Equity in LA County Contracting
Regina Birdsell
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LA County Economic Resiliency Task Force Nonprofit/Philanthropy Work Group Lead
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Agenda

I. Welcome & Introductions - Poll

II. An Update on Opportunities and New Initiatives:

   *Michael Owh, Chief Deputy Director, Internal Services Department*
   
   *D'Artagnan Scorza, Executive Director of Racial Equity for LA County, Anti-Racism, Diversity, & Inclusion Initiative*

III. Progress Report: Equity in County Contracting

IV. Nonprofit Feedback: Breakout Rooms

V. Debrief & Next Steps
LA County Economic Resiliency Task Force
Philanthropy/Nonprofit Work Group Members

Regina Birdsell, Center for Nonprofit Management (Lead)
Kate Anderson, LA County Center for Strategic Partnership
Wilma Franco, Southeast LA Collaborative
Neel Garlapati, Pomona Fairplex
Johng Ho Song, Koreatown Youth and Community Center
Janet Marinaccio, MEND
Dave Sheldon, Southern California Grantmakers
Martine Singer, Children's Institute
Benjamin Torres, CD Tech
Winnie Wechsler, Anthony & Jeanne Pritzker Family Foundation
Jonathan Zeichner, A Place Called Home
Va Lecia Adams Kellum, St. Joseph Center
Ken Chawkins, Children’s Partnership
Vera deVera, Weingart Foundation
Efrain Escobedo, California Community Foundation
Diana Colin, California Community Foundation
Rudy Espinoza, Inclusive Action for the City
Jodi Kurata, Association of Community Human Service Agencies (ACHSA)
Joe St. John, Koreatown Youth and Community Center
Lucy Salcedo-Carter, CalNonprofits
Matthew Trujillo, The Advancement Project
David Carroll, Southern California Grantmakers
Andrea Nunn, LA Chamber of Commerce
Claire Knowlton, Nonprofit Finance Fund
LA County Economic Resiliency Task Force Nonprofit’s Goals

I. Ensure that resources are getting to those who need support the most.

II. Streamline LA County’s contracting/procurement/auditing processes.

III. Reimburse programs in a way that accurately reflects the costs for delivering services
Progress to Date

- **Philanthropy**
  - Letter of Support - 45 funders
  - Funding from Philanthropy to continue the work

- **Board of Supervisors**
  - Briefing Meetings with Supervisors & Deputies
  - Streamlining Motion - Barger & Solis - Passed Sept. 2020
  - Equity in Contracting Motion - Mitchell & Kuehl - Passed April 2021

- **Nonprofit Voice**
  - Letter of Support from over 375 Organizations
  - Focus Groups Across LA County
  - Meetings with County Auditor and Procurement Staff
    - Millions of Cares Act dollars directed to Nonprofits
    - County CEO/Equity in Contracting Work Group Formed
    - 4 Action Teams are formed & meet bi-weekly to continue ECC work.
### Action Teams & Subgroups

#### Access, Technical Assistance, and Capacity Building Action Team
- Gap Analysis – Including review of County contracting websites
- Recommendations - Prioritizing the recommendations including clearly defining key terms
- Loan Programs/ Upfront Payments and Startup Costs

#### Contracting Nuts and Bolts Action Team
- Unbundling – Identify potential pilot for unbundling
- Cashflow – Addressing issues around invoicing, compensation, and payment
- Contracting Tiers – Addressing subcontracting and insurance issues

#### Data and Metrics Action Team
- Underserved Communities and Communities impacted by COVID-19 – Defining and creating data directory
- Smaller CBOs – Assessment of criteria to determine Smaller CBOs
- Prompt Payment Program – Collecting data and best practices

#### Implementation and Monitoring Action Team
- Centralizing Auditing Capability – Streamlining/reducing duplication
- Indirect Cost Reimbursement - Addressing issues of administrative/indirect cost recovery
- Revisions to A-C Handbook
- Making Contracting Easier
Proposed Realigned Work Groups

**ACTION TEAMS**
- Access, Technical Assistance, and Capacity Building
- Contracting Nuts and Bolts
- Data and Metrics
- Implementation and Monitoring

**WORKGROUPS**
- Equitable Reimbursement and Compensation
- Equity and Access in Processes
- Training/Technical Assistance/Strategic Policy
Breakout Rooms: Gathering Feedback from You
Next Steps

- *Navigating Partnerships with the City of LA*, March 22nd
- *Meet & Greet with 5 Board of Supervisors*, April 2022

How to Get Involved with ECC Efforts

- *If interested in joining the next phase*, email Anna Raguindin, araguindin@cnmsocal.org
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