1. Why Join the Student Managed Fund?
2. What Will You Do in the Student Managed Fund?
3. Recent Placements
4. Application Details
1. WHY JOIN THE STUDENT MANAGED FUND?
THE FUNDAMENTAL CONUNDRUM OF FINANCE RECRUITING

- Hard skills are required to work in finance, but these aren’t taught much to most undergraduates, or are only taught late in the curriculum
  - Valuation
  - Credit Analysis
  - Accounting
  - Financial Modelling
- Soft skills are also required to work in finance, but these are difficult to assess
  - Teamwork
  - Communication
  - Work Ethic
The Conundrum of Finance Recruiting (Cont.)

- Learning hard skills results in Catch-22
  - Difficult to get hard skills without work experience
  - Difficult to get work experience without hard skills
  - Interviewers may discount or disregard hard skills if outright stated
- Interviewers will look for signals of soft skills
  - Prestigious college degree
  - Participation in team sports
  - Referral from a good judge of character
2. WHAT WILL YOU DO IN SMF?
Weekly meetings, typically on alternating Tuesdays and occasionally Saturdays

Covers concepts fundamental to value-investing
  - Accounting
  - Valuation

Benefits:
  - Preparation for larger participation in SMF → Extracurricular experience for resume
  - Preparation for accounting / finance classes → Higher GPA
  - Preparation for first internship → Work experience for resume
Students are put into teams, each of which focuses on one sector
Students will identify stocks for inclusion in a $100,000 portfolio
Fund members will pitch stocks to a major Rutgers alumnus
Benefits:
- Teamwork experience for potential discussion in interview
- Hands-on experience with company analysis and report construction
- In-depth knowledge of company and sector
- Improvement of presentation and communication skills
OTHER EXPERIENCES WITH THE STUDENT MANAGED FUND

- Market discussion days
- Mentoring program
- Workshops with major employers
- Stock pitch competitions
APPLICATION DETAILS
ONLINE APPLICATION

- Opens tonight, closes Friday night
- Questions (Application link will be posted on rutgerssmf.com):
  - Career interests
  - Why SMF?
  - Sector interests
  - Time commitments
  - Project of interest (optional)
- Email to krndalal+smf@gmail.com  AND joseph.acoury+smf@gmail.com
IN-PERSON INTERVIEW

- Will be short (10-15 minutes)
- Questions:
  - Tell us about yourself / Walk me through your resume
  - Why SMF?
  - Tell me about a market trend
  - Pitch me a stock (come prepared)
  - Brainteaser
What separates good interview from a bad interview?

- Have a coherent story
- Be concise
- Know your stuff
- Show us how you think

Be calm

- We don’t bite (usually)
- Not getting into the fund is not the end of the world