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## POSITION: Director of Finance / CFO for B-Corp Green Infrastructure Developer

### Who we are

Greenprint Partners is a mission-driven green stormwater infrastructure delivery partner that helps cities achieve high-impact, community-driven stormwater solutions at scale. We work nationwide originating, aggregating, financing and delivering high-impact portfolios of green infrastructure projects on public and private property through two primary models:

1. Open market, utility-run Green Infrastructure Incentive ("GI2") Programs such as:
  - St. Louis Metropolitan Sewer District's Rainscaping Large Grants Program  
(<https://msdprojectclear.org/what-we-do/rainscaping/large-grants/>)
  - San Francisco Public Utilities Commission Green Infrastructure Grant Program  
(<https://sfwater.org/index.aspx?page=1260>)
  - Philadelphia Greened Acre Retrofit Program  
(<https://www.phila.gov/water/wu/stormwater/Pages/Grants.aspx>)
2. Utilities contracting directly with a single private partner through publicly procured Public Private Partnership (P3) contracts  
([https://cdn2.hubspot.net/hubfs/5002046/GWI%20Oct19%20\(web\)\\_Salinas.pdf](https://cdn2.hubspot.net/hubfs/5002046/GWI%20Oct19%20(web)_Salinas.pdf))

Our green infrastructure projects are: designed to maximize community benefits, delivered at scale, and maintained for the long-term. That's how our team of project managers, community organizers, landscape architects, engineers, and finance professionals helps get the most good out of green infrastructure.  
Greenprint Partners is a women-owned, certified B-Corp.

### About working at Greenprint Partners

Greenprint Partners offers a flexible, fast-paced, demanding and fun work environment. We find that the people who thrive here are "doers" who enjoy taking ownership of their projects, and working as a team to strategize, iterate, and execute quickly. We believe strongly that we're in it together, and we see each new team member as a long-term investment in our shared future. We are proud of our company values:

- We are driven by mission,
- We pursue shared prosperity,
- We go big,
- We think holistically,
- We succeed and fail as a team, and
- Diverse viewpoints matter.



We welcome applications from people in occupations or positions where they are under represented. We encourage your application and welcome you to self-identify, on either your cover letter or resume.

Greenprint Partners' office is located in downtown Chicago convenient to the El in a vibrant, professional space.

**We are looking for:**

A Senior Finance Professional to lead the firm's financial operations, strategy, planning and risk management efforts. This position reports to the CEO and will be a key member of the leadership team driving the company's growth, resilience and long-term success as a national leader in the growing green stormwater infrastructure industry.

General responsibilities include:

- Managing all corporate finance operations, including but not limited to:
  - Design and maintenance of project and corporate financial models and analytics
  - Corporate budgeting
  - Financial planning, analysis and risk management
  - Cash management
  - Financial reporting to board, management and investors/lenders
  - Effective communication of strategic recommendations to CEO, leadership team and board
  - Monthly/quarterly/annual accounting processes in partnership with third party CPA firm, including annual audit and tax
- Leading project finance efforts, including but not limited to:
  - Developing pro forma scenarios and financing strategy to drive entry into new markets
  - Performing financial feasibility analysis of new projects
  - Designing and calculating relevant KPIs to inform executive decision making
  - Accurately estimating and communicating project margins and key margin drivers
  - Exploring new contracting and financing structures that accelerate uptake of green stormwater infrastructure
- Working closely with CEO to lead capital raising and structuring for both project and corporate financings
- Working closely with CEO to drive strategic planning efforts to chart Greenprint's next phase of growth
- Managing other corporate functions as needed, including but not limited to:
  - Third party vendor management
  - Contract negotiation



- Corporate legal & compliance

Additional characteristics sought in this role include:

- Proactive, creative problem solver w/ entrepreneurial spirit
- Adept at translating data and business analytics into strategy
- Effectively able to communicate complex concepts simply to diverse audiences
- Thoughtful and proactive in planning for business resilience and growth

#### To apply

- Submit your cover letter and resume/CV to [nicole@greenprintpartners.com](mailto:nicole@greenprintpartners.com). In your letter, please make sure to explain your interest in our mission: "Green Infrastructure transforms communities. We partner with cities to deliver more, better, for all."
- This posting will remain active until the position is filled. Greenprint is seeking to fill the position ASAP.