



Who Is CERB?

Investing in Washington's Economic Future





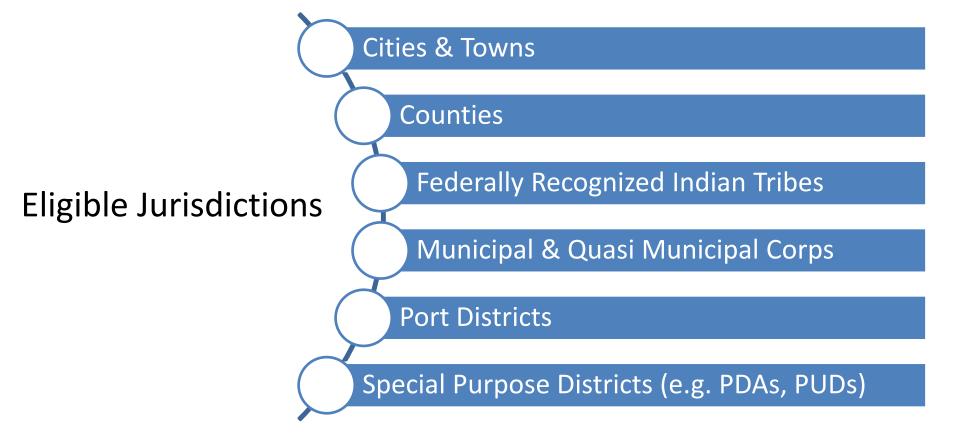
CERB is designed to:

Finance public infrastructure construction to support private business development

Finance public
broadband
infrastructure to
provide high-speed,
open-access service
for rural underserved
communities.

Assist local governments with economic development and broadband planning







CERB Administered Funding Programs

Planning Program

Grants

Committed Private Partner

Prospective Development

Rural Broadband

Loans/Limited Grants



Economic Development Broadband

Planning

Private business needs public infrastructure to:

- Site, expand, be retained
- Create and retain jobs
- Complete private capital project

Committed Private Partner

Programs

Planning has been completed and project is deemed feasible

Public infrastructure is needed to:

- Recruit private industry to the community
- Job creation
- Private Investment

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Prospective Development

Project is in a rural county/community

Project is in unserved or underserved are

Project has a committed IS

Rural Broadband



Planning Grants

\$50,000 grant maximum

- Tier: 1: \$25,000 grant per project, for planning activities that will not lead to CERB construction project.
- Tier 2: \$50,000 grant per project for planning activities that <u>could</u> lead to CERB construction project.



Planning Grants
Eligible Activities

Economic Feasibility

Environmental Impacts

Capital Facilities

Land Use

Permitting

Marketing

Project
Engineering &
Design

Site

Site Planning

Broadband



Construction Programs

Committed Private Partner Business in hand	Prospective Development Build it and they will come		
\$5 million per project maximum	\$3 million per project maximum		

Grant: Up to 25% of total award, determined by the underwriting process and the Debt Service Coverage Ratio.

- Private business partner committed to:
 - Significant job creation
 - <u>Significant</u> private capital investment
- Hourly wages of created jobs must exceed county median wage

Rural counties/communities ONLY

- Demonstrate economic development feasibility with supporting study
 - Study must show likelihood of significant jobs and/or significant private investment



Eligible Public Facility Projects

Activities

- Acquisition
- Construction
- Reconstruction
- Rehabilitation
- Repair
- Replacement
- Planning for all activities & systems

Systems: Improvement of:

- Building or Structures
- Broadband/Telecommunications
- Bridges
- Domestic & Industrial Water
- Earth Stabilization
- Electricity
- Natural Gas
- Port Facilities
- Railroad
- Roads
- Sanitary Sewer
- Storm Water
- Transportation



County Median Hourly Wage

2021-23 Biennium

Adams	\$19.01	Grays Harbor*	\$22.82	Pierce	\$26.48
Asotin	\$20.86	Island	\$23.32	San Juan	\$25.88
Benton	\$27.05	Jefferson*	\$24.61	Skagit	\$25.74
Chelan	\$20.10	King	\$38.86	Skamania	\$22.78
Clallam*	\$22.52	Kitsap	\$24.11	Snohomish	\$30.02
Clark	\$26.53	Kittitas	\$22.27	Spokane	\$24.11
Columbia	\$22.13	Klickitat	\$23.94	Stevens*	\$21.77
Cowlitz*	\$26.25	Lewis*	\$23.64	Thurston	\$27.69
Douglas	\$20.04	Lincoln	\$23.13	Wahkiakum*	\$23.56
Ferry*	\$20.60	Mason*	\$22.35	Walla Walla	\$22.36
Franklin*	\$20.44	Okanogan*	\$18.49	Whatcom	\$24.71
Garfield	\$23.59	Pacific*	\$22.25	Whitman	\$25.37
Grant*	\$20.64	Pend Oreille*	\$23.93	Yakima*	\$18.73

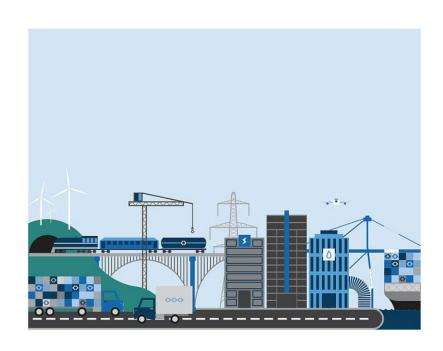
Source: Washington Employment Security Department, Labor Market & Economic Analysis Branch, Vancouver Office. 2020.

*Identifies Distressed Counties (2021)



Public Side – Infrastructure













NOT Eligible

CERB may NOT finance projects which:

Result in retail development

Facilitate gambling

Displace jobs from one part of the state to another

Are outside the applicant's jurisdiction



Core CERB 1982-2020

Community Impacts Homeless & Housing – Investing in a stable future Access Mental Healthcare -**Direct Benefits** Investing in jobs with benefits Job Creation/ Retention Investment in parents & future workforce **CERB** Leverage Private Investment Investment Diversity, Equity, Inclusion (DEI) -Business work with local WorkSource offices & community Increased Local Tax Revenue colleges for recruitment.



How CERB works

Technical Assistance (TA)

 Staff provides technical assistance to communities for project development.

Applications

- Applications are due 8 weeks prior to a meeting.
- Staff works with the client to vet the application and project.

CERB

- The Board meets to review applications every two months.
- The applicant presents the proposal to the Board.
- The applicant will know at the meeting if their project is approved.



How CERB works

Pre-Contract Conditions

- Planning –4 months
- Construction6 Months

Project Timelines

- Planning –2 Years(average 5 months)
- Construction4 years(average 6 months)

Project Tracking

 Check in on projects on the even years for 5 years AFTER project completion.



Funding Limits

Program	Project Max	Grant Max	Match (project total)
Planning	\$50,000	100%	20%
Rural Broadband	\$3,000,000	Up to 50%	20%
Prospective Development	\$3,000,000	Up to 25%	50%
Committed Private Partner	\$5,000,000	Up to 25%	20%

Loan/Grant Financing Criteria & Eligibility Model

			Loan Years					
	Eligible fo	or Grants	1-10 Years		11-15 Years		16-20 Years	
DSCR	Rural	Urban	Distressed	Non-	Distressed	Non-	Distressed	Non-
	County/	County	County	Distressed	County	Distressed	County	Distressed
	Community			County		County		County
1.0-1.25	25-50%	No	1.00%	1.50%	1.25%	1.75%	1.50%	2.00%
1.26-1.49	15-25%	No	1.50%	2.00%	1.75%	2.25%	2.00%	2.50%
1.50+	No	No	2.00%	2.50%	2.25%	2.75%	2.50%	3.00%



Current Available Funding

	2021-23	2022	Awarded	Available
Core CERB	\$25,000,000	\$40,000,000	\$11,152,995	\$55,132,466
Rural Broadband	\$25,000,000	\$25,000,000	\$25,000,000	\$25,000,000
TOTALS	\$50,000,000	\$65,000,000	\$35,550,902	\$80,132,466



Project Tracking

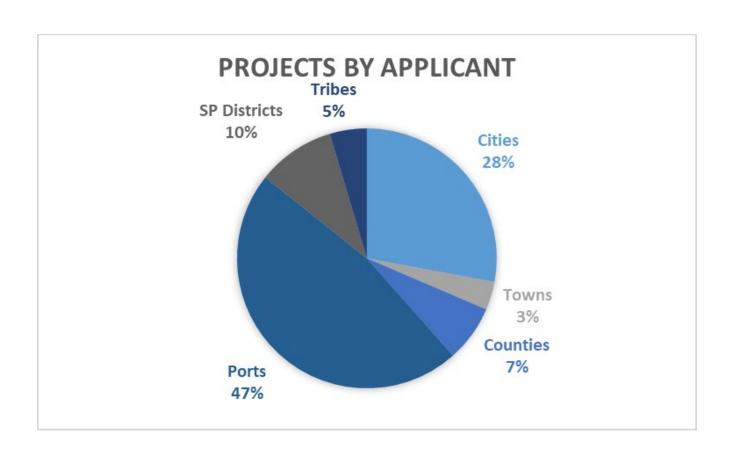


Job creation, wages, and private investment

Tracked for 5 years <u>after</u> a project is complete.

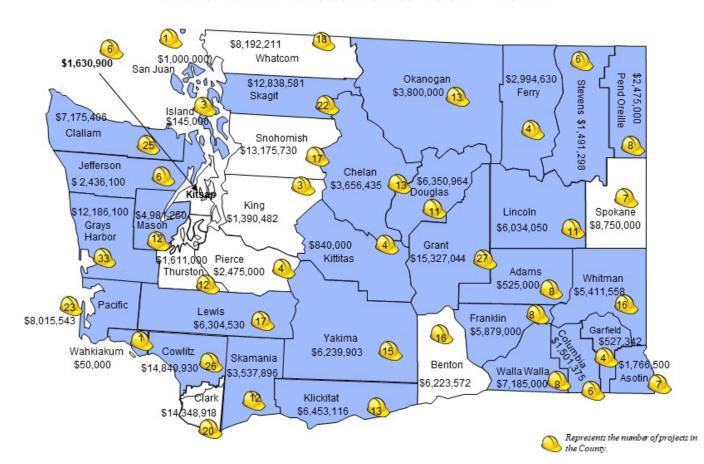


Core CERB 1982-2022





Core CERB Investments 1982 - 2022





Core CERB 1982-2022

\$218.8 Million

CERB Investment

0% Default in 40 years

\$5.9 Billion

Leveraged Private Investment

\$460 million

Match Funding

38,128 FTEs*

Created/Retained

\$5,740

Cost Per Job

481

Projects

^{*}Created and retained jobs are full-time permanent high-wage jobs, not construction jobs.



Port of Shelton Wendy Smith, Executive Director



Award Year	Project Title	CERB Amount	Project Total	Update
2016	Fraser MetalWorks Expansion at Johns Prairie Industrial Park	\$320,000	\$400,000	Completed 2019 08/2020: Belco Forest Products 6 FTEs, \$52,000 AVG Wage
2017	Lynch Creek Property Expansion	\$600,000	\$1,182,252	Completed 2021 08/2021: Lynch Creek Farm, 170 FTEs \$55,369 AVG Wage
2018	Belco Forest Products Building Expansion Project	\$2,000,000	\$2,500,000	Under Construction
2021	Sanderson Field Industrial Master Plan	\$50,000	\$62,500	Study is underway
	Totals	\$2,970,000	\$4,144,752	



Application Due Dates & Meeting Dates

Tier 1	Tier 2 & Planning	Meeting Date
July 18	August 1	September 15
September 12	September 26	November 17
November 14	November 28	January 19





THANKYOU!

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