PURCHASING RACHEL DEVICES FROM OUR CHAPTER STAFF

In line with our nonprofit charter to connect offline learners to the world’s knowledge we are pleased to offer RACHEL devices in countries where we have our staff. While prices are higher than publicized on our website, the cost to you the customer is actually lower when comparing shipping costs, import duties, and fees you would bear otherwise in obtaining RACHEL. In country pricing for RACHEL is as follows in our chapter communities:

RACHEL-Pi (pricing subject to change):
$175 Nonprofits in Guatemala, Kenya, Ghana, or Tanzania (+$50 for commercial businesses)
$200 Nonprofits in Sierra Leone (+$50 for commercial businesses)

RACHEL-Plus (pricing subject to change):
$500 Nonprofits in Guatemala, Kenya, Ghana, or Tanzania (+$100 for commercial businesses)
$550 Nonprofits in Sierra Leone (+$100 for commercial businesses)

This price requires that you arrange pick up of the device from our staff members at your expense. If you pay for consulting and training you are welcome to ask our chapter leader to bring the device with him or her. Pricing assumes the least expensive model in each category, upgraded storage is additional cost. Our staff will provide you a brief 15-minute overview of the product when you pick it up from them, free support is available exclusively through our online channel at http://community.rachelfriends.org.

Import costs can vary based on the country or the classification you receive from the importing agent. For comparison purposes, here are known costs of self-importing, not including the cost of time included in the process:

<table>
<thead>
<tr>
<th>Country</th>
<th>Order</th>
<th>Price</th>
<th>Shipping</th>
<th>VAT/Fees</th>
<th>Total</th>
<th>Cost per Unit Delivered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tanzania</td>
<td>4 RACHEL Plus Units</td>
<td>$1996</td>
<td>$159 DHL</td>
<td>$410</td>
<td>$2165</td>
<td>$641.25 per unit</td>
</tr>
<tr>
<td>Kenya</td>
<td>8 RACHEL Plus Units</td>
<td>$3992</td>
<td>$360 FedEx</td>
<td>$718</td>
<td>$5070</td>
<td>$633.75 per unit</td>
</tr>
</tbody>
</table>

Our in-country price is still significantly below the cost of shipping individually to the country. Nonprofit organizations are required to submit paperwork identifying their nonprofit status in county to obtain the pricing above.

Please contact store@worldpossible.org with any questions. We do not loan demo units or offer free units.

Jeremy Schwartz
Executive Director
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World Possible is a 501(c)(3) nonprofit organization
Connecting Offline Learners to the World’s Knowledge