



## Allotrope Partners Clean Energy Project Manager

### Overview

[Allotrope Partners](#) is an international clean energy advisory firm with the mission to accelerate the transition to a sustainable energy future. Allotrope is headquartered in Oakland, California, with staff based in the Philippines, Indonesia, Vietnam, Singapore, and other Southeast Asian countries. Allotrope provides strategic consulting services and transaction support to some of the world's leading corporate clean energy purchasers and leads multiple public-private partnership initiatives focused on scaling clean energy and green finance in emerging markets.

### Position Description

Allotrope seeks a Clean Energy Project Manager to support implementation and expansion of Allotrope's corporate clean energy advisory practice and international public-private partnership [initiatives](#). Responsibilities include project management, client and donor engagement, business development, and general support to advance Allotrope's clean energy advisory work.

This position will report to the Senior Director of Allotrope's Clean Energy Advisory Practice and coordinate closely with Allotrope's global team members and partners.

This position is remote with a preference for candidates located in the Pacific Time Zone of the United States.

### Responsibilities

#### *Project Management and Implementation*

- Lead project management and implementation of corporate clean energy consulting assignments and contribute to public-private partnership initiatives, including the [Clean Energy Investment Accelerator](#) (CEIA).
- Contribute technical expertise to Allotrope's corporate client engagements and support feasibility analysis, project development, and competitive procurement management of corporate clean energy transactions in international markets.
- Support strategy development and roadmapping, techno-economic analysis and research, and transaction advisory services to advance Allotrope's corporate clients' clean energy pursuits.
- Lead design and development of client deliverables; contribute to client meetings and presentations.

#### *Business Development*

- Support Allotrope's business development efforts, including by cultivating new client relationships, identifying new project opportunities, and supporting proposal writing.
- Contribute to strategic planning and vision-setting to expand and scale Allotrope's clean energy advisory practice into new markets and focus areas.
- Represent Allotrope at meetings, webinars, and events.

## **Qualifications**

- Bachelor's degree in sustainable energy, energy engineering, environmental management, economics, or a related field of study. Master's degree preferred.
- 5-10 years of professional experience in clean energy, climate, or a related sector required. At least three years of experience working with businesses on clean energy and decarbonization issues preferred.
- Strong knowledge of corporate clean energy and decarbonization required. Experience with decarbonization in manufacturing supply chains across different sectors preferred.
- Demonstrated technical expertise in two or more of the following areas: industrial heat decarbonization, renewable energy project development, corporate power purchase agreements, industrial energy efficiency, energy attribute certificates, and international clean energy policy and regulation.
- Experience with project management and project coordination across a range of clients and partners required. Experience managing corporate client relationships preferred.
- Excellent written and oral communication skills.
- Ability to multitask and work independently across a variety of projects.
- Ability to coordinate and communicate effectively with teammates, partners, and clients.
- Flexible availability to support projects and work flows across different time zones.

## **How to Apply**

Interested applicants should send a CV/resume and cover letter to [info@allotropepartners.com](mailto:info@allotropepartners.com). Please reference "Clean Energy Project Manager Job Application" in the email subject line.

## **Position Type**

Regular/Full-Time

## **Compensation**

Salary will be commensurate with experience. Allotrope Partners offers a comprehensive benefits package, including employer-provided health plans and flexible work schedules.

*Allotrope Partners' policy is to provide equal opportunity to all persons without regard to race, color, creed, religion, national origin, citizenship, sex, age, sexual orientation, gender identity or gender expression, marital status, veteran status, physical or mental disability, or other protected classes prohibited by applicable law. Company policy prohibits harassment of applicants or employees on the basis of any protected classes.*