Course Benefits of Motor Fleet Safety Basics:
After this course, participants will be able to:
1. Recognize the role of the safety supervisor in implementing quality fleet safety programs.
2. Implement record keeping systems to meet DOT and OSHA regulatory requirements.
3. Conduct basic on-site accident investigations and compile accident reports.
4. Implement procedures to prevent employee injury and control workers’ compensation claims.
5. Apply strategies to hire successfully.
6. Identify and implement strategies to improve driver retention.
7. Identify safety-related training needs and deliver effective safety training programs.
8. Describe the benefits and requirements for becoming a NATMI certified safety professional.

Course Description: This “Fleet Safety 101” program is designed to provide training on effective implementation of safety-related policies and procedures. A training requirement for NATMI’s safety certification program, this course is designed for line-level safety supervisors, with the basic emphasis on what they need to do and when and how to do it. Managers of small fleets and experienced safety professionals seeking a refresher on technical issues will find this course helpful as well.

You’ll gain technical knowledge taught within the context of the importance of safety and applying a quality management approach to safety program implementation. Some pre-reading is also required. The following topics will be covered:

⇒ Objectives of a fleet safety program
⇒ Overview of NATMI certification for safety professionals
⇒ DOT/OSHA Record keeping issues and requirements
⇒ Reporting and documenting vehicle accidents
⇒ Employee injury control and prevention
⇒ Hiring the right people
⇒ Driver retention
⇒ Safety training
⇒ Implementing safety in your company

Course Benefits of Managing Motor Fleet Safety Programs:
After this course, participants will be able to:
1. Establish safety policy and procedures.
2. Apply quality management principles and tools to safety management.
3. Develop measurement standards and control systems for fleet safety.
4. Analyze company records to quantify the Return on Investment of safety programs.
5. Evaluate critical data in each technical program area covered in this course.
6. Make recommendations to establish and continuously improve safety programs.
7. Act as an advocate for safety in their company.
8. Create a company safety culture and “sell” upper management on the safety philosophy.

Course Description: This course is designed to provide transportation safety directors and prospective safety directors with the vision and skills that they need to manage an effective safety program. Participants will be playing the role of a newly-hired safety director at a company in need of a safety overhaul. Through case-based scenarios, learn how to “sell” safety to top management, foster a safety “culture” in the organization, demonstrate safety’s Return on Investment, and consistently improve the safety of company operations using quality management approaches. The following topics will be covered:

⇒ How to become a Certified Director of Safety (CDS)
⇒ Safety is good business – demonstrating the effect of safe operation on profitability.
⇒ The quality management approach to safety programs: how to identify the root cause of company safety problems and establish systems for continuous improvement.
⇒ Employee injury/illness management programs: focusing on critical safe behaviors to prevent or reduce injuries; managing injury costs through early return to work programs.
⇒ Driver performance management: using quality tools to identify the root causes of Hours of Service violations and to analyze driver turnover.
⇒ Accident analysis and litigation: root cause analysis of accident trends; a case study in accident litigation.
⇒ Implementing safety: how to implement concepts introduced in this course in your own company.

These courses have been approved for Continuing Education Units through University of Central Florida, Center for Integrated Transportation Safety and Security.
Want to become certified? Now you can do it for less money and in less time!

The courses above are applicable toward NATMI’s nationally recognized, university accredited certification programs. Taking the courses is the first step toward earning a credential that will help you become a more competent professional, earn industry recognition and credibility in court testimony. For more information on membership or how to become certified, call (800) 732-9019.

If you have the job experience, you can pay one lump sum that covers all fees for certification, and complete the process within a 60-day time frame – or less.

**How to Become Certified**

**Job Experience Required:**

Certified Director of Safety (CDS): 5 Years (or 4 years if you have a 4-year college degree) experience in motor fleet safety management

Certified Safety Supervisor (CSS): 2 Years in motor fleet safety profession

**NATMI Accelerated Certification School Format**

<table>
<thead>
<tr>
<th>Certification Category:</th>
<th>CSS and CDS</th>
</tr>
</thead>
<tbody>
<tr>
<td>On your own prior to courses:</td>
<td>Complete pre-reading</td>
</tr>
<tr>
<td>Course requirement #1:</td>
<td>Motor Fleet Safety Basics (Classroom or Testing Option)</td>
</tr>
<tr>
<td>Course requirement #2:</td>
<td>Managing Motor Fleet Safety Programs (Classroom)</td>
</tr>
<tr>
<td>Exam and Exhibit workshop:</td>
<td>Certification examination on Friday morning following the training courses</td>
</tr>
<tr>
<td>On your own following courses:</td>
<td>Submit certification application and exhibit binder within 60 days of classroom training and exam</td>
</tr>
</tbody>
</table>

**Fees for Professional Certification Applicants:**

All-inclusive tuition for Accelerated Certification School Program (includes course fees, NATMI membership fee, certification kit and certification application fee): $1,295 (4 days of classroom training & certification exam)

**NATMI Membership:**

$275/year (Included in Course Registration)  
(Seminar discounts, professional certifications, mentor program, networking opportunities, newsletters)

**Seminar & Lodging Location:**

Best Western – Premier  
620 South Hill Park Drive  
Puyallup, WA 98373  
(253) 848-1500

Seminar registration begins at 8:00 a.m. and the course begins at 8:30 a.m. and ends at 5:00 p.m. For further information, please call 800-732-9019.
Fleet Safety Certification Courses

Motor Fleet Safety Basics  March 23-24, 2020  
Managing Motor Fleet Safety Programs  March 25-26, 2020  
Certification Exams  March 27, 2020

Certification:  □ Director (CDS)  □ Supervisor (CSS)  □ Both courses & exam ($1,295*)

Members of the WTA or insured’s of Great West Casualty receive $100 Discount!

*Certification price ($1295/$1195) above includes course fees, NATMI membership, certification application fee and certification kit.

<table>
<thead>
<tr>
<th>Courses only:</th>
<th>Member**</th>
<th>Non-Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>MFSB course only</td>
<td>$480</td>
<td>$580</td>
</tr>
<tr>
<td>MMFSP course only</td>
<td>$480</td>
<td>$580</td>
</tr>
<tr>
<td>Both courses (no certification)</td>
<td>$880</td>
<td>$1,080</td>
</tr>
</tbody>
</table>

**Members of WTA or GWCC

Course and Lodging Location:
Best Western – Premier
620 South Hill Park Drive
Puyallup, WA 98373
(253) 848-1500

Please RSVP with Mike Southards at (800) 732-9019 or mike@watrucking.org and submit the registration form with payment to the WTA, 2102 Carriage Drive SW, Bldg. F, Olympia, WA 98502

Payment needs to be received no later than March 9, 2020

Name #1:________________________________________________________________________________

Name #2:________________________________________________________________________________

Company Name:__________________________________________________________________________

Address: _________________________________________________________________________________

Phone Number/Extension:___________________________  Fax Number:_____________________________

Email Address:__________________________________________________________

Credit Card Holder’s Name:_______________________________________________________________

Credit Card#:_________________________________ Exp:________________________  *V-Code:________________

* (Last 3 digits of number located on back side of card near signature)

Amount:______________________________  Signature:_________________________________________