

Jodar Farms
Summer/Fall 2021
Member Handbook

Jodar Farms

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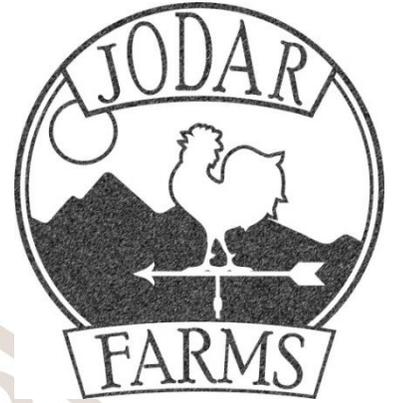
Production in Wellington CO

Pasture Raised Poultry and Meat Products.

No Antibiotics, Growth Hormones or Animal Byproducts.

“Chicken, Pork and Eggs the way they are supposed to taste!”

Thank you very much for your interest in joining the Jodar Farms 2021 Chicken, Eggs and Pork CSA. After 11 full years of hard work and experience we are happy to offer to you a membership in the Jodar Farms CSA. The 2021 CSA will be very similar to years past, however there are some changes that you need to be aware of, so please read the section below for more details. These changes will help make the farm more successful and reduce the amount of stress placed on us farmers. It's our hope that each year we can tweak the CSA for the better so that we can create a stronger relationship between farmer, members and the food we all enjoy. Please take a look at the information listed below in order to get a better idea of what the Jodar Farms CSA is all about. Thanks again and I look forward to providing you and your family chickens, eggs and pork that you can trust!



2021 Summer/Fall Meat and Egg CSA

What's New With the CSA

So again, we are entering into our 12th Season of Jodar CSA and as usual there are a few tweaks and changes. However, the changes this season are minor and really not too drastic. The biggest changes to the CSA of note are based on the product offerings, the price points and the distribution locations and time frames.

First, the distribution changes that will be made are driven primarily with COVID in mind. In order to spread folks out a little more and reduce the wait times in line, we have extended a couple of the pickup time frames. We also plan to offer a couple of new locations to choose from, but are having a hard time determining where the NEW sites will be located. The 2 new sites that I want to add are going to be another Denver Location and a Louisville/South Boulder Area Location. We are committed to offering these new sites, but working out the logistics right now.

We have also decided to bring back the Organically Fed Chicken this season and will be offering it as an item for the CSA!! We will be feeding these chickens an organic feed that matches the wants of more of our customers. The Organically fed whole Chickens through the CSA went well so we feel this is a great year for us to keep the momentum going. In addition to the Whole Organically Fed Chickens on the CSA list, we will also be offering A la Carte purchases of Organically Fed Chicken Breasts, Legs, Wings and Soup Kits on occasion. Until the demand increases, we didn't think adding these items the CSA product list warranted the extra organizational complexities.... YET! Please note that the only difference between the product offered in our regular CSA and the organically fed product is the feed that we purchase. We plan to raise the birds in the same portable structures, use the same growing techniques and harvest using the same practices as well. It has been our belief from day one that the most important aspect our growing model is giving the chickens plenty of room, fresh pastures and treating them with the upmost humane methods possible. Organic feed has always been a long term goal, but high prices have always deterred making the change. Now that we have a new feed provider available we are also looking at the options of making our own feed using organic grain products sourced close to home. This hopefully can happen as soon as this Summer! Our long term plan is continue to grow the demand for locally raised chicken in the area and we want to be able to accommodate folks who highly value an organically fed bird. If that person happens to be you, we encourage you to tell your friends about this program.... We need to have a strong customer base built up in order to justify the extra logistics of adding this to our rotations.

The Surprise Pack is back for another season as it was a hit with the folks that tried it last year (and the year before)....I think some folks had more fun with the mystery more than anything else! The Surprise Pack order will have a combination of chicken, pork, lamb and/or beef (depending on what's in season), Salmon, Home-Made Bratwursts that

will have a retail value around \$45-50 and some recipe ideas for each product (I admit, I didn't do great with recipes last year.. hopefully I get better this season on that part!). This package is hopefully going to introduce folks to new products that they haven't tried and help keep things spicy in the kitchen! It is also a place for us to test new products on the membership before fully committing for the next year. Which leads me to my next announcement... we are adding the Bone Broth to the CSA list this season! The Broth was a big hit with the Winter CSA so far and we hope to continue to hone our broth recipes in. Usually, the broth will be chicken, but the occasional pork or beef broth might make it's way into the mix!

Not new to the 2021 CSA season, but very important to keep in mind, is our CSA Forfeit rule that will be strictly enforced in order to reduce the stress of organization. If a CSA member is unable to pickup their share at their designated location and time they will need to make the trip up to the Fort Collins Farm Store Hours before their next scheduled pickup (no need to email or call to arrange this either). Failure to make it to the farm before the next pickup will unfortunately result in a forfeit of your months share. I wish that I could make special arrangements to "double up" on certain months or meet folks after hours for pickups, however we are finding it to be cumbersome to organize and execute these requests. Please know that we don't ever want to see a forfeit happen, so let us know if something drastic prevents you from picking up.... We are people too and understand life happens sometimes!

Benefits of the CSA

As with most CSA models across the country by becoming a member you are making a commitment on many levels. You have decided that supporting small scale agriculture is important and often leads to the best quality food money can buy. You have committed to support a small farmer early in the season and have placed a large amount of trust in that farm in delivering what's promised. And most of all you are making a commitment to better understand a food system and the enormous amount of work it takes to put food on the table. These relationship characteristics are the basic building blocks of a good CSA farm, but we have made a commitment to you to go above and beyond with our CSA experience.

By becoming a member of the Jodar Farms CSA you have the opportunity to know where and how your meat products are produced in much more detail. This is becoming increasingly important due to the growing lack of transparency in commercial meat and egg production. As a farm or ranch gets bigger there is a time when a decision has to be made about growth. Many producers choose to get big and in turn are forced to cut corners to make the bottom line. This leads to inhumane treatment and unnatural feeding practices. Large farms are able to get away with these short cuts because by the time the meat reaches the consumer it is impossible to trace back to its origins. That same trip from start to finish is exponentially shorter when you purchase meat and eggs from a small farmer, which is why buying meat and eggs from Jodar Farms makes much more sense. Here at the farm we are dedicated to safe and happy living conditions for our animals. As a CSA member you have the luxury of enjoying meat and eggs that you truly can feel comfortable feeding to your children.

Unlike many farms we emphasize the importance of coming out to the farm to see what's going on. Whether it's an on farm BBQ, film screening or you just have family in town, we highly encourage you to come out to the farm for a visit. We also want folks to understand the entire process from start to finish, and yes this includes the slaughter of the animal. Because we process all poultry on the farm we also invite all who are interested to observe, inspect and even participate in the on farm slaughter of our poultry. Though the harvesting of the animals can be somewhat unpleasant, we are confident that you will approve of the extremely stringent sanitary and humane standards that we work under.

Please let us know if you have any questions regarding the slaughter process and we will be happy to answer them. One of the main ideas behind the CSA model is to finance the farmer early in the season so that he or she can make those initial purchases. This is clearly a huge benefit to the farmer.....but what about the member? Financing the farmer early in the season will make for a less stressed out farmer and in turn he can focus maximum attention to detail so you receive the highest quality products. By joining into the CSA you will also get a closer relationship to the farm through newsletters, recipes and farm visits. Not only will you build a close relationship but you will also have priority buying power of seasonal items such as beef, pork, lamb, duck and turkeys.



How does it work?

Since the 2013 season, the only way to buy chicken from Jodar Farms is through our CSA membership. By joining the Jodar Farms CSA you are buying a small portion of the overall flock for one season. Owners of the flock are then able to choose from the primary chicken products and create a personalized monthly order that fits your family's needs. Once you have chosen your monthly order you will then receive that same order for 5 continuous months beginning in June. Monthly orders will be picked up once a month at a designated location in Fort Collins, Boulder, Denver or Longmont. What's great about this CSA model is you get the predictability and convenience of knowing what your chicken order will be each month and you only have to pick it up once a month. This also makes the life of the farmer much less stressful knowing just how much chicken I need to produce each month. ALSO, by joining the Summer CSA, you are also then eligible to purchase Poultry products from us throughout the year (outside of the CSA season). This means, once you place your order as early as March, you can then make A la Carte purchases through our online storefront for any chicken, turkey or other poultry items before the first pickups in June!

As a portion owner of the Jodar Farms meat chicken flock, your final product is exempt from needing USDA inspection. This allows Jodar Farms to slaughter on site without the oversight of the USDA. As mentioned earlier, we take sanitation and humane slaughter very seriously. We follow all sanitation requirements and HACCP rules that we once used when running a USDA inspected facility from 2010-2012. Again, if you have any questions or concerns about our slaughter facility or practices, please let us know and we will get back to you as soon as possible.

When creating your monthly CSA share we are asking that members reach a **minimum order of \$75/month or \$375/season.** If you are unsure if you can eat that much chicken each month we encourage people to seek friends and family members to split your share with. Members that split shares with friends and family can list several email addresses in order for everyone to receive updates about the farm and our limited products. Please remember that all members are welcome to visit the farm and partake in CSA events! Another thing to keep in mind when deciding your monthly order is that chicken can be frozen and stored for several months. So if you do end up with a surplus of chicken each month these can be chickens that help feed your family in the winter months when the farm doesn't grow meat chickens.

We plan to continue the \$15 membership fee for the 2020 season. This fee is meant to help cover administrative costs that are associated with managing our CSA. If you have any questions about the \$15 member fee, please let us know and I am happy to explain.

Pickups for the Jodar Farms CSA will be one time per month at the Farm Store in Fort Collins or one of our Boulder, Denver, Louisville or Longmont locations from June until October. We are making special efforts in the 2021 to set aside designated pickup dates for each month at each location in Fort Collins, Boulder, Denver and Longmont. These dates will be the only day during that month that Jodar Farms will be bringing CSA products to the Boulder, Louisville Denver and Longmont locations. We are asking members to follow our lead in better organization and be sure to make it to the pickup each month. If you are personally unable to make it to the farm please feel free to send a family member or friend who can pick up your share instead. Because of the huge amount of time it takes to plan and organize member pickups, folks who are unable to pick up at the designated pickups in Boulder, Denver, Louisville and Longmont will have to make a trip up to the farm store in Fort Collins for their share before the next pickup. If members are unable to make it to the farm before the next scheduled pickup the member will then forfeit their share for the month. This rule is due to our lack of storage space in the freezers and overwhelming organization involved in keeping track of missed pickups throughout the season. Please know that we are making our best efforts to be fully prepared for each month and hope that you do so as well, however we know that there can be situations and circumstances that are unforeseen and ask that you let us know about the situation.

So, how much does it cost?

The cost of your CSA membership will depend on the amount of chicken that best fits your family's needs. When creating your custom CSA membership please use the product list to the right. A few things to keep in mind; the weights of the products are approximate and we will do our best to meet or exceed them, however there may be times the weights are slightly under. Also, eggs in the CSA will generally be delivered unwashed and in used cartons. We have decided to offer CSA members unwashed eggs in order to reduce resources needed to wash and refrigerate eggs and to maximize the shelf life of the egg. In 2021 we will be bringing back the option to get 1 lb packs of bulk sausage with the CSA. We will do our best to have a variety of flavors on hand for you to choose from for your monthly order. The Bone Broth will be made in house using our Chicken bones from our birds. The stock that we are making usually cooks for 24-36 hours and has only bones and water in the mix. Due to possible allergy issues and salt preferences we are not planning to add any other ingredients into the broth process. We will also be offering limited quantities of other pork (sold in sides and cuts), lamb, beef and turkeys to CSA members on a first come first serve basis. When deciding on your share remember the same products will be delivered each month. The CSA is 5 months in length and will begin in June 2021 and the last pick up will be in October 2021.

Product	Price	Description
Whole Roasting Hen	\$17.75	~4 lb Whole Chicken
Bag of 4 Breasts	\$24.00	4 Split Breasts Bone in/Skin on (~3.8 lbs)
Bag of 4 Legs n' Thighs	\$16.00	4 Leg Quarters (~3.6 lbs)
Bag of 10 Whole Wings	\$9.25	20 Individual Wings (~2 lbs)
Soup Kit	\$7.00	3 Backs, 6 feet and 3 necks
Dozen Eggs(Unwashed)	\$5.75	12 Large, Grade A Eggs
Whole Organically Fed Chicken	\$24.00	~4 lb Whole Chicken
Jar of Chicken Bone Broth	\$8.00	1 Quart of Chicken Bone Broth (24-36 hour cook)
Pork Sausage	\$6.75	1 lb bulk sausage (variety of flavors available at each pickup)
Jodar Product Surprise Package	\$45.00	Package of chicken, pork, lamb and/or beef products and recipe ideas that will change month to month. Retail value of monthly package will average \$45-\$50.

Working Share Members

One of the most important aspects of a successful farm is good reliable help. For the 2021 season we are looking for limited numbers of folks to be our working share members that are able to commit to a season long working share membership. At this point the working share members will be asked to help with numerous tasks that may include but aren't limited to feeding, watering, collecting and packaging eggs, cleaning coops, general care of chickens and pigs and help with slaughter days. These tasks do require a fair amount of physical stress and can often be during inclement weather. Exact details for the working shares and the schedules are still being worked out, so if you are interested to learn more please check the box on the form. Also, please note that everyone who applies for the working share member will have to go through an interview process before being accepted. Once accepted we will refund your CSA payment.



Pick Up Locations

The Farm in Fort Collins- Located at 5324 East Vine Drive, Fort Collins, CO 80524 Last Sunday of the month 11am-3pm



Equinox Brewery- Last Thursday of the Month 4pm-7pm (133 Remington St. FTC)

Longmont- First Saturday of the month- Airborne Gym (8-9:15am)

Denver- Second Saturday of the month- So Damn Gouda Cheese Shop (11am-noon)
AND South Denver Location TBD from (1-2pm)

Louisville/South Boulder- 2nd Saturday of the month - Location TBD (noon-1pm)

Boulder- Third Wednesday of the month 4-7pm (Navei Kodesh Synagogue)

Risks Involved

As with most CSA programs and agriculture there are inherent risks involved with raising poultry. As a member of the Jodar Farms CSA you will be sharing the risk with the farmer. Risks may include but are not limited to loss of poultry life due to natural disaster, extreme weather, disease and predators. Please understand that these risks less commonly affect the CSA program for poultry than most vegetable CSA's, however may still cause decreased availability of poultry. This part of the CSA helps the farmer mitigate the risk associated with raising animals in uncontrolled climate conditions. Should there be any unforeseen event that causes major production issues, members will see decreases in their monthly order based on the magnitude of the event and its effects. In five seasons Jodar Farms has only used this CSA clause for one month's worth of CSA delivery.

So....How do I sign up?

Thank you very much for your interest in the Jodar Farms 2021 Meat and Egg CSA. If you would like to sign up for the CSA please visit our website at www.JodarFarms.com/csamemberships and sign up online. Due to online logistics and me being a chicken farmer and all....When you sign up online, we are only able to charge you a deposit for your CSA order. That means when you sign up, you will pay a \$390 deposit and then you will have a balance due for the remainder of the CSA cost by June 1st. Everyone will have a different CSA cost as your csa membership cost is

determined by the products you choose based on your family's needs. Please understand that once you enroll with your deposit you have committed to the full length of the CSA. Once we have solid CSA numbers we also must commit to our feed and hatchery providers and in turn cannot refund any deposits. As always it is important to keep in mind that we do have a limited number of memberships and have significant early season costs; so if you're able to sign up early, please do!

In order to keep our organization as smooth as possible, we do prefer sign ups to be made online only. Please note that due to constraints on the website we are only able to charge a \$375 Deposit and the \$15 membership fee. We ask that once we calculate your custom order we will have a balance remaining that will be due before the first pickup date.

We look forward to another fruitful year here at Jodar Farms and glad to have you along for the ride! If you have any questions about the CSA structure or about the farm please feel free to call or email the farm at any time! Farm visits can also be set up so you can get a better idea of who we are and what we are all about.

Thanks Again,

Your Farmer....Aaron

2021 Jodar Farms Meat and Egg CSA Calculation Form

****Note- this is NOT an order form, orders must be placed online****

Product	Price	Number of Products to receive each month	Monthly Subtotal
Whole Roasting Hen	\$17.75		
Bag of 4 Breasts	\$24.00		
Bag of 4 Legs n' Thighs	\$16.00		
Bag of 20 Party Wings	\$9.25		
Soup Kit	\$7.00		
Dozen Eggs	\$5.75		
<u>Whole Organically Fed Chicken</u>	\$24.00		
<u>1 Quart Chicken Bone Broth</u>	\$8.00		
Pork Sausage	\$6.75		
Jodar Product Surprise Package	\$45.00		
Monthly Total (minimum \$75/month)			a.
Summer Membership Fee			\$15.00
FINAL Season Total = (a x 5)+ Member Fee			

****Please remember the minimum monthly order of \$75/month...thanks!****