Established in 1985, Tokio Marine Asset Management is a principal subsidiary of Tokio Marine and Nichido Fire Insurance Company, the largest non-life insurance company in Japan. Our relationship is structured to grant us the support of a strong and successful organisation, yet the freedom to operate completely autonomously.

The time has come.

Over the last decade, shifts in the Japanese economy and volatile domestic markets have proved challenging to many Japanese asset management firms.

By contrast, Tokio Marine Asset Management has grown assets under management, expanded our product offerings, and retained our long-standing relationships with some of the largest public and private institutional investors in Japan.

Recognising that the qualities that have made us a success in Japan are valued worldwide, the time has now come to introduce a new market to Tokio Marine Asset Management.
Asset management is often viewed as a commodity, with performance serving as the only distinguishing factor among firms. But performance is just part of the equation; other factors are equally important:

- **Client-Focused Service**
  A partnership can be an unwavering commitment or a vigilant advocacy. It can be a steadfast alliance or a collective agreement. At Tokio Marine Asset Management, the partnerships we form with our clients are all of the above.

- **Collaborative Decision-Making**
  Each of our team members has a voice in the investment process, and careful consideration of different points of view precedes consensus. This team-based approach to asset management allows unique perspectives to surface, while encouraging the dialogue and debate that lead to more well-informed investment decisions.
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- **Comprehensive Research**
  We have long believed that thoughtful research is critical to the success of any investment strategy. We pay attention to the smallest details without ever taking our eye off the big picture.

- **Organisational Stability**
  Although the breadth and depth of our products and services have grown significantly since our inception in 1985, Tokio Marine Asset Management has never been merged with or acquired by another organisation. We have remained singularly focused on the business of asset management.

In short, the characteristics that set one firm apart from another are the very same characteristics that define Tokio Marine Asset Management.
All asset managers promise to work diligently on their clients’ behalf.
Tokio Marine Asset Management actually delivers on that promise.

Tokio Marine Asset Management approaches every situation from the client's point of view. We take the time to understand not only investors’ risk tolerance and return objectives, but also their investment history, stakeholder viewpoints, and business strategy.

Our client relationship managers have one main goal: anticipating clients’ needs before they’ve even identified them. We keep in close contact, communicating performance, market outlook, and organisational updates proactively to ensure that there are no surprises.

We know that an informed client is a satisfied client.
The people of Tokio Marine Asset Management are among the best and the brightest in the business. Intellectually curious, keenly insightful, and academically accomplished, our team members are seasoned professionals with vast industry knowledge and tremendous enthusiasm for their work.

Many members of our team have spent their entire career with Tokio Marine Asset Management; a number have joined us from other financial services firms. The diversity of our experience adds texture and colour to the solutions we develop for clients.

Passionate about our opinions but open to other’s ideas, we foster an environment in which each team member’s contribution is valued.

We’ve found that good communication leads to more informed decision-making, which ultimately enhances the investment process.
Tokio Marine Asset Management is one of the top providers of investment services to the Japanese public pension fund market, known for the rigor and sophistication of its manager selection process.

Research serves as the foundation of the investment process for each Tokio Marine Asset Management product. Whether researching domestic equities or global fixed income instruments, managing a long-short strategy or a balanced portfolio, our analysts leave no opportunity unexplored.

Our research process is also universally characterised by close collaboration between research analysts and portfolio managers. Analysts examine investment opportunities with a magnifying glass; portfolio managers’ viewpoints are informed by a bird’s eye view of the entire market. Their differing perspectives lead to a robust exchange of ideas, and therefore more effective portfolio construction.

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We take a closer look.

We’ve told you a story about partnership and collaboration. About skilled professionals and disciplined research. About a commitment to the asset management business.

Now we want to hear your story. Please let us know how Tokio Marine Asset Management can help you expand your portfolio, rethink your investment strategy, or broaden your perspective. We look forward to working with you.

Tokio Marine Asset Management is a longtime member of the investment community, backed by one of the most highly respected firms in the insurance industry.

Our firm was built on a commitment to delivering exceptional products and services, maintaining the highest ethical standards, and employing the most talented people. For more than two decades, we have never faltered from that commitment.

Our dedication to exceeding clients’ expectations is as unparalleled as our dedication to the asset management business.

We’re here to stay.

Now it’s your turn.

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We look forward to working with you.
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- Japan Security Investment Advisers Association Membership № 010-00100