

Jay Lamanske
Concure Systems

December 15, 2016

To whom it may concern,

As an owner representative, I hate unexpected or unquantified cost and demand the best finished products as possible for our occupants / end users and tax base paying constituents.

That being said one of those costs had been topical moisture barrier protection required of for most any finished floor products. From my years of experience, a **topical** moisture barrier product is a rip off that doesn't provide owners with the long lasting (more than 12 months) protection expected. And through-out the years have experienced first-hand this type of moisture barrier failure.

So in 2014 during the design of Battle Elementary School we searched for a product that would eliminate the unquantified cost and allowed the District to budget accordingly along with an extended guaranteed moisture protection that includes floor product replacement should a failure occur. At the time this change was considered a gamble because many on our design team had no experience with "Concure" or other similar products.

We moved forward with the use of the Concure concrete add mixture during the slab placement for this project with great results. Now going forward with over 100 million in new and renovation construction no building project slab goes down without Concure in the concrete mix. I know it's only been a few years however we've had zero failures and absolutely no concerns with slab moisture issues.

Furthermore, our Architect of Record is now recommending to other Clients and using Concure on other projects with the same great results.

Sincerely,

Charles A. Oestreich



Director of Facilities and Construction Services
Columbia Public School District
Columbia, Missouri