



Christian Leclerc  
General Manager – NAFTA  
Specialty Lighting

May 16th, 2017

Jeffrey Goldstein  
1600 Osgood Street  
North Andover, MA

RE: Letter of Support for Interdisciplinary International Cannabis Research and Development Center

Dear Mr. Goldstein,

Your proposed development of an interdisciplinary international medical cannabis research and development center (IICC) in North Andover, Massachusetts would be particularly appealing to OSRAM SYLVANIA Inc. given the facility's vicinity to our Americas headquarters in nearby Wilmington, MA, our Corporate Innovation Center in Beverly, MA and our two manufacturing facilities in New Hampshire.

Should the town of North Andover support and approve the facility with zoning approvals required for the development of the IICC in North Andover, it could become a key incubator for OSRAM SYLVANIA as we work with industry partners to develop innovative lighting strategies and solutions to meet the pharmaceutical needs of the region and patient community.

Together, we have a real opportunity to deploy the world's top lighting scientists with IICC's horticultural and pharmaceutical expertise in North Andover to improve the efficacy of pharmaceutical equipment, systems and medicine.

Once the project gains approval from the town, we look forward to supporting you through the development of your facility and integrating our research to ensure that the North Andover site is contributing to the technological development of the industry and the economic development of the local community.

Thank you,

Christian D. Leclerc  
General Manager - NAFTA  
Specialty Lighting

OSRAM SYLVANIA Inc.  
129 Portsmouth Avenue  
Exeter, New Hampshire 03833  
United States  
☎ (603) 778-4515

[www.osram-americas.com](http://www.osram-americas.com)