

Ports of Washington

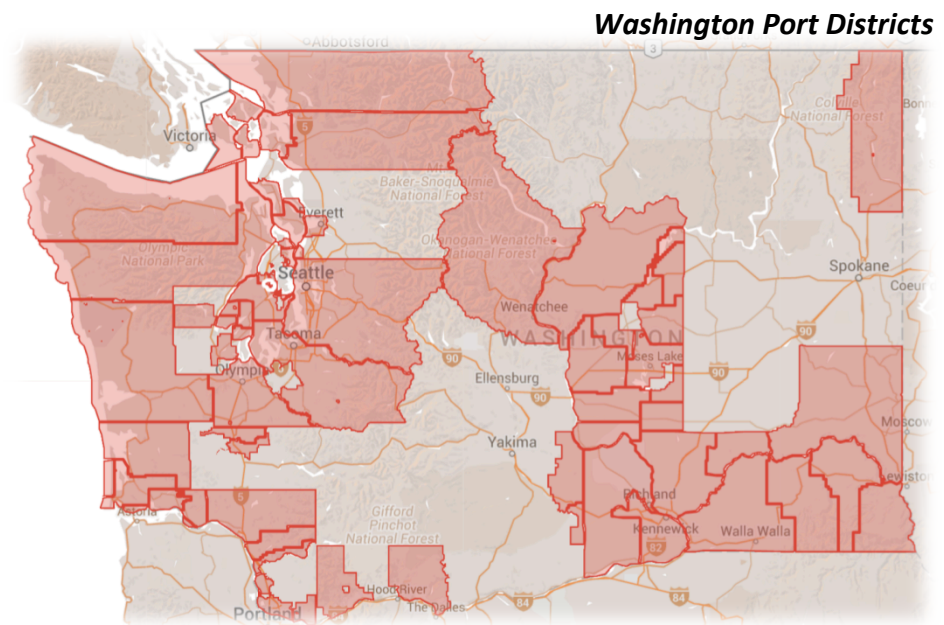


PORTS OF **WA**
.com

The Challenge

There are currently **75 Public Port Authorities** in Washington State.

- Range widely in size, market positioning and capacity.
- Nearly all have real estate assets as a core component of their operational and economic development strategy.
- Ports are increasingly serving as Area Development Organizations (ADOs) and need the capability to rapidly and efficiently respond to state, national and international inquiries.



The Concept: Ports of Washington

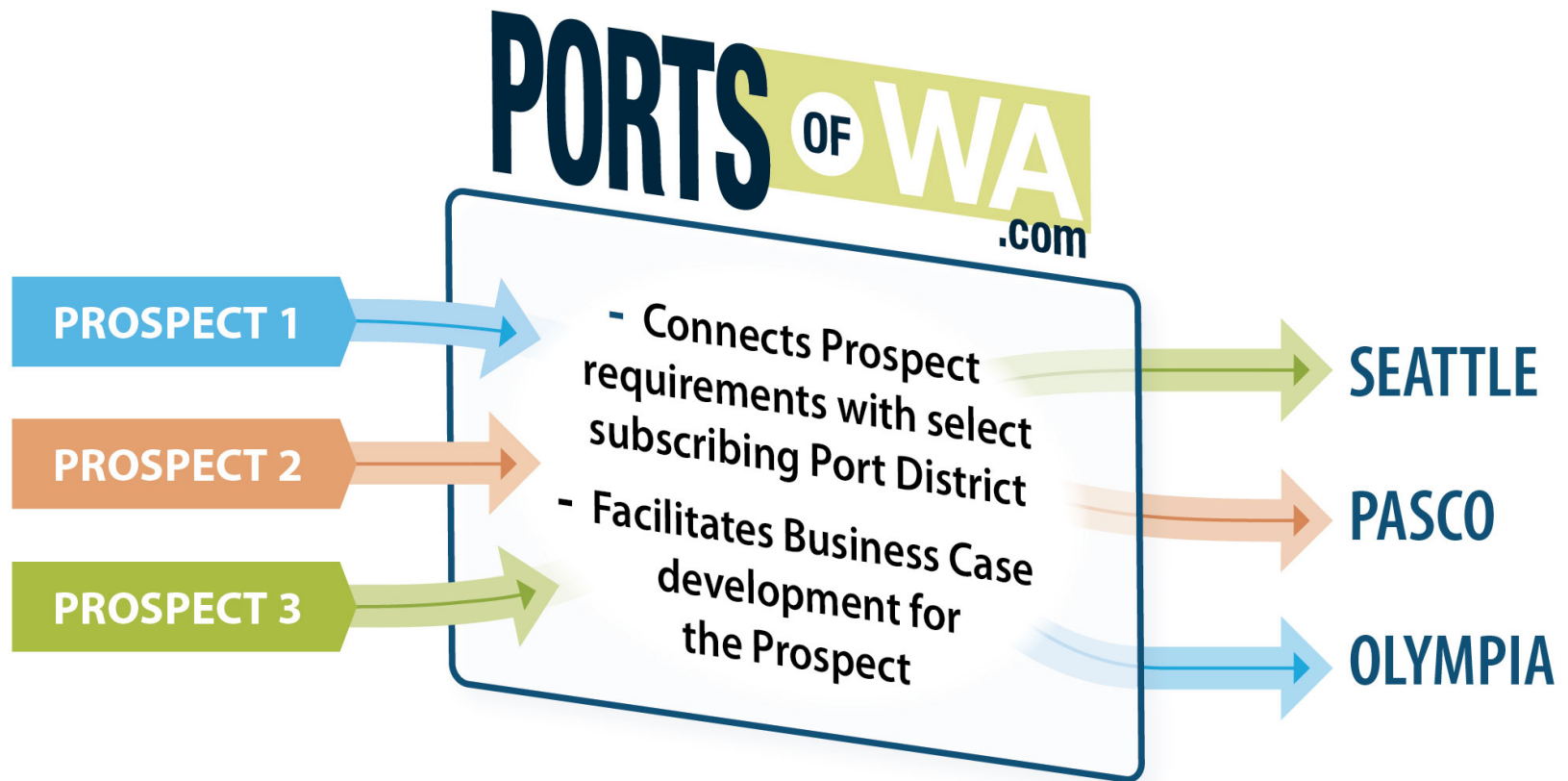
For all of the Port Districts in Washington State the **Ports of Washington** would be a:

- Web-based environment;
- Comprehensive resource;
- Asset management tool; and
- Marketing platform.



The Concept: A Prospect's Perspective

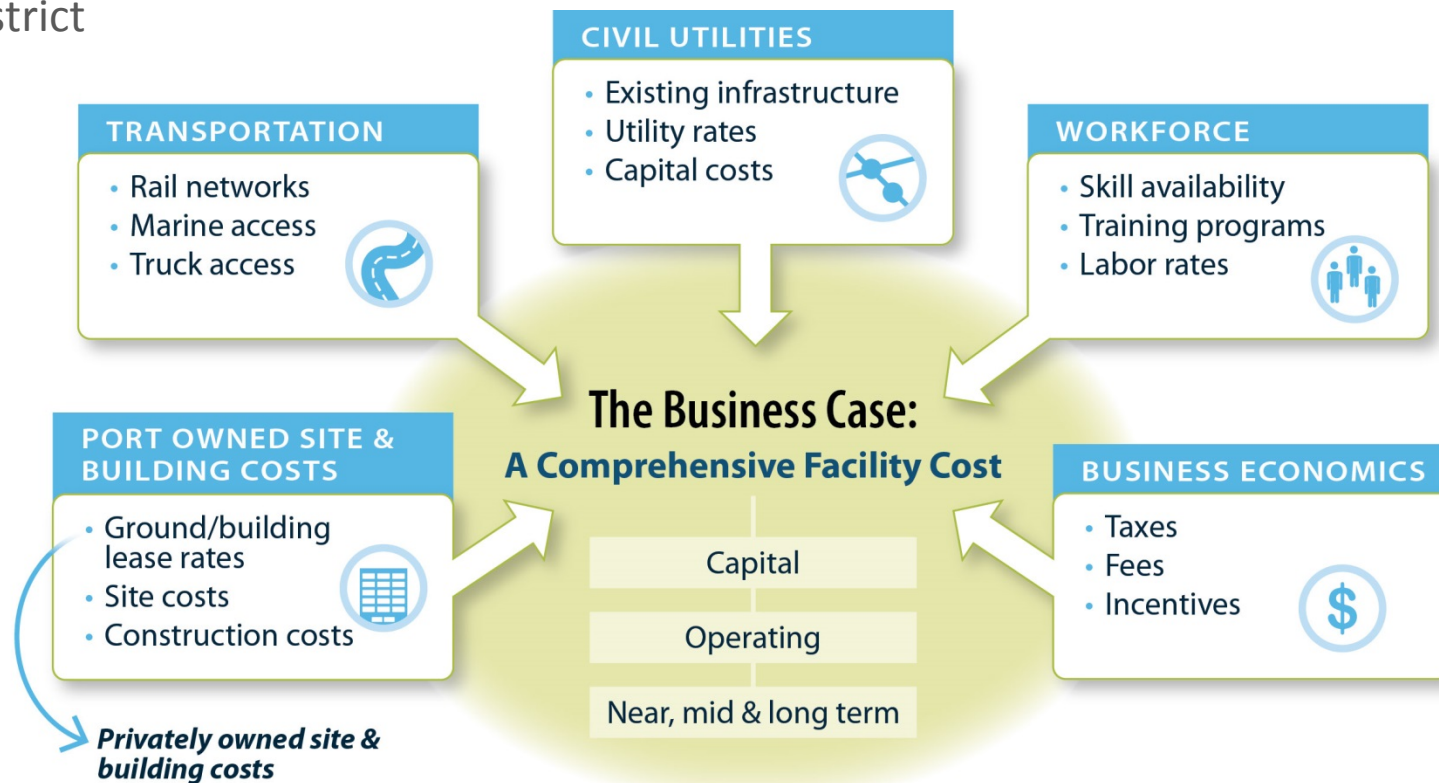
Connecting companies, investors, developers and site selectors to Ports through the Ports of Washington portal



The Concept: Business Case

For companies, investors, developers and site selectors, Ports of Washington will:

- Ports of Washington will provide a single source for prospective tenants or buyers to compare opportunities and build its business case for investment in your Port District



The Concept: Information Flow

