ANNUAL REPORT

2018

BOY SCOUTS OF AMERICA
LAKE ERIE COUNCIL

Setting a Course in the right Direction
2018 was a year of great change both locally and nationally. Scouting experienced the most successful program launch in its history by welcoming girls into our Cub Scouts program. Over 77,000 girls nationally and over 500 locally joined this iconic program. For years, Scouting has offered programs for girls as well as boys. Adults, as well as youth. But now and more than ever, it is a place for EVERYONE.

Locally, we upheld our promise and put Units at the Center of everything we do at the Lake Erie Council. We invested in our properties. We restructured our service model to organize around program elements. We set a course in the right direction by making changes to improve and grow our organization.

Since Scouting’s inception in 1910, millions of Scouts have benefited from our traditions of leadership training, outdoor adventures and life-changing experiences. Through the Scout Oath and Law, the Boy Scouts of America has been devoted to developing the moral foundation of young people across our nation, because character counts. With this as our focus, we know that the next generation of leaders begins at the Lake Erie Council.

Yours in Scouting,

David Gooch  
Council President  
Lake Erie Council

Donald J. Groszek  
Council Commissioner  
Lake Erie Council

Marc J. Ryan  
Scout Executive/CEO  
Lake Erie Council
There's no one way to explore the world.
My way is to push myself, and never take the easy road.
I prefer a road that winds through forests and goes up mountains.
Because I've always been an adventurer at heart.
That's why I can't wait to be a Scout.
Because Scouting will guide me to great things.
It won't just teach me to navigate the woods with confidence,
but it will give me the confidence I need to navigate the world.
I'll enter the Scouts as the best version of myself today
and will grow into the best version of myself for my future.
Scouting will show me how to use bravery, trustworthiness,
loyalty and kindness to become a person I'm proud to be.
Because there's no one way to explore the world.
My way is in the Scouts.

So, Scout Me In.
Cindy Ware is one of the many new girls to join Scouting in 2018. Like many of our families, Cindy’s brother had been a part of Scouting for four years. When the opportunity was made available, her grandmother signed her up, too.

“Cindy is a very bright 8-year-old, but she had behavior trouble at school. We tried many things but didn’t see much change. I signed her up for Scouting hoping that being a part of a worthwhile organization would be a positive change for her,” said Valerie Ware, Cindy’s grandmother.

Since joining, Valerie noticed significant changes in Cindy.

“Cindy has done volunteer work with the Scouts; she has taken part in outings and looks forward to the events,” said Valerie. “One of the high points for Cindy was when she was asked to do the prayer at the Great Scout Luncheon, and, may I add, that she did an amazing job!”

Cindy has also loved bowling with her Pack and learning to fish at Beaumont Scout Reservation. She has been able to experience many new activities she would not have had the opportunity to without Scouting.

Valerie hopes Cindy will see the value Scouting has brought her and continue on the path to Eagle Scout.

“I am loving the changes I see in her. I hope she will continue with Scouting and one day be a mentor to other children that are struggling,” said Valerie.
YOUTH SERVED across seven counties in northern Ohio.

3,839 ADULT VOLUNTEERS ensure quality Scouting programs are delivered throughout our council.

73,425 COMMUNITY SERVICE HOURS provided positive impact on our neighborhoods.

14,311 YOUTH SERVED across seven counties in northern Ohio.

3,879 2018 SCOUTS BSA

8,460 2018 CUB SCOUTS

41 2018 SEA SCOUTS

628 2018 EXPLORERS

234 2018 VENTURERS

1,069 LEARNING FOR LIFE

LAKE ERIE COUNCIL SERVICE MODEL

In 2018, the Lake Erie Council changed our service model to best deliver the Scouting program. The Lake Erie Council is now divided into four program specific divisions: Cub Scouts, Scouts BSA, Young Adult (Exploring, Sea Scouting & Venturing), and Inclusive Scouting. By organizing around program elements, we focus on strengthening our program and the units which deliver it to make the greatest impact on our communities and families: putting our Units at the Center.

GROWTH IN CUB SCOUTING FROM 2017 36%

INCREASE IN COMMUNITY SERVICE FROM 2017 21%

GROWTH IN EXPLORING FROM 2017 38%

8,460 2018 CUB SCOUTS

3,879 2018 SCOUTS BSA

41 2018 SEA SCOUTS

628 2018 EXPLORERS

234 2018 VENTURERS

1,069 LEARNING FOR LIFE

3.6% GROWTH IN CUB SCOUTING FROM 2017

3.8% GROWTH IN EXPLORING FROM 2017

INCREASE IN COMMUNITY SERVICE FROM 2017 21%
In 2018, all of Lake Erie Council’s 3,839 volunteers, staff, and leaders completed Youth Protection Training 2.0.

Three hours is the average amount of time that our camp leadership spends on interviewing, hiring, contacting references, and completing a background check for EACH summer camp staff candidate.

Staff members go through six specific trainings on safety and the protection of youth. Staff members receive trainings on Youth Protection and Scouting’s Barriers to Abuse, Youth-on-Youth Abuse, Unlawful Harassment, First Aid and CPR, Hazardous Weather, and Youth Protection in Practical Settings of Camp.

Lake Erie Council camps use the Remind text messaging service to communicate with parents about any potential safety issues and how we are addressing them during Scout’s time at camp.
Beaumont Scout Reservation
- Beau-Ag barn built
- Scout's Own Maple syrup collection system implemented
- Two new water slides
- Ranger truck

Firelands Scout Reservation
- Avery Hand dining hall addition
- Avery Hand restroom remodel

Camp Stigwandish
- Kitchen renovation
- Parking lot repairs
- Ranger residence improvements

Adventure Camp
- Two portable climbing walls

**NIGHTS OF CAMPING AT OUR THREE PROPERTIES**
Beaumont Scout Reservation, Camp Stigwandish and Firelands Scout Reservation

**4,637**
Campers attended our summer programs

**$66,570**
Camperships awarded to local scouts in need

**$508,878**
Total investments made to our camps
Beaumont Scout Reservation, Camp Stigwandish, Firelands Scout Reservation and Adventure Camp

**37,023**
Nights of camping at our three properties
Beaumont Scout Reservation, Camp Stigwandish and Firelands Scout Reservation

**$66,570**
Camperships awarded to local scouts in need
JACK WOLF
LAKE ERIE COUNCIL EAGLE SCOUT AND GREAT SCOUT LUNCHEON HONOREE

Jack Wolf, a native of Broadview Heights, joined Scouting in first grade and has earned many achievements despite physical limitations from Duchenne Muscular Dystrophy (DMD). Jack has continued his leadership in Scouting at Lake Erie Council as a current vice president with Venturing Crew 652 and as a merit badge counselor. He has served as a former Muscular Dystrophy State Goodwill Ambassador for Ohio sharing his story to educate and motivate others. In 2018, he was honored at the Lake Erie Council’s Great Scout Luncheon.

Duchenne Muscular Dystrophy is a genetic disorder characterized by progressive muscle degeneration and weakness. Duchenne is caused by an absence of dystrophin, a protein that helps keep muscle cells intact. Nearly 15,000 boys are living with the disease in the United States and over 300,000 worldwide. While following the Scout Oath and Law, Jack has never allowed his battle with DMD to interfere with living his life.

SILVER BEAVERS

The Silver Beaver Award is the highest recognition that the local council can present to a volunteer leader for exceptional service to Scouting and the community. The Silver Beaver is an award given to those who implement the Scouting program and perform community service through hard work, self-sacrifice and dedication. It is given to those who do not actively seek it. In 2018, the Lake Erie Council awarded the Silver Beaver to six outstanding volunteer leaders.

Mark Eisele  Scott Makselan
Denise Hughart  Christopher Sukel
William Johannisson  Dr. David Urban

SILVER BEAVERS

Mark Eisele  Scott Makselan
Denise Hughart  Christopher Sukel
William Johannisson  Dr. David Urban
HIGHLIGHTS OF 2018 PHILANTHROPY

- $3.5 million in gifts of all types and new planned giving commitments were received.
- Unrestricted giving increased by 20 percent to $1,343,649.
- The number of donors increased by 59 percent to 1,236.
- The number of gifts increased by 103 percent to 2,665.
- $301,214 was given for Scouting through the Great Scout Luncheon.

DONORS GIVING $25,000 OR MORE

American Endowment Foundation
Anonymous
Cleveland Foundation
John and Diane Dedinsky
Eaton
David and Robin Gooch
The Gries Family Foundation
Harding Family Charitable Trust
Parker Hannifin Corporation
Thomas J. & Marjorie S. Gray Foundation
Bert and Marjorie Moyar

NEW PLANNED GIVING COMMITMENTS

Noel S. Bartlett (Founders Circle member)
Julia S. Hearne
Robert G. Kenyon Jr. (Founders Circle member)

JAMES E. WEST FELLOWS

Mitchell Andrews
Terri Andrews
Carla F. Boyles
John C. “Jack” Estes
Ken Glueck
Allen W. Hagen
Michele Klaus
David Metzger
John and Mary Lane Sullivan
Jessie and Hal Swinerton

FINANCIALS

REVENUE

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<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percent</th>
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<tbody>
<tr>
<td>Camping and Activity Revenue</td>
<td>$1,736,582</td>
<td>29%</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>$1,471,424</td>
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<tr>
<td>Investment Income</td>
<td>$719,200</td>
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<tr>
<td>Product Sale</td>
<td>$549,787</td>
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<td>Special Events</td>
<td>$469,470</td>
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<tr>
<td>Individual Gifts</td>
<td>$402,358</td>
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<tr>
<td>Foundations/Trusts</td>
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<tr>
<td>United Way</td>
<td>$97,059</td>
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<tr>
<td>Sale of Supplies</td>
<td>$120,345</td>
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<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$5,957,878</strong></td>
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EXPENSES

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<td>Program</td>
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<tr>
<td>Fundraising</td>
<td>$405,224</td>
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<td>Management</td>
<td>$240,785</td>
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<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$5,872,808</strong></td>
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KEY FINANCIAL POINTS

- SURPLUS OF $85,070 IN THE OPERATING FUND
- OVER $383,000 IN GIFTS TO THE CAPITAL FUND
- $34,491 DONATED TO THE ENDOWMENT FUND

CAMP CAPITAL INVESTMENT

- Beaumont Scout Reservation: $217,543
- Firelands Scout Reservation: $99,301
- Camp Stigwandish: $160,534
- Adventure Camp: $31,500
| **TOTAL INVESTMENT** | **$508,878** |

*Unaudited