## IN THE CIRCUIT COURT OF THE CITY OF ST. LOUIS STATE OF MISSOURI The Honorable Rex M. Burlison, Judge

GAIL LUCILLE INGHAM, ET AL.,

Plaintiffs,

vs.

Cause No. 1522-CC10417-01

JOHNSON & JOHNSON, ET AL.,

Defendants.

## TRIAL TRANSCRIPT Volume 5

June 6, 2018

JENNIFER A. DUNN, RPR, CCR #485 OFFICIAL COURT REPORTER CITY OF ST. LOUIS CIRCUIT COURT TWENTY-SECOND JUDICIAL CIRCUIT jdunncourts@yahoo.com

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(Instruction Number 1 was read to the jury.)

THE COURT: Opening statement on behalf of the plaintiffs, Mr. Lanier.

MR. LANIER: Thank you, your Honor.

THE COURT: Yes, sir.

## PLAINTIFFS' OPENING STATEMENT

MR. LANIER: May it please the Court.

THE COURT: Yes, sir.

MR. LANIER: Counsel. Good morning, y'all.

Thank you for being here. Thank you for being willing to serve on a jury. Thank you for making a difference. And you do make a big difference. It's my honor to get to try this case, and I am delighted to do so.

Now, we've got a packed house, but there are, in addition to y'all and his Honor, some very important people here I want to make sure you know. And I'm going to introduce them to you in a moment, and they are the plaintiffs and close family and friends for the plaintiffs.

The case is very different than what Mr. Bicks tried to indicate yesterday. In Mr. Bicks' voir dire, he told you some things that I hope you remember, because I think the facts of this case are going to wind up being very different than some of the things he said, and I've got typed out what he said from the court reporter, and during the trial I'll be able to show it to you.

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This case boils down to something as simple as A, B, C. This case is as simple as asbestos, when you breathe it, or you put it inside of yourself in another way or around yourself where it will be taken up in body parts and cavities. Asbestos breathed or internalized becomes cancer.

And it's no more apparent than in this case. That's the entire case. If I prove that asbestos is in that baby powder, you're going to know why these women had ovarian cancer, at least what a cause of the cancer was.

The big fight really is whether or not asbestos is in the powder. And I think you're going to see quite readily that it's in the baby powder, the Shower to Shower powder, and the other things as well.

I've got out here my plaintiffs, and I want to tell you about them. They come from all over the United States.

I'm going to take this out if it continues to be intermittent. Because that's just driving me crazy. Y'all can hear me without it? Thank you. Excuse me, your Honor. I don't mean to disrobe in Court. I promise it stops there.

Thank you, Judge. Ladies and gentlemen, I hope you all can hear me out there as well. I'll speak up, I'm not trying to shout at you. I'm just trying to make sure my clients can hear what I've got to say to you this morning.

I'm here on behalf of my team, but before I

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introduce my team, I want to introduce the plaintiffs.

So, Andrea Schwartz-Thomas is not here any more. She was diagnosed in 2014 with stage IV ovarian cancer. She's currently on very intense chemotherapy and has travel restrictions. She's from Virginia. Her son Izzy is here. Izzy a pizza guru in Nashville, Tennessee. If you ever get there, go check out his pizza.

She's been on chemo for the past five years, which is really kind of nice and a blessing. She had been told she had two months to live, so her being on that is a good thing.

I'll make it green, that will help. Thank you, Judge.

So, anyway, Izzy is here, you'll meet them.

Annette Koman is the next one. Annette, can you stand up? And your daughter Kimmy's here too. Kimmy, would you stand up next to Annette? Thank you.

Annette was diagnosed in 2009 with stage IIIC. She had a recurrence in 2016 of that ovarian cancer. Interestingly enough, she was diagnosed the day her son graduated out of boot camp. And thank you for being here.

So, Annette is here from Pennsylvania. We're delighted to have her and her daughter Kimmy here.

Next, I want to introduce Cecelia Martinez.

Cecelia, there you are. You are here with your friend,

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Brenda, Brenda Street is her friend and caregiver, and also travels with her. Cecelia is from Arizona -- oops, let me go backwards. Cecelia is from Arizona. I'm having trouble going backwards. There we go. There she is.

Cecelia is from Arizona. She is still doing some treatment at this point for the side effects from her chemotherapy. But she is in remission. She was diagnosed in 2011.

Her son, interestingly enough, is taking the law school admissions test this Friday, so he's not here right now. He's trying to get into law school to be one of us. I guess he'll get more sense once he shows up.

I next want to introduce to you Donna Packard, through her husband, Commander Robert Packard. Commander Packard, 40 years in the Navy, and he is here on behalf of his wife, Donna. Donna passed away last November. She didn't get to live to see the court date, but we're glad that Robert is here. They were married for 37 years, and have been around for a long time.

You'll get to hear from Donna, his wife, the deceased plaintiff, because she gave a deposition four days before she passed away. And the depositions get played on the video screen. And you'll get to hear it, and you'll get to hear her testimony. She did that in this case, and so we've got that as well.

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Next I want to introduce to you Elaita Walker. Elaita, would you stand up for us, please? No, she won't, but Marvin will, her son. Elaita passed away -- or spouse, excuse me. I got all messed up. Let me take these off.

Elaita passed away in December of last year, and she was diagnosed in 2012 --

MR. WALKER: Correct.

MR. LANIER: -- as I recall. Was in remission for 18 months, but then she had a recurrence that happened in July of 2017, and it took her life in December.

Marvin works in the administrative end as a corrections -- well, he's no longer a correctional officer. He's an administrator in the correction office, but I've got him herding all the plaintiffs together because he's got that training. He's doing a good job. They don't get out of line, Judge.

Next, I want to introduce to you Janice Oxford. If I could have Janice stand up here. Janice, you're here with your husband Bill. Bill, could you stand up with her? Thank y'all. They are from North Dakota. They have six children. They have two sets of twins; one set that are boy twins, one set that are girl twins. And she was diagnosed with stage I ovarian cancer back in 2012, and she's currently in remission. Thank you very much.

Next I want to introduce Laine Goldman. Laine,

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you're here on behalf of your now deceased wife, Johanna. Johanna passed away 11 months ago, and she had ovarian cancer. They've got an eight-year-old son named Lex, who is at art camp. Johanna was an artist, and she's passed that on to her son. And she was diagnosed in 2014. Thank you for being here, Laine.

Next I want to introduce to you Krystal Kim.

Krystal? There you are there in the back. Thank you,

Krystal, for being here today. You've got Bryce with you;

is that right? Hello, Bryce. Glad that you are here.

That's her son Bryce, and we're thankful that y'all are

here.

Krystal was diagnosed in 2014. She went into remission, and then had a recurrence in 2016. And gratefully she's in remission right now as well, but she's a favorite of many because she has a Boxer, that is an adorable dog. So if you're a dog person, that's serious stuff. Thank you very much, Krystal, and thank you for being here.

I also want to introduce to you Tracey Baxter and Chelsea Hillman. Would y'all stand up? These are the two daughters of Marcia Hillman. Marsha passed away in December of 2016. And so these are her daughters. They're here on her behalf.

Chelsea, by the way -- Chelsea, wave. Chelsea

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actually did a promotional photo shoot for Johnson & Johnson as a baby for their baby powder. And we've got her here. She's got two daughters that were granddaughters, ages three and five, who she'll have to go home and take care of a good bit, but they will be here a good bit as well. You'll see them on and off as well. Thank you so much, ladies.

I also want to introduce to you Marcia Owens.

Marcia, are you here with your friend Maxine? Yes, your significant other. Thank you guys for being here.

Marcia was diagnosed in June of 2013; is that right? 18 rounds of chemo, and you've been in remission since 2015, and continue to work at Coca-Cola, where you've been for almost 20 years now, if I recall. Thank you so much, and I appreciate you being here.

Next I want to introduce to you Olga Salazar.

Olga, where are you? Thank you. Olga was diagnosed in 2011, is still on a chemotherapy maintenance pill. And so she's here. Olga, like several of our plaintiffs, and like me, in fact, like at least one of you, has five children.

And so she's here and works with special needs kids. She's got 10 grandkids, so she's outdistancing me there. Thank you, Olga, very much.

Next I want to introduce to you Sheila Brooks from California. Sheila is not -- there you go. The camera's blocking. Thank you, thank you, thank you.

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So we've got Sheila from California, with Allen.

And she was diagnosed, Sheila was diagnosed in 2014, but it's also in remission at this point, if I've got that right. Also five kids, 10 grandkids. Works with special needs. Thank you so much.

Next I want to talk to you for a moment about Annie Groover. Annie has passed away. She passed away in May of 2016, but her husband Martin is here. Martin. Yes, you are, right back there. Annie was diagnosed in 2010, went into remission, had a recurrence in 2012. Was on chemo for about four years, and then she passed away in 2016, in May, I believe, if I'm correct.

Next I want to introduce to you Karen Hawk. Karen is here with her husband Mark. She's diagnosed in 2003. She is still in remission. They are having their 48th anniversary this month. Five kids as well, 16 grandkids. And when the trial is over, she'll tell us how she has managed to stay married to him for 40 years.

Gail Ingham. Gail Ingham is -- where are you, Gail? I can't see. There you are. I'm sorry. Gail is not the tallest one of our plaintiffs. So you might have to look, but she's right over there.

Gail was diagnosed in 1985. She's been in remission for 33 years. So we've got a good span here for you to get a good feel for this. Married also 48 years, if

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I'm correct. And Gail is going to be especially important for you to hear. She wrote a book on how to survive ovarian cancer. And so that will be something that I think you'll find interesting.

In addition to her, we've got Stephanie Martin from South Carolina. Stephanie, is Ken with you? And Ken is her husband. She was diagnosed in 2014 with stage I cancer. They met, by the way, in sixth grade.

They've been married for 24 years. They've got two kids. They've got a three-legged cat that was brought in by their daughter. Their daughter only has four fingers, and so she felt an affinity for the cat.

And what we'll do is these plaintiffs take the stand, we got to get 22 plaintiffs on and off the stand in a period of just a few days to make this trial fit inside our schedule, but I'll make it a point with each of the plaintiffs to give you something special that you can remember them by so that each one will stand out in your mind because each one, very special, you'll really enjoy that.

Next I want to introduce to you on behalf of Toni Roberts, her son Zach and her sister Kim. Thank y'all for being here. Now, Toni we hope will be here next week, but she's undergoing treatment right now and is in travel restrictions, so she can't just come right now.

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And so her kids are here to represent her. By the way, Zach's a professional hockey referee right there. I know a number of y'all are hockey fans here in St. Louis. I'm from Houston, we don't even know what ice is. Thank you very much, y'all.

I also want to introduce to you Pam Scarpino.

Thank you. It says Pam on the PowerPoint. She goes by Pam.

Diagnosed in 2007 with stage III ovarian cancer. And she's going to have some of her family with her. She's got a couple of daughters, Emily and Elizabeth, a sister Kathy

Fox, who will be coming up to trial some, so you'll see them with her as well. Thank you, Pam, for being here.

Sherise Sweat. Where is Sherise? There you are, Sherise. Diagnosed in 2009. She's from southern Georgia, and her and her husband Greg have five-year-old twin girls that they adopted. And he's at home with those. They don't have five children, but they got five dogs. Pretty good. All right. Thank you so much. You'll get to know Sherise some, she'll be up there.

Also not here, but here in memory is Clora Webb. Clora's passed away in 2014. Her daughter was her representative of her estate, but her daughter passed away last year. So, at this point it's her son-in-law who is the representative of the estate. He works, and we're going to try to make sure he's here so you at least know who is a

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face behind the story that you'll hear. But you'll still hear the evidence and the story.

Next I want to introduce to you Mitzi Zschiesche. Thank you so much for standing up. You've got Hoppy with you, yes. And Mitzi was diagnosed in 2015 with stage IV. It's now in remission. Her daughter, Mitzi's daughter, also did a photo shoot for Johnson & Johnson's Baby Powder, and you'll hear about that. Thank y'all for standing up.

Carole Williams is the next one I want to introduce to you. Carole. Thank you. And that's Talmadge with her, her husband. They've been married 45 minutes. Talmadge, an Army man. I have to keep him and the Navy commander a little bit apart, so we've got one between them. But, no, we thank them and everyone for serving the country in that way.

So you'll hear about her. She was diagnosed in 2011, and it's currently in remission. Thank y'all for standing up.

And then last, but certainly not least, we've got -- did I do Annette? I did you first.

All of these women, they have different names. They come from different parts of the country. They come from different educational backgrounds. They have got different social lives. Different skin colors. Different ethnic heritage.

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But all of these women have something in common.

All of them used regularly and extensively Johnson & Johnson

Baby Powder and had to listen when a doctor said to them:

You've got cancer.

And not just any cancer. You've got ovarian cancer. A cancer that has a mortality rate of almost 50 percent. And even if you go into remission, you always have an increased risk of a reoccurrence.

Now, all of these women have had that, it's what has taken the lives of a number of them, and what you've got to do in your position in this case is figure out why.

You're the detectives in this trial. You've got to do some detective work.

I thought it was interesting when Mr. Bicks asked one of the potential jurors, Ms. Smith, about science interests, she said I watch those shows, CSI, and a number of you all murmured yeah, yeah, yeah. This is like CSI St. Louis. This is your chance to do the show.

And I think while this isn't a criminal case itself and we don't have a criminal burden of proof and we're not alleging criminal wrongdoing, I still think you can use this and understand, and the evidence will show that Johnson & Johnson is responsible for this. And the responsible party needs to be brought to justice.

And the way you do it as jurors is the same way

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you do it if you were on the TV show. You're just going to follow the evidence, and I think the evidence I'm going to show you will fall into a couple of categories.

We're going to have evidence of what the motive was. We're going to have evidence of what the means was, we'll have evidence about the injury itself that we'll examine, and then we'll have evidence about the defenses, or the alibis that Johnson & Johnson's going to give you.

And that's where we are, and that's what the trial will be about, and that's the case that I plan on putting in front of you. So I want to start with the motive. Johnson & Johnson had the motive. The motive was clear. The motive was money.

Now, money itself is not a bad motive. We work for money, we do things for money, but you've got to be careful because the love of it can be the root of all evil. It can be something that causes you to do things you wouldn't do otherwise.

And this is not -- the Johnson & Johnson I'm talking about in this trial is not the Johnson & Johnson of yesteryear. It's not the Johnson & Johnson that started in the 1800s with two fellows named Johnson & Johnson, who figured out how to do civil car casts or something like plaster or something like that.

No. Johnson & Johnson's a multibillion dollar,

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multinational corporation, that's got pharmaceuticals under Janssen's name. They've got transvaginal mesh and other things under Ethicon's name --

MR. BICKS: Your Honor, I'm going to object to this outside the in limine motions that were made. Going into other products.

THE COURT: Overruled. Let's proceed.

MR. LANIER: They do hip replacements and other orthopedic things through DePuy. They've got Animas Corporation. They've got LifeScan. They've got McNeil. They've got 57 different countries where they have headquarters of over 250 different subsidiary companies.

Now, one thing that these companies all have in common, Johnson & Johnson understands from them that the sacred cow was their baby powder. Because this is what people know them for. People know them for the baby powder. I've got a large one here. People know them for the baby powder.

And it's one that engenders an emotional connection is what the company says because people think of it and the smell alone makes you think when you were with your mom or when you were a baby, or when you were taking care of your baby.

And so the smell they recognize is a powerful emotional connection. And when people think of Johnson &

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Johnson they want you thinking of the products Mr. Bicks talked about in his voir dire where he talked about baby shampoo and Band-Aids and things like that. And they do those things.

But that's not the big -- that's the sacred cow.

That makes everything else seem good. You see that Johnson & Johnson on the label and you feel good about it. You feel like this is a good thing, and the company plays on that.

What I'm telling you, by the way, is not lawyer conjecture. I've got documents that back this stuff up.

I've got documents where the company calls it their sacred cow. Where they talk about the trust relationship and how important it is because it runs over to the rest of their products.

See, J&J owned the talc market in the United States. There wasn't anybody even close. They had it with their baby powder. They had it with Shower to Shower. They had it with other products. And it was a big part of their business. They not only owned the baby powder market, they even own the talc mines that were producing the talc for years that went into this.

They ultimately sold those, I think you'll find it interesting timing wise when they did that, but they owned these talc mines and they were pursuing it. They certainly had the motive to sell this Johnson & Johnson's Baby Powder

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as best as they could.

They not only had the motive to cause the problems that these ladies and their families have endured, but they had the means. And that's because this baby powder had asbestos in it.

Now, I want to talk to you for a minute about asbestos. And I want you to understand what this is. Asbestos is a mineral. It's -- it's like -- it's typically found underground or in a mountainside. But it is a mineral, and there are different types of asbestos.

One kind, I've got a setup here. One kind I've put in yellow, that is called chrysotile. It's its own little branch. It's what's used in 90 percent of the products. It's what's found in the ambient atmosphere just occasionally at such a small, small, small fragment of a dose that it's not even funny.

But it will be brought up by the company. So there's chrysotile asbestos. Some of it's been found in the baby powder. Some of it's been found in the mines, but it's not the main part, and it's not the part that you're going to find more attention on.

There's also amosite and crocidolite. Those are types of asbestos that were used in products. They were sold commercially. They had mines where there was enough of it where they could pull it out of the mines and use it in

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products; insulation products, piping products, a number of -- fiberboard products. A number of different products used these types of asbestos.

Now, there's another set of asbestos called anthophyllite. Let me digress for a moment. I'll tell you that amosite, crocidolite, tremolite, all of those are a kind of asbestos that's called -- I don't know if y'all can see this or not, I hope you can, but I'll just write it down here. Amphibole. So I put them in red to show they're different than chrysotile.

Chrysotile is called a serpentine, it's kind of curly. These amphibole are generally not as curly, they're much more sharp needlelike. So those are the red ones.

Now, the things about those amphiboles, the thing about the red asbestos is tremolite and actinolite and anthophyllite are extremely rare, in a sense. They're called accessory minerals.

There's one anthophyllite mine I think in Finland where they put it in some chemical vat that you might use if you work around chemical vats and they haven't taken it out. But nothing that's ever been around any of the women in this case.

But the tremolite and the actinolite, those are called accessory minerals because they're found in places where you find other minerals. They're found in talc mines.

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Talc mines have tremolite, actinolite and anthophyllite in them.

Now, asbestos, it doesn't really look like those chunks where it's going to hurt you and me. Those chunks by themselves if they were undisturbed wouldn't hurt us. We're hurt by the asbestos that breaks off, it's so small you can't see it.

Asbestos, when it hurts you, doesn't have what I call onion properties. You do not smell it. There's no smell to asbestos. You can't see it when it's going to be the kind that hurts you. It's invisible to the naked eye.

You don't sneeze when it's around because it's so small it bypasses all of the body's defense systems and goes not just in through the nose, not just in through the throat, not just into the lungs. It goes down into the deepest part of the lungs.

Into the little alveolar sacs that look like grapes if you put them under a microscope. Down in the very bottom, those are the little sacs that the walls are so thin where that asbestos goes in, that those sacs are the place where carbon dioxide comes out of the blood and oxygen goes into the blood.

It just passes through the wall of those little sacs, and that's where the asbestos goes. And the body can't get rid of it. It's indestructible. So it doesn't

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make you sneeze, it doesn't make your eyes water, it doesn't do anything. All it does is live forever.

I call it the cockroach of the mineral world. I mean, I don't know if it's true, but you're on the Internet that after a nuclear war everything will die except cockroaches. I do know where you see one cockroach you probably got a whole bunch more.

Both of those facts are true about asbestos. And you'll hear from the experts if they find asbestos in the baby powder, there are going to be millions of fibers in that powder, if they find one. If they find one, there are going to be millions.

And so asbestos is just something that can't -your body can't destroy it. You don't get rid of it. It is
really, really bad. And this asbestos is marbled into the
talc mines.

I heard Mr. Bicks say there's not asbestos in the talc mines. He's going to tell you that. I am dying to show you the documents on this.

There are -- there's asbestos in the talc mines. The asbestos, it depends on what the talc mine is as to how much asbestos it's got in it. Some of it -- it's like meat and fat marbled into meat, some of it's got more than others, but nobody's going to stand up and say that steak, it's fat-free, because it's in there.

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And we also know that asbestos at any level can potentially cause cancer. Don't get me wrong, the more you're exposed to, the greater the chances. It's been likened to Russian roulette, or taking a gun. Instead of putting six bullets in, if you put one in there's less likely a chance the gun will go off if you pull the trigger. Put in two, you doubled your chance. Three, you tripled your chance.

The more you're exposed to the greater the chance. But asbestos at any level potentially causes cancer, and it causes a number of different kinds of cancer. It causes mesothelioma of the lungs. It causes mesothelioma of the peritoneal area. There are those same -- those are cancers of mesothelial cells. Those same cells are involved in the ovarian and Fallopian tubes of a woman. And so asbestos causes cancer that's ovarian cancer as well.

Now, Johnson & Johnson can get up here, and I firmly expect Mr. Bicks to get up here and to tell you over and over, and show you document after document, give you a pretty PowerPoint that says, look, we've tested this every which way to Sunday, we've got hundreds and hundreds of tests, and it's never shown asbestos.

They rigged the tests. They rigged the tests.

Here's what they did. They took a bathroom scale and they tried to weigh a needle on it. They're using a test that

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will not detect the asbestos unless the asbestos is at a certain level. Which it's not.

And occasionally they'll still find some asbestos in there, but then they'll redefine it. They'll say that may be asbestos, but that's not the kind of asbestos we should be worried about. It's not long enough or it's not short enough or it's not wide enough and it's too wide. And they play word games. So they say we're not going to count that.

Or then they'll say, well, we found a few fibers, but we didn't find five. If we didn't find five we're not going to count it. And then they'll play all sorts of word games, and you just get the pretty test results from the FDA, by and large, but I will dig into those with you, and I will show you that they found asbestos.

Now, one set of tests they did was not a sensitive enough scale. Then they say, wait, wait, wait. They did one that's even so mega sensitive that it would pick up the weight of a needle. Yes, but they rigged that test too.

What they did with that test is they examined such a very small part of this bottle that the odds of finding the asbestos in the bottle is next to nothing. There's a way to test more of the bottle. You can take it and concentrate it down and dilute it and put it in a centrifuge, one of those things that spins those test tubes

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around. And it's going to shoot the asbestos down to one end, and then you can take that out and test it.

The company knew about that for 40 years, 50 years, since the early '70s, but they refuse to use that test because, quote, that's too sensitive. It will show asbestos.

We've used that test. And it's the -- you know, I told you they used such a little bit. I asked one of the witnesses who was working with these tests, I said, based upon all the tests you've done in 40, 50 years, how long would it take you for this -- this really small electron microscope test, how long would it take you to test this entire bottle based upon the pace you've been going so far? Just one of these 1.5 ounce chiquita, small. 600,000 years before they'll even test one full bottle at the rate they're going.

So, yeah, they've got the test and he can put them up here and he can talk about it. I got to tell you, though, even still they occasionally find one. Even with such a bizarrely skewed test -- rigged test, so you know what they do for that? They rig it again.

They take it -- your Honor, this will be Plaintiffs' Exhibit 73 for the record.

What they do is they take it -- Juan, can we go to the ELMO please? Thank you.

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They take it and they start tilting it so it doesn't look like asbestos under the microscope. This is RJ Lee. This is the company they pay all this money to to do the testing. They have a different approach. They believe if you can find a hint of a diffraction pattern from another mineral then call it transitional and not amphibole.

In other words, if you can find even a hint that there may be something else there, don't call it asbestos.

One of those amphibole asbestos.

Then said the analyst tells me when she finds a tremolite fiber. Tremolite. One of the kinds of asbestos that's found in the talc mines. When she finds a tremolite fiber, she'll just tilt the stage. That's what's holding the slide. She'll tilt it until she can see a talc diffraction come into view. And then she'll just call it talc.

They rigged the tests. They rigged the tests.

And I'll have an expert who will come in here and explain how they did it.

You're looking for a needle in a haystack to start out with, and you got to do the right tests to find the needle in the haystack because it's the needles that are going to kill you. And they didn't do the right test. I'll show you how to do the right test.

I'm going to show you through an expert, he'll be

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our second witness. Our first witness is a woman named Alice Blount, Dr. Blount from over in Illinois. She now lives in Vermont. An elderly lady who used to test Johnson & Johnson's Baby Powder.

She tested it and wrote a paper on it explaining the right method that you need to use if you really want to find the asbestos. She did this in 1990-'91.

And, you know, Mr. Bicks told y'all, used the illustration about baseball and the Cubs and the Cards. I don't want to offend any Cards fans because y'all have like tons of world pennants, but Houston won our first and only one in the history of our city last year. So I'm sensitive on this issue, but I will tell you this: He was saying you need neutrals.

We're going to see how neutral his neutrals are. But one of them was Dr. Alice Blount. She's got no dog in the hunt. And you're going to hear her deposition, she's not able to travel here, it's the first thing, I'm going to play it after lunch today if the judge will let me. And it's not a live witness, don't go to sleep, it's only about an hour, hour and a half long.

And as soon as she's done, I'm going to put on Dr. Longo. Dr. Longo is a world-renowned expert in asbestos testing for over 30 years. You might be saying, well, you know, he's what Mr. Bicks called the plaintiffs' expert.

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Well, he's our expert in this case, but he's been against me before too. I've brought him stuff before and said what do you think. And he said, no, there's no asbestos in this. He has no trouble doing that because he doesn't just do it for me.

He's worked with or been affiliated with and done work for or consulted with and been a part of the Environmental Protection Agency for the U.S. The FAA, Massachusetts Institute of Technology, MIT. The Department of the Treasury, NASA, BMW, Ford, Dow Chemical, National Institutes of Health. The United States Center for Disease Control out of the Department of Health and Human Services.

He's done work for Intel, he's done work for GE.

He's done work for IBM. He's done work for the U.S. Air

Force. This gentleman has tested over 300 to 400,000 pieces of analysis over the last 30 years for asbestos. He's got a million-dollar electron microscope.

And he has, in two years that we've been trying to get him as many samples as we can, we've got them off eBay, we've got older ones. We've got them out of the Johnson & Johnson museum where they've kept them. We're gotten them out of some of our ladies' homes. He's gotten some from all these different places.

And in two years he's tested over a hundred times more Johnson & Johnson talcum powder than Johnson & Johnson

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10:14:03 25 has in 50 years if you're looking at volume.

Now, they don't like his tests. And they say, oh, well, somebody got that bottle out of their attic, maybe they, you know, snuck in the asbestos or something like that. Because Dr. Longo found asbestos in over half the bottles he examined. Didn't find it in all. Found it in over half.

And then as I told you, if you use the right method, you'll hear this deposition of a consultant for Johnson & Johnson. At least they're lawyers. Because Alice Blount wrote a letter to the Johnson & Johnson lawyers back in the 1990s, saying quit telling everybody your baby powder doesn't have asbestos in it. I've tested it and it does.

She published on it. And you'll hear the deposition. You'll hear the lawyer ask a lot of questions that I think were confusing to her. But there's no question she found it. And she even said after that, after her published paper, as she was basically through with Rutgers, she would periodically still pull some off the shelf, take it home and test it just to see. Not anything she kept the data on it or anything like that, but she still says, yeah, I was always able to find it. It's in there each time. So vou will hear from her.

You will even hear from the expert for the company, that's been the company man for almost 50 years, 10:14:07 1 10:14:12 2 10:14:16 3 10:14:19 4 10:14:23 5 10:14:28 6 10:14:29 7 10:14:31 8 10:14:34 9 10:14:37 10 10:14:39 11 10:14:40 12 10:14:44 13 10:14:48 14 10:14:51 15 10:14:52 16 10:14:57 17 10:15:01 18 10:15:04 19 10:15:08 20 10:15:10 21 10:15:14 22 10:15:18 23

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Dr. Pooley, from Wales, over in England, Great Britain.

He's testified by deposition, and he wants to tell you -- he gives a good company line that there's never been anything. But if you look at his documents, his documents even show that he's found it in the mines. It's just a question of doing the right test.

He told the company the right test to do, and the company said, no, we're not going to do that. We're not going to concentrate it before we test it. We want to just test little bits.

See, Johnson & Johnson knew if you wanted to test it right, you needed to take a good chunk and concentrate it down so that you're testing the concentrated form, otherwise you'll never get through the bottle. You never test enough to know.

But we know that you can -- you can reduce a gallon of orange juice down to a can. You can really reduce this down and you can look for the asbestos.

And so when I tell you Johnson's Baby Powder has asbestos in it, it's not just me. It's in the powder and it's in the mines, and you get that from me. You get it from Dr. Pooley at Cardiff University. He'll say, no, it's not; no, it's not; no, it's not; 30,000 times, but once I finally put the record in front of him, the record speaks as to what he found.

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You'll see it from -- this is from another outfit, it is a Dutch outfit, that looked at it, and I'll give you this more in a moment, but a Dutch Health Group, a Dutch government looked at it and they found it as well.

It's not only them. The FDA has found asbestos in it, regardless of what Mr. Bicks told you in opening. Not only has the FDA done it, but their own research lab, McCrone Research Institute, has found asbestos in the baby powder and in the products from the mines, the talc.

The mining company, Imerys, found it. There was a TV station in Sacramento, California, that sent some off to one of the national testing labs, Forensic Analytical Labs.

They found the asbestos in the baby powder.

Not only that, but the Colorado School of Mines, another school that's hired by this company to test their product, they found it.

Now, Mr. Bicks will put up here all these things that say no asbestos, no asbestos. That's because they start playing word games. They change what they call asbestos. Or they change the rules. We're not going to count it as asbestos if there's less than five fibers that we saw. So they just change the rules so they can tell everybody it doesn't have asbestos in it.

You can go back to Battelle. Battelle, we got his studies. You can go to Ernest Fullerman, his studies. You

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can go -- even Pfizer did a study that found it. RJ Lee, Sanchez, one of their experts that's going to come in here, he'll have to confess under oath, even with all of their games, with all of the definitions and everything else, yes, he's seen asbestos fibers in their product.

You're going to get it from the MSHA. You're going to get it from Alice Blount at Rutgers University.

You're going to get it from Bain Environmental. You're even going to see it in some Johnson & Johnson documents. They had it. You will see it, and I look forward to showing it to you.

See, give you an idea of what I'm talking about here. This is just a smattering. I don't have a lot of time, so I've got to do this fairly quickly. But if we can go to the ELMO, please, Juan. This is a summary of what we're looking at.

See, the test results will show tremolite in baby powder, and then they'll write up a report that doesn't say that. Tremolite being in asbestos. The report will just say a few isolated crystals. They'll have a test result that shows .2 to .5 percent tremolite. They'll just delete that from the report.

They'll show chrysotile in cosmetic talc, and they'll call it good platy instead. They've got chrysotile asbestos in Shower to Shower, and they'll say that there's

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no trace of chrysotile. They've got asbestos in Shower to Shower, they'll delete that. Fibrous talc shards in Hammondsville talc, that's a mine that they owned for awhile, that's a mine where they got their asbestos, or their talc with asbestos from.

And they'll just say there were a few organic fibers. They'll have fibrous minerals that were found. They'll delete it because asbestos is a fiber. That's a buzz word for asbestos.

Cosmetic fiber in cosmetic talc and they'll say -or chrysotile fiber in cosmetic talc, the report will say no
chrysotile was found. Anthophyllite and chrysotile fibers
found, they'll say no quantifiable amounts of asbestiform
materials. They play these games.

So Mr. Bicks can show you great reports over and over. Because the other reports, like Exhibit Number 93, your Honor, which I'm displaying now, that comes to the Johnson & Johnson research center that has the examination of the baby powder, they say don't use this report. Replaced by another version.

And they'll milk down the words and all the rest. This is one which shows the presence of tremolite content, this is a Johnson & Johnson document. The total tremolite content of the two samples, .5 percent for one sample, .2 to .3 percent for another. That's asbestos. That tremolite

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10:21:18 25 asbestos.

They found it. They looked and they found it. These are fibers, asbestos fibers. See, they want to say, well, tremolite's not always asbestos fibers. Sometimes tremolite's not. These are fibers. These are fibers. This is asbestos fibers. This isn't jade jewelry or something like that.

It's not just in that report Exhibit Number 93. We've got it in others. The Dutch Consumer Group. Your Honor, this is Plaintiffs' Exhibit 6163. Johnson & Johnson goes crazy because during the month of August, the Dutch Consumer Organization informed us. They determined asbestos in Johnson's Baby Powder. According to their first test it was 1.59 percent. They tested another sample and it was .3 percent. We asked them, don't tell anybody about this unless we agree.

They didn't accept our arguments against their method of testing. Because Johnson & Johnson's got this elaborate scheme, if this doesn't work or they find it here then we look there. And if it's not there then we're done. We say there's none. But if it's there too then we'll look here. And they call this being overly careful. They'll say, oh, we do more than the minimum required.

No. That's a trick. What they do is if the test shows it, they'll do more to try to find a test that won't

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show it, and once they get a negative result, they shut it all down and say, okay, now we've proven there's no asbestos here.

I've got three boxes of positive findings that I'll be trying to show as we got time to do so. It goes on and on and on. FDA, et cetera.

So, let's go back to the PowerPoint, please, Juan.

Where does that leave us? It leaves us with asbestos in the baby powder. It leaves us with asbestos in the mines. Asbestos in the mills. And it leaves us with a company that doesn't tell the truth. They suppress the scientific truth.

I'm glad that we've got a full range of people on this jury. Because common sense is going to dictate the day. But there is some good science in here that you'll enjoy looking at. There's some real good science.

You see, what the company did is the company manipulated the science in more ways that I can count right now. Oh, from changing what they call it, what they measure it by and playing the word games and all this kind of stuff to one gentleman, Dr. Langer, was going to present a paper in England, showing that he tested Johnson & Johnson Baby Powder and it had asbestos in it.

Johnson & Johnson stopped him from producing the paper. They had their man on the spot, Dr. Pooley, pull the

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papers, get him cancelled off of it and pull the papers out of the packet so no one would have it.

There's a mine in Italy that publishes an Italian publication. This is a mine that supplies their baby powder. And the publication says we've got asbestos in talc mines. And the company sends two of their big dogs over to Italy to get in front of that company and say please stop this English translation from going out until we can work on it. And take out the asbestos section. We don't want that in English. We're telling everybody it doesn't have asbestos in it.

If you want to see how they manipulated the agencies, it's going to be real interesting for you to see.

We've got some of the inside documents. I thought it was interesting when Mr. Bicks said have you ever taken a document and seen a sentence out of context in a document.

I'm not going to take sentences out of context. You hold it against me if I do. I want to show you the documents because the documents reveal the truth.

These aren't just, oh, I mean, here's -- so there's a group, there's Johnson & Johnson and some other companies that have formed this club, it's the Cosmetic Talc Fragrance Association. It's got the mines and all the rest.

Well, the government has the National Toxicology
Program. That's a list of products that are seen by the

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government as being carcinogenic, causing cancer. Okay. So the government's got that program.

And the National Toxicology said, okay, we're going to have to list talc as causing ovarian cancer. So Johnson & Johnson and their friends in the CTFA, this club I'm calling it, they all get together and say how can we stop this? We don't want them to list talc as a cancer causer for ovarian cancer.

What can we do? And they come up with an argument. Here's their argument. They tell the Federal Government's agency that all those studies that show talc causes ovarian cancer, they're no good. Those studies were back when we had asbestos in our talc. And it's the asbestos that was causing the ovarian cancer.

This is what they tell the Federal Government. They say we took that asbestos out in the '70s. So it's not a problem any more. That was the asbestos.

See, Johnson & Johnson, during this very time period, is working with the various asbestos companies.

That are hiding the mesothelioma. They're a member of the worst asbestos organization there was in the 1950s. The Industrial Hygiene Foundation.

The Board of Directors for Johnson & Johnson at various times have served in various roles for the asbestos companies that are well known.

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I'm going to get through all of this evidence with you as best as we can. I'll bring the best experts that I can to show you this. You'll see the motive, you'll see the means, and then we'll get to that third area, the injury.

You see these women were targeted. Johnson & Johnson targeted women for this product. Not simply to use on babies. But to use themselves. They targeted non-baby use. They targeted use by any number of different groups.

Overweight. African Americans. Hispanics. Teenagers.

Let's go to the ELMO, please, Juan.

Here's Plaintiffs' Exhibit 8214, your Honor. This is the media recommendation. Let's see if we can. For 2010. Baby powder. Here's their program overview. Target overweight women living in hot climates during the key summer season. So they're going to print their ads in Weight Watcher magazine. They're going to focus on overweight women living in hot climates, a/k/a, plus-sized Southerners. Because they hold a high school diploma. They live in cities, and they have friends with similar body types.

They didn't only target overweight women. They targeted teenagers. These are ads put out in the 1970s, or this is information put out about their ads in the 1970s, about your baby market. And they talk about their history

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of success with adult advertising. And how the sales of a major competitor has gone since 1965, but how Johnson's sales have skyrocketed. How have they done it?

Well, now they're working on teenagers. Look at how important they are. There are 13 million teenager girls, and the number's going to increase dramatically. They spend 7 billion a year. 23 percent cosmetic stuff. They're receptive to baby powder. 75 percent of them use a body powder. 50 percent exposed to our advertising will buy Johnson's Baby Powder.

So they're going to advertise in Teen, Co-Ed, Seventeen, Ingenue. They're going to give out over two million and a half free samples. They're going to have these ads that tell girls you start being sexy when you stop trying.

If a boy's interested in you, it should be because you're you, not because you wear musky perfume or makeup or anything that makes you something you're not. Johnson's Baby Powder won't make you something you're not. It won't make you smell like a siren. Some trying, just try it.

Wasn't just that. Evidently teenage girls, when they're coming naked out of the river from bathing, are supposed to know if you'd rather be fresh and natural, you're our baby. You're one of the natural people. What you put on your body has to be fresh and pure? When they

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know it's got asbestos in it?

They target Hispanics. They target black people. Show you Plaintiffs' Exhibit 43. Johnson's Baby Powder has a high usage rate among African Americans, 52 percent, and Hispanics. This brand can increase volume in 1993 by targeting these groups. They find the groups that they think they can best sell this to and they go to work on those groups and they figure out how to do it. And that's what they've done.

So within the framework of that, we've got this case. Now, some companies actually put warnings on their bottle. You go to Angel of Mine. Angel of Mine's got a warning on the back. This product contains talcum powder, it's intended for external use only. Frequent application of talcum powder in the female genital area may increase the risk of ovarian cancer. Johnson & Johnson didn't want to put that down there.

Now, the doctors themselves, the treating doctors, most treating doctors don't know the role of asbestos in ovarian cancer. Most treating doctors don't. But there's no question that asbestos causes ovarian cancer. It's been determined by the International Agency Research on Cancer, that's the World Health Organization. They are the global authority because, as Johnson & Johnson put it, it's really hard to influence them. It's really hard to, they don't

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really take lobbying money and stuff.

The National Cancer Institute in the U.S.A., says asbestos causes ovarian cancer. The American Cancer Society says it. It gets written up in the medical publications like The Lancet. You see it in the various places like Cancer Treatment Centers of America. Even their trade association, the Cosmetic, Toiletry, and Fragrance Association, that club I was talking about. They said it. And they're key members of the mines.

Johnson & Johnson hired an expert in their talcum powder litigation before they understood that they were looking at the asbestos. Guy's from the University of Utah, his name is Dr. Weed. He produces a report. He says I don't think talcum powder causes ovarian cancer.

He said what causes it is asbestos. Because he just didn't think asbestos was in their product. They will not bring him to court, I suspect. But you've got even Johnson & Johnson saying it. Everybody knows it.

Now, I've got an expert that I'm going to bring in here who's going to talk about it. Her name's Dr. Jackie Moline. I grabbed this picture when she was on CNN talking about cancers associated with the World Trade Center. She's not an ovarian specialist. You've got to have cancer specialists who deal with causal studies, who deal with those types of issues to get into this.

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This is too general for the normal treating OB-GYNs or oncologists. But she'll testify to it. Now, I got to warn you, I don't know how I get her here. Right now she is not able to travel, so we may have to bring her in later during the defendant's case, I may try to bring her in by satellite or something like that, if we can work that out.

But she was recently walking down the street in Chelsea, New York, when a cabby T-boned a car, and that car pinned her -- I mean, that's her pinned up against a wall of a delicatessen, laying on the hood of a car while they try to get it away from her. So I've got her coming. And she'll explain to you some of the mechanics.

I've got a fellow named Dr. Felsher from Stanford University, who you're going to want to shake his hand, the judge won't let you until the trial is over maybe, but this man will cure some form of cancer in his lifetime. He is an amazing, amazing man, and he is all over this stuff.

And both he and Dr. Moline will explain that asbestos cancer takes time to develop. They call latency. You don't breathe it in and then get the cancer tomorrow. It takes decades to affect those mesothelial cells like mesothelioma; 20, 30, 40 years after you're exposed is when the cancer comes in.

Now, the company says, well, it's background.

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Background's the cause. No, here's -- Krystal Kim, there you are, back there. Stand up so they can see you. Krystal Kim.

We did -- had our experts look at this. Thank you, Krystal.

That line right there is how much background asbestos she's been exposed to. Just in the air. Mr. Bicks said everybody's exposed to it. Everybody's exposed to it. Her lifetime exposure is the 66,000 fibers.

Her exposure based upon her uses of Johnson's Baby Powder, 67,300,000,525 fibers. Background asbestos. That's not going to be reasonable.

Now, Mr. Bicks said wouldn't you expect the plaintiffs to show you asbestos in every tissue? No. That's not the way it works, it's rare to find asbestos in the tissue.

We've had Dr. Rigler look at it, he'll testify.

And he's been able to look at, I don't know, 10 or 12 slides, and he's found it in a remarkable number. But the way asbestos works is our expert will teach you, it causes -- it's the cause of cancer in three ways.

Number one. It's like a match. It will actually cause the cancer to start. It can alter the DNA. The asbestos fibers are so small they will impale DNA inside a cell. And so it can cause it in that sense as starting it.

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An initiator is the cancer word.

Or it can be what they call a promoter. It can make the cancer grow faster. It's pouring gasoline on a fire. And in that way causes the ovarian problems, the cancer problems.

And then the third way is it stops the body's defense mechanisms. The fire truck doesn't arrive. So when the body is developing cancer cells, it not only can cause it to develop the cancer cells, it can feed the cancer cells, but it can also stop the body's defenses from attacking the cancer cells.

So you're not always going to find asbestos in those tissues. And for Mr. Bicks to suggest otherwise to you to get you to pre-decide this case is not right and not fair.

Some of these women don't even have their slides. Some of them do. I mean, Sheila Brooks. Here's Sheila Brooks' slide from part of her cancer tissue. You can see the asbestos fiber surrounded by talc. Sometimes it's just right there. But not always.

I've got 10 to 15 minutes, depending upon how his Honor read the clock. I'm going to go to my last subject area. Their alibis don't hold up. Their defenses don't hold up. I want to hear what the company executives have to say.

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I want a Johnson & Johnson -- I can't make them show up, we can't force them to go to trial. But I want them to bring one in, and if they will, I'll put them on the stand in my case in chief, him or her, and I'll cross-examine them. I've already taken the deposition of their chief medical officer.

I beg her to come in. If she doesn't I'll have to play the deposition, but I want an executive to look at these documents and look you in the eye and testify about them. I just can't force that.

I can show you documents that show Johnson & Johnson's been working on their legal defenses for 50 years. Their lawyers have been all over this. They've been trying to get this figured out for a long, long time.

And as a result, they've worked on it so long they've got shifting stories. They'll tell the government in one breath, asbestos causes ovarian cancer, and then they'll flip flop and they'll tell the jury, no, asbestos doesn't cause ovarian cancer.

Well, you know, the truth's the truth the truth, it's not supposed to change. Trust and truth. That was dead right.

I want you to listen carefully to Mr. Bicks. When he gets up, I don't have a chance, he can get up and argue about everything I've said. When he gets up, I don't have a 10:38:23 1 10:38:25 2 10:38:29 3 10:38:32 4 10:38:34 5 10:38:37 6 10:38:44 7 10:38:47 8 10:38:51 9 10:38:54 10 10:38:57 11 10:39:00 12 10:39:03 13 10:39:08 14 10:39:11 15 10:39:15 16 10:39:18 17 10:39:20 18 10:39:24 19 10:39:28 20 10:39:34 21 10:39:39 22 10:39:49 23 10:39:52 24

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chance to argue about what he said. So you listen carefully, I'm going to be making notes. And I'm going to come back during this trial, and I'm going to make sure that the truth is out.

This idea the FDA never found asbestos in J&J talc. He said that yesterday. Have you read the file? And Mr. Armstrong said, but Mr. Bicks, I don't think the FDA really tests much. Mr. Bicks, oh, they did this. No, they really didn't much. They get outside agencies to do it.

And the reference that Mr. Bicks is talking about is a reference that's got a footnote at the bottom that says don't extrapolate these results to all of the products because we didn't have enough to test.

But I'll show you other places where the FDA has said, yes, we found asbestos in the talc. So you got to listen real carefully. Mr. Bicks says there's never been a problem in over a hundred years. I'm sitting there thinking, well, where did you get that from?

Your Honor, it's Plaintiffs' Exhibit Number 10.

This is a document from Johnson & Johnson. Todd True. I like that name. Because, oops, let's see if we can get it to show up. There we go. Todd True, he's with the consumer products part of Johnson & Johnson in the U.S. And he's on this e-mail chain talking about it, and here's what he says.

Basically I'm thinking it would be in the brand's

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best interest to develop a strategy to move out of the baby aisle for our talc product. Either create a direct adult proposition or just replace it with corn starch. Corn starch works just as good. It holds the fragrance. In fact, some studies of theirs show it works better.

But when they first started looking at using corn starch they owned a talc mine. They didn't own a corn farm. And, furthermore, they did the math. The corn starch costs 40 percent more than the talc. So they either have to charge more or their profit margin goes down.

So, yeah, they'll put corn starch out there for the women who are concerned. Most people don't know the difference. And they keep selling their talc.

He says this would align with our charter of doing the best for the baby to take it out. I understand this is a \$70 million business in the U.S. alone, unsupported. So any changes are risky, but given a number of other ingredient issues we're facing, this is an easy fix. I know it's going to be controversial. We'll just have to work hard to justify the cost implications.

Mr. Bicks, there hasn't been a problem in over a hundred years. Yes, Todd True, the reality that talc is unsafe for use on or around baby is disturbing. I don't mind selling talc, but we can't continue to call it a baby powder and keep it in the baby aisle.

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If you're going to continue to sell it, tell the truth about it. Put a warning on it. Let people make a decision whether or not they want to take that risk and they want to do that.

So, I mean, they've been working on this for years.

Your Honor, Plaintiffs' Exhibit 7414. It's a letter from their mine company to their lawyers at Johnson & Johnson. This is the mine company, Luzenac, that's mining the product in 1994. They're talking about how they destroy their samples after two years so that nobody can come back and test them.

They've been working at this for a long time.

They do other things. They go in and they have, you know, when the government was looking at listing talc as a cancer causer, what the company did is the company joined with their mine company and each of them wrote half of a check to these doctors in Pennsylvania to publish a study, but they didn't just go to the doctor and say, hey, here's some money would you publish a study?

Instead, they went through a law firm so nobody would know J&J and the mine company were behind this study. They hid the money so that they could pretend that the study was independent. And you'll see it. I've got the e-mails.

I'm running out of time. I want to show it to

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you. What the heck, we're already here. Maximize the effectiveness of our use of the attorney work product privilege for their work. I'll send them a law firm check in that amount to be reimbursed to us by Luzenac and Johnson & Johnson in whatever proportions you choose. I think the evidence will show they split it half and half.

Meanwhile, they're writing everybody, the New England Journal of Medicine, telling them there's no asbestos in here. They're telling juries there's no asbestos in here. They're telling the judge, there's no asbestos in here.

You see, what they were doing is they were trying to protect their market. Let me go back to the PowerPoint for a moment.

99 percent of the time, the FDA just requires you to self-police. You've got to go into the FDA and you've got to say I got to tell you this, we got asbestos in our product. That's kind of like -- how many people go to the law and say, you know, this morning I sped through a school zone. There wasn't anybody there to give me a ticket, but I want to self-report, and I'd like you to write me a ticket. It didn't happen that often.

And then they're doing all this backroom stuff to secretly distort the science. Where they're getting all these articles written that they can use, and their real

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goal behind all this was protecting their image and their sales. Their goal's not to figure out do we have asbestos in here that's going to kill people.

Do we have mamas sprinkling it on their babies where their babies are going to have ovarian cancer in 30, 40 years, or their mamas from sprinkling it on the babies, or from sprinkling it on themselves.

Here's Plaintiffs' Exhibit Number 80. Johnson & Johnson Special Talc Study. They're going to do a special study. What's the objective? Is it to figure out if we've got a problem?

No. It's to monitor and defend against consumerists, against science, against regulatory attitudes and trends that could adversely impact the safety image and the marketability. So we've got to generate and provide the necessary data to support and reinforce safety of our baby powder. And they do that.

Now, this is, of course, at a time where they tested their baby powder on the second page and they find asbestos. Johnson's Baby Powder, .08. They find it. These results are well below the current two fibers per cc permitted for asbestos. They just say it's not that bad.

Hey, let's not quibble about who killed who. And I could keep going, but I'm running out of time. I just will tell you this. Johnson & Johnson will say one thing

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now and they'll say one thing later. They'll say, egads, there's asbestos and then they'll tell everybody there's no asbestos. And all of this time there was a safer alternative. It just didn't make as much money for them.

So, they'll tell you it's asbestos-free, when their documents I'll show you later say we can't always tell you it's asbestos-free. I'll show you the documents of them suppressing the truth. I'll show you how they approved the policy of destroying the samples after two years.

I'll show you that we didn't know is not a legitimate excuse. If you do the right test you'll know. You do the right test, you do it often, and you report it honestly.

Then they also may try this excuse. Oh, asbestos doesn't travel. These women have just breathed it. Oh, it travels. It travels.

It will go in through lung into the linings, that's how it causes the mesothelioma. The mesothelial cells are outside the lungs. They're not in the lungs. Or they're outside of the abdominal cavity. It travels.

There's a study that was done where they took stillborn children. These are children, stillborn babies.

Never had a breath. They were born dead. Okay. You got me? Born dead.

And they did a biopsy on the children and

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| 10:47:26 | 2  | MR. BICKS: Your Honor, this was again                        |  |
| 10:47:27 | 3  | subject to in limine. I'm going to object.                   |  |
| 10:47:30 | 4  | MR. LANIER: Your Honor, I won this one.                      |  |
| 10:47:32 | 5  | THE COURT: Overruled. Let's proceed.                         |  |
| 10:47:34 | 6  | MR. LANIER: They did these biopsies. And                     |  |
| 10:47:36 | 7  | what they were able to determine is that these babies from   |  |
| 10:47:39 | 8  | the womb had asbestos in them because it had migrated from   |  |
| 10:47:45 | 9  | their moms all the way across the placenta into the unborn   |  |
| 10:47:49 | 10 | child.   |  |
| 10:47:49 | 11 | So the asbestos travels. That alibi isn't going              |  |
| 10:47:53 | 12 | to work either, and we'll prove that to you.                 |  |
| 10:47:56 | 13 | So you're going to follow the evidence, I hope               |  |
| 10:47:58 | 14 | bring the responsible party to justice. It will have a       |  |
| 10:48:01 | 15 | loud, it will I hope you do this. It's very important        |  |
| 10:48:06 | 16 | because the evidence shows Johnson & Johnson's responsible.  |  |
| 10:48:09 | 17 | And so if you're the detectives, that's how you'll get       |  |
| 10:48:12 | 18 | there.   |  |
| 10:48:12 | 19 | Thank you very much. Thank you, your Honor, for              |  |
| 10:48:15 | 20 | the time.  |  |
| 10:48:15 | 21 | THE COURT: Thank you, Mr. Lanier. Mr.                        |  |
| 10:48:16 | 22 | Bicks, can we take a break before we hear from your opening? |  |
| 10:48:21 | 23 | MR. BICKS: Yeah, that's fine.                                |  |
| 10:48:23 | 24 | THE COURT: Okay. All right. Ladies and                       |  |
| 10:48:24 | 25 | gentlemen, we're going to take a 15-minute break. If you     |  |
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would be upstairs at about five after 11, subject to the call -- everyone be seated in the courtroom. If you'd be upstairs at about five after, subject to the call of the sheriff.

Remember what we talked about since last Thursday.

Or some of you last Friday for the remaining.

Until the case is given to you to decide, you must not discuss this case among yourselves, with others, or permit anyone to discuss it within your hearing. You should not form or express any opinion about the case until it is finally given to you to decide.

Please do not do any research or investigation on your own about any of the parties or any of the issues. Do not communicate with others about this case by any means. Do not read, view, or listen to any newspaper, radio, electronic communication from the Internet or television report of the trial.

Once again, if during the break you inadvertently find yourself in a situation where someone wants to talk to you about this case or wants to give you information about this case, please remove yourself from that situation and report that contact to the sheriff.

Thank you for your work. We'll see you in about 15 minutes. You are excused.

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(The following proceedings were had in open court, outside the presence and hearing of the jury:)

THE COURT: Thank you. You may be seated. Counsel, do we need anything on the record while Jennifer's here?

MR. LANIER: Not for Plaintiff.

MR. BICKS: Yes, your Honor. In light of my objections, I will go back and check the transcript, but the rulings that the Court made on the reference to other products, in particular, any reference to transvaginal mesh, Mr. Lanier expressly violated I believe what we had agreed to.

The comments there about dead babies, expressly said when we discussed that with the Court that he was not going to make those comments.

It was inappropriate, it was over the top, it was prejudicial. And on the grounds of that, I would ask that there be declared a mistrial. And I will go back and check the record.

MR. LANIER: Response is twofold to both of them. Number one. On the other products issue, I did not go into the fact that any of those products had caused any damage or disease, but I made it real clear on the record, and Mr. Bicks and I had a clear understanding he wouldn't get into all the good products and I wouldn't get into all

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of the bad products.

Mr. Bicks stood up here and violated his own voir dire when he talked about baby shampoo, Band-Aids, that's what Johnson & Johnson is. And I said if you go into those products, I'm going to go into all the other stuff Johnson & Johnson has done as well.

So I didn't violate his and my understanding. I didn't violate the motion in limines. I didn't talk about the fact that there are lawsuits about any of that. I didn't talk about the metal-on-metal hip recall. I didn't talk about any of that kind of stuff at all.

I talked about the very different companies and the different kinds of products so the jury would not be left with that misunderstanding. That's his point one.

His point two. I believe that I was very clear that I would not be arguing that the asbestos or baby powder or anything killed any of the infants. I'm not harping upon the stillborn infants. What I'm going to argue is that the asbestos clearly travels, and that's the clearest show. And I thought I was entitled to do that.

I don't think I harped upon or even intimated that asbestos had killed these babies. I don't see where that came in at all.

THE COURT: Mr. Bicks, the -- does your client intend to make reference to other products that it

10:52:52 has marketed or others market that have talc in it? 1 10:52:57 2 MR. BICKS: No, your Honor. 10:52:59 3 THE COURT: So you're not going to say that 10:53:01 talc is in coating on drugs or talc is in other products? 4 10:53:10 5 MR. BICKS: Not that our client's marketing, your Honor. 10:53:12 6 10:53:13 7 THE COURT: Okay. So that's not --10:53:17 8 MR. BICKS: Tale's in all these products, but I'm not saying we're out marketing other talc products. And 10:53:20 9 10:53:24 10 the issue wasn't that I was going -- the issue was, was I 10:53:26 going to talk about other Johnson & Johnson Consumer 11 10:53:29 12 products and things of that nature. And if he had intended to go into things that were expressly said that he wasn't, 10:53:33 13 10:53:36 14 he should have approached your Honor and we should have 10:53:39 15 discussed it. 10:53:40 16 I'm going back to the transcript of our hearing on this whole stillborn babies, and I said --10:53:43 17 10:53:47 18 THE COURT: We're not talking about stillborn 10:53:48 right now. I'm talking about it's -- from what I 19 10:53:52 20 understand, it is normal course to present all of the products that talc can be found in. 10:53:57 21 10:54:00 22 MR. BICKS: And I said I'm going to say that. 10:54:02 23 THE COURT: All right. So as to the study that was referenced on the stillborn, is that study that you 10:54:07 24 10:54:12 25 intend to present through an expert?

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MR. LANIER: Absolutely, your Honor.

THE COURT: A peer-reviewed study?

MR. LANIER: Yes, your Honor. And it's already been subject to multiple depositions. And it's not a surprise, everybody knows it's out there. It's the cleanest argument that asbestos transmigrates, that it moves in the body.

THE COURT: And, Mr. Bicks, does your client intend to present evidence that counters whether or not there is a transmigration?

MR. BICKS: I don't believe we had intended to address that issue, your Honor. And I'm just -- so we're clear on the record, I'm reading from the transcript we had before this. And the question was, I said: That won't be mentioned in the opening. That was the stillborn baby issue. Your Honor said: What? Stillborn babies?

Mr. Lanier: I'm not doing it in opening.

MR. LANIER: That's my mistake, your Honor, in terms of saying that to the Court, and I apologize. I still think if you look at the entire argument, you didn't rule against it at that point in time, and I didn't violate the motion in limine on that.

And I clearly said that I wasn't planning on getting into it, and I got into it because I did the opening last night and I guess I didn't realize that. So I

apologize to the Court. 10:55:31 1 10:55:33 2 But I will say that I think we're entitled to get 10:55:35 3 into it. I just was -- didn't plan on doing it in opening 10:55:40 4 at that point in time, but within the framework, we still 10:55:44 made the argument to you, and I think that that is 5 10:55:47 6 absolutely entitled to get into. 10:55:51 7 And as for the other issue, the motion in limine 10:55:53 8 was clearly about defects in the products. I didn't point out any defects in any of the products. I just mentioned 10:55:56 9 that they do a whole lot more than Band-Aids and baby 10:55:59 10 10:56:03 11 shampoo that was talked about in voir dire. 10:56:06 12 THE COURT: The Court's going to deny the 10:56:08 13 motion for a mistrial. Anything further? 10:56:10 14 MR. BICKS: Nothing, your Honor. 10:56:11 15 THE COURT: All right. The Court will be in 10:56:13 16 temporary recess. 10:56:14 17 (Proceedings stood in temporary recess, after 10:56:14 18 which the following proceedings were had in open court:) 11:14:28 19 THE COURT: Thank you, everyone. Court will 11:18:50 20 be back in session, please be seated. 11:18:57 21 Opening statement on behalf of Johnson & Johnson, 22 Mr. Bicks. 11:18:59 11:19:01 23 MR. BICKS: Thank you, your Honor. 11:19:01 24 THE COURT: Yes, sir. 25

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## **DEFENDANT'S OPENING STATEMENT**

MR. BICKS: Good afternoon, ladies and gentlemen. Good afternoon.

You know me, my name's Peter Bicks. And I want to thank you. On behalf of my team, Morty Dubin, Lisa Simpson, and most importantly on behalf of the men and women of Johnson & Johnson.

For the next hour, probably a little bit more, I am their voice. And what you heard over the last hour and 15 minutes was an attack that went to the core of the people at Johnson & Johnson.

Plaintiffs' Counsel told you that the people at Johnson & Johnson knowingly put asbestos in their product, didn't care about women, didn't care about babies, and that it wasn't just a matter of if, it was a matter of when somebody would get ovarian cancer.

I told you in voir dire that the plaintiff would come out here with scare tactics. They'd talk about asbestos. Now I heard talk about fire, the fire department. And cancer, cancer, cancer.

Ladies and gentlemen, what you heard and what was told to you about the evidence is not true. As a matter of fact, it is false. When you hear the evidence in this case, you will see that.

And what was told to you over the last hour and 15

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minutes about fire was like shouting fire in a crowded theater. To get people to run. And to not get people to think.

What I'm going to talk about -- actually I'm not going to scream. I'm going to talk about evidence. And I'm going to tell you when it comes to fire, what you heard over the last hour and a half, was somebody blowing smoke.

So I'm going to talk to you about the evidence. It's going to be no matches here. No gasoline, as Plaintiffs' Counsel told you. And there's going to be no cause. No cause in this case. The evidence will show that Johnson & Johnson's product did not cause any Plaintiffs' cancer in this case.

I want to start with something that Judge Burlison read to you in his instructions. He said after the opening statements, and remember what Plaintiffs said to you, it's not evidence, it was an opening statement. The plaintiff will introduce evidence. The defendants may then introduce evidence. And those reasons are important because the plaintiff has the burden of proof in this case.

They must prove to you that not only was there asbestos in a mine that Johnson & Johnson used, but it somehow made its way into a bottle of baby powder, and that bottle of baby powder was a bottle that a plaintiff used, and that whatever was in there, in whatever baby bottle

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there was, somehow made it to a point in somebody's body where it caused their disease. That's a lot of steps that Plaintiffs' Counsel didn't talk about.

The burden of proof is on the plaintiff to prove that. We don't have to prove anything. But we will. We will. We will bring witnesses here, and we will present a case that will show everything that you just heard was false.

Now, let me start and talk to you about these plaintiffs. You were shown pictures of them. And absolutely they were individuals, they are all different. And let me say to each and every one of you who was introduced, on my behalf, on behalf of my team, and on behalf of the men and women at Johnson & Johnson, we are very, very sorry about what has happened to you.

Cancer is a terrible thing. And I told you during the voir dire process that this has touched almost everybody's life. I told you that it had touched my life.

And I know each and every one of you when we talked during the voir dire that it probably touched your life, and that's why we talked about it.

But what's important in this case as we talked about and as the judge said, is that we've got to set sympathy aside. And we've got to begin together the journey to discover the scientific truth. And that's the journey

11:24:59 1 that I'm going to speak about.
11:25:02 2 Plaintiffs' Counsel I

Plaintiffs' Counsel has said that the only thing that matters is that the plaintiffs used talc and that they got ovarian cancer. There are a bunch of steps that are missing because that's not how cancer works. Millions of women who used baby powder have not gotten cancer. And most who have ovarian cancer did not use baby powder.

We're not going to tell you here exactly what caused the cancer in each of these individuals. That's impossible to know through science, and it's not our burden of proof.

We are going to tell you one thing that the evidence will show. It wasn't Johnson & Johnson's product that had any role here.

We also know two very, very other important things, ladies and gentlemen. Each of these plaintiffs had a doctor who took care of them. There will be no evidence from the plaintiff that any doctor who took care of them outside of the courtroom told them that the use of baby powder had anything to do with their ovarian cancer.

And some of these doctors were asked that question. And you will hear evidence about what they said. These were the doctors outside of the courtroom who were responsible for caring for these plaintiffs.

The second thing that you will hear in the

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evidence is that the people who told them about talc and ovarian cancer were lawyers' advertisements. Each and every plaintiff will tell you that they heard about talc and ovarian cancer from lawyers' advertisements, not from doctors.

And I will tell you, ladies and gentlemen, that lawyers may think they're a lot of things, but they're not cancer doctors. We will present evidence from cancer doctors.

I've got three of them up here. When it's our turn, and that will be probably three weeks from now, three long weeks. I have to sit over there, and I have to watch, and I have to hear things that I know are not true.

When it's our turn, we will bring three cancer doctors here. They're called gynecological oncologists, cancer doctors, whose specialty is ovarian cancer.

Dr. Cheryl Saenz, from California. Eric Holcomb in the middle from New York. Warner Huh from Alabama. Together, 70 years of experience dealing with people in real life, not in a courtroom, in real life. And every one of these doctors gets asked the question when they treated their hundreds of patients with ovarian cancer. Why me? How did this happen?

And they answer that question for their patients.

They've taken a look at all of the medical records of the

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plaintiffs, and they will tell you as cancer doctors, not as people who come into a courtroom getting paid millions of dollars to testify, they will tell you that talcum powder played no role in the ovarian cancer of these patients.

And they will base this on scientific truth. You will hear in this case about very important studies. And I've listened over here for an hour and 15 minutes, and I said to myself, when will Plaintiffs tell you about these studies? Not a peep. Not a peep.

There have been studies for the last 20 years on this exact question. Does this talcum powder product have any role in ovarian cancer? 181,000 women have been studied.

Ladies and gentlemen, that's more women that are in St. Louis. More 20 years, women have been studied to see what the science is. About whether or not talc has any role in ovarian cancer. And you will hear about these studies, and the evidence will be that these studies show that there is no role, whatever is in the baby powder, and we will present evidence there's not asbestos, but this product has been studied and this is what the evidence has shown.

I'm going to talk really about three things. That
Johnson & Johnson acted responsibly in selling its products.
That decades of testing confirm that Johnson & Johnson
products do not contain asbestos. And that talcum powder

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use does not cause ovarian cancer. Those are the three things I'm going to talk about.

But let me first tell you a little bit about Johnson & Johnson. Because they were attacked. The evidence will show that they acted responsibly.

Where did the company start? 1886. Three brothers; Edward, Robert, and James, came to Brunswick, New Jersey. And you can see in the background the building that they started. That's where the company is located today. 1886 they started.

One of the first products that they sold was

Johnson & Johnson's Baby Powder. And I have up here you can
see on this old piece of brown paper, the Johnson & Johnson
signature. That's the signature of the founders of this
company.

And you heard motive. It was about money. This is about money. False. Johnson & Johnson's Baby Powder, the evidence will show, is actually not a real money-maker for the company. In a given year in this state, the revenues are about \$300,000.

But make no bones about that, this is an important product. And it's an important product because the signature of the founders are on every bottle. And they know that this is about trust. This is about the trust of Johnson & Johnson. Because they know that the people who

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use this product are mothers and babies, and these are Johnson & Johnson's customers. So this is about trust.

people from Johnson & Johnson. You will when we present our case. And we'll bring two witnesses for you to hear.

Dr. Susan Nicholson and Dr. John Hopkins. Dr. Nicholson is a medical doctor. She is very important when it comes to women's health. It is one of the key people at the company about making sure that baby products are safe. So safe that she uses them herself.

And Plaintiffs' Counsel said he wants to hear from

Dr. John Hopkins worked at Johnson & Johnson for more than 20 years. He's over in England now. He is a toxicologist. Three kids, eight grandchildren. His family uses Johnson & Johnson's Baby Powder.

Now, I want to stop right there and make sure that what I just said is clear. Because there were accusations made about motive, about knowledge, hiding things. These are the people who know the information. And they use the product themselves and with their families.

Common sense is something that I'm going to be talking about a lot here. That will be the best evidence that the product is safe.

So what will the evidence show? That decades of testing confirm that Johnson & Johnson's talc does not contain asbestos.

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These are some of the institutions, laboratories, and universities where scientists have looked at Johnson & Johnson's Baby Powder.

Plaintiffs' Counsel talked about there was rigging going on. There must have been some good rigging if all of these institutions, labs and universities who did independent testing, all concluded that there was no asbestos in Johnson & Johnson's Baby Powder. And these weren't just isolated tests. We're talking about 50 years of testing of Johnson & Johnson's products.

The FDA, in charge of the safety of consumer products; NIOSH, you'll hear about NIOSH; the National Institute of Occupational Safety and Health, responsible for worker safety; Illinois EPA. The Geological Society of the United States. And all of these laboratories have looked at the same question that Plaintiffs are talking about here.

Scientists from those universities. MIT, a fella named Mr. Burger. Princeton University, Gordon Brown. All of these individuals, some of the top scientists, independent, looked at this question.

And you will hear evidence from all of them.

Harvard School of Public Health, Mount Sinai Hospital in New

York, known in asbestos as one of the most important
hospitals studying asbestos.

All of these institutions, not hired in a lawsuit,

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but before anyone even thought through lawyer advertising of a lawsuit, did their testing. And it was their job to do it right. And they did.

So what is talc? You saw the things up there of the marbled meat. It may have been kind of cute, but has nothing to do with what talc is. Talc is not asbestos.

Talc is soft and platy. You put it in your hands and you can break it. It's one of the softest minerals there is.

You look under a microscope. You see talc on one side, asbestos on the other. You can see the plates of the talc, which is what makes it smooth on your skin.

When you see asbestos, you can see the fibers. Hard, long. If those get on your skin, they're prickly, they don't do what the talc does. And Johnson & Johnson doesn't want asbestos in its talc. And that's why it tested, that's why it hired the best scientists, and that's why it was so careful to make sure that there wasn't.

There was statements made by the plaintiffs that there's no such thing as talc that doesn't have asbestos in it. Back to the meat picture. That's just false. And you don't need to hear me say it, listen to what the American Cancer Society says.

All talcum products used in homes in the United States have been asbestos-free since the 1970s. On their website today. And Johnson & Johnson's talc has been

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asbestos-free from the beginning. FDA. Large deposits of high purity asbestos-free talc do exist. That's what the FDA says. Not a lawyer, but the FDA.

And I've even got better evidence for you. The first witness who the Plaintiffs are going to call. Listen carefully for this. Alice Blount, who the plaintiffs spoke about. We asked her this: If the experts for the plaintiffs come in here and say there's no such thing as asbestos-free talc; is that true?

"ANSWER: No."

For an hour and a half, you saw the meat with the marble on it acting like there's no such thing as talc without asbestos. Their only witness is going to disprove what was just said to you. First witness in the case. Please listen carefully for this. It will be when my colleague, Mr. Dubin, is asking questions. You'll recognize that.

There are two types of talc, which is very important. There's industrial grade talc, which at certain times Johnson & Johnson mined. Not anywhere near as pure as cosmetic talc.

Cosmetic talc, very, very small part of the market and has to meet very high purity standards. But it's very important to keep these differences in mind. Because when you look at a document that says, ooh, I found an asbestos 11:41:21 1 11:41:29 2 11:41:32 3 11:41:35 4 11:41:38 5 11:41:44 6 11:41:51 7 11:41:57 8 11:42:01 9 11:42:03 10 11:42:05 11 11:42:11 12 11:42:14 13 11:42:21 14 11:42:26 15 11:42:37 16 11:42:38 17 11:42:42 18 11:42:49 19 11:42:56 20 11:43:02 21 11:43:05 22 11:43:09 23 24 11:43:14

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fiber, it won't be from cosmetic grade talc that's used in baby powder.

Be careful, because there's some tricks going on here, and I'm going to talk about them as I proceed.

Talc is in every day products. Talc, you heard me say it in voir dire, it's used going back to Egyptian times. It's in olive oil, soap, sunblock, gum. When you open up a wrapper and you feel that kind of powdery stuff, there's powder on it.

There are baby powder products on the market today. They've been on the market for hundreds of years. And wouldn't common sense say to you that if there's asbestos in all talc, how come people haven't said that if it's been used for centuries and centuries, and now suddenly the lawyer advertising, all the talc has asbestos in it and causes ovarian cancer.

Some of the actual ovarian cancer drugs that these plaintiffs used have talc in them. How could it be that doctors are prescribing a medication to somebody with ovarian cancer and putting talc in it when we're now told that that causes the ovarian cancer?

We didn't check common sense outside of the courtroom when we came here to hear this case. Thousands of products have talc in them. Today. Decades ago.

So, let me give you a little bit of an overview, a

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little bit of history here that I hope will help you see the evidence.

Johnson & Johnson mined talc from three sources.

Originally Italy, in a mine that was first used in the
1900s. Then in Vermont, and then in China. So as you hear
the evidence, it's important to keep time frame in mind.

Because we're talking about three different deposits.

But what's common to all of these deposits is that Johnson & Johnson, before it went anywhere to get talc, was careful. And there are deposits that Johnson & Johnson looked at but didn't mine from because it wasn't pure enough for them.

So what's going to be the evidence? A little bit about mining, because this is going to be important. There are different steps. You select a mine, you then take the talc out. You process it at a mill. You wash and float it. Johnson & Johnson had a 32-step process for making talc pure, 32 steps in manufacturing. And then it's bottled.

Ladies and gentlemen, the evidence will be that Johnson & Johnson tested at every step of that process. Every single step. So let's start from step one. Selecting a mine.

Val Chisone, Italy is where Johnson & Johnson first started getting talc from. And you'll see evidence, this in a 2017 article, that talc that was mined and

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processed there is free from asbestos. Not my words, this appears in a scientific publication written by a number of people with expertise in the field.

And when these articles get published, they have to be reviewed by peers to make sure that they're good science. Their words, not mine.

Dr. Fred Pooley, Plaintiffs referred to him. He is a world-renowned geologist. He's from Cardiff University, Cardiff is over in Wales. Very famous university here for studying dust diseases. You'll see him cited by the World Health Organization as one of the leading experts on deposits.

He's a mining engineer and a miner himself. He grew up as a miner and he's been to these deposits.

Consultant to the World Health Organization, NIOSH, the EPA, and something called the British Medical Research Council.

They're the top dogs in England, and they look to him.

He visited both Italy and Vermont himself. And he pulled hundreds of samples to determine whether or not there was asbestos there. And he looked at samples going back to 1949. And he issued reports. Here's one of them.

Looking at the Italian mine samples, he says no chrysotile was found. And you're going to learn about the differences in asbestos. Don't feel right now that have you to know all of it, you'll get some science about this. And

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I know this is new and it may be hard. But you'll see that there are difference kinds of asbestos. One is chrysotile.

Dr. Pooley says here that no chrysotile was found at the mine or in the samples. Some tremolite was located, but it was not asbestiform in character and has not been detected in five zero talc. Five zero talc is the Italian talc. Five zeros. You may see that in some of the documents. That's the Italian talc, that's what they called it.

He said it has not been detected in the talc imported into Great Britain for the past year, nor in shipments dating back to 1949. 1949 he looked.

So you see this word "asbestiform." That's asbestos, asbestiform. You will see that word a lot. It's very important to know in this case that when -- there's asbestiform version of something and a non-asbestiform version.

And I'm showing you a picture here of tremolite. You see the mineral on one side. That is non-asbestiform. And you see the asbestiform version of tremolite on the other side. Most everything in the earth is the mineral non-asbestiform tremolite.

It's in many places in the earth's crust. It is very rare to see the asbestiform version of tremolite. And you will hear evidence that if you break up that tremolite 11:49:14 1 11:49:21 2 11:49:23 3 11:49:26 4 11:49:31 5 11:49:36 6 11:49:40 7 11:49:45 8 11:49:47 9 11:49:50 10 11:49:54 11 11:49:59 12 11:50:02 13 11:50:06 14 11:50:09 15 11:50:14 16 11:50:21 17 11:50:25 18 11:50:27 19 11:50:30 20

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mineral, that doesn't give asbestiform tremolite. That does not give you asbestos.

And you'll hear that from the experts, and that's exactly what Dr. Pooley said. I saw in small parts when I took samples, not where they actually do the mining, but in outskirt areas. I did see small amounts of non-asbestiform tremolite. But that's not asbestos. And that's what the evidence will be.

You will see that there are different kinds of asbestos, which is important, because people who know this when they go inspect mines, you can see it. Look at the different colors, ladies and gentlemen. Amosite brown, mostly from Africa.

These are from all different parts of the world.

And when mineralogists go to look at a deposit, they can see this. It's most often visible to the naked eye. Talc is over there to the right. You can see the talc is not asbestos.

Dr. Sanchez will be a witness who when it's our turn we will present. Ph.D. geologist. You can see two photos of him. He's been to these deposits. He visited Italy and he studied the geology. And you'll hear from him when it's our turn.

He took samples of the Italian talc ore in the surrounding area and he looked at historical testing data.

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And what did he find? No asbestos. He's a geologist. And be very, very on your toes when you hear about the expertise on the plaintiffs' side. Will they bring into the court for you somebody who is a geologist and who's actually gone to these deposits?

Vermont. This you will see in evidence from NIOSH and the Harvard School of Public Health in 1979. These are their words, not the lawyers' words. That geologic studies going back to the early 1900s have shown that the Vermont talc deposits contain no asbestos.

And the reason this came about is because the Harvard School of Public Health and NIOSH wanted to study the talc workers in Vermont, and they wanted to see if talc without asbestos or without quartz had health effects.

And so they specifically picked this area because there was no asbestos. And they say it goes back to the early 1900s. Their words, not mine.

Dr. Pooley went to Vermont as well. And he took samples. As you can see here, there were amphibole minerals, not asbestos, but a mineral in discrete location, but it wasn't throughout the tale, and they were not asbestiform in character. This is what Dr. Pooley wrote back in 1972 before litigation. But to do good science.

The McCrone Group. Walter and Lucy McCrone. Unfortunately, they are both deceased. They are the

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pioneers in what you will learn about in this case, microscopy. They were the best. And when Johnson & Johnson wanted to hear and make sure that there wasn't asbestos, they went to the best.

An interesting thing about Walter McCrone, you see up there judgment day for the Shroud of Turin. When there was a debate among historians about whether or not Jesus Christ had been buried in a certain shroud, they called a bunch of experts to try to see if it was real.

One of the people they called was Walter McCrone.

One of the leading microscopists in the world. He wrote the book. And he's the person who Johnson & Johnson looked to.

Five years of studying that he did of the talc deposit in Vermont, the source that Johnson & Johnson was using. After a study that had been done, you'll see internal documents from Johnson & Johnson. We can say with greater than 99.9 percent certainty that the ores and materials produced from the ore at Windsor Mineral are free from asbestos or asbestiform materials.

In 1987, you'll see from McCrone what I call a 15-year lookback. Reporting to a customer who said I wonder if there's asbestos in that deposit. These were not done for litigation. These reports were done before anyone started advertising. These reports were done to tell people the scientific truth.

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So, in this document, which is a very important piece of evidence, the folks at McCrone write and say: We have been continuously monitoring composite samples at Windsor using transmission microscopy, TEM, you'll hear a lot about in this case. And they say it's the most sensitive technique for fine asbestos fibers.

So when I heard the plaintiffs say something got rigged, I don't know what he was talking about. Because the best scientists in the United States, if not the world on this topic, not people who get hired to come into court and get paid to give litigation opinions, but people whose job it is and life it is to get the answer right, says here after 15 years of studying the Vermont deposit, that the Windsor product is free of asbestos. Windsor is Windsor, Vermont.

Johnson & Johnson, in about 1965, bought the company called Windsor Mineral and they own this deposit in Windsor, Vermont. They did two years of due diligence before they bought it, and now you see a 15-year report here of a company that continuously monitored using the most sensitive techniques, and they say it is free of asbestos.

They talk about something here called composite samples, which I think is important, because the suggestion was, oh, nobody really tested a lot. When we go inside a mill in my five-step process and we look at how talc is

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processed and tested, you'll see that talc kind of comes off of a conveyer belt, and on that conveyer belt they create samples for testing, and at the bottom would be the sample.

How do they do it? Every single hour off of that conveyer belt they take an amount of the talc. Every hour, every shift, every working day, they do this.

And you look at a calendar and you see that this was done every day, every shift, every working hour. And you will see that there were over a hundred thousand different samples taken.

And it wasn't just one month. It was every month for years. On top of that there was quarterly sampling done by Johnson & Johnson itself. They would get quarterly composites and it would send them off to McCrone. So you had every month and every quarter. And this was for all of these years that this was done. Every month, every quarter, there was no asbestos found.

And it wasn't just McCrone who did this. I talked to you about NIOSH and Harvard. They also went and did sampling, and you can see here that they say that they did something called microscope analysis, transmission electron microscopy, and x-ray diffraction with step scanning, and there were no asbestos in any of those samples.

How did they do this? You're going to learn in this case about testing. Three different ways of testing

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asbestos. X-ray diffraction. It allows you to see chemistry. It allows you to see the chemical makeup, which is very important.

Polarized light microscopy. Use light to look at what I would call context to make sure you don't have a forest and trees problem.

The TEM technology allows you to zoom in 20 to 30,000 times to look at something up close. Johnson & Johnson used all of those techniques to test for asbestos.

And it actually even went beyond that because it did audits that you will see where it not only used those three techniques which you will learn about, but it even went beyond and used something called differential thermal analysis. And you will learn about that in this case.

The evidence will show that to come in here and tell you that what they did was rigged was false. That Johnson & Johnson always went above and beyond what anybody ever did when it came to testing for talc.

You will see evidence that Johnson & Johnson owned Windsor Minerals in Vermont and it sold it in 1989. 1989. And down the road a company called Luzenac and then Imerys became the owner and the supplier.

They provided to Johnson & Johnson certifications, over a thousand. That the talc was tested didn't contain asbestos. Stack of documents here of tests that you'll see

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in this case. That will be the evidence that was done time and time again of this deposit.

Guangxi, China, was the third deposit. This deposit was also tested. It was tested by the FDA in 2009 and 2010. A one-year study where the FDA went and actually took asbestos bottles -- talc bottles off the shelf in Washington. And they tested Johnson & Johnson Baby Powder bottles using extremely sensitive methods that you'll hear about, and they detected no asbestos in those bottles.

Plaintiffs' Counsel talked about Dr. Longo, who's one of their experts. You'll learn about expert witnesses. He got about 30 bottles or so, most of them were off of eBay and given to him by lawyers. But he actually went and got off the shelves sealed products that are on the market. And he found no asbestos in the products that he tested off the shelf.

So what is Plaintiffs' case going to be based on? The first thing it's going to be based on, something that I call a false alarm. Because in 1971, there was front page news about whether or not there was asbestos in talc. A scientist at Mount Sinai Hospital named Dr. Arthur Langer thought he saw asbestos in talc.

And an individual was running for mayor in New York named Kretchmer, got some headlines. This was all over the papers. That there could be asbestos in talc.

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So what did Johnson & Johnson do? All of their information was that there was no asbestos in any of their talc. And this was of great concern to them. They turned to the best experts available.

Cardiff University, I mentioned, over in Wales. McCrone, I told you about. Colorado School of Mines, an actual school in Colorado that teaches mineralogy, the people who want to get into that.

I won't pronounce -- my Italian is not good, it's really nonexistent, so I won't even say the Di Torino University at the bottom, but I do know it's the best in Italy, and looked very carefully at Val Chisone. Dartmouth, RR Reynolds, one of the best geologists in the country, they reached out to. MIT, Mr. Burger; Princeton, Gordon Brown.

These scientists all looked at whether or not there was asbestos. They all said there was no asbestos in the talc using the best test methods available. This is back in the 1970s that this issue came up. This is not new, ladies and gentlemen. This was already done and talked about and decided in the 1970s.

The FDA got involved after the front page articles hit the media, and they said we got to look at this. They did a four-year investigation. In their words, intensive.

Testing was done. Johnson & Johnson turned over test results to them. Four-year intensive investigation.

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At the end, the FDA and Mount Sinai Hospital, which is where Dr. Langer was from, they all concluded that there was no asbestos in any of the talc. And it was front page news. Hundred U.S. newspapers carried a corrected story that looked at all of this and said we were wrong in 1971. We've looked at this. And there's no asbestos in Johnson & Johnson's talc.

1976. This was out there. Scientific studies have been out there talking about talc and ovarian cancer going back to the 1980s. So when the plaintiff said to you there was a secret, it wasn't a very well kept secret, ladies and gentlemen.

Because scientists have been looking at this question going back to the 1970s. And they actually take the product and they test it. And they look at the people who use it and see if they're getting sick because products like this that have been on the market for over a hundred years, if there was a problem, common sense tells you that you would know. And the scientific studies will show that there is no problem. And it's not just one study. It's a lot.

So what are the plaintiffs going to do? Well, this is an advertisement for one of their experts, Dr. Longo. Goes back away. He's been doing this for a long time. A long time such that he'll probably tell you that

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he's made \$30 million coming into court being hired by Plaintiffs to try to convince people that there's asbestos in talc.

But let's ask him when he's here. The FDA or NIOSH, when they wanted to know the answer, or Mount Sinai Hospital, did they bring him in? What he does is testify thousands of times in courtrooms, as this ad shows you, to get ready for the toughest meeting of his life, when he comes into a courtroom. That's the toughest meeting for him.

The scientists that I showed you, the McCrone, the geologists, the folks at NIOSH, the folks at FDA. Their job was to get this right. Not to come into a courtroom and get paid \$30 million. And you will see the evidence will be that he's got a big business going. It's not just him. He's got a lot of people who work for him to come in and try to convince juries that there's asbestos in talc. Talking about rigging testing.

Let me show you what Johnson & Johnson does. Those are the tests that it does. What will the plaintiffs' experts do? They're only going to do one of the test methods. So somehow our client is being criticized for going above and beyond. You will be the judges of who is doing the rigging.

What the plaintiffs will do is now suddenly

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everything asbestos, even if it's not. So they'll take a TEM test and look at something, but they won't look at actually what's happening around it.

We will look at the whole picture. And we've been looking at the whole picture going back to the early 1970s, if not beyond. Doing all of the tests. Giving all of the context. And you all will be judged of is it best to go above and beyond and do all tests, or is it best to do one.

Plaintiffs talked a lot about Alice Blount. Well, you're going to hear a lot about a paper she wrote in 1990 to 1991. There's no mention in that paper of whose product is being tested. It doesn't say the brand. She says she tested Johnson & Johnson products. But she doesn't have any data for you to see or for us to see.

At her deposition, which you'll hear about, she came with a bottle of baby powder. We wanted to test it to see what was there. She wouldn't allow us to test it.

So you'll hear a stipulation, and the judge will tell you that when the parties agree to something, you can take it to the bank. So we wanted to know if you're going to come into a court and say that you see asbestos, you got anything to back it up? Can we please see it because we'd like to see if it's truthful.

So you'll see here that the parties have agreed that after this deposition happened, we asked for the data.

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Can we please have it? And she didn't maintain any documents or data for you to see or for us to see.

Johnson & Johnson authorized McCrone to give all of its testing to the FDA. And McCrone did a lot of testing. You'll see this evidence where McCrone said to Johnson & Johnson going back to the '70s, can we give all of your testing data to the FDA? There was a claim here about secret. Not wanting to turn things over.

Johnson & Johnson wrote to McCrone and said: You're granted permission to turn over our test results on our samples. Johnson & Johnson had nothing to hide. It actually gave permission to share all of its test results.

The FDA, in 1986, evaluating the test results and all of the information, says that there's no need to require a warning label on cosmetic talc. This is from the FDA.

This isn't from Johnson & Johnson. In 1986.

Citizens have the right to go to the FDA and say we think a warning label should be put on this product. And the FDA says there is no need to require a warning label. That's the FDA's job to decide if a warning label should be on the product.

In 2014, you will see evidence from the FDA that when used as intended, talc presents no health risks to the consumer. A request had been made for a warning label. And the FDA said that that was denied because there's no health

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risk. This is the words of the FDA. Not Johnson & Johnson.

So, what will the evidence show on talc and whether it causes or doesn't ovarian cancer? The evidence will be that it does not. And I want to come back to these studies that I mentioned in the beginning, because they are such important evidence, and the plaintiffs didn't even mention them to you.

Because there was a suggestion that Johnson & Johnson was influencing people. Ladies and gentlemen, these studies of over 180,000 people were sponsored by the National Cancer Institute in Washington, D.C. And the institutions that did these studies were Harvard Medical School and Brigham and Women's Hospital, which is the hospital that's connected to the Harvard Medical School.

And in all of these studies, 181,860 women were looked at. And these were the women, the evidence will show, who used the products that are at issue in this case. 181,000 people. And these published studies say that there's no risk.

So what about asbestos and ovarian cancer? You'll see this from IARC -- because I want to talk to you about focusing on the right studies. You'll see this from IARC, which is part of something called the World Health Organization.

And they say here that a causal association

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between exposure to asbestos and cancer of the ovary was clearly established. But they talk about heavy occupational exposure to asbestos. Heavy occupational exposure. People who work in factories.

In fact, some of these studies go back to World War II, where women were working putting gas masks together and around crocidolite asbestos. Very important.

Crocidolite, the most harmful of any kind of asbestos. And these were people around asbestos every single day, and it was crocidolite asbestos.

Johnson & Johnson's Baby Powder doesn't contain asbestos. And Johnson & Johnson's Baby Powder is not heavy occupational exposure. That's what this is about. It's not the right studies that the plaintiffs are going to talk to you about.

And, in fact, people have now come out and have said IARC maybe have jumped the gun, even on these occupational studies. This is from a study that just -- 2011, saying that IARC was premature in what they said was not even wholly supported by the evidence.

This is very important, ladies and gentlemen.

When we were doing voir dire, you remember mention of mesothelioma. There are certain diseases that are typically tied to asbestos. Asbestosis, as the name would suggest, mesothelioma is almost always only asbestos. And something

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called pleural plaques, which is a thickening in the lungs, kind of a calcification, if you will.

Not one of these plaintiffs has any of these typical asbestos diseases. Not one. And if you would say to yourself common sense, if somebody's exposed to a lot of asbestos, maybe you would see some of the hallmarks of diseases that are typically associated with it.

Well, we did ask one of the treaters of one of the plaintiffs here on this question of does talc cause ovarian cancer. And this is testimony you'll hear by way of a deposition from somebody named Dr. Roush. He was the treating doctor of a plaintiff, Krystal Kim, and the plaintiffs reached out to him before he was going to go under oath, and they asked him, tell me what you recall in terms of the preliminary questions you were asked.

And these were questions from the lawyer before this gentleman, this doctor, was going to testify. She -- the plaintiffs' lawyer, asked me would I let my wife and daughter use talcum powder? And I said yes.

MR. LANIER: Judge, I am going to object to anything outside of the motions in limine, for the record.

MR. BICKS: This is testimony, your Honor.

THE COURT: Overruled. We'll proceed.

MR. BICKS: This is from one of the doctors who took care of one of the plaintiffs. One of the doctors

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responsible for answering the question of is this safe when people ask? And this is what the doctor for one of the plaintiffs said in this case.

So what did cause Plaintiffs' ovarian cancer?
That's what we're all going to be wondering about. This is from the Stanford website where one of the experts that Plaintiffs' Counsel told you about, the one who's going to cure cancer, I hope he does, I bet we all do.

But on their website, they say something that is the scientific truth. We don't know for certain what causes ovarian cancer. We do know about risk factors. And remember, ladies and gentlemen, burden of proof. The plaintiff has to show you that what we did caused it. But the very own website of their expert says we don't know for certain. And we don't know for certain, but we do know something about risk factors.

And what are those risk factors? The key ones are genetic. You may have heard of something BRCA. Breast cancer is what that stands for, one and two. It's a gene that some people have that increases your chances of getting ovarian cancer.

Some of the plaintiffs have that gene. Personal history and family history of cancer are really important here. There are other risk factors as well, but those genetic ones and the family history are really important.

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And on those websites to the right of some of the leading experts, nobody says that talc is the cause of ovarian cancer. Or even a risk factor. It's these other things.

There are 28 genes. You'll learn about genetics here that people now look at that are tied to ovarian cancer. And probably by the time we finish this trial, there will be more discoveries of more genes. We're learning more about genes every single day and these genes are tied to ovarian cancer.

And you can test for these genes with a prick and a little bit of a blood sample. And you will see in this case, ladies and gentlemen, that most of these plaintiffs have not been tested for all of these genes. And I can understand why. I can understand why. But we are in a court, and if those tests were done of everyone we would have information, we have it as to some, but not as to all.

And so this is what you will hear about the family histories of these plaintiffs. Not one of these plaintiffs, unfortunately, has avoided history of cancer. And you will hear evidence about family history of these cancers that are unfortunately within the history of our plaintiffs in this case.

And you will see that this history is what the doctors who do this day in and day out will tell you are the

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real risk factors.

You will hear -- I talked to you about tissue testing, somebody named Dr. Rigler. Plaintiffs referred to this. 22 plaintiffs. He didn't test 14 of them to look inside the tissue. And he could have done it. But he didn't do it.

What the evidence will be here as to four of the plaintiffs, there was no asbestos even in the ovaries. One of the plaintiffs had crocidolite. And remember I mentioned that. And if you listen very carefully to what Plaintiffs' Counsel told you, crocidolite isn't even in any talc deposit, even under that marble with the meat that he put up under his theory.

Someone was found to have crocidolite, and we'll talk to you about the other three when we present our evidence. But I have a question mark there. About what was actually found.

Fourteen of the plaintiffs aren't even tested, yet we're in court here being accused of hiding information from you.

Asbestos is everywhere. And this is important to remember. That just because somebody sees asbestos somewhere, it is in the atmosphere, and their experts will say to you that everybody, you, me, everyone has asbestos in their tissue, because of what is in the atmosphere.

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I don't think there will be any dispute about that. And this comes back to burden of proof. Because if that's true, and it is, that asbestos is everywhere, how could somebody possibly say that it has something to do with Johnson & Johnson? When the evidence will be that we don't even have asbestos in our talc?

It's in homes, it's in roofs, it's in bathrooms, it's in kitchens, it's in living areas. In so many different kinds of products. Everybody has been exposed to it.

So what to watch for from the plaintiffs.

Tremolite versus tremolite asbestos. They're going to say -- and see the word "tremolite" and say, uh, gotcha.

But tremolite is not asbestos. It's a mineral.

Attorney questions versus witness answers. Judge Burlison told you that attorneys' statements are not evidence. Listen very carefully when there are questions asked. Are the questions asked to somebody, tell me what happened, or isn't it a fact that after you found asbestos and then you hid it and didn't tell somebody, that you weren't being truthful, isn't that true?

That's attorney testimony. And listen very carefully for that. That's not evidence when you hear that. And you'll see a lot of that.

Litigation evidence versus real world evidence. I

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listened very carefully to what the judge said, and he said in his instructions when you look at something, consider if they're tied to a party or if there's somebody who's got no skin in the game. And when you listen to the evidence that we present and you compare it to what the plaintiffs are presenting, you'll see that they're presenting litigation evidence and not real world evidence.

And then finally, the connection between test results and body powders. Johnson & Johnson was looking at multiple different talc deposits over time. Some that it didn't go to, including in California. Some over in Europe that it didn't use. And when you see test results, you have to be very, very careful that somebody isn't taking something out of context.

Are they talking about the deposits that are used for cosmetic talc? Or are they trying to misdirect and use the scare tactic? Very careful when this comes up.

You're going to hear about a product called Shimmer that was bottled in Union, Missouri, for a few years. A Shower to Shower product that had a little bit of glitter in it. It was not successful.

As the plaintiffs told you, 17 plaintiffs in this case are not even from Missouri. Five are. The plaintiffs had to fill out fact sheets, ladies and gentlemen, and tell us what products that they used so we could investigate.

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And so the question was: Have you ever used Johnson's Baby Powder. They had to say what was it, what did it look like. White plastic bottle. Shower to Shower came in three different colors. But not -- Shimmer had a gold top. Wasn't one of these.

Here's testimony from one of the plaintiffs. I met with an attorney, I thought about it last night, I dreamed after my meeting in my whimsical ways that I saw something that was gold. So then fact sheets, not one plaintiff came here and said they ever used the Shimmer product. Not one.

And then now fact sheets are getting changed. I used a cream-colored bottle with a gold knob after I had meetings. And it wasn't just one person, which could be understandable, because memories are off. But 12 plaintiffs now change all the fact sheets that were submitted in the case, and now 12 plaintiffs are saying that they used a product with a gold top that was made in this state for a few years.

You, ladies and gentlemen, will have to evaluate that. One plaintiff came to the deposition -- we wanted to see what products did you use, please bring it with you. One came to the deposition and said is this the product that you used since you were born?

"ANSWER: Yes."

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Would you mind holding it and reading to the front of the label, if you can see through the bag, that is.

Johnson's Baby Powder. Pure corn starch. Corn starch doesn't even have talc in it, ladies and gentlemen. And this is what the plaintiff brought to her deposition.

Memories can be off, no question about that. But this is what the evidence that came out during our depositions.

So, at the end, the question is, is there asbestos in Johnson & Johnson's products? We believe and have always believed that there isn't. Independent laboratories said there's no asbestos. Universities and research centers said there's no asbestos. Government agencies, no asbestos. Johnson & Johnson's testing, no asbestos. The talc suppliers, certificates, no asbestos.

Who's going to say there's asbestos? The false alarm. The plaintiffs' litigation experts are going to come in here and say that.

There's been a claim here that somehow what we were told and what we said was different from what we believed. That, ladies and gentlemen, is not true.

We go inside and we look at what the people at Johnson & Johnson believe. It's that their powders are safe for use for babies and adults. That's why Dr. Nicholson uses it. That's why Dr. John Hopkins uses it, their

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families. And that's common sense.

So the evidence will show in the end that Plaintiffs cannot meet their burden that Johnson & Johnson products did not cause any cancer in this case.

So let me say thank you. I always am the one who's getting near the lunch hour, and I hate to do that, but this is so important. So let me say one final comment about thank yous.

And it goes beyond thanking you for your time here and taking you away from your lives. Which we are hugely thankful for. It's thanking you for the commitment you made when you raised your right hand and swore to listen to the evidence and follow the law.

Because during the voir dire process, I told you that this was going to be an emotional case. And I told you that that's something that we were worried about. Because we all feel sympathy for these Plaintiffs, not one of us doesn't. But we have to set it aside. And I want to thank you for your commitment to do that.

And then one final thing. We go second. You're not going to hear from us for three weeks. Please, keep an open mind. Remember, you just heard from me over this last hour and 20 minutes a bunch of stuff that you didn't hear when the plaintiffs' counsel got up.

So, please, keep an open mind and wait until you

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hear, as Judge Burlison asked, and said all of the evidence. I thank each and every one of you. I know this is going to be tough. But it's real important.

And on behalf of Johnson & Johnson, we are grateful for what you're doing. Thank you very much.

THE COURT: Thank you, Mr. Bicks. All right. Ladies and gentlemen, we're going to have our lunch break here. It's about 20 minutes till one. If you could be upstairs at 10 minutes to two. Gives you about an hour and 10 minutes for lunch. So let's call it 10 minutes to two.

Once again, let me remind you of what we discussed. While you're on your lunch break, do not discuss the case among yourselves, with others, or permit anyone to discuss it within your hearing.

Do not communicate with others about the case. Do not do any research or investigation on your own. And, also, if you find yourself in a situation where information is trying to come your way, please remove yourself from that information and report it to the sheriff.

Okay. Thanks for your work. We'll see you in about an hour and 10 minutes upstairs. You are excused.

(The following proceedings were had in open court, outside the presence and hearing of the jury:)

THE COURT: All right. You may be seated. So, Mr. Lanier, this afternoon we have.