Urban Sustainability Directors Network – Building Electrification Initiative

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October 7, 2020

Energy, Demand and Dollars One Year of Time of Day Pricing for all Residential Customers John Phelan, Fort Collins Utilities





- Background on Time of Day (TOD) pricing in Fort Collins
- Year one results
 - Financial, energy, demand
- Communications summary
- Conclusions for beneficial electrification
- Q&A



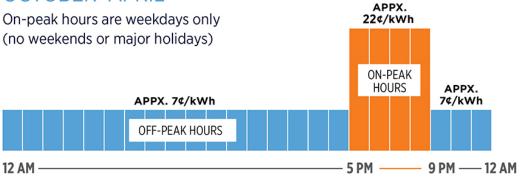




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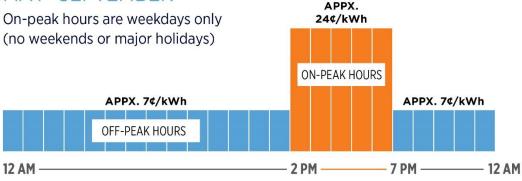
NON-SUMMER OCTOBER-APRIL

On-peak hours are weekdays only (no weekends or major holidays)



SUMMER MAY-SEPTEMBER

On-peak hours are weekdays only (no weekends or major holidays)



TOD Pricing Structure

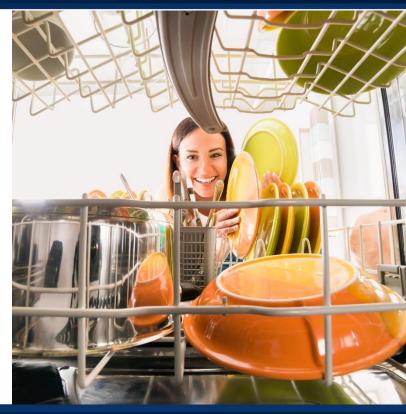
- **On-peak hours:** Monday-Friday
- **Off-peak hours:** Weekends and major holidays



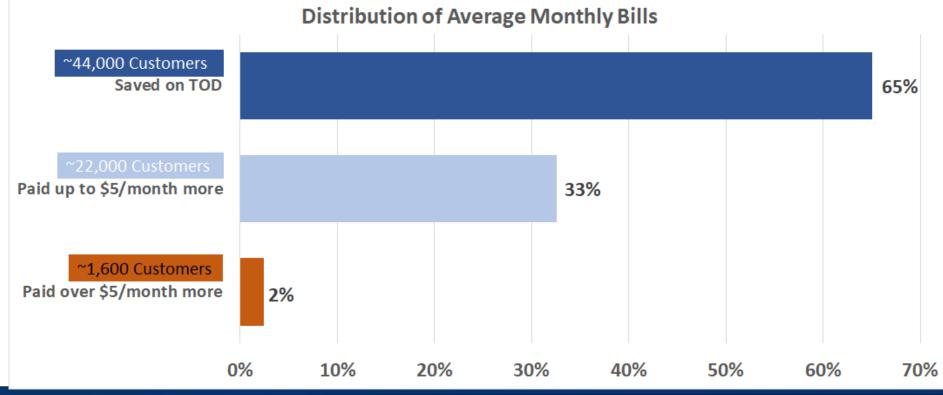


Year One Results Summary

- 2.3% customer bill savings
- \$1.54 monthly savings on average
- ~2.7% reduction in wholesale costs
- ~3.5% energy savings



Year One Results Summary

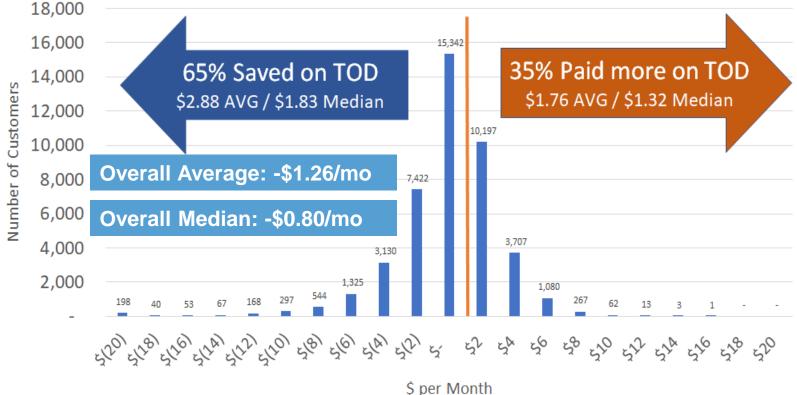


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Year One Results – Gas Heated

Gas-Heated Homes

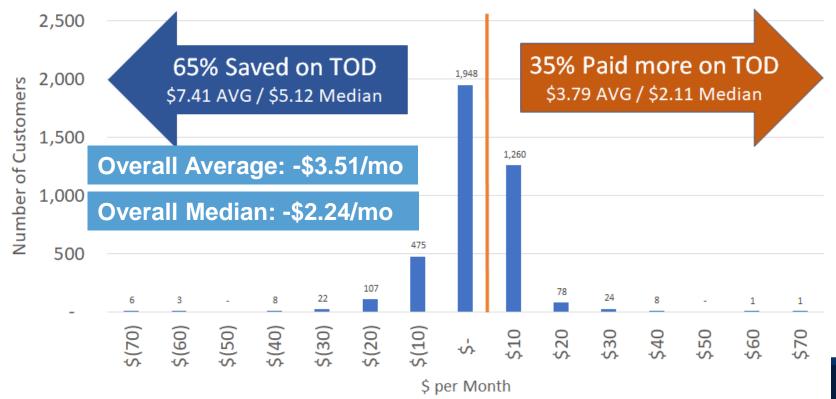




Year One Results – All Electric

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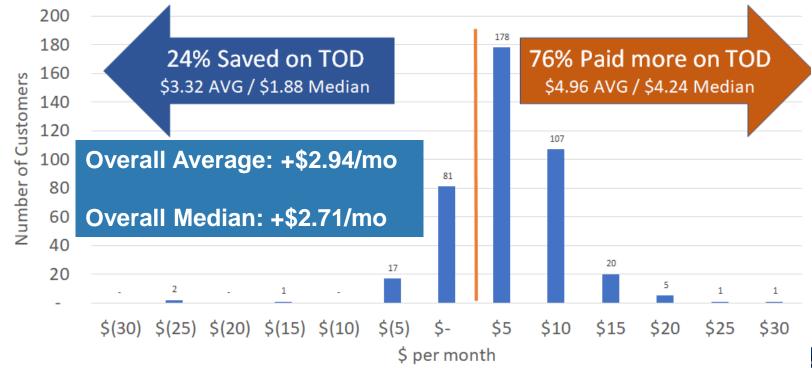
All-Electric Homes



Fort Collins

Year One Results – Solar Homes

Solar Customers (Gas-Heat)





Energy, Demand and Carbon Savings

- 3.5% residential electricity savings
- 7.5% peak demand reductions
- 15,800 metric tons CO2 avoided
 - 0.8% of community inventory
- Triple win
 - Reduced community electric bill
 - Reduced wholesale power costs
 - Significant savings for energy and carbon



• AND...



Load shaping and flexibility

- Establishing the understanding that the price and value of electricity varies by:
 - Hour of day
 - Day of week
 - Season of year
- Examples
 - Solar
 - Air-conditioning
 - Electric vehicles
 - Electric water heating

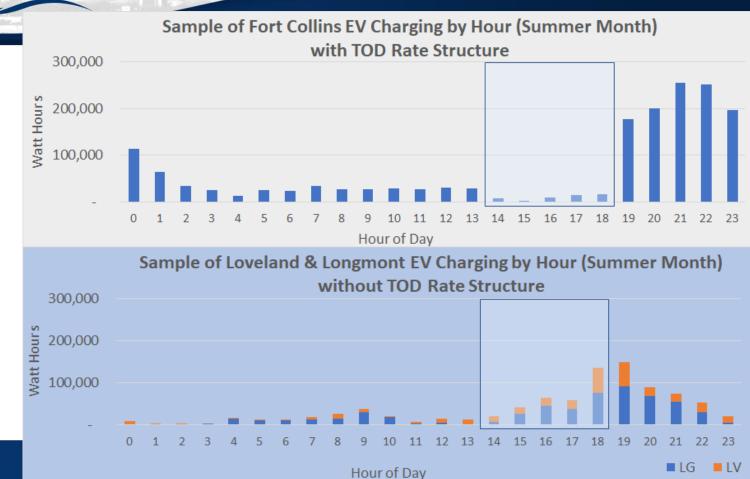








Electric Vehicles



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Peak Partners Program and TOD

Electric water heater control

- Control box installed free
- Avoids on-peak hours
- Customers options

Results

- 1,936 customers enrolled
- \$48 average annual savings
- 400 MWh shifted



Customer Outreach



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Throughout the year, most customers use approximately **80%** of their electricity during the **lower-priced**, **off-peak** hours.

Reduce on-peak use and save on your bill.











- Time of Day rate change resulted in significant impact on residential electricity consumption
 - Year over year reduction of 3.5%, peak demand shift of 7.5%
 - Two-thirds of customers saved on annual bills
- Pricing can be effective tool which supports:
 - Energy and peak savings
 - Fairness in cost of service
 - Customer understanding of time-based value of electricity
 - Load shaping and flexibility for beneficial electrification



Thank You

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