2019 Annual Report

Habitat for Humanity Huron Valley
Affiliate of Distinction 2015-2019

30 YEARS BUILDING 1989 - 2019

Under one roof.
Everyone is entitled to a safe, affordable home.

Finding affordable, safe housing is becoming more of a challenge every day. In 2019 the average single family sales price rose 4.4% in Washtenaw County, compared to 2018. This also means the cost for Habitat for Humanity of Huron Valley to purchase homes to renovate is rising. For 30 years we have grown and added programs to serve and assist more people and will continue to do so, but we need your help!

Without your support we cannot provide the programs that help hundreds every year. Habitat for Humanity of Huron Valley continues to build stronger communities and affordable homes in Washtenaw County through our programs and in partnerships with families and community members. Our volunteers, donors, and advocates help Habitat homeowners build a better life for themselves, for their families, and for our community.

This year Habitat for Humanity of Huron Valley is delighted to report that we served and assisted 1,077 families and renovated 19 homes. On behalf of the Habitat Board of Directors and Staff, I am proud to share the annual report for fiscal year 2019.

Our volunteers, supporters and homeowners are the backbone of Habitat. Together we continue to make a lasting impact in Washtenaw County. Thank you for making our work possible as we bring people together, like few others to build homes, communities and hope…under one roof.

In partnership,

Sarah Stanton
Chief Executive Officer
In fiscal year 2019, we sold 19 homes to 19 hard working families in Washtenaw County.

Habitat Homeowners

- Earn 30%-80% of area median income
- Invest 250 hours of sweat equity per adult
- Save & make $1,000 down payment
- Take classes in home maintenance, finance and budgeting, legal workshops, and how to sustain homeownership

In 30 YEARS we have sold 240+ homes

Click here to learn more
Home Improvement Program

Our Home Improvement Program provides critical repairs, weatherization, and energy efficiency upgrades and improvements for local low-income homeowners.

737 homeowners were served and assisted in FY 19 through home improvements

Home Improvement Programs include:

- Critical Home Repair for Veterans
- Refrigerator Replacement
- Critical Repair and Weatherization for homeowners
- Exterior Home Improvement
- Furnace Test & Tune and replacement Program
- LED Light Bulb Replacement Program
- Aging in Place

Since the Home Improvement Program started in 2012

5,815+ Home Improvement projects have been completed

Anne had knee replacement surgery last year and was concerned about getting up and down her steps without a handrail, especially in bad weather. Through our Home Improvement Aging In Place Program we installed handrails to help Anne stay safe.

The new handrails from Habitat for Humanity have made a huge difference in my mobility and safety.” - Anne
Our education program offers free group classes in homebuyer education, money management, home maintenance, and one-on-one sessions with a certified housing counselor.

**HEP One-On-One Coaching:**
- Create a detailed action plan
- Decrease debt
- Increase savings
- Improve credit
- Prepare to be a homebuyer
- Improve credit
- Prepare to be a homebuyer

**Group Education Classes:**
- Money Management
- Home Buyers Pre-Purchase
- Estate Planning
- Home Maintenance

304 households participated in Habitat’s Education Program in FY 19

Since the Habitat Education Program started in 2015, 1,000+ individuals have been served & assisted through our HEP program.

All our coaching and classes are offered free of charge to residents. We understand that your financial goal may be, but is not limited to, homeownership.

Our certified housing counselor offers free one-on-one counseling to help participants work towards individual personal finance goals.
Community Development Program

Habitat partners with residents and community partners in three Ypsilanti Township neighborhoods – Gault Village, West Willow, and Sugarbrook – to guide a long-term participatory neighborhood planning process. This strategic investment, combined with our Home Ownership Program renovations and Home Improvement Program projects, further stabilizes these communities.

We engaged with 2,185 residents and community partners in FY 19

Activities Directly Support Neighborhood Priorities Identified by Residents

- Social events such as picnics, ice cream socials, and holiday gatherings
- Neighborhood beautification including exterior home improvements, leaf raking, community clean-up days, and dumpster days
- Youth engagement including family movie nights, youth councils, and trunk or treat
- Neighborhood branding such as entrance signs, t-shirts, and social media sites
- Neighborhood amenities such as Little Free Libraries, tool lending library, park improvements, and vacant land discussions

In November the West Willow Tool Lending Library opened. Residents can borrow tools for home improvement and beautification projects.

Since we began tracking in 2014 Community Development has engaged 6,910+ residents
Energy Efficiency

Habitat is a good steward of the environment. We focus on energy efficiency in everything we do. From our highly energy efficient renovations to our refrigerator replacement program to the ReStore, we concentrate on making a difference for our families, the community, and the environment.

Through our focused and thoughtful renovation process we were able to reduce energy costs by about $800 annually in each Habitat home we sold.

The impact of our 2019 house renovations (compared to new construction) saved over 8.5 million passenger vehicle miles and our ReStore operations diverted 770 tons of waste from landfills.

The ReStore is a retail store operated by Habitat for Humanity of Huron Valley. The ReStore is a place for the public to shop for discounted merchandise, donate used items, and volunteer their time to support Habitat for Humanity. Over 85% of what the ReStore sells comes from donations from residents and businesses in the community. Donations help divert items from the landfill and provides low-cost merchandise to the public. 100% of ReStore net revenue is invested back into our programs to help more families.

Sales from the ReStore provided funds to renovate homes in Washtenaw County!

Visit the ReStore website to learn how to donate, shop, or volunteer: www.annarborrestore.org or call 734-276-0599.

Follow us on Facebook where we update pictures of our inventory regularly! Visit: www.facebook.com/h4h.restore

Revenue & Expenses

Habitat for Humanity of Huron Valley’s revenue for Fiscal Year 2019 was approximately $8.15 million.

Habitat is proud to receive a broad base of support from our community.
Fiscal Year 2019
(July 1, 2018 - June 30, 2019)

**Families Served & Assisted**
through our programs including home renovations, critical home repairs, weatherizations, furnace replacements, new energy efficient refrigerators, test and tune-ups to their furnace, exterior home improvements, one-on-one financial coaching, financial education classes, and home maintenance workshops.

- **1,077** Enthusiastic Volunteers donated their time at our build sites, in various community projects & events, in the ReStore, and in our office.
- **5,339** Mortgage & Note Payment Principal Reinvested in our programs to serve even more families.
- **$872,900** Average Monthly mortgage, insurance, and tax payment of a Habitat for Humanity of Huron Valley homeowner.
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**Fiscal Year 2019**

- **6,900+** Residents & Community Partners engaged in Community Development activities.
- **6,350+** Home Improvement projects.
- **1,000+** Served in our Habitat Education Program.
- **240+** Homes Closed.

**Brag Corner**
We have priced ourselves out of affording to buy a home in the first neighborhood we worked on with our Community Development efforts: Gault Village.

- **#2 affiliate in the country for home renovations in 2019** Net Income Raised in the ReStore for our Home Ownership Program.
- **#1 affiliate in the state for number of families served in 2019** Tithe money sent to Guatemala and Haiti.
- **Affiliate of Distinction 2015-2019** 5,000+ Volunteers every year!

**Thirty Year Numbers**
Numbers through last fiscal year, June 30, 2019

- **$1,866,215+** Brag Corner: We have priced ourselves out of affording to buy a home in the first neighborhood we worked on with our Community Development efforts: Gault Village.
- **$793,000+** Net Income Raised in the ReStore for our Home Ownership Program.
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**Home Improvement Projects**

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**Homes Closed**

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**Families Served & Assisted**

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**Mortgage & Note Payment Principal Reinvested**

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**Average Monthly**

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We’ve moved to a new home!

Last fiscal year Habitat for Humanity of Huron Valley moved the location of its offices to better accommodate its ever-growing staff, programs, and education classes. We also moved the Habitat for Humanity of Huron Valley ReStore to a more prominent location at 6241 Jackson Road - next to Menards.

Sustainability Fund Donors

These individuals finished their 5-year commitments to the organization in FY 19. Collectively they donated more than $200,000! This support has allowed us to continue to grow by building on a strong foundation of support. Thank you.

$20,000+
- Susan Carroll and Bruce Wallace
- Dave and Louise Lutton
- Jim and Gaynor Sterken
- Dick and Norma Sarns

$10,000-$15,000
- Dave Ardis and Valerie Suslow
- Maggie Bayless and Fred Hall
- Paul and Kimberly Daniels
- Jeanne and Joe Learman
- Stan and Linda Learman
- Charlie Moss and Dee Fennor
- Don and Gale Ridding

$5,000
- Herb and Chris Black
- Jim and Marci Cameron
- Susan and Oliver Cameron
- Juanita and Jesse Christian
- Brack and Emily Haste
- Fother and Rebecca Heng
- Rick and Elizabeth Jarzembowski
- Margaret Lear
- Theresa Maclean
- Fred and Laurie Metzger
- Tim Nieman
- Rob Nisky
- Kate and Phil Ross
- Sarah Stanton
- Ron and Laura Thomas
- Jack and Carolyn Wallace
- Scott and Gall Weber
- Diane Willis

In-Kind gifts of construction materials and services

- 6 Insulation Services
- American Appliance Heating & Cooling
- Colonial Heating and Cooling
- Delux Rental Inc.
- Design Cabinetry
- DOW DuPont
- Go To Roofing
- Habitat for Humanity of Michigan
- Hunter Douglas
- Jim Jackson
- Lochinvar
- Michigan Certified Appraisal
- Milwaukee Tool
- ProEnergy
- Renaissance Roofing
- Square-D
- Valspar
- Washtenaw Community College
- Washtenaw Home Inspection Services
- Wegman Electric
- Whirlpool

Energy Grants & Public Partners

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American Appliance Heating & Cooling
Colonial Heating and Cooling
Delux Rental Inc.
Design Cabinetry
DOW DuPont
Go To Roofing
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Lochinvar
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Milwaukee Tool
ProEnergy
Renaissance Roofing
Square-D
Valspar
Washtenaw Community College
Washtenaw Home Inspection Service
Wegman Electric
Whirlpool
Habitat for Humanity of Huron Valley’s impact goes beyond Washtenaw County. For every home we renovate, we sponsor one in either Guatemala or Haiti. To date, we have sent more than $794,450 to build homes and help more than 199 families abroad.

But that's not all. Every February we send a team to Guatemala to make a difference and to do our part to eliminate poverty housing. In 2019, a group of volunteers made the journey to the beautiful mountain city of Quetzaltenango to help build homes and smokeless stoves for two families. For information on next year’s trip and to learn more about our international work, click the link below.
The Cole Family closed on their home in June, 2019

"Owning a home to me means a fresh start filled with promise. Owning a home means being able to tuck my children into bed, without being subject to a sometimes unpredictable and unpleasant environment. I look forward to filling the hallway of our home with laughter, the kitchen with the smell of homemade meals, and the backyard with unrestrained joy. I can’t wait to create a sanctuary, a safe haven, and a legacy in our new home."

- Tiffany Cole
Habitat homeowner

Supporters

Thank you to these financial donors who gave between January 1, 2019 and December 31, 2019

$50,000+
Home Depot Foundation
J. Ferrantino Charitable Foundation
MASCO Corporation
Republic Services
John and Renee Stanton Family Fund
Toyoda Motor North America - Research and Development
Edward N. & Della L. Thome Memorial Foundation

$20,000 - $49,999
Adient Foundation
Bank of America Foundation
Community Foundation for Southeast Michigan
Friedman Family Fund
The J.F. Ervin Foundation
James A. and Faith Knight Foundation
Sally Martin - Martin Family Foundation
NSK Americas, Inc.
Stephanie Smith Trust
Trust of Adaline M. Stone

$10,000 - $19,999
Ann Arbor Area Community Foundation
Anna Botsford Bach Fund for Seniors
The Buhr Foundation
CEI
The Detter Family Foundation
First Nation Group, LLC
First Presbyterian Church of Ann Arbor
First United Methodist Church
Flagstar Foundation
Infor
The PNC Foundation
Thrivent Financial
The University of Michigan
Wells Fargo Foundation

$5,000 - $9,999
Chemical Bank
Domin’s
The Edward F. Redies Foundation
First Unitarian Universalist Church
HDR
HOMES Brewery, LLC
Hyundai-Kia America Technical Center
Karen and James Kulp
Level One Bank
J. Michael and Renee L. Losh Fund
Lowe’s
MB Financial Bank
Old National Bank
Don and Gale Redding
Retirement Income Solutions
Katherine and Guy Rich
Norma and Richard Sarns
Sigma Financial Corporation
St. Joseph Catholic Church

Under one roof.
Wallace Hop
Ron and Linda Hilst Help Fund
Brenda Henning
Fonda Heikka
Richard Hausman
Mark and Jessica Hausman
Beth Greenaway
Daniel and Norma Green
Larry and Martha Gray
Jan Garfinkle and Michael O’Donnell
Elizabeth Frederick
Michael and Mary Flynn
Michael J. Ford
Elizabeth Frederick
Jan Garfinkle and Michael O’Donnell
Mary and Terry Glidet
Larry and Martha Gray
William A. H. Norman Green
Beth Greenaway
Mark and Jessica Hausman
Richard Hausman
Fonda Helika
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Wallace Hop
Patricia and Dale Adams
Gwendolyn E Adler
Jim and Achley Adcox
Barb and Bill Agor
Matthew Aicke
Pat and Darryl Albright
Robert and Patty Aldrich
Peter and Sally Allen
Nadine Alpern
Ken Altizer
David and Bridgette Steel
Joe Slowins and Jody Burton Slowins
Andrea Bullock
Cheryl Bullister
Kimlynn Bui
Bob and Kim Brunelli
Nancy Brucken
Mary and William Browning
Meg Brown
Chris Brown and Ryan Dewey
Rick and Claudette Brower
Michael and Robin Brooks
Richard and Nancy Campeau
Matthew Aicken
Barb and Bill Ager
Tom and Eileen Amacher
Bob and Kim Arden
Vasile Bozintan
Beverly Bowman
Leah Borst
Michael and Barbara Bolt
Leah Bowmar
Beverly Bowman
Vasile Bozintan
Jeffrey Brach
Vladimir Bubnov
Donald and Norma Buechner
Mary and William Browning
Nancy and Jeff Buehler
Dietmar Wagner
Jeffrey Brach
Sarah Buehler
Staub Financial Services, Inc.
Staub Financial Services, Inc.
Brian Bieber
John and Jacqueline Berthold
Tracie Birchmeier
Bike & Build Inc
Ralph and Joan Cook
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How To Help

Donate:
Every gift makes a difference, from a monthly donation to a planned gift, your support makes our work possible. Learn about the ways to give at www.h4h.org/donate

Volunteer:
There are many ways to get involved. Whether you come out on your own, bring a group of friends, or get your company involved, we always need extra hands. Sign up by visiting www.h4h.org/volunteer

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John Downs Herold
Fritz Kaenzig
Douglas A. Kelly
Kaye Marz
Matthew McClelland
Frank McVeigh
Janet L. Smith
Mark A. Tessler
Quinta Vreede

ReStore:
100% of ReStore net revenue is invested back into our programs to help more families. Shop, donate, or volunteer in the ReStore visit www.annarborrestore.org

Sponsor a Home:
Our sponsorship levels range from $5,000 - $60,000 and include volunteer opportunities and recognition. Learn more at www.h4h.org/sponsorship

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Our Mission

Habitat for Humanity of Huron Valley works to enrich Washtenaw County through a legacy of affordable homeownership for low-income families.

Katherine Rich
President

Adebisi Adewunmi
Vice President

Kate Roos
Secretary

Todd Clark
Treasurer

Pradeep Balakrishnan

Maggie Bayless

Dave Benedict

Mark Benfer

Susan Cameron

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Jason Harris

Rick Jarzemkowski

Steve Mangigian

Lequel Moore

Rev. Julianne Smeck

Jim Sterken

Kevin Taylor

Erane C. Washington

Thank you to the fiscal year 2019 board members who served July 1, 2018-June 30, 2019

www.h4h.org 2805 S. Industrial Hwy., Suite 100 Ann Arbor, MI 48104 734-677-1558