PCI Gulf South

2020 Summer Meeting Minutes
Go to Meeting – Thursday July 9, 2020

1. Dan Eckenrode called the meeting to order at 9:06 am

2. The Anti-Trust Statement was noted, and a copy was included on the agenda which had been sent to attendees. The Code of Conduct was also discussed and covered.

3. A few “good practice” policies were discussed relative to the Go to Meeting Virtual platform being used.

4. Dan mentioned the meeting was being recorded.

5. Since the Spring meeting was rescheduled to September, the Winter meeting minutes were read.
   A motion was made by Ben Spruill to accept the meeting minutes as read. Christy Powell seconded the motion. Motion passed.

6. Dan introduced Bob Risser, PCI President who gave an overview presentation of PCI’s Strategic plan and activities relative to that plan.

7. Dan introduced Jordan Korenzvit, CEO of EXACT Technologies. Jordan gave a presentation on optimizing plant operations by using real time data collection and current technologies.

8. Dan introduced Justin Walker, MDOT Director of Structures State Bridge Engineer who gave a presentation on the state’s current backlog of projects and over-all precast needs.

9. Dan introduced Tim Colquett, ALDOT Bridge Bureau Chief Engineer who gave a presentation on a Birmingham project as well as future work.

   Meeting was adjourned at for the day at 11:42 am.

Friday July 10, 2020

10. Dan called the meeting to order at 9:00 am and mentioned the Anti-Trust and Code of Conduct is still in effect. Dan also mentioned there were 34 people attend the meeting which was very close to a normal in person meeting attendance. Membership also asked if yesterdays presentations could be handed out. PDF’s of each presentation will be available on our website.

11. Dave Tomley, Chair of the Transportation Committee gave an update of the good work the Transportation Committee has done over the last year with the DOT’s. Dave also gave an update on the NEXT Beam and various regional projects that are using the technology.

12. Dan gave a report on the status of activities for the Market Committee. Chair asked the producers present if they downloaded and priced the BIM model of the school they designed. To date, no one has yet priced the BIM model PTAC has provided for schools. Dan asked the members of the Committee if another direction was desired. Matt DeVoss stated he would get pricing to Dan provided he could get a brick pricing. Kevin Melvin
from Endicott Brick stated he would get brick pricing out within the next day or so. For now, we will stay with the original plan of targeting K-12 schools using the developed BIM Model.

Dan asked for additional members to the Marketing Committee.

13. Dan reviewed regional activities. It was noted that all the regional meetings/shows and events have either been cancelled or turned into a virtual event. This has caused some confusion initially but with the Go to Meeting platformed being used it has allowed business to move forward. It was also reported that this appears to be the path forward for business at least for the near future.

14. Because of the current pandemic and all regional events/ lunch and learns etc. have come to a stop, the Regional Directors started to develop a webinar series (a webinar every other week) to replace the lost contact of face to face events. Dan reviewed the metrics of these webinars.

15. It was mentioned that PCI Gulf South has 3 new Associate members. Nox-crete, Volkert and Shuttle Lift.

16. Dan briefly reviewed the two new Studio’s in our region, Miss State and Alabama as well as reviewed Tulane’s ongoing studio.

17. Development of webinar presentations was discussed with Dan mentioning that he has developed a Hollowcore presentation that will be delivered in a webinar this October. Dan is currently working with the Pile Committee to develop a pile presentation and is working with another regional director on a NEXT Beam webinar. It was mentioned that if anyone in the group had a specific topic, they would like to see developed into a presentation to contact Dan.

18. Social media and website metrics were reported and a review of PCI Gulf South’s Strategic plan.

19. Under new items: Mike Perdew from GCP Technologies is our newest associate board member and we are currently looking for a Secretary/Treasurer.

20. Dan asked the Board if they would like to go to monthly Go to Meetings. Dan will send out an email for the Board to vote on this idea.

21. The Budget and account balances were reviewed with positive reporting.

22. The meeting was adjourned at 12:06 pm.

**Attendees**
- Dan Eckenrode, PCI Gulf South
- Tommy Indest-Continental Cement
- Matt DeVoss, Jackson Precast
- Jimmy Stewart, FS Prestress
- Jim Polk-FS Prestress
- Ben Spruill- Gulf Coast Prestress
- Rob Schrock - Metrobrick
- Jody Singleton, Dunham Price
- David Boykin-Boykin Brothers
- Eric Hebert-Dunham Price
- Jordan Korenzvit-EXACT Technologies
- Chris Ard-Gate Precast
- AJ Sassaman-JVI
- Rickey Swancey- Master Builders
- Kevin Melvin-Endicott Brick
- Ken Wetzel- Lafarge Holcim
- Ben Wax-GCP Applied Tech.
Shane Presley - Insteel
Greg Arwood - Sika
Brandon Hayes - Sika
Christy Powell - JJ Ferguson
Steve Isaack - Advanced Concrete Technologies
Mike Perdew - GCP Applied Tech.
Raul Cabello - Splice Sleeve
Tim Moss - GCP Applied Tech.
Dave Tomley - Thompson Engineering
Mark Ronning - ALP Supply
Chad Dews - CL Dews & Sons Foundry
Josh Mecom - Sumiden Wire
Dwain Hamby - Forterra
Barry McKinley - PTAC
Becky King - PCI

AJ Ishikawa - Splice Sleeve
Dean Schmidt - Endicott Brick
Bob Risser - PCI
William Nickas - PCI
Rick Barnett - Dayton Superior
Tim Colquett - ALDOT
Justin Walker - MDOT
Philip Miller - Alfred Miller Contracting
Ray Clark - US Formliner
Andrea Ding - Kemp - Meadow Burke
Dale Gillam - EXACT Tech.
Stacia Van Zettern - EXACT Tech.
Chris Turcotte
Brad Breaud - Nucor Steel