innovative streamlined solutions. By using OASIS, federal agencies can focus on their expertise and mission while GSA delivers program management and contract administration at the master Contract level.

### Master Contract Administration
- Master Contract Compliance
- Solicitation Release & Mgmt
- Contract Closeout
- Inquiry Management
- On/off ramping
- Evaluation
- Award
- Modifications
- Novations
- Notice of Award
- Compliance Management
- Document Management
- Regulation Compliance
- Data Reporting
- Industry Day Support

### Program Management
- Strategic Planning
- Contract Compliance
- Business Development
- Marketing & Market Research
- Industry Engagement & Outreach
- Relationship Management
- Systems Management
- Financial Management
- Data Reporting / Analysis
- CAF Reconciliation & Training
- Business Volume Forecasting and Reconciliation
- Small Business and Socio Economic Engagement
- Industry Day Support
- Customer/Contractor Support
- DPA Training/Issuance
What you need to know about OASIS

- What is it?
- Advantages
- How it is structured
What is OASIS?

• Multiple-award IDIQ Contracts that:
  – Provide a single platform across the Federal Government for acquisition of complex professional services
  – Allow maximum flexibility at the task order level
  – Are easy to use
  – Provide maximum support to Federal agencies
  – Maximize Small Business utilization
OASIS’ Advantages

- FAR Part 16.505 “Streamlined Acquisition Procedures” APPLY!
  - Synopsizing or Posting Solicitations in FBO.gov is NOT Applicable! (except for exceptions to fair opportunity)
  - Protests less than $10 Million NOT allowable! (except for increase in scope or period)
  - Source Selection Procedures of FAR Part 15.3 do NOT apply!
  - The ordering contracting officer may exercise broad discretion in developing appropriate order placement procedures

- OASIS is NOT a GSA Schedule (FAR Part 8 does NOT apply)!
  - BPAs (or any other ID/IQ order instrument) not allowed under OASIS. However, T&M, Cost-type and optional CLIN flexibility is
OASIS’ Advantages

• Single solution for complex requirements containing:
  – Multiple technical areas/mission spaces
  – Significant IT, but not IT requirements in and of themselves
  – Maximum Flexibility for Ancillary Support Items like ancillary labor, materials, and Other Direct Costs (ODCs)

• Highest Technically Rated Contractors

• ALL Contract Types allowable including commercial and non-commercial
How do I use OASIS?

- OASIS supports direct acquisition by any government agency as well as Assisted Acquisition awards through the GSA Assisted Acquisitions Services (AAS)

- In order for any federal contracting officer to use the GSA OASIS vehicle they must first attend Delegation of Procurement Authority Training and receive a DPA certificate from the OASIS Program Office.
What Do Agencies Use OASIS For?

• To obtain a TOTAL SOLUTION outcome for Professional Service-based requirements “Across the Enterprise”
Across the Enterprise…

**OASIS Program Architecture**

**CORE DISCIPLINES:**
- Requirements Analysis
- Concept Development
- Planning
- Acquisition
- Research and Development
- Test and Evaluation
- Implementation
- Operations and Maintenance

**ALL MISSION SPACES AND AREAS OF EXPERTISE**
- Communication, Defense, Disaster, Energy, Environment, Accounting, Budget, Health, Intelligence, Security, Transportation, etc.

**ANCILLARY SUPPORT SERVICES AND PRODUCTS**
## OASIS and OASIS SB Pools

### Pool 01
- Engineering, Logistics, Environmental, all other professional services, etc.
- Size Standard: 15 Million
- Awards:
  - 541330
  - 541380
  - 541613
  - 541620
  - 541820
  - 541850
  - 541890
  - 541360
  - 541611
  - 541614
  - 541690
  - 541830
  - 541860
  - 541910
  - 541370
  - 541612
  - 541618
  - 541810
  - 541840
  - 541870
  - 541990

### Pool 02
- Accounting/Finance Services
- Size Standard: 20.5 Million
- Awards:
  - 541211
  - 541219
  - 541213
  - 541720
  - 541214

### Pool 03
- Engineering Exceptions
- Size Standard: 38.5 Million
- Awards:
  - 541330 Exception A
  - 541330 Exception B
  - 541330 Exception C

### Pool 04
- R&D
- Size Standard: 1000 Employees
- Awards:
  - 541711
  - 541712

### Pool 05a
- R&D: Other Aircraft parts and Auxiliary Equipment
- Size Standard: 1250 Employees
- Award:
  - 541712 Exception B

### Pool 05b
- R&D: Guided Missiles and Space Vehicles, Their Propulsion Units and Propulsion Parts
- Size Standard: 1250 Employees
- Awards:
  - 541712 Exception B
  - 541712 Exception C

### Pool 06
- R&D: Aircraft, Aircraft Engine and Engine Parts
- Size Standard: 1500 Employees
- Award:
  - 541712 Exception A

---

- Each Pool is a separate multiple award contract
- Each Pool has one or more NAICS codes assigned to it
- Each Pool has a single small business size standard
- Each Pool has unique qualifications for entry
Security Clearance Requirements

• OASIS and OASIS SB support classified services

• Must tailor clearance (both facility and individual) requirements to agency needs for the instant task order

• Only OASIS SB or OASIS contractors, as applicable, meeting clearance requirements may compete for the task order
Task Order Duration

• Task order ordering period runs through 2024

• Period of Performance on task orders runs through 2029
Minimum and Maximum Order

• Minimum order is set at the Simplified Acquisition Threshold

• Government is not obligated to order, and the Contractor is not obligated to honor, orders below this amount – typically satisfied through other vehicles

• There is no maximum order limitation

• No ceilings on the OASIS contracts!
Labor Categories (LCATs)

Standard Labor Categories
• The OASIS contracts feature standardized labor categories, which are based upon the OMB Standard Occupational Classification (SOC) System.

Specialized Labor Categories
• In addition to the standardized labor categories, the OCO may create customized labor categories for their task order requirement.
Task Order Pricing

• Due to the wide variety of complexities in unlimited locations that can be performed on the OASIS contracts, there are no established contract rates.

• Pricing is primarily based upon competition at the task order level and will vary in accordance with a number of factors applicable to the task order requirement (geography, security level, complexity, deadlines, risk levels, contract type, etc).

• Non-published ceiling rates exist ONLY for sole-source Time and Material/Labor Hour requirements.
Procurement Acquisition Lead Time

• On Average, From Date of Solicitation Issue to Date of Award:
  – Less than $10M ~ 60 days (no protests allowed)
  – Between $10M - $50M ~ 3.5 months
  – Over $50M ~ 4.5 months
• The OASIS Staff is your **BEST FRIEND**
  – Follow up on Customer Referrals
  – Scope Reviews
  – Advice on all procurement matters
  – Problem resolution
  – Quality Control
  – Strong relationship and continuous communications with all customers and contract holders

**CUSTOMER SERVICE**
What’s New In 2019!!
OASIS is responding to the shifting landscape of Federal Procurement. Thanks to the innovative flexibilities of the On-Ramp authorities, the OASIS vehicle remains agile and flexible to meet Government needs.

The OASIS Program is expanding opportunities to a wider industry partner base which enhances OASIS’ offering as a Best-In-Class (BIC) contract vehicle for Government.
In the Base period of the OASIS contracts, we have seen remarkable adoption of the vehicle by our agency partners with obligations exceeding $12 Billion to date.

With the achievement of a Best In Class (BIC) designation, the popularity of OASIS has continued to grow. Along with that success has come acknowledgement of challenges that the success of the program has created.

The OASIS Program Management Office (PMO) has listened to feedback from multiple sources and is announcing some significant changes that will coincide with the 2019 Option period.
What is in store for 2019?

- **OASIS SB Pools 1, 3, & 4**
  - **Expand the Small Business Pools**
    - Pool 1 to increase from 44 up to 200 in total
    - Pool 3 to increase from 43 up to 200 in total
    - Pool 4 to increase from 40 up to 100 in total

- **OASIS U Pools 1, 3, & 4**
  - **Expand the Unrestricted Pools**
    - Pool 1 to increase from 45 up to 80 in total
    - Pool 3 to increase from 42 up to 80 in total
    - Pool 4 to increase from 42 up to 80 in total

- Exercise OASIS SB Options
- Lateral and Vertical On-Ramping
- **Planned launch of 8(a) SubPools**
- Exercise Unrestricted Options

**NOTE:** There are no plans for any other On-Ramps at this time.
What does this mean for retaining the most highly technically qualified contractors?

There will simply be more of the high quality highly technically rated contractors that are the hallmark of the OASIS program. The minimum gates for entry and all scoring methods remain.

OASIS scoring criteria remain unchanged from the original award with the only substantive changes centering around compliance with statutory changes since the initial awards.
What will this mean to competition levels on task order requests?

Agencies will ultimately benefit from a richer pool of contractors, and the ability of agencies to use socio-economic set asides will aid in exceeding their small business goals with OASIS small business contract holders.

Both industry and agency partners have requested expansion of the OASIS pools to give additional opportunity to small businesses who were not eligible or were simply unaware of the opportunity afforded by participating on the OASIS vehicle.
• Stay up to date by visiting our Interact and OASIS webpage.
  • How To Get on OASIS for latest guidance for industry

Objectives of On-Ramps:
• Increase competition
• Expand industry base to accommodate customer needs
• Ensure full pool coverage OASIS vacancies

Communications:
• Pre-Solicitation questions are recorded and addressed on the OASIS Website.
• Solicitation specific questions must be addressed via formal Question and Answers which are recorded and posted to FBO as amendments.
Current Status of the OASIS On-Ramps
- Pool 2 Small Business completed 23 April, 2018
- Pool 2 Unrestricted On-Ramp closed 17 Sep 2018—in evaluations
- Pool 1 Small Business On-Ramp closed 13 Nov 2018—in evaluations

OASIS Small business On-Ramp
Next Entrance - 2019
1. **SB Pool 1 On-Ramp**
   - Highest area of spend for Professional Services in Government
   - 70% of SB Pool 1 contractors have already certified Large status in SAM.gov

2. **Lateral and Vertical On-Ramping**

3. **Create 8(a) Only SubPools**

4. **Small Business Re-representation**

5. **Unrestricted On-Ramping**

6. **SB Pool 3 On-Ramp**
   - 2nd highest area of spend for Professional Services in Government
   - Significant outgrowth expected, but not as extreme as Pool 1

**SB Pool 4 On-Ramp**
- Main objective for SB Pool 4 On-Ramp is low competition levels, (~1.6 proposal per TO RFP)
Objective 1: OASIS SB Pool 1 On-Ramp
<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>SB Pool 1 pre-solicitation notice</td>
<td>20 Aug 2018</td>
</tr>
<tr>
<td>Release SB Open Season RFP</td>
<td>10 Sep 2018</td>
</tr>
<tr>
<td>SB Open Season Proposals due</td>
<td>13 Nov 2018</td>
</tr>
<tr>
<td>OASIS SB On-Ramp (40 awards)</td>
<td>Q1 FY19</td>
</tr>
<tr>
<td>OASIS SB On-Ramp (150 awards)</td>
<td>Q2 FY19</td>
</tr>
<tr>
<td>PoP begins, SB On-Ramp</td>
<td>Q3 FY19</td>
</tr>
<tr>
<td>Last day OASIS SB rerepresentation</td>
<td>20 APR 19</td>
</tr>
<tr>
<td>Option Period Start</td>
<td>20 JUN 19</td>
</tr>
</tbody>
</table>
Open Season On-Ramp – How it works

• H.15.3 Open Season On-Ramping: To add additional Contractors to any of the OASIS SB Pools at any time

• Open Season On-Ramping Conditions:
  • An Offeror’s proposal must meet all of the Acceptability Criteria of the original RFP
  • T&Cs of any resulting awards are materially identical to the existing version of the OASIS Pool
  • The period of performance for any new awards is coterminous with the existing term for all other Contractors
• Source selection methodology will mirror the original OASIS procurement, except where changes are required to comply with current procurement law

• Selection methodology: Highest Technically Rated with Fair and Reasonable Pricing

• **Objective and numerical assessment of technical merit**
  • Relevant experience (40%)
  • Past performance (40%)
  • Systems and certifications (20%)
  • Offerors self-score using pre-established templates and criteria
  • Offers with top self-scores are then validated and adjusted as required

• Top ____ (pool specific) scored offers have prices evaluated for reasonableness.
Lateral and Vertical On-Ramps will begin in Q1 of FY19 and continue until complete.

Lateral On-Ramping gives existing OASIS contractors who either outgrow Pool size standard an opportunity to move to another pool if they meet the stated criteria in the OASIS Contracts.

Vertical On-Ramping gives OASIS Contractors who no longer certify as small an Opportunity to be qualify for entry into a corresponding pool on OASIS Unrestricted if they meet minimum requirements stated in the OASIS Contracts.

Refer to the OASIS SB solicitation on www.gsa.gov/oasis (Page 61, Section H.15)
Following OASIS SB Pool 1 On-Ramps, our next priority is to build a vibrant and diverse pool of the highest technically rated 8(a) contractors available to Government.

- Will allow for both Direct (Sole Source) and competitive 8(a) orders.
- Pursuant to H.15.4 Focused On-Ramping (SubPool Creation): To create a SubPool within established OASIS SB Pools. This may be done in response to client needs, competition levels, or other factors.

Open Season On-Ramping Conditions:
- RFP issued on FBO under current Federal procurement law
- RFP identifies total anticipated # of new contracts
- Any Offeror that meets the eligibility requirements set forth in the open season RFP may submit a proposal in response to the solicitation
- Award decision is based upon substantially the same evaluation factors/subfactors as the original RFP.
8(a) Only Subpool Segment

- What is it?
- How it is structured?
- What’s the authority?
- Why are we doing this?
- Must all orders be competed?
- What SBA/FAR regulations cover orders?
<table>
<thead>
<tr>
<th>Event Description</th>
<th>Milestone Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-solicitation notice:</td>
<td>Q2 FY19</td>
</tr>
<tr>
<td>Release SB SubPool RFP:</td>
<td>Q2 FY19</td>
</tr>
<tr>
<td>8(a) only SubPool Proposals due:</td>
<td>Q3 FY19</td>
</tr>
<tr>
<td>Award, 8(a) only SubPool:</td>
<td>Q3 FY19</td>
</tr>
<tr>
<td>PoP begins, 8(a) only SubPool:</td>
<td>Q4 FY19</td>
</tr>
</tbody>
</table>

Note: IAW Solicitation Section H.15.4. paragraph 4.

Existing OASIS SB 8(a) Contractors will be automatically included in the newly formed corresponding 8(a) only SubPool provided:

- They submit qualifying projects and are
- Accepted by SBA into the 8(a) Program;

The newly formed 8(a) subpool will be immediately available for order solicitations with the existing OASIS SB 8(a) contractors who flow down into the pool. The On-Ramp will add additional contractors to the pool to ensure the pool reaches optimal levels of participation.
1. An open season notice is published in Federal Business Opportunities in accordance with FAR Part 5, Publicizing Contract Action

2. An open season Solicitation is issued under current Federal procurement law

3. The Solicitation identifies the total anticipated number of new contracts that GSA intends to award

4. Any Offeror already possessing a contract in the affected Pool will automatically be included in the newly formed SubPool if the Offeror can provide Pool Qualification projects for the new SubPool, with the exception of SubPools limited to specific socioeconomic programs described in FAR 19.000(a)(3). GSA may elect to restrict SubPools to contractors qualifying as any of the socioeconomic programs described in FAR 19.000(a)(3) (e.g. an "8(a) Only SubPool")

5. Any Offeror that meets the eligibility requirements set forth in the open season Solicitation may submit a proposal in response to the Solicitation. This SubPool would require Pool Qualification projects associated with the NAICS Code/exception of the new SubPool.

6. The award decision under the open season Solicitation is based upon substantially the same evaluation factors/sub- factors as the original Solicitation. The newly formed SubPool will become a new MA-IDIQ contract in the family of OASIS SB contracts.

7. An Offeror's proposal must meet all of the Acceptability Pass/Fail Criteria of the original Solicitation

8. The terms and conditions of any resulting awards are materially identical to the existing version of the OASIS SB Pool, and

9. The period of performance term for any new awards is coterminous with the existing term for all other Contractors
The solicitation will be the same as OASIS SB Pool 1 Onramp Solicitation except it will be limited to 8(a) Only.

<table>
<thead>
<tr>
<th>Pool 1</th>
<th>Pool 2</th>
<th>Pool 3</th>
<th>Pool 4</th>
<th>Pool 5b</th>
<th>Pool 6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of new Contractors to be On-Ramped</td>
<td>30</td>
<td>8</td>
<td>20</td>
<td>8</td>
<td>8</td>
</tr>
</tbody>
</table>

Notes:

- Market research was used to develop the above numbers (historical 8(a) orders under OASIS SB, anticipated existing OASIS SB 8(a) Contractors who may qualify for automatic flowdown, etc.)
- OASIS SB contract holders who qualify to automatically flow into the corresponding 8(a) only SubPools are not counted in the numbers shown above
- SubPool 5(a) will not be awarded as it has had zero activity under the OASIS program
- All those in line for award will be offered to SBA for acceptance into the 8(a) Business Development Program for OASIS SB 8(a) only SubPools.
- Once accepted by SBA the final award process will commence
Orders may either be competed or Sole Sourced

**Competed Orders** [13 CFR 124.503(h)(1)(ii)]

(ii) An agency is not required to offer or receive acceptance of individual orders into the 8(a) BD program if the task or delivery order contract or Multiple Award Contract was set-aside exclusively for 8(a) Program Participants, partially set-aside for 8(a) Program Participants or reserved solely for 8(a) Program Participants, and the individual order is to be competed among all 8(a) contract holders.

**Sole Source Orders** [13 CFR 124.503(h)(1)(iv)]

(iv) An agency may issue a sole source award against a Multiple Award Contract that has been set-aside exclusively for 8(a) Program Participants, partially set-aside for 8(a) Program Participants or reserved solely for 8(a) Program Participants if the required dollar thresholds** for sole source awards are met. Where an agency seeks to award an order on a sole source basis (i.e., to one particular 8(a) contract holder without competition among all 8(a) contract holders), the agency must offer and SBA must accept the order into the 8(a) program on behalf of the identified 8(a) contract holder.

**In accordance with FAR 19.805-1(a)(2) the sole source limit is currently $4 million except for concerns owned by an Indian Tribe or an Alaska Native Corporation (FAR 19.805-1(b)(2)) which have a sole source limit of currently $22 million in accordance with FAR 19.808-1**
Small Business Re-representation

NEXT BIG THING AHEAD
All OASIS contracts are co-terminus which means they all end on the same date.

All OASIS SB contractors that recertify as Other Than Small in accordance with FAR 52.219-28 will become dormant on 19 April 2019.

All OASIS SB contracts will be extended for 180 days to Dec 19, 2019.

- The 180 day extension of the contracts will not impact dormant status or allow contractors that have represented as other than small to compete on OASIS SB task order solicitations posted after 19 April 2019.
- The 180 day extension of the contracts will allow open task order solicitations additional time to get awarded prior to the expiration of dormant contracts.
- Contracts will retain the awarded small business size status in FPDS to prevent system generated changes from impacting order options.
### Anticipated Milestones, OASIS SB On-Ramping Pools 3 and 4

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Release SB Open Season RFP:</td>
<td>Q2 FY19</td>
</tr>
<tr>
<td>OASIS SB Open Season Proposals due:</td>
<td>Q3 FY19</td>
</tr>
<tr>
<td>Award, OASIS SB On-Ramp:</td>
<td>Q4 FY19</td>
</tr>
<tr>
<td>PoP begins, OASIS SB On-Ramp:</td>
<td>Q1 FY20</td>
</tr>
<tr>
<td>Last day OASIS SB rerepresentation</td>
<td>19 APR 19</td>
</tr>
<tr>
<td>Option Period Start:</td>
<td>20 JUN 19</td>
</tr>
</tbody>
</table>
Anticipated Milestones,
OASIS U Pools, 1, 3 & 4 On-Ramping

- Release OASIS U Open Season RFP: Q2 FY 19
- OASIS U Open Season Proposals due: Q3 FY 19
- Award, OASIS U On-Ramp: Q3 FY 19
- PoP begins, OASIS U On-Ramp: Q4 FY 19
- OASIS U Option period begins: 3 SEP 19
Questions?
OASIS Points of Contact

• Point of Reference:
  – [www.gsa.gov/oasis](http://www.gsa.gov/oasis)
    • Please download FAQs spreadsheet toward bottom of page and review before sending any questions

• Email:
  – OASIS Unrestricted  [OASIS@gsa.gov](mailto:OASIS@gsa.gov)
  – OASIS Small Business  [OASISSB@gsa.gov](mailto:OASISSB@gsa.gov)