



# 2016 Annual Report



# Saving lives for 50 years

When Pets In Need was founded more than 50 years ago, between 15-20 million animals were dying in animal shelters around the country each year. The supply of animals was too great and the demand for shelter animals was too little.

Jean Mahoney, a local resident, and a group of friends decided to take action to help stop the killing in Northern California shelters. Jean and her neighbors started reconnecting lost animals with their owners and finding new homes for animals whose owners couldn't be found.

Pat Sinclair, a Hillsdale High School teacher in San Mateo and a transplanted Texan, met Jean when she came to her house looking for a lost dog. They instantly connected and Jean asked her if she would help save homeless animals.

One day, when Pat was volunteering at the shelter, an elderly woman came in to surrender her aging cat. She was extremely upset at having to give up her companion, but her cat had developed medical issues and the woman was unable to keep up with the high veterinary bills.

Instead of taking the animal, Pat offered to pay the veterinary bills so the woman could keep her cat. That moment became the inspiration for the Crockett Memorial Fund, created by Pat in honor of her beloved dog, Crockett. Since its inception, this fund has helped seniors throughout the Bay Area. Many years later, the Fund's goal is the same: to provide financial support to low-income seniors who are struggling to keep their pets healthy.

Since that notable experience, Pat has continued to be an inspiration and leader at Pets In Need. She has served as board president, vice president and secretary, and has earned several accolades for her service, including volunteer of the year awards from a variety of organizations. And she was a major contributor when Pets In Need created a medical department in its new building.

Pets In Need is proud of its heritage as Northern California's first no-kill animal shelter. Since our inception in 1965, through the passion and generosity of people like Jean and Pat, we have carried out our mission – at the heart of which is a simple goal: to save lives.



Pat Sinclair, founder of the Crockett Fund poses with mementos of her dog, who died last year and for whom the fund is named. Photo By Augustine Buonocore



Pat and her PIN alumnus, Dulce

# 50 years at a glance

- 1965** Jean Mahoney begins the organization that would later become Pets In Need
- 1967** Pets In Need opens in Menlo Park
- 1970-1985** PIN volunteers save over 5,000 animals
- 1986** Pets In Need moves to a small rescue shelter in Redwood City
- 1988** The Crockett Memorial Fund is established by board member Pat Sinclair to assist seniors with the cost of their pets' veterinary care
- 1993** Pets In Need purchases and renovates a plumbing supply warehouse on Fifth Ave in Redwood City and moves operations
- By 1995**, PIN has rescued 10,263 animals
- 2007** Pets In Need initiates a fundraising campaign to build a new, state-of-the-art animal shelter
- 2010** Pets In Need's new, LEED certified green shelter opens, which doubles PIN's capacity to rescue animals
- 2012** Pets In Need purchases a refurbished mobile surgical van and begins doing offsite spay/neuter procedures on the van and at the Redwood City shelter
- 2015** Pets In Need celebrates 50 years of service. To date, PIN has rescued more than 25,000 animals

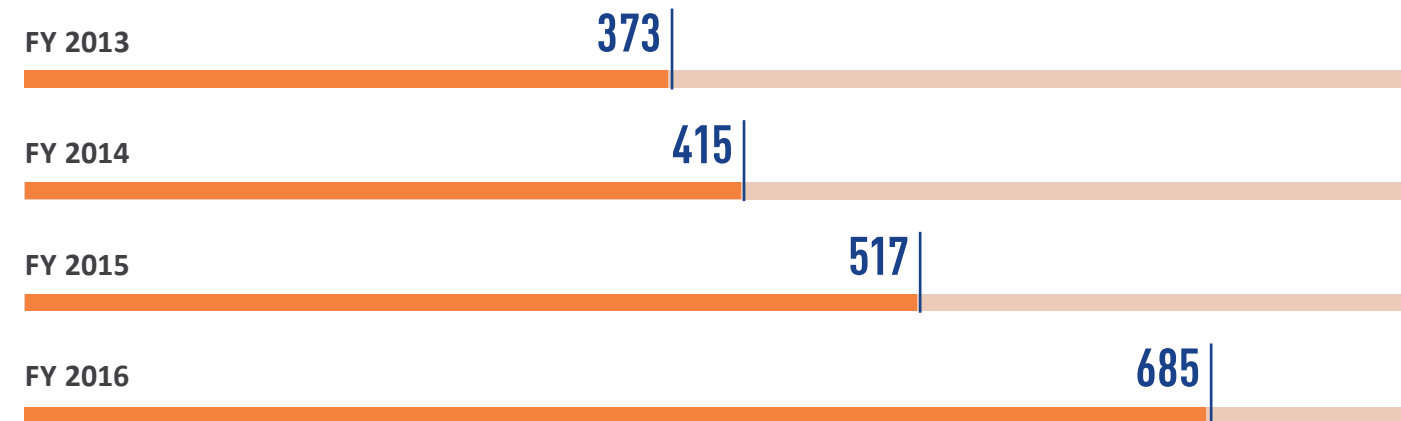


# Adoptions in FY 2016

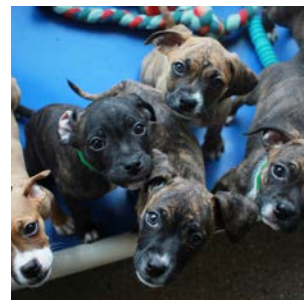
## A record year

We had a lot to celebrate this year. In the 50th year of rescuing animals and finding them new homes, we did more adoptions than we have in the last nine years. Each and every adoption is important and special, but a few of last year's adoptions were especially near and dear to our hearts.

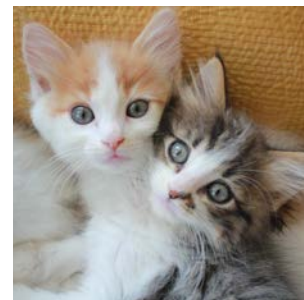
**685**  
animals adopted!



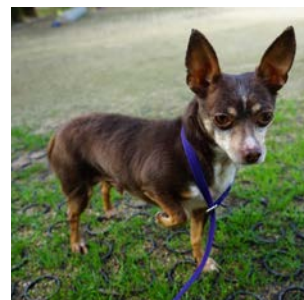
25% increase over FY 2015



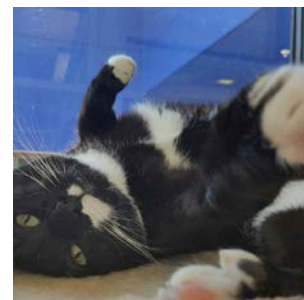
Our eight "Follow the Litter" Boxer/Hound puppies enjoyed a large following on social media before being adopted into forever families in April.



Johnny and Sean are two of more than 250 kittens we rescued and found homes for last year.



Ike was brought to our shelter after being found in a cardboard box. He was extremely fearful of people, but slowly began to open up to the people around him who cared for him. After five years at our shelter, Ike was adopted in March.

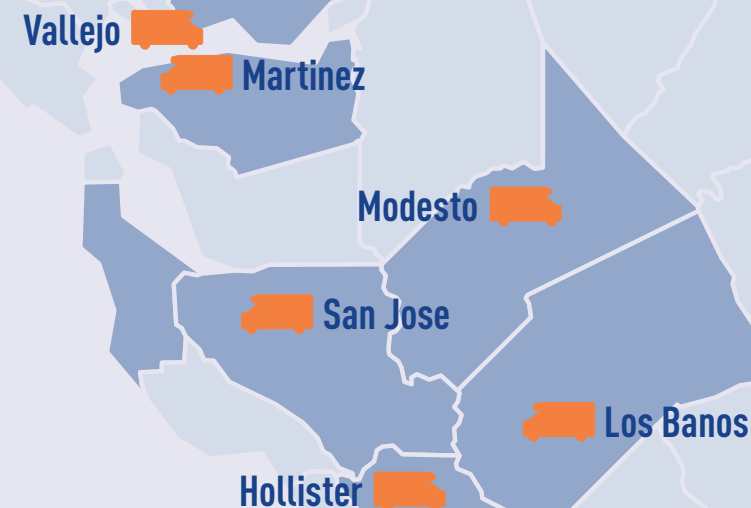


Nancy was at our shelter almost four years before finally stealing the heart of her new owner last February.

# Spay & Neuter in FY 2016: Community Partnership Program

## The no-kill equation

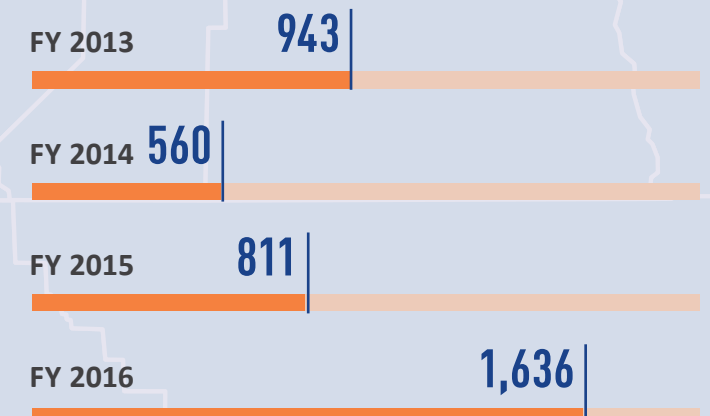
Since our free spay/neuter program began in 2012, we've provided more than 4,000 free surgeries to the pets of California residents at our Redwood City shelter and on our mobile van. Our mobile van travels to targeted communities to provide our free service where it is most needed. Spaying/neutering is the most effective way to end pet homelessness and overpopulation.



Last year we:

traveled to **6** communities with chronic rates of animal homelessness and drove more than **3,000** miles to provide free surgeries.

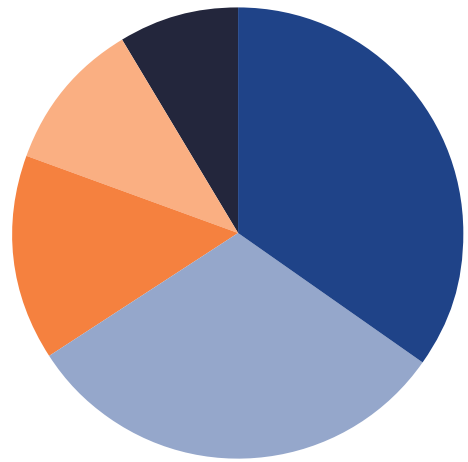
**1,636**  
spay/neuter surgeries performed



# Financials in FY 2016

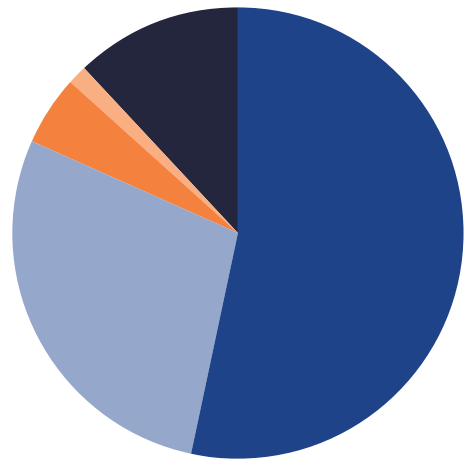
## Expenses

■ Animal Care	\$627,080
■ Medical Care	\$557,210
■ Adoptions	\$264,564
■ Management & General	\$193,200
■ Fundraising	\$154,695



## Revenue

■ Fundraising	\$886,333
■ Bequests	\$468,456
■ Adoptions	\$79,767
■ Program Fees	\$23,545
■ Other Earned Revenues	\$196,666



## Where your dollars go



**\$25** feeds a litter of puppies or kittens for a week



**\$50** provides a course of vaccines for a dog or cat

**\$150** covers the cost of food for all of our animals for one day

**\$250** covers the cost of a spay/neuter surgery, a microchip and vaccines



**\$1,000** pays for one offsite surgical clinic in our mobile surgical van



## Donors in FY 2016

### \$10,000 and above

Norma Bayer 1990 Trust  
Sue Baldwin Trust  
Patricia Carroll Revocable  
Martha Frum  
Leesa Gidaro  
Maxine Halverson Trust  
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Carroll  
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Deborah S. Chandler  
The David and Lucile  
Packard Foundation  
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Day-Lollini  
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Lisa Kearns  
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Center  
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William Wagner

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Phyllis Dorset Trust  
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Foundation  
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Giving Program  
Burton and Maud Carol  
Goldfield  
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Joanne Kiefus  
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Nancy R. Lehmicke  
Eric Lutkin  
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Colin and Wendy Morf  
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Anna Bernhardt  
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Simeon Bols  
Faith Braff

### \$1,000-\$4,999

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Boucher  
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Florence Weicker	Sue Barnes	Justine Burt	Geri Hadley and Ronald	Sharon Erwin	Merrilee N. and Warren	Jennifer Hermesmeier	Kennedy	Nancy Lutzow	Donald Melton
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## \$100-\$499

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 Sherry Selwood  
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 Leah Shadowens  
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 Anna Sheldon  
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 Shore Dogs  
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 Cleve and Rose Spring  
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 Andrew Byrnes and Isabel Stenzel-Byrnes  
 Rebecca Stephenson  
 Carolyn R. Stewart  
 Dianalee Stickler  
 Mary Stonington  
 Karen Stough  
 Marianne Strassman  
 Deborah Stratmann  
 Sally Sue Tracy  
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 Kathleen Sullivan  
 Denise Sullivan  
 Elizabeth Sumner  
 Renee Swayze  
 Synapse School  
 Keith and Halina Tabacek  
 William Tagg  
 Olivia Tam Edwards  
 Tiffany Tang  
 Wesley and Angela Tanji  
 Daniel G. Yansura and

Patricia R. Tanttilla  
 Angelita Tapang-Daniels  
 Yvonne Tatsuno  
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 United Airlines  
 United Way CA Capital Region  
 United Way of Metropolitan Chicago  
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 Kristin Vais  
 Elisabeth Vaissade  
 Rachel Van Dusen  
 Ronald and Donna Vane  
 Luke and Virginia D. Vania  
 Hortense Vasquez  
 Hana Verny  
 Marie Viezee  
 Michelle Viezee  
 VISA  
 Vista Wealth Management  
 Linda M. Vitalie  
 Madison Vivier  
 Bill Walker  
 Carolyn Walker  
 David M. Jones and Ann Y. Walker  
 William Walker  
 Gilwee Walker, Ph.D.  
 George and Irene Wallace  
 Cindy Wallbrink  
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 Koby Warren

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 Wealth Architects  
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 Siv and A. J. Wheeler  
 Candi Wickman  
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 Misao Winn  
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 Ella Woods  
 Bette A. Woodward  
 Judy Worst  
 Marie Wright  
 Emily Wu  
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 Yin-Kit and Christine Yan  
 Renee Yates  
 Rivka Yerushalmi  
 Connie Yi  
 Gail Yoshida  
 Hisano and Helen Yoshii  
 Douglas Yoshinaga  
 Konstantin Yurin  
 Paula J. Zahakos  
 Steve and Jill Zanolli  
 Robert English and Anna Zara  
 Helen Zeidner  
 Leonid Zemskov

## From the Executive Director

As we look back on FY 2016 – our 50<sup>th</sup> year of saving lives and serving the Northern California community – I know I speak for Pets In Need staff and volunteers when I express pride about our accomplishments. Thanks to lots of hard work by our team, we surpassed many of the ambitious objectives we set for ourselves this year in three core areas:

- Adoptions: Our adoption total in FY 2016 reached 685, up from 517 in 2015;
- Spay/neuter: We completed 1,636 free spay/neuter procedures, a significant increase from the previous year when we performed 811 surgeries;
- Partnerships: We established or expanded partnerships with public shelters in Los Banos, Vallejo, Hollister, Modesto and Martinez.

In FY 2017, we want to build on our achievements and do more to give helpless animals a chance to live a

## From the President of the Board

I stepped down as President of Pets In Need at the end of 2015 after eight enjoyable years of service. PIN is very fortunate to have Rob Kalman as its new President. Rob brings dedication, intelligence and a passion for animal welfare.

Looking back over my years as President, PIN's greatest accomplishment was construction of the new shelter. Those of you who have visited the shelter know that it embodies the latest, best practices on the housing and care of shelter animals.

The building is due to the generosity of you, the donors. No State, County or municipal money was provided. It was all the product of your donations. Thank you.

A second PIN high point was persuading Al Mollica to become PIN's Executive Director. Under his leadership,

happy life and enrich the lives of families throughout the Bay Area. We understand that the more we grow as an organization, the more lives we can save.

If you supported us last year with a gift – thank you! Pets In Need does not receive any funding from a government entity. All of our operational support comes from adoption fees and gifts from the public.

As we move into our 51<sup>st</sup> year of operation, we are excited about what lies ahead for us. I hope you will continue to invest in our life-saving work.

Sincerely,

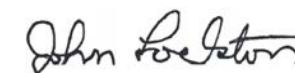


Al Mollica  
 Executive Director

PIN is ahead on all measures—number of adoptions, number of free spay/neuter surgeries, and donations. And most important, he has continued and strengthened the PIN focus on No Kill. If there is anything about which I am truly passionate, it is bringing No Kill to the entire Bay Area.

Looking forward, I can see nothing but good things. New approaches promise increases in adoptions and in the number of free spaying/neutering surgeries. And the financial future looks bright. Times are happy for PIN thanks to your continuing support.

Sincerely,



John Lockton

## Board of directors

Charles Bartels, James Blackman, Wendy Calvert, Angela Chien, Frank Espina, Gali Hagel, Rob Kalman, John Lockton, Peter Radin, Paul Rochester, Nancy Ryde, Pat Sinclair, Wendy Van Vleet

## Management staff

Alexandra Baggs, Marsa Hollander, Randi Kortvely, Al Mollica, Charlotte Rubin, Patty Santana



# Thank you for helping us save lives.



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