AFRICA'S FUNDING LANDSCAPE

\$1.27 bin funding identified 166 disclosed deals (98 + 68) \$50K to \$200M ticket size range made in 2019

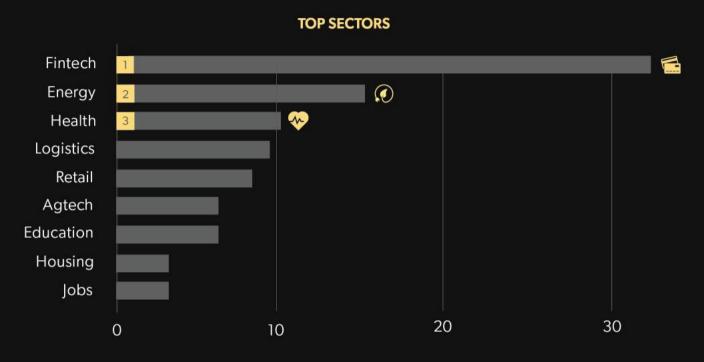


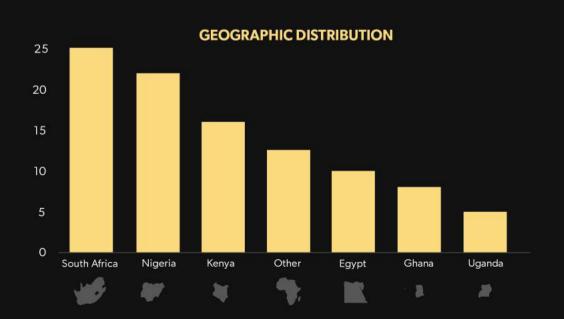
DATA ON\$1M+ DEALS BY:



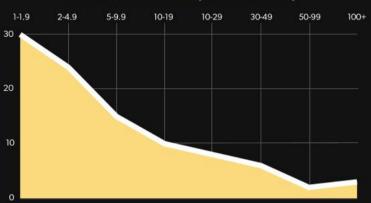


2019 FUNDING IN AFRICA'S STARTUPS: \$1,000,000+





DEAL SIZE RANGES (in \$\$ millions)



\$1.25 bln

in 98 disclosed deals above and \$1,000,000 made in 2019



RESEARCH AND DATA:



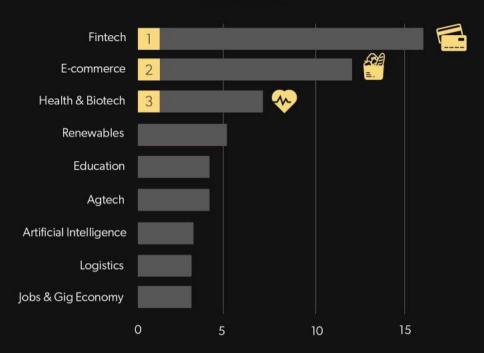
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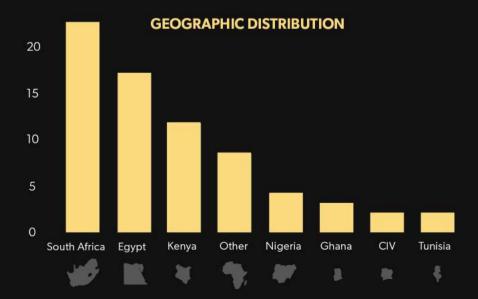


By Briter Bridg	jes as of D	ecembe	r 30th 20	19		
Company Name	Sector	Geography	Deal Size	Deal Size Range	Deal Announcement	Investors
Julaya	Fintech	Côte d'Ivoire		500-599K	December 2019	
UTU	Al	Kenya		500-599K	December 2019	
Raseedi	Telecom	Egypt		500-599K		500 Startups, EFG-EG, Falak Startups
Denta Carts	Health	Egypt		400-499K		AUC Angels, Asia Africa Investment & Consulting, 500 Startups
Farmshine	Agtech	Kenya	\$250,000	200-299K		Gray Matters Capital
GotBot	Al	South Africa	\$171,000	100-199K	December 2019	Microtraction
iSpani	Market Research	South Africa	\$170,000	100-199K	December 2019	Diageo Empowerment Trust SA
PocketJam	Fintech	South Africa	\$75,000	50-99K	December 2019	Crypto Valley Venture Capital
Bitsika	Fintech	Nigeria	\$65,000	50-99K	December 2019	Microtraction
Yellow	Renewables	Malawi	\$725,000	700-799K	November 2019	Undisclosed
Asilimia	Fintech	Kenya	\$350,000	300-399K	November 2019	Startupbootcamp AfriTech
Tripdizer	Travel	Egypt	\$300,000	300-399K	November 2019	500 Startups, Innoventures, Jamal El Dabal
Man Pro	Construction	Kenya	\$200,000	200-299K		Viktoria Business Angel Network, Pangea Accelerator
Liivestock Wealth	Agtech, Fintech	South Africa		100-199K		Alphacode Club
Gannet	Drones	South Africa	\$99,000	50-99K	November 2019	IndieGogo
GnuGRID	Renewable	Uganda	\$50,000		November 2019	
Hive	Mobility	Egypt		400-499K		Abdelmoneim Al-Adawy
Hello Paisa	Fintech	South Africa		100-199K		MasterCard Foundation
BAG Innovation	Education	Rwanda		100-199K		Undisclosed
Expand Cart	E-commerce	Egypt		100-199K		Betatron Accelerator
Printex Online	E-commerce	Egypt		100-199K		Mohamed Elbazz
DentX	Gig Economy	South Africa	\$68,000			Frederik Gerner, Bas Hochstenbach
Maungo Craft	E-commerce	Botswana	\$50,000			GoGettaz Agripreneur Prize
Zande Africa	E-commerce	South Africa	+	600-699K	September 2019	
Bright on Wealth	Fintech	South Africa		600-699K	September 2019	
Nuru	Renewables E-commerce	DRC		300-399K		Electrification Financing Initiative
Dabchy		Tunisia		300-399K 200-299K		500 Startups, Flat6Labs, Saudi Venture Capital (SVC), Vision Ventures, Daal Venture Capital
Erada Technology Alliance Glamera	Biotech, Health E-commerce	Mauritius		200-299K 200-299K		De Beers Group
RxAll Inc.	Health	Egypt	\$745,000.00		September 2019	Hello Tomorrow, HAX, Founders Factory Africa, Brinc
Flare	Health	Kenya		100-199K	September 2019	
Career 180	Jobs	Egypt		100-199K	September 2019	
Digemy	Education	South Africa	\$68,000			Greenwold Capital
Sesi Technologies	Agtech	Ghana	\$50,000			GoGettaz Agripreneur Prize
Ilara Health	Health	Kenva		700-799K		Esther Dyson, Nijhad Jamal, Aadil Mamujee, Selma Ribica, Shakir Merali.
uKeshe	Fintech	South Africa		500-599K		Fitech Ventures, Ocean on 76 Group
Fincheck	Fintech	South Africa		300-399K		Benatar Capital, Parktown Capital
Trolley	Logistics	Egypt		200-299K		Undisclosed
SignApps	Health	South Africa		500-599K		Allan Gray, Umkhathi Wethu Ventures
HotelOnline	E-commerce	Nigeria		300-399K	July 2019	
Mawingu Networks	Renewables	Kenya		200-299K	July 2019	
COLNN	Education	Egypt		100-199K		Ed Ventures
Smart Blade	Medtech	South Africa		600-699K		Savant Incubator
Orcas	Gig Economy	Egypt		500-599K		Ed Ventures, NFX Capital
The Sun Exchange	Fintech	South Africa	\$260,000	200-299K		Uprise.Africa
ScholarX	Education	Nigeria		100-199K	June 2019	
Taimba	Agtech	Kenya	\$100,000	100-199K	June 2019	Gray Matters Capital
Ozé	Fintech	Ghana	\$50,000	50-99K	June 2019	MEST
Snode Technologies	Big Data	South Africa	\$50,000	50-99K	June 2019	MEST
Waya Waya	Fintech	Kenya	\$50,000	50-99K	June 2019	MEST
Intergreatme	Regtech	South Africa	\$400,000	400-499K	May 2019	Uprise Africa
XPay	Fintech	Egypt	\$250,000	200-299K	May 2019	Undisclosed Angel Investors
Odiggo	E-commerce	Egypt	\$180,000	100-199K	May 2019	Saeed Al Jaberi
MVX	Logistics	Nigeria	\$100,000	100-199K	May 2019	Oui Capital, Neon Ventures, Zircon Marine
Brimore	E-commerce	Egypt	\$800,000	800-899K	April 2019	Algebra Ventures, Endure Capital, 500 Startups, Flat6Labs
Revix	Fintech	South Africa		700-799K	April 2019	Sabvest
KudiGO	Fintech	Ghana		400-499K		Founders Factory Africa
Africa Sokoni	E-commerce	Kenya		400-499K		Undisclosed European Angel investor
Kiro'o Games	Gaming	Cameroon		200-299K		Kiro'o Rebuntu
DigsConnect	E-commerce	South Africa		800-899K		Undisclosed
InvestSure	Insurance	South Africa		600-699K		Lireas Holdings, Compass Insure, 4Di Capital
Nala	Fintech	Tanzania		100-199K		y Combinator
Fancam	Sport	South Africa		100-199K		Stadia Ventures
Trella	Logistics	Egypt		600-699K		Algebra Ventures, Esther Dyson
Afrikea	E-commerce	Côte d'Ivoire		500-599K	February 2019	
Xineoh	Al	South Africa		500-599K	-	Pender West
Now Pay	Fintech	Egypt		600-699K	-	Endure Capital, 500 Startups
Vynd	Software	Tunisia	\$150,000	100-199K	January 2019	Flat6Labs

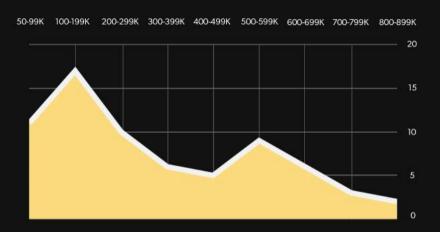
2019 FUNDING IN AFRICA'S STARTUPS: \$50,000 TO \$999,999*

TOP SECTORS





DEAL SIZE RANGES (in \$\$ thousands)



\$21.7 mln
in 69 disclosed deals between \$50,000
and \$999,999 made in 2019





Disclosed deals made in Africa's startups in 2019: \$1,000,000+

By Maxime Bayen, Greentec Capital Partners as of December 30th 2019

By Maxime	Bayen, (Greentec Ca	pital Pa	rtners as o	t December	30th 2019
Start-up name	Country HQ	Sector	Deal Size	Deal Size Range	Date Announced	Investors
Safeboda	Uganda	Logistics, Transport	Undisclosed		May-19	Allianz X
Lynk	Kenya	Jobs	Undisclosed		Jul-19	Lateral Capital, Cornerstone Group
Interswitch	Nigeria	Fintech	200.0	100M+	Nov-19	Visa Meituan-Dianping, GaoRong, Source Code Capital, Softbank Asia, BAI,
Opay	Nigeria	Fintech	120.0	100M+	Nov-19	Redpoint, IDG Capital, Sequoia China, GSR Ventures
A d. d.	N. C. C. C.	Education	100.0	10014	7 10	Generation Investment Management, Chan Zuckerberg Initiative, GV (Google
Andela	Nigeria	Education	100.0	100M+	Jan-19	Ventures), Spark Capital, CRE Venture Capital
Opay	Nigeria	Fintech	50.0	50-99M	Jul-19	Sequoia China, IDG Capital, Source Code Capital, Opera Mitsubishi Corporation, ENGIE, Bamboo Capital Partners, DOEN Participaties
Bbox	UK	Energy	50.0	50-99M	Aug-19	and MacKinnon, Bennett & Company (MKB)
Swvl	Egypt	Logistics, Transport	42.0	30-49M	Jun-19	Sweden's Vostok, Dubai-based BECO Capital, China's MSA, Endeavor Catalyst
Retail Capital	South Africa		41.7	30-49M	Mar-19	Crossfin
PalmPay Bbox	Nigeria UK	Fintech Energy	40.0 31.0	30-49M 30-49M	Nov-19 Jan-19	Transsion, NetEase, Mediatek Africa Infrastructure Investment Managers
ББОХ	OK	Litergy	31.0	30-43IVI	Jail-15	Goldman Sachs, Asia Africa Investment and Consulting, TLcom Capital, Y
Kobo360	Nigeria	Logistics, Transport	30.0	30-49M	Aug-19	Combinator, IFC + Nigerian commercial banks
Lori Systems	Kenya		30.0		Nov-19	Crystal Stream Capital; Iyinoluwa Aboyeji; Endeavor Catalyst; EchoVC Partners; Ryan Petersen; Raba; Apoletto Managers; Hillhouse Capital Group; Yuri Milner;
Lon Systems	Renyu	Logistics, Transport	30.0	30-49M	1101 15	Timon Capital
Tuine Feeds	1/	A:	20.0	10, 2014	O-+ 10	Goldman Sachs, Wamda Capital, IFC, TLcom Capital, Creadev, OPIC, Alpha Mundi
Twiga Foods Daystar Power	Kenya Mauritius	Agriculture Energy	29.8 26.0	10-29M 10-29M	Oct-19 Mar-19	Verod Capital Management, Persistent Energy Capital LLC
Bayotai i ovioi	Maaricas	211019)	20.0	10 25	11101 13	LGT Lightstone, Perivoli Innovations, Endeavor Catalyst, ELEA, Goodwell
Copia	Kenya	Retail	26.0	10-29M	Nov-19	Investments
PEG Africa	Ghana	Energy	25.0	10-29M	Mar-19	CDC Group, SunFunder, responsibility, Energy Access Ventures, Blue Haven Initiative, REPP, Total, I&P, Acumen
Karmsolar	Egypt	Energy	25.0	10-29M	Nov-19	EDF
Jiji	Nigeria	Retail	21.0	10-29M	Dec-19	Knuru Capital
Migo	Nigeria	Fintech	20.0	10-29M	Dec-19	Valor Capital Group, The Rise Fund, Velocity Capital
Rensource Energy	Nigeria	Energy	20.0	10-29M	Dec-19	CRE Venture Capital, Omidyar network
AZA (BitPesa)	Kenya	Fintech	15.0	10-19M	Oct-19	Development Bank of Southern Africa
TymeBank	South Africa	Fintech	13.8	10-19M	Jun-19	Ethos Artificial Intelligence
mPharma	Ghana	Healthcare	13.5	10-19M	Mar-19	DX Ventures, Novastar Ventures
PayItUp	Zimbabwe	Fintech	13.0	10-19M	May-19	Thawer Fund Management
Tugende	Uganda -	Fintech	13.0	10-19M	Nov-19	Undisclosed
Adzily	Egypt	Advertising	12.2	10-19M	Nov-19	Al-Tharawat Private Investment Holding Company
RapidDeploy Sistema.bio	South Africa		12.0	10-19M	Feb-19	GreatPoint Ventures, Samsung Next
FairMoney	Kenya	Energy Fintech	12.0 11.1	10-19M 10-19M	Jun-19 Sep-19	Endeavor Catalyst, DILA CAPITAL, Engie RDE Fund, EcoEnterprise Fund Flourish Venture, DST Global, Newfund Capital, Speedinvest, Le Studio VC
FairMoney	Nigeria	Filitecii	11.1	10-15141	3ep-19	IFC and the Private Sector Window of the Global Agriculture and Food
Grainpulse	Uganda	Agriculture	11.0	10-19M	Dec-19	Security Program (GAFSP)
SolarNow	Uganda	Energy	9.0	5-9.9M	Jan-19	SunFunder, with Oikocredit and responsibility
Arnergy	Nigeria	Energy	9.0	5-9.9M	Jun-19	Breakthrough Energy Ventures, Norfund, EDFI ElectriFI and All On
InstaDeep	Tunisia	Deeptech	7.0	5-9.9M	May-19	AfricInvest, Endeavor Catalyst Novastar Ventures, Yamaha Motor, Breakthrough Energy Ventures, Zrosk
Max	Nigeria	Logistics, Transport	7.0	5-9.9M	Jun-19	Investment Management, and Goodwell Investments
ArabyAds	Egypt	Retail	6.5	5-9.9M	Apr-19	Equitrust
		E		5.0014	2 20	IFC and Quona Capital, with participation from Accion Venture Lab and Newid
LulaLend	South Africa		6.5 6.2	5-9.9M	Jun-19	Capital
MaxAB Chipper Cash	Egypt Ghana	Retail Fintech	6.0	5-9.9M 5-9.9M	Sep-19 Dec-19	Beco Capital, 4DX Ventures, Endure Capital, 500 Startups, Outlierz Ventures Deciens Capital, 500 Startups, Liquid 2 Ventures, Raptor Group
TeamApt	Nigeria	Fintech	5.5	5-9.9M	Feb-19	Quantum Capital Partners
Gokada	Nigeria	Logistics, Transport	5.3	5-9.9M	May-19	Rise Capital, Adventure Capital, First MidWest Group, IC Global Partners
Tugende	Uganda	Fintech	5.0	5-9.9M	Feb-19	PG Impact Investments
OneFi	Nigeria	Fintech	5.0	5-9.9M	Mar-19	Lendable
Kudi	Nigeria	Fintech	5.0	5-9.9M	Apr-19	Partech Partners, Michael Seibel, Khosla Ventures and Y Combinator
Twiga Foods	Kenya	Agriculture	5.0	5-9.9M	Jun-19	Creadev
PEG Africa	Ghana	Energy	5.0	5-9.9M	Sep-19	ElectriFI
54gene	Nigeria	Healthcare	4.5	2-4.9M	Jul-19	Y Combinator, Fifty Years, Better Ventures, KdT Ventures, Hack VC, Techammer
5 1ge115	11190114	r router rout o		2 113111	541.15	Sawari Ventures, Egypt Ventures, Endure Capital and angel investor
Al Mentor	Egypt	Education	4.5	2-4.9M	Oct-19	Mohamed El Amin
Nomanini	South Africa		4.0	2-4.9M	Aug-19	Standard Bank, Goodwell Investments
TemTem	Algeria	Logistics, Transport	4.0	2-4.9M	Sep-19	Tell Venture Automotive
PEG Africa	Ghana	Energy	4.0	2-4.9M	Oct-19	CDC Group, SunFunder and ResponsAbility Michael & Susan Dell Foundation, Naspers Foundry, Smollan, Vumela, CRE
SweepSouth	South Africa	Services	3.3	2-4.9M	Oct-19	VC, Black Coffee
uLesson	Nigeria	Education	3.1	2-4.9M	Nov-19	Tlcom
MyDawa	Kenya	Healthcare	3.0	2-4.9M	May-19	Africa HealthCare Master Fund
HouseMe	South Africa	Housing	3.0	2-4.9M	Nov-19	Undisclosed
Eneza	Kenya	Education	2.9	2-4.9M	Sep-19	Jacobs Foundations and others
upOwa	Cameroon	Energy	2.8	2-4.9M	Dec-19	Renewable Energy Performance Platform (REPP), Colam Impact, Persistent, INCO, Gaia Impact
·						4DX Ventures, Village Global, Lynett Capital, Golden Palm Investments,
Sokowatch	Kenya	Retail	2.5	2-4.9M	Feb-19	Outlierz Ventures
3X4 Genetics		Healthcare	2.5	2-4.9M	Dec-19	Alethea Capital
Chipper Cash	Ghana	Fintech	2.4	2-4.9M	May-19	Deciens Capital, 500 Startups and Liquid 2 Ventures
Wealth Migrate	South Africa	=	2.2	2-4.9M	Feb-19	Crowdfunding
SweepSouth Shortlist	South Africa Kenya	Services Jobs	2.1 2.0	2-4.9M 2-4.9M	Jun-19 Jan-19	Naspers Foundry Blue Haven Ventures, Zephyr Acorn, Compass Venture Capital and Rafiki
Copia	Kenya	Retail	2.0	2-4.9M	Jan-19	Goodwell Investments
Aerobotics	=	Agriculture	2.0	2-4.9M	Mar-19	Paper Plane Ventures
Redavia	Ghana	Energy	2.0	2-4.9M	Jul-19	Lendahand, InfraCo Africa, FactorEVentures
Kalido	South Africa		2.0	2-4.9M	Aug-19	HCL Technologies
Snapplify	South Africa		2.0	2-4.9M	Sep-19	Knife Capital, Hlayisani Growth Fund
Sendy	Kenya	Logistics, Transport	2.0	2-4.9M	Oct-19	Goodwell Investments
4G Capital	Kenya	Fintech	2.0	2-4.9M	Dec-19	Ceniarth LLC
mPost	Kenya	Logistics, Transport	1.9	1-1.9M	Dec-19	Undisclosed
WhereIsMyTransport	South Africa			1-1.9M	Jan-19	Liil Ventures, Goodwell Investments
ProfitShare Partners	South Africa		1.7	1-1.9M	Nov-19	Vumela Fund
Inclusivity Solutions	South Africa		1.6	1-1.9M	Jun-19	Goodwell Investments, Allan Gray, RGAx
Kuda	Nigeria	Fintech	1.6	1-1.9M	Sep-19	Haresh Aswani, Ragnar Meitern

Disclosed deals made in Africa's startups in 2019: \$1,000,000+ By Maxime Bayen, Greentec Capital Partners as of December 30th 2019

•			•			
Start-up name	Country HQ	Sector	Deal Size	Deal Size Range	Date Announced	Investors
Flow	South Africa	Housing	1.5	1-1.9M	Jan-19	Kalon Venture Partners, CRE Venture Capital
M-Tiba	Kenya	Healthcare	1.5	1-1.9M	Jan-19	AFD
Xineoh	South Africa	Deeptech	1.5	1-1.9M	Feb-19	Pender West
Valr	South Africa	Fintech	1.5	1-1.9M	Mar-19	Bittrex
Jibu	Tanzania	Water	1.5	1-1.9M	May-19	DOB Equity
Yumamia	Egypt	Retail	1.5	1-1.9M	May-19	Pure Consulting
Pineapple	South Africa	Fintech	1.5	1-1.9M	Oct-19	VentureClash
GovChat	South Africa	eGov	1.4	1-1.9M	May-19	Capital Appreciation
Enko Education	South Africa	Education	1.4	1-1.9M	Jul-19	LiquidAfrica
Zazu	Zambia	Fintech	1.4	1-1.9M	Sep-19	
Centbee	South Africa	Fintech	1.3	1-1.9M	Apr-19	Calvin Ayre
Flexclub	South Africa	Fintech	1.2	1-1.9M	Mar-19	CRE Venture Capital, Montegray Capital, Savannah Fund
Turaco	Kenya	Healthcare	1.2	1-1.9M	Dec-19	GAN Ventures, Mercy Corps Ventures and Musha Ventures Seed Capital and Business Development facility of the Dutch Good Growth
Rent To Own	Zambia	Fintech	1.1	1-1.9M	Jul-19	Fund (DGGF)
Wasla	Egypt	Retail	1.1	1-1.9M	Dec-19	Egypt Ventures, Glint Ventures and Ebtikar for Financial Investments
Neopenda	Uganda	Healthcare	1.0	1-1.9M	Apr-19	Axel Johnson Inc and also includes SUNU Capital
The Sun Exchange	South Africa	Energy	1.0	1-1.9M	Jan-19	ICO
Talent2Africa	Senegal	Jobs	1.0	1-1.9M	Feb-19	Saviu Venture
Farmcrowdy	Nigeria	Agriculture	1.0	1-1.9M	Mar-19	Cox Enterprises, Techstars, and Ajayi Solutions
mDaaS	Nigeria	Healthcare	1.0	1-1.9M	Apr-19	Consonance Investment Managers
MoneyFellows	Egypt	Fintech	1.0	1-1.9M	Aug-19	500 Startups and Dubai Angel Investors
TechAdvance	Nigeria	Fintech	1.0	1-1.9M	Aug-19	Lamar Holding
Tastemakers Africa	U.S.	Services	1.0	1-1.9M	Aug-19	Precursor Ventures
Yodawy	Egypt	Healthcare	1.0	1-1.9M	Nov-19	Algebra Ventures, CVentures
Cowtribe	Ghana	Agriculture	1.0	1-1.9M	Dec-19	Undisclosed

DENTIFIED INVESTMENT FIRMS VCs, FAMILY OFFICES, PRIVATES, OTHER FUNDS QUONA CREADEV GRAYMATTERS ACCION BETTER ABAN AFFICAN DISCOSS AND A Accel dub equity flourish BLUEHAVEN VILLAGE SCENIARTH GreenTec * seedstars == Co lendahand = lateral capital GREYCROFT ENERGY ACCESS JERNBWA SPARK CAPITAL LEVENTURES TIPHUD. khosla impact, responsability A FUNDER Devond Digital Holdings SUNU CAPITAL SUSV DE BITTREX SOCIAL IMPACT GLOBAL INNOVATION FUND GLOBAL CAPRIA Pollodium PG Impact BCP generation ___ 清流资本 CRYSTAL STREAM LESTUDIO SI DST newfund DILACAPITAL VO NE VE ST W NT COX INTERPRISES OF MASH VENTURES CREDIT COINT OF ANGER AND ASH CONTROL OF ANGER ANGER ANGER ANGER ANGER ANGE OF ANGE DFS EcoEnterprises Fund Allianz Metald companies We bald companies We bald companies Triodos (a) Investment Management **DIRECT CORPORATE INVESTMENT OR CVCs** VISA @ gojek ecfao engie TRANSSION TOTAL Digital Digital Ventures Goldman Sachs G/ GeoPost @YAMAHA Sumitomo dx Equilibrium NEXT Tencent 腾讯 Stripe © €NTURES FMO Entrepreneurial Development Bank Development Bank Development Bank Development Bank Development Bank Dutch Good Growth Fund **FOUNDATIONS, PHILANTROPY AND NGOs** mastercard foundation GSMA CZ Unicef® XINNOVATION Michael & Susan Dell FOUNDATION Out Premised to Youth Out Premised to Youth MERCY Shell Foundation | < norrsken > THE TONY ELUMELU FOUNDATION

#INNOVATIONMAPS AFRICA'S FUNDING **ALGERIA TUNISIA** LANDSCAPE



PENDER WEST VENTURES PARTNERS FOUNDRY FITCH PARTNERS FOUNDRY FITCH Ventures

TEAM AFRICA Ventures CAPITAL BY THE STORY OF THE STORY OF







2019 AFRICA'S \$1M+ DEALS



















WATER



RETAIL



ENERGY



HOUSING

DEEP TECH

LOGISTICS

← HEALTH

GOVTECH



AGTECH



MOBILITY



EDUCATION









RIDE HAIL

DEALS CURATION BY







