

SPREADING SUCCESSFUL MODELS OF CARE COORDINATION

Monday, December 17, 2018



N₃C

National Coalition on Care Coordination

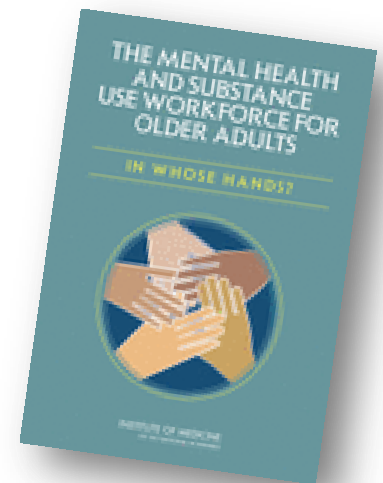
CHaSCi^r

Center for Health and Social Care Integration



EWA Mission

- **Addressing the immediate and future workforce needs in caring for an aging America by advancing recommendations in the IOM reports:**
- **2008 IOM Report: “Retooling for an Aging America: Building the Health Care Workforce”**



#TogetherWeCare

Advancing a Well-Trained Workforce as We Age

APRIL 11TH	LAUNCH
MAY	Geriatrics Training
JUNE	Alzheimer's and Dementia Training
JULY	Pharmacists
AUGUST	Direct Care Workforce
SEPTEMBER	Age-Friendly Workforce

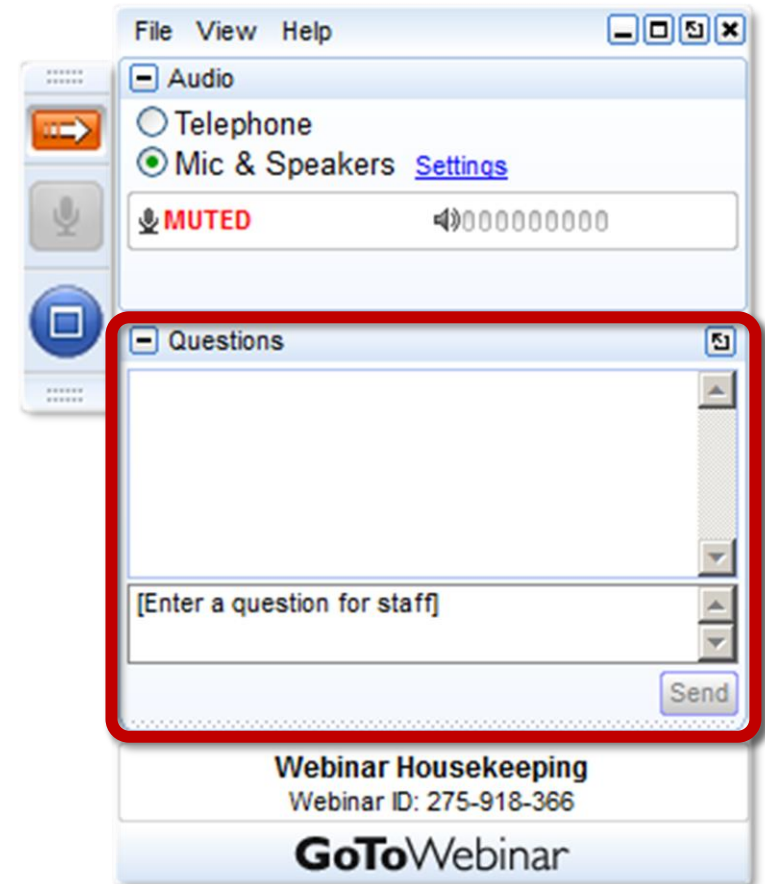
OCTOBER	Mental Health
NOVEMBER	Family Caregivers and Veterans
DECEMBER	Care Coordination
JANUARY 2019	Cultural Competency Training
FEBRUARY 2019	EWA 10 th Anniversary
MARCH 2019	Social Work

Our agenda today

- **CARE COORDINATION: ISSUE BRIEF & OVERVIEW**
Bonnie Ewald, Associate Director, Center for Health and Social Care Integration at Rush University Medical Center
- **HOME-BASED PRIMARY CARE**
Amy Berman, Senior Program Officer, The John A. Hartford Foundation
- **PROGRAM FOR ALL-INCLUSIVE CARE FOR THE ELDERLY**
Amy Herr, Director, Health Policy, West Health Policy Center

How to ask questions during the webinar

- To submit a question or comment, please type your questions into the question box (right)
- If at any point during the webinar you experience technical difficulties, please call Citrix tech support at 888-259-8414



CARE COORDINATION: ISSUE BRIEF & OVERVIEW

Bonnie Ewald, MA

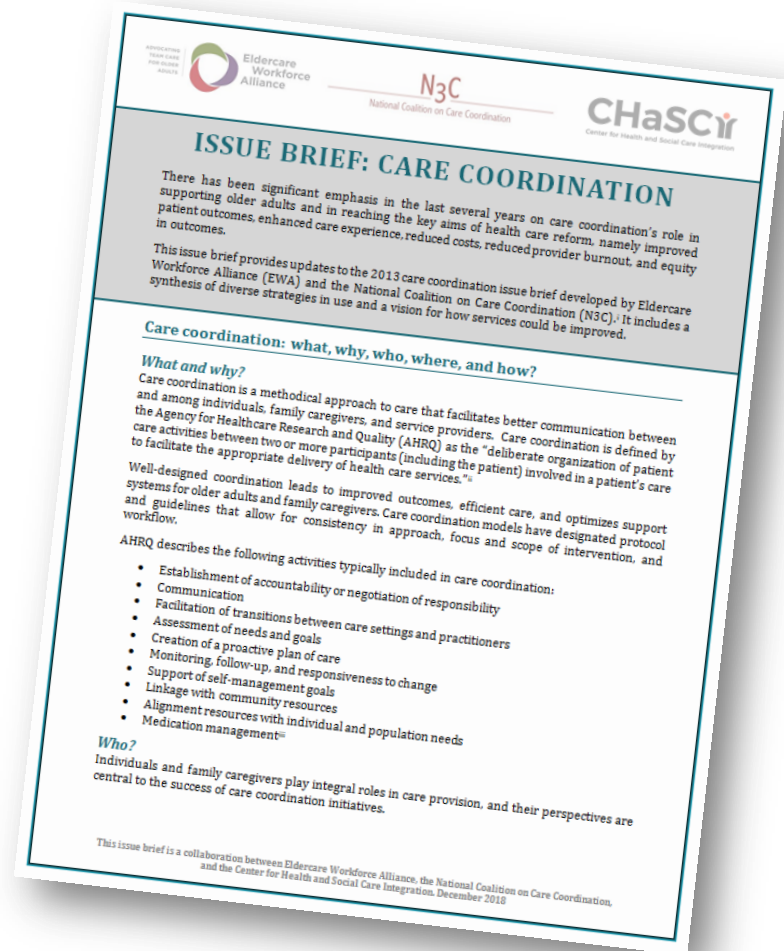
Associate Director, Center for Health and Social Care Integration at
Rush University Medical Center

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N3C and CHaSCI

The National Coalition on Care Coordination (N3C)

- A platform to identify & advocate for policies & practices that advance coordinated & integrated care
- A national membership coalition
- Housed by the **Center for Health and Social Care Integration (CHaSCI)** at Rush University Medical Center in Chicago



Care coordination: The basics

*“Care coordination is...
the **deliberate organization**
of patient care activities
between two or more
participants (including the
patient) involved in a patient’s
care to **facilitate the**
appropriate delivery of
health care services”*

- The Agency for Healthcare Research and Quality,
<https://www.ahrq.gov/downloads/pub/evidence/pdf/caregap/caregap.pdf>



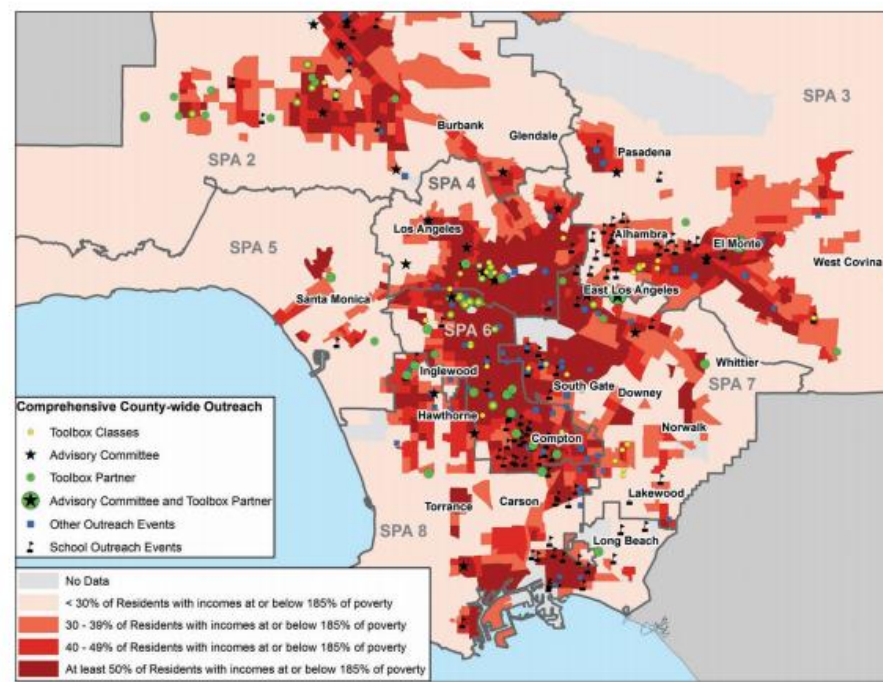
With which target populations?

- With **high medical costs** or frequent hospitalizations
- Who are **at risk of incurring higher medical costs** if their chronic conditions and health-related social needs are not managed appropriately
- Who are **eligible for benefits** under the Older Americans Act, Medicaid waivers, or other public benefit programs
- Who are **referred directly** by a provider
- With **specific conditions** in the medical record
 - i.e., chronic conditions, clinical indicators, or reported unmet social needs
- At high risk for adverse outcomes by using **predictive algorithms**
- Within certain **geographic areas** (often using geography as a proxy for risk)

Engaging hard-to-reach populations

- **Systematic screenings in the community to identify and engage individuals in care**
 - i.e., places of worship, health fairs, libraries
- **No-wrong-door policies**
 - Access care from any entry point
- **“Hot spotting”**
 - using data to identify and target individuals

Nutrition and Physical Activity Outreach Events in Los Angeles County, by Census Tract and Income Levels



Learning from the past

“ Based on successful pilot projects in the late 1990s... Medicare launched a national case management payment methodology. Large firms quickly developed with nurses calling assigned individuals to provide case management. By 2007, Medicare determined that the vast majority of these firms failed to deliver on either quality or cost parameters, and the program was essentially discontinued.

Follow-up analysis has shown that **the few that did succeed... had one key element in common: first-name, caring, personal relationships in which the case manager was an advisory friend** who got to know the individual and connected with him or her at a personal level. However, the majority of systems used nurses who had no personal connection to the individual, and the calls were often characterized by those receiving them as “harassment” rather than friendly coaching and facilitation.

Craig C, Eby D, Whittington J. *Care Coordination Model: Better Care at Lower Cost for People with Multiple Health and Social Needs*. IHI Innovation Series white paper. Cambridge, Massachusetts: Institute for Healthcare Improvement; 2011.

<http://www.ihl.org/resources/Pages/IHIWhitePapers/IHICareCoordinationModelWhitePaper.aspx>

What works?

Frequent touch points

Person-specific interventions

Ability to effectively link individuals with services that address broad range of needs

Empathetic language and gestures

Anticipation of an individual's needs to support self-care

Provision of actionable information

Minimal handoffs

Trusting team relationships

Provider commitment to and understanding of the program model

- <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5890872/>
- <https://onlinelibrary.wiley.com/doi/abs/10.1111/jgs.14086>
- <http://www.annfamned.org/content/16/3/225>

What gets in the way of success, scale, and spread?

- **Implementation**

- Workflow and practice changes
- Team dynamics and organizational culture

- **Financial sustainability**

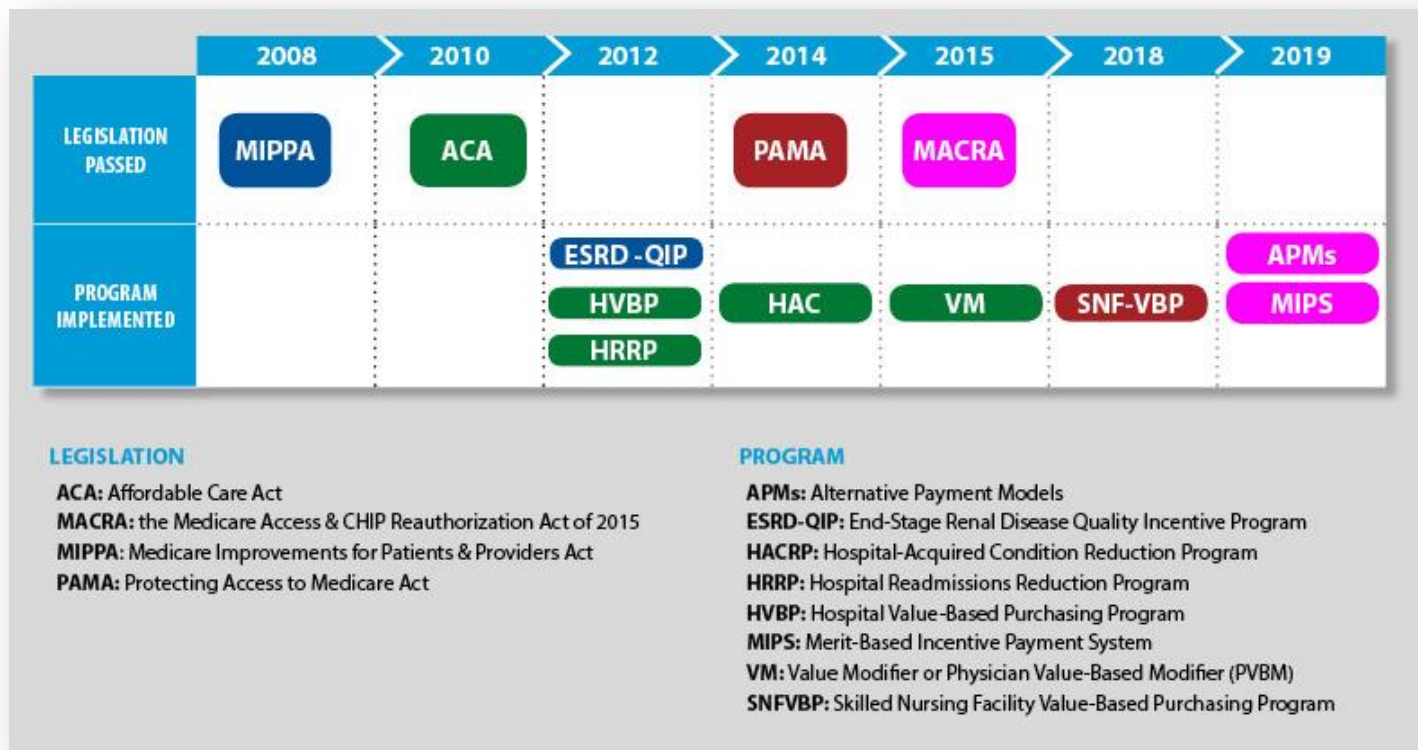
- **Workforce**

- Role definition and shortages

- **Other systemic barriers**

A promising look ahead

- Many effective care models being disseminated across the country – and payment reform to support them



- <https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/Value-Based-Programs/Value-Based-Programs.html>

Various resources available

- **The Better Care Playbook** www.bettercareplaybook.org/
- **Social Interventions Research and Evaluation Network (SIREN)**
sirennetwork.ucsf.edu/tools-resources
- **Center for Health and Social Care Integration** www.chasci.org
- **National Association of Social Workers – Standards for Social Work Case Management (2013)**
www.socialworkers.org/Practice/Practice-Standards-Guidelines



The John A. Hartford Foundation

Dedicated to Improving the Care of Older Adults

Successful Models of Care Coordination: Home-Based Primary Care

EWA Webinar

December 17, 2018

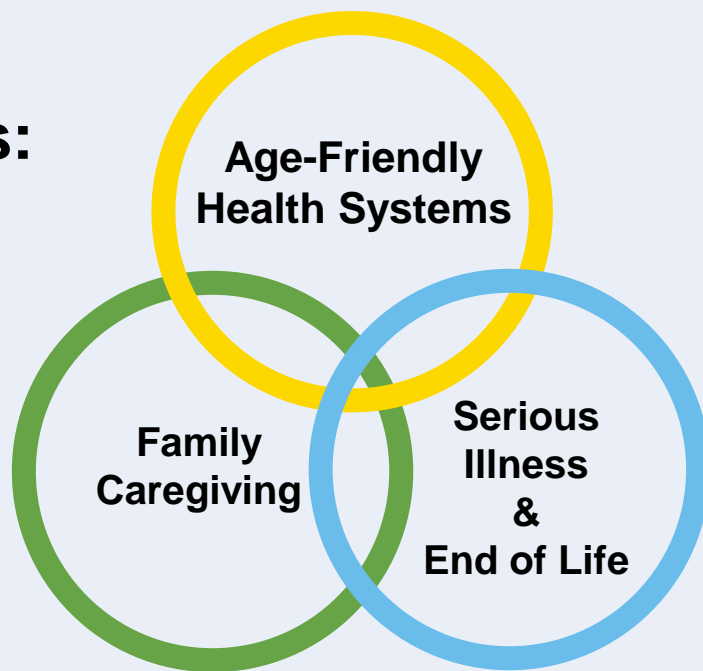
Amy Berman, RN, LHD, FAAN
Senior Program Officer
The John A. Hartford Foundation

The John A. Hartford Foundation

A private philanthropy based in New York, established by family owners of the A&P grocery chain in 1929.

Dedicated to Improving the Care of Older Adults

Priority Areas:



The Leader in Improving Care of Older Adults

\$565,000,000

amount invested in
Aging and Health
since 1982

- Building the field of aging experts
- Testing & replicating innovation

Photo by Julie Turkewitz



The John A. Hartford Foundation
Dedicated to Improving the Care of Older Adults

Health Care for Older Adults Needs to Change

Many factors contribute to poor outcomes

Poor care coordination

Duplication of services

Polypharmacy

Error-prone transitions

Unnecessary hospitalizations

Care discordant w/patient goals



Priority Area:

**Age-Friendly
Health Systems**

Few hospitals and health systems meet the needs of older adults.

Evidence-based, age-friendly approaches to better care exist.

- Focusing on what *matters* to older adults receiving care
- Improving health outcomes and reducing harm
- Achieving lower costs and better value



Priority Area:

**Family
Caregiving**

More than 18 million people are family caregivers of older adults.

They are often invisible and unprepared, better support can improve outcomes.

- Helping health systems assess and address needs of family caregivers
- Advancing policies for family-centered care



Priority Area:

**Serious Illness
&
End of Life**

Care during serious illness or at end of life often fails to meet goals and preferences.

Palliative care reduces harm and burden.



- Making palliative care more widely available
- Supporting clinician training
- Promoting advance care planning



What is Home-Based Primary Care?

- **Home-based primary care (HBPC) provides:**
 - 1) primary care
 - 2) palliative care
 - 3) social services
 - 4) care coordination
- **2 million “invisible homebound”**
- **Today, serves 100,000+ high-risk and medically fragile**



Achieving Measurable Impact with Grantee Partners

Moving and Scaling Home-Based Primary Care (HBPC): 3-part initiative (data registry, workforce development, payment policy) to improve health for most frail older adults living in the community.



- Independence at Home demo¹:
 - \$25 million in Medicare savings in 1st year
 - \$3,070 per beneficiary
- VA HBPC Program²:
 - Reductions in:
 - hospital days (89%)
 - nursing home days (59%)
 - 30-day readmissions (21%)
 - \$9,000 savings per veteran

¹ CMS, "Affordable Care Act payment model saves more than \$25 million in first performance year," June 2015

² Edes, T. et al. (2014), Better access, quality, and cost for clinically complex veterans with home-based primary care J Am Geriatr Soc, 62: 1954–1961



Toolkit for Health Partners

https://www.aahcm.org/general/custom.asp?page=hbpc_toolkit



Toolkit for Health Partners

- White paper
- FAQs
- Proven cost savings
- Effects of the care
- Implementing HBPC

HOME-BASED PRIMARY CARE



Compassionate, Cost-Effective Care for the "Invisible Homebound"

WHO ARE THE "INVISIBLE HOMEBOUND"?

2 MILLION

frail, seriously ill and home-limited older adults unable to visit physicians' offices



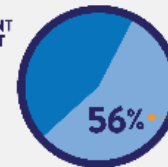
HBPC IS PREVENTIVE MEDICINE

Vigilant patient monitoring, care management and preemptive interventions help



- ✓ Prevent chronic conditions from getting worse
- ✓ Avoid unnecessary emergency department visits and hospitalizations

U.S. PATIENT CARE COST



\$1.6 TRILLION spent on patient care in U.S.

\$909 BILLION spent on people living with acute chronic conditions and functional limitations

WHAT IS HOME-BASED PRIMARY CARE (HBPC)?

Teams of HBPC professionals that deliver appropriate primary or palliative care in the home according to patient preferences

A new standard of care for high-risk, medically vulnerable homebound adults



HBPC IS COST-EFFECTIVE

Proactive, prescriptive care togens healthcare's mo, or cost drivers...

- Few admissions
- ED visits
- Avoidable complications
- Medicoal on errors



... for the invisible homebound who account for about half of the costliest 5% of patients and are responsible for out-of-control healthcare costs

PROVEN BENEFITS FOR PATIENTS AND PAYERS

VETERANS ADMINISTRATION STUDY

9,425 Newly enrolled HBPC patients

10.8% Lower annual Medicare costs

83% Highest ever patient satisfaction scores*



HBPC END-OF-LIFE CARE PROGRAM in Wheaton, IL

DECREASED MORTALITY RATES

Most patients spent **0** time in the hospital in last 3 years of their lives*

HBPC PROGRAM in the Washington, D.C. area

20% FEWER emergency department visits

27% FEWER skilled nursing facility stays

23% FEWER specialist visits

9% FEWER hospitalizations*

HBPC PROGRAM at 6 Philadelphia academic and community hospitals

3 MONTHS OF POST HOSPITALIZATION HOME CALLS CUT READMISSIONS BY MORE THAN **50%**



HBPC: THE RIGHT THING TO DO

New standard of care should be an essential benefit in all health plans

- Provides vulnerable and underserved patients access to continuous care
- Achieves better emergency department visits and hospitalizations
- All-fee-for-service providers
- Improves patient satisfaction
- Achieves better outcomes at lower costs



The John A. Hartford Foundation is pleased to be a part of this effort.



The John A. Hartford Foundation
Dedicated to Improving the Care of Older Adults

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Thank you

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The PACE[®] Model of Care

December 2018

Amy Herr, MHS, PMP

Director, Health Policy, West Health Policy Center



**Applied
medical
research**



**Policy research
and advocacy**



**Outcomes-
based
philanthropy**

Meet PACE Participant Phyllis Benning



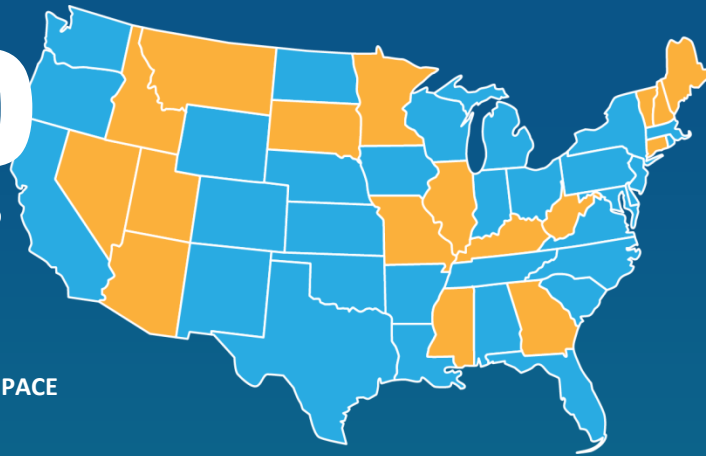
<https://vimeo.com/289955281/a22bb38859>

PACE is a Successful Integrated Care Model

250

PACE CENTERS
IN 31 STATES

 WITH PACE  WITHOUT PACE



45,000

PARTICIPANTS

100%

NEED
NURSING HOME
LEVEL OF CARE

NEED HELP

WITH ACTIVITIES
OF DAILY LIVING



Dressing



Bathing



Transferring



Toileting



Eating



Walking

1-2: 26%

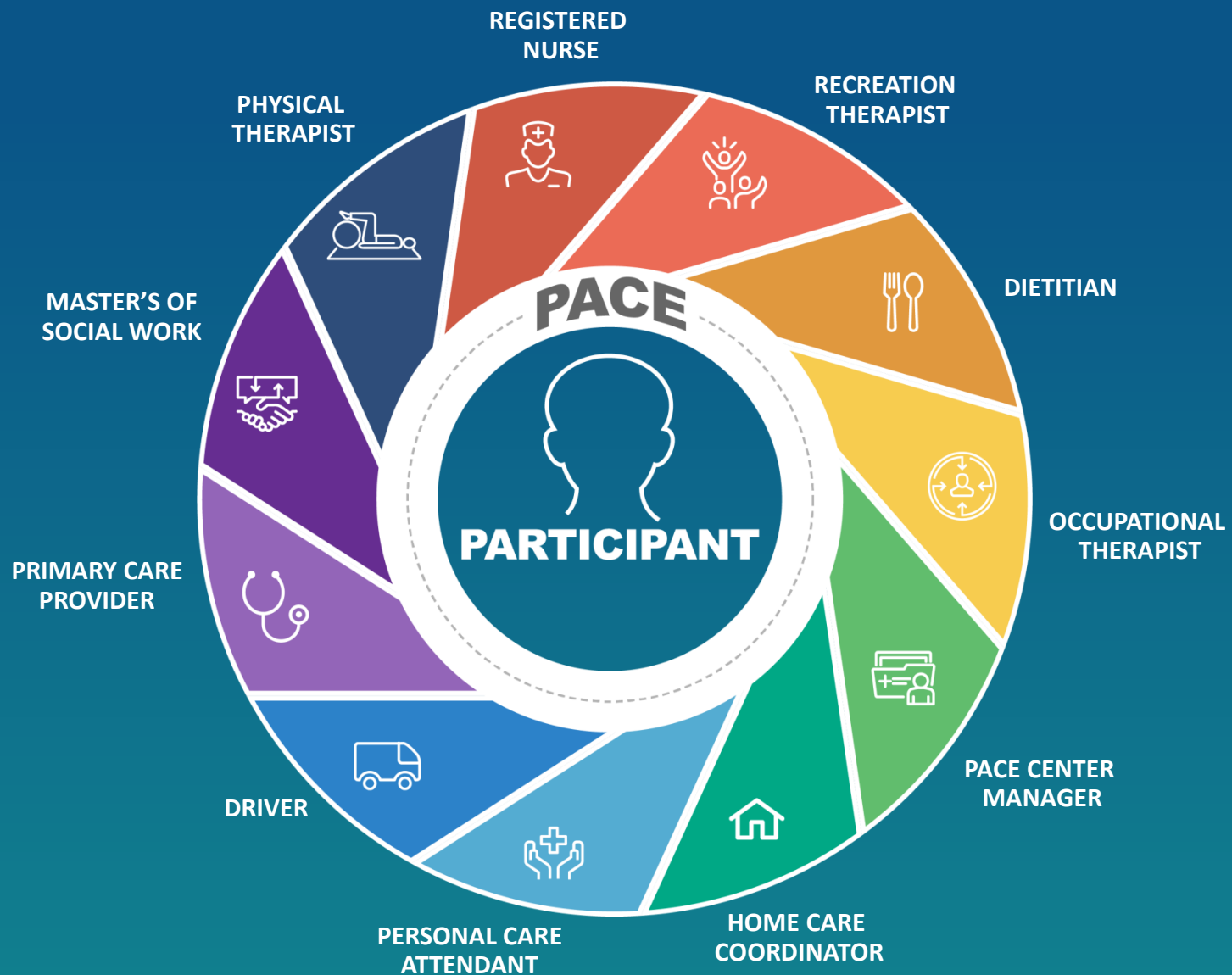
3-4: 25%

5-6: 35%

Average number of ADLs with which participants need assistance

Program of All-Inclusive Care for the Elderly (PACE®)

The PACE Interdisciplinary Team



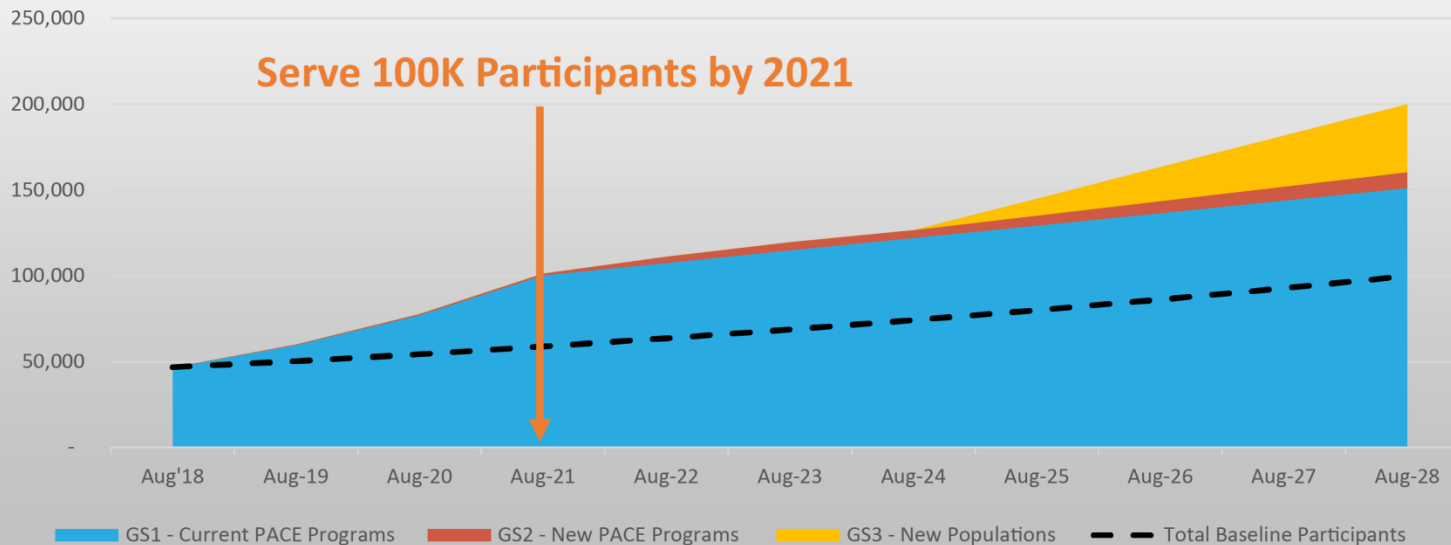
Growing PACE to Help More People

ONLY 2%

OF PEOPLE WHO COULD BE HELPED BY PACE ARE CURRENTLY ENROLLED.

PACE 2.0 WILL GROW THE PROGRAM TO SERVE

**200
THOUSAND**



The John A. Hartford
Foundation

Resources

Amy Herr

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Learn more about PACE
[National PACE Association website](#)



Learn more about PACE expansion
[PACE 2.0 webpage](#)



Learn more about West Health
www.westhealth.org



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Thank you for joining the discussion!

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