

Working with
Tribal Nations and Communities
To Create Positive and Mutually Beneficial Relationships

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Working with Tribal Nations and Communities

- Concept of “Sovereignty”
- Governance
- Cultural views on land and time
- Relationship building and gaining trust
- Recommendations moving forward

Concept of “Sovereignty”

TREATY

BETWEEN

THE UNITED STATES

AND THE

DWAMISH, SUQUAMISH, AND OTHER ALLIED AND
SUBORDINATE TRIBES OF INDIANS IN
WASHINGTON TERRITORY.

JANUARY 21, 1855. RATIFIED APRIL 11, 1855.



Aleut Real Estate, LLC







Views of Land and Time



“Since Time Immemorial (STI):”
Tribal Sovereignty Curriculum
Basic Workshop







Relationship Building and Trust

**1. Establish friendships and
community**



2. Understand Cultural Differences



3. Understand Governance and Business Differences

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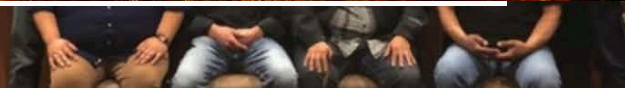
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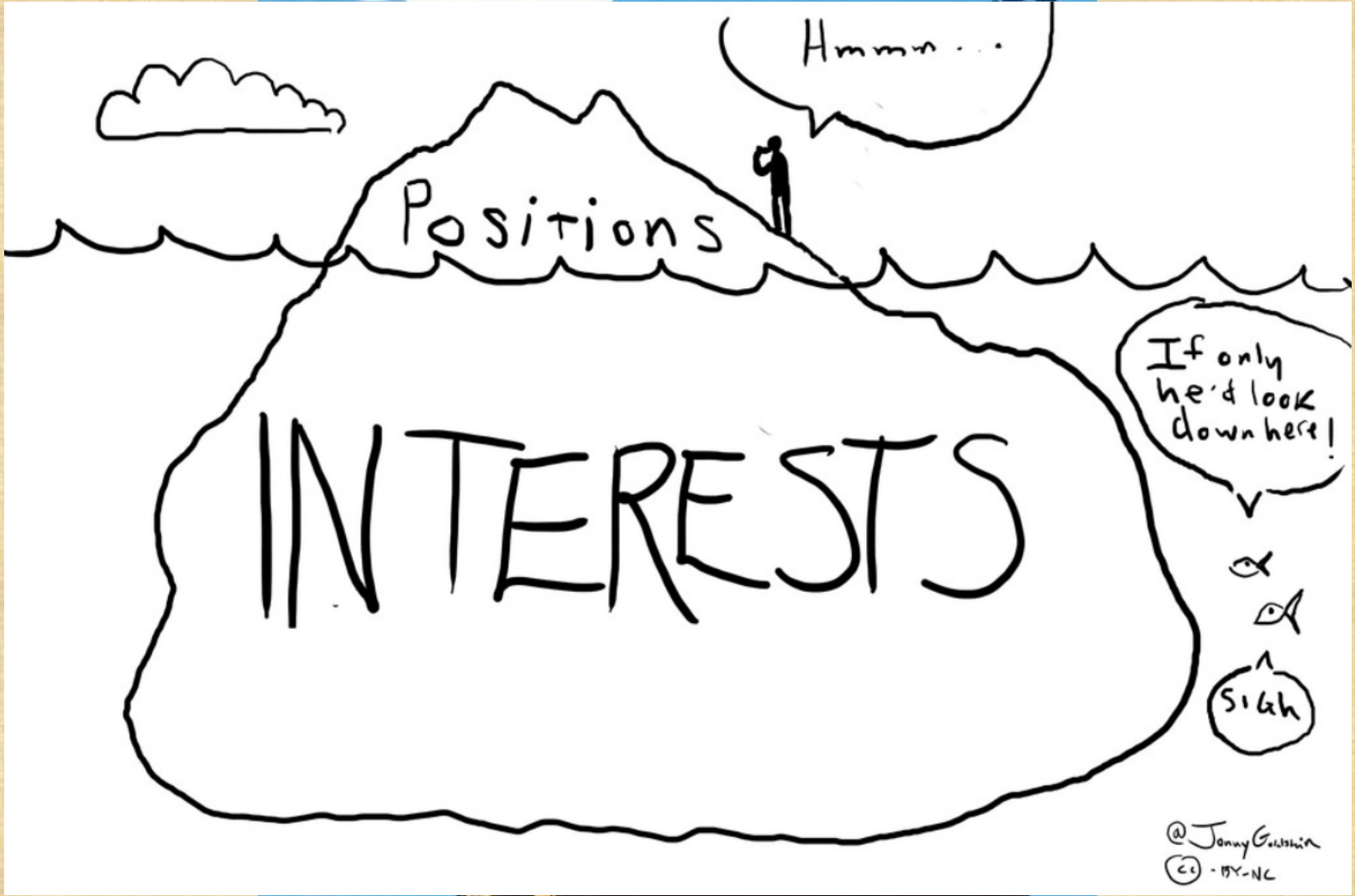
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4. Indian Nations do not want any
outsider "help"



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Recommendations

1. Educate yourself on the concept of sovereignty and treaties.
2. Learn how the tribal governance near you is set up.
3. Understand the different views of time and property.
4. Experience the rich and vibrant culture.
5. Engage with urban and/or rural Tribal organizations.
6. When negotiating look for the interests behind the positions to mutually benefit both parties.
7. Work to establish LONG TERM business and personal friendships.



#cultureisbeauty

Questions?