Contents
1 Spencer’s Mission and History
2 Celebrating 40 Years of Spencer
3 Scholarships
6 Internships
7 Risk Manager in Residence
8 Introductory Course Development
9 General Grants
10 Gala
13 Sponsored Events
15 Fundraising and Donor Support
17 Thank You!
18 Financials

2019 Board of Directors

Chairperson
Marya J. Propis
All Risks, Ltd.

President
Robin S. Joines
Sedgwick

Vice President
Peter A. Heard
Travelers

Treasurer
Matthew Schneider
Aon

Secretary
Teresa M. Black
Chubb

Deborah A. Babcock
Illinois State University

Kristen M. Bessette
QBE

Joseph Cellura
Allied World

Jeffrey M. Cohen
Advisen Ltd.

Dr. Cassandra Cole
Florida State University

Ron Davis
Zurich Insurance

Andrea M. Dudek
Accenture

Duncan Ellis
Marsh

Stephen Grabek
AIG

Johnell Holly
FM Global

Theana L. Iordanou
ARC Personal Lines LLC

Joseph V. LaRocco, Jr.
Willis Towers Watson

Dr. Weili Lu
California State University – Fullerton

Timothy Meacham
Lockton Companies

Debbie Michel
Liberty Mutual Insurance

Adam Potter
CLM Group & Business Insurance Holdings

Steve Pottle
Thompson Rivers University (RIMS Ex Officio)

Michele J. Sansone
XL Catlin

Lori Seidenberg
BlackRock, Inc.
Spencer’s Mission and History

The Spencer Educational Foundation is a 501(c)(3) nonprofit organization funding the education of tomorrow’s risk management and insurance leaders through scholarships, grants, internship opportunities, on and off campus experiential learning, and support of risk management/insurance curricula. Since Spencer was founded in 1979, we have awarded over $7.35 million in scholarships and $4.1 million in grants to universities and professional institutions affecting more than 50,000 students through our programs.

Robert Spencer (1929-1979)

Robert Spencer was a seminal leader in the risk management field. For 17 years, he held numerous management positions at Fuqua Industries Inc., where he developed the organization’s diverse risk management program, co-founded the Bermuda-based Fuqua Insurance Company Ltd., set standards on the dealings of captives in the domestic and international reinsurance markets, and created a workers compensation, self-retention program adopted by 31 U.S. states.

In addition, Robert was a leader in RIMS, serving as president of the Atlanta Chapter in 1973, and as vice president (1974-1977) and then president (1977-1978) of the national organization. He was also a founding member of the Canadian Institute of Chartered Accountants. In all these roles, Robert developed numerous programs — including RIMS’ Anita Benedetti Student Involvement Program — so that the principles of good risk management could be passed on.

Long after his death, in 1979, Spencer continues Robert’s legacy by providing educational opportunities for young men and women seeking to advance their education in business, insurance, actuarial sciences, and risk management.
Celebrating 40 Years of Spencer

Over the last 40 years, we have awarded more than $7.35 million to support 1,141 scholarships, and another $4.1 million in grants to aid universities, professionals, and professional institutions in preparing students to work in our industry.

In 2019 alone, we awarded a record $594,217 in merit-based scholarships: $342,500 was awarded to 66 full-time undergraduate scholars; $80,000 to eight full-time graduate scholars; $20,000 to two doctoral candidate scholars; and the remainder to 16 employed risk professionals seeking their Master’s Degree. Our recipients come to us from numerous countries around the world, as we continue to support the growing multinational and global nature of our business.

In addition, we awarded 42 internship grants amounting to $315,000, which provided students with summer jobs in risk management. Spencer also awarded 26 grants totaling $99,500 to various colleges and universities to cover the costs of visiting risk managers to showcase creative and experiential education through our Risk Manager in Residence Program.

Another key focus in 2019 was to expand RMI curriculum and we achieved this through course development grants to five colleges and universities to develop their first ever insurance and risk management courses, an investment of $207,500. And finally, our partnerships with RIMS, colleges and universities, and other associations such as Gamma Iota Sigma (GIS) and PLUS have enabled us to create more awareness about the industry by supporting student attendance at key industry conferences in partnership with these leading industry organizations. Grants to these and other organizations totaled $311,385 in 2019.

Letter from the Chairperson

Dear Spencer Allies,

In 2019, our 40th year of operation, Spencer had a banner year in every way, starting with our pledge to donate more than ever to support industry education through our five programs, and ending with more funds raised than in any year prior thanks to our generous contributors. Our 40th Anniversary Gala was a particular success, with two deserving honorees presiding and two phenomenal student speakers sharing how Spencer has impacted their lives. Our robust and carefully selected board of directors is comprised of dedicated, involved individuals focused on serving and delivering leadership to our insurance and risk management industry via their commitment to Spencer.

These accomplishments, coupled with the creation of a brand new Executive Director role and our outstanding hire in Megan Miller, poise Spencer for a new phase in its development as a foundation. No organization can expect to ascend to greater heights without the appropriate leader in place. Under Megan’s brilliant and forward-looking leadership, I’m 100% confident in our ability to expand our #1 position in funding the future leaders of our industry.

In 2019 we provided more funding and touched more lives than ever before, helping drive many more accomplished individuals into our great industry and beefing up the talent pipeline for years to come. In total, we invested $1,527,956 directly back into the industry in 2019 – far more than any other non-profit that is dedicated to propelling talent in the RMI industry. This amount does not include the myriad of behind the scenes, programmatic expenses that are required to execute on our mission.

We could not have achieved any of this without the generous support of our donors, many of whom have supported Spencer since our inception and continue to do so year after year.

I hope that you are all as excited for the journey ahead as I am, because without our partners we can accomplish little. But together, we can do so much to support the burgeoning, game-changing talent that will take our industry to the next level.

We thank you and invite you to read this annual report to see how your donation is funding the education of tomorrow’s insurance and risk management leaders.

Sincerely,
Marya

Chairperson Marya Propis and Executive Director Megan E. Miller
Spencer’s commitment to innovation begins with funding talented students who are studying to join our field, and continues through to supporting risk practitioners in advanced studies. Scholarships are awarded to Risk Management, Actuarial, Underwriting, Engineering, Finance, Business Administration and Enterprise Risk Management students in the United States and Canada. In 2019, Spencer awarded 92 scholarships totaling $594,271 to full-time undergraduate and graduate students, pre-dissertation Ph.D. candidates, and working risk professionals pursuing MBA degrees. Selection is based upon academic excellence and the overall character of the student: leadership on campus, community service, internship and work experience, career goals and an evidenced commitment to the Risk Management and Insurance industry.

**HIGHEST RANKING UNDERGRADUATE SCHOLARSHIPS RECIPIENTS**
($7,500 scholarships)

Melanie Keusch, Olivet College
Lauren M. Morell, La Salle University
Ann E. Pogrebitskiy, University of Nebraska – Lincoln
Varun Sivakumar, Temple University
Andrew J. Todd, Olivet College

**UNDERGRADUATE FULL-TIME NAMED AND MEMORIAL SCHOLARSHIPS RECIPIENTS**
($5,000 scholarships)

Shahzain Amin, Georgia State University, RIMS Atlanta Chapter
Emily V. Bauer, University of Georgia, E.J. Leverett Memorial / Atlanta Chapter
Liam V. Benjamin, St. John’s University, Thomas Regan Memorial/RIMS NY Chapter
Renata Bruno, St. John’s University, Elizabeth Lisle
Macy L. Butz, Florida State University, John T. Lockton Memorial/Lockton Cos.
Kayla M. Cecchine, St. Joseph’s University, Wm. J. Clagnar Memorial/Chubb
Lauren T. Close, Temple University, John T. Lockton Memorial/Lockton Cos.
Kyrsten N. Creggoger, La Salle University, John T. Lockton Memorial/Lockton Cos.
Michael J. Di Rienzo, St. Joseph’s University, John T. Lockton Memorial/Lockton Cos.
Charvina N. Galapo, Temple University, John T. Lockton Memorial/Lockton Cos.
Zachary Holt, Indiana State University, John T. Lockton Memorial/Lockton Cos.
Angelina Lam, Florida State University, Steven Fennam Memorial/Sedgwick
Allen Lin, Temple University, Liberty Mutual Group
Ernest H. Lin, Rutgers University, RIMS New Jersey Chapter
Arshiana N. Binte Mahbub, St. John’s University, Ellen Throver
Stewart Manges, Olivet College, Robert Gallagher and John Gallagher Memorial Scholarship
Samuel A. Mariett, University of South Carolina, John T. Lockton Memorial/Lockton Cos.
Matthew R. Masenheimer, Temple University, FM Global
Jules Audrey E. Mpako, Georgia State University, Liberty Mutual Group
Nital J. Patel, Temple University, Risk & Insurance Management Society (RIMS)
Deryani D. Pesaud, St. John’s University, Dante Petirizzo Memorial/RIMS New York Chapter
Kylie J. Persons, Temple University, Liberty Mutual Group
Michael R. Ramsey, Florida State University, Zurich
Jack W. Richards, Drake University, Liberty Mutual Group
Stephanie W. Richardson, Franklin University, September 11 Memorial
Katherine E. Rose, St. John’s University, Allied World
Erika P. Sreenan, Illinois State University, RIMS Chicago Chapter
Neviditha Srinivasa, Univ. Of Texas – Dallas, Gabriel Lugo Memorial/RIMS Dallas/Pr. Worth Chapter
Lisa K. Virkkunen, Temple University, Ian Heap Memorial/IXL Catlin

www.spencered.org
Scholarships

UNDERGRADUATE FULL-TIME GENERAL FUND
SCHOLARSHIP RECIPIENTS
($5,000 scholarships)

Tommy Anderson, University of St. Thomas
Kyle Angelilli, Temple University
Jon Bear, Temple University
Harrison W. Cameron, Appalachian State University
Li-Hsuan (Karen) Chung, Temple University
Kyle D. Collins, Indiana State University
Gregory T. Darling, Indiana State University
Katelyn A. Ertel, Indiana State University
Emily A. Fishel, University of Iowa
William D. Fleming, University of Cincinnati
Rebecca Grable, Temple University
Gillian M. Kehs, Temple University
Zachary D. Lew, Illinois State University
Duc Lu, Temple University
Yi Jian MaMa, University of Georgia
Amanda M. Mills, Florida State University
Kayla E. Morrison, University of Georgia
Ayesha Munnaza, Georgia State University
Mark S. Murdoch, Illinois State University
Chloe Anais Ouedraogo, Georgia State University
Emily J. Pancoast, Temple University
Mufaro Pazvakawambwa, Walla Walla University
Erica Perry, Indiana State University
Rachel L. Pleasants, East Carolina University
Nicholas J. Sarver, Temple University
Luke M. Swiatek, Temple University
Phillip W. Walker, III, University of Georgia
Tyler Q. Welch, Temple University
Bradley T. Wilkes, Appalachian State University
Yiqi Zhao, Temple University
Brian J. Zimmie, Temple University

NEW IN 2019:
The Scholarship Committee created the $10,000 Doctoral Candidate Scholarship to support future Risk Management Educators. Two scholarships were awarded to Chenyuan Liu (University of Wisconsin-Madison) and Juan Zhang (Temple University).

The Elizabeth Lisle Scholarship is established. Elizabeth received her own Spencer scholarships in 1995, 1996, & 1997 and felt inspired to give back to the industry. This scholarship for an RMI student with a minor in IT was most recently awarded to Renata Bruno (St. John’s University), a student speaker at our 2019 Gala.
Scholarships

FULL-TIME MASTER SCHOLARSHIP RECIPIENTS
($10,000 scholarships)

Karl J. Bissett, Ohio State University
Joel D. Dillon, St. John’s University
Wei He, St. John’s University
Jenny Le, Columbia Business School
Galvin L. Misquith, St. John’s University
Hailey J. Pacheco, University of Texas at Dallas, Anita Benedetti Memorial
Elizabeth C. Peplinski, University of Alabama
Dustin W. Winston, University of Idaho

PRE-DISSERTATION PH.D. AWARD RECIPIENT
($10,000 scholarship)

Alexander Mazzaferro, University of Alabama

DOCTORAL CANDIDATE AWARD RECIPIENTS
Created in 2019
($10,000 scholarships)

Chenyuan Liu, University of Wisconsin-Madison
Juan Zhang, Temple University

PART-TIME MASTER SCHOLARSHIP RECIPIENTS
(Awards of up to $10,000 to working Risk professionals seeking their Masters Degree)

Kaitlin Agullo, St. John’s University, Swiss Re
Andrianna Alexander, Olivet College, Accident Fund Ins. Co of America
Alyssa Bouchard, Olivet College, Gamma Iota Sigma
Adriana Douglas, Emory University, American International Group
Twanke Duckworth, Florida State University, City of Jacksonville
Helen Fesser, Olivet College (RIMS NY Chapter), Horace Mann Cos.
Brandon E. Gadbury, Olivet College, Citizens Insurance
Amber Kersjes, Olivet College, Auto Owners Insurance Co.
Chul Hyung Lee, Columbia University, Western World Ins. Group
William Lehman, Butler University (RIMS), Cook Group
Rumbiddzai Masamvu, University of Connecticut, AXA XL
Amanda Nash, Syracuse University, Blackboard Insurance
Arpit Pandey, Columbia University, Vodafone Finance Consulting Grp.
Benjamin L. Patterson, University of Hartford, Hanover Insurance Group
Jordan Thomas, Butler University, Everest Insurance
Gina M. Zettler, LeSalle University, Travelers

TOTAL AMOUNT AWARDED FULL-TIME AND PART-TIME: $594,271
Spencer creates new opportunities for innovation and experiential learning through grants to risk managers to fund summer internships. Interns are selected from universities across the United States, including schools that may not offer a risk management program. Since its creation in 1997, Spencer’s internship program has introduced the fundamentals of managing risk to many students who had never taken a risk management course. Through the internship experience, students gain hands-on experience that allows them to take full-time jobs at the company or other key roles within the industry. In 2019, the Foundation awarded internship grants to 42 RIMS Professional Member companies totaling $315,000.

<table>
<thead>
<tr>
<th>EMPLOYER</th>
<th>INTERN</th>
<th>UNIVERSITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adecco Group</td>
<td>Damian L. Williams</td>
<td>Florida State</td>
</tr>
<tr>
<td>AES Corporation</td>
<td>Katie Cole</td>
<td>Appalachian State</td>
</tr>
<tr>
<td>Alleghany Technologies</td>
<td>Chase Sinora</td>
<td>Penn State</td>
</tr>
<tr>
<td>Auburn University (RM Dept.)</td>
<td>Thomas Martin</td>
<td>University of Georgia</td>
</tr>
<tr>
<td>Butler University (RM Dept.)</td>
<td>Tyler Oepkes</td>
<td>Butler University</td>
</tr>
<tr>
<td>Cast &amp; Crew Entertainment</td>
<td>Jeda Rozelle</td>
<td>Cal State Northridge</td>
</tr>
<tr>
<td>CBIZ, Inc.</td>
<td>Joseph Machuga</td>
<td>Ohio Dominican University</td>
</tr>
<tr>
<td>Clark Equipment/Doosan</td>
<td>Holden Lee</td>
<td>University of Georgia</td>
</tr>
<tr>
<td>Columbia Sportswear</td>
<td>Michael W. Jones</td>
<td>Oregon State</td>
</tr>
<tr>
<td>Cotton Holdings, Inc.</td>
<td>Nathan T. McGinnis</td>
<td>Texas Tech</td>
</tr>
<tr>
<td>Dean Foods</td>
<td>Adrian Chapa</td>
<td>University of Texas - Dallas</td>
</tr>
<tr>
<td>DFW Intl Airport</td>
<td>Daniel Kinas</td>
<td>Indiana University</td>
</tr>
<tr>
<td>Ensign-Bickford Industries</td>
<td>Malachi Simmons</td>
<td>University of Hartford</td>
</tr>
<tr>
<td>Estee Lauder Cos.</td>
<td>Dylan Hawxhurst</td>
<td>St. Johns University</td>
</tr>
<tr>
<td>Flint Group</td>
<td>Greyson C. Copnick</td>
<td>St. Joseph’s University</td>
</tr>
<tr>
<td>G6 Hospitality</td>
<td>Alex Maragakis</td>
<td>University of California - Berkeley</td>
</tr>
<tr>
<td>Growmark, Inc.</td>
<td>Jarrett McMasters</td>
<td>Georgia State University</td>
</tr>
<tr>
<td>Henry Schein</td>
<td>Ally Nelson</td>
<td>Ohio Dominican University</td>
</tr>
<tr>
<td>Holly Frontier</td>
<td>Charles Cooper</td>
<td>St. Mary’s University</td>
</tr>
<tr>
<td>Holman Automotive Group</td>
<td>Hanna Scott</td>
<td>St. Johns University</td>
</tr>
<tr>
<td>Koy Corp.</td>
<td>Samuel Brick</td>
<td>Portland State University</td>
</tr>
<tr>
<td>Maison Navigation</td>
<td>Cao Zeyuan</td>
<td>Oregon State</td>
</tr>
<tr>
<td>McKesson Corp.</td>
<td>Mauricio S. Pereira</td>
<td>University of California - Riverside</td>
</tr>
<tr>
<td>MIT</td>
<td>Ethan Vander Marliere</td>
<td>University of Southern California</td>
</tr>
<tr>
<td>NuStar Energy L.P.</td>
<td>Sierra Vera</td>
<td>University of Colorado - Denver</td>
</tr>
<tr>
<td>NYC Economic Development</td>
<td>Kasey Dondershine</td>
<td>University of South Carolina</td>
</tr>
<tr>
<td>Oregon Health &amp; Safety University</td>
<td>Breana Whittington</td>
<td>University of Wisconsin - Oshkosh</td>
</tr>
<tr>
<td>Oregon State (RM Dept.)</td>
<td>Hannah lore Wrodtz</td>
<td>University of Georgia</td>
</tr>
<tr>
<td>Parsons Corp.</td>
<td>Vanessa Sinarjo</td>
<td>St. Joseph’s University</td>
</tr>
<tr>
<td>Portland General Electric</td>
<td>Hamzah S. Ahmed</td>
<td>Florida State</td>
</tr>
<tr>
<td>Prologis, Inc.</td>
<td>Nga (Natalie) Rui</td>
<td>University of Nevada - Reno</td>
</tr>
<tr>
<td>Retail Properties of America</td>
<td>Abigail Chase</td>
<td>University of Iowa</td>
</tr>
<tr>
<td>REV Group</td>
<td>Adam Bell</td>
<td>Appalachian State</td>
</tr>
<tr>
<td>Sage Software, Inc.</td>
<td>Mary Lerner</td>
<td>Syracuse University</td>
</tr>
<tr>
<td>Saint Gobain Corp.</td>
<td>Christian R. Calabrese</td>
<td>University of Calgary</td>
</tr>
<tr>
<td>Sedgwick CMS</td>
<td>Judith Wieland</td>
<td>University of Cincinnati</td>
</tr>
<tr>
<td>Sierra Nevada Corp.</td>
<td>Heidi Herrera Delgado</td>
<td></td>
</tr>
<tr>
<td>SP Plus Corporation</td>
<td>Carter J. Licit</td>
<td></td>
</tr>
<tr>
<td>Syneos Health, Inc.</td>
<td>Ronald E. Davenport III</td>
<td></td>
</tr>
<tr>
<td>Tiffany &amp; Co.</td>
<td>Tara Villarosi</td>
<td></td>
</tr>
<tr>
<td>UFA-Cooperative</td>
<td>Gurjot Singh Dhanda</td>
<td></td>
</tr>
<tr>
<td>University of Cincinnati</td>
<td>Ellen Maybury</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL AMOUNT AWARDED:** $315,000

![Intern Damian Williams (Florida State University) with Adecco employees.](image1)

![Sedgwick intern Judith Wieland (Florida State University) at Lloyd's](image2)
Risk Manager in Residence

The Risk Manager in Residence program inspires students by bringing Risk Managers and their brokers into the university classroom to share real-world challenges and opportunities. With grants of up to $4,000, Spencer has sponsored over 300 programs since 1997, reaching thousands of students. Risk managers are invited to speak about specific risks at their company, advise students on career possibilities, and teach any relevant lessons learned. These visits allow Risk Managers to give back to the industry, and also raise awareness of risk management to universities with strong RMI programs as well as those who currently offer few or no insurance courses on campus. Often times, our RMIR program has led to development of courses at institutions who previously had none. In 2019, Spencer supported 26 RMIR awards for $99,800.

2019 RISK MANAGER IN RESIDENCE PROGRAM

- **Butler University**  
  Marina Cronk, Williams Sonoma, Inc.

- **California State University - Fullerton**  
  Robert Cartwright, Jr., Bridgestone Americas, Inc.

- **Central Washington University**  
  Ruth Lindstrom, Jacobs Engineering Group

- **East Carolina University**  
  Lori Bidenhop, FedEx Corp.

- **Florida State University**  
  Jacques Arragon, The Irvine Co.

- **Illinois State University**  
  Andrea Dudek, Accenture

- **Indiana State University**  
  Shari Natovitz, Silverstein Properties

- **La Salle University**  
  Andrew Bent, Sage Group

- **Mississippi State University**  
  Robin Jones, Sedgwick (RM Dept.)

- **Missouri State University**  
  Chris Mandel, Sedgwick Institute

- **New York University**  
  Steve Wilder, Disney

- **Ohio Dominican University**  
  Tracy Hwang, Postmates

- **Ohio State University**  
  Mark Bures, Valvoline

- **Olivet College**  
  Danielle Lenzi, PVH Corp.

- **Temple University**  
  Pam Rogers, Estee Lauder Cos.

- **University of Akron**  
  Rich Johanson, General Dynamics

- **University of Alabama**  
  Danielle Lenzi, PVH Corporation

- **University of Central Arkansas**  
  Shari Natovitz, Silverstein Properties

- **University of Central Oklahoma**  
  Robert Cartwright, Jr., Bridgestone

- **University of Dayton**  
  Robert Nighan, Travelers (RM Dept.)

- **University of Houston - Downtown**  
  David Hershey, Lexa International

- **University of Louisiana - Lafayette**  
  Lance Ewing, Cotton Holdings, Inc.

- **University of Louisville**  
  Mark Baker, Hyatt Hotels

- **University of North Texas**  
  Dan Kugler, REV Group

- **University of Rhode Island**  
  Stephanie Hyde, Morgan Stanley

- **York University (Canada)**  
  Michael Lubben

**TOTAL AMOUNT AWARDED:** $99,800

“A huge thank you to Michael and Michele for coming over and sharing their wisdom with our students. It is because of such inspiring figures like yourself, we have decided to develop a unique in Canada certificate in Risk Management and Insurance for University Undergraduate students, and we are even thinking about a full-fledged program in Risk Management and Insurance.”

- Dr. Edward Furman, Professor at the Department of Mathematics and Statistics at York University
Introductory Course Development

Supporting universities in the creation of new courses that lead students into our industry is a critical component of broadening the talent pipeline. Introductory course development grants specifically support the creation of courses at universities that have not previously offered any such instruction. In this way, Spencer helps broaden the number and types of academic institutions from which to draw talent. This program was created as a result of a generous $300,000 donation, pledged over three years, by RIMS in 2013. RIMS designated that $160,000 of the $300,000 be applied to introducing Risk Management and Insurance (RMI) curricula at universities and colleges that did not previously offer such courses. When the RIMS grant expired in 2018, the Spencer board approved establishing the Introductory Course Development Program to be funded by the Foundation. In 2019, RIMS again generously donated, this time providing $600,000 over three years. $250,000 was allocated to RMI Intro Course development beginning in 2020. From 2013 to 2018, Spencer contributed more than $250,000 to fund various grant recipients through this program.

2019 Introductory Course Development Grant Recipients

Chapman University (Orange, CA)
This grant was awarded to develop two risk management and insurance courses aimed at introducing students to possible careers in risk management. The courses will provide the basic skills and experiences needed for students to launch careers in risk management. The courses will be developed in close consultation with industry professionals. Executives from Aon, Disney, First American Financial and others will advise the faculty team on course design. These executives will also be tapped to assist in co-curricular activities such as a speaker series, career nights, and guest lectures.

Eureka College (Eureka, IL)
This grant allowed for the creation of course BUA 205 - Intro to Risk Management. The course was developed and offered for the first time in Fall 2019, and provides an understanding of the foundations of insurance, including such topics as Fundamentals of Life and Health Insurance; Property and Liability Insurance; Enterprise Risk Management for Corporations; Financial Risk Management; Employee Benefits; and, Strategic Policies to Mitigate Risk. An online version of this course is being developed as well.

Northern Arizona University (Flagstaff, AZ)
This grant was awarded to develop a Risk Management Certificate program. The following undergraduate courses have been or will be developed towards the RMI Certificate:

• Introduction to Risk Management
• Property and Casualty Liability
• Corporate Risk Management
• Life and Health Insurance
• Personal Finance Management

The objectives behind the certificate program are to: provide basic preparation for vocational development in the insurance and risk management industry; prepare students to successfully complete at least two exams in the Chartered Property Casualty Underwriter (CPCU) designation process; develop talent for the insurance industry in the southwestern United States, especially the Phoenix and Southern California markets; raise the profile of Northern Arizona University by providing excellent coursework in the area of risk management and insurance; and, develop RMI curricula for the University's Master of Business Administration (MBA) program inclusion.

New York University (New York, NY)
This grant was awarded to develop two courses focused on Insurtech within the Data Sciences Department. The courses, one offered in Fall 2019 and a second advanced course offered in Spring 2020, were designed to generate interest in Insurtech topics among students and faculty. The courses will utilize artificial intelligence to structure content along three organizing principles:

• value-chain (underwriting, products, origination, and servicing);
• insurance lines (P&C, health, life, and others); and,
• technology (underwriting, parametric coverage, telematics, IoT, apps & wellness, gamification, CRM).

The second course will enhance the syllabus by collecting feedback from students, faculty, and industry practitioners. As part of the first course, senior executives from Disney lectured in Fall 2019 about experiential risk management applications in the workplace.

Stony Brook University (Stony Brook, NY)
This grant was awarded to support curriculum development leading to a future Risk Management Certificate program and possibly a minor in Risk Management. The goals are to:

• develop and offer two initial Risk Management courses within the Business school (Risk Management I and II, the first course to be offered Fall 2020); and,
• create an accredited certificate program in Fall 2020 including an outline of the requirements needed to obtain this certificate.

Stony Brook Foundation, in partnership with the Independent Agents and Brokers Foundation (IABF) and the local insurance community will lead this curriculum development. The program will be marketed through job fairs, Insurance and Risk Management Day events, panel discussions, networking events, targeted announcements in the Stony Brook University Bulletin, and via the Office of Student Services.

TOTAL AMOUNT AWARDED: $207,500
General Grants

Spencer continues to receive new and innovative grant requests aimed at developing and advancing our industry’s future leaders. These requests can include development of advanced courses in InsureTech, Enterprise Risk Management, Cyber Risk, and Data Analytics; student attendance at industry conferences and symposia; and a variety of unique proposals that work to hone talent. In 2019, one such grant involved partnering with Temple University to fund their Center for Professional Development in Risk Management and Actuarial Science - which will be named the Spencer Center!

The following 2019 grants were awarded to organizations to support student attendance at industry related conferences:

University Risk Management and Insurance Association (URMIA)
September 19-23, 2020, Indianapolis, IN

Professional Liability Underwriting Association (PLUS)
November 11-13, 2019 Washington, DC

Anita Benedetti Student Involvement Program (ABSIP)
Supporting selected student attendance at the RIMS Annual Conference

Student Risk Management Challenge
Supporting student teams travel and housing expenses to compete on a chosen case study at the RIMS Annual Conference

2020 Enterprise Risk Management Conference
Supporting attendance for its conference, November 3-4, 2019, New York, NY

2020 Cyber Risk Conference
Date and location to be determined

General University/Organizational Grant Recipients

Spencer Center for Professional Development at Temple University
Three year pledge to create a professional forum, educational webinars and resume workshops for Risk Management and Insurance students.

Temple ERM Conference
May 2020, Support local ERM conference to have industry speakers lecture to the Risk Management professionals and students.

Illinois State University/Katie School of Insurance “Redbird Program”
Funding Risk Management and Insurance career awareness to high school students.

Gamma Iota Sigma (GIS)
Partnering sponsor for its International Conference Fall 2020 and funding for “One Campus at a Time” Campaign.

University of North Texas
Funding for advanced CPCU course development and student exam costs.

TOTAL AMOUNT AWARDED: $311,385
Gala Dinner

HONOREES
M. Steven DeCarlo
Executive Chairman
AmWINS Group, Inc.

David North
Chairman & CEO
Sedgwick

GALA CHAIR
Teresa M. Black
EVP, Commercial Surety
Chubb

GALA CO-CHAIRS
James D. Carey
Stone Point Capital

Anthony DeFelice
Aon

Elizabeth Demaret
Sedgwick

John Doyle
Marsh

James Drinkwater
AmWINS

Sam Fleet
AmWINS

Doug Hammond
NFP

Robin Joines
Sedgwick

David Leonard
RSUI Group

Tom Lott
AmWINS

Henry Lyons
Sedgwick

David McElroy
Lexington

Joseph Peiser
WTW

Robert Peterson
Sedgwick

Donald Sloan
Sedgwick

Ben Sloop
AmWINS

Peter Wilson
AXIS

Peter Zaffino
AIG

STUDENT SPEAKERS
Renata Bruno
Junior at St. John’s University; first recipient of the Elizabeth Lisle Scholarship donated by the three-time Spencer Scholar Elizabeth Lisle.

Varun Sivakumar
Senior at Temple University; first recipient of the 2018 Steven Penman Memorial Scholarship donated by Sedgwick.
2019 ANNUAL GALA SUPPORTERS

LEADERSHIP LEVEL
AmWINS Group, Inc.
Sedgwick Claims Management Services, Inc.
Stone Point Capital Foundation Inc.

BENEFACTOR LEVEL
AIG
Allied World
Aon
AXA XL
Chubb
DLA Piper
FM Global
Great American Insurance Group
JenCap Holdings LLC
Liberty Mutual
Markel Corporation
Marsh LLC
M. Steven DeCarlo
NFP
R. Dan Peed
RSUI Group, Inc
Ryan Specialty Group
Willis Towers Watson

SUPPORTER LEVEL
The Carlyle Group
CNA
CRC Group
EPIC Brokers
Arthur J. Gallagher & Company
Munich Reinsurance America Inc.
Old Republic Risk Management, Inc.
Travelers

PATRON LEVEL
Allianz Insurance Services Inc
All Risks, Ltd.
AmTrust
Argo Group
Arch Insurance Group, Inc.
Aspen Insurance US Svs Inc.
AssuredPartners, Inc.
Ategrity Specialty Insurance Company
Axis Insurance
Berkshire Hathaway Specialty Insurance
Bresler, Amery & Ross, P.C.
Burns & Wilcox
Crum & Forster
Everest Reinsurance Group
General Reinsurance Corporation
Hiscox
Hub International Limited
Ironshore
KPMG
Lewis Brisbois Bisgaard & Smith LLP
Elizabeth Lisle
Lloyd’s
Navigators / The Hartford
Nicolaides Fink Thorpe Michaelides Sullivan LLP
One Call
QBE
Ropes & Gray LLP
Skadden, Arps, Slate, Meagher & Flom LLP
Sompo International
Starr Companies
Wilson Elser LLP
Zurich Insurance

EDUCATOR LEVEL
Bank of America Merrill Lynch
James Carey
The Corbett Charitable Fund
CDPQ
FIS - Fidelity National Information Services
Foundation Risk Partners
Leavitt Group
Lydecker Diaz, LLC
Risk and Insurance Management Society, Inc.
Wells Fargo Bank

SPONSOR LEVEL
Accenture PLC ($1,510)
Alfa
AM Best
ARC Excess & Surplus, LLC
Baldwin & Lyons, Inc. ($1,500)
CBIZ Inc.
Ted Dunn
Donna Galer
Insury
Morrison & Foerster ($2,500)
New Mountain Capital ($2,500)
Protective Insurance ($1,500)
Prudential ($2,500)
St. John’s University

FRIEND LEVEL
BlackRock
Glattfelder Insurance Group ($1,000)
IAB Foundation, Inc.
Insurance Office of America ($1,000)
Thea Jordanou
Katie School of Insurance / Illinois State University
Key Strategies, LLC
M&T Insurance Agency
Pacific Resources ($1,010)
Parthenon Capital ($1,000)
Steven Renault
Debbie Rodgers ($1,000)

CONTRIBUTORS
Christine Lasala
James River Insurance
UnitedHealthcare

TEXT-TO-PLEDGE DONORS
Christopher Alviggi
Michael Arias
Debbie Babcock
Rone Baldwin
Jacqueline Beaudet
Kristen Bessette
Dawnmarie Black
Butler Bourgeois
Carolyn Bourgeois
Paul Carleton
Joseph Cellura
Chuck Ciccarelli
Brian Conlon
J. Eustis Corrigan Jr.
Nicholas Cortez
Amelia Cryan
Jessica Cullen
Thomas Dillon
Christopher Donovan
Kristin Downey
Andrea Dudek
Michael Dunn
Peter Eastwood
Robert Gadaleta
Stan Galanski
Peter Garvey
Stephen Grabek
Dave Grafstein
Rob Greenland
Wes Griffiths
Douglas Guenther
Lisa Guido
Stephen Hackenburg
Douglas Hammond
Jason Hawkins
Kenneth Hegel Jr.
Jim Henderson
Robin Joines
2019 ANNUAL GALA SUPPORTERS

TEXT-TO-PLEDGE DONORS

James Kaufmann
Michael Kerner
Patrick Kinney
Elizabeth Kramer
Barbara Lack
Charlie Lydecker
Henry Lyons
Edward Mahon
John McNally
Jonathan Meer
Matthew Milano
Megan Miller
Jim Mornile
Peter Mundheim
William Nichols
Jon Paul Pace
Kristen Peed
Joe Peiser
Stephen Prymas
Scott Purviance
William Rabl
Kara Raiguel
Lora Robbins
Nicole Robertson
Mary Roth
John Sames
Jeff Saunders
Joe Savarese
Matt Schneider
Rory Shaw
Benjamin Sloop
Christopher Smith
Lori Spoon
Darin Stafford
Monica Steele
James Sutton
Derek Talbott
Asif Talukdar
Bob Thomas
William Thygerson
Harry Tucker
Valerie Turpin
Debra Weiser
Darrison Wharton
John Willemse
Andrew Wood

Spencer scholar Renata Bruno

Spencer Executive Director Megan E. Miller, Spencer’s first Chairperson James C. Newton, Jr., Spencer Programs Director Angela Subalino, Gala Chair and Spencer Board Secretary, Teresa M. Black

Fast and present Spencer scholars

Spencer’s 40th Anniversary Gala

Spencer scholar Varun Sivakumar

Fast Spencer Chairperson Donna Gales (second from left) with her daughter (first left) and guests
Sponsored Events

SPENCER/SEDGWICK 5K FUN RUN
April 30, 2019, Boston Common, Boston, MA

On April 30, more than 275 conference attendees truly showed their support by running or walking through a cold, damp Boston Common as part of the 5th Annual Spencer/Sedgwick 5K FunRun, which raised $120,000 for Spencer. The annual 5K FunRun is Spencer’s second largest fundraiser, and we appreciate the generosity of the sponsors, runners, and donors for making this event both fun and impactful!

2019 SPONSORS

PRESENTING
Sedgwick

PLATINUM
Advisen
AXA XL
Concentra
FM Global
Liberty Mutual
Mitchell
MITI America
One Call
Origami Risk
Paul Davis Restoration
Safety National
Zurich

GOLD
AIG
LegalNet
NeuroInternational
Optum

SILVER
Workfinders USA

RACE WINNERS

TOP 3 WOMEN
Kathryn Dwyer 19:13
Karen Smith 20:01
Samantha Shally 21:28

TOP 3 MEN
Jody Draude 17:06
Charlie Fry 17:34
Peter Bransden 17:53

ADVISEN SERIES COMPETITION

TOP BROKER
Male: Jody Draude 17:06
Female: Julie Wood 21:36

TOP 3RD PARTY VENDOR
Male: Jeff Stemple 19:20
Female: Angela Borden 26:41

TOP STUDENT
Male: Eric Sutliff 28:37
Female: Anna Geist 21:57

TOP RACE TEAMS
1. Origami Risk
2. FM Global
3. Zurich

2019 Spencer/Sedgwick 5K Fun Run participants

Allied World (AWAC) team members with Spencer Board Member Joseph Colliera (fourth from left)

Spencer Board President Robin Jensen, Spencer Programs Director Angela Sabatino, Sedgwick Digital Strategy Director Jonathan Mast, Spencer Chairperson Marya Propis, Sedgwick Chairman & CEO David North

www.spencered.org
SPENCER/GALLAGHER GOLF TOURNAMENT
April 28, 2019, Pinehills Golf Club, Plymouth, MA

On April 28th, more than 100 participants representing 42 companies enjoyed a day of golf and refreshments at the 28th Annual Spencer/Gallagher Golf Tournament, which raised approximately $35,000 for Spencer. Since its inception in 1992, the Spencer/Gallagher Golf Tournament has raised over $1.5 million dollars for scholarships and grants. Arthur J. Gallagher (Gallagher) has sponsored this annual tournament, held during the RIMS Annual Conference and Exhibition.

Spencer and Gallagher thank the following co-sponsors:

AXA XL
Bank Direct Capital Finance, LLC
BMS CAT
Chubb
Coventry Workers’ Comp Services
Duff & Phelps, LLC
First MCO, Inc.
Gallagher
Gallagher Bassett Services
HealthSystems
Liberty Mutual Insurance
Midwest Employers Casualty Company
NorthStar Recovery Services
StempleCrites
Travelers
TRISTAR
Zurich Insurance

Spencer/Gallagher Golf Tournament golfers

Spencer Board Member & Golf Tournament Co-Coordinator Butler Bourgeois, Spencer Chairperson Marya Prepis, Golf Tournament Co-Coordinator Lauren Cavanaugh
Fundraising and Donor Support

THANK YOU FOR YOUR SUPPORT - 2019 DONORS

CHAIRPERSON’S CIRCLE ($100,000 OR MORE)
Risk and Insurance Management Society, Inc. (RIMS)
Sedgwick Claims Management Services, Inc.

PRESIDENT’S CIRCLE ($50,000 - $99,000)
AmWINs Group, Inc.
Stone Point Capital Foundation Inc.
Willis Towers Watson

EDUCATOR’S CIRCLE ($25,000 - $49,999)
AIG
Allied World
Aon
AXA XL
Chubb
DeCarlo Family Charitable Gift Fund
DLA Piper
FM Global
Great American Insurance Group
JenCap Holdings LLC
Liberty Mutual
Elizabeth Liese
Markel Corporation
Marsh & McLennan Agency
NFP
R. Dan Peck
RIMS Atlanta Chapter
RIMS Golden Gate Chapter
RSUI Group, Inc
Ryan Specialty Group
Spencer/Gallagher Golf Tournament
Zurich Insurance

HONORS ROLL ($15,000 - $24,999)
Peter and Teresa Clare
CNA
CRC Group
EPIC
Arthur J. Gallagher & Company
Munich Reinsurance America Inc.
Old Republic Risk Management, Inc.
One Call Care Management
RIMS Delaware Valley Chapter
Travelers

PATRON’S CIRCLE ($10,000 - $14,999)
All Risks Ltd
Alliant Insurance Services Inc.
AmTrust Financial Services Inc.
Arch Insurance Group
Argo Group
Aspen Insurance US Svcs Inc.
Assured Partners, Inc.
Atrigity Specialty Insurance Company
Axis Insurance
Bank of America
Bressler, Amery & Ross, P.C.
Burns & Wilcox
James Carey
Rosa Chavez
The Corbett Charitable Fund of the Ayco Charitable Foundation
Crum & Forster
Everest Reinsurance Group
General Reinsurance Corporation
Google Inc.
Hellman & Friedman
Hub International Northeast
Ironshore Holdings (US), Inc.
KPMG
Michael Levinso
Lewis Brisbois Bisgaard & Smith LLP
Lloyd’s
The Navigators Group Inc.
New York City Association of Insurance Women (NYCAIW)
Nicolaides Fink Thorpe Michaelides Sullivan LLP
QBE
RIMS New Jersey Chapter
RIMS New York Chapter
Ropes & Gray LLP
Skadden Arps
Sompo International
Starr Indemnity & Liability Companies
Wilson, Elser, Moskowitz, Edelman & Dicker LLP

DONOR’S CIRCLE ($5,000 - $9,999)
Adviesen Ltd.
Concentra
Dane Street
Friedman Family Foundation
Kirk Macnaughton
Mitchell International
Origami Risk
RIMS Fairfield/Westchester Chapter
RIMS Oregon Chapter
Schwab Charitable
Upstate New York Chapter of RIMS

SUPPORTER’S CIRCLE ($1,000 - $4,999)
Aflac
Aon Foundation
ARC Excess & Surplus, LLC
Rene Baldwin
Kristen Bessette
Blackrock Financial Management
Boyle Investment Company
CBRE
J. Eustis Corrigan Jr.
Ted Dann
Ron Davis
The Debra Rodger & Paul Meyer Fund
Andrea Dudek
Duncan Ellis
Erie Insurance
FIS-Fidelity National Inc. Services
Foundation Risk Partners
Maureen Furlong Weber
Donna Galer
Joyce Gemita
Glattfelter Insurance Group
Robert Golouf
P. Richard Hackenburg
The IMA Financial Group, Inc.
Insurance Office of America
Theana Jordan
Stuart Kaplan
John Kelly
Patrick Kinney
LegalNet, Inc
Lydecker Dias, LLC
Morrison & Foerster Foundation
Robert Mulcare
OptumRX
Parthenon Capital Foundation
Marya Propis
Protective Insurance
Prudential Insurance Co.
RIMS Broward Chapter
RIMS Connecticut Valley Chapter
RIMS Nevada Chapter
RIMS Ozarks Chapter

www.spencered.org
Fundraising and Donor Support

RIMS Sacramento Valley Chapter
RIMS Washington Chapter
Risk Strategies
The Smith Brothers Family Foundation Fund
Ken Vaughan
Lucie Vincent
Wells Fargo Foundation
Ronald Winans

FRIENDS CIRCLE ($100 - $999)
Brian Allen
Christopher Alviggi
Maryann Amici
John Amore
Stephen Andersen
Debbie Babcock
Lori Badenhop
Bartlett LLP
Carol Barton
Andrew Bent
Nancy Bowlay
Dawnmarie Black
Teresa Black
Blue Cross Blue Shield
Tim Boland
Stephanie Boone
Leslie Boughner
Sylvain Bouteille
Michelle Bradley
Gloria Briosius
Andrea Buhl
Robert Butler
Brian Callori
Nicole Carnahan
Melissa Carpenter
John Carter
Joseph Cellura
Chuck Cincarelli
Jeffrey Cohen
Tony Consoli
Nicholas Cortezi
Emily Cummings
Amy Daley
Carmen D'Angelo
John Dempsey
Kevin Denike
Thomas Dillon
Larry Dobbs
Michael Dunn
Peter Eastwood
Eli Elbaz
Karen Epermanis
Lance Ewing
Jennifer Fabich
Christopher Finnehan
Carol Fox
Alexander Fudali
Robert Gadea
Stan Galanski
Shannon Gardner
Peter Garvey
Christina Gee
Michal Gnaitek
Brian Gordon
Stephen J. Grabek
Dave Graefstein
Rob Greenberg
Douglas Guenther
Stephen Hackenburg
Jon Hall
Douglas Hammode
Lanette Hanson
Daniel Harbison
David Hawrysh
Peter Heard
Kenneth Hegel Jr
Jim Henderson
Paul Holden
Claire Hoogland
Robert Hoyt
Insurance Agents & Brokers Foundation Inc
John James River Insurance
Robin Jones
Kevin Kalinch
Katie School of Insurance/ Illinois State University
Andrea Keenan
Michael Kerner
Bruce Kessler
Cynthia Kim
Maureen Kozma
Robert Kuchinski
Dan Kugler
Susan Labrie
Steven Lake
Stephanie Lampi
Christine Lasala
Cami Le
Mike Lindstrom
Lockton
Barbara Luck
Charlie Lydecker
Henry Lyons
Senata Maag
Glenn MacCorle
Jarrod Magan
Robert Makaura
Katharine Malley
Kevin Maloney
Rumbidzai Masiyaveu
Cathy McKeon
John McNally
Joel McVey
Grace Meek
Debbie Michel
Megan Miller
Michael Miller
Norma Montanez
Dulce Mooney
Moina Mooney
Robley Moor
Matthew Mosher
Heidi Much
James Newton
William Nichols
Rodrigo Nieto
James O'Neall
Kathleen O'Neill
Kara Owens
Jon Paul Pace
Kristen Peck
Brian Pelham
Paul Pendolino
Charles Peoples
Stephan Prymas
Theresa Purcell
Scott Purviance
Ola Pyzik
William Rabl
Kara Raiguel
Steven Regnault
Lora Robbins
Louis Rene Robichaud
Debra Rodgers
Joshua Rogove
Mary Roth
John Sames
Jeff Saunders
Joan Schmit
Matthew Schneider
Wayne Schwarte
Nowell Seaman
Lori Seidenberg
Colin Shaw
Rory Shaw
Joe Shoaf
Jota Shohtoku
Raymond Sibley
Ajay Sinha
Benjamin Sloop
Alissa Smith
Paul Smith
Scott Smith
Lori Sporn
Christine Springob
Don St. Jacques
Darren Stafford
Jeff Stemple
Elizabeth Stewart
Duane & Bonnie Stotland
Angie Strack
James Sutton
Derek Talbott
William Tallent
Jessica Tan
Michael Tannenbaum
Jonathan Terrell
Bob Thomas
William Thorson
Oscar Treceno
Stephen Truong
Harry Tucker
United Healthcare Svcs Inc
Craig Van Der Voort
Toni Visconti-Smith
Steve Wasserman
Hank Watkins
Michael Watkins
Betty Weston
James Wetekamp
Darrison Wharton
Mark Wheeler
Stephen Wilder
John Willemsen
Alex Williams
Kimberly Wiswell
Julie Wood
Jared Zola
M. Michael Zuckerman

www.spencered.org
Thank You!
Financial Overview

Program Expenses

- RIMS Fees $174,756
- Risk Manager in Residence $99,800
- Course Development $207,500
- Internships $315,000
- Grants $311,385
- Scholarships $594,271

Overall Expenses

- Administrative Expenses $224,154
- Fundraising Expenses $513,828
- Program Expenses $1,702,712

Balance Sheet

Total Revenue $3,213,106
Total Expenses $2,440,694

Contents

- Independent Auditor’s Report 19
- Statement of Financial Position as of December 31, 2019 20
- Statement of Activities for the Year Ended December 31, 2019 21
- Statement of Cash Flow for the Year Ended December 31, 2019 22
- Statement of Functional Expenses for the Year Ended December 31, 2019 23
- Notes to Financial Statements 24
Independent Auditor’s Report

May 5, 2020

The Board of Directors
Spencer Educational Foundation, Inc.
New York, New York

Report on the Financial Statements
We have audited the accompanying financial statements of Spencer Educational Foundation, Inc. (the Foundation), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements
Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from the material misstatement, whether due to fraud or error.

Auditor’s Responsibility
Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgments, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Spencer Educational Foundation, Inc. as of December 31, 2019, and the results of changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information
Information for the year ended December 31, 2018 is presented for comparative purposes only and was extracted from the financial statements of Spencer Educational Foundation, Inc. for that year, on which we expressed an unmodified opinion dated May 13, 2019.

BDO USA, LLP

BDO USA, LLP, a Delaware limited liability partnership, is the U.S. member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.

BDO is the brand name for the BDO network and for each of the BDO Member Firms.
## Statement of Financial Position

(with comparative totals for 2018)

<table>
<thead>
<tr>
<th>December 31,</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$346,364</td>
<td>$662,985</td>
</tr>
<tr>
<td>Investments, at fair value (Note 5)</td>
<td>$7,511,075</td>
<td>$6,714,657</td>
</tr>
<tr>
<td>Contributions receivable, current portion (Notes 4 and 7)</td>
<td>203,380</td>
<td>96,887</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>10,700</td>
<td>52,302</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>8,071,519</strong></td>
<td><strong>7,526,831</strong></td>
</tr>
<tr>
<td>Contributions Receivable, less current portion, net of discount of $33,273 in both 2019 and 2018, respectively (Notes 4 and 7)</td>
<td>563,743</td>
<td>359,571</td>
</tr>
<tr>
<td><strong>Equipment and Trademarks, Net (Note 2)</strong></td>
<td>10,215</td>
<td>6,420</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$8,645,477</strong></td>
<td><strong>$7,892,822</strong></td>
</tr>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$1,045</td>
<td>$10,322</td>
</tr>
<tr>
<td>Refundable advances</td>
<td>14,520</td>
<td>25,000</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>15,565</strong></td>
<td><strong>35,322</strong></td>
</tr>
<tr>
<td><strong>Net Assets (Note 6)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without donor restrictions:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Undesignated</td>
<td>6,618,356</td>
<td>6,105,944</td>
</tr>
<tr>
<td>Board-designated</td>
<td>32,391</td>
<td>42,391</td>
</tr>
<tr>
<td><strong>Total Net Assets Without Donor Restrictions</strong></td>
<td><strong>6,650,747</strong></td>
<td><strong>6,148,335</strong></td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>1,979,165</td>
<td>1,709,165</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>8,629,912</strong></td>
<td><strong>7,857,500</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$8,645,477</strong></td>
<td><strong>$7,892,822</strong></td>
</tr>
</tbody>
</table>

See accompanying notes to financial statements.
## Statement of Activities

*(with comparative totals for 2018)*

<table>
<thead>
<tr>
<th>Year ended December 31,</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total 2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Support and Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$ 276,786</td>
<td>$ 527,500</td>
<td>$ 804,286</td>
<td>$ 316,749</td>
</tr>
<tr>
<td>Fundraising events (net of direct expenses of $252,009 and $205,406 for 2019 and 2018 respectively)</td>
<td>-</td>
<td>1,128,330</td>
<td>1,128,330</td>
<td>924,021</td>
</tr>
<tr>
<td>Net investment income (loss)</td>
<td>1,275,941</td>
<td>-</td>
<td>1,275,941</td>
<td>(554,633)</td>
</tr>
<tr>
<td>Miscellaneous income</td>
<td>4,549</td>
<td>-</td>
<td>4,549</td>
<td>3,927</td>
</tr>
<tr>
<td>Net assets released from restriction (Note 6)</td>
<td>257,500</td>
<td>(257,500)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>2,943,106</td>
<td>270,000</td>
<td>3,213,106</td>
<td>690,064</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>1,702,712</td>
<td>-</td>
<td>1,702,712</td>
<td>1,182,626</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td>1,702,712</td>
<td>-</td>
<td>1,702,712</td>
<td>1,182,626</td>
</tr>
<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>224,154</td>
<td>-</td>
<td>224,154</td>
<td>118,744</td>
</tr>
<tr>
<td>Fundraising</td>
<td>513,828</td>
<td>-</td>
<td>513,828</td>
<td>475,782</td>
</tr>
<tr>
<td><strong>Total Supporting Services</strong></td>
<td>737,982</td>
<td>-</td>
<td>737,982</td>
<td>594,526</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>2,440,694</td>
<td>-</td>
<td>2,440,694</td>
<td>1,777,152</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>502,412</td>
<td>270,000</td>
<td>772,412</td>
<td>(1,087,088)</td>
</tr>
<tr>
<td>Net Assets, beginning of year</td>
<td>6,148,335</td>
<td>1,709,165</td>
<td>7,857,500</td>
<td>8,944,588</td>
</tr>
<tr>
<td><strong>Net Assets, end of year</strong></td>
<td>$ 6,650,747</td>
<td>$ 1,979,165</td>
<td>$ 8,629,912</td>
<td>$ 7,857,500</td>
</tr>
</tbody>
</table>

See accompanying notes to financial statements.
Statement of Cash Flow

(with comparative totals for 2018)

<table>
<thead>
<tr>
<th>Year ended December 31,</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash Flows from Operating Activities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$772,412 $</td>
<td>$(1,087,088) $</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash used in operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Realized gain on investments</td>
<td>(412,666) $</td>
<td>(165,878) $</td>
</tr>
<tr>
<td>Unrealized (gain) loss on investments</td>
<td>(720,359) $</td>
<td>842,496 $</td>
</tr>
<tr>
<td>Donated investments</td>
<td>(26,352) $</td>
<td></td>
</tr>
<tr>
<td>Depreciation expense</td>
<td></td>
<td>8,233 $</td>
</tr>
<tr>
<td>Increase in assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions receivable</td>
<td>(310,665) $</td>
<td>266,583 $</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>41,602 $</td>
<td>(20,555) $</td>
</tr>
<tr>
<td>Decrease in liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>(9,277) $</td>
<td>(75,564) $</td>
</tr>
<tr>
<td>Refundable advances</td>
<td>(10,480) $</td>
<td>(7,850) $</td>
</tr>
<tr>
<td><strong>Net Cash Used in Operating Activities</strong></td>
<td>(675,785) $</td>
<td>(239,623) $</td>
</tr>
</tbody>
</table>

| **Cash Flows from Investing Activities** |                 |                 |
| Purchase of investments | (5,450,886) $   | (6,657,906) $   |
| Proceeds from sale of investments | 5,813,845 $     | 6,863,039 $     |
| Purchase of property and equipment | -               | (2,748) $       |
| Acquisition of trademark | (3,795) $       | (6,420) $       |
| **Net Cash Provided by Investing Activities** | 359,164 $       | 195,965 $       |

| **Net Decrease in Cash and Cash Equivalents** | (316,621) $     | (43,658) $      |

| **Cash and Cash Equivalents, beginning of year** | 662,985 $       | 706,643 $       |

| **Cash and Cash Equivalents, end of year** | $346,364 $      | 662,985 $       |

See accompanying notes to financial statements.
## Statement of Functional Expenses

*(with comparative totals for 2018)*

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Total 2018</th>
<th>Total 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scholarships</td>
<td>$546,292</td>
<td>$594,271</td>
</tr>
<tr>
<td>Grants</td>
<td>$186,670</td>
<td>$311,385</td>
</tr>
<tr>
<td>Internships</td>
<td>$190,000</td>
<td>$315,000</td>
</tr>
<tr>
<td>Course Development</td>
<td>$88,823</td>
<td>$99,800</td>
</tr>
<tr>
<td>Risk Management and General</td>
<td>$462,147</td>
<td>$499,303</td>
</tr>
<tr>
<td>Services</td>
<td>$138,886</td>
<td>$146,630</td>
</tr>
<tr>
<td>Management</td>
<td>$91,992</td>
<td>$145,986</td>
</tr>
<tr>
<td>Supporting Services</td>
<td>$10,478</td>
<td>$6,581</td>
</tr>
<tr>
<td>Total</td>
<td>$1,702,712</td>
<td>$2,440,694</td>
</tr>
<tr>
<td>$1,777,152</td>
<td>$1,737,982</td>
<td>$1,513,828</td>
</tr>
</tbody>
</table>

See accompanying notes to financial statements.
1. Description of Organization

Spencer Educational Foundation, Inc. (the Foundation) is the premier foundation for awarding scholarships in risk management and insurance. The Foundation is a charitable and educational organization named in honor of the former president of the Risk and Insurance Management Society, Inc. (RIMS), the late Robert S. Spencer. Founded in 1979 by RIMS Atlanta Chapter, the Foundation provides academic scholarships to college and university students interested in pursuing a career in risk management, and other types of support for research projects dedicated to the advancement of the discipline.

The real story of the Foundation’s success can only be told through the achievements of its scholars, the work of the institutions that further its mission, and the generosity of those who continue, year after year, to support the Foundation’s purpose as it seeks to raise the level of awareness of the importance of risk management.

The Foundation’s mission is funding the education of tomorrow’s risk management and insurance industry leaders.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States (U.S. GAAP). Management of the Foundation makes estimates and judgments in preparing financial statements in accordance with such liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses. Actual results may vary from the reported results.

Financial Statement Presentation

The classification of a not-for-profit organization’s net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of the classes of net assets - with donor restrictions and without donor restrictions- be displayed in a balance sheet and that the amounts of change in each of those classes of net assets be displayed in a statement of activities. Income from investment gains and losses, including unrealized gains and losses, dividends and interest should be reported as increases (or decreases) in net assets without donor restrictions unless the use of the income received is limited by donor-imposed restrictions.

These classes are defined as follows:

With Donor Restrictions - This class consists of net assets resulting from contributions and other inflows of assets whose use by the Foundation is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by action of the Foundation pursuant to those stipulations. When such stipulations end or are fulfilled, such donor-restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities.

Without Donor Restrictions - This class consists of the part of net assets that is not restricted by donor-imposed stipulations.

Without Donor Restrictions - Board Designated - This class consists of net assets consisting of all monies or assets contributed to the Foundation which are designated for future needs by the Board of Directors of the Foundation.

Cash and Cash Equivalents

All short-term investments purchased with a maturity of three months or less from the date of purchase are considered to be cash equivalents, except money market funds held for long-term investment in the Foundation’s investment portfolio.
Contributions Receivable and Provisions for Doubtful Accounts

Unconditional promises-to-give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises-to-give that are expected to be collected in future years are recorded at fair value using a risk-adjusted discount rate of return. Management considers all promises-to-give to be fully collectible; there, no allowance for doubtful accounts has been established.

Fair Value Measurements

U.S. GAAP defines fair value, establishes a framework for measuring fair value and expands the disclosures about fair value measurements. U.S. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in a principal or most advantageous market. Fair value is a market-based measurement that is determined based on inputs, which refer broadly to assumptions that market participants use in pricing assets or liabilities. These inputs can be readily observable, market corroborated, or unobservable. U.S. GAAP establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value in three broad levels. The standard requires that assets and liabilities be classified in their entirety based on the level of input that is significant to the fair value measurement. Assessing the significance of a particular input may require judgment considering factors specific to the asset or liability and may affect the evaluation of the asset or liability and their placement within the fair value hierarchy. The Foundation classifies fair value balances based on the fair value hierarchy defined by U.S. GAAP, as follows:

Level 1 - Valuations are based on unadjusted quoted prices in active markets for identical assets or liabilities. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 - Valuations are based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3 - Valuations are based on inputs that are unobservable and significant to the overall fair value measurement.

Investment Income

Investment incomes is recognized when earned and consists of interest and dividends. Dividends are recorded on the ex-dividend date. Purchases and sales are recorded on a trade-date basis.

Investments of the Foundation are valued at fair value in the statement of financial position. Unrealized gains and losses are included in the statement of activities.

Investments donated to the Foundation are recorded at Fair Market Value at date of receipt. Net Investment Income is presented net of direct external expenses when incurred. The Foundation had no internal investment expenses for the year ended December 31, 2019.

Refundable Advances

The Foundation considers cash received for sponsorship of events occurring in future years as refundable advances. These amounts are recorded as revenue when the sponsored event takes place.
Equipment and Trademarks

Equipment is recorded at cost. The Foundation capitalizes all expenditures for property, equipment and computer software over $1,000. Depreciation is computed using the straight-line method over the estimated useful life of the assets, which is generally four years. When assets are sold or otherwise disposed of, the asset and related accumulated depreciation are removed from the accounts, and any remaining gain or loss is included in operations. Repairs and maintenance are charged to expense when incurred.

The Foundation owns trademarks with an indefinite useful life. The Trademark’s carrying amount is tested for impairment in accordance with U.S. GAAP, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test consists of a comparison of the fair value of the indefinite-lived intangible asset with its carrying amount. If the carrying amount of the indefinite-lived intangible asset exceeds its fair value, an impairment loss shall be recognized in an amount equal to that excess. There were no impairment losses recognized in 2019.

Impairment of Long-Lived Assets

The Foundation reviews long-lived assets, including equipment and intangible assets, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. As of December 31, 2019, there have been no such losses.

Revenue Recognition

Contributions and promises to give are recorded as revenue when either unsolicited cash is received or when donors make a promise to give. Contributions and promises to give are classified as support either with or without donor restrictions.

Special events income is reported net of the cost of direct donor benefits. Income and expense are directly attributable to a fundraising activity or event held by the Foundation to raise additional funds other than contributions.

In-Kind Contributions

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of services that require specialized skills and would typically need to be purchased if not provided by contributions or which create or enhance non-financial assets are reported at fair value. In 2019, there were no in-kind contributions.

Board members and other individuals volunteer their time and perform a variety of tasks that assist the Foundation. These services have not been recorded in the financial statements, because they do not meet the criteria outlined above.

Accounting for Uncertainty in Income Taxes

The Foundation is qualified as a charitable organization which is exempt from tax under Section 501(c)(3) of the Internal Revenue Code (the Code) and, therefore, has made no provisions for income taxes in the accompanying financial statements. The Foundation has been determined by the Internal Revenue Service (IRS) to not be a “private foundation” within the meaning of Section 509 (a) of the Code. There was no unrelated business income for the year ended December 31, 2019.
Notes to Financial Statements

Under U.S. GAAP an organization must recognize the tax benefit associated with tax positions taken for tax return purposes when it is more likely than not that the position will be sustained upon examination by a taxing authority. The Foundation does not believe it has taken any material benefits. The Foundation has filed for and received income tax exemptions in the jurisdictions where it is required to do so. Additionally, the Foundation has filed IRS Form 990 information returns, as required, and all other applicable returns in jurisdictions where so required. For the year ended December 31, 2019, there were no interest or penalties recorded or included in the statement of activities. The Foundation is subject to routine audits by a taxing authority. As of December 31, 2019, there were no examinations being performed.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the report amounts of assets and disclosures of contingent liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Credit Risk Concentration

Financial instruments that potentially subject the Foundation to significant concentrations of credit risk consist principally of cash and cash equivalents and investments held at financial institutions that management deems to be creditworthy. The Foundation maintains its cash and investment balances in accounts which, at times, may exceed the federal deposit insurance limits. Investments are subject to market fluctuations and principal is not guaranteed. The Foundation has not experienced any losses in the account due to failure of any of these financial institutions and believes it is not exposed to any significant credit risk on its cash and cash equivalents.

Credit risk with respect to the contributions receivable is limited, as a large number of the amounts are due from donors spread over a wide geographic region. As of December 31, 2019, the Foundation has no significant concentration of credit risk.

Programs and Supporting Service Description

The following programs and supporting services are included in the accompanying financial statements:

Scholarships and Other Programs

Scholarship programs include general fund scholarships in undergraduate, graduate and pre-dissertation doctorate categories. There are also various named scholarship programs that are described in Note 6. The Foundation also awards scholarships to risk management professionals pursuing master’s degrees part-time. The Risk Manager in Residence Program provides universities the opportunity to host risk managers and expose students to risk management through formal lectures and informal discussions. Risk managers can lecture for up to three days on college and university campuses in the United States and Canada.

Student Involvement Programs

These programs provide opportunities outside the typical college setting. The RIMS Anita Benedetti Student Involvement Program enables selected risk management students to attend the RIMS Annual Conference and Exhibition. The Spencer/RIMS Risk Management Challenge is a competition in which student teams from different colleges submit solutions to a risk management case study. The finals are held at the RIMS Annual Conference and Exhibition. The Student Internship Program provides grants for summer internships in the risk management field. Students work with professional risk managers and receive an in-depth, firsthand learning experience.
Functional Allocation of Expenses

The costs of providing the various programs and supporting activities have been summarized on a functional basis in the financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Foundation. Those expenses are comprised primarily of administrative fees paid to RIMS. These fees are allocated based on certain costs and estimates of time and effort.

Comparative Financial Information

The financial statements include certain prior-year summarized comparative information. With respect to the statement of financial position, statement of activities, statement of functional expenses and statement of cash flows, the prior-year amounts are presented on a combined basis rather than by affiliate. With respect to the schedule of functional expenses, the prior-year expenses are presented by expense classification in total rather than functional category. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Foundation’s financial statements for the year ended December 31, 2018, from which the summarized information was derived.

Reclassifications

Certain prior-year balances have been reclassified to be consistent with the current-year financial statement presentation.

Recently Adopted Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, “Revenue from Contracts with Customers (Topic 606),” which is a comprehensive new revenue recognition standard that will supersede existing revenue recognition guidance. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which it expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing and uncertainty of revenue and cashflows arising from contracts with customers, including significant judgments and changes in judgements. The provisions of ASU 2014-09 became effective for the Foundation beginning January 1, 2019.

Effective January 1, 2019, the Foundation elected the modified retrospective approach in adopting ASU 2014-09 to all contracts under the scope of the guidance. The adoption of this ASU did not have a material impact on the financial statements.

In June 2018, the FASB issued ASU No. 2018-08, “Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.” The update clarifies and improves current guidance by providing criteria for determining whether the resource provider is receiving commensurate value in return for the resources transferred, which, depending on the outcome, determines whether the Organization follows contribution guidance or exchange transactions guidance in the revenue recognition and other applicable standards. The update also provides a more robust framework for determining whether a contribution is conditional or unconditional, and for distinguishing a donor-imposed condition from a donor-imposed restriction. The guidance is effective for the Foundation’s fiscal year 2019, and the adoption of this update did not have a material impact on the Foundation’s financial statements.
3. Liquidity and Availability of Resources

The Foundation’s financial assets available within one year of the statement of financial position date for general expenditure are as follows:

<table>
<thead>
<tr>
<th>December 31, 2019</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$346,364</td>
</tr>
<tr>
<td>Investments, net</td>
<td>7,511,075</td>
</tr>
<tr>
<td>Contributions receivable, current portion</td>
<td>203,380</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>8,060,819</strong></td>
</tr>
<tr>
<td>Less: amount unavailable for general expenditures within one year, due to donor-imposed restrictions:</td>
<td>(1,979,165)</td>
</tr>
<tr>
<td><strong>Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year</strong></td>
<td><strong>$6,081,654</strong></td>
</tr>
</tbody>
</table>

The Foundation’s investment portfolio consists, in part, of donor-restricted amounts, including a donor-restricted scholarship fund. Income from the donor-restricted scholarship fund is restricted for a specific purpose and, therefore, is not available for general expenditure.

As part of the Foundation’s liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Foundation invests cash in excess of daily requirements in short-term investments.

4. Contributions Receivable

Contributions receivable are summarized below:

<table>
<thead>
<tr>
<th>December 31, 2019</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unconditional promises-to-give, before fair value discount</td>
<td>$800,396</td>
</tr>
<tr>
<td>Discount on contributions receivable</td>
<td>(33,273)</td>
</tr>
<tr>
<td><strong>Net Unconditional Promises-to-Give</strong></td>
<td>767,123</td>
</tr>
<tr>
<td>Less: amounts due in less than one year</td>
<td>(203,380)</td>
</tr>
<tr>
<td><strong>$563,743</strong></td>
<td></td>
</tr>
</tbody>
</table>

A rate of prime plus 1% (6.5% as of December 31, 2019) was used in the calculation of the discount.

5. Investments and Fair Value Measurements

The Foundation’s assets recorded at fair value have been categorized based upon a fair value hierarchy, in accordance with U.S. GAAP. See Note 2 for a discussion of the Foundation’s policies regarding this hierarchy. A description of the valuation techniques applied to the Foundation’s major categories of assets measured at fair value are as follows:

Money Market Funds

Money market funds are valued at cost, which approximates fair value due to the short-term maturity of the instruments.
Notes to Financial Statements

Mutual Funds

The Foundation has investments in mutual funds, which are invested primarily in investment-grade bonds and equity securities. For these investments, the Foundation has ownership interest in the mutual fund but not in the individual securities held by the fund. The assets of each mutual fund consist primarily of shares of the underlying holdings. Each mutual fund’s net asset value (NAV) is the value of a single share that is actively traded on national securities exchanges. The mutual funds are valued on a daily basis at the close of each business day. These funds are valued primarily on the basis of market quotation or on the basis of information furnished by a nationally recognized pricing service based on observable market data and are classified as Level 1 within the fair value hierarchy.

Publicly Traded Limited Partnership

The Foundation has a holding in a publicly traded limited partnership, which are determined by quoted market prices. These investments can be liquidated daily. The valuation of these investments is based on Level 1 inputs within the hierarchy used in measuring fair value. The following table shows, by level within the fair value hierarchy, the Foundation’s financial assets that are accounted for at fair value on a recurring basis as of December 31, 2019. The financial assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Foundation’s assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the placement within the fair value hierarchy levels. There were no transfers between levels during the year ended December 31, 2019.

<table>
<thead>
<tr>
<th>Asset Category</th>
<th>Quoted Prices in Active Markets for Identical Assets (Level 1)</th>
<th>Significant Other Observable Inputs (Level 2)</th>
<th>Significant Unobservable Inputs (Level 3)</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Money market funds</td>
<td>$235,356</td>
<td>$</td>
<td>$</td>
<td>$235,356</td>
</tr>
<tr>
<td>Domestic equity mutual funds</td>
<td>$3,376,441</td>
<td>$</td>
<td>$</td>
<td>$3,376,441</td>
</tr>
<tr>
<td>International equity mutual funds</td>
<td>$1,410,440</td>
<td>$</td>
<td>$</td>
<td>$1,410,440</td>
</tr>
<tr>
<td>Fixed income mutual funds</td>
<td>$1,990,340</td>
<td>$</td>
<td>$</td>
<td>$1,990,340</td>
</tr>
<tr>
<td>Publicly traded limited partnership</td>
<td>$498,498</td>
<td>$</td>
<td>$</td>
<td>$498,498</td>
</tr>
<tr>
<td></td>
<td>$7,511,075</td>
<td>$</td>
<td>$</td>
<td>$7,511,075</td>
</tr>
</tbody>
</table>
6. Net Assets with Donor Restrictions and Net Assets Released from Restriction

Net assets with donor restrictions are restricted for the following purpose:

<table>
<thead>
<tr>
<th>December 31, 2019</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Allied World Internship Program</td>
<td>$ 14,500</td>
</tr>
<tr>
<td>Allied World</td>
<td>60,000</td>
</tr>
<tr>
<td>Atlanta</td>
<td>54,000</td>
</tr>
<tr>
<td>Chicago Chapter</td>
<td>45,000</td>
</tr>
<tr>
<td>Clagnaz ACE</td>
<td>35,000</td>
</tr>
<tr>
<td>Dallas/Ft Worth</td>
<td>45,000</td>
</tr>
<tr>
<td>EJ Leverett - Atlanta Chapter</td>
<td>50,000</td>
</tr>
<tr>
<td>Elizabeth Lisle Scholarship</td>
<td>35,000</td>
</tr>
<tr>
<td>Ellen Thrower</td>
<td>40,080</td>
</tr>
<tr>
<td>FM Global</td>
<td>92,500</td>
</tr>
<tr>
<td>Golden Gate Chapter Internship Temp Rest</td>
<td>37,500</td>
</tr>
<tr>
<td>John T. Lockton</td>
<td>142,150</td>
</tr>
<tr>
<td>Liberty Mutual</td>
<td>220,000</td>
</tr>
<tr>
<td>NJ Chapter</td>
<td>50,000</td>
</tr>
<tr>
<td>NY Chapter</td>
<td>18,755</td>
</tr>
<tr>
<td>NYCAIW Scholarship Temp Rest</td>
<td>40,000</td>
</tr>
<tr>
<td>RIMS Course Development-Temp Rest.</td>
<td>250,000</td>
</tr>
<tr>
<td>RIMS Internship Program</td>
<td>207,500</td>
</tr>
<tr>
<td>RIMS NJ Chapter Internship Grants</td>
<td>40,000</td>
</tr>
<tr>
<td>RIMS Risk Manager in Residence</td>
<td>42,895</td>
</tr>
<tr>
<td>RIMS Scholarship Fund</td>
<td>45,000</td>
</tr>
<tr>
<td>Robert &amp; John Gallagher</td>
<td>45,000</td>
</tr>
<tr>
<td>RSA/Doug Barlow</td>
<td>2,500</td>
</tr>
<tr>
<td>September 11th</td>
<td>33,180</td>
</tr>
<tr>
<td>Thomas Regan</td>
<td>32,500</td>
</tr>
<tr>
<td>XL Ian Heap</td>
<td>42,500</td>
</tr>
<tr>
<td>Atlantic Chapter Internship Program</td>
<td>3,500</td>
</tr>
<tr>
<td>RIMS Part Time Masters</td>
<td>127,605</td>
</tr>
<tr>
<td>North East Florida</td>
<td>7,500</td>
</tr>
<tr>
<td>New NY Part Time Masters</td>
<td>10,000</td>
</tr>
<tr>
<td>Sedwick S. Penman Memorial</td>
<td>65,000</td>
</tr>
<tr>
<td>Zurich Financial Services Temp Rest</td>
<td>45,000</td>
</tr>
<tr>
<td><strong>Total net assets with donor restrictions</strong></td>
<td>$ 1,979,165</td>
</tr>
</tbody>
</table>
The amounts of net assets released from restriction are as follows:

<table>
<thead>
<tr>
<th>Program/Chapter</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Allied World Internship Program</td>
<td>$7,500</td>
</tr>
<tr>
<td>Allied World</td>
<td>$5,000</td>
</tr>
<tr>
<td>Chicago Chapter</td>
<td>$5,000</td>
</tr>
<tr>
<td>Clagnaz ACE</td>
<td>$5,000</td>
</tr>
<tr>
<td>Dallas/Ft Worth</td>
<td>$5,000</td>
</tr>
<tr>
<td>EJ Leverett - Atlanta Chapter</td>
<td>$5,000</td>
</tr>
<tr>
<td>Elizabeth Lisle Scholarship</td>
<td>$5,000</td>
</tr>
<tr>
<td>Ellen Thrower</td>
<td>$5,000</td>
</tr>
<tr>
<td>FM Global</td>
<td>$10,000</td>
</tr>
<tr>
<td>John T. Lockton</td>
<td>$35,000</td>
</tr>
<tr>
<td>Liberty Mutual</td>
<td>$20,000</td>
</tr>
<tr>
<td>NJ Chapter</td>
<td>$5,000</td>
</tr>
<tr>
<td>NY Chapter</td>
<td>$5,000</td>
</tr>
<tr>
<td>RIMS Internship Program</td>
<td>$67,500</td>
</tr>
<tr>
<td>RIMS Scholarship Fund</td>
<td>$5,000</td>
</tr>
<tr>
<td>Robert &amp; John Gallagher</td>
<td>$5,000</td>
</tr>
<tr>
<td>Thomas Regan</td>
<td>$5,000</td>
</tr>
<tr>
<td>XL Ian Heap</td>
<td>$5,000</td>
</tr>
<tr>
<td>Atlantic Chapter Internship Program</td>
<td>$5,000</td>
</tr>
<tr>
<td>RIMS Part Time Masters</td>
<td>$10,000</td>
</tr>
<tr>
<td>North East Florida</td>
<td>$7,500</td>
</tr>
<tr>
<td>New NY Part Time Masters</td>
<td>$20,000</td>
</tr>
<tr>
<td>Sedwick S. Penman Memorial</td>
<td>$5,000</td>
</tr>
<tr>
<td>Zurich Financial Services Temp Rest</td>
<td>$5,000</td>
</tr>
<tr>
<td><strong>Total net assets released from restrictions</strong></td>
<td><strong>$257,500</strong></td>
</tr>
</tbody>
</table>

7. Related-Party Transactions

The Foundation and RIMS have a management agreement in place. Significant funds are raised through the membership of RIMS. The Foundation received contributions of $76,530 for the year ended December 31, 2019, from several RIMS chapters.

During 2019 the Foundation received a $600,000 donor-restricted pledge from RIMS. The pledge is payable over a three-year period. The first installment of $200,000 was received during the year ended December 31, 2019.
The amounts of net assets released from restriction are as follows:

<table>
<thead>
<tr>
<th>December 31, 2019</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Allied World Internship Program</td>
<td>$7,500</td>
</tr>
<tr>
<td>Allied World</td>
<td>5,000</td>
</tr>
<tr>
<td>Chicago Chapter</td>
<td>5,000</td>
</tr>
<tr>
<td>Clagnaz ACE</td>
<td>5,000</td>
</tr>
<tr>
<td>Dallas/Ft Worth</td>
<td>5,000</td>
</tr>
<tr>
<td>EJ Leverett - Atlanta Chapter</td>
<td>5,000</td>
</tr>
<tr>
<td>Elizabeth Lisle Scholarship</td>
<td>5,000</td>
</tr>
<tr>
<td>Ellen Thrower</td>
<td>5,000</td>
</tr>
<tr>
<td>FM Global</td>
<td>10,000</td>
</tr>
<tr>
<td>John T. Lockton</td>
<td>35,000</td>
</tr>
<tr>
<td>Liberty Mutual</td>
<td>20,000</td>
</tr>
<tr>
<td>NJ Chapter</td>
<td>5,000</td>
</tr>
<tr>
<td>NY Chapter</td>
<td>5,000</td>
</tr>
<tr>
<td>RIMS Internship Program</td>
<td>67,500</td>
</tr>
<tr>
<td>RIMS Scholarship Fund</td>
<td>5,000</td>
</tr>
<tr>
<td>Robert &amp; John Gallagher</td>
<td>5,000</td>
</tr>
<tr>
<td>Thomas Regan</td>
<td>5,000</td>
</tr>
<tr>
<td>XL Ian Heap</td>
<td>5,000</td>
</tr>
<tr>
<td>Atlantic Chapter Internship Program</td>
<td>5,000</td>
</tr>
<tr>
<td>RIMS Part Time Masters</td>
<td>10,000</td>
</tr>
<tr>
<td>North East Florida</td>
<td>7,500</td>
</tr>
<tr>
<td>New NY Part Time Masters</td>
<td>20,000</td>
</tr>
<tr>
<td>Sedwick S. Penman Memorial</td>
<td>5,000</td>
</tr>
<tr>
<td>Zurich Financial Services Temp Rest</td>
<td>5,000</td>
</tr>
</tbody>
</table>

Total net assets released from restrictions $257,500

7. Related-Party Transactions

The Foundation and RIMS have a management agreement in place. Significant funds are raised through the membership of RIMS. The Foundation received contributions of $76,530 for the year ended December 31, 2019, from several RIMS chapters.

During 2019 the Foundation received a $600,000 donor-restricted pledge from RIMS. The pledge is payable over a three-year period. The first installment of $200,000 was received during the year ended December 31, 2019.
8. Subsequent Events

Subsequent to year-end, the World Health Organization declared the strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. The global COVID-19 outbreak triggered significant events and substantial volatility in the global financial markets that have had a significant negative impact on domestic financial markets. As of the date of the report, the Foundation’s investment values have experienced a temporary decline. This situation is expected to depress donations during 2020 and may hinder the Foundation’s ability to advance its mission. In response to the outbreak, the United States government continues to enact legislation in an attempt to provide economic relief and liquidity to organizations. As the overall uncertainty of the duration of the effects of COVID-19 and the direct effect of the legislative actions on the Foundation remain unclear, the Foundation is continuing to evaluate these impacts on its investment portfolio and operating activities.

The Foundation’s management has performed subsequent events procedures through May 5, 2019, which is the date the financial statements were available to be issued, and there were no additional subsequent events requiring adjustment to the financial statements or disclosures as stated herein.