



Director of Real Estate

DETROIT, MI // FULL TIME

Overview:


MACC Development is a Christian community development corporation committed the holistic revitalization of Detroit's 48214 community, block by block, neighbor by neighbor. We exist to see the gospel advanced and to promote the dignity, value, and worth of every resident. MACC Development is seeking a Director of Real Estate to oversee and develop all real estate activities of MACC Development's growing portfolio in the 48214. Currently MACC Development stewards several vacant lots, a 12,000 sq ft. community center (4 offices, 2 conference rooms, event space and 2,500 sq. ft. commercial space) and an 8,000 sq. ft. community park.

To that end the Director of Real Estate will oversee the part-time Building Manager who will manage the day-to-day MACC Building and Mack Lot needs. Specifically, the Director of Real Estate will be responsible for carrying out the vision of MACC Housing "to see families drawn to Christ and gain access to affordable, quality housing." We are looking for a teachable, entrepreneurial leader who is energized by both strategy and implementation with the patience to see projects through. The Director of Real Estate works directly with the Executive Director to carry out MACC Housing's mission and implement real estate related priorities.

Responsibilities:

- Direct the leasing activity for the MACC Building/Mack Lot, including negotiating leases and renewals
- Establish strong relationships with community members, block clubs, contractors, developers and various community stakeholders
- Develop affordable housing strategy alongside real estate consultants
- Lead the development of a parking lot for the 7900 Mack Building
- Work with Director of Community Engagement to stay up to date on policy changes
- Maintain a strong industry network of brokers and developers in all relevant areas
- Develop a tax foreclosure strategy for the 48214 in coordination with internal and external stakeholders
- Ensure any real estate development process is based on community feedback
- Lead property management activities of real estate portfolio

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Block by block. Neighbor by Neighbor.**

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- Be point of contact for residence seeking housing resources and connecting clients to the Mack Avenue Community Church
 - Perform other duties and projects as assigned

Qualifications:

- At least 3 years of residential/commercial development experience (property management, construction, project management)
- Strong budgeting and financial modeling skills
- Previous supervision experience
- Experience with entire Microsoft Office Suite
- Self-starter with an ownership mentality and a strong sense of drive and urgency to meet goals.
- Evangelical faith and open support of Mack Ave. Community Church

Bonus:

- Ability to live in or be willing to relocate to the 48214
- Familiarity with non-profits/community development corporations
- Experience in community engagement work
- Experience in Urban ministry

Compensation:

The Director of Real Estate is a full-time, paid position. The Director's compensation includes a base salary commensurate to the candidate's experience and fit for the position. A stipend for health care benefits, varying based on the need of the candidate and his/her family and generous PTO offering.

About MACC Development:

The mission of Mack Avenue Community Church Community Development Corporation (MACC Development) is to seek the holistic revitalization of Detroit's 48214 community, block by block, neighbor by neighbor. Since its establishment in 2010, MACC Development has focused its efforts in the areas of youth and education, housing and blight, and economic development, and has created several initiatives to spearhead solutions to those challenges. Learn more about us at www.maccdevelopment.com

All applicants should submit their resume and cover letter online at:

<https://www.maccdevelopment.com/careers>

No phone calls please.

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