Saving lives for 50 years

When Pets In Need was founded more than 50 years ago, between 15-20 million animals were dying in animal shelters around the country each year. The supply of animals was too great and the demand for shelter animals was too little.

Jean Mahoney, a local resident, and a group of friends decided to take action to help stop the killing in Northern California shelters. Jean and her neighbors started reconnecting lost animals with their owners and finding new homes for animals whose owners couldn’t be found.

Pat Sinclair, a Hillsdale High School teacher in San Mateo and a transplanted Texan, met Jean when she came to her house looking for a lost dog. They instantly connected and Jean asked her if she would help save homeless animals.

One day, when Pat was volunteering at the shelter, an elderly woman came in to surrender her aging cat. She was extremely upset at having to give up her companion, but her cat had developed medical issues and the woman was unable to keep up with the high veterinary bills.

Instead of taking the animal, Pat offered to pay the veterinary bills so the woman could keep her cat. That moment became the inspiration for the Crockett Memorial Fund, created by Pat in honor of her beloved dog, Crockett. Since its inception, this fund has helped seniors throughout the Bay Area. Many years later, the Fund’s goal is the same: to provide financial support to low-income seniors who are struggling to keep their pets healthy.

Since that notable experience, Pat has continued to be an inspiration and leader at Pets In Need. She has served as board president, vice president and secretary, and has earned several accolades for her service, including volunteer of the year awards from a variety of organizations. And she was a major contributor when Pets In Need created a medical department in its new building.

Pets In Need is proud of its heritage as Northern California’s first no-kill animal shelter. Since our inception in 1965, through the passion and generosity of people like Jean and Pat, we have carried out our mission – at the heart of which is a simple goal: to save lives.

50 years at a glance

1965 Jean Mahoney begins the organization that would later become Pets In Need
1967 Pets In Need opens in Menlo Park
1970-1985 PIN volunteers save over 5,000 animals
1986 Pets In Need moves to a small rescue shelter in Redwood City
1988 The Crockett Memorial Fund is established by board member Pat Sinclair to assist seniors with the cost of their pets’ veterinary care
1993 Pets In Need purchases and renovates a plumbing supply warehouse on Fifth Ave in Redwood City and moves operations
By 1995, PIN has rescued 10,263 animals
2007 Pets In Need initiates a fundraising campaign to build a new, state-of-the-art animal shelter
2010 Pets In Need’s new, LEED certified green shelter opens, which doubles PIN’s capacity to rescue animals
2012 Pets In Need purchases a refurbished mobile surgical van and begins doing offsite spay/neuter procedures on the van and at the Redwood City shelter
2015 Pets In Need celebrates 50 years of service. To date, PIN has rescued more than 25,000 animals
Adoptions in FY 2016

A record year

We had a lot to celebrate this year. In the 50th year of rescuing animals and finding them new homes, we did more adoptions than we have in the last nine years. Each and every adoption is important and special, but a few of last year’s adoptions were especially near and dear to our hearts.

25% increase over FY 2015

<table>
<thead>
<tr>
<th>Year</th>
<th>Adoptions</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2013</td>
<td>373</td>
</tr>
<tr>
<td>FY 2014</td>
<td>415</td>
</tr>
<tr>
<td>FY 2015</td>
<td>517</td>
</tr>
<tr>
<td>FY 2016</td>
<td>685</td>
</tr>
</tbody>
</table>

Ike was brought to our shelter after being found in a cardboard box. He was extremely fearful of people, but slowly began to open up to the people around him who cared for him. After five years at our shelter, Ike was adopted in March.

Our eight “Follow the Litter” Boxer/Hound puppies enjoyed a large following on social media before being adopted into forever families in April.

Johnny and Sean are two of more than 250 kittens we rescued and found homes for last year.

Nancy was at our shelter almost four years before finally stealing the heart of her new owner last February.

Spay & Neuter in FY 2016: Community Partnership Program

The no-kill equation

Since our free spay/neuter program began in 2012, we’ve provided more than 4,000 free surgeries to the pets of California residents at our Redwood City shelter and on our mobile van. Our mobile van travels to targeted communities to provide our free service where it is most needed. Spaying/neutering is the most effective way to end pet homelessness and overpopulation.

Last year we:
- traveled to 6 communities with chronic rates of animal homelessness and
- drove more than 3,000 miles to provide free surgeries.

<table>
<thead>
<tr>
<th>Year</th>
<th>Spay/neuter surgeries performed</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2013</td>
<td>943</td>
</tr>
<tr>
<td>FY 2014</td>
<td>560</td>
</tr>
<tr>
<td>FY 2015</td>
<td>811</td>
</tr>
<tr>
<td>FY 2016</td>
<td>1,636</td>
</tr>
</tbody>
</table>
### Financials in FY 2016

#### Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Animal Care</td>
<td>$627,080</td>
</tr>
<tr>
<td>Medical Care</td>
<td>$557,210</td>
</tr>
<tr>
<td>Adoptions</td>
<td>$264,564</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$193,200</td>
</tr>
<tr>
<td>Program Fees</td>
<td>$23,545</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$154,695</td>
</tr>
</tbody>
</table>

#### Revenue

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adoption Sales</td>
<td>$264,564</td>
</tr>
<tr>
<td>Pet Food Express</td>
<td>$154,695</td>
</tr>
<tr>
<td>Other Earned Revenues</td>
<td>$196,666</td>
</tr>
</tbody>
</table>

#### Donors in FY 2016

- **$10,000 and above**
  - Norma Bayer 1990 Trust
  - Sue Baldwin Trust
  - Patricia Carroll Re Bewick
  - Martha From
  - Lesa Gidaro
  - Maxine Halverson Trust
  - Allison L. Marston Trust
  - Valerie Lea Estate
  - John and Evie Lockton
  - Frank Lord
  - Patricia McGinnis
  - Patricia P. Johnson
  - Beverly Silverstein
  - Pat Sinclair
  - Arthur and Nancy Stromberg
  - Jack Eugene Teeters
  - Nora Thorneycroft
  - Yeho Foundation

- **$5,000-$9,999**
  - Banff Charitable Trust
  - J. Scott and Wendy Calvert
  - Isabel S. Christensen
  - Ann Cook
  - Phyllis Dorset Trust
  - Google Matching Gifts
  - Amy and John Esterly
  - Kevin and Catherine Harvey
  - Barbara Miller
  - Jane Jauernig
  - Rob and Luhrine Kalman
  - Michael Kerek
  - Catherine M. Krtutschnik
  - Gordon and Betty Moore
  - Sarah Nowlin
  - Peter Radin and Kathy Truhon
  - Redwood City Rotary Foundation
  - Sancha Wolfe
  - Marilyn Woller

- **$1,000-$4,999**
  - Apple Matching Gifts
  - James and Alison Barba
  - Charles Bartels
  - John M. Beatty, Jr.
  - Eric M. Berg
  - James W. Blackman
  - Richard and Deirdre Boucher
  - Marilyn and Allan Brown
  - Eric Brown
  - Richard and Cindy Burgdorf
  - Gary R. Burke
  - Winifred Cheung
  - Chevron Humankind
  - Matching Gift Program
  - CI Bear Foundation
  - Loren Clarkon
  - Caroline M. Cole
  - Emily Cooke
  - CPJ, Inc.
  - Pamela D. Ferris
  - William and Sonja Davidow
  - Edward and Joyce Drake
  - Jim and Judy DuPont
  - Jennifer Elliott
  - Frank and Audi Espina
  - Cesar and Betzabel Estrada
  - John and Nancy Etchemendy
  - Federal Realty Investment Trust
  - Christopher and Beth Fendick
  - John and Michele Flynn
  - Mary E. Forsyth
  - Phyllis K. Friedman
  - Dave and Jill Galkotto
  - Lilliane Geisseler
  - Genentech Employee Giving Program
  - Burton and Maud Carol Goldfield
  - Nathaniel Green
  - Tim and Judith Hackman
  - Lincoln and Barbara Howell
  - IBM Employee Service Corps
  - Ishiyama Foundation
  - David and Karen Janzen
  - Grady and Mary Jeter
  - Derry Kabcenell
  - Joanne Kiefer
  - Donna K. Kopeck
  - Joanne Kranscher
  - Nancy R. Lembich
  - Eric Lutkin
  - Virginia and Jim Lyons
  - Gladys Monroy and Larry Marks
  - Colleen McNerney
  - Microsoft Matching Gifts
  - Al Mellissa and Kate Levin
  - Colin and Wendy Morf
  - Linda Morse
  - Les Natall
  - Vernon T. and Jane Birdi
  - Eric Oliver
  - On Shore Foundation
  - Josephine Osborne
  - William P. Wilkinson
  - Palantir Technologies
  - Dorothy Patapoff
  - Robert Pedersen
  - Peets Coffee
  - Mark and Alice Perry
  - Pet Food Express
  - Joan Peterson
  - Pettfield Foundation
  - PG&E Corporation
  - Pinewood School
  - Dylan and Dianna Plotts
  - Gordon R. Ray
  - Oliver Robinson
  - Eric Butler, M.D.
  - and Suzanne Rocca-Butler
  - Paul and Yennick Rochester
  - Magnus and Nancy Ryde
  - Niraj Sehgal
  - Nancy and Shari Shihab
  - San Francisco Shihab
  - Singapore Shihab
  - Facebook
  - The Flora Family Foundation
  - Blumenhof Foundation
  - Jennifer C. Smart
  - and Smart
  - Robert Tinckle
  - Shane and Vicky Van Winkle
  - Kristin Wallace
  - Leonard and Jeanne B. Ware
  - Jason Warshawsky
  - Cynthia Wente
  - Thomas and Kathy Willgren
  - Laura Woods
  - Yahoo!

- **$500-$999**
  - Thomas Alson
  - Carroll Ann Hodges
  - Alvin and Linda Arata, Jr.
  - ARQ Architects
  - Donald D. Avery
  - Tari Bailey
  - Bank of America Matching Gifts
  - John Bartolomeyczik
  - Bellani Plumbing Inc.
  - Jacqueline Bergman
  - Anna Bernhard
  - Marc and Lydia Biagi
  - Jeffrey Bliesner
  - Simon Bolí
  - Faith Brawf
  - Brent and Sandra Vaughan
  - Bright Funds Foundation
  - Rebecca Burgess
  - Pat Callender
  - Natasha Carlotz
  - Eve Carlson
  - George Rodriguez and Lois Carroll
  - The Caselli Fund
  - Arnold Scharff and Deborah S. Chandler
  - The David and Joyce Drake Foundation
  - Lance Lotfali and Patricia Day-Lotfali
  - Louise De Putron
  - Chuck F. Dehse
  - Richard and Donna DeVries
  - Bob Boitos and Tamara Duke
  - Emam Shahraki-Shahi
  - Ally Evans
  - Leon Fell
  - Francesco Fowley-Fisher
  - Sue Foa
  - David and Pearl Furman
  - Cristina Gaspari
  - Kim Guggenheim
  - Geneva
  - Clinton and Mary Gilliland
  - Antonio R. W. Todesco
  - Wendy and Chris Van Vleet
  - Kristin Wallace
  - Leonard and Jeanne B. Ware
  - Jason Warshawsky
  - Cathy Wente
  - Thomas and Kathy Willgren
  - Laura Woods
  - Yahoo!

#### Donors

- **Where do your dollars go?**
  - **$25** feeds a litter of puppies or kittens for a week
  - **$50** provides a course of vaccines for a dog or cat
  - **$150** covers the cost of food for all of our animals for one day
  - **$250** covers the cost of a spay/ neuter surgery, a microchip and vaccines
  - **$1,000** pays for one offsite surgical clinic in our mobile surgical van

- **Guenter and Madeline Knoop**
  - Tracy Koon
  - Michael and Debra Lambert
  - J. N. and Diane E. Lazar
  - Virginia Leonhart
  - Ronald and Joan Levine
  - Julie Lidholm
  - Dean and Cheryl Lindholm, Jr.
  - Diana Liu
  - Gabrielle Lombardi
  - Carole Lucchese
  - Elise N. and Sarah P. Luna
  - Lynn Oksman
  - Sylvia J. Manson
  - Patricia Marriott
  - Edward and Cheryl Martin
  - Burt and Mimi McDowell
  - Lou Mendel
  - Alison L. Metz
  - Rebecca Mituleto
  - Gary and Gloria Modrell
  - Diane Moore
  - Liliane Morin
  - Leslie Morris
  - Khaled Nour
  - Brad and Candace Naylor
  - John and Elizabeth Park
  - Ronald and Sally Patton
  - Pacheco Hill Bloodhounds
  - Petco Foundation
  - Joyce Pharrisi
  - Julie Ann Pimento
  - Neal and Andrea Potoczian
  - Helen Prather
  - Frank Galli and Lisa Quermit
  - Robin Quiet Gates
  - Sandra Ramer
  - Kathryn Reitzman
  - Joan M. Karlin and Paul Reisnick
  - Mark and Megan Renee
  - Rosa Rodriguez
  - SanDisk Corporation
  - George B. Santos
  - Kami Shati
  - Donald A. Shepard
  - Ann La Borde and Chester Simpson
  - Peter Spanoulis
  - Spring Down Equestrian Center
  - John D. Thomas
  - Mary Ann Van Paul
  - Lynn M. Vaudagna
  - Wag Hotels
  - Gwendolyn Wagner
  - William Wagner
From the Executive Director

As we look back on FY 2016 – our 50th year of saving lives and serving the Northern California community – I know I speak for Pets In Need staff and volunteers when I express pride about our accomplishments. Thanks to lots of hard work by our team, we surpassed many of the ambitious objectives we set for ourselves this year in three core areas:

- Adoptions: Our adoption total in FY 2016 reached 685, up from 517 in 2015;
- Spay/Neuter: We completed 1,636 free spay/neuter procedures, a significant increase from the previous year when we performed 811 surgeries;
- Partnerships: We established or expanded partnerships with public shelters in Los Banos, Vallejo, Hollister, Modesto and Martinez.

In FY 2017, we want to build on our achievements and do more to give helpless animals a chance to live a happy life and enrich the lives of families throughout the Bay Area. We understand that the more we grow, the more opportunities, the more lives we can save.

If you supported us last year with a gift – thank you! Pets In Need does not receive any funding from a government entity. All of our operational support comes from adoption fees and gifts from the public.

As we move into our 51st year of operation, we are excited about what lies ahead for us. I hope you will continue to invest in our life-saving work.

Sincerely,

Al Mollica
Executive Director

From the President of the Board

I stepped down as President of Pets In Need at the end of 2015 after eight enjoyable years of service. PIN is very fortunate to have Rob Kalman as its new President. Rob brings dedication, intelligence and a passion for animal welfare.

Looking back over my years as President, PIN’s greatest accomplishment was construction of the new shelter. The building is due to the generosity of you, the donors. That accomplishment was construction of the new shelter.

PIN is ahead on all measures—number of adoptions, number of free spay/neuter surgeries, and donations. And most important, he has continued and strengthened the PIN focus on No Kill. If there is anything about which I am truly passionate, it is bringing No Kill to the entire Bay Area.

Looking forward, I can see nothing but good things. New approaches promise increases in adoptions and in the number of free spaying/neutering surgeries. And the financial future looks bright. Times are happy for PIN thanks to your continuing support. Sincerely,

John Lockton

Board of directors

Management staff

Allexandra Bags, Marsa Hollander, Randi Kortvely, Al Mollica, Charlotte Rubin, Patty Santana

Al Mollica
Executive Director

Pets In Need is an organization, the more lives we can save.
Thank you for helping us save lives.

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(650) 367-1405
petsinneed.org