This past May, our Collective of staff, leaders and Board Members were finally able to gather in-person for the first time in over two years. We met at the Mayfair Community Center, sitting in a circle as we had so many times before, but this time with the frontline experience and weight of moving through another year of the pandemic. After lively conversation, together we set these priorities for the year ahead:

- Fight against displacement and for cooperative housing
- Promote cooperativism and fight for community governance
- Care for our collective, strengthen our compañeroismo & communication, and develop our leadership

These priorities align with the needs of the moment we find ourselves in: Mayfair families continue to be displaced at alarming rates, and while ideas for alternative housing solutions have been discussed and studied by staff over the years, our conversation made it clear that we are ready to start putting these ideas into action. And of course, in order to do this work well, sustainably, and with purpose it is critical that we care for ourselves, one another, and our Mayfair community as illustrated in the final priority.

The work towards these priorities doesn't start today: our Vecinos Activos have spent the last year guiding our learning and advocacy of land trusts, housing co-op's, COPA and anti-displacement policies. As a top finalist in Google's Bay Area Impact Challenge, we are making it known that we belong in the conversation around land use.

We have also been thinking about governance. For the first time, SOMOS Mayfair is structured with a co-directorship model and a strong Directors' bench-- a decision that reflects our values of distributed leadership by enhancing the decision making of our emerging directors. We formed the Community Transition Committee (CTC) to reimagine how we could extend our Leadership Development pipeline to include moving folks into Executive and Board positions (at SOMOS and beyond).

We see the leadership of our team every day, across all project areas. Our Family Resource Centers have expanded beyond 0-5 early learning programming, to also serve as hubs for essential resource distribution, organizing opportunities, home visits and mentorship. Our youth have worked to expand voting rights for non-citizens and continue to grow their leadership throughout our programmatic strategy. We've continued massive COVID outreach. Our staff has joined coalitions and served on panels around civic engagement, leadership development, new economies and cooperative housing to ensure decisions are made to benefit Mayfair and East San Jose.

We are proud of our team, for navigating organizational transitions, hybrid working, and an evolving pandemic that has intimately affected our community. It has not been easy. But our team has responded with compañeroismo, creativity, and a commitment to collective care. As new Co-Executive Directors, we are humbled by the continued opportunity to serve this community and can clearly see the vision we have collectively set out before us. Thank you for journeying with us.

Saul Ramos
Acting Co-Executive Director

Victor Vasquez
Acting Co-Executive Director
FINANCIAL OVERVIEW FY22

REVENUE - $5,250,898

- Foundations: $2,583,293 (49.2%)
- Government Grants: $2,234,684 (42.6%)
- In-Kind Contributions: $197,616 (3.8%)
- Individual Contributions: $148,143 (2.8%)
- Program Services: $43,931 (0.8%)
- Corporate Grants: $43,231 (0.8%)

EXPENSES - $6,019,413

- Si Se Puede Partnerships: $2,577,270 (42.8%)
- Early Learning: $1,013,608 (16.8%)
- Management & General: $705,078 (11.7%)
- Community Organizing: $687,321 (11.4%)
- Leadership Development: $580,276 (9.6%)
- Resource Development: $299,851 (5.0%)
- Economic Opportunity: $156,009 (2.6%)

As the backbone agency and fiscal sponsor of the Si Se Puede Collective, over 40% of our expenses go towards funding our collective neighborhood efforts across 5 agencies.

Last fiscal year, SSPC and SOMOS received major funding for our critical COVID work.

As we move beyond crisis response and into COVID recovery, many of these contracts are sunsetting which is reflected in the shift in revenue.
OUR YEAR AT A GLANCE

Time moves quickly at SOMOS, especially as we have continued to shift and adapt to evolving pandemic needs, welcomed new staff, launched new campaigns, and finally been able to see the fruit of seeds we planted years ago in the form of revived programs, political wins, and a leadership development pipeline that continues to generate strong, rooted leaders who sustain our movement. Here are some of our highlights over the last fiscal year.

**July 2021**
We kicked off our summer learning series, Roots to Roofs! The 6-week curriculum was developed by SOMOS staff, and included field trips and workshops on housing, land use models, and history.

**September 2021**
We officially welcomed Victor & Saúl as our new acting Executive Co-Directors, an exciting and intentional restructure that reflects our value of shared and distributed leadership.

**October 2021**
Our youth group Jóvenes Activos relaunched and hit the ground running. This year they have started a monthly podcast, produced 2 murals, hosted college readiness workshops and more!

**November 2021**
SOMOS was announced a finalist in the Google.org Bay Area Impact Challenge. This was huge recognition for our work on community land use models!

**August 2021**
We closed down Reid-Hillview Airport! We joined the coalition working to reimagine how we could use the space currently occupied by a small private airport that has been polluting our community.

**December 2021**
We still were working remotely... but making time for joy, rest, and self-care.
January 2022
After months of pressure from a SOMOS-led coalition, our City Council voted to move forward with the recommendation to expand voting rights for non-citizens.

March 2022
COPA gains momentum! Hundreds joined us for a march to City Hall to advocate for affordable housing solutions. This action followed months of community forums, press conferences, and a front page feature in the Merc.

February 2022
At our Annual Retreat, we talked about SOMOS as our collective "political home" and reflected on how we could continue to move together as a team with care.

April 2022
52 parents and kids participate in our free Co-Op Preschool. We’re proud of this collaboration with the school district, that makes quality learning available to all families.

May 2022
Our Promotoras were recognized at City Hall for the love, dedication and commitment they have brought to their tireless COVID outreach. This year, they have reached over 45,000 people!

July 2022
Quetzal Gardens has officially opened! With 70 units of affordable housing upstairs, the Mayor and others say it is a model of development for San Jose. Our staff is getting ready to move into our new offices on the ground floor later this fall.

June 2022
Our Early Learning team is committed to Bridge to Kinder, one of our core Summer programs. We had to pivot to virtual sessions at the last minute this year, but still served 243 participants!
OUR IMPACT

17,798 adults, youth and children engaged with our work this year.

Learning & Leadership Development

94% of surveyed Leaders feel they are connected and part of our Collective

11 participants in our first ever cohort for Somatic Practice Facilitation

158 leaders in "Diamantes," accessing mutual aid and mentorship

Family Resource Centers (FRCs)

FRCs serve as distribution sites for critical resources, including PPE, diapers, baby formula, clothes, books and more.

How do families interact with our FRCs?

Community Organizing

4,300 neighbors reached through door-to-door canvassing

7,528 people were reached through community forums, cafecitos, rallies, and phone banking

82 active leaders in our organizing committees: EMPUJE, Vecinos Activos and Jóvenes Activos

In partnership with the Sí Se Puede Collective, 9 Promotoras trained by the Public Health Department, engaged with 48,780 community members and distributed personal protective equipment (PPE) to 39,962 people.
FY22 STAFF

Executive Team
Camille Llanes-Fontanilla Transitioning Executive Director
Jill Anderson Deputy Director of Community Impact
Saúl Ramos Acting Co-Executive Director
Victor Vasquez Acting Co-Executive Director

Administrative and Development Team
Brenda Andrade Evaluations & Grants Manager
Chelsey Prewitt Marketing & Comm. Associate
Crusilla Gutierrez Operations Associate
Eduardo Guillen Executive Assistant
Esmeralda Yepez-Espinosa Operations Associate
Hazel Roxas Finance & Accounting Manager
Israel Perez Operations Associate
Kelly Martinez Resource Development Manager
Lorena Mendoza Operations Associate
María Ortiz Finance Associate
Veronica Lujano Data Collection Administrator
Viridiana Reyes Director of Administration
Yvette Castro Farias Director of Resource Devt.

Organizing and Policy Team
Andrea Portillo Organizing & Policy Manager
Arturo Muñoz Jóvenes/EMPUJE Coordinator
Delia Gonzalez Lead Organizer
Juan Angel Lujano Vecinos Activos Coordinator
Gabriel Hernandez Si Se Puede Collective Director
María "Lupe" Guerrero Vecinos Activos Coordinator
Matt Gustafson Vecinos Activos Coordinator
Oscar Quiroz-Medrano Political Education Coordinator

Leadership Development Team
Ambar Gonzalez UPM Coordinator
Amelia Post Director of Learning & Leadership Devt.
Angelica Lujano Leadership Devt. Manager
Angie Lopez Leadership Development Coordinator
Katherine Silva Strengthening Our Collective Coordinator
Nelly Bias Fuertes Coordinator

Family Resource Center and Early Learning Team
Angelita Echeveste-Duran Director of Programs
Brenda Garcia ParentChild+ Coordinator
Janelle Garcia Early Learning Specialist
Jennifer Lujano Lead Maestra
Jessica Mocetum Early Learning Specialist
Jessica Trejo FRC Coordinator
Juliana Ayala Early Learning Specialist
Liz Salas Early Learning Specialist
Margarita Arroyo Chavez Site Supervisor
María Martínez FRC Site Supervisor
Juliana Ayala Early Learning Specialist
Nayeli Sedano Painter Site Supervisor
Sonia Solano Escuelita Coordinator

BOARD

Julie Ramirez Chair, SCC Office of Gender-Based Violence Prevention
 Kwok Lau Vice Chair, Silicon Valley Social Venture Fund
 Joe Zullo Treasurer, PwC
 Erika Rivera Secretary, Law Office of Erika S. Rivera
 Jennifer Loving Destination: Home
 John Sanchez Silicon Valley Social Venture Fund
 Maria Urquiza Former SOMOS Staff