

# Vendor Single Interest Insurance Survey

400 Hingham St. | Rockland, MA | 02370 | 800-646-4837 | 877-499-4616 (e-fax)

## Applicant Information

Institution Name		Contact Name	
Contact Title	Contact Phone	Contact E-mail	
Address	City	State	ZIP

## Risk Management

Name of Current Insurance Provider	Length of Time with Current Provider	Current Policy Rate	Current Policy Deductibles
YTD Earned Premium Amount	YTD Paid Losses Amount	Prior Year Earned Premium	Prior Year Paid Losses Amount
YTD Unrecovered Skips	Prior Year Unrecovered Skips	YTD Paid Claims Ct.	Prior Year Paid Claims Ct.
YTD Repossessions	Prior Year Repossessions	YTD Delinquency Rate <sup>(bps)</sup>	Prior Year Delinquency Rate <sup>(bps)</sup>

Please attach last 3 years of premium and loss experience.

## Direct Portfolio

Total Count: Car / Truck Loans	Total Count: Watercraft Loans	Total Count: Rec. Vehicle Loans	Total Count: Motorcycle Loans
Asset Value: Car / Truck Portfolio	Asset Value: Watercraft Portfolio	Asset Value: Rec. Vehicle Portfolio	Asset Value: Motorcycle Portfolio
Next 12 Months Car / Truck Originations	Next 12 Months Watercraft Originations	Next 12 Months Rec. Veh. Originations	Next 12 Months Motorcycle Loans
Next 12 Months Car / Truck Asset Value	Next 12 Months Watercraft Asset Value	Next 12 Months Rec. Veh. Asset Value	Next 12 Months Motorcycle Asset Value

## Indirect Portfolio

Total Count: Car / Truck Loans	Total Count: Watercraft Loans	Total Count: Rec. Vehicle Loans	Total Count: Motorcycle Loans
Asset Value: Car / Truck Portfolio	Asset Value: Watercraft Portfolio	Asset Value: Rec. Vehicle Portfolio	Asset Value: Motorcycle Portfolio
Next 12 Months Car / Truck Originations	Next 12 Months Watercraft Originations	Next 12 Months Rec. Veh. Originations	Next 12 Months Motorcycle Originations
Next 12 Months Car / Truck Value	Next 12 Months Watercraft Value	Next 12 Months Rec. Veh. Asset Value	Next 12 Months Motorcycle Value

## Lending Characteristics

Average Car / Truck Loan Term	Average Watercraft Loan Term	Average Rec. Vehicle Loan Term	Average Motorcycle Loan Term
% of Portfolio "A" Credit ( $\geq 700$ )	% of Portfolio "B" Credit (660-699)	% of Portfolio "C" Credit (620-659)	% of Portfolio "D" Credit ( $\leq 619$ )
Other Collateral types included are	What is the maximum loan term?	Maximum Loan Amount	Number of Participating Dealers
Are Single Payment Loans Originated? <input type="checkbox"/> Yes <input type="checkbox"/> No	Is the portfolio multi-state? <input type="checkbox"/> Yes <input type="checkbox"/> No	Additional information may be required after survey submission. Please include any Loss History / Premium History / Policy Information available to you.	

Signature of Applicant

This is not a binder. Coverage will not be considered bound unless written confirmation is provided by underwriters. The Lender (applicant) acknowledges that this application is being submitted for consideration only and does not represent a binder of insurance.

In addition, the Lender agrees that the facts stated in this application are true to the best of his or her knowledge and that, should a policy be issued, books and records will be maintained for the purpose of establishing coverage effective dates for any collateral to be covered and will make available for review by any representative of the Company and / or Insurance Carrier.

Printed Name / Title / Date

Notice: Any person who, knowingly or with intent to defraud or to facilitate a fraud against any insurance company or other person, submits an application or files a claim for insurance containing false, deceptive or misleading information may be guilty of insurance fraud.