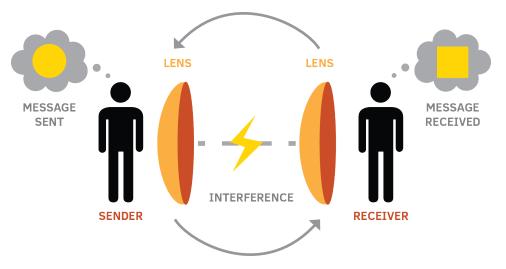
## Remember! - Your audience has a 6-second attention span!





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| PURPOSE   | AUDIENCE   | CONTENT  | TOOL  |
|---|--|--|---|
| INFORM – Providing information to your audience   | Identifying your audience is key to determine the best content and tool to reach your audience.  Types of audiences include: general public, elected officials, neighbors, business owners, tenants, community groups, shippers, customers, and regulatory agencies. | Key messages: What are the top three messages you want your audience to know? Why does your audience care? What are you asking of your audience? What do I need for me? (WINFM) Ensure messages are short, sweet, and jargon-free. | When selecting a tool, consider the level of effort required to use the tool effectively and the audience reach, and then ask yourself, is this the best tool for my audience and purpose?  Types of tools include: websites, email, newsletters, direct mail, earned and paid media, social media, briefings and outreach events |
| CONSULT – Obtaining public feedback   |  |  |   |
| INVOLVE – Working directly with the public throughout the process to address concerns and aspirations |  |  |   |
| COLLABORATE – Partnering with the public in each aspect of the decision                               |  |  |   |
| EMPOWER – Placing final decision-making in the hands of the public                                    |  |  |   |

