We often think a miracle is an extraordinary circumstance that seems so impossible, we struggle to believe it. A miracle is an actual event that seems impossible to explain by natural laws.

No natural law could have predicted that a one-week basketball camp would evolve into one of the largest minority-owned businesses in the state of Oregon, serving over 16,000 children and families annually. There is no natural law that could predict that 21 schools covering four school districts could be partners or that the state’s only predominately African American high school would graduate students at a higher rate than historically high rates of white students statewide. There is no natural law that could have told us that four generations of SEI students would produce today’s best SEI staff or would achieve the highest level of academic success, attending The Juilliard School, graduating from Harvard Law School, and impacting the nation.

Natural law would suggest that the odds are too high, the challenges are too wide, and the issues are too deep. And yet, SEI, its youth and families persevere and thrive because natural law does not hold us back. SEI’s daily efforts are carried by the miracle of the supernatural law, supernatural determination, and supernatural love. Miracles don’t just happen...miracles are created through courage, through love, and through consistent hard work. We look forward to the next miracle created by the next student, family, or staff member, because we know each of them are gifted in their own right. They are the miracle.

Tony Hopson Sr.
President and CEO

MESSAGE FROM THE PRESIDENT/CEO

Self Enhancement, Inc. (SEI) was established in 1981 by Tony Hopson, Sr., a lifelong North Portland resident and community leader. It began as a one-week summer basketball camp aimed at providing a positive alternative for African American teens living in an area of Portland that was leaving them behind.

By 1989, SEI had grown into a year-round program providing academic support and comprehensive wraparound services for African American students and their families. In 1997, SEI opened the Center for Self Enhancement, which serves as a place-based, safe haven for thousands of children as well as a hub for SEI’s work. SEI has steadily expanded its programs to provide children and families with a continuum of cradle-to-career services, including an award-winning public charter school serving grades 6-8.

Today, SEI is a comprehensive, one-stop resource for children and families, especially African Americans and others living in poverty or seeking culturally responsive services. It is also one of the city’s leading multi-service organizations, providing over 16,000 youth and families with a wide array of educational and human services on an annual basis. SEI’s strength is in its ability to meet the complex needs of the children and families it serves, including helping people to overcome cultural, educational, and economic barriers.
1. Alcorn State University (MS)
2. Barnard College (NY)
3. Beau Monde Beauty School (OR)
4. Benedict College (SC)
5. Clark Atlanta University (GA)
6. College of the Redwoods (CA)
7. College of the Siskiyous (CA)
8. Delgado Community College (LA)
9. DePauw University (IN)
10. Georgia State University (GA)
11. Grambling State University (LA)
12. Harvard University (MA)
13. Howard University (DC)
14. Lane Community College (OR)
15. Lewis & Clark College (OR)
16. Louisiana State University (LA)
17. Morehouse College (GA)
18. Mr. Hood Community College (OR)
19. Multnomah University (OR)
20. Northern Arizona University (AZ)
21. Northwest Culinary Institute (WA)
22. Oregon State University (OR)
23. Pacific NW Carpenters Institute (OR)
24. Pacific University (OR)
25. Phagans School of Hair Design (OR)
26. Portland Community College (OR)
27. Portland State University (OR)
28. Southern University at New Orleans (LA)
29. The Juilliard School (NY)
30. University of Idaho (ID)
31. University of Illinois at Chicago (IL)
32. University of Nevada, Las Vegas (NV)
33. University of Nebraska (NE)
34. University of New Orleans (LA)
35. University of Oregon (OR)
36. University of Portland (OR)
37. University of Southern Nevada, Las Vegas (NV)
38. Warner Pacific University (OR)
39. Western Oregon University (OR)
40. Willamette University (OR)
41. Winston-Salem State University (NC)
42. Xavier University (OH)
PROGRAMS

Self Enhancement, Inc. (SEI) is dedicated to guiding underserved youth to realize their full potential. Working with schools, families, and partner community organizations, SEI provides support, guidance, and opportunities to achieve personal and academic success. SEI brings hope to individual young people and enhances the quality of community life.

IN-SCHOOL PROGRAM
Our In-School Program begins with students as young as the sixth grade. Each student is matched with an In-School Coordinator who provides 24/7 case management tracking the scholastic achievement, attendance, and behavior of the student. (5,430 served in 2017-2018)

AFTER-SCHOOL PROGRAM
Our After-School Program offers academic support as well as exposure to a variety of classes in the areas of health and wellness, arts and performance, life skills and leadership development. (1,249 served in 2017-2018)

SCHOOLS UNITING NEIGHBORHOODS (SUN) PROGRAMS
We provide full-service neighborhood hubs where students and families receive educational support, enrichment & recreation activities, skill development, family and community involvement programs in 15 schools through contracts with Multnomah County and the City of Portland. (6,084 served in 2017-2018)

SUMMER PROGRAM
Each summer, we provide six weeks of full-day summer programming. The program emphasizes academic enrichment: recreational activities, introduction and involvement in the arts, exposure to the community, and preparation for post-secondary education and employment. (1,253 served in 2017-2018)

POST HIGH SCHOOL
We believe in continuing to support our students after they graduate high school to help them be successful. We provide support for developing employment and career goals, entering and succeeding in college, as well as financial literacy and basic life skills. (365 served in 2017-2018)

COMMUNITY + FAMILY PROGRAMS
We love our community through support and enhancement so that we can thrive on our own terms. We do this through a wide variety of trauma-informed services including: long-term case management, home visiting, supporting family stability through economic empowerment and housing first, energy assistance, domestic violence advocacy, early childhood and parent enhancement groups and classes, child welfare advocacy, resource referrals, and other wraparound support. (9,419 served in 2017-2018)

PARENT INVOLVEMENT PROGRAMS
Provide case management, support, and networking to address potential barriers to maintaining a healthy family environment and positive home and school relationship. (1,246 served in 2017-2018)

THE IMPACT

8,700 SUPPERS PROVIDED DURING AFTER-SCHOOL PROGRAMMING
98% HIGH SCHOOL GRADUATION RATE
96% JEFFERSON HIGH SCHOOL GRADUATION RATE
93% ON-TRACK TO GRADUATE
16,395 YOUTH, FAMILIES, AND INDIVIDUALS RECEIVED SEI SUPPORT

98% HIGH SCHOOL GRADUATION RATE
544 FAMILIES RECEIVED HOUSING ASSISTANCE
1,403 FAMILIES RECEIVED ENERGY ASSISTANCE
659 HOMELESS FAMILIES RECEIVED SUPPORT

96% JEFFERSON HIGH SCHOOL GRADUATION RATE
93% ON-TRACK TO GRADUATE
### Statement of Financial Overview*

**ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$333,895</td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>1,348,342</td>
<td></td>
</tr>
<tr>
<td>Contributions and Grants receivable</td>
<td>540,424</td>
<td></td>
</tr>
<tr>
<td>Prepaid expenses and deposits</td>
<td>103,677</td>
<td></td>
</tr>
<tr>
<td>Investments</td>
<td>22,407,488</td>
<td></td>
</tr>
<tr>
<td>Note receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>6,735,701</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$31,469,527</td>
<td></td>
</tr>
</tbody>
</table>

**LIABILITIES AND NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$1,152,443</td>
<td></td>
</tr>
<tr>
<td>Accrued payroll and related expenses</td>
<td>694,914</td>
<td></td>
</tr>
<tr>
<td>Line of credit</td>
<td>265,892</td>
<td></td>
</tr>
<tr>
<td>Notes Payable</td>
<td>4,502,036</td>
<td></td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>6,615,285</td>
<td></td>
</tr>
</tbody>
</table>

**Net assets:**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Available for general operations</td>
<td>(5,801,538)</td>
<td>(5,801,538)</td>
</tr>
<tr>
<td>Endowment deficit</td>
<td>(1,463,744)</td>
<td>(1,463,744)</td>
</tr>
<tr>
<td>Capital reserve fund</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net investment in property and equipment</td>
<td>6,066,393</td>
<td></td>
</tr>
<tr>
<td><strong>Total unrestricted net assets</strong></td>
<td>(1,198,889)</td>
<td>(1,198,889)</td>
</tr>
<tr>
<td>Temporarily restricted - Program</td>
<td>5,230,487</td>
<td></td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>20,822,644</td>
<td></td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>24,854,242</td>
<td></td>
</tr>
</tbody>
</table>

**TOTAL LIABILITIES AND NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$31,469,527</td>
<td></td>
</tr>
</tbody>
</table>

---

*Complete copies of the audited financial statements for the fiscal year ended June 30, 2018 may be requested from Self Enhancement, Inc.’s Director of Finance & Administration.

### Statement of Activities*

**Support and revenue:**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government contracts</td>
<td>$13,820,479</td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>498,141</td>
<td></td>
</tr>
<tr>
<td>Special events, net</td>
<td>828,333</td>
<td></td>
</tr>
<tr>
<td>Transfer from endowment</td>
<td>1,213,881</td>
<td></td>
</tr>
<tr>
<td>Other revenue</td>
<td>137,181</td>
<td></td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td>16,498,015</td>
<td></td>
</tr>
</tbody>
</table>

**Net assets released from restrictions:**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Satisfaction of program restrictions</td>
<td>1,370,290</td>
<td></td>
</tr>
<tr>
<td><strong>Total support and revenue</strong></td>
<td>17,868,305</td>
<td></td>
</tr>
</tbody>
</table>

**Expenses:**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Core program</td>
<td>5,473,768</td>
<td></td>
</tr>
<tr>
<td>Non-core Youth programs</td>
<td>1,722,578</td>
<td></td>
</tr>
<tr>
<td>SEI Academy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community &amp; Family programs</td>
<td>7,240,521</td>
<td></td>
</tr>
<tr>
<td>Other programs</td>
<td>906,129</td>
<td></td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td>15,342,996</td>
<td></td>
</tr>
<tr>
<td>Support services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fundraising</td>
<td>570,901</td>
<td></td>
</tr>
<tr>
<td>Administration</td>
<td>2,427,011</td>
<td></td>
</tr>
<tr>
<td><strong>Total support services</strong></td>
<td>2,997,912</td>
<td></td>
</tr>
<tr>
<td><strong>Total expenses before depreciation</strong></td>
<td>18,340,908</td>
<td></td>
</tr>
</tbody>
</table>

**Change in net assets**

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in net assets</strong></td>
<td>$(472,603)</td>
<td></td>
</tr>
</tbody>
</table>

---

*Complete copies of the audited financial statements for the fiscal year ended June 30, 2018 may be requested from Self Enhancement, Inc.’s Director of Finance & Administration.

---

*FINANCIAL OVERVIEW 2018-2019*
SEI MILESTONES

1981
First SEI Academy

1988
Capital Campaign

1992
SEI expands Wraparound Services to begin serving the whole family

1994
The Center of Self-Enforcement opens

1997
SEI becomes home of multi-county Kids' Community center and Family Tabernacle in Miami, Florida

2000
SEI Model piloted at our own youth center

2002
SEI becomes a schools-to-schools initiative

2004
First SEI Academy class graduates from 8th grade

2010
SEI launches a “one-week” basketball camp in Atlanta, Georgia

2011
SEI whole school model is launched at Jefferson High School in Pineapple Community

2013
SEI whole school model is selected by Oregon Dept. of Ed. to raise graduation rates from 68% to 80% at Jefferson High School

2014
Project Haven Services are stabilized through major grant support

2016
SEI is awarded a five-year, $27.8M federal Promise Neighborhood Grant in partnership with six other community-based organizations.

2018
SEI is awarded a five-year, $27.8M federal Promise Neighborhood Grant in partnership with six other community-based organizations.
"SEI didn’t just teach me, they gave me the opportunity to know what having a good support system felt like. This program is somewhere that I could go and be my complete self.” ~ X. Phillips

"Having a coordinator who is a friend, parent and teacher, has kept me in shape all four years of my high school life.” ~ D. Branch

“It feels so empowering to have my achievements celebrated by my peers and the coordinators who I look up to. Because of SEI, I applied to colleges I would never thought to apply to.” ~ E. Suarez

“Without SEI, I wouldn’t have the freedom to excel and be the amazing young woman I am today. I wouldn’t have the motivation and support to accomplish all the things I have.” ~ K. Thomas

“I’ve met and connected with people who taught and pushed me to do things that I didn’t have an interest in, neither did I know I was capable of doing! SEI has shown me things that make me feel good as a person, like giving back to your community and volunteering.” ~ N. Jefferson
SEI’s Legacy Keepers are a group of key philanthropists, who have committed their time, resources, and expertise to SEI’s mission and success in Multnomah County. The Legacy Keepers’ major charitable efforts represent SEI’s mission and services to students, families, and community. SEI’s G20 business group members have committed to raise 25% of the cost per student through the tuition fee Model. Their support is contingent upon the continuation of PPS support and the successful match by SEI each year. For more information about becoming a Legacy Keeper, please contact anne.mccurdy@sei.org or call 503-226-4126. For more information about the Legacy Keepers, please visit sei.org/legacykeepers.
WE THANK THE FOUNDATIONS + CORPORATIONS THAT SUPPORT OUR PROGRAMS

WE THANK THOSE WHO PARTNER WITH US TO PROVIDE VITAL SERVICES

WE THANK THOSE WHO SPONSORED EVENTS THAT SUPPORT OUR PROGRAMS

*This report acknowledges all donors, partners, and foundations who made a gift during fiscal year July 1, 2017 through June 30, 2018. If any name has been omitted or listed incorrectly, please accept our apologies and contact us.
**THE SEI STANDARDS**

**PREAMBLE**

The SEI Standards are founded upon the principles of integrity and respect.

Integrity, because integrity exemplifies truthfulness, modesty, and trustworthiness.

Respect, because respect exemplifies courtesy, honor, and reverence.

**STANDARDS**

1. In SEI we greet each other every day with a smile and a handshake to strengthen the relationship between us.

2. In SEI we honor and respect each other and so we address one another with proper language and speech.

3. In SEI we value the space of ourselves and others and are careful not to intrude or injure each other.

4. In SEI we are mindful of what is true, and strive to be honest in word and deed.

5. In SEI we treasure our rich culture and hold the cultures of all people in high regard.

6. In SEI we strive to reflect our beauty both inwardly in our understanding and outwardly in our appearance.

We believe that every child has a gift and it is our shared responsibility to help every child find their gift. By expanding learning opportunities and teaching every child that “Life Has Options,” SEI is seeing amazing results proving that SEI is the solution.