

# Designed in Latvia

 **LIAA** Latvijas Investīciju un attīstības aģentūra  
Investment and Development Agency of Latvia



MAGNETIC  
LATVIA

Developments in Latvian design are founded on the country's rich craft traditions which are now closely linked to growth in Latvia's industry. In recent years, since the country became independent, designers and manufacturers have been cooperating more and more closely – a trend that has been particularly noticeable in the textile and furniture industries, in light industry, and also in printing and publishing.

Design promotes a public sense of wellbeing through the creation of products that are highly valued in terms of aesthetics. However, in addition to aesthetic values, design is also important in promoting competitiveness in entrepreneurship and the production of user-friendly products, subject to the principles of sustained development. Accordingly, design has been included in the State Cultural Guidelines for 2014-2020 as a creative industry.

Good design is undoubtedly one of the key elements for business success, and so improving cooperation between manufacturers and designers has been made one of priorities of the Investment and Development Agency of Latvia (LIAA).

One of LIAA's challenges is to encourage the integration of design into the development of a national innovation system, as well as searching for new areas of activity, promoting high-quality design based on national culture and identity, and encouraging industrial development.

Anyone interested in Latvian success stories is invited to visit the Magnetic Latvia site hosted by LIAA at <https://www.facebook.com/magneticlatvia> for information about current developments and trends in Latvia's design and other sectors.



A stylized, handwritten signature in black ink, appearing to read 'A. Ozols'.

**Andris Ozols**  
Director

Investment and Development Agency of Latvia

# Latvia in Facts

International memberships:	OECD since 2016, EU and NATO since 2004, WTO since 1998
Capital:	Riga
Other major cities:	Daugavpils, Liepāja, Jelgava, Jūrmala, Ventspils
Population (as of 1 <sup>st</sup> January, 2016):	2.0 million
Area:	64 573 km <sup>2</sup>
Language:	Latvian (official); Russian, English and German are also widely spoken
Currency:	euro (EUR)
GDP growth (2015):	2.7%
GDP in current prices (2015):	EUR 24.3 billion
GDP per capita (2015):	EUR 12 314
FDI stock (2015):	EUR 11.5 billion
FDI stock per capita (2015):	EUR 6 820

Source: Central Statistical Bureau of Latvia, Bank of Latvia

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# Latvian Design

If you have become interested in Latvian design, you have two options, as do all researchers. The first option is to research the historic development of artefacts, symbols and function; the second is to trace the way creative people have solved and continue to solve problems in the design of diverse products as manufacturing, technology and public opinion have evolved under the influence of the environment and advances in communications.

Our catalogue provides information on current developments in Latvian design and this introduction gives you a brief insight into the history behind those developments.

Latvia and its culture, and consequently, Latvian design, have been influenced by the fact that, since the late 13th century, the Baltic Germans who had conquered the territory dominated both economic and social life. A later influence, from the early 18th century, was Imperial Russia. Until the mid-19th century, native Latvians were serfs, bound to their German or Russian feudal lord, hence the opportunities for them to buy household goods at markets were extremely rare. Paradoxically, this difficult situation leads to some positive results. The ancient matriarchal and spiritual culture continued to exist, was passed down from generation to generation, and evolved further. The Latvian geometric ornament is alive and cherished in the national consciousness both as a language of symbols and as a constructive foundation. Latvian taste in colours and materials is rooted in the historic necessity to use home-grown fabrics and dyes, harvested from nature. Because people were obliged to build and furnish their homes, as well as make clothes and tools, they developed a functional and aesthetically harmonious perception of their surroundings, imagination, craft skills and respect for work that is well done. The skills of Latvian craftspeople were held in very high esteem by foreign experts such as Henry van de Velde (1863-1957), who supervised building work in Riga in 1910. Historic barriers to communication between people living in different regions resulted in some twenty different variations of the national costume with diverse combinations of colours and ornamental patterns. This abundance of colour and ornament was shown to the world by the more talented representatives of the craft whose products were awarded medals at international

exhibitions as early as the beginning of the 20th century. Folk art traditions were used in creative ways both by artists working in the *milieux of Art Nouveau* and *Art Deco* (Jūlijs Madernieks, 1870-1955 – ornamental patterns for textiles; Ansis Cīrulis, 1883-1942 – furniture; Romāns Suta, 1896-1944, and Aleksandra Beļcova, 1892-1981 – painting of *Baltars* porcelain) and by one of the most interesting constructivists, Gustavs Klucis (1895-1938).

Systematic research into the content-related, structural and fundamental values of folk art, crafts and building is also one of the cornerstones of contemporary Latvian education in handicrafts and design.

Until 1914, Russian and foreign specialists dominated large-scale, industrial manufacturing. Latvian entrepreneurs could only consider taking up large-scale production after World War I, when the newly founded Latvian state began to industrialise its economy. Although education in design did not then exist, and the word itself was unknown to the general population, designers could gain recognition and success, much as now, if the paths of creative personalities and interested manufacturers crossed. A number of Latvian artists joined to create the *Baltazars* porcelain factory, specialising in unique hand-painted porcelain. On a global level, the most widely known Latvian success story is the Latvian State Electro-technical Plant, *VEF (Valsts Elektrotehniskā Fabrika)* renowned for its aircraft designed by aeronautical engineer Kārlis Irbīte (1904-1997), radio sets designed by his brother Ādolfs Irbīte (1910-1983) which were awarded Grand Prix at the world exhibitions of 1936, 1937 and 1938, and the *Minox* camera designed by Walter Zapp (1905-2003). Specialists consider the *Pandera* motorcycle, with an electrical starter, designed in 1937 by Arnolds Panders and constructed by Panders in collaboration with Kārlis Irbīte, to be unique for its time. To put that into perspective, Harley-Davidson patented the electrical starter as late as the early 1960s.

The design of packaging and advertising posters also evolved in line with global fashion trends and the demands of public taste. The reconstruction of war-destroyed cities and the building of new homes facilitated the creation of interior, furniture and household articles.

These developments, so successfully initiated, were interrupted by World War II. Latvia was forcibly incorporated into the Soviet Union whose centralised, planned economy was not directed towards satisfying the needs of consumers or at competition, a natural vehicle to improve product quality and design. However, the desire to make beautiful things and to create structured, orderly surroundings prevailed and continued to evolve in spite of the incongruous circumstances. In the mid-20th century, design (art design) departments were again established in Latvian industrial enterprises. In 1961, alongside courses in fine art, textile art, ceramics and metal-work, the National Academy of Art instigated professional design curricula. During the Soviet period, designers became one of the most active groups within Latvian creative circles. They organised exhibitions, promoted research, popularised the ideas of contemporary product design and environmental structure within the community, and founded professional organisations. The most prominent groups of designers were in radio equipment (*VEF; Radiotehnika*), sports motorcycles and mopeds (*Sarkanā Zvaigzne*), furniture (*Gauja*), porcelain (*Rīgas porcelāna rūpnīca*), textiles, fashion and jewellery. Designers created decoratively expressive environmental objects, interior furnishings and information systems. As the official ideology of the USSR did not acknowledge the latest trends in contemporary art that were appearing in the rest of the world, the word 'design' was sometimes also used as a disguise for the works of Latvian artists that did not fall within the style of officially approved social realism.

The extensive network of children's art schools and handicraft studios for adults, supervised by educated professionals, also helped to maintain the public understanding of what a creative approach to work and product quality mean. Within this network, projects did not have to be approved by central USSR bureaucracy, one did not have to fear that a good idea, once it had gone into production, would suffer from poor methods and attitude, resulting in low quality goods that could undermine a designer's reputation. Latvian craftspeople re-formed the Latvian Chamber of Crafts, the professional organisation which confers the internationally acknowledged title of master craftsman. Although there are occasional attempts to draw, at least in theory, a

line of demarcation between crafts and design, many examples of successful co-operation also exist. Young people with secondary education in one of the crafts gladly continue their studies in the area of design.

In the 26 years since Latvia regained independence, the design market has been rejuvenated and increasingly design, manufacturing and entrepreneurship work hand-in-hand. The advantages of Latvian design are its unique historic background, its capacity to combine history and tradition with contemporary challenges and its long-term industrial background.

Advances in design are closely tied to developments in those economic sectors in which design is applied. This is particularly true for Latvian textile and light industry, the food industry, furniture industry, printing and publishing industry, the advertising business and, partly, for certain unique initiatives such as ecological cosmetics, art wallpaper production and jazz microphones.

For Latvian design, historic enterprises such as the *Laima* chocolate factory, *Latvijas Balzams* and *Dzintars* cosmetics have been significantly influential. However, in the new open economy, they have been obliged to find new ways to attract customers and maintain their appeal. The renaissance of such historic manufacturers promises strong, tradition-based competition in the future, with a key role for typical Latvian design.

As Latvian products prepare for international competition both inside and outside Latvia, new challenges arise. A relatively new, but well-inhabited niche is products designed as ecologically friendly. National art and craft traditions continue to be rich sources of inspiration, as shown by *Madara* eco-cosmetics, *Ars-Tela*, *Studio Naturals* linen articles, etc. Nevertheless, Latvia is still at the start of its journey in looking for and finding its special design niche.

In recognition of its continuing key role, design was included in the State Cultural Guidelines for 2014-2020 as one of the creative industries. The Design Council operates under the auspices of the Ministry of Economics.

# Major Product Lines

No.	Company	Design								Producer														
		Fashion	Product	Graphic	Digital	Interior	Photo	Environmental	Packaging	Accessories	Bags	Bathtubs	Bicycles	Candles	Furniture	Glassware	Lamps	Paper products	Shoes	Textile	Toys	Wooden products	Ceramics	Boats
1	3 WIND KNOTS																							
2	A.DEW																							
3	AKMENS KOKI																							
4	A-LINE																							
5	AM STUDIO																							
6	AMORALLE																							
7	AN&ANGEL																							
8	ANIMO FORTI																							
9	ANITA SONDORE																							
10	ARISTOCRAT KIDS																							
11	ARS TELA																							
12	AW LATVIA																							
13	BALTIC WOOD FACTORY																							
14	BETOLLI																							
15	BRAMBLING																							
16	BUNGALA																							
17	CASADIVANNA																							
18	DABA LABA																							
19	DD STUDIO																							
20	DIZAINA PAPĪRLIETAS																							
21	DUDA MAISON																							
22	EPICURE																							
23	ERNESTO DESIGN																							
24	ĒRENPREISS ORIGINAL																							
25	FUNADI																							
26	GLOBAL WARMING																							
27	GRAVTEX																							
28	HYPNOSIS FASHION																							
29	I'M SHIRTS																							
30	JĀNIS STRAUPE																							
31	KATE																							
32	KD STRIPES																							
33	LALAMPA																							
34	LĀMA																							
35	LOCKER																							
36	MAFFAM FREEFORM																							
37	MAMMASTUDIO																							

No.	Company	Design								Producer														
		Fashion	Product	Graphic	Digital	Interior	Photo	Environmental	Packaging	Accessories	Bags	Bathubs	Bicycles	Candles	Furniture	Glassware	Lamps	Paper products	Shoes	Textile	Toys	Wooden products	Ceramics	Boats
38	MAMMU PRODUCTION																							
39	MARKS M																							
40	MGS FACTORY																							
41	MINT FURNITURE																							
42	MORE FASHION																							
43	MR. MAGPIE BOAT WORKSHOP																							
44	MUNIO SPA																							
45	MY PLACE																							
46	NICEPLACE																							
47	NJ STUDIJA																							
48	ORGAMINT HOME																							
49	OVIWATCH																							
50	PAA																							
51	PAADE MODE																							
52	PETRA.LV																							
53	PINUMU PASAULE																							
54	PIOES																							
55	POMPIDOO																							
56	R & F DESIGN																							
57	REBEKA																							
58	RED IS THE NEW BLACK																							
59	RĪGAS KRĒSLU FABRIKA																							
60	RR																							
61	SAZ SHOES																							
62	STUDIJA NATURALS																							
63	TU JAU ZINI																							
64	UNA VITA																							
65	UNITED LOGISTICS																							
66	VELO SOCK																							
67	VISIO																							
68	VISPOOL																							
69	WOOLY WORLD																							
70	YAYOI																							
71	ZIB TEKSTILS																							
72	ZILBERS DESIGN																							
73	ZOFA																							





### 3 WIND KNOTS

Legal form: Ltd  
Address: Bajāru iela 21, Rīga, LV-1006, Latvia  
Phone: +371 29497786  
E-mail: info@3windknots.com  
Website: www.3windknots.com  
Social media: <https://www.facebook.com/3windknots>  
<https://www.instagram.com/3windknots>  
<https://www.pinterest.com/3windknots>

Member of the Board: Ms Sigita Trukšāne  
Contact: Ms Sigita Trukšāne  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 1  
Founded in: 2010

Turnover in 2015: EUR 30 000  
Turnover in 2014: EUR 46 000  
Export volume 2015: EUR 10 000  
Export volume 2014: EUR 13 000  
Main markets: Latvia, Estonia, Lithuania, Germany, UK, USA, Japan, Singapore  
Desired markets: Norway, Sweden, Denmark, Finland, China

Business profile: *3 wind knots* are accessories with a story that motivate and inspire.

*3 wind knots* has created ascetically designed handbags from innovative, durable materials. The bags look and feel like cardboard, but are strong, tear resistant and waterproof. Items can be customized to customers' needs. The material can be used in interior design and for fashion accessories.

The inspiration and ideas for the jewellery design stem from Latvia's nature, its forests, meadows, the Baltic Sea, as well as its history and culture. Each piece of jewellery has a pendant – a symbol or sign that has specific meaning. The essential element of the jewellery is the enclosed positive, inspirational, and encouraging message.

Seeking cooperation in: Importers, wholesalers, distributors, retailers, online shops selling jewellery, gifts, accessories and fashion items.





# HUGU

A LITTLE BEAR TO SHARE YOUR FEELINGS

## A.DEW (HUGU brand)

Legal form: Ltd

Address: Vilpiņa iela 12/41, Rīga, LV-1083, Latvia

Phone: +371 29498981

E-mail: [hugu@hugu.lv](mailto:hugu@hugu.lv)

Website: [www.hugubear.com](http://www.hugubear.com)

Social media: <https://www.facebook.com/HUGU-135540589835926>

Managing Director: Mr Lauris Rasa

Contact: Mr Lauris Rasa

Position of the contact person: Managing Director

Languages spoken: Latvian, English, Russian

Number of employees: 1 (outsourcing 25)

Founded in: 2010

Turnover in 2015: EUR 21 000

Turnover in 2014: EUR 58 000

Export volume 2015: EUR 1 000

Export volume 2014: EUR 1 000

Main markets: EU, USA, Russia

Business profile: Sales of gifts with the personal touch of the person making the gift, giving it special added value. HUGU offers two product lines:

1. HUGU BEAR ORIGINAL is a lovable, hand-knitted, fluffy bear made of sheep's wool, in which you can record a voice message.

2. HUGU THE LITTLE ONE is little, even tiny, but so full of joy, so full of love.

A HUGU BEAR with a ribbon bow-tie containing a small love letter – a message from one's beloved.

Seeking cooperation in: The company is seeking partners with a good name and experience in local markets to represent the HUGU brand in accordance with its established guidelines. Such companies should be ready for long-term cooperation and be able to ensure HUGU sales in the best design stores or else in high-class retail chains offering premium-class goods. In 2017, the HUGU Brand plans to present a new, innovative concept: *HUGU from afar*.





# AKMENS KOKI

dizaina izlietnes

## AKMENS KOKI

Legal form: Ltd  
Address: Gertrūdes iela 2, Rīga, LV-1010, Latvia  
Phone: +371 26573272  
E-mail: janis.akmens@akmenskoki.lv  
Website: www.stonewoods.lv

Member of the Board: Mr Jānis Akmens  
Contact: Mr Jānis Akmens  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 4  
Founded in: 2013

Desired markets: China, Norway, Japan

Business profile: We manufacture luxury wash basins, baths, furniture and accessories from wood. We believe our unique creations impress everyone. Our unique products are of the highest quality and we are able to deliver a cutting-edge product.

Seeking cooperation in: Looking for partners interested in distributing our products.





# ALEXANDER PAVLOV

## A-LINE (ALEXANDER PAVLOV brand)

Legal form: Ltd  
Address: Lāčplēša iela 16-1, Rīga, LV-1011, Latvia  
Phone: +371 28800009, +371 20018789  
E-mail: [info@alexanderpavlovbrand.com](mailto:info@alexanderpavlovbrand.com)  
Website: [www.alexanderpavlovbrand.com](http://www.alexanderpavlovbrand.com)  
Social media: <https://www.facebook.com/alexander.pavlov.brand>  
<https://www.instagram.com/alexander.pavlov.brand>

Member of the Board: Ms Agnija Granda  
Contact: Ms Agnija Granda  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 1  
Founded in: 2012

Main markets: Latvia, Russia, Canada  
Desired markets: Russia, Europe, UAE, Singapore,  
Kazakhstan, Ukraine, Japan, USA, Canada

Business profile: The ALEXANDER PAVLOV brand was founded in 1996 by elite Latvian fashion designer Alexander Pavlov.

Every year, ALEXANDER PAVLOV creates two prêt-à-porter seasonal (summer/spring and autumn/winter) collections (design and production) as well as additions (capsules) to each collection.

All garments are produced from silk, cotton, knitted fabrics, wool and linen. Embroidery and special handmade finishes define the clothing's elegance.

The brilliance of the collections by ALEXANDER PAVLOV is in their mood of contemporary style meant only for you – tender and self-confident.

Seeking cooperation in: Wholesalers, retailers, distributors, boutiques, multi-brand stores and online shops selling fashion items.





# AMORALLE

## AMORALLE (SOCKBOX)

Legal form: Ltd  
Address: Antonijas iela 21, Rīga, LV-1010, Latvia  
Phone: +371 26522832  
E-mail: polina@amoralle.com  
Website: www.amoralle.com, store.amoralle.com  
Social media: <https://www.facebook.com/amorallefashion>  
<https://www.instagram.com/amoralle>

Owner/Designer: Ms Inese Ozola  
Contact: Ms Polina Nazarova  
Position of the contact person: Executive Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 35  
Founded in: 2008

Turnover in 2015: EUR 786 000  
Turnover in 2014: EUR 310 000  
Exports volume in 2015: EUR 210 000  
Exports volume in 2014: EUR 53 000  
Main markets: Latvia, Germany, the Netherlands, Russia, USA, Saudi Arabia, UAE  
Desired markets: China, UK, Japan, USA, France

Business profile: The creator of the *Amoralle* fashion label, Inese Ozola, originally based in Riga (Latvia) is one of the most promising legwear, lingerie and nightwear designers in northern Europe. Complimented by *Vogue Italy*, *Marie Claire Italy*, *Cosmopolitan Russia* and other fashion industry publications for its high quality and world-class feeling, the *Amoralle* label has gained international recognition. Currently, *Amoralle* is working with multi-brand stores in locations such as Great Britain, Australia, Germany, Australia, France, Saudi Arabia, the Netherlands, Russia and the USA. *Amoralle* designs are characterised by their exquisite quality and refined details. Each model is made from the highest quality fabrics and lace, paying special attention to detailing.

Seeking cooperation in: Wholesalers, retailers, distributors, boutiques, multi-brand stores and online shops selling lingerie, nightwear, legwear, gifts and fashion items.





## AM STUDIO

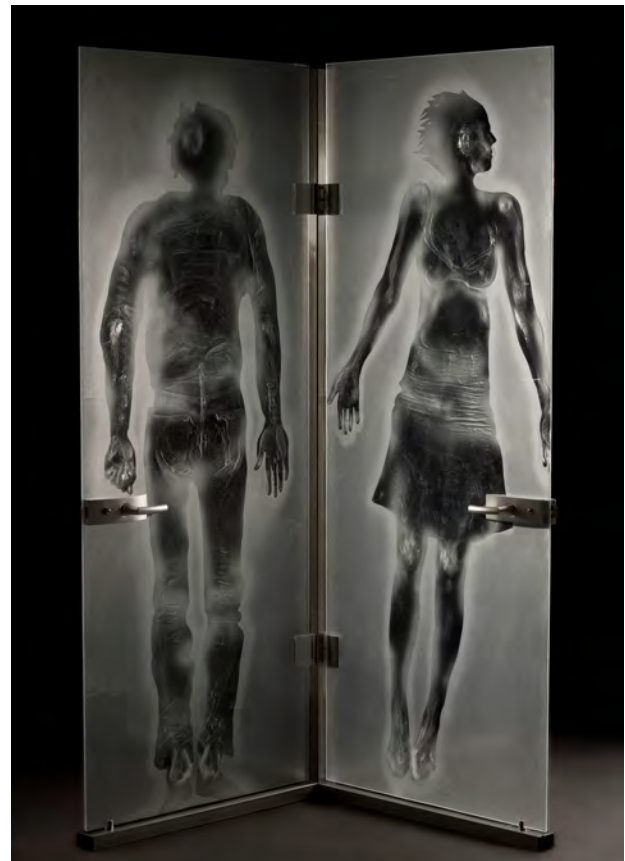
Legal form: Ltd  
Address: Ziedleju iela 3, Mārupe, Mārupes nov., LV-2167, Latvia  
Phone: +371 67455145  
Fax: +371 67455146  
E-mail: info@amstudio.lv  
Website: www.amstudio.lv

Chairwoman of the Board: Ms Anda Munkevica  
Contact: Ms Anda Munkevica  
Position of the contact person: Chairwoman of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 46  
Founded in: 2002

Turnover in 2015: EUR 1 400 000  
Turnover in 2014: EUR 1 300 000  
Export volume 2015: EUR 398 000  
Export volume 2014: EUR 553 000  
Main markets: Latvia, Lithuania, Estonia, Germany, Russia  
Desired markets: Worldwide

Business profile: Our main product groups are interior items (furniture, mirrors, wash basins, tiles, shower booths, lighting, decorative panels, design items, fountains, constructions, toughened glass doors and frames, stained glass), glass treatment (grinding and polishing, drilling, milling, bevelling, mirroring, painting, laminating, safety and decorative films, gluing, sandblasting, fusion, bending, tempering), batch production (plate glass, decorative fused door- and furniture-glass, tiles, mirrors), trophies and gifts, and art and design. Our wide cross section of employees, all professionals in their fields, using modern technologies and equipment, can, when required, manufacture one-off items.

Seeking cooperation in: *AM studio* offers our designs, glass products and services to all potential partners. Our company accepts individual orders and works in cooperation with architects, engineers, construction companies and designers.





# an&angel

crystal and glass design

## ANGEL GLASS DESIGN (an&angel brand)

Legal form: Ltd  
Address: Antonijas iela 24-36, Rīga, LV-1010, Latvia  
Phone: +371 27726955  
E-mail: [angel@angel.lv](mailto:angel@angel.lv)  
Website: [www.anangel.glass](http://www.anangel.glass)  
Social media: <https://www.facebook.com/angelglassdesign>  
[https://twitter.com/an\\_angel\\_design](https://twitter.com/an_angel_design)

Member of the Board: Ms Agnese Garā-Nīmane  
Contact: Ms Jekaterina Aleksejonoka  
Position of the contact person: Export Sales Executive  
Languages spoken: Latvian, English, Russian  
Number of employees: 6  
Founded in: 2004

Turnover in 2015: EUR 196 000  
Turnover in 2014: EUR 184 000  
Export volume 2015: EUR 98 000  
Export volume 2014: EUR 69 000

Main markets: Latvia, Germany, Italy, Benelux, UK, etc.  
Desired markets: The Netherlands, Norway, Spain, Portugal and others

Business profile: *an&angel* is a brand of innovative and functional hand-blown crystal and glass bowls that are minimalist in their aesthetics, functional in their design and unique by virtue of their handcrafted nature. The subtle mirror effect caught in the glass bowls wins the appreciation of customers from all over the world, as well as recognition and awards from professionals in the field of design: *Red Dot Design Award 2013* and *German Design Award 2015* for the DECO collection.

Seeking cooperation in: Importers, wholesalers, distributors of glass and/or interior items, interior-design retailers, agents, lifestyle retailers, corporate-gift wholesalers, distributors to hotels, restaurants.



# INCH<sup>2</sup>

## ANIMO FORTI (INCH2 brand)

Legal form: Ltd  
Address: Emiļa Melngaiļa iela 2A, Rīga, LV-1010, Latvia  
Phone: +371 26633399  
E-mail: info@inch2.com  
Website: www.inch2.com  
Social media: <https://www.instagram.com/inch2>

Member of the Board: Mr Viktors Pētersons  
Contact: Mr Eduards Pētersons  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 4  
Founded in: 2014

Turnover in 2015: EUR 18 000

Business profile: INCH2 is a fashion-forward footwear brand based in Riga, Latvia. INCH2 was launched as a brand at the end of 2014, by releasing a capsule collection of women's shoes in a masculine style. In less than a year, the brand became well-known to top fashion magazines, leading designers and famous fashion bloggers. In March 2015, the brand and its founder, Olga Peterson, became a winner of *Debut of the Year in Fashion* nomination by the *Baltic Fashion Federation*, within the *Riga Fashion Week* event. The brand provides clients with an opportunity to buy top quality handcrafted footwear for midmarket prices through our easy-to-use website [www.inch2.com](http://www.inch2.com) and an efficient distribution system.

Seeking cooperation in: Retail. Wholesale. Production. Marketing.





## **ANITA SONDORE**

Legal form: Ltd

Address: Tallinas iela 92A-3, Rīga, LV-1009, Latvia

Phone: +371 29493384

E-mail: [anita@anitasondore.com](mailto:anita@anitasondore.com)

Website: [www.anitasondore.com](http://www.anitasondore.com)

Social media: [https://www.facebook.com/](https://www.facebook.com/AnitaSondoreJewellery)

AnitaSondoreJewellery

Chairman of the Board: Mr Gustaf Kugelberg

Contact: Ms Anita Savicka

Position of the contact person: Member of the Board

Languages spoken: Latvian, English, Russian

Number of employees: 1

Founded in: 2013

Turnover in 2015: EUR 99 000

Turnover in 2014: EUR 7 000

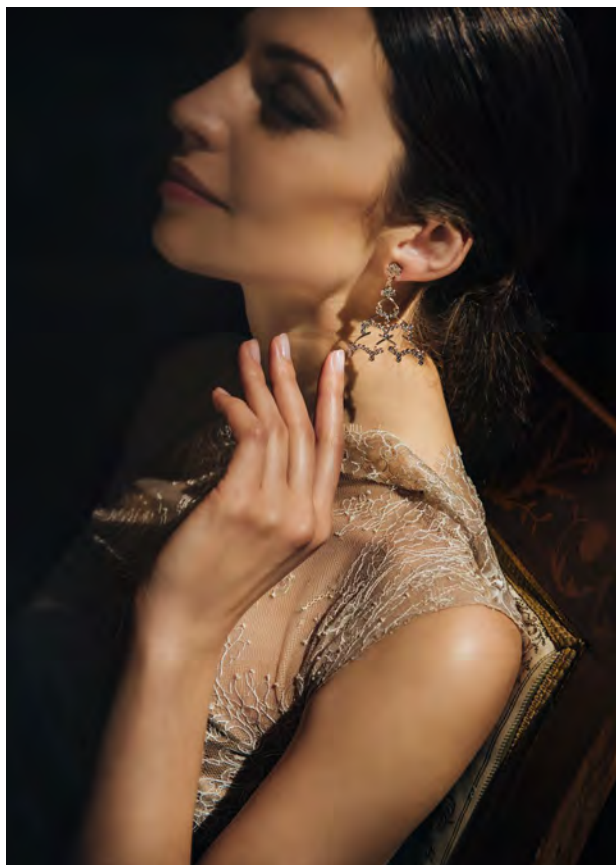
Export volume 2015: EUR 97 000

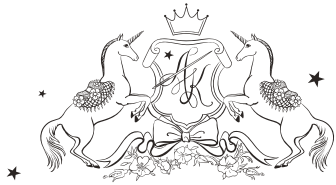
Main markets: Europe, USA

Desired markets: Europe, USA, Kazakhstan, UAE

Business profile: The fine jewellery created by Anita Sondore is bold and beautiful, inspired by the opulence of Northern Europe's imperial cultural heritage but interpreted with a modern sensibility. Luxury, unique rings, earrings, pendants and necklaces all handcrafted in 18k yellow or white gold enriched with sparkling diamonds make a powerful statement.

Seeking cooperation in: Retailers; luxury goods sales agents/market representatives; showrooms; media; stylists.





# ARISTOCRAT KIDS

## ARISTOCRAT KIDS

Legal form: Ltd  
Address: Vagonu iela 23, Rīga, LV-1009, Latvia  
Phone: +371 29277449  
E-mail: [info@aristocratkids.com](mailto:info@aristocratkids.com)  
Website: [www.aristocratkids.com](http://www.aristocratkids.com)  
Social media: <https://www.facebook.com/aristocratkidsofficial>  
<https://www.pinterest.com/aristocratkids>  
<https://www.instagram.com/aristocratkids>  
<https://www.youtube.com/user/DaceSamite>

Member of the Board: Ms Dace Zvirbule  
Contact: Ms Dace Zvirbule  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 4  
Founded in: 2008

Turnover in 2015: EUR 219 000  
Turnover in 2014: EUR 95 000  
Export volume 2015: EUR 149 000  
Export volume 2014: EUR 16 000  
Main markets: Saudi Arabia, Kuwait, Azerbaijan, Asia, Russia, Norway, Italy

Business profile: *Aristocrat Kids* was established for the purpose of bringing attention to aristocratic values that had been forgotten by a significant part of society during this very fast century. It is a label that is focused on bringing its customers the highest quality, beauty, natural fabrics and a story – a fairy tale that continues with each collection. The label cares highly, not only for the product, but for the ethics of the process of creation, therefore each garment is carefully hand-made by a single tailor from the very beginning to the final product, using the finest cashmeres, wool/silk and comes with a special tag individually signed by this royal tailor.

Seeking cooperation in: Wholesaling, franchising.





ARS TELA

INDIVIDUALLY DESIGNED ART TEXTILES  
HAND-MADE WITH CARE

## ARS TELA

Legal form: Ltd  
Address: Smilšu iela 18, Rīga, LV-1050, Latvia  
Phone: +371 29294545  
E-mail: [arstela@arstela.lv](mailto:arstela@arstela.lv)  
Website: [www.arstela.lv](http://www.arstela.lv)  
Social media: <https://www.facebook.com/arstela>

Chairwoman of the Board: Ms Alvida Kauliņa  
Contact: Ms Alvida Kauliņa  
Position of the contact person: Managing Director  
Languages spoken: Latvian, Lithuanian, English, Russian  
Number of employees: 20  
Founded in: 2004

Turnover in 2015: EUR 124 000  
Turnover in 2014: EUR 82 000  
Export volume 2015: EUR 110 000  
Main markets: Latvia, Austria, USA, Belgium, Denmark,  
Germany, Japan, Singapore, Australia, New Zealand,  
France, Chile, Maldives  
Desired markets: Worldwide

Business profile: Contemporary Latvian Textile Design. Premium-class home and accessory textiles. Hand-woven home textiles: table runners, table cloths, napkins, placemats, aprons, tea towels, curtains, carpets, cushions, bed linen and covers, throws, beach and sauna towels, bathrobes. Accessories: ties, women's and men's scarves and shawls. Women's clothing: skirts, dresses, blouses, coats.

Seeking cooperation in: Looking for cooperation partners such as premium-brand or retail or wholesale home-textile stores with outstanding sales philosophies. Premium-quality women's and men's clothing retailers. Architects and interior designers seeking individually designed linen fabrics – curtains and interior textiles and accessories. Fashion designers seeking individually designed and hand-crafted fabrics.





## AW LATVIA

Legal form: Ltd  
Address: Limbažu iela 2, Smiltene, Smiltenes nov.,  
LV-4729, Latvia  
Phone: +371 27650521  
E-mail: info@awl.lv  
Website: [www.antiquewood.eu](http://www.antiquewood.eu)  
[www.woodenwalldesign.com](http://www.woodenwalldesign.com)  
Social media: <https://www.facebook.com/antiquewood.lv>  
<https://www.facebook.com/woodenwalldesign>

Member of the Board: Ms Inita Bendzule  
Contact: Ms Inita Bendzule  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 11  
Founded in: 2012

Turnover in 2015: EUR 316 000  
Turnover in 2014: EUR 92 000  
Export volume 2015: EUR 240 000

Main markets: Germany, Austria, UK, Estonia, Lithuania  
Desired markets: Japan, Finland, Italy, Norway

Business profile: The *AW Latvia* company manufactures furniture, doors and boards from recycled wood and wooden wall panels from reclaimed and new wood.

Seeking cooperation in: *AW Latvia* is looking for distributors and would like to offer cooperation in presenting and selling our reclaimed wood furniture under the *Antique wood* brand name, wall panels from reclaimed and new timber under the *Wooden Wall Design* brand name. We will be glad to help architects and designers to realize their interior projects.

Certificates in use: FSC





Bug Wooden Accessories

## BALTIC WOOD FACTORY (Bug Wooden Accessories brand)

Legal form: Ltd  
Address: Baldones iela 1, Rīga, LV-1007, Latvia  
Phone: +371 29514452  
E-mail: [bug@bugbowtie.com](mailto:bug@bugbowtie.com)  
Website: [www.bugbowtie.com](http://www.bugbowtie.com)  
Social media: <https://www.facebook.com/bug.accessories>  
[https://www.instagram.com/bug\\_accessories](https://www.instagram.com/bug_accessories)

Members of the Board: Mr Dzintars Volmanis and Ms Madara Lesīte-Volmane  
Contact: Mr Dzintars Volmanis  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 3  
Founded in: 2016

Main markets: Latvia, Estonia, Finland, Denmark  
Desired markets: Sweden, Norway, the Netherlands

Business profile: *Bug Wooden Accessories* is a brand that creates unique wood accessories. Our current catalogue consists of nine collections including wooden bow ties, hair barrettes, cufflinks, tie clips and flasks. Each product is hand made in Riga from the finest wood veneers, polished to perfection with waxes or lacquer. Wooden accessories can be worn daily as stylish fashion accessories, or to complete an elegant look on festive occasions and in business environments.

Seeking cooperation in: Retailers, wholesalers, design and fashion dealers, showrooms, online fashion shops.





The Best for You only

## BETOLLI

Legal form: Ltd  
Address: Skolas iela 10, Talsi, Talsu nov., LV-3201, Latvia  
Phone: +371 22486298  
E-mail: [info@betolli.com](mailto:info@betolli.com)  
Website: [www.betolli.com](http://www.betolli.com)  
Social media: [https://twitter.com/BETOLLI\\_shirts](https://twitter.com/BETOLLI_shirts)  
<https://www.facebook.com/BETOLLI.shirts>

Chairwoman of the Board: Ms Liga Krauze  
Contact: Ms Liga Krauze  
Position of the contact person: Chairwoman of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 5  
Founded in: 2012

Turnover in 2015: EUR 22 000  
Turnover in 2014: EUR 23 000  
Export volume 2015: EUR 6 000  
Main markets: Latvia  
Desired markets: USA, Norway, Denmark, UK, Sweden, Singapore, Japan

Business profile: The [www.betolli.com](http://www.betolli.com) internet shop enables unique dress shirts and polo shirts to be created and ordered for women, men and children in accordance with their personal style. Everyone can be a shirt designer. Dress shirts are available to order or in standard sizes. With our 3D Shirt designer, users choose their fabric and size, we custom make the design shirt and ship to anywhere in the world. Our accessories – personalized bow ties with embroidery (name or logo) pocket square, lapel pins or cufflinks highlight your personality. Our gift cards make an original gift for anyone.

Seeking cooperation in: We are looking for agents and buyers.





## BRAMBLING (ZUBE brand)

Legal form: Ltd  
Address: Zeltrītu iela 10-18, Mārupe, Mārupes nov.,  
LV-2167, Latvia  
Phone: +371 29911004  
E-mail: [ieva@zube.lv](mailto:ieva@zube.lv)  
Website: [www.zube.im](http://www.zube.im)  
Social media: <https://www.facebook.com/Zube-kids-167256996709650>

Chairwoman of the Board: Ms Ieva Sala  
Contact: Ms Ieva Sala  
Position of the contact person: Chairwoman of the Board  
Languages spoken: Latvian, Lithuanian, English, Russian  
Number of employees: 2  
Founded in: 2011

Main markets: Latvia, Lithuania, Estonia, Ukraine  
Desired markets: Scandinavia

Business profile: *Zube* create products for kids, which are solid, natural and of good quality, they strengthen and bring families together, make parents and children smile. Our products reflect times when things were built to last and to serve several generations. We remind people that such emotions and products are not yet history. This is a unique difference in today's world, where new products often become old after only a few months. Our products, similar to the pictures in family albums, remain as tangible stories of beautiful moments.

Seeking cooperation in: Looking for cooperation with independent shops, retail chains and individual dealers.

Certificates in use: CE





## BUNGALA

Legal form: Ltd  
Address: Lāčplēša iela 22, Rīga, LV-1011, Latvia  
Phone: +371 28627776  
E-mail: [info@bungala.lv](mailto:info@bungala.lv)  
Website: [www.bungala.lv](http://www.bungala.lv)  
Social media: <https://www.facebook.com/BungalaGifts>

Chairwoman of the Board: Ms Sabīne Koklačova  
Contact: Ms Sabīne Koklačova  
Position of the contact person: Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 3  
Founded in: 2010

Turnover in 2015: EUR 206 000  
Turnover in 2014: EUR 193 000  
Export volume 2015: EUR 4 000  
Main markets: Latvia

Business profile: BUNGALA is a corporate design studio with a focus on promotional gifts and packaging. We offer a wide range of traditional promotional and corporate gifts as well as custom-made products made of wood, linen and other materials. We offer custom-made packaging such as cardboard and wooden boxes, paper bags as well as personalization (wide range of printing and engraving services), design and agency services.

Seeking cooperation in: We are looking for advertising agencies and corporate clients.







## CASA DI VANNA

### CASADIVANNA

Legal form: Ltd  
Address: Jaudas iela 2A, Ogre, Ogres nov., LV-5001, Latvia  
Phone: +371 26031831  
E-mail: [evita@casadivanna.com](mailto:evita@casadivanna.com)  
Website: [www.casadivanna.com](http://www.casadivanna.com)  
Social media: [www.facebook.com/CasaDiVanna](http://www.facebook.com/CasaDiVanna)

Managing Director: Ms Anata Balode  
Contact: Ms Evita Kuzma  
Position of the contact person: Brand Ambassador  
Languages spoken: Latvian, English, Russian, German  
Number of employees: 7  
Founded in: 2011

Turnover in 2015: EUR 60 000  
Turnover in 2014: EUR 50 000

Main markets: Latvia, Lithuania, Estonia, Germany, Sweden, UAE  
Desired markets: France, Austria, Switzerland, Norway, Denmark, UK

Business profile: An innovative Latvian brand with the main objective of producing high-quality, design sanitary ware (bathtubs, washbasins and shower trays) using a unique marble-casting technology. Our collections are designed to complement contemporary interior design using aesthetically pleasing and ideal forms, drawing inspiration from the miracles of nature around us. All our products are masterpieces of refined handcraft and exquisite natural materials.

Seeking cooperation in: Long-term partnerships with middle- and high-level industry distributors, interior designers, architects and project developers.

Certificates in use: ISO 9001, CE





WILD GOOD

### DABA LABA (WILD GOOD brand)

Legal form: Ltd  
Address: Pērnavas iela 6/8-5, Rīga, LV-1012, Latvia  
Phone: +371 26826839  
E-mail: [living@wild-good.com](mailto:living@wild-good.com)  
Website: [www.wild-good.com](http://www.wild-good.com)  
Social media: <http://facebook.com/wildgoodliving>  
<https://www.instagram.com/wildgoodliving>

Member of the Board: Ms Loreta Pižika  
Contact: Ms Loreta Pižika  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 4  
Founded in: 2010

Turnover in 2015: EUR 20 000  
Turnover in 2014: EUR 25 000  
Main markets: Latvia, USA  
Desired markets: USA, Australia, Finland, Estonia

Business profile: Production of wild-boar bristle, eco hair brushes; wooden combs; wild-boar leather accessories – bracelets, archery accessories, purses.

Seeking cooperation in: Stockists in Europe, USA, Australia.





## DD STUDIO

Legal form: Ltd  
Address: Maskavas iela 4, Rīga, LV-1050, Latvia  
Phone: +371 67205366  
Fax: +371 67205369  
E-mail: dd@dd.lv  
Website: www.dd.lv

Member of the Board: Mr Dāvids Mitrēvics  
Contact: Mr Dāvids Mitrēvics  
Position of the contact person: Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 15  
Founded in: 2000

Turnover in 2015: EUR 642 000  
Turnover in 2014: EUR 475 000  
Export volume 2015: EUR 405 000  
Export volume 2014: EUR 150 000  
Main markets: Latvia, Azerbaijan

Business profile: *Dd studio's* main services include design for traditional and digital exhibitions and interactive design for multimedia discs, interactive presentations and information kiosks. *Dd studio* provides the full spectrum of services for creating modern museums and exhibitions, from an idea to its final implementation. We help our clients create and tell a unique story embodied in the museum and exhibition. *Dd studio* creates museum interiors as well as content, including multimedia programs.

Each of our projects goes through three phases: research, design, and implementation. Each of these phases is of equal importance in creating a unique product – one that reflects the client's goals.

Seeking cooperation in: Cooperation with other companies and government bodies, offering our high-quality design services.





# PURPURS

## DIZAINA PAPĪRLIETAS (PURPURS brand)

Legal form: Ltd  
Address: Mūrnieku iela 5, Rīga, LV-1009, Latvia  
Phone: +371 67205046  
E-mail: purpurs@purpurs.com  
Website: www.purpurs.com  
Social media: www.facebook.com/purpurs

Member of the Board: Ms Ginta Šmite  
Contact: Ms Luīze Ārgale  
Position of the contact person: Sales Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 8  
Founded in: 2010

Turnover in 2015: EUR 215 000  
Turnover in 2014: EUR 203 000  
Export volume 2015: EUR 55 000  
Export volume 2014: EUR 44 000  
Main markets: Latvia, Lithuania, Estonia, Sweden  
Desired markets: UK, Denmark, the Netherlands, Finland, Norway, Switzerland

Business profile: *Purpurs* stationery has developed several collections of superior paper goods and established the value of traditional book binding along with contemporary design and handcrafted care of quality. *Purpurs* signature lines feature functional design combined with the selection of the finest paper and materials such as silk, colourful cotton and leather. Our designers offer an extensive range of notebooks, diaries, photo albums, customized paper goods and luxury packaging. All production is locally hand made by professionals at the *Purpurs* studios.

Seeking cooperation in: Stationery stores, bookstores, design shops or companies that want to develop individual products or corporate gifts.





# Duda Maison

## DUDA MAISON

Legal form: Ltd  
Address: Elizabetes iela 3-10, Riga, LV-1010, Latvia  
Phone: +371 29491305  
E-mail: [welcome@dudamaison.com](mailto:welcome@dudamaison.com)  
Website: [www.dudamaison.com](http://www.dudamaison.com)  
Social media: <https://www.instagram.com/dudamaison>  
<https://www.facebook.com/dudamaison>

Member of the Board: Ms Aija Dūda  
Contact: Ms Aija Dūda  
Position of the contact person: Member of the Board/  
Owner  
Languages spoken: Latvian, English, Russian, French  
Number of employees: 2  
Founded in: 2016

Desired markets: USA, Canada, Australia, Russia

Business profile: Exquisite bedding, bed sets, bed covers, woollen throws, plaids, pillows, duvets.

Seeking cooperation in: Design and interior showrooms; luxury hotels&spa; professional interior designers.



Šmita Lampas

YVI'S  
by Iveta Semjonova

## EPICURE (ŠMITA LAMPAS brand, Yvi's by Iveta Semjonova brand)

Legal form: Ltd

Address: Pulkveža Brieža iela 24A-9, Sigulda, Siguldas nov., LV-2150, Latvia

Phone: +371 26571291

E-mail: [info@smitalampas.lv](mailto:info@smitalampas.lv), [info@yvi-s.com](mailto:info@yvi-s.com)

Website: [www.smitalampas.lv](http://www.smitalampas.lv), [www.yvi-s.com](http://www.yvi-s.com)

Social media: <https://www.facebook.com/smitalampas>

<https://www.instagram.com/smita.lamps>

<https://www.facebook.com/yvisbyivetasemjonova>

<https://www.instagram.com/yvisbyivetasemjonova>

Member of the Board: Iveta Semjonova

Contact: Ms Iveta Semjonova

Position of the contact person: Member of the Board

Languages spoken: Latvian, English, Russian

Number of employees: 2

Founded in: 2014

Main markets: Latvia

Desired markets: All EU countries, USA, Canada, UK, Japan

Business profile: *Šmita lampas* is a design company mainly working with recycled wine bottles and jars. Glass objects are transformed into interior design elements – lamps. Table lamps are lit with energy-efficient LEDs. *Šmita lampas* create a cosy atmosphere and mood, wherever they are present. All our lamps are handmade by applying different techniques.

*Yvi's* by Iveta Semjonova is a brand producing design bags. Each bag is sewn from 100 % sheep wool felt and high-quality leather.

Seeking cooperation in: *Šmita lampas* is looking for design shops, design wholesalers, showroom, architects/interior planners and agents.

*Yvi's* by Iveta Semjonova is looking for potential customers and cooperation partners in wholesale and retail. New sales points – fashion, lifestyle and design stores, boutiques, web shops.





## ERNESTO DESIGN (ERNEST VITIN brand)

Legal form: Ltd  
Address: Satiksmes iela 2-11, Riga, LV-1004, Latvia  
Phone: +371 20697241  
E-mail: [info@ernestvitin.com](mailto:info@ernestvitin.com)  
Website: [www.ernestvitin.com](http://www.ernestvitin.com)  
Social media: <https://www.facebook.com/ErnestVitin>

Member of the Board: Mr Ernests Ronis  
Contact: Ms Linda Namniece  
Position of the contact person: Project Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 5  
Founded in: 2011

Turnover in 2015: EUR 91 000  
Turnover in 2014: EUR 98 000  
Main markets: Latvia, Malta  
Desired markets: EU, UK, USA, Russia, UAE, Qatar

Business profile: Ernest Vitin is the designer of the largest, 22-tonnes in weight, entirely handmade, contemporary architectural installation in Latvia: In Nature (2015) at the Centre for Natural Sciences. The company offers visualizations, 3D models, development, shipment and installation of layered-glass architectural and functional design elements such as benches, signboards, walls, staircases or balustrades, reception desks and other objects clients might require. Years of experience enable experimentation and high-quality results while working on new ideas for objects. Our monumental, interior and exterior sculptures are ideal collectible pieces for private collectors.

Seeking cooperation in: We seek new partnerships with architects, designers and design studios to develop layered-glass interior and exterior elements for clients. Art galleries for exhibitions.



# ERENPREISS

## ĒRENPREISS ORIGINAL

Legal form: Ltd  
Address: Aleksandra Čaka iela 90A, Rīga, LV-1011, Latvia  
Phone: +371 20001212  
E-mail: [info@erenpreiss.com](mailto:info@erenpreiss.com)  
Website: [www.erenpreiss.com](http://www.erenpreiss.com)  
Social media: <https://www.facebook.com/erenpreissbicycles>  
<https://www.instagram.com/erenpreissbicycles>  
<https://vimeo.com/erenpreissbicycle>

Chairman of the Board: Mr Toms Ērenpreiss  
Contact: Ms Asnāte Skudrēna  
Position of the contact person: Project Manager  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 7  
Founded in: 2010

Turnover in 2015: EUR 229 000  
Turnover in 2014: EUR 170 000  
Export volume 2015: EUR 112 000  
Export volume 2014: EUR 57 000  
Main markets: Latvia, Germany

Business profile: Urban bicycle production with a great historical background. In the 1920s, the *Gustav Erenpreiss Bicycle Factory* was one of the largest in the Baltic States and exported its bicycles to many countries. Gustav's great-great-nephew Toms Erenpreiss has spent his entire life working on bicycle restoration and promoting bicycle culture. For the last three years, he has worked on creating completely new *Erenpreiss* bicycles suitable for modern, European requirements, but with the same fundamental values: design, high quality, and availability for everyone, so that one can proudly say: this is MY BICYCLE.

Seeking cooperation in: The company is interested in bicycle export, distribution, and sales in other countries, primarily those suitable for bicycle riding, as well as development partners for bicycle production. Germany, Austria, France, UK, the Netherlands as well as the Scandinavian countries – Sweden, Norway, and Denmark – and other countries whose cities are suitable for bicycle riding.







# Buduart

## FUNADI (BUDUART brand)

Legal form: Ltd  
Address: Alekša iela 8-6, Rīga, LV-1005, Latvia  
Phone: +371 28320193  
E-mail: buduartstyle@gmail.com  
Website: www.buduart.lv  
Social media: <https://www.facebook.com/buduart.lv>  
<https://www.instagram.com/buduartstyle>

Chairwoman of the Board: Ms Anna Mūrniece  
Contact: Ms Anna Mūrniece  
Position of the contact person: Chairwoman of the Board  
Languages spoken: Latvian, English  
Number of employees: 4  
Founded in: 2010

Turnover in 2015: EUR 24 000  
Turnover in 2014: EUR 14 000  
Main markets: Latvia  
Desired markets: Russia, UAE, Scandinavia, Europe

Business profile: We produce fashion accessories from genuine leather. Everything is made meticulously by hand in our workshop. We recognise and appreciate good quality and our pieces reflect that. Product groups – Bags (handbags, shoulder bags, clutches), Bracelets, Earrings, Small leather goods (wallets for cards, keys, phones ).

Seeking cooperation in: We are looking for cooperation with fashion shops, chain stores in Russia, AAE, Scandinavia, Europe.



## GLOBAL WARMING

Legal form: Ltd

Address: Elijas iela 17-5, Rīga, LV-1050, Latvia

Phone: +371 29163283, +371 29196002

E-mail: Svetlana.Albana@live.com

Social media: <https://www.facebook.com/IlzeMagdalena-124087554365136>

IlzeMagdalena-124087554365136

Chairwoman of the Board: Ms Ilze Kļaviņa

Contact: Ms Svetlana Albana

Position of the contact person: Business Development  
Manager

Languages spoken: Latvian, English, Russian

Number of employees: 1

Founded in: 2010

Turnover in 2015: EUR 8 000

Turnover in 2014: EUR 1 000

Export volume 2015: EUR 2 000

Desired markets: Russia, Europe (Italy, France, Norway,  
Austria, Switzerland, Sweden)

Business profile: Global Warming is knitted clothing and design company.

Global Warming 2 main focuses:

1. Production of knitted clothing and sales B2C, B2B (Basic products: women's knitted warm wool leggings (trousers), unisex knitted scarfs. Additional products: knitted dresses, knitted sweaters). Products are perfect for Northern climate that we have in Latvia and other Northern countries with cold Winters, chilly Autumns and late Springs.

2. Corporative offers. Company makes individual and special designs for each corporative client, emphasizing characteristics, values and specifics of each company. Design that we create is a story of company that can be used as a great marketing tool. Created products can be perfect corporative gifts, like blankets with unique patterns.

Seeking cooperation in: Profit and non-profit fashion and design organizations, distribution of products in Europe, Russia and Scandinavia.





## GRAVTEX

Legal form: Ltd  
Address: Klusā Vīpinga iela 1, Vīpinga, Griškānu pag.,  
Rēzeknes nov., LV-4641, Latvia  
Phone: +371 26245976  
E-mail: [info@gravtex.eu](mailto:info@gravtex.eu)  
Website: [www.gravtex.eu](http://www.gravtex.eu)  
Social media: <https://www.facebook.com/gravtex.eu>

Member of the Board: Mr Andris Filipenoks  
Contact: Ms Santa Bļinkova  
Position of the contact person: Sales Representative  
Languages spoken: Latvian, English, Russian  
Number of employees: 6  
Founded in: 2012

Turnover in 2015: EUR 30 000  
Turnover in 2014: EUR 10 000  
Main markets: Latvia, Finland

Business profile: We produce and supply modern and practical wooden fence panels and unique wooden decorative wall panels, and facade panels from plywood. *Gravtex* creations in wood are a stylish design solution for private houses, public spaces, cafes and restaurants, etc., ideal for building facades, interiors, ceiling finishes, covered areas and terraces, fences and fencing, radiator covers and balconies or loggias.

Seeking cooperation in: *Gravtex* is interested in cooperation with companies that are potential partners: architects, designers, design studios, distributors and sales agents.





**one  
wolf**

### **HYPNOSIS FASHION (ONE WOLF brand)**

Legal form: Ltd

Address: Lāčplēša iela 10-4, Rīga, LV-1010, Latvia

Phone: +371 27859785

E-mail: [info@onewolf.eu](mailto:info@onewolf.eu)

Website: [www.onewolf.eu](http://www.onewolf.eu)

Social media: <https://www.instagram.com/onewolfstudio>

<https://www.facebook.com/OneWolfJeans>

Contact: Ms Gundega Piebalga

Position of the contact person: Brand Manager

Languages spoken: Latvian, English

Number of employees: 4

Founded in: 2009

Turnover in 2015: EUR 67 000

Main markets: Latvia, Lithuania, Estonia, the Netherlands, Japan

Desired markets: USA, Belgium

Business profile: *Hypnosis Fashion* develops and represents high-street fashion brand ONE WOLF.

The brand's unisex, ready-to-wear collections blend functionality with wit, intelligence, and asceticism, portraying the savage aesthetics of the contemporary urbanite. Experiments with constructions and silhouettes are an intrinsic proposition of the brand, thus breaking conventions of gender and clothing, while mixing up opposing details and contrary styles of classical, casual, and sporty garments.

The company also engages in fashion-brand development projects, provides services such as consultancy on fashion lines and product development, pattern making and prototyping.

Seeking cooperation in: ONE WOLF is looking for all kinds of cooperation – broadening its network of buyers, retailers, boutiques, and agents, as well as textile producers and ready-to-wear garment manufacturers.



# TALENTED

## I'M SHIRTS (TALENTED brand)

Legal form: Ltd  
Address: Meža iela 4, Rīga, LV-1048, Latvia  
Phone: +371 29578342  
E-mail: [kaspars@talented.company](mailto:kaspars@talented.company)  
Website: [www.talented.company](http://www.talented.company)  
Social media: <https://www.facebook.com/talentedcompany>  
<https://www.instagram.com/talented.company>

Managing Director: Mr Kaspars Komarovs  
Contact: Mr Kaspars Komarovs  
Position of the contact person: Managing Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 6  
Founded in: 2012

Turnover in 2015: EUR 37 000  
Turnover in 2014: EUR 29 000  
Export volume 2015: EUR 10 000  
Main markets: Latvia, Estonia, Lithuania, France, Germany, Spain  
Desired markets: Spain, France, Germany

Business profile: Talented. Clothing label from Riga specialising in shirts and shirtdresses. Since 2012. Simple-cut, contemporary aesthetic minimalism and sculptural details respect every body shape and emphasise one's good looks. One button around the chest always stands out in a different colour. And all shirt dresses come with pockets. Functionality is a must. Designer Indra Miklāva has a Master of Arts from the Art Academy of Latvia where she has now taken on the responsibility of teaching young and aspirational fashion students. During her studies, she took part in a number of contests and fashion festivals, winning *Grand Prix* on several occasions. A member of the Evaluation and improvement commission for Fashion and textile education programmes in Latvia's vocational schools.

Seeking cooperation in: *Talented* is looking for cooperation with buyers, sales agents, retailers, business customers and investors.





# JĀNIS STRAUPE

WOOD ARTIST

*Since 1982*

## JĀNIS STRAUPE

Legal form: Ltd  
Address: Sniedzes iela 7, Rīga, LV-1015, Latvia  
Phone: +371 29416093, +371 26544043  
E-mail: [janis@straupe.com](mailto:janis@straupe.com)  
Website: [www.straupe.com](http://www.straupe.com)  
Social media: <https://www.facebook.com/Janis-Straupe-116228298454441>  
[https://www.instagram.com/janis\\_straupe\\_furniture](https://www.instagram.com/janis_straupe_furniture)

Director: Mr Jānis Straupe  
Contact: Ms Maija Rezenberga  
Position of the contact person: Designer  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 6  
Founded in: 2006

Turnover in 2015: EUR 74 000  
Turnover in 2014: EUR 32 000  
Main markets: Latvia  
Desired markets: USA, China, Japan, Germany, France, Switzerland, Austria

Business profile: Furniture design.

Seeking cooperation in: Wooden furniture or interior production / commercial design galleries / design furniture stores / eco luxury stores.



# Kate

## KATE

Legal form: Ltd

Address: Čiekurkalna 1. līnija 6, Rīga, LV-1026, Latvia

Phone: +371 67546727

E-mail: [info@kate.lv](mailto:info@kate.lv)

Website: [www.kate.lv](http://www.kate.lv)

Social media: <https://www.facebook.com/KATESMebeles>

[https://www.instagram.com/kate\\_mebeles](https://www.instagram.com/kate_mebeles)

Member of the Board: Mr Jānis Vējš

Contact: Ms Ieva Bušere

Position of the contact person: Head of Office Furniture  
Department

Languages spoken: Latvian, English, Russian

Number of employees: 32

Founded in: 1993

Turnover in 2015: EUR 3 300 000

Turnover in 2014: EUR 3 900 000

Export volume 2015: EUR 91 000

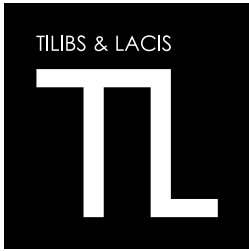
Export volume 2014: EUR 79 000

Main markets: Latvia, Scandinavia

Business profile: Sales of office furniture designed and produced by *Kate*. Main products: office furniture and chairs; conference furniture and chairs; furniture, chairs, and sofas for reception, waiting, and lounge areas; office-partition wall systems; and kitchen furniture.

Seeking cooperation in: Sales of office furniture to dealers and direct customers.





## **KD STRIPES (TILIBS & LACIS brand)**

Legal form: Ltd  
Address: "Apogi", Siguldas pag., Siguldas nov., LV-2150, Latvia  
Phone: +371 26825135  
E-mail: [info@tilibslacis.com](mailto:info@tilibslacis.com)  
Website: [www.tilibslacis.com](http://www.tilibslacis.com)  
Social media: <https://www.facebook.com/tilibslacis>

Chairman of the Board: Mr Māris Tilibs  
Contact: Mr Ivars Lācis  
Languages spoken: Latvian, English, Russian  
Founded in: 2011

Turnover in 2015: EUR 151 000  
Turnover in 2014: EUR 208 000

Business profile: Furniture design and production. We use high-quality materials and advanced technologies.

Seeking cooperation in: Retailers, wholesalers. Long-term partnerships with middle- and high-level industry distributors, interior designers, architects and project developers.





# La Lampa

## LALAMPA

Legal form: Ltd  
Address: Pāles iela 14, Rīga, LV-1024, Latvia  
Phone: +371 27332258  
Fax: +371 67333085  
E-mail: [export@lalampa.lv](mailto:export@lalampa.lv)  
Website: [www.lalampa.lv](http://www.lalampa.lv)  
Social media: <https://www.facebook.com/gaismeklis>

Member of the Board: Mr Kristaps Jaundzems  
Contact: Mr Kristaps Jaundzems  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian, Arabic  
Number of employees: 8  
Founded in: 2008

Turnover in 2015: EUR 80 000  
Turnover in 2014: EUR 54 000

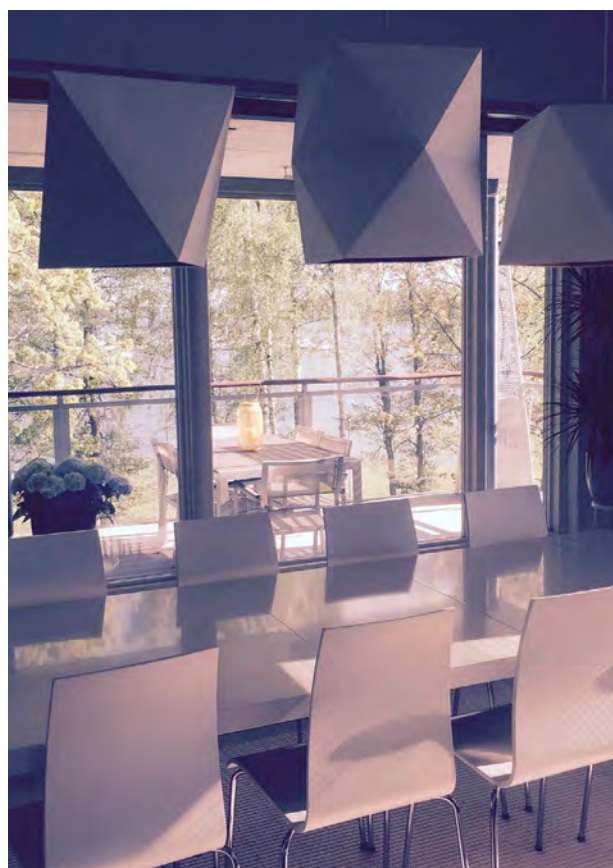
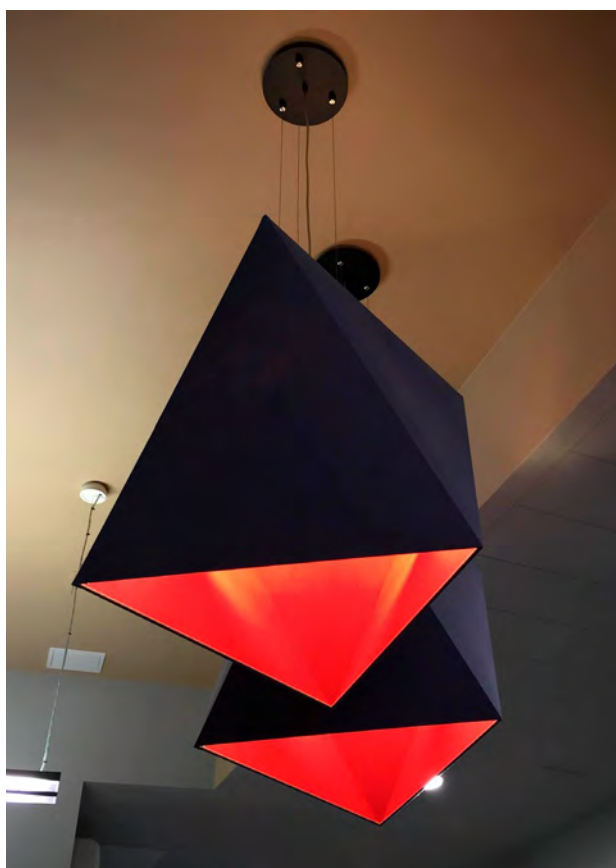
Main markets: Latvia, Estonia  
Desired markets: Worldwide

Business profile: *La Lampa* is a modern and functional brand of design lamps. The company offers high-quality lamps – for households, workplaces and public interiors. Our lighting is unique because of the colourful textiles, plastics and differently shaped frame constructions we use.

Our range includes a Create Your Own Design section, where customers as well partners can fully develop their own ideas and make their one-of-a-kind lighting fixture. *La Lampa* works closely with architects and designers, as a result we deliver exceptional quality and unique lamps. Each lamp is handmade and 100 % manufactured in the EU.

Seeking cooperation in: Seeking cooperation with such sector representatives as: Professional architects/interior planners and distributors for design products, project developers, lighting market retailers as well we can overlook potential cooperation with lighting agents.

Certificates in use: CE





## LĀMA (AB VIRTUVES brand)

Legal form: Ltd  
Address: Āraišu iela 36-10A, Rīga, LV-1039, Latvia  
Phone: +371 67372290  
E-mail: abvirtuves@abvirtuves.lv  
Website: www.abvirtuves.lv

Business profile: Production of kitchen, wardrobe, bathroom and other home furniture.

Seeking cooperation in: Furniture design and product export opportunities.

Chairman of the Board: Mr Pēteris Jonins  
Contact: Mr Ervīns Orlovs  
Position of the contact person: Commercial Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 90  
Founded in: 1995

Turnover in 2015: EUR 2 900 000  
Turnover in 2014: EUR 2 400 000  
Export volume 2015: EUR 2 700 000  
Export volume 2014: EUR 2 300 000  
Main markets: Sweden, Finland, Norway, Germany, Denmark, Spain, France  
Desired markets: UK



# FELTMORE®

## LOCKER (FELTMORE brand)

Legal form: Ltd

Address: Zaļumu prospekts 19, Baloži, Ķekavas nov.,  
LV-2112, Latvia

Phone: +371 22387736

E-mail: feltmore@feltmore.com

Website: www.feltmore.com

www.feltmoreshop.com

Social media: www.facebook.com/FELTMORE

Chairman of the Board: Mr Renārs Špāks

Contact: Mr Renārs Špāks

Position of the contact person: Chairman of the Board

Languages spoken: Latvian, English, Russian

Number of employees: 7

Founded in: 2008

Turnover in 2015: EUR 11 000

Turnover in 2014: EUR 7 000

Export volume 2015: EUR 9 000

Export volume 2014: EUR 5 000

Main markets: Latvia, Germany, USA

Desired markets: USA, Canada, Scandinavia, Germany,  
Belgium, the Netherlands, Luxembourg

Business profile: Finally, slippers that make you feel comfortable in every season! Invariably.

FELTMORE will balance your feet's temperature all year round, therefore balance your whole body.

Thanks to thermoregulation, your feet won't sweat or be cold in slippers ever again.

And did I mention the special sole cover that prevents skidding? Yes, FELTMORE has it, so you can stand your ground.

Going on a trip? Take that cosy home feeling with you! FELTMORE slippers are light and compact so there will always be space for them in your suitcase.

Your whole body's wellbeing starts with the wellbeing of your feet. Give them natural comfort with FELTMORE!

Seeking cooperation in: See Business profile.





## MAFFAM FREEFORM

Legal form: Ltd

Address: Lāčplēša iela 22, Rīga, LV-1011, Latvia

Phone: +371 28642224

E-mail: sales@maffamfree.com

Website: www.maffamfree.com

Social media: <https://www.facebook.com/MaffamFree>

<https://www.twitter.com/MaffamFreeform>

[https://www.instagram.com/maffam\\_freeform](https://www.instagram.com/maffam_freeform)

<https://www.pinterest.com/MaffamFreeform>

Chairman of the Board: Mr Aigars Paegle

Contact: Ms Elīna Lukjanoviča

Position of the contact person: Sales and Marketing Manager

Languages spoken: Latvian, English, Russian

Number of employees: 2

Founded in: 2010

Turnover in 2015: EUR 109 000

Turnover in 2014: EUR 168 000

Export volume 2015: EUR 92 000

Export volume 2014: EUR 139 000

Main markets: Poland, Germany, Italy, UK, USA

Desired markets: Switzerland, Austria, Finland, Spain, Luxembourg, Belgium, France, Australia, Denmark

Business profile: *Maffam Freeform* is a garden furniture workshop located in Riga, Latvia. The furniture is unique because of the material used – basalt, a rock of volcanic origin – and the manufacturing process. All items are handmade. *Maffam Freeform's* product list includes exclusive basalt garden tables, chairs and stools.

Seeking cooperation in: We are interested in design garden-furniture wholesalers, showrooms, and agents.



„mammalampa”

## MAMMASTUDIO (MAMMALAMPA brand)

Legal form: Ltd  
Address: Brīvības gatve 214S-7, Rīga, LV-1084, Latvia  
E-mail: info@mammalampa.lv  
Website: www.mammalampa.com

Chairwoman of the Board: Ms Ieva Kalēja  
Contact: Ms Ieva Kalēja  
Position of the contact person: Chairwoman of the Board  
Languages spoken: Latvian, English  
Number of employees: 2  
Founded in: 2009

Turnover in 2015: EUR 90 000  
Turnover in 2014: EUR 94 000  
Export volume 2015: EUR 70 000  
Export volume 2014: EUR 81 000  
Main markets: Europe (Germany, Italy, France, the Netherlands), Taiwan  
Desired markets: USA, UAE

Business profile: MAMMALAMPA is a design brand that creates lamps.

The brand's values are expressed in *mammalampa's* manifesto: "Mass production rules. Technology is king. The things around us are as perfect as they are impersonal. But bored by the conveyor, we yearn for living beauty." MAMMALAMPA has declared a gentle war by making lamps differently without adapting, killing, or violently beautifying materials.

MAMMALAMPA creates its own distinctive signature by applying extremely natural raw materials that come from Mother Nature and are not stamped with clichéd values. Let's look for a new appreciation of beauty! Every lamp has an individual story about its creation. Each is unique and handmade. Every element has been lovingly made with painstaking care and attention to detail.

Seeking cooperation in: Professional architects/interior planners and distributors for design products.



# MAMMŪ

## MAMMU PRODUCTION

Legal form: Ltd  
Address: Andrejostas iela 4A, Rīga, LV-1045, Latvia  
E-mail: info@mammu.lv, fionn@mammu.lv  
Website: www.mammu.lv

Chairman of the Board: Mr Andris Rubīns  
Contact: Mr Fionn Dobbin  
Position of the contact person: Co-founder/ Creative Director  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 1  
Founded in: 2012

Turnover in 2015: EUR 62 000  
Turnover in 2014: EUR 12 000  
Export volume 2015: EUR 56 000  
Export volume 2014: EUR 5 000  
Main markets: Baltic States, Scandinavian countries,  
Western Europe countries, USA

Business profile: *Mammu* is a slow fashion company brought to life by creative people who want to change society for the better with the help of fashion and design.

Seeking cooperation in: We are interested in cooperating with upcoming designers looking to make a mark in today's fashion industry.



# Nakts Mēbeles®

## MARKS M (HEAVENS brand)

Legal form: Ltd  
Address: Elektrības iela 8B, Jelgava, LV-3001, Latvia  
Phone: +371 63023724  
Fax: +371 63027162  
E-mail: [tija.gertzzone@heavens.lv](mailto:tija.gertzzone@heavens.lv)  
Website: [www.naktsmebeles.lv](http://www.naktsmebeles.lv)  
Social media: <https://www.facebook.com/naktsmebeles>  
<https://www.instagram.com/naktsmebeles>

Member of the Board: Mr Juris Griķis  
Contact: Ms Tija Gertzzone  
Position of the contact person: International Sales Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 83  
Founded in: 1998

Turnover in 2015: EUR 2 400 000  
Turnover in 2014: EUR 2 600 000  
Export volume in 2013: EUR 311 000  
Export volume in 2012: EUR 314 000  
Main markets: Latvia, Lithuania, Sweden, Denmark, Germany, Norway, Russia  
Desired markets: Germany, Belgium, Switzerland, Finland, USA, UK

Business profile: Furniture design, bedroom-furniture manufacturing, home-furniture manufacturing, upholstered-furniture manufacturing, wood-furniture manufacturing, mattress manufacturing.

Seeking cooperation: Retail dealers, distributors, franchisees.

Certificates in use: ISO 9001, ISO 14001, Oeko-Tex Standard 100, FSC-STD-40-004





## MGS FACTORY (DIP DAP brand)

Legal form: Ltd  
Address: Miķeļi, Rumbas pag., Kuldīgas nov., LV-3301, Latvia  
Phone: +371 26333654  
E-mail: [info@mgsfactory.lv](mailto:info@mgsfactory.lv)  
Website: [www.dipdaptoys.com](http://www.dipdaptoys.com)  
Social media: <https://www.facebook.com/mgsFactory>

Member of the Board: Mr Mareks Gipters  
Contact: Ms Sanita Giptere  
Position of the contact person: Export and Marketing Manager  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 7  
Founded in: 2010

Turnover in 2015: EUR 187 000  
Turnover in 2014: EUR 93 000  
Export volume 2015: EUR 62 000  
Export volume 2014: EUR 45 000

Main markets: Latvia, Estonia, Germany, the Netherlands  
Desired markets: Germany, France, Sweden, Norway, Denmark, Finland and Russia

Business profile: MGS FACTORY is a family business located in Latvia. All our products are produced in our factory in Latvia. Our passion is wood and we create our DIP DAP wood toys for children. DIP DAP toys are made from Baltic birch plywood, with attractive and eco-friendly designs. Our toys are simply different because of their high quality and rather than paint or varnish toys, we use linseed oil.

Seeking cooperation in: The company is interested in sales of DIP DAP wood toys to dealers and retailers. Cooperation in new markets – countries such as Sweden, Norway, Denmark, Finland and Russia. We are also interested in development partners for toy production.





# MINT

LIGHT LIVING

## MINT FURNITURE (MINT Light Living brand)

Legal form: Ltd  
Address: Anniņmuižas bulvāris 80-9, Rīga, LV-1069, Latvia  
Phone: +371 26529037  
E-mail: info@mintfurniture.lv, raitis.rauza@mintfurniture.lv  
Website: www.mintfurniture.lv  
Social media: <https://www.facebook.com/MintLightLiving>

Chief Executive Officer: Ms Anda Zemīte  
Contact: Mr Raitis Rauza  
Position of the contact person: Sales and Marketing Manager  
Languages spoken: Latvian, English, Russian  
Number of employees: 23  
Founded in: 2013

Turnover in 2015: EUR 394 000  
Turnover in 2014: EUR 517 000  
Export volume 2015: EUR 202 000  
Export volume 2014: EUR 199 000

Main markets: Germany, France, Switzerland, Sweden, Lithuania, Latvia, Russia, the Netherlands  
Desired markets: USA, Canada, Australia, Russia, Middle East, Great Britain

Business profile: The company designs and manufactures Scandinavian-style furniture with a functional and aesthetic look with charismatic silhouette using traditions proved over 20 years, the craftsmanship of skilled cabinetmakers, high-quality materials and advanced technologies. The company is focusing on two types of production. The first is the MINT Brand. the second is bespoke furniture and full project (doors, panels, floors and built-in furniture) production for hospitality, restaurants, public and living areas.

Seeking cooperation in: Professional architects/interior planners and high-profile, design-furniture retailers, distributors, agents, customised products and bespoke projects (apartments, hotels, offices, etc.).





## MORE FASHION

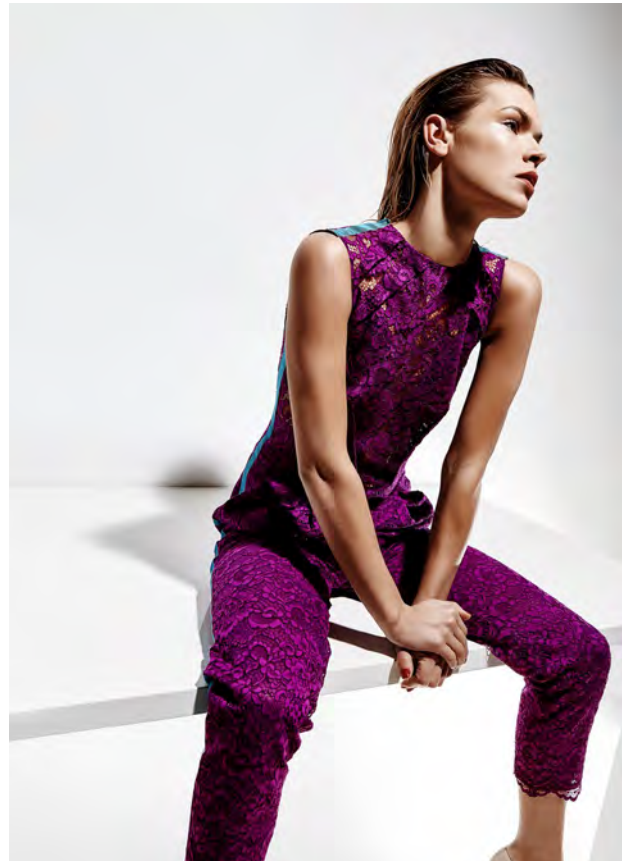
Legal form: Ltd  
Address: Ganību dambis 13-5, Rīga, LV-1045, Latvia  
Phone: +371 20035460  
E-mail: salt.indra@gmail.com  
Website: www.redandblacksalt.com

Chairwoman of the Board: Ms Indra Salceviča  
Contact: Ms Indra Salceviča  
Position of the contact person: Chairwoman of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 2  
Founded in: 2013

Turnover in 2015: EUR 67 000  
Turnover in 2014: EUR 21 000  
Main markets: Latvia

Business profile: The *BlackSALT* fashion brand is made for self-confident men who choose clothing to fit their personality. The *BlackSALT* brand draws inspiration from people and events all around us, and has proven itself in international competitions. It has also had great cooperation with several Latvian pop and rock stars. *RED SALT* is the *BlackSALT* brand's fashion line for women. It is characterised by its elegant simplicity with subtle details. *RED SALT* dresses are like an ode to women's bodies.

Seeking cooperation in: See Business profile.





ŽAGATAS UN ŠMITA  
LAIVU DARBNĪCA

## MR. MAGPIE BOAT WORKSHOP

Legal form: Ltd  
Address: Penkules iela 33, Rīga, LV-1058, Latvia  
Phone: +371 26384797  
E-mail: arnis@kokalaivas.lv  
Website: www.kokalaivas.lv

Member of the Board: Mr Arnis Žagata  
Contact: Mr Arnis Žagata  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Russian  
Number of employees: 2  
Founded in: 2009

Main markets: Italy

Business profile: Mr. Magpie boat workshop manufactures exclusive wood rowing boats on the basis of a historic boat – the Whitehall – that was recognised as the best boat in the USA in 1850. Building the boats requires 100% manual work. If used correctly, the boats can serve for a very long time, even centuries, as they can be renovated and every part replaced. In building these exclusive boats, we use as many natural materials as possible. These materials are processed in accordance with old boat-building traditions maintained over centuries in Latvia and other places around the world.

Seeking cooperation in: See Business profile.



MUNIO®  
CAN  
DE  
LA

**MUNIO SPA (MUNIO CANDELA brand)**

Legal form: Ltd

Address: Andrejostas iela 4A, Rīga, LV-1045, Latvia

Phone: +371 29168687

E-mail: sales@muniocandela.com

Website: www.muniocandela.eu

Social media: <https://www.facebook.com/muniocandela>

<https://www.instagram.com/muniocandela>

Chairwoman of the Board: Ms Elīna Čīma

Contact: Ms Kristīne Rutkovska

Position of the contact person: Export Director

Languages spoken: Latvian, English, Russian

Number of employees: 10

Founded in: 2010

Turnover in 2015: EUR 161 000

Turnover in 2014: EUR 140 000

Export volume 2015: EUR 124 000

Export volume 2014: EUR 104 000

Main markets: Latvia, Germany, Switzerland, Norway, the Netherlands, Belgium, Japan

Desired markets: China, South Korea, UAE, Turkey, France, Italy, Spain, Poland

Business profile: Design soy-wax candles and home-fragrance ambiance products.

*Munio Candela's* core values are design, natural ingredients, individual design of products and packaging, the story behind each product and handcrafting. To find the perfect balance between style, function and ecology, the true mission of *Munio Candela* is to give people back the power of nature, to generate warmth and light which emanates from candles with stories.

Seeking cooperation in: Distributors with experience in brand promotion and a well-established sales network in the following retail segments: high-end department stores, design/concept stores, home accessories, furniture, lifestyle, eco stores, hotels, spas, restaurants, interior designers, corporate clients, etc.





## MY PLACE (KUKUU brand)

Legal form: Ltd  
Address: Krišjāņa Valdemāra iela 75-15, Rīga, LV-1013, Latvia  
Phone: +371 29267597  
E-mail: [kukuu@kukuu.eu](mailto:kukuu@kukuu.eu)  
Website: [www.kukuu.eu](http://www.kukuu.eu)  
Social media: <http://www.facebook.com/pages/KU-KUU/236548686383197>  
[https://twitter.com/kukuu\\_furniture](https://twitter.com/kukuu_furniture)  
<https://www.pinterest.com/kukuudesign>

Founder & Designer: Ms Aija Priede-Sietiņa  
Contact: Ms Aija Priede-Sietiņa  
Languages spoken: Latvian, English, Russian  
Founded in: 2010

Main markets: France, Germany, the Netherlands, Italy  
Desired markets: Belgium, Australia, UK

Business profile: KUKUU designs and manufactures high-quality, sustainable, environmentally friendly and contemporary baby furniture. The brand is focused on three core values: safety, sustainability and purity in design.

Seeking cooperation in: Retailers, distributors of children's furniture.

Certificates in use: EN 716-1&2, EN 12221-1, EN 14749, EN 12520, EN 12521



## NICEPLACE

Legal form: Ltd  
Address: Rožu iela 7, Carnikava, Carnikavas nov., LV-2163,  
Latvia  
Phone: +371 27422212  
E-mail: niceplace@niceplace.lv  
Website: www.niceplace.lv  
<https://www.twitter.com/NicePlaceLV>  
<https://www.facebook.com/NicePlaceLV>

Business profile: Design paper products: postcards,  
notebooks, coasters, etc.

Seeking cooperation in: Export markets for design paper  
products.

Chairman of the Board: Mr Valts Ernštreits  
Contact: Ms Zane Ernštreite  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, Livonian, Estonian, English,  
Finnish, Russian  
Number of employees: 1  
Founded in: 2006

Turnover in 2015: EUR 43 000  
Turnover in 2014: EUR 56 000  
Main markets: Latvia



# Natālija Jansone

## NJ STUDIJA

Legal form: Ltd  
Address: Jāņa iela 3, Rīga, LV-1050, Latvia  
Phone: +371 29254825 +371 67222450  
E-mail: njstudija@gmail.com  
Website: www.natalijajansone.lv  
Social media: <https://www.pinterest.com/NJstudija>  
<https://www.instagram.com/natalijajansone>  
<https://www.facebook.com/Natalija-Jansone-891801187506289>

Member of the Board: Ms Natalja Jansone  
Contact: Ms Natalja Jansone  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 8  
Founded in: 1998

Turnover in 2015: EUR 98 000  
Turnover in 2014: EUR 147 000  
Export volume 2015: EUR 19 000  
Export volume 2014: EUR 72 000  
Main markets: Latvia, Estonia, France, Belgium, Switzerland, Russia, South Korea, Japan

Business profile: Design and production of ready-to-wear clothing.

Seeking cooperation in: Sales points, cooperation with retailers.



# orgamint HOME

## ORGAMINT HOME

Legal form: Ltd  
Address: Stabu iela 54, Rīga, LV-1011, Latvia  
Phone: +371 26335198  
E-mail: [inguna@orgaminthome.com](mailto:inguna@orgaminthome.com),  
[sale@orgaminthome.com](mailto:sale@orgaminthome.com)  
Website: [www.orgaminthome.com](http://www.orgaminthome.com)  
Social media: <https://www.facebook.com/orgaminthome>

Member of the Board: Ms Inguna Žūrgina  
Contact: Ms Inguna Žūrgina  
Position of the contact person: Member of the Board,  
Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 3  
Founded in: 2013

Turnover in 2015: EUR 39 000  
Turnover volume 2014: EUR 22 000  
Export volume 2015: 37 000  
Export volume 2014: 20 000  
Main markets: Germany, Belgium, France, UK, Sweden,  
Denmark

Business profile: Our team is a bunch of eco-comfort inspired folk, who never stop creating and always try to make their dream designs come true. This results in fresh ORGAMINT HOME bed linen and home textile collections, where you will find clean lines, delicate pearl/shell buttons, chic linen lace (unique from Latvia) or something ridiculously romantic – crispy ruffles straight from your bedroom wish list. We all work together to make sure we achieve the best result for our devoted customers.

Seeking cooperation in: Looking for distributors and cooperation with concept stores, interior designers, eco-boutiques, hotels, and eco-spas.

Certificates in use: GOTS







## OVIWATCH

Legal form: Ltd

Address: Cukura iela 8/16, Liepāja, LV-3414, Latvia

Phone: +371 26844741

E-mail: [info@oviwatch.com](mailto:info@oviwatch.com)

Website: [www.oviwatch.com](http://www.oviwatch.com)

Social media: <https://www.facebook.com/oviwatch>

<https://www.instagram.com/oviwatch>

Board Member and Business Developer: Mr Dāvis Paipa

Contact: Mr Dāvis Paipa

Position of the contact person: Board Member and Business Developer

Languages spoken: Latvian, English, Russian

Number of employees: 3

Founded in: 2016

Main markets: EU, Australia, USA

Business profile: The idea behind the *Ovi Watch* is to produce high-quality watches with a touch of nature and design in the best price range possible.

*Ovi Watch* is available in elm, cherry-tree, walnut, and teak versions, with handcrafted straps and Swiss movements.

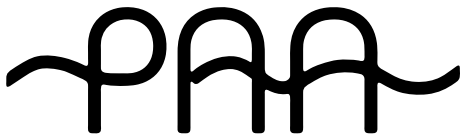
We have designed the watches from scratch using modern tools. The *Ovi Watch* workshop is located in Liepāja, where every day, a team of three people handcrafts individual watches for clients and personalizes watches for companies.

*WatchBandit* has included *Ovi Watch* timepieces on its list of the ten best-looking wood watches in the world.

Today, *Ovi Watch* timepieces are worn in 35 countries around the world.

Seeking cooperation in: See Business profile.





## PAA

Legal form: Ltd  
Address: Ūnijas iela 12A, Rīga, LV-1084, Latvia  
Phone: +371 67830918  
Fax: +371 67830928  
E-mail: info@paa.lv, export@paa.lv  
Website: www.paa.lv, www.paabaths.com  
Social media: <https://www.facebook.com/paabaths>

Chairman of the Board: Mr Pēteris Treicis  
Contact: Ms Ingura Lipšāne  
Position of the contact person: Export Manager  
Languages spoken: Latvian, English, Swedish, French, Russian  
Number of employees: 90  
Founded in: 1993  
Turnover in 2015: EUR 3 800 000  
Turnover in 2014: EUR 3 300 000  
Export volume 2015: EUR 2 200 000  
Export volume 2014: EUR 1 500 000  
Main markets: Latvia, Lithuania, Estonia, Czech Republic, France, Sweden, Norway, Belarus, Russia, Ukraine, Kazakhstan, USA

Business profile: PAA is one of the first and leading manufacturers of bathroom creations in the Baltic States, with an extensive export network. A creative, innovative approach to design and made-to-order manufacturing allows PAA to occupy a unique niche among the wide range of similar producers. Both in Latvia and other countries, the PAA brand is associated with collections of cast stone and colourful bathrooms.

Since 2012, PAA has developed a manufacturing line in SILKSTONE® Solid Surface material. With this material, PAA makes premium-class products for private and public use – washbasins, bathtubs, table-tops, furniture facades, floor and wall panelling, window sills, handrails and other interior and exterior design elements.

Seeking cooperation in: Middle- and high-level showrooms, architects and designers, wholesalers, manufacturers.

Certificates in use: CE, Rostest, Sanitary Certificate of Ukraine, Certificate of Conformity of Belarus



# paade

## MODE

### PAADE MODE

Legal form: Ltd  
Address: Silmaču iela 4, Rīga, LV-1012, Latvia  
Phone: +371 26123613  
E-mail: info@paade.lv  
Website: www.paademode.com  
Social media: <https://www.facebook.com/PaadeMode>  
<https://www.twitter.com/PaadeMode>  
<https://www.instagram.com/paademode>  
<https://www.pinterest.com/PaadeMode>

Member of the Board: Ms Linda Raituma  
Contact: Ms Linda Raituma  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 3  
Founded in: 2011

Turnover in 2015: EUR 143 000  
Turnover in 2014: EUR 70 000  
Export volume 2015: EUR 136 000  
Export volume 2014: EUR 67 000

Main markets: South Korea, USA, UK, Hong Kong, Italy, Japan, Russia, Germany, France, Belgium, Saudi Arabia, Israel, Australia, Canada  
Desired markets: Japan, China, France, Italy, UK, Russia

Business profile: Seeking inspiration in Nordic nature, stressing on the importance of slow fashion and emphasizing each child's personality, *Paade Mode* creates collections where ethically made garments, attention to detail and creative design choices play a pivotal role. *Paade* embodies classic trends in combination with comfort and soft romance, by adding a modern twist with the choice of silhouette and colours; and plays with embroidery, fabric textures and knitting patterns. The collections include styles for boys and girls from ages 6 months to 16 years. Materials range from natural linens, silks, organic cottons to Merino wool, Alpaca and cashmere.

Seeking cooperation in: See Business profile.





## PETRA.LV

Legal form: Ltd  
Address: Brīvības gatve 204B, Rīga, LV-1039, Latvia  
Phone: +371 29129862, +371 26597100  
E-mail: [katrina@petra.lv](mailto:katrina@petra.lv), [inese@petra.lv](mailto:inese@petra.lv)  
Website: [www.petra.lv](http://www.petra.lv)  
Social media: <https://www.facebook.com/PetraLV>  
[https://www.instagram.com/petra\\_lv](https://www.instagram.com/petra_lv)

Chairwoman of the Board: Ms Katrīna Pastore-Ozoliņa  
Contact: Ms Inese Valta  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 3  
Founded in: 2010

Turnover in 2015: EUR 94 000  
Turnover in 2014: EUR 52 000  
Export volume 2015: EUR 34 000  
Export volume 2014: EUR 9 000

Main markets: Latvia, Russia, Estonia, Lithuania, Germany, Denmark, UK

Desired markets: Finland, Sweden, Norway, the Netherlands, France, USA, Australia, Japan

Business Profile: *Petra* is a Latvian children's clothing brand founded in 2010. The company's core business is the production of children's clothing. *Petra's* dream dresses make every active girl not only feel free and comfortable, but also look beautiful, because *Petra* uses only high-quality and skin-friendly cotton material in bright and joyful colours. The designs are simple and practical and created for everyday adventures and celebrations! *Petra's* collections are designed for girls from 74-170 cm. In addition to dresses, *Petra* also creates matching accessories. PETRA – small dresses for great adventures!

Seeking cooperation in: We are looking for potential customers and cooperation partners in wholesale and retail for the PETRA brand.





## PINUMU PASAULE

Legal form: Ltd  
Address: Tēriņu iela 52, Rīga, LV-1004, Latvia  
Phone: +371 29466377  
Fax: +371 67612221  
E-mail: [we@chudyandgrase.com](mailto:we@chudyandgrase.com)  
Website: [www.meetthewicker.com](http://www.meetthewicker.com)  
[www.pinumupasaule.lv](http://www.pinumupasaule.lv)

Director: Ms Lolita Tutāne  
Contact: Ms Lolita Tutāne  
Position of the contact person: Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 7  
Founded in: 1999

Turnover in 2015: EUR 212 000  
Turnover in 2014: EUR 180 000  
Export volume 2015: EUR 80 000  
Export volume 2014: EUR 71 000  
Main markets: EU, Japan  
Desired markets: Scandinavia

Business profile: Our passion for making woven products has grown into a real business. Thanks to the professionalism of our basket makers, from a small company we have become one of the largest wicker companies in Latvia. In partnership with designer Jasmina Grase, we have created a unique series of products that aim to emphasise the strength of collaboration between craft and industry and demonstrate traditional craftwork in contemporary furniture.

Seeking cooperation in: Showing wicker furniture and products in a contemporary style.





## PIOES (CONTVING brand)

Legal form: Ltd  
Address: Alūksnes iela 5-8, Rīga, LV-1045, Latvia  
Phone: +371 29405199  
E-mail: daimonds@contving.com  
Website: www.contving.com

Member of the Board: Mr Daimonds Pučko  
Contact: Mr Daimonds Pučko  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 6  
Founded in: 2010

Turnover in 2015: EUR 287 000  
Turnover in 2014: EUR 218 000  
Main markets: Latvia  
Desired markets: EU, UK

Business profile: *Pioes* is a design and production company. By bringing together a wide variety of experiences in the advertising and sales of contemporary home and lifestyle accessories, our team has created a new, cutting-edge product line – the CONTVING contemporary fireplace. If you are looking for meditation and harmony or wish to enjoy a get-together beside a lovely fireplace, whatever the season, the mobile fire pit is a mesmerizing and modern exterior element for your house, summer cottage or villa. This is an excellent combination of a design item and a practical appliance. CONTVING contemporary fire products also offer a variety of accessories, such as firewood baskets, and log carriers, with many others coming soon.

Seeking cooperation in: Looking for collaboration partners – wholesalers, retailers, dealers in design products.





## POMPIDOO

Legal form: Ltd  
Address: Ropažu iela 140, Rīga, LV-1006, Latvia  
Phone: +371 29282022  
E-mail: [pompidoo@pompidoo.com](mailto:pompidoo@pompidoo.com)  
Website: [www.pompidoo.com](http://www.pompidoo.com)  
Social media: [https://www.instagram.com/pompidoo\\_bags](https://www.instagram.com/pompidoo_bags)  
<https://www.facebook.com/pompidoo.camera.bags>

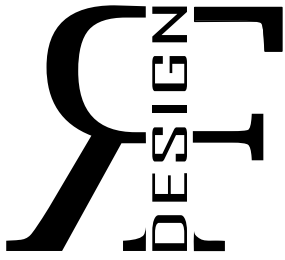
Managing Director: Ms Irina Kuzmina  
Contact: Ms Irina Kuzmina  
Position of the contact person: Managing Director  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 3  
Founded in: 2010

Main markets: UK, Switzerland, USA, Germany, Canada  
Desired markets: France, Denmark, Japan, Russia

Business profile: POMPIDOO stylish and functional camera bags are hand-made in Riga, Latvia ensuring the highest quality and meticulous attention to detail, appreciated by customers in more than 30 countries around the world. We believe that a good accessory item should last as long as a good quality picture, this is why we created our premium camera bags for design-conscious photographers and amateurs. POMPIDOO camera bags are handcrafted in Europe, in accordance with Fair Labour principles. We make functional things stylish. Responsibly.

Seeking cooperation in: 1) POMPIDOO is looking for retailers, distributors, stockists in the fashion and photography industries across the globe; 2) We are also looking for quality material suppliers (leather, textiles, trimmings, shock-absorbing materials), preferably in Italy and Germany.





## R & F DESIGN

Legal form: Ltd  
Address: Nīcgales iela 18A, Rīga, LV-1035, Latvia  
Phone: +371 29120522, +371 26565554  
E-mail: info@rfdesign.lv  
Website: www.rfdesign.lv

Member of the Board: Mr Aigars Meždreijs  
Contact: Ms Kristīne Krivāne  
Position of the contact person: Sales Manager  
Languages spoken: Latvian, English, German, Swedish,  
Russian  
Number of employees: 3  
Founded in: 2009

Turnover in 2015: EUR 150 000  
Turnover in 2014: EUR 203 000  
Export volume 2015: EUR 2 000  
Export volume 2014: EUR 14 000

Business profile: Full range of services from product design and manufacturing to sales of finished goods. Our speciality is complementary items (hallway sets, sideboards, coffee tables, etc.). We create design products at competitive prices.

Seeking cooperation in: We are looking for cooperation with European sales companies, designers, retail chains, agents.





VAI > AVA

VAIDAVA CERAMICS

## REBEKA (VAIDAVA CERAMICS brand)

Legal form: Ltd  
Address: Ezera iela 2, Vaidava, Vaidavas pag., Kocēnu nov., LV-4228, Latvia  
Phone: +371 64284101  
E-mail: [info@vaidava.lv](mailto:info@vaidava.lv)  
Website: [www.vaidava.lv](http://www.vaidava.lv)  
Social media: <https://www.facebook.com/vaidavaceramics>

Company Manager and Co-owner: Mr Miks Balodis  
Contact: Mr Miks Balodis  
Position of the contact person: Company Manager and Co-owner  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 16  
Founded in: 1993

Turnover in 2015: EUR 159 000  
Turnover in 2014: EUR 147 000  
Main markets: Latvia, Germany, Austria, Switzerland, Finland, Denmark, Sweden, Norway, Estonia  
Desired markets: Belgium, the Netherlands, Luxembourg, Japan, UK, Italy

Business profile: The EARTH Collection. Serene. Pure. Authentic. Gaining strength from Latvian earth, this tableware links the traditions of Latvian ceramics and the northerners ascetic design. The exterior reveals the smoothness and pureness of Latvian red clay, it has remained unglazed, just smoothed and polished. Tableware that shows respect for its historic manufacturing process and design that challenges the pace of life and rapidly changing trends. All our tableware is glazed and tempered at 1000°C, thus is heat-resistant and can be used both in oven and microwave, and is dishwasher safe. All our tableware meets and exceeds EU safety standards – our glazes are free of lead and other heavy metals.

Seeking cooperation in: Design/concept stores, high-end department stores, design tableware shops, home accessory stores, interior/lifestyle design retailers and corporate gift wholesalers. The company is also open to cooperation with agents and distributors.



# KETA GUTMANE

## RED IS THE NEW BLACK (KETA GUTMANE brand)

Legal form: Ltd  
Address: Andrejostas iela 4A, Rīga, LV-1010, Latvia  
Phone: +371 29193307  
E-mail: info@ketagutmane.com  
Website: www.ketagutmane.com  
Social media: <https://www.facebook.com/ketagutmane>  
<https://www.instagram.com/ketagutmane>

Member of the Board: Mr Kristis Zankovskis  
Contact: Ms Kaisa Kahu  
Position of the contact person: Brand Manager  
Languages spoken: Latvian, English, Russian, Estonian, French  
Number of employees: 1  
Founded in: 2013

Turnover in 2015: EUR 44 000  
Turnover in 2014: EUR 23 000  
Main markets: EU  
Desired markets: Japan, China, USA, Russia

Business profile: The main activity of Latvian fashion design label KETA GUTMANE is producing womenswear. The brand's signature is mixing classic tailoring with contemporary urban aesthetics. The main product groups include items of clothing: tops, shirts, skirts, bomber jackets, kimonos, jackets, coats, pants and bras. Collections are produced twice a year. Sewing, construction and production are located in Riga, Latvia. The quality fabrics used are sourced from Italy and Japan and include natural materials like wool, cotton, cupro, linen, silk, etc. The designer shows her collections at Paris and Tokyo showrooms twice a year during fashion weeks. KETA GUTMANE is currently sold in 12 stores worldwide.

Seeking cooperation in: KETA GUTMANE is interested in cooperating with: fashion design stores worldwide, fashion showrooms (Asia), sales and PR agents/agencies, the fashion press (online and offline), sewing companies, fabric producers.





# RIGA CHAIR™

## RĪGAS KRĒSLU FABRIKA (RIGA CHAIR brand)

Legal form: Ltd  
Address: Brīvības iela 177, Rīga, LV-1012, Latvia  
Phone: +371 67374950  
E-mail: info@rkf.lv  
Website: www.rigachair.com  
Social media: <https://www.facebook.com/rigachair>

Chairman of the Board: Mr Aldis Circenis  
Contact: Mr Aldis Circenis  
Position of the contact person: Chairman of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 46  
Founded in: 1999

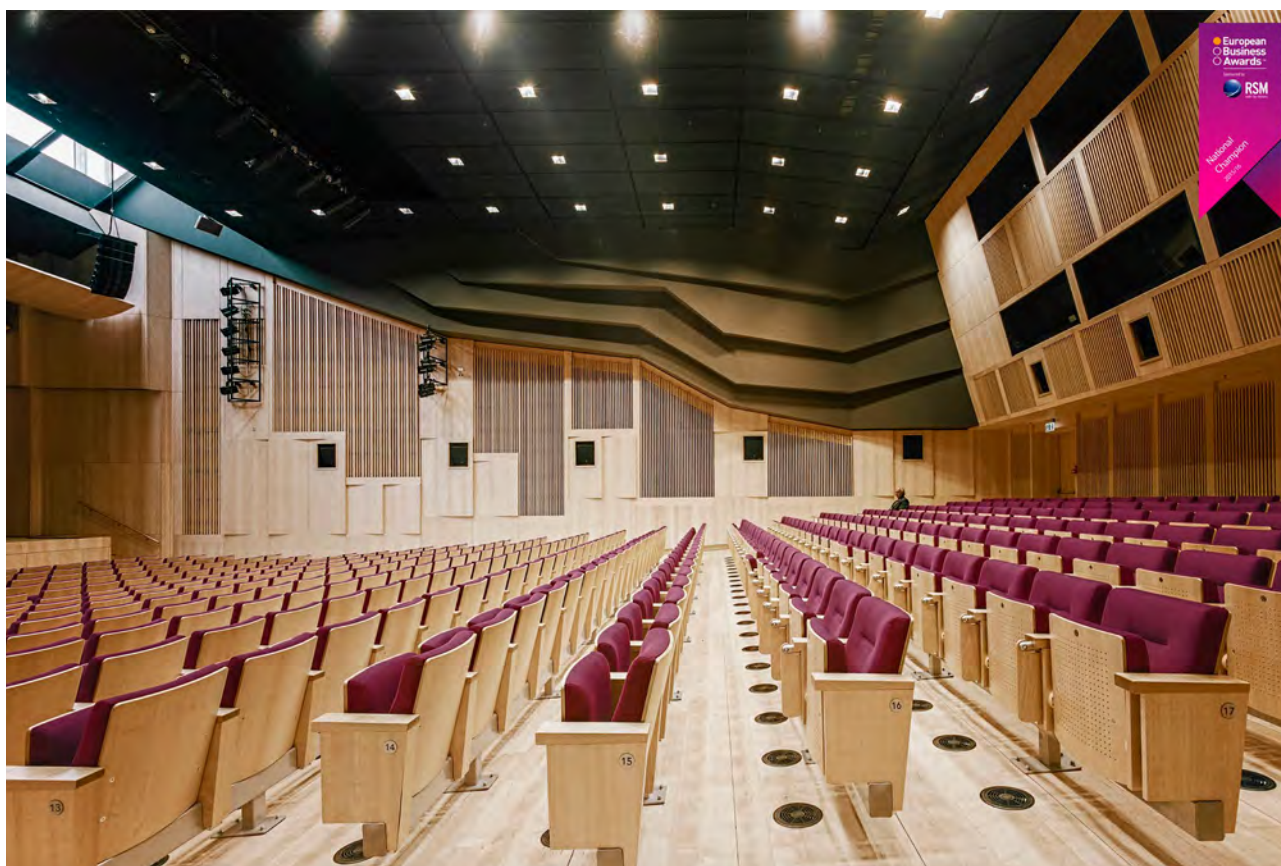
Turnover in 2015: EUR 2 500 000  
Turnover in 2014: EUR 2 600 000  
Export volume 2015: EUR 245 000  
Export volume 2014: EUR 333 000  
Main markets: Latvia, Germany, the Netherlands, Australia, USA, Sweden, Japan, Belgium, Finland, Norway, UK

Desired markets: Switzerland, France, Austria, Denmark

Business profile: We are furniture manufacturers concentrating on the production of various seating furniture. We have an in-house design team which takes care of R&D, creation and testing. Our product portfolio contains simple chairs for education as well as complicated, highly automated seating solutions for multi-purpose halls. Our factory hosts metalworking, plywood moulding, finishing, sewing and upholstery and assembly departments. We have two sales teams – one deals with corporate customers and retail, while the other services one-off projects. Such projects often require customized solutions demanding flexibility in the approach to design and production.

Seeking cooperation in: Furniture retailers, wholesalers, agents, professional interior designers and architects.

Certificates in use: ISO 9001





## RR

Legal form: Ltd  
Address: Miera iela 12, Rīga, LV-1001, Latvia  
Phone: +371 27790379  
E-mail: erer@erer.lv  
Website: www.erer.lv  
Social media: <https://www.facebook.com/RRleatheraccessories>

Director: Mr Ritvars Caunītis  
Contact: Mr Ritvars Caunītis  
Position of the contact person: Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 1  
Founded in: 2014

Turnover in 2015: EUR 31 000  
Turnover in 2014: EUR 5 000  
Main markets: Latvia

Business profile: RR designs and creates handcrafted accessories from genuine leather. Open to collaboration as well as custom requests.

Seeking cooperation in: Looking for new sales points – fashion, lifestyle and design stores, boutiques, catalogues and online stores.





## SAZ SHOES

Legal form: Ltd  
Address: Stēlnieku iela 13-27, Rīga, LV-1010, Latvia  
Phone: +371 26457160  
E-mail: touch@saz.lv  
Website: www.saz.lv  
Social media: <https://www.facebook.com/sazshoes>

Members of the Board: Ms Inga Šabovica and Ms Sanita Avotiņa  
Contact: Ms Inga Šabovica  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, Russian  
Founded in: 2014

Main markets: Europe, USA

Business profile: By celebrating a passion for detail and impeccable craftsmanship, SAZ enlivens jovially feminine designer footwear for women.

All SAZ's shoes are 100% handcrafted with extreme care and accuracy – every pair is a unique creation of finest Italian leather in combination with SAZ's own design elements. Whether it is specially printed leather or a sculptured, hand-carved wooden heel – the spirit of the brand is always open to new experiments and avant-garde designs.

By combining different kinds of leather with fur and wooden elements, the brand's collections are an interplay of colour and texture contrasts that often playfully venture into the extremes of femininity and maturity.

Seeking cooperation in: Wholesalers, retailers, distributors, importers, boutiques, department stores and online stores selling designer shoes and/or luxury fashion.



# STUDIO NATURAL

## STUDIJA NATURALS

Legal form: Ltd  
Address: Bruņinieku iela 47, Rīga, LV-1011, Latvia  
Phone: +371 67315914  
E-mail: studionatural@studionatural.lv  
Website: www.studionatural.lv

Member of the Board: Ms Laima Kaugure  
Contact: Ms Laima Kaugure  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 13  
Founded in: 1999

Turnover in 2015: EUR 154 000  
Turnover in 2014: EUR 158 000  
Export volume 2015: EUR 136 000  
Export volume 2014: EUR 113 000  
Main markets: EU, USA, Australia, Japan, Russia, South Africa, UAE, South Korea, Saudi Arabia

Business profile: Traditional Latvian weaving techniques combined with contemporary textile design – a source of inspiration for modern interiors. Custom-woven, brand new fabrics and original designs for everyday use or festive occasions. High-quality hand-made linen articles featuring contemporary designs:

- For your home: tablecloths, napkins, table sets, table runners, bed linen, decorative pillow cases, towels, curtains and blinds
- For you: coats, jackets, suits, trousers, shirts, aprons and bathrobes, as well as various accessories – winter and summer scarves, plaids, head scarves and handbags
- Linen fabrics

Seeking cooperation in: Looking for international partners, interior designers, manufacturers and architects.





## TU JAU ZINI (Brum Brum brand)

Legal form: Ltd  
Address: Kuršu iela 3, Jūrmala, LV-2020, Latvia  
Phone: +371 26446884  
E-mail: hi@brumbrum.me  
Website: www.brumbrum.me  
Social media: <https://www.facebook.com/BrumBrumBikes>  
<https://www.instagram.com/brumbrumbikes>

Co-owner: Mr Krišjānis Jermaks  
Contact: Mr Krišjānis Jermaks  
Position of the contact person: Co-owner  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 1  
Founded in: 2008

Main markets: EU, USA, Australia, Russia, Japan, South Africa  
Desired markets: UAE

Business profile: We are a group of friends, passionate about giving to the world something useful, beautiful and enriching. We wish to leave an imprint upon our environment. What we do is inspirational and mind opening. Our work invites people to think, rethink and to take a look at reality from a different perspective. We desire to manifest beauty through honest work, creativity and professional craftsmanship while staying happy at our "work". Our belief is that satisfaction and healthy relationships encourage growth. These values have shaped our very first product. The *Brum Brum* balance bike for kids.

Seeking cooperation in: We are a group of friends gathered together by Krišjānis Jermaks. We created and launched our first beautiful product – the *Brum Brum* balance bike for kids. With this unique piece of art, we have already won and been nominated for several design awards.



# UNAVITA

## UNA VITA

Legal form: Ltd  
Address: Lāčplēša iela 87E, Rīga, LV-1011, Latvia  
Phone: +371 67244044  
E-mail: [contact@unavita.lv](mailto:contact@unavita.lv)  
Website: [www.unavita.lv](http://www.unavita.lv)  
Social media: <https://www.facebook.com/unavita.bags>  
[https://www.instagram.com/unavita\\_bags](https://www.instagram.com/unavita_bags)

CEO: Ms Inga Rungaine  
Contact: Mr Mārtiņš Rungainis  
Position of the contact person: CFO  
Languages spoken: Latvian, English, Russian  
Number of employees: 5  
Founded in: 2005

Turnover in 2015: EUR 19 000  
Turnover in 2014: EUR 18 000  
Main markets: Latvia  
Desired makets: Germany, UK, USA, China

Business profile: We create beautiful high-quality bags from real leather. *Unavita* has been making high-quality bags in Latvia since 2005, and we try to create unique designs for every collection, to help our customers stay unique. Besides making bags for our Spring/Summer and Autumn/Winter collections, we also make custom bags in our Riga shop , through collaboration between the client and our designers. We are really passionate about the quality of our bags, so all of them are handmade and inspected by our designers.

Seeking cooperation in: Establishment of trade partnerships with foreign partners who would like to sell our handbags.







## UNITED LOGISTICS (TUNDRA HATA brand)

Legal form: Ltd  
Address: Ščecinas iela 4, Rīga, LV-1014, Latvia  
Phone: +371 25990209  
E-mail: madara@tundra.lv  
Website: www.tundra.lv  
Social media: <https://www.facebook.com/tundraHATA>

Member of the Board: Ms Beatrise Gore  
Contact: Ms Madara Gore-Bērziņa  
Position of the contact person: Managing Director  
Languages spoken: Latvian, English, Russian  
Number of employees: 2  
Founded in: 2013

Turnover in 2015: EUR 4 000  
Turnover in 2014: EUR 6 000  
Main markets: Latvia, Russia, Ukraine, Denmark, Lithuania  
Desired markets: Worldwide

Business profile: One of the *tundra HATA* atelier's origin goals is to maintain and popularize the hatter's craft, once so masterfully practiced in Latvia, with its inexhaustible creativeness, opportunities for artistic expression and the creation of a unique identity. Each hat model is handmade from the highest quality flexible and transformable materials – felt or velour and rabbit wool. Each model is unique and its design is free to vary in its wearing and easy-to-transform versions in line with your mood and circumstances. *tundra HATA* design is inspired by a conjunction between inclement weather, natural and urban materials.

Seeking cooperation in: Designers, event organisers, boutique fashion stores, manufacturers of hat bodies.



# velosock

## VELO SOCK

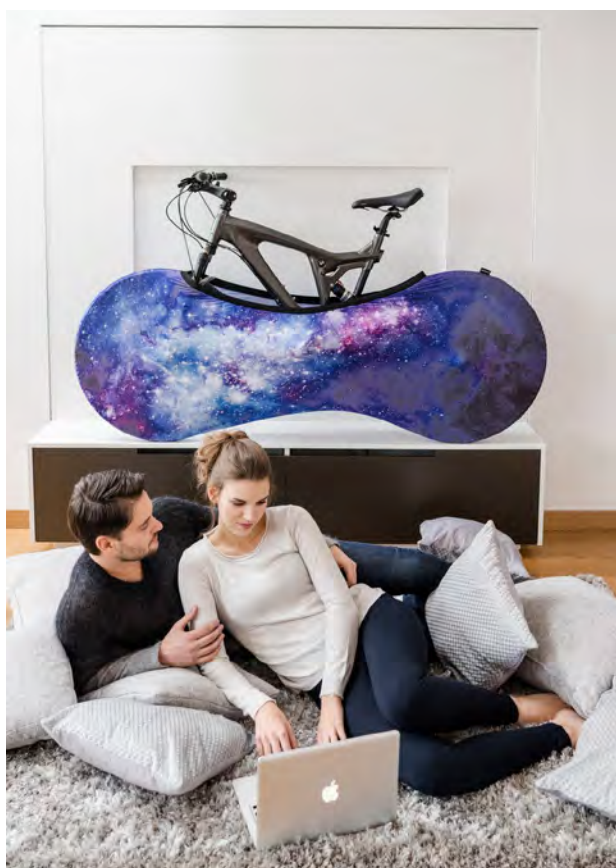
Legal form: Ltd  
Address: Bruņinieku iela 117-8, Rīga, LV-1009, Latvia  
Phone: +371 29166222  
E-mail: [info@velosock.com](mailto:info@velosock.com)  
Website: [www.velosock.com](http://www.velosock.com)  
Social media: <https://www.facebook.com/velosock>  
<https://www.twitter.com/velosock>  
<https://www.instagram.com/velosock>

Member of the Board: Mr Gvido Bajārs  
Contact: Mr Gvido Bajārs  
Position of the contact person: Founder & CEO  
Languages spoken: Latvian, English, Russian  
Number of employees: 3  
Founded in: 2007

Turnover in 2015: EUR 60 000  
Turnover in 2014: EUR 25 000  
Main markets: EU, USA, Singapore

Business profile: Bicycle accessory producer, Travel accessory producer.

Seeking cooperation in: See Business profile.





## VISIO (FELTSTYLE brand)

Legal form: Ltd  
Address: Brīvības iela 193D, Rīga, LV-1039, Latvia  
Phone: +371 29221754  
E-mail: feltstyle@gmail.com  
Website: www.feltstyle.com  
Social media: <https://www.facebook.com/Feltstyle>

Chief Executive Officer: Ms Daiga Lapiņa  
Contact: Ms Iveta Semjonova  
Position of the contact person: Sales Director  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 3  
Founded in: 2010

Turnover in 2015: EUR 151 000  
Turnover in 2014: EUR 221 000  
Export volume 2015: EUR 4 000  
Export volume 2014: EUR 2 000  
Main markets: Latvia

Business profile: The company produces exclusive design bags, as well as interior objects. Our products are unique, because everything is made from 100 % sheep wool felt. Consequently, the felt is able to guarantee long-term use. *FeltStyle* supplies high-quality, handmade products. For the *FeltStyle* brand, high quality and precision manufacturing is very important. The production process is laconic and aesthetic, making it even more attractive. With bags and accessories developed with precision and care, the *FeltStyle* team offers a wide range of colours. 22 different colours are available, both pastel and natural shades. The *FeltStyle* range also includes accessories for mobile phones, key rings, laptops, etc., also made of felt and handcrafted.

Seeking cooperation in: Design, manufacturing patterns, buyers, design shops, boutiques, long-term partners, mainly from Russia, Europe, Asia, brand representatives.



# Vispool®

## VISPOOL

Legal form: Ltd  
Address: Rožlejas, Olaines pag., Olaines nov., LV-2127, Latvia  
Phone: +371 67964202  
Fax: +371 67964200  
E-mail: info@vispool.lv  
Website: www.vispool.com  
Social media: <https://www.facebook.com/thevispool>

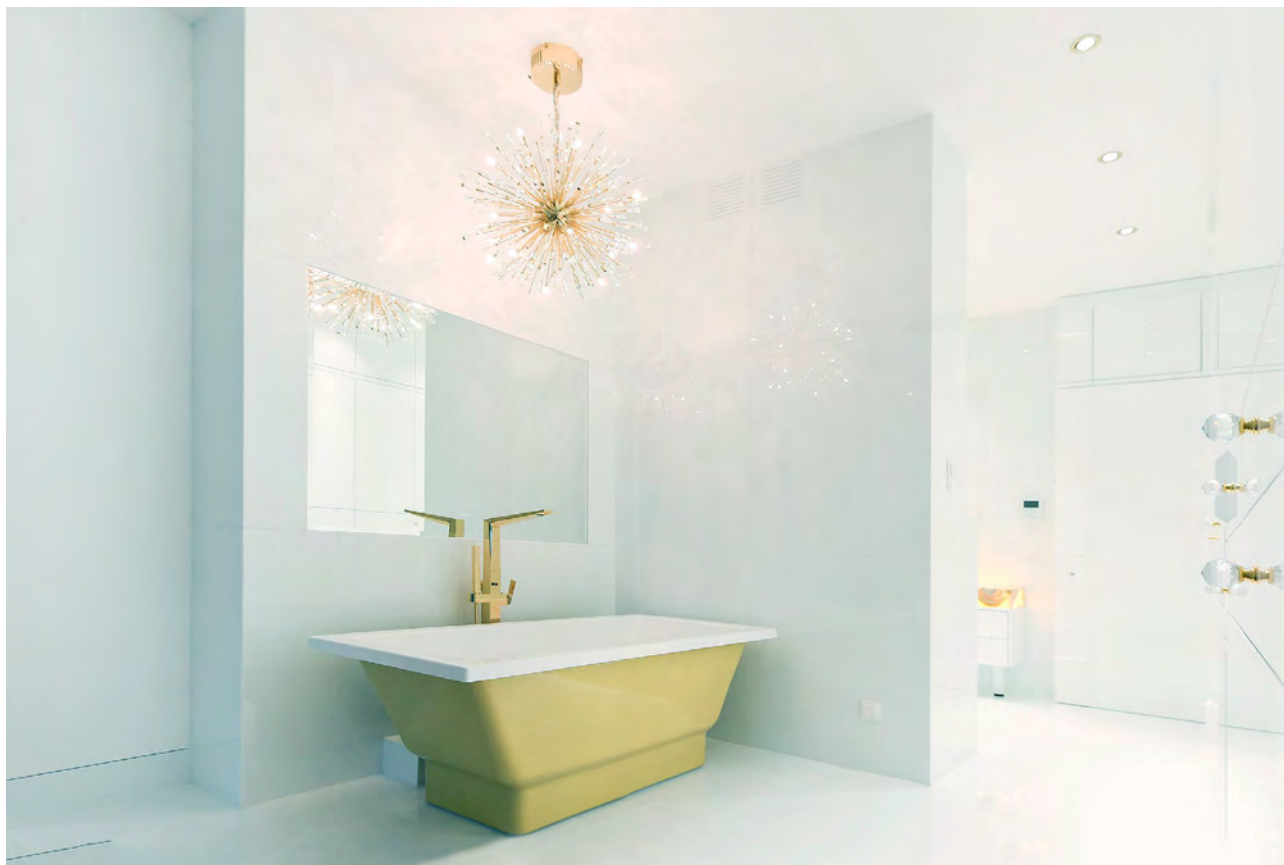
Member of the Board: Mr Māris Jansons  
Contact: Mr Ilmārs Briksnis  
Position of the contact person: Head of Development  
Languages spoken: Latvian, English, Italian, Russian  
Number of employees: 29  
Founded in: 2001

Turnover in 2015: EUR 811 000  
Turnover in 2014: EUR 859 000  
Export volume 2015: EUR 416 000  
Export volume 2014: EUR 465 000  
Main markets: Latvia, Lithuania, Estonia, Norway, Russia, Belarus, USA, Brazil

Business profile: *Vispool* is a manufacturer of cast-stone bathtubs, washbasins and shower trays of outstanding and individual design. We are one of the very few manufacturers that can offer our customers individual design solutions. The unique qualities of the *Marmoryl* technology developed by us enables our customers to change the size, shape and colour of their bathtub, washbasin and shower tray. *Vispool* works continuously to bring our customers a wider variety of brand-new, uniquely designed and comfortable-to-use models.

Seeking cooperation in: Mid- and high-level showrooms, designers and architects as well as wholesalers.

Certificates in use: CrefoCert solvency certificate, Sanitary-epidemiologic conclusion Moscow, Latvian National Standard, Hygiene assessment Latvia





## WOOLY WORLD

Legal form: Ltd  
Address: Miera iela 15-4, Rīga LV-1001, Latvia  
Phone: +371 28302169  
E-mail: [info@woolyorganic.com](mailto:info@woolyorganic.com)  
Website: [www.woolyorganic.com](http://www.woolyorganic.com)  
Social media: <https://www.facebook.com/woolyorganic>

Director: Ms Madara More  
Contact: Ms Madara More  
Position of the contact person: Director  
Languages spoken: Latvian, English, German  
Number of employees: 11  
Founded in: 2011

Main markets: Italy, UK, Denmark, Sweden, Germany and Asian countries

Business profile: *Woolly Organic* – Modern Organic soft friends for the next Generations.

We manufacture soft toys and baby clothes. Our two main values – Go Green and Love Design.

### GO GREEN

All natural materials. Textiles – 100% certified organic cotton – grown without the use of toxic fertilizers or pesticides. Filling – 100% corn fibre – naturally hypoallergenic & anti-bacterial.

### LOVE DESIGN

We hope that our sustainable toy designs will be evidence for future generations about the era we live in – trying to find a balance between social, environmental and economical aspects. Design by the Art Academy of Latvia.

Made in Latvia.

Seeking cooperation in: See Business profile.





YAYOI

## YAYOI

Legal form: Individual Merchant  
Address: Lāčplēša iela 26-12, Rīga, LV-1011, Latvia  
Phone: +371 26579882  
E-mail: [info@yayoi.eu](mailto:info@yayoi.eu)  
Website: [www.yayoi.eu](http://www.yayoi.eu)  
Social media: <https://www.facebook.com/YAYOIjewelry>  
<https://www.instagram.com/yayoijewelry>

Founder: Ms Jevgēnija Dorošenko  
Contact: Ms Jevgēnija Dorošenko  
Position of the contact person: Founder  
Languages spoken: Latvian, English, Russian  
Number of employees: 2  
Founded in: 2015

Main markets: Latvia, USA, Japan, India, Russia  
Desired markets: Middle East, Europe

Business profile: YAYOI is a bold and extravagant statement jewellery brand launched by Jevgenija Dorosenko in 2013. Based in Riga, Latvia. Nature, in all its forms and glory, serves as one of the main sources of inspiration. The constantly shifting textures, colours, sounds of the natural world are a constant muse.

All our necklaces and bracelets are individually handcrafted using high-quality materials, sea corals and semi-precious stones. YAYOI jewellery is a result of a playful interaction between fashion and nature. Why YAYOI? Inspired by the art of Japanese artist Yayoi Kusama, her bizarre and vibrant exhibitions are a wonder to wander through.

Seeking cooperation in: Importers, wholesalers, distributors, retailers, online shops selling jewellery, gifts, accessories and fashion items.



# ZIB\*

## ZIB TEKSTILS

Legal form: Ltd

Address: Krišjāņa Valdemāra iela 4/13, Rīga LV-1010, Latvia

Phone: +371 27529033

E-mail: zibstore@zib.lv

Website: www.zibstore.com

Social media: <https://www.facebook.com/ZIBstore>

<https://www.instagram.com/zibstore>

Member of the Board: Ms Inga Priedīte

Contact: Ms Inga Priedīte

Position of the contact person: Member of the Board

Languages spoken: Latvian, English, Russian

Number of employees: 5

Founded in: 2012

Turnover in 2015: EUR 161 000

Turnover in 2014: EUR 85 000

Main markets: Latvia, Germany, UK, Australia, USA

Desired markets: Europe, USA

Business profile: The ZIB\* fashion and design brand offers clothing and accessories made in Latvia. The idea behind the brand is to introduce art to your everyday wardrobe, turning drawings and paintings into lush textile prints. Inspired by the beauty and elegance of Nature, every year, the ZIB\* team of designers creates new collections that are known for their vivid colours, bright accents and delicate feminine nuances. All ZIB\* clothing is handmade with great care at our cosy workshop in Riga. ZIB\* clothes are made for those who value genuine craftsmanship and quality.

Seeking cooperation in: Wholesalers, fashion retailers, distributors, stores and online shops who would be interested in selling ZIB\* clothes, accessories and sportswear in their stores.



# ZILBERS/DESIGN

## ZILBERS DESIGN

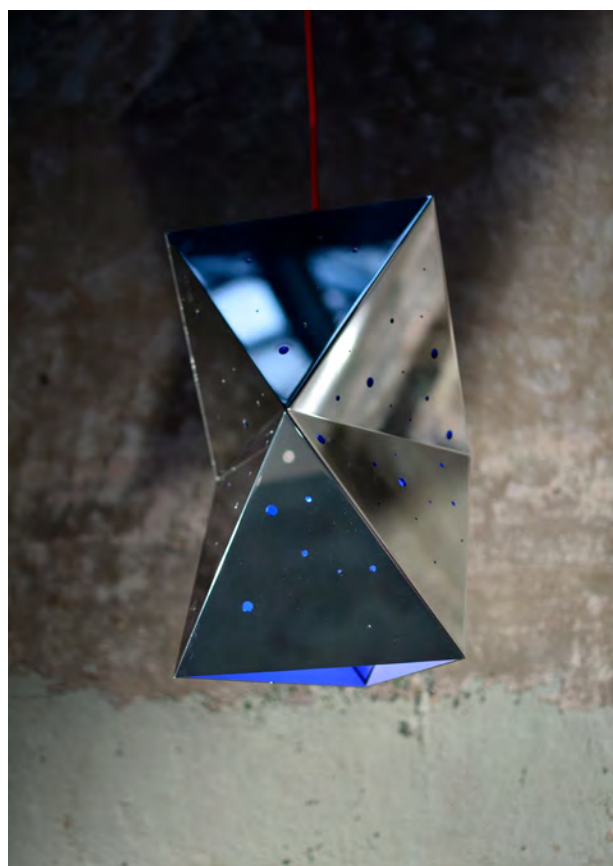
Legal form: Ltd  
Address: Tallinas iela 32-10, Rīga, LV-1001, Latvia  
Phone: +371 29134237  
E-mail: peter@zilbersdesign.com  
Website: www.zilbersdesign.com

Member of the Board: Mr Pēteris Zilbers  
Contact: Mr Pēteris Zilbers  
Position of the contact person: Member of the Board  
Languages spoken: Latvian, English, German, Russian  
Number of employees: 4  
Founded in: 2013

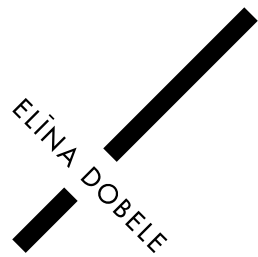
Turnover in 2015: EUR 45 000  
Turnover in 2014: EUR 28 000  
Main markets: EU, Switzerland, USA  
Desired markets: Japan, Australia

Business profile: Years of experience in modern interior, retail and product design have given the team at *Zilbers Design* the ambition and opportunity to grow even further. Whether it is corporate, retail, interior, furniture or product design, one initial idea permeates all our projects – transforming the ordinary and finding innovative ways of blending functionality with pure aesthetic pleasure. After completing his studies, Peteris Zilbers gained more than 10 years of experience in retail, interior and product design. During this time, the designer received international recognition for his fresh and non-traditional approach to ordinary items and concepts.

Seeking cooperation in: We are seeking long-term partners worldwide, wherever creative and functional design is appreciated, including advertising agencies, corporate clients, private customers, design and art object retailers, architects and developers.







## ZOFA

Legal form: Ltd  
Address: Zigfrīda Annas Meierovica bulvāris 16-1, Rīga,  
LV-1050, Latvia  
Phone: +371 22301197  
E-mail: [info@elinadobe.com](mailto:info@elinadobe.com)  
Website: [www.elinadobe.com](http://www.elinadobe.com)  
Social media: <https://www.facebook.com/elinadobeboutique>  
<https://www.instagram.com/explore/tags/elinadobeboutique>  
[https://twitter.com/ELINA\\_DOBELE](https://twitter.com/ELINA_DOBELE)

Chairwoman of the Board: Ms Elīna Dobele  
Contact: Ms Elīna Dobele  
Position of the contact person: Chairwoman of the Board  
Languages spoken: Latvian, English, Russian  
Number of employees: 4  
Founded in: 2010

Turnover in 2015: EUR 55 000  
Turnover in 2014: EUR 32 000  
Export volume 2015: EUR 2 000  
Main markets: Japan, Europe  
Desired markets: Japan, UAE

Business profile: Luxury segment design footwear and leather accessories for women and men. Made by hand in a local atelier. We also offer a made-to-measure service.

Seeking cooperation in: Concept boutiques in Japan and USA to increase export sales.






Purpurs stationery has developed several collections of superior paper goods and established the value of traditional book binding along with contemporary design and handcrafted care of quality.

Purpurs signature lines feature functional design combined with selection of finest paper and materials as silk, colorful cotton and leather. Our designers offer wide assortment of notebooks, diaries, photo albums, customized paper goods and luxury packaging. All production is locally hand made by professionals of Purpurs manufactory



**fLUXbook**  A planner with luxury of no commitments. Functional features of diary are enriched with ascetic design, packaging and selection of finest materials – thick buffalo leather, Swedish and Italian premium range paper



PURPURS / Murnieku street 5, Riga / [www.purpurs.com](http://www.purpurs.com) / [Facebook/purpurs](https://www.facebook.com/purpurs)

# Useful Addresses

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Latvian Designer's Society  
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Website: [www.design.lv](http://www.design.lv)

Patentu valde  
Patent Office of the Republic of Latvia  
Director: Mr Sandris Laganovskis  
Chief Expert of Designs: Ms Asja Dišlere  
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Website: [www.lrpv.gov.lv](http://www.lrpv.gov.lv)

Patentu tehniskā bibliotēka  
Patent and Technology Library of Latvia  
Director: Ms Agnese Buholte  
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Phone: +371 67226628  
Fax: +371 67210767  
E-mail: [patbib@lrpv.gov.lv](mailto:patbib@lrpv.gov.lv)  
Website: <http://www.lrpv.gov.lv/lv/patentu-tehniska-biblioteka/par-patentu-tehnisko-biblioteku>

Latvijas Mākslas akadēmijas Dizaina nodaļa  
The Faculty of Design, Art Academy of Latvia  
Rector: Mr Aleksejs Naumovs  
Head of the Faculty: Mr Holgers Elers  
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Fax: +371 67228963  
E-mail: [holgers.elers@lma.lv](mailto:holgers.elers@lma.lv)  
Website: [www.lma.lv](http://www.lma.lv)

Rīgas Tehniskās universitātes Dizaina tehnoloģiju institūts  
Institute of Design Technologies,  
Riga Technical University  
Acting Director: Doc. Dr.sc.ing. Uģis Briedis  
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Phone: +371 67089821  
E-mail: [ugis.briedis@rtu.lv](mailto:ugis.briedis@rtu.lv)  
Website: [www.rtu.lv](http://www.rtu.lv)

Baltijas Starptautiskās akadēmijas Profesionālā maģistra studiju programma „Dizains”  
Professional Master Programme of Design, the Baltic International Academy  
Head of Study Programme: Associate Professor Mihails Kopeikins  
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Website: <http://bsa.edu.lv>

Daugavpils mākslas vidusskola “Saules skola”  
Daugavpils College of Applied Art  
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Phone: +371 65424576, +371 20217446  
Fax: +371 65424576  
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Website: [www.saules.lv](http://www.saules.lv)

Liepājas Universitātes Mākslas pētījumu laboratorija  
Art Research Lab, University of Liepaja  
Address: Kūrmājas prospekts 13, Liepāja, LV-3400, Latvia  
Phone: +371 63483787  
E-mail: [info@mplab.lv](mailto:info@mplab.lv)  
Website: <http://mplab.lv/en/>

Liepājas Dizaina un mākslas vidusskola  
Liepāja's School of Design and Art  
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Phone: +371 63422330  
Fax: +371 63422333  
E-mail: info@ldmv.edu.lv  
Website: www.ldmv.edu.lv

Rēzeknes Mākslas un dizaina vidusskola  
Rezekne's School of Art and Design  
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Fax: +371 64622676  
E-mail: rmv@inbox.lv  
Website: http://rmdv.lv/

Jāņa Rozentāla Rīgas Mākslas vidusskola  
Janis Rozentals Riga Art High-school  
Principal: Mr Jānis Ziņģītis  
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Phone: +371 67601783  
Fax: +371 67614709  
E-mail: info@jrrmv.lv  
Website: www.jrrmv.lv

Rīgas Mākslas un mediju tehnikums  
Riga School of Arts and Crafts  
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Phone: +371 67427220, +371 67426922  
E-mail: rmmt@rmmt.lv  
Website: www.rmmt.lv/

Rīgas Dizaina un mākslas vidusskola  
Design and Art School of Riga  
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Phone: +371 67360823  
E-mail: rdmv@rdmv.lv  
Website: www.rdmv.lv

Valmieras Mākslas vidusskola  
Valmiera's School of Art  
Address: Purva iela 12, Valmiera, LV-4201, Latvia  
Phone: +371 26862526, +371 64207362  
E-mail: santa.zarina@valmiera.edu.lv  
Website: www.vmv.lv

# Promotion of Entrepreneurship, Investment and Foreign Trade



Investment and Development Agency of Latvia  
Address: Pērses iela 2, Rīga, LV-1442, Latvia  
Phone: +371 67039499  
Fax: +371 67039401  
E-mail: [liao@liao.gov.lv](mailto:liao@liao.gov.lv)  
[www.liao.gov.lv](http://www.liao.gov.lv)  
[www.exim.lv](http://www.exim.lv)  
[www.polarisprocess.com](http://www.polarisprocess.com)

The mission of the Investment and Development Agency of Latvia (LIAA) is to promote growth of the economy of Latvia. Accordingly, the objective of LIAA is to promote business development by facilitating increased foreign investment, while elevating the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.

With more than 20 years of experience in attracting of foreign direct investment to Latvia and promoting foreign trade, the Agency has worked continually to improve the business environment and provide services appropriate to the needs of business.

Following Latvia's accession to the EU in 2004, the Agency adopted new methods and tools, including the effective utilisation of resources from EU Structural funds. Today, LIAA offers an integrated solution – it supports companies in Latvia trading internationally as well as overseas businesses seeking partners or locations in Latvia and administers state support programmes for entrepreneurs co-financed from EU Structural funds.

To ensure high quality communication with customers the Agency has representative offices Minsk (Belarus), Beijing, Shanghai and Ningbo (China), Copenhagen (Denmark), Helsinki (Finland), Paris (France), Berlin (Germany), Rome (Italy), Tokyo (Japan), Almaty (Kazakhstan), Vilnius (Lithuania), Amsterdam (the Netherlands), Oslo (Norway), Warsaw (Poland), Moscow (Russia), Singapore (Singapore), Stockholm (Sweden), Dubai (UAE), London (UK) and USA.

An ability to anticipate the rapidly changing needs of businesses and markets by offering new services characterises the Agency's own competitiveness, built on the knowledge and competencies of our experienced specialists. LIAA pays close attention to the quality of its own performance, comparing it with world best practices, and subsequently introducing new services and solutions for our customers.

In 2013, LIAA received UNCTAD's (United Nations Conference on Trade and Development) Investment Promotion Award for Excellence in Promoting Export-oriented FDI in recognition of the high quality of our services. Today, LIAA continues to uphold its high professional standards, attracting FDI projects in a highly competitive global market.

We look forward to helping your company to succeed in Latvia.



# Exim

Latvian Export Import Directory  
[www.exim.lv](http://www.exim.lv)

## The Latvian Export Import Directory

- The online database that will jumpstart your business in Latvia.

With online company promotion, search features and details freely available, **EXIM** helps companies to connect.

With **EXIM** you can:

- Promote your products or find new ones on Latvia's B2B trade website;
- Create an online business proposal and advertise your products;
- Find new business partners and find out about actual events in Latvia;
- Access all the business news from Latvia.

The main sections of the portal:

- Companies – a database of Latvian companies;
- Proposals – business advertisements and commercial ideas;
- Events – a list of events in Latvia and abroad;
- Market Info – information about the Latvian economy, industry and commerce.

We make it easy for international businesses to find the right contacts in Latvia!



Pērses iela 2, Rīga, LV-1442, Latvia; phone: +371 67039459, fax: +371 67039401, e-mail: [exim@liaa.gov.lv](mailto:exim@liaa.gov.lv), [www.liaa.gov.lv](http://www.liaa.gov.lv)

## Professional Services



Tourism Support



Investment Attraction



Consultations and Seminars



Representative Offices



Export Services

## LIAA Representative Offices



Dubai (AAE)  
Minsk (Belarus)  
Copenhagen (Denmark)  
Paris (France)  
Rome (Italy)  
Riga (Latvia)  
Tokyo (Japan)  
Almaty (Kazakhstan)

Moscow (Russia)  
Beijing (China)  
Shanghai (China)  
Ningbo (China)  
London (United Kingdom)  
Vilnius (Lithuania)  
Amsterdam (Netherlands)  
Oslo (Norway)

Warsaw (Poland)  
Singapore (Singapore)  
Helsinki (Finland)  
Berlin (Germany)  
Stockholm (Sweden)  
United States of America

## LIAA Representative Offices

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### LIAA Representative Office in Italy

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Phone: +39 3338286965, +371 29256983  
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### LIAA Representative Office in China (Beijing)

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### LIAA Representative Office in China (Shanghai, Ningbo)

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### LIAA Representative Office in Lithuania

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Web: [www.facebook.com/AtraskLatvija/](http://www.facebook.com/AtraskLatvija/)

### LIAA Representative Office in the Netherlands

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### LIAA Representative Office in Poland

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### LIAA Representative Office in Finland

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### Latvia's Foreign Economic Representative Office in Germany

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MAGNETIC  
**LATVIA**