

Announcing the Launch of volofin Capital Management (“volofin”) New Specialty Finance and Asset Management Firm Focused on Delivering Reliable and Innovative Financing Solutions for the Commercial Aviation Market

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volofin will have a single focus – offering bespoke financing solutions for aviation investment firms, lessors and airlines with complex, time sensitive needs and seeking a reliable financing partner.

Although a new name, volofin is being founded by a team of industry veterans with proven track records and significant experience financing, investing, and managing commercial aviation assets through multiple industry cycles, together with strong relationships across all segments of the industry. The firm will be led by Bob Peart (CEO), who is joined by Robert Jack (Senior Managing Director) and Stewart Tanner (Senior Managing Director) as members of the executive team. The initial team assembled to launch the firm has over 140 years of combined industry experience, over 40 years working together, and completed over \$15 billion in aviation investment and financing transactions.

“With significant financing capital at our disposal, we will provide clients a full range of structured financing solutions” commented Bob Peart. “We have assembled an impressive team and are looking to capitalize on the team’s deep market and asset knowledge, reputation for reliability, integrity, creativity and passion, together with technology and state-of-the-art quantitative tools to drive our success. It’s a simple formula, we are combining the right people, the right tools and processes, and the right approach to deliver superior service and results.”

volofin is being formed to address an underserved segment of the commercial aviation market, where many investment firms, lessors and airlines need reliable bespoke financing solutions for mid-life and end-of-life assets.

“Stewart and I have worked together for over 18 years positioning Erste Group Bank as a reliable financing partner in a specialized segment of the market, and we are delighted to join forces with Bob to launch volofin and expand our capabilities across a wider segment of the market” said Robert Jack. “Our flat and streamlined organizational structure brings senior decision makers into the process at the very beginning, providing clients with a quick and reliable response to their financing requirements. It also provides clients with the benefit of dealing directly with professionals who have significant experience structuring transactions.”

“We are very excited to launch this new platform” added Stewart Tanner. “We will be focusing on the mid-life and end-of-life segments of the market but will also provide financing solutions for younger aircraft, including PDP financings. Our goal is to foster the same customer-centric approach that served us well in the past, and position volofin as the preeminent non-bank financing partner for a broad segment of the market.”

volofin is launching with its principal office in London and will soon add an office in New York.



For additional information about volofin please visit www.volofin.com

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