

PRESS RELEASE

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New Company Announcement

Former Federal Acquisition Leaders Announce Launch of GovConRx to Help Companies Better Manage Contract Performance and Get the Highest Accurate CPARS Ratings They Deserve

Reston, VA, October 18, 2018. GovConRx announced today that it has launched a new federal contract performance management service. The GovConRx *Contract Wellness Solution* combines both experience and tools to help federal contractors work more effectively with their government customers to get the highest, accurate Contractor Performance Assessment Reporting System (CPARS) evaluation ratings rightfully earned and reflected by their work performance.

“Federal contractors are realizing that the Government is increasing the use of CPARS ratings to make award decisions and highest CPARS ratings are becoming much more difficult to substantiate,” said Ken Susskind, GovConRx founder. “For companies looking to grow in the Federal Government space, this service may make the difference between winning and not winning new business,” he added.

GovConRx is led by former Federal Government acquisition leaders to help federal contractors get enhanced visibility, predictability and insight into their contract performance. Knowing when and how to provide input to the government regarding upcoming or assigned ratings is critical. The GovConRx team has the hands-on experience as federal acquisition officials who have personally assigned CPAR ratings or served as reviewing officials during a contested rating. We speak the same language and can support program managers and shape relations with the contracting officer or COR. GovConRx elevates communication and tone to a level that will resonate with federal acquisition officials.

For further information contact the acquisition experts at [GovConRx](http://GovConRx.com).

About GovConRx

GovConRx[®] (www.GovConRx.com) helps federal contractors grow and sustain their government business and foster better mission outcomes with their government customers through proactive contract performance management solutions applied throughout all key contract lifecycle stages. These unique solutions utilize a carefully crafted mix of quality documentation, templates, processes, tools and effective contractor-government dialog to ensure contract past performance is accurately documented and rated in CPARS. The GovConRx team consists of former federal acquisition executives with more than 250 collective years acquisition related experience, and industry experts with decades of federal contracting, program and quality management skills.

Meet the GovConRx team: <https://www.govconrx.com/govconrx-team/>

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