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A LETTER FROM OUR CEO

Dear SIEDC Members and Supporters,

The unbreakable bonds of the community are what make Staten Island a unique New York City borough. SIEDC has made it a priority to remain connected and continue to support local businesses through the COVID-19 crisis.

In this, our 2020 SIEDC Member Directory, we are excited for readers to learn more about the companies and professionals represented in the organization. It is our goal through this publication to keep you, our members, sponsors, and community connected.

By combining a core mission of helping businesses reach their highest potential and utilizing the loyalty of our following, the SIEDC continues to build an institution that fosters economic development through challenging times.

We remain focused on our four pillars - Membership, Programs, Events & Projects.

We are so grateful to the companies who call Staten Island home, or do business here, for the continued support during what is surely one of the most challenging years in the history of our country.

As always, we remain Unbowed, Unbent & Unbroken!

Sincerely,

Cesar J. Claro
SIEDC President & CEO
BOARD
OF DIRECTORS
Ralph M. Branca is the President and CEO of both Victory State Bank and its holding company, VSB Bancorp, Inc. Mr. Branca is a founding director and incorporator of Victory State Bank, which formed on Staten Island in November 1997, and VSB Bancorp, Inc., which formed in 2003. Victory State Bank is Staten Island’s only local commercial bank, serving the business and professional communities on Staten Island. Victory State Bank offers construction and commercial lending and deposit products coupled with unparalleled personal service. Mr. Branca was one of the primary architects in creating Victory State Bank, and he has been instrumental in its growth from a one-branch operation and no deposits to a $300 million bank with five branches, all located in Staten Island.

Before working for Victory State Bank, Mr. Branca was recruited to manage the accounting and investment functions of River Bank America and to assist in its liquidation. Before River Bank, Mr. Branca worked at Hamilton Federal Savings in charge of accounting, investments, and strategic planning and he was the key man in the conversion of Hamilton into a public company. Ralph was born in Astoria, Queens. He graduated from Stuyvesant High School, received his Bachelor of Science in Physics from the City College of New York (CCNY), and received his Masters of Business Administration in Finance and Investments from Bernard M. Baruch College. He is a member of the Beta Gamma Sigma, an international finance honor society.

Mr. Branca has served in the past as the Chairman of the Staten Island Museum, Chairman of the Staten Island Chamber of Commerce, Chair on the Seamen’s Society for Children and Families, Past President and Executive Board Member of the Staten Island Boy Scout Council, board member of the Building Industry Association of NYC, Development Committee member of St. Joseph by the Sea High School, Audit Committee member of Eden II, a committee member of New York Rising and a former trustee of the Community Agency for Senior Citizens. He is currently the Chairman of the Staten Island Economic Development Corporation. Mr. Branca resides in Annadale with his wife Dawn, his daughters Samantha and Emma, and his son James.

Unique service
Victory State Bank provides personalized service and solutions to its customer base on Staten Island.

Stanley M. Friedman has built a second career on Staten Island. Stanley was born in the Bronx, attended CCNY, and graduated from Brooklyn Law School in 1961. Stanley held numerous positions in City Government culminating with becoming Deputy Mayor for Intergovernmental Affairs under Mayor Abraham D. Beame. In 1978 he joined the law firm of Saxe, Bacon & Bolan, and was also elected the Bronx Democratic Chairman. He also served on the Executive Committee of the NY State Democratic National Committee.

Stanley is married to Jackie Friedman and they have eight granddaughters. When Stanley came to the Staten Island Hotel (General Manager, 1994-2008), he utilized all his political and people skills to build and maintain an excellent management team and got very involved in the business and community life of Staten Island. He currently serves as Senior Executive Vice-Chair of the Staten Island Economic Development Corporation and is a part of its Personnel Committee and Management Team.

He was a former member of Daytop Village and sat on the Board of Directors of the CSI Foundation; in the past, he served on the Executive Committee of the Staten Island Chamber of Commerce. Stanley was active with Staten Island Boy Scouts, Alzheimer’s Association, and many other Staten Island organizations. Stanley is the recipient of the Lou Miller Award, Boy Scouts Business Honoree, SIEDC Lifetime Achievement Award, and has been recognized by the Staten Island Civic Association and many other charitable organizations.

Stanley is most proud of his receiving the Humanitarian Businessman of the Year Award for 2000-2001 and the Paul Harris Recognition Award given by the Staten Island & Verrazano Rotary Clubs for work with the Gift of Limbs Program which aided children from Sierra Leone who were brought to Staten Island to be fitted with artificial limbs. The Bronx’s loss was Staten Island’s gain.
Robert Moore and his wife Patrice moved to Grymes Hill from Brooklyn 34 years ago. Robert attended St. Francis College and received his B.S. in Business Management. He then continued his education graduating from Long Island University with an M.B.A. Finance. He is also a graduate of Penn State University’s Executive Management Program as well as the Harvard University Graduate School of Business Executive Management Program.

Bob worked for Brooklyn Union Gas/Keyspan/National Grid for 37 years, where he managed multiple departments ranging from customer care to field services and sales and marketing. He retired in 2007 as VP of Marketing and Sales (NYC, Long Island, New England). During his time at Brooklyn Union Bob was asked by the New York City Partnership to spend one year as an Executive On-Loan to the NYC Transit Authority. While there he established a Call Center and Customer Service Function.

He was also assigned to Tokyo and Osaka Gas Companies as part of an intensive six-week information-sharing program. Bob was appointed Project Manager of a company-wide reengineering program that resulted in a completely redesigned, process-driven customer service, marketing and sales organization.

Robert is the former Chairman of the Board of Directors of the Staten Island Economic Development Corporation, the Assistant Treasurer of the Board of Directors at the Staten Island Zoo, and is a member of the Advisory Board of Northfield Bank.

Honorable
James P. Molinaro

85 Lyman Avenue, Staten Island, NY 10305 | 718-943-1052

jmolinaro@pittabishop.com

Associations: Fix NYC Advisory Panel, Richmond University Medical Center, St. George Theatre, and Pitta Bishop & Del Giorno, LLC

James P. Molinaro is the Vice Chairman of the Board of Directors, and the only remaining founding member of the Staten Island Economic Development Corporation.

His political career began in 1964 when he joined the New York State Conservative Party. In 1976, he was elected Chairman of the Richmond County Conservative Party and subsequently as Vice-Chair of the State Party. In 1989, he was elected Executive Vice-Chair of the New York State Conservative Party.

Mr. Molinaro served for 12 years as Deputy Borough President to former Borough President Guy V. Molinari. Before that, he served as Chief of Staff to Congressman Molinari, representing New York’s 14th Congressional District. He is the former three-term Borough President of Staten Island and has served in government for over 40 years. He first won election as Borough President in November 2001 and won re-election for a third and last term in November 2009.

Since 2014, he has been the Senior Managing Director of the law firm of Pitta Bishop & Del Giorno, LLC, a firm specializing in lobbying, crisis management, strategic planning, public and private sector business development, election campaign finance compliance, community relations, and public and press relations services, with offices located at 120 Broadway, in Manhattan and 25 Hyatt Street, Staten Island.

Mr. Molinaro has served on the Board of Directors for many organizations on Staten Island, and presently serves on the Boards of Richmond University Medical Center, the St. George Theatre, and the Staten Island Economic Development Corporation.

He recently was appointed by Governor Andrew Cuomo to serve on the Fix NYC Advisory Panel.
Pamela Columbia is the President and owner of Statewide Fire Corporation, which was founded in 2002. Statewide Fire Corp. is one of the select few central stations in the entire country to be approved by the NYC Fire Department to handle commercial fire alarms within the City of New York and has become known as a leader in the fire alarm industry. Statewide Fire frequently assists its alarm dealers with both FDNY and NFPA code compliance, and currently monitors over 20% of all of NYC’s approved fire alarm systems.

Pamela was a winner of the “Make Mine a Million” business program founded by American Express. She has since hit the million dollar mark, growing her business to well over 1 million dollars in yearly revenue (Only 3% of companies in the nation that reach the million dollar mark are owned by a woman). Pamela was named by New York Daily News as one of the “30 under 30” to make 2007 “The Year of the Money”. Pamela has been recognized by SIEDC by receiving an award for the top 20 under 40 business leaders on Staten Island in 2012, a “Woman of Influence” award in 2013, the 12th Most Influential Individual in SIEDC history in 2014, and A Lifetime Achievement Award in 2018.

Unique service
Statewide is one of a select few NYC Fire Department approved central stations, permitted to monitor commercial fire alarms within the five boroughs and has the capability to monitor all emergency conditions throughout the United States.

Philip Guarnieri is the Chief Executive Officer of ES Bancshares, Inc. and Empire State Bank. In 2004, he was instrumental in the organization and the chartering of Empire State Bank, a bank providing commercial banking products and services to the communities in the Tri-State area. Through Phil’s oversight and strategic planning, this start-up bank has grown to over $400 million in assets and has become a banking leader in the small business community.

With more than 34 years of banking experience, Phil’s distinguished banking career began at Hamilton Federal Savings FA as a customer service representative and as a teller. Phil’s dedication and professionalism quickly earned him promotions; he went on to hold positions such as Assistant Branch Manager, Assistant Vice President/Mortgage Officer, Vice President, and Branch Administrator during his 21 year tenure. After leaving Hamilton Federal Savings, Phil went on to serve as Vice President /Loan Origination at Home Federal Savings Bank and as Senior Vice President/Chief Lending Officer with The Yonkers SLA, FA. From 2002-2004, Phil then served as President /COO of Atlantic States Mortgage Corp. and was responsible for all facets of mortgage banking.

As an active member of the community, Phil is currently a director of the Empire State Bank Foundation, an Executive Director of the Staten Island Economic Development Corporation, Director of Brooklyn Chambers of Commerce, a Director of the Staten Island Chamber of Commerce Foundation, a Board Member and Treasurer of the Asian Real Estate Association of America Brooklyn Chapter, Board Member of the Hudson Valley Pattern of Progress, Director of the New Dorp BID, Director of the Victory Boulevard Merchants Association and the Financial Advisory Board Member of the Dominican Sisters of Hope. He received his B.A. in Banking and Finance from Hunter College before completing a continuing education program on Real Estate and Commercial Bank Lending at New York University.

Unique service
Empire State Bank is a community leader in financial services offering solutions to clients with comprehensive business and personal banking products. ATMs, multiple banking centers, 24-hour phone support, and mobile banking are all available at the customer’s fingertips.
Ed Birdie is the current Senior Director of SENY Community Relations and Corporate Affairs at the New York Power Authority. The New York Power Authority (NYPA), the largest state public power organization in the nation, operates 16 generating facilities, more than 1,400 circuit-miles of transmission lines, and a state-of-the-art digital operations asset monitoring and analysis facility, the Integrated Smart Operations Center (ISOC). A commitment to Gov. Andrew M. Cuomo’s landmark energy policies, Reforming the Energy Vision and the Clean Energy Standard, can be seen in the stewardship of NYPA’s generation and transmission assets, leadership in energy efficiency and clean energy generation, and environmental justice and sustainability practices. A national leader in the development of clean energy technologies and electric vehicles, NYPA implements energy services projects throughout New York State, saving customers money while helping reduce greenhouse gas emissions.

NYPA’s mission is to power the economic growth and competitiveness of New York State by providing customers with low-cost, clean, reliable power and innovative energy infrastructure and services. State and federal regulations, including the ReCharge NY Economic Development Program, shape NYPA’s diverse customer base, which includes large and small businesses, not-for-profit organizations, community-owned electric systems, and rural electric cooperatives and government entities. NYPA provides the lowest-cost electricity in New York State and is the only statewide electricity supplier.

Economic development is a top priority for NYPA. The Authority works with state and local entities, including Gov. Cuomo’s ten Regional Economic Development Councils, the Empire State Development Corporation, the New York State Economic Development Power Allocation Board and other local and regional economic development organizations to encourage businesses to locate and expand in the state, as well as create and retain jobs. NYPA’s long-standing commitment to the environment can be seen in its stewardship of NYPA property, its leadership in energy efficiency and clean energy generation, and sustainability practices at its facilities and visitors centers. More than 70 percent of the electricity NYPA produces is clean renewable hydropower. The Power Authority has a long and proud history. Then-Governor Franklin D. Roosevelt established New York’s model for public power through legislation signed in 1931. Today, the Power Authority remains true to its mission, serving the public without the use of any tax revenue or state credit. NYPA finances the construction of its projects through bond sales to private investors, repaying bondholders with proceeds from its operations.

Unique service
New York Power Authority is America’s largest state power organization, with 16 generating facilities, more than 1,400 circuit-miles of transmission lines and a national leader in promoting energy efficiency, the development of clean energy technologies and electric vehicles.

Walter Daszkowski is a partner of Daszkowski, Tompkins, Weg & Carbonella, PC with offices in Staten Island, and Matawan and Red Bank, New Jersey. They provide a wide variety of accounting, tax, and estate planning services. He sits on the YMCA Staten Island Board of Managers and is a Member of the Finance Committee of Holmdel Township. He is also a Member of the American Institute of Certified Public Accountants, the New Jersey State Society of Public Accountants, and the YMCA. He frequently speaks at tax and financial seminars in the tri-state area and is a financial and tax columnist for Industry Magazine.

Unique service
Daszkowski, Tompkins, Weg & Carbonella CPA, P.C. has an expansive business network of experts in various fields and they offer many diversified services. Their focus on personal client attention allows them to assist in making even the smallest of decisions and they monitor satisfaction every step of the way.
Carol Decina is Manager of Community and Customer Management at National Grid, one of the largest investor-owned energy companies in the world. Carol is the central point of contact for key stakeholders in downstate New York within the community and business areas of Staten Island, as well as the New York City agencies across the boroughs, ensuring business needs are met and customer satisfaction is sustained.

Ms. Decina began her career in 1981 with National Grid’s predecessor, Brooklyn Union Gas, which later became KeySpan. She has held numerous positions, growing with the organization through three mergers, in Human Resources, Marketing Communications, Shared Services, Gas Compliance, and Public Awareness, and was the Chief of Staff to the Executive Vice President and COO of Gas Distribution.

Ms. Decina graduated from St. Francis College with a BS in Human Resources & Business Management, and has earned an MBA from Dowling College. She is a resident of Dyker Heights, Brooklyn.

Unique service
National Grid is the oldest gas company on Staten Island, serving more commercial and residential customers than any other local gas provider. They provide service to the five boroughs of New York City and Long Island as well as Massachusetts, Rhode Island, New Hampshire and the United Kingdom.

Steven M. Klein is the President and Chief Executive Officer of Northfield Bank, a $4.0 billion community bank whose home office is located on Victory Boulevard, in the Castleton Corners section of Staten Island.

Northfield Bank serves consumers and businesses through its 12 branch locations in Staten Island, as well as its nine branches located in Brooklyn, New York, and 18 branches located in Mercer, Middlesex, Hunterdon, and Union counties in New Jersey. Steve is responsible for strategic planning and execution leadership, as well as the overall operations of Northfield including lending, deposit gathering, and branch operations.

Before joining Northfield, Steve was an audit partner in the community banking practice of KPMG LLP, a national audit, tax, and advisory firm. Steve is an active member of the New York Bankers Association as well as the New Jersey Bankers Association. He also serves on the America’s Community Bankers SEC Committee, Accounting, and Finance Committee and Corporate Governance Committee.

Unique service
In addition to providing an extensive suite of 24/7 banking services, Northfield focuses on relationship building and provides the unique personal attention that allows them to tailor their products to a customer’s business and personal banking needs.
Dr. James O'Keefe graduated from St. John's University with his Bachelor of Science degree in 1979. He began his career in law enforcement as a police officer with the Houston Police Department in Houston, Texas. His ten years with the Houston Police Department consisted of sworn service as a uniformed police officer, an undercover officer assigned to the Vice Squad, specifically to investigate narcotics and child pornography cases, and as a special assistant to the chief of patrol. During that time he was the recipient of numerous commendations for excellent police service.

On October 31, 2011, the Police Commissioner of the City of New York, the Honorable Raymond W. Kelly, announced the appointment of Dr. James O'Keefe as Deputy Commissioner in the New York City Police Department. In February, 2012 he was also recommended by Police Commissioner Raymond W. Kelly, and appointed by Governor Andrew M. Cuomo, to serve as a member of the New York State Municipal Police Training Council in Albany, NY to oversee law enforcement training in New York State.

Additionally, while serving as a sworn officer, Dr. O'Keefe was one of the initial recipients of the “100 Club of Houston-Law Enforcement Scholarship” and completed his master’s degree in police science and administration. In 1989 he was awarded a Ph.D. in criminal justice administration from the Sam Houston State University Criminal Justice Center.

Joe Torres is employed by Merrill Lynch. He is currently a member of, and holds committee positions with, the boards of Notre Dame Academy, The Staten Island Economic Development Corporation, Project Hospitality, The Giving Hope Network, and the Staten Island Chamber of Commerce Foundation. His community involvement includes membership within The South Shore Rotary (incoming President), Staten Island Collaborative Law Group, Casa Belvedere, The Richmond County Country Club, The St. George Theatre, Richmond County Referral Source and Tunnel2Towers. A graduate of Msgr. Farrell Highschool, he earned a BA in Economics from NYU, before entering his career in Wealth Management.

Certifications: Certified Financial Planner, Certified planning consultant
After several years working in the construction and engineering field, Mark joined his brother Joe when Arirang Hibachi in Brooklyn, NY was formed in 1992. For the past 18 years, he has worked in the hospitality industry. Mark has been a member of the Board of Meals on Wheels for the past eight years. He was an ambassador for the SIEDC for four years before being promoted to Cabinet Member in 2009 and then to the Board of Directors in 2011. He acts as an assistant coach for his son’s flag football team and is active in many fundraising efforts on Staten Island. Mark is also on the Board of Directors of the SI Chamber of Commerce and is a member of the Brooklyn Chamber of Commerce as well.

Unique Service
The Vanderbilt at South Beach is located right on the water making it the prime wedding venue in the borough. The venue itself is quite versatile, you can get very creative with any type of event you decide to book at this location.

R. Randy Lee, Esq.
Leewood Development Strategies
260 Christopher Lane, Staten Island, NY 10314 | 718-983-8800
mark@partyonthegrill.com vanderbillsouthbeach.com

R. Randy Lee, Esq. has been involved in every phase of the real estate and building business for 50+ years. First as a salesman, then a construction superintendent and, finally, as a developer and homebuilder in his own right. During the same period, he attended New York University and Brooklyn Law School as an evening student, earning a B.S. (Real Estate/Finance) Degree in 1965, and JD (Law) Degree in 1969. Using his training as a lawyer, developer and builder, he became one of the most active and experienced low-rise affordable housing builders and developers in New York City. During this period, he was a principal in the site development and/or construction of more than 5,000 market rate and affordable residential units. At present, he has projects in development in New York and Pennsylvania. Smart Living Development Strategies is the current brand name for a group of companies under the ownership/control of R. Randy Lee, that was founded in 1967 by Mr. Lee. From its headquarters in New York City, Smart Living, with Mr. Lee, its President/CEO, acting as builder/developer/principal, provides complete hands-on management to its projects including design, construction, marketing and operational management, as well as acting as General Contractor. Mr. Lee’s professional commitment to client satisfaction, construction quality and product value has earned Mr. Lee a hard-won reputation as one of the New York Metropolitan area’s outstanding low rise affordable builders/developers. He was elected to the New York City and New York State Builders Association Hall of Fame, and his New Jersey division has received state and National recognition and numerous awards.

Mr. Lee’s law practice is almost entirely devoted to the representation of real estate owners, developers and home builders in New York City and has wide-ranging expertise in transactional and land use matters. Mr. Lee is a past chairman of the Building Industry Association of New York City, as well as a Senior Life Director of the National Association of Home Builders (NAHB). He has served that organization in many capacities over the years, most recently as Chairman of its Legal Action Committee, and also a member of the NAHB Executive Board. Mr. Lee has been the Chairman of the NAHB LANDS Program since its inception. LANDS (Legal Action Network for Development Strategies), among other things, created a nationwide network of land use attorneys who are dedicated to the common goal of achieving fair and constitutionally appropriate land use decisions at all levels of the administrative and judicial process. He also manages a multi-million dollar nationwide pro-active litigation program for NAHB. Mr. Lee is Chairman Emeritus of the Staten Island Economic Development Corporation, and past Chairman of SINY and of the New York State Title Attorneys Bar Association and Chairman of the Urban Affordable Housing Coalition. He is also a long standing board member of the Jewish Community Center of Staten Island and actively managed the development and construction of its Manor Road flagship building - a $40 million effort that was 25 years in the making.

Unique Service
Real estate development and construction. Real estate and business/ financial consulting and advisory services provided to others. R. Randy Lee, Esq. is also an attorney, providing particularized legal services, in the development of market rate and affordable housing, throughout the New York area, as well as real estate consulting services in New Jersey and Pennsylvania.
SIEDC | BOARD OF DIRECTORS

Michael F. Manzulli
Richmond County Savings Bank
1214 Castleton Avenue, Staten Island, NY 10310 | 718-448-2800

Associations: Emigrant Savings Bank, Richmond County Bar Association, The New York State Bar Association, Salvation Army, Wagner College, United Activities Unlimited, Alzheimer’s Association and the Staten Island Urban League

Michael F. Manzulli an attorney, present, Foundation Chair of Richmond County Savings Bank, a division of New York Community Bancorp, Inc. Formerly, Mr. Manzulli served as President of Richmond County Savings Bank from 1992 until 1997 and as its Chairman and Chief Executive Officer from 1997 until 2001. Mr. Manzulli was formerly the Chairman of New York Community Bancorp from 2001 until 2006.

Mr. Manzulli is a recipient of the Borough Hall Albert V. Maniscalco Community Service Award and has also been recognized for his contributions to the community by numerous organizations, including United Activities Unlimited, Staten Island Inter-Agency Council for Aging, Staten Island Chapter of the Alzheimer’s Association and the Staten Island Urban League. Mr. Manzulli was the recipient of the Les Trautman Memorial Award by Project Hospitality, The Clear Comfort Award by The Friends of Alice Austen House, and the Economic Development Award by the New York Urban League, Staten Island Branch. Mr. Manzulli was the Honoree at the Staten Island Academy’s 6th Annual President’s Ball. He was honored by the New York Chinese Scholars’ Garden, the Boy Scouts of Greater New York, and the FIERI Staten Island Italian American of the Year Award. Mr. Manzulli was a 2001 Ellis Island Medal of Honor Recipient.

Unique Service
Richmond County has more branches on Staten Island than any other bank.

Michael Altobelli
Pratt Industries Mill Division - NY
4435 Victory Boulevard, Staten Island, NY 10314 | 718-354-8491

Associations: ISRI, AFPA

Michael Altobelli is currently the Vice President of Pratt Industries North East Recycling Division, America’s largest 100% recycled packaging company that is the main pulp recycler for NYC. Locally Pratt recycles over 450,000 tons annually and has produced over 7 million tons of paper since opening in Staten Island. Pratt is also one of Staten Island’s largest employers, contributing over $100 million annually to the local economy.

With over 30 years’ experience, Michael has been a big part of the progression of the recycling and solid waste industry. Starting at the beginning of the municipal recycling era, Michael was in the forefront of recycling. From its inception, he managed one of the country’s first and largest recycling facilities in the early 90s, The Westchester County Material Recovery Facility in Yonkers NY.

He was instrumental in designing and implementing many of the material recovery facility practices and procedures that have become the standard today. He holds patents in recycling processes that he hopes someday will expand recycling and sustainability of our planet. Starting as a supervisor and rising to Vice President for Pratt, Michael has held many positions in his 30 years.

Unique Service
Pratt is unique and is focused on assisting all their customers to be more efficient in their individual sustainability and environmental goals. Pratt is an integral part of NYC’s overall circular economy and they produce boxes from 100% recycled paper.
Gary Angiuli
The Angiuli Group
1493 Hylan Boulevard, Staten Island, NY 10305 | 718-312-3569
gangiuli@angiuligroup.com designapprovals2.com/angiuli

Associations: JCC Board of Directors, and SIEDC Board of Directors

Gary C. Angiuli is the Chief Executive Officer of The Angiuli Group, LLC. His background includes franchising, real estate investment, commercial leasing, construction, and development. The Angiuli Group, LLC is a privately owned company based in New York. Through its affiliates and subsidiaries, The Angiuli Group invests in, develops, and manages various business and real estate ventures. With a specialty in commercial real estate development, yet involved in a wide range of undertakings, the company pursues diverse and creative projects that seek to promote a positive, sustainable impact in the communities in which they do business. The Angiuli Group team values hard work and ingenuity. The company is constantly seeking new opportunities and strives to maintain a strong symbiotic relationship with its business partners and tenants.

Unique Service
The Angiuli Group owns commercial and residential real estate orchestrating projects such as Minthorne and Inspiration Park and is also an owner of the Flagship Brewery Company.

Brahim Ardolic, MD
Staten Island University Hospital / Northwell Health
475 Seaview Avenue, Staten Island, NY 10305 | 718-226-9761
BArdolic@northwell.edu siuh.northwell.edu

Staten Island University Hospital (SIUH) is a 668-bed, specialized teaching hospital located in New York City’s fastest-growing borough. Dr. Ardolic is the hospital’s Executive Director.

Occupying two large campuses, plus several community-based health centers and labs, the hospital provides quality care to the people of Staten Island, the New York metropolitan region, and patients from around the world. Staten Island University Hospital serves as a clinical campus for the Hofstra Northwell Health School of Medicine, which is owned by the health system in a partnership with Hofstra University.

SIUH earned a 3-Star rating (highest possible) from the Society for Thoracic Surgeons (STS) for coronary artery bypass grafting (CABG), was ranked nationally by U.S. News for nephrology care and received Healthgrades, America’s 100 Best Hospitals for Coronary Intervention Award for superior clinical outcomes in coronary intervention.

The hospital also has three major capital projects underway which include the new 40,000-square-foot Florina Cancer Center to care for the borough’s growing adult and pediatric population, the Gruppuso Family Women and Newborn Center, and the Emergency Children’s Help Organization (ECHO) Pediatric Emergency Unit.
Broadway Stages, Ltd. was founded in 1983. Gina serves as the President of Broadway Stages, is one of New York City's largest full-service film & television and music video production facilities.

It has been an integral part of New York City for over a quarter-century. Its company and clients have employed thousands of people, and have created hundreds of local jobs. Broadway Stages is a full-service company and is equipped to handle every conceivable size, style, and type of production, whether it is for film, episodic television series, television pilots, television movies and miniseries, music videos, commercials or studio photography.

**Unique Service**
This is the first solar-powered soundstage building in New York City. They also have a greenhouse on the roof of their establishment.

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JPMorgan Chase was built on the foundation of more than 1,200 predecessor institutions that have come together through the years to form today’s company. They trace their roots to 1799 in New York City, and many well-known heritage firms including J.P. Morgan & Co., The Chase Manhattan Bank, Bank One, Manufacturers Hanover Trust Co., Chemical Bank, The First National Bank of Chicago, National Bank of Detroit, The Bear Stearns Companies Inc., Robert Fleming Holdings, Cazenove Group, and the business acquired in the WaMu transaction.

Each of these firms, in its time, was closely tied to innovations in finance and the growth of the U.S. and global economies. JPMorgan Chase (NYSE: JPM) is one of the oldest financial institutions in the United States. With a history dating back over 200 years, here’s where they stand today:

- They are a leading global financial services firm with assets of $2.6 trillion.
- They have a presence in over 100 markets.
- They have over 250,000 employees.
- They serve millions of consumers, small businesses, and many of the world’s most prominent corporate, institutional, and government clients.
- They are leaders in investment banking, financial services for consumers and small businesses, commercial banking, financial transaction processing, and asset management.
- Their stock is a component of the Dow Jones Industrial Average.
Capital One Bank

Capital One is on a mission to help its customers succeed by bringing ingenuity, simplicity, and humanity to banking. They were founded on the belief that the banking industry would be revolutionized by information and technology, beginning with credit cards. They are now the nation’s fifth-largest consumer bank and eighth-largest bank overall.

Founder-led by Chairman and Chief Executive Officer Richard Fairbank, they believe that innovation is powered by perspective and that teamwork and respect for each other lead to superior results. Across the company, they’re building customer experiences that are real-time and intelligent. They measure their efforts by the success their customers enjoy and the advocacy they exhibit.

They enable great talent with great spaces. Their award-winning office designs promote creativity and collaboration. In 2018, they opened their new headquarters in McLean, Virginia, where engineers, designers, and data scientists work side by side to imagine the next great chapter of Capital One.

Orville O. Cocking
Con Edison

Orville Cocking is Con Edison’s Vice President of Staten Island and Electric Services. He oversees approximately 400 employees within the operations and maintenance departments of Meter & Test, Control Operations, Overhead and Underground Construction, and the Transformer Shop. His overall responsibility is to ensure the team meets Company objectives to deliver safe and reliable electric service for Staten Island customers.

Mr. Cocking has held numerous positions with increasing responsibility for Con Edison and Orange and Rockland Utilities, Inc (O&R). Prior to his current role, he was General Manager of Electric Operations at O&R. For Con Edison, Orville was the Director of Environmental, Health and Safety Operations, Manager of Electric Construction (Networks and Services) in the Bronx and the County of Westchester, as well as the Manager of Transmission Line Maintenance.

Mr. Cocking holds a Civil Engineering degree from Temple University and an MBA from Fordham University. He is also a registered professional engineer.
Richard Corash is considered one of the Deans of Staten Island attorneys. Under his stewardship, the practice has grown from a solo general practice of the 1960’s to one of Staten Island’s most respected law firms.

Through the years, Corash has honed his skills in the area of representation and counseling of individuals and businesses, particularly in real estate, business agreements, and resolution of complex estate and probate disputes. His work includes real estate sales and financing for businesses. He has represented purchasers and lenders in SBA and conventional financing for business and real estate transactions. In addition, he represents financial institutions, firms in the construction industry, along with a number of prominent real estate brokers and owners. Recently, Corash is General Counsel for the Staten Island Economic Development Corporation and is currently serving on the Board of Directors.

His practice is largely focused on guiding business owners through complex transactional matters and resolving disputes without the need for litigation. He has excelled at negotiating resolution of complex family disputes relating to estates, business and real estate. His years of experience in guiding business owners through partnership disputes, real estate and construction issues have brought him to the peak of reputation in Staten Island, among both attorneys and clients when a difficult business matter presents itself.

Corash is an active member of the Richmond County Bar Association. Since 1985, Corash has served as Grievance Committee Chairman and Member. For the past 15 years, he has been appointed as Commercial and Construction Arbitrator for the American Arbitration Association. He has been recognized in Who’s Who in American Law and is a member of the New York State Bar Association. Corash is certified as a Mediator by the New York State Bar Association.

A 1959 graduate of Harpur College SUNY Binghamton, he received his J.D. from Rutgers University in 1963 and an M.L. from Brooklyn Law School in 1966. He is admitted to practice in the State of New York, the District of Columbia and the United States Supreme Court.

Unique Service
Corash & Hollender P.C. specializes in structuring corporate merger and take-over agreements that benefit firms by helping them plan for their current expansion as well as future growth and succession planning.
John Dileo Jr.
Hylan Datacom and Electrical Inc.
950 Holmdel Road, Holmdel, NJ 07733 | 732-946-6025

[Email: jdleojr@hylan.com] [Website: hylan.com]

John Dileo Jr. worked side by side with his father, John S. Dileo Sr., for over 20 years, learning the Hylan Datacom & Electrical business hands-on. He controls all financial matters and business decisions for the entire organization. John also reviews daily project reports and production sheets, as does the entire senior management team, actively monitoring the progress and status of all jobs. In his role as President, he carries on the strong client service orientation and stringent quality standards which are the family tradition. Mr. Dileo graduated from St. John’s University in 1983.

Hylan is a leading provider of turnkey communications and electrical infrastructure design, engineering and construction services for wireline, wireless and smart city municipal service operators around the United States. Hylan was founded over 50 years ago in its flagship market of New York City and today serves a wide variety of end-markets across the United States, with offices and facilities in New York, New Jersey, Arizona, California, Illinois, Maryland, New Mexico, Pennsylvania, Texas, Utah, and Virginia.

Unique Service
Hylan is a leading provider of full-service turnkey communications solutions, electrical infrastructure design and construction services for wireline, wireless and smart city municipal services across the United States. They set up customers for success with innovative, wide-ranging services.

Joseph Ferrara
BFC Partners/ Empire Outlets
150 Myrtle Avenue, 2nd Floor, Brooklyn, NY 11201 | 718-422-9999 Ext. 125

[Email: jferrara@bfcnyc.com] [Website: empireoutlets.nyc]

Associations: Snug Harbor Cultural Center & Botanical Gardens and American Cancer Society

Joseph Ferrara is a second-generation builder with nearly 30 years of construction and development experience. As one of the creating principals of BFC Partners, Ferrara has been an integral part of the firm’s growth and has been responsible for the construction and development of over 8,000 affordable and market-rate units throughout the city. While still involved with the construction process, Ferrara has made managing the firm’s branding, marketing, and leasing initiatives his primary focus. He’s the creative force behind the firm’s award-winning sales galleries and recently sold through the company’s latest high-profile projects, such as Schaefer Landing in Williamsburg, Toren Condominium & 7 Dekalb in Brooklyn. He also brought his eye for design to the selection of the finishes used in the public and private spaces within each of the BFC developments.

Under his direction, BFC has received multiple marketing awards for branding, collateral material, interior design, and first-class sales galleries, and he is currently leading the marketing efforts for over 2 million square feet of mixed-use developments in addition to the firm’s latest project, Empire Outlets, the first retail outlet center in New York City.
William J. Fritz, Ph.D.
College of Staten Island
2800 Victory Boulevard, Staten Island, NY 10314 | 718-982-2400
william.fritz@csi.cuny.edu

Associations: NCAA Division III Presidents Council and Coalition of Urban and Metropolitan Universities

William J. Fritz is the seventh President of the College of Staten Island, a senior college of The City University of New York. A lifelong proponent with more than 40 years experience of access and excellence in public higher education, Dr. Fritz’s presidency is highlighted by a celebration of the legacy of CSI as well as making the College a part of Staten Island. His vision and leadership has helped create the Island’s 30,000 Degrees initiative, and earned the College national recognition from Forbes, Washington Monthly, TIME magazine, Money magazine, and U.S. News & World Report, for providing access to the highest quality education, for taking students from the lower two quintiles of wealth and moving them to the upper levels, and for CSI graduates making in the top 15% of salaries. Recently, G.I. Jobs magazine ranked CSI as No.1 in the nation as a “Military Friendly” institution.

Dr. Fritz provides national leadership to higher education by serving as a member of the NCAA Division III Presidents Council and a member of the Executive Board of the Coalition of Urban and Metropolitan Universities.

Eugene Garaventa, Ph.D.
1100 Clove Road, Apt. 8E, Staten Island, NY 10301 | 718-447-4870
drgene16@gmail.com

Dr. Gene Garaventa was born in Brooklyn, the son of Italian immigrants, who instilled in him values that have served him well his whole life, especially a strong work ethic. He has been living in Sunnyside since 1980 when he joined the business faculty of the then Department of Business of the College of Staten Island (CSI). Before coming to CSI, he held adjunct teaching positions at the New York Institute of Technology and St. John’s University. He is now professor emeritus at the College of Staten Island’s School of Business, has been a faculty member for over thirty years, and has taught a wide array of management courses.

He earned his Ph.D., MBA, and BS from New York University. During his tenure at the College he served two terms as Chair of the then Department of Business and for several years acted as the College’s liaison to the Staten Island business community. He also received the College’s Dolphin Award for outstanding teaching. His research and publications have addressed diverse areas of management, with primary emphasis on the privatization of prisons, and using literature (Henry V, The Jungle) and drama (An Enemy of the People, Death of a Salesman) and film (Wall Street, 12 O’Clock High) to teach management and leadership. He has been a consultant to both public and private sector organizations, specializing in organizational structure and behavior. Dr. Garaventa is also a former editor of the National Civic Review.

In addition to his ten-plus year tenure as a member of the SIEDC Board of Directors, over the years he has also served on the board of several other not-for-profit organizations. He considers himself extremely fortunate to have had a career that enriched his life, and in which he made many life-long friends. He is especially thankful to his students for “keeping him young.”
Brian Gomez is a vice President / District Manager of Investors Bank and is currently responsible for business development, services, and operations of 11 full service retail branches in Brooklyn and Staten Island. Brian has over 19 years of consumer and business banking experience. Brian has held various positions of increasing responsibility from managing a team of 15 employees during his TD Bank years, to leading a team of 60 employee's at Investors Bank. Brian was original responsibility was to build the investors bank retail franchise on Staten Island. Which has grown from 1 to 5 locations and a depository portfolio from $7 mm to $250MM. In 2018 Brian responsibility was increased with addition of 6 locations in Brooklyn. As of today the Brian oversees a portfolio of $450MM. Finally, in 2020 Brian will be taking on a new challenge building the franchise for investors bank in Manhattan.

Brian is on the Board of Trustees for the Giving Hope Network, board member of Richmond University Medical Center Foundation, board member of the Noble Maritime Museum, past chairman of the Staten Island Economic Development Corporation 40 under 40 group and current board member of Staten Island Economic Development Corporation. He is a member of the south shore rotary and active in the Brooklyn and Staten Island communities.

Brian attended Rowan University and earned a Bachelor of Arts degree in Political Science. He currently lives in Mercer County NJ with his wife Deanna and three kids.

**Unique Service**

Investors have a holistic approach to customer banking needs. Not every product or service fits all. Investors Bank is here to tailor their services and needs to their clients.

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Charlie Greinsky is an active member of many civic organizations and is the vice-chairman of the Staten Island Boy Scouts of America. He served on the New York City Districting Commission. Mr. Greinsky is a retired veteran of the United States Army with two years of active duty and numerous military commendations. A native of Staten Island, he has been a community mediator and arbitrator for over 25 years and is a trustee and lifetime member of the Congregation B’nai Israel. Mr. Greinsky was a City Council designee to the Civilian Complaint Review Board. He is also the Chairman of the Staten Island Sports Hall of Fame. Mr. Greinsky earned a B.A. from Touro College.

Charlie was the first Staten Islander to serve on the Hebrew Free Burial Association with two cemeteries on the island. He was also the First Vice President and a part of the Council of Jewish Organizations of Staten Island (COJO). Also Charlie is the long time President of the Board of Trustees of his synagogue. He currently serves as the mayor’s appointment to his Veterans Advisory Board.

Charlie is married to Ilene Sandick Greinsky, a health care executive with her own consulting company.
Gina Laine joined Richmond County Savings Bank in 1995 as the Manager of the Personal Banking Center, the bank’s first customer call center. She was promoted to Marketing Assistant in 1996. In 2001 with the merger of New York Community Bank and Richmond County Savings Bank, she was promoted to First Vice President/Marketing Director. Today Ms. Laine along with her staff, plans, establishes and directs the Bank’s branch network, community, and commercial branches in all marketing efforts. These activities include brand management, media relations, philanthropic activities, bank-wide promotions, merchandising, advertising, and marketing research. Serving as the Bank’s Marketing Director she institutes strategic and tactical marketing programs to support the growth of the Bank’s core business. Ms. Laine also directs the bank’s internal communications activities, including presentations, and marketing collateral materials. As a community bank committed to being a good corporate neighbor, NYCB not only demonstrates its commitment by engaging in sound and ethical business practices, but also by giving back in various ways. In addition to sponsoring special events and financial literacy programs, they contribute funds, volunteer time, and engage in community outreach—all to the betterment of the communities they serve.

Unique Service
Richmond County has more branches on Staten Island than any other bank, allowing it to provide exceptional customer service that differentiates it from other institutions. Customers also benefit from the ability to bank at branches in New Jersey, Florida, and Ohio.

Joel W. Martin Ph.D.
Wagner College
One Campus Road, Staten Island, NY 10301 | 718-390-3131
joel.martin@wagner.edu wagner.edu

Joel W. Martin, Ph.D., is the 19th president of Wagner College. He also holds the rank of professor of religious studies. Dr. Martin has a distinguished record of teaching, service, and leadership at colleges and universities large and small. He has a particular interest in connecting scholarly work with current social problems and needs. Most recently before he was named president of Wagner College, he had served as provost and dean of the faculty at Franklin and Marshall College in Lancaster, Penn., from 2014 until 2019. Martin earned his bachelor’s degree at a liberal arts college, Birmingham-Southern. He holds a master’s in theological studies from Harvard University and a Ph.D. in the history of religions from Duke University. He began his academic career at Franklin and Marshall in 1988 as a professor and, later, chair of the religious studies department.

A noted expert on Native American religions, he is the author and editor of several books in this field, including Sacred Revolt: The Muskogees’ Struggle for a New World (Beacon Press, 1991). The Land Looks After Us: A History of Native American Religion (Oxford University Press, 2001), and Native Americans, Christianity, and the Reshaping of the American Religious Landscape, co-edited with Mark A. Nicholas (University of North Carolina Press, 2010). In 2000, he was named the Costo Endowed Chairholder in American Indian Affairs and professor at the University of California Riverside, one of the most ethnically diverse research universities in the nation. He served as interim dean of UC Riverside’s College of Humanities, Arts, and Social Sciences from 2004 to 2006, where he led successful efforts to recruit diverse faculty and improve student retention.

From 2006 to 2014, he held academic leadership positions at the University of Massachusetts Amherst, a flagship research university. He served as dean of the College of Humanities and Fine Arts, then as vice provost for academic personnel and dean of the faculty for the university. His accomplishments included improving the gender balance and diversity of the faculty and strengthening the finances of the College of Humanities and Fine Arts.

Unique Service
Wagner College is a top tier liberal arts college located minutes from Manhattan. Wagner is nationally recognized for its unique curriculum of experiential learning and internships. They boast a theatre program consistently ranked in the top 5 in the country and strong health science majors in physician assistant education and a Center of Excellence in nursing.
Daniel J. Messina, Ph.D., FACHE
Richmond University Medical Center
355 Bard Avenue, Staten Island, NY 10310  | 718-818-2407

dmessina@rumcsi.org  |  rumcsi.org

**Associations:** The Staten Island Mental Health Society and Richmond Health Network

Daniel J. Messina, Ph.D., FACHE, is President and Chief Executive Officer of Richmond University Medical Center (RUMC), a role he assumed in April 2014. A life-long resident of Staten Island, Dr. Messina is a seasoned executive with over 30 years of healthcare leadership expertise. During his tenure at RUMC, Dr. Messina has continued the expansion of the medical center’s primary and behavioral care networks along with the integration of those services. The medical center also formed an Accountable Care Organization (ACO) and was instrumental in the development of the Staten Island Performing Provider System (SI PPS), New York State’s Delivery System Reform Incentive Payment (DSRIP) program.

Under Dr. Messina’s leadership, the medical center has launched a comprehensive Breast and Women’s Center, new programs in neurosurgical and neurovascular medicine, an Institute for Weight Loss and Metabolic Surgery, a state-of-the-art Center for Cancer Care, and the Center for Integrated Behavioral Medicine, whose programs are leading the borough’s fight against opioid abuse.

**Unique Service**
Richmond University Medical Center is a not-for-profit healthcare provider serving the ethnically diverse community of Staten Island and its neighbors. The medical center provides premier-quality patient care through a full spectrum of emergent, acute, primary, behavioral health, and educational services. RUMC does this in an environment that promotes the highest satisfaction among patients, families, physicians, and staff. The hospital also provides comprehensive outpatient services at its Center for Cancer Care, Breast and Women’s Center, three Primary Care/Immediate Care/Walk-In Centers, and the Center for Integrative Behavioral Medicine. RUMC is also the only hospital on Staten Island designated as “Baby-Friendly” by the WHO and UNICEF.

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Kenneth C. Mitchell
Staten Island Zoo
614 Broadway, Staten Island, NY 10310  | 718-442-6166

kmitchell@statenislandzoo.org  | statenislandzoo.org

**Associations:** Association of Zoos and Aquariums, United Activities Unlimited, and Lifestyles for the Disabled

Kenneth C. Mitchell is Executive Director of the Staten Island Zoological Society, Inc., a position he has held since September 2011. Mitchell is responsible for the overall administration and the day-to-day operation of the Staten Island Zoo, a destination for more than 190,000 visitors annually.

Under his guidance, the 80-year-old zoological park has more than doubled its collection to 1,200 animals, representing 350 species, 72 of which are endangered or threatened in the wild. Since 2014, the zoo has experienced the development of a 4,500-square-foot outdoor habitat for the zoo’s Amur Leopards – the world’s rarest big cat – and a Conservation Carousel composed of 25 hand-sculpted wildlife, most of which are vulnerable in their native habitats. Most recently, the zoo developed its sprawling Sahara Exhibit, where a Scimitar Horned Oryx was born as part of an international effort to repopulate an extinct species. Previously, Mitchell was a member of the New York City Council, representing Staten Island’s north shore communities, following his service as Chief of Staff and General Counsel Office to former council member Michael E. McMahon. A native Staten Islander who grew up less than 100 yards from the Zoo, Mitchell graduated St. Peter’s Boys High School, and later earned a Bachelor of Science degree in business administration at Wagner College. Awarded his law degree at New York Law School, he was admitted to the bars of New York, New Jersey, and the eastern and southern districts of New York.

Mitchell remains active in the Island community with particular interests in the Staten Island Economic Development Corporation, United Activities Unlimited, and Lifestyles for the Disabled. Upon the recommendation of the Staten Island borough delegation of the New York City Council, he was appointed by Mayor Bill de Blasio to the city’s Taxi and Limousine Commission in November 2016.

**Unique Service**
The Staten Island Zoo is the only zoo in the borough.
Robert Myers
IDB Bank
201 Edward Curry Avenue, Suite 204, Staten Island, NY 10314 | 718-698-4892

Robert Myers currently holds the position of Senior Vice President of US Private Banking in charge of the Staten Island office of IDB Bank. In this role, he supports the expansion of the bank’s depository, lending, and investment portfolio. He also manages the office and its team. Founded in 1949, IDB Bank is a full-service commercial bank that offers a competitive range of products with an emphasis placed on personalized service. A lifelong Staten Islander, Robert attended St. Joseph by the Sea High School, received his Bachelor's Degree in Finance from Wagner College and his MBA in Finance from Baruch College. Robert maintains key roles in various organizations in addition to his role as a Board Member for the SIEDC. This includes the Staten Island Chamber of Commerce, with key positions as a Member of the Board of Directors and Co-Chair of their Young Professionals Group.

He is also Chair of Community Agency for Senior Citizens, Past-President of The Rotary Club of Staten Island; Board Member and Treasurer for Richmond Home Need Services and Stella Orton Home Care Agency; Board Member for the Staten Island Business Outreach Center; Board Member for I Am Empowering, Staten Island South Shore YMCA and BUCKS.

Unique Service
IDB Bank concentrates on personalized service. Strengths are within personal and commercial deposit accounts with competitive rate offerings along with unsecured lines of credit and 1031 exchange accounts. IDB also concentrates on Global Wealth Management, offering managed investment solutions to clients. Also, the bank offers a wide array of lending options through US Private Banking, Non-Profit Lending, Healthcare Lending, Corporate Lending, Commercial Real Estate, Factoring, and Asset Based Lending. The bank is also community-driven, supporting various local non-profit organizations.

Frank Naso
The Naso Organization
32 Lincoln Street, Staten Island, NY 10314 | 718-698-7869

Frank Naso has been building and developing properties in Staten Island for 27 years. He is a second-generation builder who has presided over and managed the successful development of over 1,500 homes throughout Staten Island and approximately 100,000 square feet of commercial space. Frank is a graduate of St. John’s University where he received a Bachelor of Science degree in Finance and attended New York University for his Master of Science degree in Real Estate Development and Investment. Also, he has earned three professional builder designations from the National Association of Home Builders. Frank is currently Chairman of the Board of the Building Industry Association of New York City, a board member for the New York State Builders Association, and serves as a trustee on the board of Staten Island Children’s Museum. In the past, Frank has served on the boards of The College of Staten Island, The Boy Scouts of America, and Staten Island University Hospital’s Rainbow Association. He is an active member of the Staten Island Chamber of Commerce and currently serves as a Board Member for the Staten Island Economic Development Corporation. Frank has been honored with numerous community awards including the Boy Scouts’ “Good Scout” Award and the Corporate Leadership Award by the Eden II School for Autistic Children.

Unique Service
The Naso Organization only builds the highest quality housing products.
The Staten Island Advance knows the importance of being part of the community and being dedicated to charitable causes. They have a history as a local leader and have fostered relationships with their readers that are as important as the news they print.

In 2014, it found the perfect addition - Dan Ryan - who came aboard as an outside sales representative. His impact was felt immediately, and he quickly became manager and then Multimedia Advertising Director. During the past year, the Staten Island Advance team has seen huge annual year over year growth, including a 170 percent increase in billed digital advertising.

A resident of the island for six years, Dan has been serving the Staten Island community for more than a decade as a fundraiser, volunteer, artist, and mentor. He fell in love with Staten Island when he met his wife, Kerry. Now, living in Staten Island, Dan works with small businesses, community groups, first responders, and more. As a St. Baldricks Foundation Knight Commander, Dan has lead teams and hosted events that have raised more than $250,000 to help aid children’s cancer research. He also has helped coordinate events such as the Staten Island Memorial Day Run and the NYC Girls Word Expo. He has been a Lifestyles for the Disabled event volunteer for 12 years; coordinator for the Staten Island Cookbook for three years; and a SIEDC Marketing and Creative Ambassador.

**Unique Service**
Staten Island Advance is Staten Island’s only daily newsletter.

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**Santander Bank**
200 Park Avenue, Suite 100, Florham Park, NJ 07932 | 201-403-4975

*Santander* was established in Spain and has been serving customers in the Northeast since 2013. It is their mission to help their customers prosper, with simple ways to spend, save, and manage money. From teaching students how to set up and use a checking account to helping a person buy their first home, Santander is right by the side of their customers. At Santander, they believe respecting their clients and their money is the first step on the journey to prosperity.
Anthony J. Santo
Henry F. Malarkey & Co., P.C.
4864 Arthur Kill Road, Staten Island, NY 10309  |  718-317-5555
ajs@hfmcpa.com

**Associations:** SIUH Foundation, Community Resources, RCSB Foundation, and American Institute of Certified Public Accountants

**Certifications:** CPA

Anthony J. Santo is a Certified Public Accountant, and managing partner with the firm of Henry F. Malarkey and Co., P.C. located on Staten Island. He has been a partner with the firm for over thirty years. A Cum Laude graduate of Wagner College, Mr. Santo earned his Masters in Tax Accounting from Pace University. He is an NYS licensed CPA and a member of the American Institute of Certified Public Accountants. He is past president of the New York State Society of CPA’s- Staten Island Chapter. He has served on the boards of the Northern Railway Co., Ennar Securities, Diversified Development, Career Engine Network Inc., YMCA Counseling Services and YMCA Board of Managers. He currently serves on the Board of Community Resources and as a Trustee of Staten Island University Hospital Board of Trustees. He also serves on the Board of Directors of the Richmond County Savings Foundation.

Marcello Sciarrino
Island Auto Group
1580 Hylan Boulevard, Staten Island, NY 10305  |  347-495-8882
marcello@islandautogroup.com  islandautogroup.com

**Associations:** Staten Island Giving Circle, Richmond University Medical Center, Staten Island University Hospital, Staten Island Little League, Catholic Youth Organization (CYO), the Eger Foundation, 122nd Precinct Community Council, Toys for Tots, NY Cares Coat Drive, March for Babies and March of Dimes Walks, Hyundai Hope on Wheels

Marcello Sciarrino was born in Brooklyn, New York. As a child, he attended Saint Thomas Aquinas Grade School followed by Bishop Ford High School. After graduation, he quickly began his career in the automotive business. Over the years, he has held several key roles at dealerships located in New York and New Jersey. Approximately five years ago, he partnered up with Josh Aaronson, Ronald Baron and David Baron and opened up his very first dealership in Lawrenceville, New Jersey. Over the next few years, his business and partnership grew at a tremendous rate, allowing him and his partners to own over 20 new and used car dealerships including Island Auto Group on Staten Island. He prides himself on being the working operator in all these projects and has consistently been able to orchestrate success to ensure growth in the markets he enters.

Marcello currently resides on Staten Island with his wife Charlotte of almost 20 years and his 3 children, Marcello, Charlotte and Charles. Marcello’s greatest passion is his family. All three of his children attend Staten Island Academy where they are heavily involved in extracurricular activities and events. Charlotte is closely involved and working with several charities including the Staten Island Giving Circle, which assists the disadvantaged and underserved through supporting several food pantries, collecting used cell phone for 911 calls for those living on the streets, and a Lending Library book collection for senior citizen residents among several other donations to the various needs in our community.
John Tardy
JVN Restoration, Inc.
47 Foster Road, Staten Island, NY 10309  |  718-605-6256  c: 917-716-4290

Associations: Home Improvement Contractors of Staten Island
Certifications: MWBE Certified

John Tardy is the Senior Project Manager at JVN Restoration Inc., a full-service contractor specializing in the disposal of asbestos, lead and mold from private, industrial, and commercial buildings. JVN Restoration, Inc. is a woman-owned entity that has the state of the art equipment and techniques for all restoration and abatement projects. They have substantial experience in the field of demolition, along with the aspects of the construction industry. JVN Restoration, Inc. is small enough so that key personnel is available 24 hours a day, seven days a week, and large enough with the human and financial resources, to provide the services any company wants and deserves. As a value-added provider of services, JVN Restoration, Inc. continuously learns, year after year, how to improve their process, service, and quality. This commitment to continuous improvement has enabled JVN Restoration, Inc. to become the standard of excellence in their industry.

Unique Service
JVN Restoration Inc is unique as it is a complete environmental service contractor dealing with the removal and disposal of asbestos lead, and molds as well as offering their clients water and fire clean up and disaster recovery. They operate throughout New York, New Jersey, Connecticut, and Pennsylvania areas. Also, they offer their clients general contracting and are one of the fastest-growing women-owned entities in the industry.

Triangle Equities
30-56 Whitestone Expressway, Whitestone, NY 11354  |  718-463-5757

info@triequities.com  triangleequities.com

Triangle Equities leverages a unique three-pronged approach to create projects that catalyze area-wide economic development. First, expertise in public-private partnership has earned Triangle an excellent reputation for working with government agencies and community groups to skillfully navigate the most demanding public approval processes. Second, by pursuing underutilized, underperforming, and undervalued assets in emerging and underserved markets, Triangle identifies developments with tremendous upside potential. Third, Triangle specializes in the creative financing of projects, frequently using tax-credit syndication, along with various other economic incentives, to achieve economically viable developments that would not otherwise be possible. These strategies enable Triangle to identify promise in the most challenging properties and produce the double-bottom line results it strives for—fulfilling community needs and generating high returns for investors.

Triangle remains true to the pioneering, results-oriented, community-centric approach that has come to define its work, even as it continues to evolve and flourish in an increasingly challenging New York real estate market. With over $500 million in various stages of development, Triangle is prepared to continue delivering high-quality projects to communities throughout the New York metropolitan area.

Unique Service
Triangle Equities is a full-service, real estate development firm that is prepared to tackle and solve the most difficult development challenges. By actively embracing the complexities inherent to responsible urban development, Triangle achieves sustainable results and unlocks substantial value for its investors, tenants, and the communities in which it builds.
Eagle Fence is a leader in all types of fencing and gate options in the industry. They pride themselves on innovation and custom styles suitable for all commercial projects.

Licensed and insured, they take pride in their work and opportunity to assist commercial owners in their project specifications. Customer satisfaction is their top priority at Eagle Fence. Their goal is to deliver quality services that will exceed their customer’s expectations and surpass their competitors. They strive to meet all their customer’s needs by offering dependable services that are affordable, prompt, and efficient. Their expert staff of designers, estimators, technicians, and craftsmen are always eager to meet all of the requests of clients on time and within budget.

Eagle Fence has been a leader in the Tri-State area fencing industry for over 25 years. They have completed work in many different locations from perimeter fencing at JFK International Airport, Chelsea Piers Sports Complex, Battery Park City Athletic Fields, Newtown Creek D.E.P Treatment Plant, to many Home Depots, parks, schools, and detention facilities.

Robert P. Bentson, or as the Staten Island business community knows him, Bob Bentson, continues to stand behind the company’s motto, “service is the difference”. Bentson & Company, a leading insurance firm, has become a partner with the HILB Group of New York, a national firm in the top 21st percentile. The firm is located at 653 Forest Avenue on Staten Island and has built a reputation based on integrity, dedication, and hard work. Each customer, large or small, is considered unique and requires a personalized approach to determining the optimal insurance solution.

As President of Operations for Bentson & Company, Bob is responsible for the management of the large Commercial and Employee Benefits divisions. Participating in the annual conferences of the Financial Managers Association, the Inter-Agency Council, NYS Alliance, SIEDC Business Conference, Chamber of Commerce Business Conference, he has also been a presenter at various conferences.

Bob Bentson has taken his business commitment to service and made it personal with his participation in many Staten Island organizations. He has served as chairman of the Staten Island Chamber of Commerce and on the Board of Directors. He is the past President of Staten Island Insurance Agent’s Association and as a member of the Board of Directors for the New York State Insurance Agent’s Association.

Many not-for-profit organizations have also benefited from his service and dedication, including the Staten Island Economic Development Corporation, Salvation Army Advisory Board of New York City. Bob is married with three children and two grandchildren.
Gotham Trinity Productions is a film/media production company that has a varied background of small business ownership and nearly 20 years of experience in television and film productions. Gotham specializes in producing commercials, promotional videos, documentaries, films and multi-camera broadcasts of live events. From the idea phase to the final edit, they are a full-service operation offering highly personalized services. Visit them on all Social Media @GothamTrinityProductions

**Unique Service**
Gotham provides customized packages for clients, tailoring the message of each video to attract customers while sharing relevant information about key aspects of each business. They also focus on a strategic distribution plan of the produced content, targeting audiences that can relate to what they are viewing.

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Paul Brown
InSite Development
811 N. Catalina Avenue, Suite 1306, Redondo Beach, CA 90277 | 480-586-0954

Paul@pbbrown.com | insitepg.com

**Associations:** The Valley Affiliates GL

Paul Brown has brought nearly 17 years of construction management experience with his team of 40 to InSite. After he began his career at CW Driver, he founded his own development firm and became a partner at iStorage, delivering over 10,000,000 square feet of self-storage assets to the market and driving $700,000,000 in sales back in 2016. He lives in Del Mar with his wife, four children, and a puppy. InSite is a specialized, vertically integrated developer, operator, and manager focused on self-storage, industrial, and multifamily projects across institutional and emerging markets.

Their acquisitions team identifies sites and opportunities using their proprietary SiteID™ technology engine and works with their institutional investors and LPs to underwrite and finance the properties. Next their development team "measures twice" and expertly manages the process from entitlement to Certificate of Occupancy. Finally, their operating team leverages their InSite Management Platform (IMP™) to drive transparency and efficiency at the property level to accelerate lease-up and stabilization.

**Unique service**
InSite offers a full-service development product for developers and sellers which includes in-house financial equity as well as design, construction and operations of those developments.
Integration Charter Schools (ICS) is dedicated to providing innovative pathways to college that fully integrate students living with emotional challenges and others with special needs. ICS strives to fill gaps in public education and when fully realized, ICS, in conjunction with the local public schools, will provide Staten Island parents of special needs children with an array of options that are richer than that enjoyed by any other community in the United States.

ICS is comprised of four schools, each with a unique mission and student body. Lavelle Prep provides a rigorous college-preparatory education that equips and empowers students to go to college and succeed in life while welcoming all students, including those living with emotional challenges. New Ventures provides a unique learning environment, promoting college and career readiness for over-age and under-credited students, often disconnected and at-risk youth ages 16-21. Nicotra Charter is the first early college program on Staten Island, providing students with an accelerated pathway to higher education.

Richmond Preparatory Charter School, ICS’s newest school, opening September 2021, willfully integrate students on the autism spectrum as well as those living with other disabilities in all classes and activities, while enabling students to develop the academic skills, emotional fluency, and confidence required to be successful students today and thoughtful, open-minded leaders tomorrow.

Unique service
ICS’s John W. Lavelle Preparatory Charter School, Staten Island’s first charter school, was established in 2009 with the mission of fully integrating students experiencing emotional challenges with a rigorous college-preparatory education that equips and empowers students to go to college and succeed in life.

Salvatore Calcagno, Jr.
Menicucci Villa Cilmi PLLC
2040 Victory Boulevard, Staten Island, NY 10314 | 917-509-8774

Associations: The Staten Island Heart Society

Salvatore F. Calcagno is an associate attorney at the firm, handling various legal matters including residential real estate, commercial real estate transactions, commercial leasing, corporate and business law, banking, contracts, land development, and private lending. Mr. Calcagno is licensed to practice law in all courts of the state of New York. Since joining the firm, Sal has proven versatile and elastic, expanding private lender portfolios, facilitating land use development, and fostering several large scale developments including projects in downtown Brooklyn and St. George in Staten Island for both private developers and corporate partnerships. Mr. Calcagno is a member of the New York State Bar Association.

A graduate of Touro College Jacob D. Fuchsberg Law Center, and the College of the Holy Cross, Sal’s experience before his law practice focused on the music and recording industry as the Assistant Studio Manager to one of the highest-grossing recording studios in New York City and as a private recording artist consultant.
Gail Castellano is the Senior Vice President and Regional Executive of Richmond County Savings Bank, a division of New York Community Bank. She has achieved a great level of success through hard work, determination and the desire to continually provide outstanding service to her customers while giving back to the community. Highly motivated and results-oriented, Gail has distinguished herself as a leader in the retail banking industry. She began her banking career 26 years ago at an entry-level position. It was through diligence and dedication that Gail has risen through the ranks to become a Senior Vice President and Regional Executive overseeing 20 branches, 200 employees, and deposits over $2 billion, which have grown significantly under her tutelage.

As a leader in the community, Gail has selflessly donated her time and efforts to many meaningful causes. She is the immediate past Board President of the JCC of Staten Island and currently serves on its Executive Board. She is a Board member for the Staten Island Chamber of Commerce, the St George Theatre, and the South Shore BID. Gail is a member of the Advisory Committee for SCORE, a Cabinet member for the SIEDC, and a co-chair of the Lucille & Jay Chazanoff Sunrise Day Camp Advisory Committee. In 2019 Gail served as the Corporate Co-chair of the Light the Night walk for the Leukemia and Lymphoma Society.

Gail received numerous awards throughout her career; 2016 she was named SIEDC’s Executive Woman of the Year, 2017 one of the 25 most influential people who live or work on Staten Island by City & State Magazine, 2018 & 2019 named one of Staten Island’s 100 Most Powerful People by City & State. New York. 2019 Gail received the Community Impact Award from the JCC of Staten Island for her dedication to Sunrise Day Camp and May 2019 Gail received the Woman of Distinction Award in Albany from Senator Andrew Lanza for her outstanding dedication to her community.

Unique service
With assets of $52.5 billion on September 30, 2019, New York Community Bancorp, Inc. is the holding company for New York Community Bank, a New York State-chartered savings bank serving customers throughout Metro New York, New Jersey, Florida, Ohio, and Arizona. NYCB is a full-service financial institution providing a large array of products and services for both business and personal clients. They operate with an emphasis on personal service and convenience with 20 branches on Staten Island and a total of 233 locations throughout their footprint featuring 24-hour ATM banking. They also offer their customers 24-hour access to their accounts with online banking, mobile banking, and banking by phone.

Boone Davis is President & CEO, Atlantic Offshore Terminals. Prior to founding AOT served as a Principal at the Renewables Consulting Group where he worked as a consultant and project manager for New York’s Offshore Wind Master Plan and assisted several other public and private sector clients to advance the US offshore wind industry. Prior to that, Boone served as the Block Island Wind Farm Project Manager for GE Renewable Energy, where he developed the first offshore wind turbine assembly facility in the US and managed the successful assembly, installation, and delivery of the first offshore wind turbines in the US.

Prior to the Block Island Wind Farm, Boone served as Assistant Project Manager for Cape Wind Associates where he was responsible for construction planning, contracting, and project management. Boone has in-depth knowledge of and significant hands-on experience in large infrastructure project development, financing, construction, logistics, and operations. Boone holds a Bachelor’s degree from Vanderbilt University’s School of Engineering.
Tom DelMastro
SI Marine Development, LLC
201 Edward Curry Avenue, Suite 107, Staten Island, NY 10314 | 718-477-2719

Tom DelMastro is the Chief Executive Officer of Staten Island Marine Development LLC (SIMD) responsible for strategic, operational, and financial planning, day-to-day management decisions, and for implementing the Company’s long and short-term plans. SIMD experienced significant success with its pioneering brownfield investment in New York City, the Staten Island Logistics Center, a 676-acre tract in Northwest Staten Island on the Arthur Kill waterway.

Mr. DelMastro has been involved in the environmental, engineering, and construction business for over 35 years, and for the last 20 years has been a key member of the executive management team for companies serving the brownfield remediation and construction business. Prior to joining SIMD, he held positions at Environmental Chemical Corporation (ECC), a global engineering and construction company, as Chief Financial Officer and at Tetra Tech RCM and its predecessor companies as Executive Vice President of Construction Management, and Executive Vice President and Chief Financial Officer. He also spent three years with AMEC Earth and Environmental as the Executive Vice President and Chief Financial Officer.

Mr. DelMastro is a Board of Trustee member for Richmond University Medical Center in Staten Island and is a Board Member for Environmental Chemical Corporation (ECC), global engineering, environmental, and construction firm.

Mr. DelMastro received his B.S. Civil Engineering from Polytechnic University, New York, and his M.B.A. in Finance from St. John’s University, New York. Mr. DelMastro and his wife Linda reside in Staten Island, N.Y. and have five children and six grandchildren.

Unique service
Staten Island Marine Development is an expert in permitting and remediating large properties of over 100 acres.

Robert DiBona
Petro Home Services
55-60 58th Street, Maspeth, NY 11378 | 718-628-3340

Petro Home & Commercial Services have over 100 years of experience providing home heating oil, air conditioning, generators, chimney, and more to East Coast customers from Maine to Virginia. This large network, resources, and local customer service professionals, drivers, and technicians enable them to support all of their customers’ service needs better than any other company. All backed by around-the-clock service and support that customers can rely on — in any weather! Clients can rely on Petro’s team of experts to do everything to put clients comfort first and take care of their homes. That’s the Petro promise. They know their customer’s particular needs better than any other heating oil company.

Unique service
They provide automatic delivery and flexible pricing and payment plans to suit their client’s specific needs. Other oil companies may only offer a one-level pricing plan. They have more techs on staff to service customers, they have 24/7 service for any issues in any weather. Other oil company’s services are not always available. They never run out of oil and always deliver, during high demand months customers wait will be longer with other companies.
Massimo DiDonna
Partners in Sound Productions
18 Hervey Street, Staten Island, NY 10309  |  718-967-7347
Mas@pispgroup.com  www.partnersinsound.com

Associations: Executive Club of Staten Island, Staten Island Chamber of Commerce
The Carl V. Bini Memorial Fund

Certifications: Serato, Martin Light Jockey, Adobe Premiere, Pro-Presenter, Atem TV Studio, Playback-Pro,
Grand MA, Vector Works, ArKaos, Photo Shop, and Pro Show Producer

Massimo DiDonna is a businessman dedicated to the community and the clientele he serves. At a young age, he took his passion for the music industry and eventually became one of the partners of Partners in Sound Productions, the tri-state’s premier entertainment and production company. Partners in Sound Productions is proud to be starting its 30th year in business, and also has five franchise offices open. Mr. DiDonna prides himself on his network affiliations and is a proud member of the SIEDC, board member of Michael’s Cause, The Staten Island Executive Club, member of the Verrazano Kiwanis Club and an honorary member of the NYPD Honor Legion.

Unique service
Mr. DiDonna’s newest venture, Merge Event Solutions, gives clients access to a complete suite of services and experts that will handle every aspect of event design and production from concept to execution. Comprised of four unique industry leading companies, Merge brings together more than 60 years of combined experience to transform an event into an experience. From Fortune 500 and University clients to private affairs and intimate gatherings, Merge is the ideal all inclusive events service provider.

Eugene Flotteron
CetraRuddy Architecture
1 Battery Park Plaza, New York, NY 10004  |  646-850-2713
Flotterone@cetraruddy.com  cetraruddy.com

CetraRuddy is an international award-winning architecture, planning, and interior design firm based in New York City. For over 30 years, the firm has been led with a guiding principle that architecture and design must engage its context while enriching the human spirit. The firm’s portfolio of distinguished work, defined by analytic problem solving, contextual sensitivity, crafted details and innovative use of materials, reflect an underlying commitment to the human experience at all scales and across typologies including multifamily housing, hospitality, education, cultural and commercial.

Founded by principals John Cetra and Nancy J. Ruddy, the firm emphasizes a collaborative process, working together with clients and staff to apply a sophisticated understanding of programming, planning, technology, and construction to each project, developing technically excellent and innovative designs and providing an unparalleled level of service. Notable work includes projects as diverse as One Madison, Walker Tower, 443 Greenwich, Sushi Samba London, Lincoln Square Synagogue, and the Choice School in Thiruvalla, India.
Gary Allen Modular Homes is deeply committed to quality residential and commercial building construction and excellent customer service in the tri-state area. As an exclusive New York City distributor of professional design award-winning Ritz-Craft Custom Homes, their company takes great pride in the reputation they have been able to uphold. In the duration of their 15 years of business building modular houses and 60 years of business at their Brooklyn-based real estate company, they have been recommended over and over again by loyal and satisfied customers with whom they have built extensive relationships. Their long history rooted in traditional, family-owned businesses will ensure affordable results for the home of their clients dreams.

At Gary Allen Modular, above all else, they value their customers who trust them to build their homes. After partnering with Ritz-Craft based on this core belief, they ensure high-quality products straight from their factory that builds the best of the best modular homes in New York and New Jersey. They remain environmentally friendly as an alternative to traditional building, where they strive to be greener, faster, and smarter. This is especially important in their “Restore the Shore” efforts as they helped the many families affected by Hurricane Sandy in October 2012. Their homes are able to withstand 120 MPH wind which gives added relief to customers who want a place that is safe in even the toughest weather conditions.

Another important aspect at Gary Allen Modular is that although they build the homes, their customers are able to design them. This personalization is made possible as each customer is paired with one of their design experts in an effort to make the vision of that dream home a reality. They strive for a customer experience that exceeds expectations and goes beyond customer satisfaction. Their company wants you to love their home and make it a place that they want others to be a part of. As they intend on helping to build a better community, they strive to be “on time, on budget, every time!”

Kristine Garlisi supports the vision that entrepreneurs Lois and Richard Nicotra have for their community, companies, and their Nicotra Foundation. Kristine is the Chief of Staff for The Nicotra Group and Executive Director for The Lois & Richard Nicotra Foundation. She enjoys working with the Nicotras, their team, tenants, guests, and the local community to launch programs that enhance the work and celebrations that happen daily at the Nicotras’ Hilton Garden Inn, Hampton Inn & Suites and within the 415 acre Corporate Park of Staten Island.

Kristine has supported the vision for the Nicotras’ development of Corporate Commons Three, the most expansive development in the Nicotras’ portfolio. Corporate Commons Three, a 330,000 square feet Class A Silver LEED-certified office space features a Rooftop Organic Garden, an Outdoor Classroom and Walkway, and a second social enterprise eatery, Pienza Brick Oven Pizza Café, that will build on the success of the Nicotras’ first social enterprise eatery, the COMMONS café. At the COMMONS, which the Nicotras gifted $1.6MM to build, the Nicotras give 100% of the profits to the Staten Island community in the form of grants to Staten Island based nonprofits and scholarships to their employees’ children and grandchildren for higher education expenses. The Nicotras have gifted more than $1MM since 2011.

Kristine served as an adjunct professor at St. John’s University and is experienced in event design, academic program planning and administration, fundraising/development, media and community relations, social media management, project management, human resources, real estate, and hospitality. Kristine is a spokesperson for the Nicotras’ hotels, Nicotra’s Ballroom, Above, Lorenzo’s Restaurant, Bar & Cabaret, The Nicotra Group, and The Nicotra Foundation.
Reliable Office Solutions is one of the largest authorized Canon dealers in the United States selling and servicing a full array of quality products from small printers and desktop copier MFP's to large production capable units. Reliable Office Solutions' technical team has an average of 20 years of industry experience per technician and is authorized on Canon's full line of office products.

Founded in 1974 by William C. Hanson, Reliable Office Solutions opened as a small “Mom & Pop” office supply storefront in a developing Staten Island community. William's vision was to offer businesses with a variety of quality products while still providing a unique and personalized customer experience.

More than 40 years later, Reliable Office Solutions continues to operate under that same vision, offering a boutique type of customer experience, and most importantly - "Defining the meaning of Reliable, one customer at a time". Their mission is simple: Provide unique personalized solutions through innovative products and services, while enhancing a customers' productivity and efficiencies to increase their bottom line.

Unique service
Over 40 years of experience providing quality products and solutions! Servicing more than 3,000 clients in the tri-state area. Four hour average response time guaranteed. Exchange or repair a copier within 5 years under an active service agreement.

Zachery Kadden
Madison Realty Capital
53 Crosby Street, Unit 22, New York, NY 10012 | 516-698-9547
zkadden@madisonrealtycapital.com madisonrealtycapital.com
Associations: New York State Bar

Zachery Kadden focuses on MRC’s adaptive reuse commercial development projects as well as ground-up developments, which include mixed-use and mixed-income components. Zach’s experience and education span real estate development, design, construction, legal, land use planning, and policy. Zach earned a Bachelor of Arts degree from the University of Michigan and a Juris Doctor degree from Benjamin N. Cardozo School of Law. He is a member of the New York State Bar.

Unique service
Among other industry recognitions, MRC has been named to the Commercial Observer’s prestigious “Power 100” list of New York City real estate players and is consistently cited as one of the industry’s top construction lenders.
Robin Lefkowitz
Northfield Bank
1731 Victory Boulevard, Staten Island, NY 10314  |  718-448-1000 ext. 2539

**Associations:** Member FDIC, and Equal Housing Lender

Robin Lefkowitz, Northfield Bank’s Senior Vice President and Director of Business Development has over 27 years of banking and financial experience. Specializing in customer relationships and growth of overall deposits, Robin brings her wealth of experience to Northfield Bank’s network of branches throughout Staten Island, New Jersey, and Brooklyn. Before her position with Northfield, Robin was Vice President, Business Development, for Independence Community Bank, where she was responsible for developing customer and account growth throughout the Brooklyn marketplace. She joined Independence in April 2004 following its merger with SI Bank & Trust. With SI, Robin was Vice President, Trust, and Investment Development, where she held that position for over four years. Before SI Bank, Robin worked for Green Point Bank in the capacity of Branch Manager, for 13 years, throughout the Brooklyn, Long Island, and Manhattan marketplace.

Robin holds a Bachelor of Arts Degree in Political Science with a minor in Economics, from Brooklyn College and a Master of Business Administration Degree from Wagner College.

**Unique service**
In addition to providing an extensive suite of 24/7 banking services, Northfield focusses on relationship building and provides the unique personal attention that allows them to tailor their products to a customer’s business and personal banking needs.

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**Sweetbrook Nursery & Garden Center** is a full-service landscape supply company serving New York and New Jersey for nearly three decades. They offer custom landscape/hardscape design and installation for both commercial and residential. Their wholesale/retail location caters to contractors, business owners as well as homeowners. They carry a variety of shrubs, trees, flowers, sod, soils, stone, seed, and an extensive line of quality fertilizers. They are a top supplier for seasonal flowers and holiday plants and decorations as well as live cut Christmas trees. Their friendly and knowledgeable staff is there to service all their client’s outdoor gardening needs. Their vision is simple. It is to deliver superior quality, service, and value to their customers, to continue to be the preferred Garden center of choice, and to always be a good neighbor to their local community.

**Unique service**
Sweetbrook Nursery has the unique capacity to serve a large range of clients ranging from small residential jobs to large scale maintenance contracts like Empire Outlets.
United Activities Unlimited, Inc. (UAU) is a community-based agency that provides comprehensive social services, educational supports, enrichment activities, prevention services, counseling, and workforce development training to inspire, transform and empower individuals of all ages.

UAU was incorporated in 1977 by a group of concerned educators striving to provide positive alternatives to young people in the wake of the New York City financial crisis. The fiscal calamity forced the New York City Department of Education to close afterschool programs and youth were left without resources or opportunities for pro-social engagement. To provide a haven for Staten Island youth, community activists joined forces to secure funds to open a free afterschool program. As a result of their efforts, United Activities Unlimited was founded.

United Activities Unlimited (UAU) has been serving Staten Island and other communities for over four decades. What began as a single recreational program has grown into a multi-service, comprehensive social services agency. UAU is responsive to the needs of diverse populations and designs and implements programs that support positive outcomes for individuals and communities.

UAU’s broad breadth of services includes afterschool programs, community centers, workforce development programs, employment training, prevention education and counseling, family and social services, fatherhood programs, college preparatory activities, literacy, summer camps, and educational enrichment programs for youth and adults.

UAU has an outstanding record of providing dynamic, effective, and superior programming. The comprehensive nature of UAU’s programming options and the emphasis on holistic services for individuals and families make UAU an outstanding resource and a pillar of support for communities. UAU is dedicated to the engagement, education, and empowerment of individuals and strives to transform individuals and communities to create a better future.

Joseph Marino
Island Eye Surgery Specialists
1500 Victory Boulevard, Staten Island, NY 10301 | 718-984-7616
joemarino.islandeye@gmail.com

Joseph Marino is a licensed optician with over 25 years of experience. Since 2017, he has worked at Island Eye Surgery Specialists as a Practice Administrator managing a staff of over thirty employees and over 30,000 patient visits a year. With his expertise in vision and eye diseases and with his knowledge of the Staten Island community, he has ensured that all patients are given an exceptional experience.

In addition to regular eye exams, Island Eye Surgery Specialists is equipped with the most up to date equipment to diagnose and treat a majority of eye diseases. Located at both ends of the Island, there are two convenient locations.

On-site, Dr. Gerstenfeld, and Dr. Nejat offer convenient evening and weekend hours to accommodate the local community’s busy schedules.

Dr. Kim McLaughlin
United Activities Unlimited
1000 Richmond Terrace, Bldg 1P, 3rd Floor, Staten Island, NY 10301 | 718-987-8111 ext. 814
drkim@unitedactivities.org

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David Rampulla: President of FerryAds Marketing & Advertising. Mr. Rampulla's professional sales approach has yielded new business in various fields, including healthcare, financial, legal, software, commercial building, business counseling, and development. His marketing knowledge has expanded beyond local markets to the country.

Unique Service:
FerryAds.com offers bang for advertising dollars, comparing impressions and time seen.

James Prendamano: CEO of Casandra Properties. He has led transformative projects and is the exclusive leasing agent and development consultant for Empire Outlets (EO) in New York City. He's instrumental in projects like Nike, Nordstrom Rack, and H&M.

Unique Service:
Casandra Properties specializes in real estate, focusing on NY City and State certified WMBE in all facets.

David Rampulla: President of FerryAds Marketing & Advertising. His sales approach has yielded business in various fields.

Unique Service:
FerryAds.com provides the best advertising value for clients.

James Prendamano: CEO of Casandra Properties. He has led transformative projects and is the exclusive leasing agent and development consultant for Empire Outlets (EO) in New York City.

Unique Service:
Casandra Properties specializes in real estate, focusing on NY City and State certified WMBE in all facets.

David Rampulla: President of FerryAds Marketing & Advertising. His sales approach has yielded business in various fields.

Unique Service:
FerryAds.com provides the best advertising value for clients.

James Prendamano: CEO of Casandra Properties. He has led transformative projects and is the exclusive leasing agent and development consultant for Empire Outlets (EO) in New York City.

Unique Service:
Casandra Properties specializes in real estate, focusing on NY City and State certified WMBE in all facets.
Christopher Ressa
RJW Brokerage Corp.
651 Willowbrook Road, Suite 204, Staten Island, NY 10314  |  718-370-8600
    rjw651@aol.com

Associations: Staten Island Builder’s Association Board of Directors

Christopher Ressa is a second-generation insurance agent with more than 25 years of experience as a licensed provider of property, casualty life and health coverage in the New York metropolitan area. As Vice President of RJW Brokerage Corp. in Staten Island, Mr. Ressa has extensive knowledge of all aspects of insurance and is as well-respected for his integrity as for his dedication to clients, the industry and the Staten Island business community. His specific area of expertise lies with matters relating to the construction, real estate, and development industries. As such, Mr. Ressa has been a long-time member and supporter of various organizations within that professional community.

Mr. Ressa currently serves as a Cabinet member for the SIEDC and sits on the Staten Island Builder’s Association Board of Directors. He is married with two children and resides in Spring Lake, New Jersey.

Chris Ressa has been a great supporter of SIEDC for several years and is a staple in the Staten Island community. Chris took over the family insurance business, RJW Brokerage Corporation, from his father Phil, and has grown it to be one of the borough’s most trusted insurance brokers for commercial businesses.

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Chad Reyes
Lions Pride Leadership Company
1000 South Avenue, Suite LL2, Staten Island, NY 10314  |  718-355-8336
    chad@lionsprideleadership.com  lionsprideleadership.com

Chad L. Reyes is the Founder & Chief Visionaire of Lions Pride Leadership Company. He has been working with entrepreneurs and business leaders for the past 2 decades helping to coach, mentor and stretch them to become all they were designed to be. Mr. Reyes has a passion and gifting for business, strategic planning and how to effectively communicate and motivate others to fulfill their vision.

Lions Pride Leadership partners with organizations to effectively Identify, Empower, and Equip leaders to reach their full potential.
Francis Rizzo  
Cornerstone Realty  
847 Annadale Road, Staten Island, NY 10312  |  718-447-8100  

Francis Rizzo is president and a real estate broker for Cornerstone Realty. Frank was born and raised in Brooklyn but has had the privilege of being a Staten Island resident for the past 17 years. Having had his first taste of the real estate market as a licensed agent in Brooklyn at the age of 19, Frank has continuously worked between the boroughs to get a strong sense of what each market is offering and where the current trends in the real estate market are heading. With over 23 years of business and sales experience, Frank has developed a proven track record for meeting client and investor objectives.

His talent for analyzing situations, offering creative solutions, project concept, and management has helped not only his real estate brokerage business but has led to successful syndication of business managing a diverse range of assets.

Frank’s philosophy of being engaged not in a real estate transaction, but a relationship, with a customer, client, and neighborhood, is matched with enthusiasm and passion for real estate. “Real Estate isn’t my career or my job, it’s a way of looking at neighborhoods and communities, it’s a way of life.” In addition to being active in the real estate community, Frank is a member of the Staten Island Economic Development Corporation, the former Chair of the Historic Tappen Park Community Partnership, and a director for The Staten Island Board Of Realtors.

Unique service  
Cornerstone Realty is a boutique real estate investment and brokerage company. With its insight and guidance, Cornerstone takes the approach as an advisor and consultant to their client’s real estate needs.

Mark Russo  
RPM Insurance Agency  
201 Edward Curry Avenue, Staten Island, NY 10314  |  718-761-8900  

RPM Insurance Agency has been a part of the Staten Island community for over a century, and they remain committed to serving all of their client’s insurance needs. Whether they are buying a new car, looking to purchase a home or protect their business, one of their experienced staff will be available to assist anyone with designing a comprehensive insurance portfolio to fit their specific needs. Generations of proud history, RPM was established over a century ago with the idea that buying insurance doesn’t have to be frustrating, complicated, or expensive. They honestly believe that making the sale should not be as important as gaining the trust and confidence of their clients by providing the expertise to advise that their clients deserve. They not only work in the community, but they also live here too, and they are committed to protecting their reputation that has been built over four generations.

They are Independent Agents, free to choose the best carrier for their client’s unique needs. They do not work for an insurance company — they work for you! They are on their client’s side throughout the entire process, most importantly at the time of a claim. A fire, accident or burglary can shatter the world. Their staff and the carriers they represent can help guide their clients through these difficult times. Their carriers have a superb reputation for fast and fair claims settlement. Making their clients whole again is their primary concern!

Unique service  
RPM separates itself from other insurance brokers through their partnership with Acruisure, a top ten insurance brokerage in the world. Their partnership affords them incredible clout with insurance carriers around the world which translates into better coverage and rates.
Cory Schifter is a Staten Island businessman who believes in giving back to the community. Cory Schifter has been the owner of Casale Jewelers in Dongan Hills since August 2009. A family business started by his father under the name Independent Jewelers in 1986, Casale Jewelers is known for its large selection of fine jewelry, designer brands, engagement rings, certified diamonds, custom-made jewelry, watches and more. Casale has become a household name on Staten Island.

When Mr. Schifter isn't helping loyal customers pick out the perfect gift or pop the question, he's raising money for charity. He's raised more than $100,000 for local charities through an annual comedy night that is part of Casale Jewelers' annual "Race for the Ring," a yearly competition where one lucky couple walks away with a $10,000 engagement ring.

Mr. Schifter has won numerous awards and citations for both his business savvy and charitable endeavors. He was featured on NY1 News "Got it Made in New York" for Casale Jewelers' unique custom design business, which is located inside the shop. Also, Casale Jewelers was recognized by American Express and Facebook in 2012 as one of the top five small businesses in the nation.

Mr. Schifter is a member of the South Shore Rotary Club, Staten Island Chamber of Commerce, and the Staten Island Economic Development Corporation. He is Co-Chairperson for Sunrise Day Camp, Mentor in the Chamber of Commerce's Young Entrepreneur Academy, is a board member for the Emergency Children's Help Organization (ECHO), and the Jewish Community Center (JCC) of Staten Island.

Unique service
Casale Jewelers offers a wide variety of custom jewelry and even offers the same or next day personalized jewelry. The manufacturing and creation of the jewelry are done on Staten Island. Jewelry includes custom settings, photos, and engraved sports pieces, medical and religious jewelry. Casale uses unique advertising through contests, events, and community outreach. Casale also carries the Forevermark diamond, which is the most responsibly sourced diamond in the world.

William Spiezia L.S.
Rogers Surveying, PLLC
2420 Arthur Kill Road, Staten Island, NY 10309 | 718-447-7311 Ext. 14
wspiezia@rogerssurveying.net rogerssurveying.net

Certifications: Certified ACSM Hydrographers (C.H.), certified in Coastal Multibeam (U.N.B.), Licensed Land Surveyors (L.S.), and USCG

Rogers Surveying, PLLC of Staten Island, a 4th generation land surveying and engineering firm, has been supporting architectural, construction, marine engineering, and boundary surveying projects since 1946. They welcome the opportunity to present their facility, most distinguished qualifications, capabilities, and commitment to today's projects.

Their "True Crew of Surveyors" includes a dedicated staff of eight project managers, each with over 30 years of experience managing land and hydrographic projects at Rogers. Among them are two Licensed Professional Engineers, seven New York, New Jersey, and Delaware State Licensed Land Surveyors (L.S.), five Nationally Certified ACSM Hydrographers (C.H.), two certified in Coastal Multibeam Surveying (U.N.B.) and two USCG Master Captains. Their staff can provide proven experience in performing surveys with the foresight to complete the most difficult assignments.

Unique service
Rogers Surveying is a land surveying /engineering firm that supports architectural construction, marine engineering, and boundary surveying which is a unique service to Staten Island.
Neil Strahl  
Pioneer Transportation Corporation  
2890 Arthur Kill Road, Staten Island, NY 10309  |  718-984-8077  
✉️ nstrahl@pioneerbus.com  🌐 pioneerbus.com  

Associations: NY School Bus Contractors union and Cop-shot  

Pioneer Transportation Corp. for more than 50 years has been providing safe and reliable transportation to millions of New York City school children. Pioneer transports over 40,000 students per day making safety their primary goal. They strive for perfection when it comes to transporting your children.  
Pioneer Transportation has offered more than fifty years of reliable, safe transportation for New York City schools. They currently provide school bus transportation services for more than 40,000 schoolchildren – each day, their fleet of buses offers a seamless travel experience. Their track record can give parents peace of mind, and ensure that schools have reliable support in taking kids to and from classes. To make sure every school day’s travels are a success, they hold drivers to the highest standards and take care to ensure all of their buses are in terrific shape.  
Pioneer Transportation has proven to be a leader in school bus transportation in New York City. Clients can rely on their services to give kids reliable transportation every day, and ensure that everyone enjoys a safe, dependable experience.  

Unique service  
Pioneer Transportation Corp is one of the largest in specializing in private and public school transportation services throughout New York City as well as Staten Island.  

Chris Williams  
Willaim Eye works  
1884 Victory Boulevard, Staten Island, NY 10314  |  718-273-5000  
✉️ chris@williamseyeworks.com  🌐 williamseyeworks.com  

Associations: NYS Society of Opticians  

Chris Williams, the owner of Williams Eye Works, is a proud native Staten Islander whose roots are no further than five miles away from his storefront at 1884 Victory Boulevard. Chris was born in Saint Vincent’s Hospital, where his grandmother worked as a nurse and grew up in West Brighton. He has fond memories of playing and roaming in the woods, fields, and railroad tracks of Mariner’s Harbor, playing with his cousins on his father’s side, the Williams from Arlington Avenue. Before high school, Chris discovered the small joys of being raised in a house between a schoolyard and the magnificent Clove Lakes Park. The top of the block had a skateboard ramp, blacktop baseball field, basketball, and paddleball courts.  
The bottom of the block was Clove Lakes Park: the brook, the woods, grass fields to play football and soccer. The neighborhood provided everything that a child could need to expand and explore. Because his mother’s family was from West Brighton since about 1900, and his grandfather being self-employed in the neighborhood most of his adult life, Chris could not go far without his family knowing what he was up to. His involvement and choice of location for his career were largely driven by the warm memories of his childhood, and his desire to give back to the community that he would remain active in for years to come.  

Unique service  
Williams Eye Works offers Staten Island the largest selection of eyewear, stocking over 10,000 designer frames and 1,000 value brand frames. With a fully licensed staffed of professionals, they utilize hundreds of different lens types to ensure the most comfortable clear vision possible. Whether clients prefer eyeglasses or contact lenses, their dedicated staff and doctors will guide customers to the right product and care.
Adam Zellner was the Policy Director to a former Governor of the State of New Jersey, overseeing the development of a variety of statewide initiatives including the State’s Energy Master Plan, the Renewable Portfolio Standards, and the drafting and implementation of the Global Warming Response Act. Before joining the Governor’s staff, Adam served as the Deputy Commissioner for Policy and Legislative Affairs for the New Jersey Department of Environmental Protection (NJDEP) under Lisa P. Jackson.

He was the inaugural Executive Director of the New Jersey Highlands Council and is the former Executive Director of the New Jersey Office of Smart Growth. Adam served as State Director to several members of Congress and has worked for a variety of State Legislators throughout his career. Currently, Adam serves as the President of Greener by Design, where he works directly with a host of corporate and government clients, including several Fortune 500 companies, on energy and sustainability issues. Also, he advises on major policy issues for an array of elected officials and governments both here in the US and abroad. Adam continues to lecture on energy and environmental issues throughout the US and teaches in the political science department at Rutgers University.

Unique service
Greener by Design is an energy and sustainability company offering Microgrid, renewable energy development and implementation, land use and master planning, energy and sustainability auditing, and redevelopment services. Greener by Design provides energy consulting and environmental asset management with a focus on grant-writing and administration, permitting coordination and multi-stakeholder ownership/investment structures and strategies for municipalities, non-profit and for-profit companies.
EXECUTIVE DINING NETWORK
Gina Biancardi is the founder of Casa Belvedere. Formerly known as the Roebling-Stirn Mansion it is a National Historic Landmark Building the Roebling-Stirn family once owned. It was renamed Casa Belvedere, “house with a beautiful view,” to reflect the mansion’s hilltop, breathtaking view of the Verrazano Bridge and New York Harbor. Casa Belvedere’s transformation journey into an Arts and Cultural Center began in 2009. Restoring and preserving a historically significant, 14,000 square feet mansion -- and its surrounding three acres of property -- is a $10 million project from start to finish.

Simultaneously, the Casa is home to The Italian Cultural Foundation, a non-profit, 501(c) (3), offering art exhibits, film screenings, cooking and language classes, car and fashion shows, lectures, presentations, book signings, and more are offered to the public. Also in 2013, she founded The Belvedere Club at Casa Belvedere, Staten Island’s premier private dining club for members and their guests was founded. This venue is like no other in all of New York City, poised to become a premier NYC tourist and destination venue.

In 1989, Gina co-founded The CollegeBound Network, a pioneer in the development and execution of online, pay per lead generation within the college and university admissions industry in the late 90s. The first-of-its-kind network of websites that revolutionized how for-profit and non-profit postsecondary institutions and career schools recruit students using the power of the Internet. With hundreds of for-profit educational and vocational schools as clients, they have helped millions of learners connect with their educational institutions.

Unique service
In this venue they specialize in fundraising events, marketing, public relations, and orchestrating various public and private venues.

Max Calicchio is Staten Island’s premier destination for exceptional dining and fine cuisine. They are the ideal meeting place, perfect for any occasion from romantic dates to family dining and private rooms. Every week clients can come to enjoy different events and entertainment suitable to everyone at Staten Island’s best Italian restaurant. Max Calicchio is the executive chef and co-owner of Max’s Es-Ca and his business partner is Alison Marchese. Max’s cooking prowess and creativity, passion for his craft, and professional attitude have garnered the restaurateur high praise from his peers and foodies who yearn for a casual, yet fine dining experience.

As a result, Max’s Es-Ca has become renowned for its outstanding continental Italian cuisine, oversized portions, reasonable prices -- and lively bar scene.
Greg Fosdal  
Daddy O's BBQ & Sports Bar  
181 Bay Street, Staten Island, NY 10301  |  718-285-4096  
✉️ daddysosbbq@aol.com  🌐 daddysosbbqbar.com  

Certifications: Food Handlers Certified

Daddy O’s BBQ & Sports Bar is the ultimate destination for Award-Winning Southern BBQ. As the only smoke-house in Staten Island, they are unrivaled BBQ and sports bar destination. Whether one is looking for a perfect lunch location, a dinner experience with the family, or you just want to cut loose with some of the friendliest waitresses in town and catch a game, Daddy O’s BBQ & Sports Bar is the place.

Vincent Malerba  
Angelina’s Ristorante  
399 Ellis Street, Staten Island, NY 10307  |  718-227-7100  
✉️ vincentmalerba@aol.com  🌐 angelinasristorante.com  

Certifications: Food Handlers Certified

Angelina’s Ristorante is Staten Island’s premier fine dining venue. Located in Tottenville, they are the hidden jewel of Staten Island, guaranteed to give their customers an unparalleled dining experience that will make them forget where they are. With an atmosphere like no other, superb customer service, and amazing food, Angelina’s Ristorante is proud to be raising the standard for fine dining in Staten Island for over two decades. Whether customers seek an intimate dinner for two, cocktails, a night of Bocci with friends, a small party or an over the top wedding, their venue can cater to every need. They look forward to serving their community.

From the food and decor to the view and the service, Angelina’s is proud to offer their customers a dream wedding like no other. With their newly expanded permanent outdoor tent, they continue to strive for perfection for their client’s wedding day. Their new room provides the best of indoor and out, with a backdrop that will simply take their guests’ breath away. This is truly a unique experience to have in-person to appreciate the full beauty and elegance.

Unique service  
Angelina’s Ristorante is a truly unique dining and event venue due to its waterfront location and atmosphere that, combined with over 25 years of experience makes Angelina’s one of a kind on Staten Island.
Peter Marcolini  
**Aunt Butchie’s of Brooklyn**  
4864 Arthur Kill Road, Staten Island, NY 10307  |  **718-227-0002**  
|  pete79st@aol.com  |  auntbutchiesofbrooklyn.com  

**Certifications:** Food Handlers Certified

Aunt Butchie’s, located at 4864 Arthur Kill Road, is a cafe on one side and dining room on the other. The cafe is fun and loud with a partially open kitchen. Bread, cookies, cakes, and pastries line a wall near the main entrance. The opposite side of the cafe has a colorful array of prepared food platters behind a sleek showcase. There, a state of the art baking facility was established, yet still keeping the family touch. Irene Santo, a.k.a “Aunt Butchie”, and her son Frank, despite their success, insist on overseeing all aspects of the day to day operation, ensuring only the finest ingredients and highest standards are met with every dessert sold.

For more than 20 years, Aunt Butchie’s family-owned bakery has served up mouth-watering, legendary desserts such as cheesecakes, mousse cakes, caramel cones, tartufos, and more to restaurants and consumers throughout the New York Tri-state area. It is this attention to quality that has helped Aunt Butchie’s grow beyond the original Brooklyn, NY flagship store, and extended the business to a small cafe/restaurant on Staten Island, 4864 Arthur Kill Road. Frank Santo joined forces with Chef Pete Marcolini, Joseph Pernice and Joseph Marcolini to share their family traditions and delicious recipes with consumers on Staten Island.
Community Health Action of Staten Island has been improving the health of Staten Islanders for over 25 years. They emerged from the AIDS crisis of the 1990s with experience delivering a model of care that drives dramatic improvement in the health of their clients. They use this integrated care model to work with people in need across Staten Island. They help communities with a wide range of services including domestic violence interventions, care for people with multiple chronic health conditions, addiction treatment services, and operating a community food pantry in Port Richmond. They provide HIV and hepatitis C screenings as well as insurance enrollment, help with SNAP (food stamp) benefits, and health screenings on their Mobile Health Units.

Jerry Amerosi has a long history in the jewelry industry. In 1982, he opened his first store named “Goldmine” in Caesar’s Bay Bazaar in Brooklyn and by 1991, expanded to an additional location on 18th Avenue and 67th Street, also in Brooklyn. Goldmine then found a new home in the Staten Island Mall and adopted the name “Gerald Peters Goldmine” named for his two sons, both of whom have integral roles in the business today.

This store evolved in 2015 to “Gerald Peters” reopening in a new location within the Staten Island Mall. Jerry plays an important role in the community by donating his time to many charities and non-profit organizations. He currently resides in Staten Island.

Unique service
After nearly three decades of immense growth and experience in the Staten Island Mall, the business enhanced Staten Island’s jewelry purchasing experience by opening a new store within the mall – triple the size of its previous location in Brooklyn.
Joseph J. Biondolillo is the founder of Biond Financial also known as "Biondolillo Financial Group." Joe has a passion for finance, business, and helping people plan for success in their life and wealth. Financial strategies are a key focus for Joe and his clients but education plays a vital role in helping families and business owners making intelligent financial decisions for the right reasons. Joe focuses on education first, then financial strategies. It’s a compelling commitment.

Joe has successfully trained and mentored dozens of industry professionals. A graduate of St. Johns University, his entrepreneurial spirit has allowed him to build and sell multiple businesses. Joe truly enjoys owning his own business, believing he can control his destiny. Today, he works with his clients to try and achieve the same for themselves.

Joe is an active member of the community, with involvement in multiple charitable organizations. Joe is a board member for the Emergency Children’s Help Organization and a member of the Staten Island Economic Development Corporation. Joseph resides in Colts Neck, NJ with his wife, Nicole, and their 4 children.

Unique service
They have a podcast called "Beyond Conventional" Their podcast discusses why, when, and how to go beyond mainstream financial strategies and tactics.

Kathy Azbell
The Brielle at Seaview
140 Friendship Lane, Staten Island, NY 10314 | 929-256-3023

The Brielle at Seaview, a non-profit retirement community, brings a holistic view to wellness and successful aging. Their philosophy focuses on four key areas of wellness: social, intellectual, spiritual, and physical. Designed around resident needs and constructed in 2015, The Brielle at Seaview is fresh, modern, and designed to support residents’ well-being. Apartments and suites allow for maximum independence or companionship. Community spaces help keep clients connected and engaged with options for entertainment like their movie room, and places to gather like their library and social parlors.

They welcome residents and families alike at The Brielle, the natural beauty of their campus is an everyday delight. For visitors, it’s an ideal setting for family gatherings. It’s even easy to get there, with convenient access to public transportation and abundant parking on site.

Their campus is located among the few natural spaces left on Staten Island, adjacent to the Greenbelt, a City of New York flagship park comprised of almost 3,000 acres. The Brielle boasts wildlife, wooded views, and walking trails that invite you to take it all in.

Unique service
The Brielle at Seaview’s wellness philosophy is a way of life that ensures the mind and body stay healthy and active with spiritual, physical, social, and intellectual pastimes.
Mike Bloomfield
Tekie Geek
4218 Amboy Road, Staten Island, NY 10308  |  347-671-7000
mike@tekiegeek.com  |  favoritegeeks.com

Mike Bloomfield is the President of Tekie Geek, a Managed Service Provider (MSP) headquartered in Staten Island, NY. Mike is seen as an IT expert throughout the IT community and is regularly published in numerous IT publications including Tech Decisions, ChannelPro Magazine, Channel Executive, and others. In 2020, Mike was also recognized as an Amazon bestselling author for his book, Hack Proof Your Business - Volume 2.

Tekie Geek is an award-winning MSP, with its core services being Managed IT Services, Business Continuity, Cloud Computing, and Unified Communication. With these core services, Tekie Geek is able to cure your IT ailments, properly protect your business from the rising IT threats, and detect issues before they even arise, giving you peace of mind and helping you to sleep better at night.

Mike has had a passion for technology since an early age and has continued to push forward to ensure that he is always at the forefront of all technological advances. Before being President of Tekie Geek, Mike has held such positions as IT/Research and Development Director and Manager of Product Engineering in the corporate world.

Mike has been honored with many awards from the business community such as the Lou Miller Award, King of Staten Island, Stars Under 40, SIEDC 20 Under 40, Channel Futures MSP 501, and various other local and industry awards.

When Mike isn't focusing on his business, he's spending time with his beautiful wife and daughters, who give him the drive to keep going. He's a true geek at heart and it becomes obvious when you start to talk Game of Thrones or Star Wars with him, or see his collection of collectible figures and statues throughout the Tekie Geek office. Mike is also a proud Kiwanian and sits on several committees and boards throughout the local Staten Island community.

Unique Service
Our techs and support staff respond to issues quickly, often before you even know about them. Covering everything from your servers and network infrastructure to your computers, workstations and mobile devices, we provide end-to-end solutions for all your technology needs. On the Tekie Geek Home side we offer Home Theater Design, Smart Home Automation, Whole Home Audio/Video, TV Sales, and lots more to help make your home fun & secure!

Roosevelt Board
Chik-Fil-A Staten Island Mall
2655 Richmond Avenue, Staten Island, NY 10314  |  929-343-5064
roosevelt.board@cfafranchisee.com  |  cfafranchisee.com

Chik-Fil-A opened its doors nearly 50 years ago, Chick-Fil-A has grown from one man's vision to one of the largest family-owned businesses in the country. Much of the company's success has been credited to the stability and consistency within Chick-Fil-A, Inc.'s leadership team. While corporate leadership at many quick-service restaurants change frequently, many senior leaders at Chick-Fil-A have been with the company for more than 20 years. Tenured leadership -- and a passion for serving others -- has enabled the company to be unwavering in supporting its locally-owned franchises to ensure that the Chick-Fil-A brand continues to thrive.

Unique Service
Chick-Fil-A is one of the most popular and widespread franchises in the Nation, this is the only Chik-Fil-A Location located on Staten Island.
**Vincent Bonomi**  
*Special Tees*  
250 Buel Avenue, Staten Island, NY 10305  |  **718-980-0987**  
**vincent@specialtees-si.com**  |  [specialtees-si.com](http://specialtees-si.com)

*Special Tees* is a not for profit business located in Staten Island, New York. More than clever wordplay, the name *Special Tees* reflects a workforce made up almost exclusively of people with mental health problems. Special Tees was originally designed as a work program for the mentally impaired. With a grant from the city’s Department of Health and Mental Hygiene, they wanted to start a business that would put patients to work, and so Special Tees was born. But over the next 20 years, Special Tees turned into a successful business operation.

**Unique service**
Special Tees offers on-site printing of branded apparel and the outsourcing of printed promotional items. Special Tees is in the process of planning for a future hands-on showroom where clients will be able to touch and feel apparel and promotional product samples.

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**Regina Boukhvalova**  
*Northfield Bank*  
1731 Victory Boulevard, Staten Island, NY 10314  |  **718-448-1000 ext. 1535**  
**rboukhvalova@enorthfield.com**  |  [enorthfield.com](http://enorthfield.com)

**Associations:** Staten Island Chamber of Commerce, Brooklyn Chamber of Commerce, The Executive Club of Staten Island, Kiwanis International, Rotary International and Soroptimist International.

**Certifications:** Member FDIC, and Equal Housing Lender

*Regina Boukhvalova* is Vice President and Business Development officer for Northfield Bank. She is responsible for developing new commercial and consumer deposit relationships throughout Staten Island and Brooklyn. With 20 years of experience in financial services, Ms. Boukhvalova has proven her ability to build strong relationships with clients by identifying and matching their needs with financial solutions.

As a leader in the business community, Regina is a key member in various business organizations such as the Staten Island Economic Development Corporation, Staten Island Chamber of Commerce and Brooklyn Chamber of Commerce. She brings a wealth of information to the committees she serves, providing insight into the financial industry and happenings within the community.

Ms. Boukhvalova is one of the founders and board members of The Executive Club of Staten Island, an elite business club for the top Staten Island business professionals. Regina is also a staunch supporter of many volunteer service organizations including Kiwanis International, Rotary International, and Soroptimist International.

**Unique service**
In addition to providing an extensive suite of 24/7 banking services, Northfield focusses on relationship building and provides the unique personal attention that allows them to tailor their products to a customer’s business and personal banking needs.
Hatch is a planning firm that is passionately committed to the pursuit of a better world through positive change. Their global network of 9,000 professionals works on the world’s toughest challenges. Their corporate roots extend back more than a hundred years, and their experience spans over 150 countries around the world in the metals, energy, infrastructure, digital, and investment market sectors.

They are employee-owned and independent-free to bring their best thinking to clients and their businesses. Their exceptional, diverse teams combine vast engineering and business knowledge, working in partnership with their clients to develop market strategies, manage and optimize production, develop new game-changing technologies, and design and deliver complex capital projects.

They work closely with the communities they serve to ensure that their solutions optimize environmental protection, economic prosperity, social justice, and cultural vibrancy. They want their businesses, ecosystems, and communities to thrive, both now and into the future.

The Rawson Group was founded in 1983 by John V. Rawson, Jr. It began as a franchise of five restaurants. The Rawson Group now owns and operates 20 Wendy’s restaurants. Six of their restaurants are located on Staten Island, and the remaining are located in the Central New Jersey area. The Rawson Group is strong and continues to grow. Their Wendy’s restaurants boast some of the highest sales numbers in the New York metropolitan market. They are ranked as one of the Top 200 Franchisees in the US by the Restaurant Finance Monitor.

The Rawson Group’s business has been built on quality, service, and cleanliness. They are proud of their company and strive to be the employer of choice in the markets where these restaurants are located. They are passionate about their Wendy’s business and their employees. They feel that they have some of the best restaurant talents in the business.

A testimony to The Rawson Group’s company culture is that many of their managers started with them as crew members and stay for their restaurant career. They have many employees on all levels that have been with them for over 20 years.
Campa Construction Corp. is a 25-year-old general contracting/custom renovation, facilities services and maintenance firm licensed and operating in the New York/New Jersey areas. They are also in possession of the necessary credentials to act as a “Lead Certified Firm” as per US EPA requirements. Over the last 25 years, Campa Construction Corp. has successfully performed hundreds of renovation projects for numerous residential and commercial clients. Some of their past clients include; Jones Lang Lasalle, The Lavelle Charter School, St Paul’s School Of Nursing, New York University, and First Service Residential.

Today, they continuously perform an extensive amount of renovation and maintenance work for a large number of corporate clientele that includes; New York University, First Service Residential, BASF, Hudson Meridian, Cushman & Wakefield Management, Prudential, Douglas Elliman, Akam Associates, Related Management, The Port Authority of NY/NJ, Maxwell Kates, Inc., Gateway Arms Realty Corp., Verizon, Metropolitan Life, Mass Mutual, Zayo Group/Zcolo, and Halstead Management as well as many other property management firms throughout the New York/New Jersey area.

As President and owner of Campa Construction Corp., Keith Campanella brings 25 years of construction and contracting experience to every project. His educational background includes a Civil Engineering degree from New Jersey Institute of Technology with a specialization in construction management and a Master’s in business from St. John’s University. He is also a registered general contractor and construction superintendent in New York City. Keith also possess a certified graduate builder designation in the state of New York.

Joe Cafiero  
Control Electrical  
85 Tompkins Street, Staten Island, NY 10304  |  718-556-2004  
joecafiero@control-electric.com

Control Electric sees the big picture in the smallest of details. Their ability to provide quality services are led by the understanding that attention to detail starts at the top. Two principle owners, both former electricians, provide the leadership to a support staff that insure the focus of the company. Their capacity to increase their workforce to meet any demand is due to the depth of their core employees and their strong organizational experience. Their unique capabilities have made it possible to expand their growing list of customers who have come to expect quality results and personal attention with a broad range of services.

Since 1997 Control Electric has successfully developed and maintained a strong presence in several specialized industries. Experiences in the commercial field include electrical and data installations for office build-outs as well as specific work in major switch sites, communications rooms, and infrastructure work in most of the New York City tunnels. The retail sector services a much broader range of customers. This work can vary from high-end large Manhattan construction projects, mall stores, strip mall anchor stores, and smaller spot stores. They also manage a the constant base of employees to provide “on-call” services to their steady customers for any reason including scheduled site maintenance, emergency repairs, or any additional needs that may arise.

Unique service  
Their institutional work includes specialized work such as MRI suites, research facilities, cryogenic preservation, as well as patient room build-outs.
NVY Center, Inc. ("NVY") is a medical management company that brings together a wide variety of aestheticians and medical professionals to provide advanced, modern regenerative and aesthetic services to communities. Their flagship office is located in Staten Island, where NVY has built a luxurious space for clients to experience nutritious treatments that will enhance their vitality and help them feel like they’ve recaptured their youth. All of their services are provided by highly trained staff.

Unique service
NVY Center, Inc. brings together aesthetician, physical and spiritual practices for the well being of their clients.

Dawn Carpenter, CPM, is a Senior Vice President of IREM (the Institute of Real Estate Management). She is the broker/owner of Dawning Real Estate Inc. AMO in Staten Island. Dawn has been a CPM since 2002 and a REALTOR for 20 years. Carpenter is actively involved in IREM and served on its 2018 Legislative Policy Committee and Federal Housing Advisory Board. She is a past chair of the Ethics Inquiry Board and Ethics Committee. She is a past president of the IREM Greater New York chapter and was their CPM of the Year in 2008.

Dawn is a past president of the Staten Island Board of Realtors (SIBOR) and past chair of the Staten Island Multiple Listing Service. Additionally, she has served on or chaired numerous local board committees as well as having served on the board of directors for many years. She was recognized as SIBOR’s Realtor of the Year in 2008. At the state level, Carpenter was the 2017 president of the New York Association of Realtors; the first CPM to serve NYS in that capacity. She has chaired the Realtors Political Action Committee (RPAC) Trustees and the Organizational Planning Committee. She has served on numerous other NYSAR committees including legal action, legislative policy, and professional standards steering. She has also served on the NYSAR Board of Directors and executive committee for several years. She was named the association’s Realtor of the Year in 2011.

At the national level, Carpenter has served as a National Association of Realtors Director and as a member of the Commercial Committee and Federal Technology Policy Advisory Board. She has served as chair of the Property Management Forum and the Federal Technology Policy Committee. She currently serves as the 2020 NAR vice-chair of the Real Property Operations Committee. She is a regular attendee of NAR’s national conference and is a Golden R RPAC Hall of Fame member. Active in her community, Carpenter is a long-time volunteer with the March of Dimes and American Cancer Society as well as the Columbia-Greene and Richmond County Special Olympics. Dawn is a member of the IREM Greater New York chapter.
The Dr. Theodore A. Atlas Foundation (“Atlas Foundation”) is a New York-based 501(c)(3) community service organization that provides financial, legal and emotional support to individuals and organizations in need, and focuses particularly on the needs of children. It was founded in 1997 by boxing trainer and commentator, Teddy Atlas, to honor the memory of his father. In the spirit of Dr. Atlas, who provided free medical care to those who could not afford it and made house calls to give personal care to his patients until he was 80 years old, the Foundation has attempted since its inception to ease the burden of the less fortunate among us.

It accomplishes this in a very human way, in a way which preserves the dignity of the people it helps. The Foundation comes to the aid of people in a variety of difficult situations, people who would otherwise fall between the cracks. It has engaged in large endeavors, such as creating incentive programs in schools to encourage and motivate students, opening and operating a food pantry in Staten Island to make sure that children do not go to bed hungry, and distributing turkeys on Thanksgiving and toys on Christmas to families who do not have the financial resources to properly celebrate the holidays.

**Unique service**
The Dr. Theodore A. Atlas Foundation provides financial, legal, and emotional support to individuals and organizations, with a strong focus on the needs of children in particular.
Dominick Cutrone
Manhattan Electrical Supply Co.
1002 Castleton Avenue, Staten Island, NY 10310 | 718-448-2310

*Manhattan Electrical Supply Co.* is based out of Staten Island, and also has a location in Brooklyn. This organization primarily operates in the Lighting Fixtures business/industry within the Wholesale Trade - Durable Goods sector. This organization has been operating for approximately 24 years.

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Alyssa D’Agosto
Person Centered Care Services
150 Granite Avenue, Staten Island, NY 10303 | 718-370-1088 ext. 219

*Person Centered Care Services (PCCS)* was founded in 2006 and provides person-centered supports and services to people with disabilities and their families in the New York City area. From supports in education, employment, and housing to training, counseling, and advocacy initiatives, they have been at the forefront of continuing to expand opportunities for people with disabilities. Throughout the years, their vision has remained the same: equitable opportunities for people with developmental disabilities, and a network of disability allies spread across communities near and far.

For people with disabilities, progress in civil rights over the past few decades has been a direct result of the Americans with Disabilities Act of 1990. While strides have been made since then, they know that there is still more work to be done. Many people with disabilities, as well as their families, continue to face a variety of barriers and uncertainty when it comes to the supportive services that are most essential to their everyday lives. Most live in communities that do not provide universal access to resources that every community member has a right to utilize.

**Unique service**
Person Centered Care Services is a not for profit organization creating social change within communities by supporting people with disabilities on their search for identity and acceptance.
John C. D’Angelo has been operating his firm since 2006 to offer honest and dependable accounting and auditing services for corporations, small businesses, and individuals. He graduated from the Pace University with a Bachelor of Business Administration in Accounting, achieved his CPA status, and accepted a position with a mid-sized accounting firm in NYC; responsible for the largest clients he focused on auditing and taxation. After ten years of service, John went forward to a larger accounting practice. As Vice President, he managed the day to day operations, reviewing the firm’s largest tax returns and engagements. In 2006, John decided to open his own CPA firm in Staten Island.

John’s commitment to the highest quality professional and personal service to his clients has led to his induction into various professional societies. He is the founder of Richmond County Referral Source Inc., a business networking group. Raised with a strong set of morals by highly determined immigrant parents, John’s business philosophies and work ethic reflect his upbringing. Honesty, professionalism, personal care, and attention are the foundation upon which he has built his practice. John has a diverse group of individuals and corporate clients.

Lighting Design Associates established in 1994 is a unique and leading distributor of commercial lighting fixtures and controls throughout NYC and Northern New Jersey. Specializing in hospital, university, corporate interior and exterior lighting. Our 26 years in business is backed by a quality project management staff averaging almost 15 years of experience.

Our ideal clients are General Contractors, Property Developers and Commercial Electrical Contractors.

In addition to lighting and control supply, our design division provides energy code compliant drawings making you job seamless for approval to electrical engineers and city code. Please contact our office for details on this very valuable service. We work with your architect to ensure your vision becomes your reality.

Unique Service
As a leader in lighting technology we are introducing “Germicidal Ultra Violet” lighting fixtures proven to kills viruses including Covid 19. This product is especially valuable to any business that requires in person staff and clients. Being introduced in August 2020, please make sure to contact John DeAmicis directly for details of the information that is required to provide this new and exciting product to virtually every business. “Smart, sustainable, energy efficient lighting” with outstanding support and service.
Video Surveillance Corporation (VSC) is a fully licensed and insured, safety, and security systems contractor serving New York City and the surrounding areas. Family owned and operated since 1978, VSC has remained at the forefront of technology, ensuring that the homes and businesses under their watch receive the highest level of protection.

The company designs install and maintain state-of-the-art high definition (HD) and Internet Protocol (IP) networkable video camera systems, alarm and intrusion systems, access control, intercom, energy management, and automation systems for both homes and businesses of all sizes. They use quality equipment and components, supplied by well-known manufacturers, such as Honeywell, IEI, Aiphone, Axis, Hikvision, Exacq, and others.

Video Surveillance Corporation (VSC) is family-owned and operated by Bob De Gennaro and his son, Matthew. VSC has built its business based on continued personal contact, prompt service, and attention to client detail, and VSC is licensed by the State of New York to sell, install, and service security systems.

Unique service
VSC has designed, installed and serviced security systems for a host of venues, including private residences, retail outlets, restaurants, foreign-diplomatic accommodations, hospitals, package-delivery services, manufacturing facilities, industrial sites, and more.

TCE Insurance takes the time to understand their clients’ business and risk tolerance. They recognize it is not practical to insure against all risks. Therefore, their role is to serve as their client’s insurance advisor to help them determine the coverage that best meets their needs. It is their goal to provide quality insurance, coupled with unrivaled customer service and value. Their New York-based agents are eager to deal with clientele on a one on one basis to put together the perfect combination of coverage. As insurance brokers, they work hard to negotiate the absolute best prices and eliminate the confusion and hassle associated with finding the right plan for client business or personal insurance.

At TCE Insurance they offer specialty insurance plans that cover concerts, venues, hospitality, restaurants, sports lounge, and bar. They also cover life and health insurance policies such as worker’s compensation, business continuation, estate planning, buy and sell agreements, key man, group health, and group disability.

Unique service
TCE Insurance is an independent insurance agency offering financial protection for business and personal needs. They specialize in commercial insurance, construction insurance, environmental insurance, private sanitation, and recycling insurance liability, local and long haul truckers liability.
The GRACE Foundation is committed to supporting, educating, empowering, and enhancing the quality of life for children, teens, young adults, and their families living with Autism Spectrum Disorder (ASD). The GRACE Foundation is a non-profit organization established to improve the lives of individuals and families impacted by this disorder. The GRACE Foundation is funded primarily by the city and state of New York (Office for People with Developmental Disabilities).

The GRACE Foundation has been part of the Staten Island community for nearly two decades and relies on local community support and various grants to sustain and expand programs.

The GRACE Foundation has continued to create an innovative Day-Habilitation Without Walls program that fully respects the concept of person-centered planning. Dignity, teamwork, and proactive self-direction motivates the participants to discover a greater knowledge about themselves and the world around them.

Unique service
They have created Graceful Bliss natural soaps, a venture that is managed by Day Hab staff and participants. They have a wide selection of all-natural soaps that are hand-made and packaged with love.
DeVille Auto Collision was founded by his parents, Charles Fazio and the late Joan Fazio. DeVille, now celebrating over 55 years in business, established in 1964, in Bensonhurst, Brooklyn by his father Charles. Within a competitive industry their business continued to flourish because their focus on producing quality repairs with integrity. Their Business continues to grow because the majority of their clients are coming to them from word of mouth referrals. Their confidence to have the ability to recognize that retention of their customers is paramount.

In 1981, DeVille opened its second location in the Port Richmond section of Staten Island, located directly underneath the Bayonne Bridge and is still going strong.

David decided to join the family business on a full time basis with a commitment in making the business grow. They realize what a positive impact their local MOM & POP small family business had made on clients by assisting and comforting them after being involved in an auto accident.

In 1996, DeVille closed its doors in Brooklyn to concentrate on its Staten Island location. Their well-equipped repair facility is manned by certified technicians to offer excellent service that has generated consistent quality on collision repairs. In 2018, after 35 years at the Staten Island location and with the assistance of the connections David has made through the SIEDC members and The South Shore Rotary, he was able secure his future and purchase the property that he currently operates in.

His father Charles continues to help supervise the day to day operations in the shop while David’s wife, Tina runs the office administration.

Alex Federico III
Coastal Supply Group
480 Bay Street, Staten Island, NY 10304 | 718-447-2692
alex@coastalsupplygroup.com coastalsupplygroup.com

Coastal Supply Group, founded in 1972 by Al Federico Jr, is family owned and operated by Alex and John Federico. Coastal Supply Group is the premier wholesale Distributor with a Kitchen & Bath showroom in Staten Island, and additional branches in Long Island City, NY, as well as Elizabeth and Freehold, NJ. Our expert sales and logistics staff work tirelessly to complete all orders, whether they be for a contractor or local homeowner. Servicing the NY & NJ markets for over 48 years, Coastal Supply Group has a commitment to excellent customer service, competitive pricing, and 5-star quality. We offer a range of product lines ranging from Plumbing, Heating, Irrigation, Kitchen & Bath, HVAC, Refrigeration, Fire Suppression, Utility Piping, Pump, Wells, and Drainage.

Unique service
Offering will-call pick-up service in less than an hour., prompt delivery service with a fleet of 14 trucks, in-person showroom consultations, highly trained counter associates, Coastal Supply Group has a solution for all your needs in kitchen & bath and beyond.
Gateway Arms is a full-service real estate agency with a 30+ year history of solid performance on Staten Island. Gateway Arms Realty lists, sells, leases, and manages residential, co-op, condominium, commercial, industrial/manufacturing properties and vacant land throughout Staten Island. Established in 1977 by Robert J. Fitzsimmons, Gateway Arms Realty Corp. has maintained the winning formula for success “hard work + a good eye for possibilities + integrity” that resulted in a sequence of transactions that continues to keep Gateway Arms in the forefront of Staten Island real estate.

Bob Fitzsimmons, a native of Staten Island’s North Shore, has over 30 years experience as a real estate broker, 45 years of engineering experience, over 30 years of real estate consulting, and over 30 years of hands-on property managing. He has taught his family all about real estate and nurtured his son, Robert J. Fitzsimmons Jr., and his daughter, Laura Volsario, into the business. Working together as a family, they are all determined to make a positive mark in their community while providing a vast amount of services to buyers, sellers, investors, and property owners, along with tenants with the highest level of knowledge, integrity, and professionalism.

Gateway Arms Realty has been located at 285 St. Marks Place, St. George since founded in 1977. All of its agents live and work on the Island, giving them an exceptional understanding of local towns, properties, and market trends.

Chris Ferrera
Comserve Connect Inc.
1110 South Avenue, Staten Island, NY 10314 | 347-273-1221

Chris is born and raised in Staten Island. He is happily married to his wife Christie and they have lived in Farmingdale, NJ with three children and 2 dogs since 2018. After graduating from The Chubb Institute in 1998, he worked for a couple of dot com companies in IT Administration. After the events of 9/11, he decided to take a position on Staten Island at a mid-sized Telecommunications firm where he managed a division that specialized in deploying VoIP Applications and rebuilding the networks to support them. There he gained the experience of working with companies ranging in size from small to Fortune 500. In 2008 Chris and his team wanted to go their own direction and formed Comserv.

Comserv is a full-service technology solutions provider specializing in delivering and managing business communications. They manage services encompassing business phone systems and services, voice / data networking, and cloud-based server set up and migration of business applications. They service the NYC Metro Area, with clients in most verticals, but they have a niche for health care, non-profit, legal services industries. With over 20 years of IT and telecom experience, they are trusted by many organizations small to large, due to their white-glove installation services and ongoing management of their solutions. They offer flexible solutions that can be customized to fit the needs of their clients so that they can stay in touch easily, and get the information they need quickly. From simple office systems to full-blown call centers with hundreds of users, they have their client’s needs covered.

Unique service
During this difficult time, collaboration with colleagues and customers is key. Comserv’s multi-vendor strategy combines solutions for Business Voice, Instant Messaging, Video, Screen, and File Sharing to empower employees to work together in a secure and collaborative environment. They are capable of building a business phone system in the cloud and deploy apps to smartphones remotely, supporting staff in the office and working from home. During this COVID-19 outbreak, they have helped many companies with temporary and permanent solutions enabling work from home initiatives, most typically deployed within 24 hours. In support of their clients and community, they are offering 10 seats of their mobile app for free for 1 month. This is a full-featured Business Phone System that includes, Auto Attendant, Voicemail to Email, Call Queuing, and much more. Connect with Comserv to find out how to enable your modern office with world-class technology and take collaboration to the next level.

Robert Fitzsimmons Jr.
Gateway Arms Realty Corp.
285 St. Marks Place, Staten Island, NY 10301 | 718-273-3800

Gateway Arms is a full-service real estate agency with a 30+ year history of solid performance on Staten Island. Gateway Arms Realty lists, sells, leases, and manages residential, co-op, condominium, commercial, industrial/manufacturing properties and vacant land throughout Staten Island. Established in 1977 by Robert J. Fitzsimmons, Gateway Arms Realty Corp. has maintained the winning formula for success “hard work + a good eye for possibilities + integrity” that resulted in a sequence of transactions that continues to keep Gateway Arms in the forefront of Staten Island real estate.
Anthony Focca

Think Mortgage

1888 Hylan Boulevard, Staten Island, NY 10305 | 718-667-5363

Anthony Focca has twenty years of banking and finance experience to go along with a Bachelor’s degree in Accounting & Finance. Anthony’s career began in finance at Bloomberg LP in October of 2000. After six years of moving thru the ranks, Anthony left Corporate America to establish Platinum Mortgage in 2005. In 2015 the company began branching out into other states and eventually changed its name to Think Mortgage. With industry experience and expertise, Anthony has been helping clients reach the American Dream of home ownership for over 15 years.

Loving what he does is important to Anthony and it shows in his dedication and commitment to his clientele. His sole aim is to make the mortgage process easy! He is efficiently supported by a carefully selected administration team which ensures seamless assistance and complete service for every aspect of his customers’ purchase, sale or refinance. In addition to his business ventures, Anthony has a prominent presence in the community having regular involvement with various charities and community organizations.

**Unique service**

They work with every client to examine their individual needs, offer a fair and honest evaluation, work to prepare a mortgage package, give weekly updates to their clients, shop different lenders to get the lowest interest possible, see the loan through to completion, and attend the closing and follow up.

Stella Fulman, Au.D, CCC-A

Audiology Island

245 E Bricktown Way, Staten Island, NY 10309 | 718-980-0188

Dr. Stella Fulman, Au.D., CCC-A received her Bachelor’s and Master’s degrees in Audiology from Brooklyn College in 2004 and her Doctorate of Audiology from Salus University in 2008. Dr. Fulman’s audiology career started working as a research assistant on a one million dollar grant FDA study. Post-residency, Dr. Fulman worked at Hear USA on Staten Island. It is in this center that Dr. Fulman became well acquainted with the Staten Island community.

She became involved in the many community-based programs and was an advocate for “healthy hearing”. Reaching out to various religious centers, schools, clinics, and local libraries she met a lot of people and played a role in improving their quality of life through the use of most advanced amplification technology. Dr. Fulman then had a great opportunity to join one of the biggest Otolaryngology groups in New York State.

Being a part of such a large practice gave Dr. Fulman a chance to implement her philosophy- collaborating with physicians, therapists, and other professionals all for great patient care. It is only through this collaborative approach that patients can receive the maximum benefit to their hearing health. Dr. Fulman’s diagnostic experience, knowledge and skill in fitting the latest hearing aid technology on even the most challenging patients, and a refreshing outlook of collaborative patient care, make her the audiologist that she is today.
Liam Gilroy is dedicated to helping his clients both define financial security and then achieve it. He has worked in the Insurance and Financial Services Industry for over 10 years. Before founding Clarity Financial Strategies, Liam worked with both Mass Mutual and Northwestern Mutual.

In addition to providing services for retirement planning, long-term savings goals, and risk management, Liam has a new focus on the recruitment and development of financial professionals.

Passionate about his communities in both Staten Island and Manhattan, he is currently a member of the Staten Island Economic Development Corporation (SIEDC). Liam is also the President for his Alumni Chapter of West Virginia University in the NY/NJ Metro area where he has grown the alumni organization, and successfully raised thousands of dollars for a scholarship fund that supports students in financial need. Liam is a member of the New York Athletic Club.

Richmond Ready Mix is a premier concrete supply company in Staten Island. They are a family-oriented and operated businesses. They have their trucks ready for customers fresh concrete mix on every delivery they make. At Richmond Ready Mix, clients are in good hands when an order is made. They make sure they treat every order with careful attention, and always arrive promptly.

They provide products and services such as ready-mix concrete, all sources of aggregate, concrete pumping, custom mix designs, TR 2 and TR 3 available upon request, dump truck services, and one yard cement blocks. Richmond Ready Mix has trucks available and ready to come to any site to make the job more convenient for their clients. Their plant is second to none and with their delivery at site, it is like having a premier plant at each job site. There is no delivery too small or too large. If you have a project you would like to tackle please visit their website.

Unique service
They specialize in commercial and residential concrete supply and construction. Whether laying a foundation or driveway, they can satisfy all concrete needs.
Steve Gitter  
Voya Financial  
1110 South Avenue, Staten Island, NY 10314 | 718-702-2509  
sgitter@voyafa.com voyafa.com

Voya Financial, Inc. helps Americans plan, invest, and protect their savings to get ready to retire better. With a clear mission to make a secure financial future possible one person, one family, one institution at a time. Voya’s vision is to be America’s Retirement Company®.

Retirement is a leading provider of retirement products and services in the U.S. serving more than 49,000 institutional clients and nearly 5.1 million individual retirement plan investors. Voya also has approximately 1,700 financial advisors serving the retail market. Voya’s Retirement business is focused on guiding Americans to greater retirement readiness and financial wellness through employer-sponsored savings plans and holistic retirement and income guidance.

Individual Life, which ceased new sales as of Dec. 31, 2018, is an in-force block of nearly 800,000 individual life insurance policies. Individual Life continues to provide Voya with free cash flow as well as earnings and capital diversification.

Employee Benefits is a top provider of stop-loss coverage in the U.S. In addition, Voya provides a comprehensive and highly flexible portfolio of life, disability, voluntary insurance products, and health savings and spending accounts to businesses covering 6.2 million individuals through the workplace.

Unique service  
Voya will help their clients think differently about retirement with the type of planning they provide, becoming more optimistic about tomorrow and confident about taking control. Clients retiring will spend more time traveling, volunteering, or simply spoiling their grandkids. Whatever the plans, Voya Financial is in their corner.

Bobby Giurintano  
TGI Office Automation  
120 3rd Street, Brooklyn, NY 11231 | 718-237-0060 ext.1112  
bgiurintano@tgioa.com w3.tgioa.com

Bobby Giurintano was born in Massapequa, Long Island but has lived on Staten Island since he was three. Watching his parents struggle financially growing up, Bobby was determined to take care of them and not to endure the same kind of struggle himself. Joining TGI over fourteen years ago, Bobby has seen TGI more than double in size and has built a successful career helping companies improve the way they do business.

Bobby has been a TGI Million Dollar Club member for five years, producing over $1 million in revenue on an annual basis.

Unique service  
They have interactive flat board/whiteboard contracts
Mayship Repair Contracting Corp. is a shipyard located at 3075 Richmond Terrace, Staten Island, New York. They have been in business for over 25 years and now have the site of the former Bethlehem Steel Shipyard. They have three dry docks with the capacity to dry dock ships up to 300′ in length. They have one building that is 300′ by 90′ in size.

As technology advances within the industry, Mayship Repair understands the importance of diversity and are taking the necessary steps to expand the business overseas. Mayship Repair provides its clients with the highest quality design, construction, and repair services. Vessels are built to international specifications meeting all safety requirements, regulations, and certifications. Their vessels are constructed and repaired by all regulatory agencies including the United States Coast Guard, The American Bureau of Shipping, and DNV as well as others. They can also comply with MARPOL and SOLAS as required by their customers.

Unique service
Those who are a part of the Mayship team are dedicated to providing exceptional service and quality work that built to last. By choosing Mayship Repair you are choosing a small business that values your business needs. At Mayship Repair their clients are more than just a job or number, they are a valued friend.
Vincent M. Ignizio currently serves as the CEO of Catholic Charities of Staten Island. Since taking on this role in 2015, Ignizio has worked to merge The Mission of the Immaculate Virgin at Mount Loretto, Catholic Charities Community Services of Staten Island and the Staten Island CYO under one umbrella to better serve the Staten Island community. With a large campus on the south shore and an iconic north shore location in Port Richmond which serves seniors, youth sports, and a growing immigrant community, the organization hosts a wide scope of services for a diverse county. With nearly 50 developmentally disabled consumers in 7 group homes, property leased for use as NYC schools, community centers, day care, food pantries, etc, Catholic Charities of Staten Island is an organization which serves and nourishes Staten Island families as its paramount concern. Most recently it is leading the way with support for children, seniors, and families by addressing food insecurity, the addiction epidemic, special needs community, and other needs families face in the borough.

Ignizio has worked diligently over the past 5 years to bring in funds for sorely needed upgrades for the facilities. The Mount Loretto campus has become a beacon of holiday events and a resource for Staten Islanders seeking assistance for various concerns and family comradery. He is working on enhancing the facilities at all sites and increasing the programs which serve various ages and populations on Staten Island.

Prior to taking the reins as CEO of Catholic Charities of Staten Island, Ignizio was the Minority Leader of the New York City Council and an Assemblyman for the State of New York representing southern Staten Island. All told he has over two decades of public service in his career working with all of Staten Islands elected and appointed leaders in all parties past and present for the betterment of his community.

Mr. Ignizio is a lifelong Staten Islander who currently lives in Annandale with his wife Letizia and daughter Lina.

Rich Ippolito established Riverbridge Studios in December of 2018. Richard has been involved with the Staten Island community for over 20 years most recently as the president of R. Ippolito Distributing. He has been a part of the SIEDC in many different membership levels over the years receiving the following awards, “Top 20 under 40” in 2013, “Top 31 Future People of Influence” Recognition, 2015 “Young Professional of the Year” Award, 2014.

RiverBridge Studios is a 44,000 SQ/FT Level 2 qualified film production facility with an additional 2 acres for parking and expansion. There are currently two sound stages 18,000 & 9,000 sq/ft respectively with ceiling heights of 25 ft, with no obstructions. The facilities are set up for TV/Film/Commercial production. In 2019, Imagine Entertainment filmed season 1 of WU-TANG: “An American Saga” for HULU. They have ample space for set construction, scenic, catering, and talent suites. There is also office space for production staff. For more information on RiverBridge Studios, please check out their website www.riverbridgestudios.com.
Muss Development has grown to become one of the largest real estate development companies in New York City, building more than 15 million square feet of commercial, residential, industrial and retail space throughout the five boroughs for more than 100 years. A family business, the core value of the company is handed down from generation to generation, creating value in properties that will withstand any market to ensure long-term success. Decades of experience, extraordinarily stable management, and generations of real estate – are built to last, and the longevity, success, and quality of Muss’s properties have earned the company its trusted name in New York City real estate.

Their experience and expertise include all aspects of development, acquisitions, operations, planning, and approvals to construction, marketing, sales, leasing, and management. Their investment approach is centered on the pursuit of opportunities in the five boroughs of New York City. Combining an experienced corporate approach with family sensibilities, they continue to build a portfolio that is notable for its diversity both in scope and use.

Bank of America is one of the world’s leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 66 million consumer and small business clients with approximately 4,300 retail financial centers, including approximately 2,800 lending centers, 2,600 financial centers with a Consumer Investment Financial Solutions Advisor and 2,000 business centers; approximately 16,800 ATMs; and award-winning digital banking with approximately 38 million active users, including approximately 29 million mobile users.

Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions, and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations across the United States, its territories, and approximately 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.
Enrichment NYC LLC built a vibrant and comfy collaboration-first space, so clients can sip a latte in peace or plan a product launch with their entire team. Their stylish conference room connects clients with the latest technology, includes space for twenty-five and mood-lighting that’s going to make their guests wonder why they have to work out of a vanilla box. Stay connected with blazing fast wifi. Stay caffeinated with free on-demand gourmet coffee, and stay hydrated with our all-natural flavored water at their delightful snack bar. Space is available 24/7 so that clients can work on their schedule and not someone else’s.

To them, office space in New York City should not be reserved exclusively for titans of industry or kings and queens. Although, titans, kings, and queens are welcome at Enrichment. And, it’s all more affordable than one might think! It possesses the art and culture decor of Manhattan, but the prices will feel like New Jersey. Minthorne Street is built by entrepreneurs, for entrepreneurs.

Unique service
It is an artistic, unique, and colorful office space that houses not just office meetings, this location can house more unique productions and events.

Orit Lender, the CEO of the JCC of Staten Island, previously served as the agency’s Deputy Executive Director. She began her JCC career in 2001 as a youth worker and has filled numerous positions during her tenure in multiple departments. Prior to her time at the JCC, she worked at Seaman’s Society for Children and Families.

Orit completed the Duke University Executive Leadership for Non Profit Program in October 2018. An involved member of Staten Island’s Jewish community, Orit is a board member of the Chai Society at Wagner College and a member of the Staten Island Council of Jewish Organizations.

In addition, she is involved on various local committees and coalitions including the SI Borough President’s Task Force on Aging, TYSA (Tackling Youth Substance Abuse), and Childhood Obesity. Orit is also a member of the Staten Island Chamber of Commerce Business Guild and SIEDC’s Executive Women’s Council.

Unique service
They provide services and programs for fitness, youth programs, sports, cultural arts, and aquatics. They also have a music institute and a spa.
Anthony Libecci is a dedicated and result-oriented Sales Leader offering nearly 10 years of expertise in developing, directing, implementing, and maintaining a business plan to achieve sales, growth, profitability, retention, and market share goals. He is a confident and sales-oriented professional with strong business acumen and entrepreneurial skills as well as a solid understanding in devising plans to support retention, sales and product breadth growth within existing clients.

Over the years, Anthony has been a role model as evidenced by his achievement in delivering top performance in terms of premium and new account acquisition. He has effectively worked with the sales team and other managers to increase sales opportunities and maximize revenue, attain or exceed all sales objectives and department goals, and generating new broker relationships and activating these relationships by bringing in new employer clients through brokers. He is also proficient in managing all benefit programs including group health insurance, life insurance plans, voluntary plans, and wellness programs.

Louis Lepore, Esq. has carved a niche in the New York Metropolitan Area serving both individual and business clients. Louis Lepore, Esq focuses on, estate planning, medicaid planning, and elder law. In each of these areas, his goals are to provide quality advice, leadership, innovative and practical solutions, and insight into all of his clients’ business and individual needs.

He will utilize the most current technology and cost-effective methods to provide services in a timely, client-oriented manner in a personal yet professional environment. He is committed to returning telephone calls promptly, reporting on cases regularly, and advising of risk by informing clients of significant changes in the law and strength of their case. His approach and the results he has delivered have attracted major corporate and individual clients. Areas of practice include estate planning, probate and estate administration, Medicaid asset protection, 1031 tax-free exchange, and elder law.
Emergency Children’s Help Organization “ECHO” is a non-profit 501 (c)(3) organization established to provide financial assistance to children and their families during a time of need. ECHO is comprised of dedicated caring people whose sole purpose is to brighten a family’s path during a difficult journey. They hope that their assistance will make a difference to improve their current circumstances both financially and spiritually.

ECHO’s founder, Sebastian Angelico, has assembled a diverse Board of Directors, whose unquestionable motivation and agenda are to help children. Sebastian has always supported charitable organizations ranging from those helping children to those helping the elderly. Their vision for ECHO was born from his desire to help children who lack the necessary resources to receive proper medical assistance or who may be battling a living emergency. “When I learn of a child who is in need, I believe ECHO will be able to help”.

Unique service
The Emergency Children’s Help Organization “ECHO” is a non-profit 501 (c)(3) organization dedicated to providing financial assistance to a child experiencing a challenging medical or living emergency. ECHO’s goal is to help ease the burden financially, along with brightening the child’s life during a time of crisis.

Joe Martucci
ACME Industrial
326-328 Front Street, Staten Island, NY 10304  |  718-720-5522

Acme Industrial, Inc. is a full-service marine, industrial and commercial maintenance and repair company located on Staten Island. Founded in 1979, under the name Nodar Repair, by Felix Nodar, it has grown in its 30+ years to be a leader in the industry, specializing in the areas of Steel Fabrication and Welding, Shipyard and Facility Engineers; Heating, Ventilation and Air Conditioning Services (HVAC), and Machine Shop and Mechanical.

Their mission is to deliver the highest quality services and repairs to the commercial, industrial, and marine markets at a cost-effective price. To support their mission, Acme maintains a highly trained staff of qualified employees and technicians, including specialists in Babbitting Techniques; Welding; Machining; Heating, Ventilation, and Air-Conditioning (HVAC); and other various experts in the marine and industrial sector. By committing themselves to supply the highest quality, they are dedicated to providing the finest blend of technology and craftsmanship. Acme is highly skilled in servicing the industrial, utility, and marine sectors to create cost-effective solutions to their specialized needs. They provide their services for a multitude of customers including the Federal government, State governments, New York City, manufacturing facilities, industrial facilities, shipyards, utility companies, and others in the private sector.

Unique service
Acme Industrial has become the standard for a “one-stop-shop” in service, repair, and maintenance because of their flexibility and commitment to their customers. These services include machine shop services, on-site mechanical services, steel fabrication & welding services, on-Site welding & pipe fitting, HVAC repairs & installations, and electrical systems & controls.
Priority Payments Systems Local are the premier source for next-generation technologies, competitive pricing, and outstanding customer service that can make bank card processing simpler, faster, smarter, and more efficient.

Priority Payments Local is leading the way to the next generation of commerce. They offer a range of products plus a full-featured point of sale to meet consumer payment processing needs. Take advantage of their progressive technologies, competitive pricing and world-class customer service to make the sales process more efficient and more profitable!

They have a wide variety of point of sale systems for sale (POS systems) that can be ordered through their payment processing company headquarters in Central New Jersey. With the purchase of any of their payment processing solutions, clients get access to their award-winning 24/7 US-based merchant support team that will also work with customers on becoming PCI compliant to ensure secure payment processing.

Thousands of businesses are migrating every month from traditional payment processing vendors to Priority’s integrated core processing platform. The strength of their dynamic, custom-built payment ecosystem is that it streamlines workflows and effectively manages all critical aspects of running a business – from a single source.
Mike Montalbano
TeamLogic IT
32 Adele Street, Suite 2, Staten Island, NY 10305 | 917-636-4200

Associations: SI Chamber of Commerce, The Harmonie Club of the City of New York, The Richmond County Referral Source, The Penn State Alumni Association, and The NYC Chapter of the Penn State Alumni Association

Mike Montalbano is the owner of TeamLogic IT on Staten Island, a managed service provider helping businesses with their IT issues. Due to their nationwide presence and hundreds of technicians around the country, they can offer businesses here more proactive services than most computer support companies. All of their services are designed to meet business technology needs and to help their clients focus on their business while they handle all of their IT related issues. Companies rely on TeamLogic IT’s managed IT services for proactive IT management to help increase productivity while also gaining better ROI from their technology investments. TeamLogic IT’s comprehensive suite of services includes, managed IT services, outsourced IT support, cybersecurity services, cloud, data backup and recovery, business continuity, mobility services, unified communications, relocation services, supplemental IT support, hardware and software, and network and security assessments.

Mike’s background includes a long career building client relationships while excelling in international equity trading with companies such as Robert W. Baird, Jefferies and Co., Herzog, Hein and Geduld, Smith Barney and Bear Stearns. He is a graduate of Penn State with a degree in Business Economics. Mike is a member of The Staten Island Chamber of Commerce and The Richmond County Referral Source. He is also a member of The Harmonie Club of the City of New York, The Penn State Alumni Association, and the NYC Chapter of the Penn State Alumni Association.

Unique service
TeamLogic IT is a local business, with a nationwide network of experienced professionals to service business IT needs.

Luke Nasta
Camelot of Staten Island Inc.
4442 Arthur Kill Road, Staten Island, NY 10309 | 718-356-5100

Luke J. Nasta is an Executive Director and educator, with extensive experience in the non-profit substance abuse rehabilitation arena. He is a dedicated leader and a true man of distinction. He has contributed distinguished services to humanity sharing his personal and professional gifts within the New York City region. Throughout his career, he has touched many lives, all of which have been grateful to him. Born and raised in Staten Island, Luke endured a turbulent adolescence. A school dropout at 15, he thereafter became addicted to heroin and his continued downward plunge was punctuated by repeated arrests, short periods of incarceration, and several sentences to probation. The turning point came in 1973 when he was 25. Mr. Nasta entered Exodus House, a drug treatment facility in Harlem. He remained there for the next 2 ½ years, in a therapeutically intensive campaign to win his war against drug usage. He made remarkable progress in many areas, but especially in those efforts through which insight and heightened self-awareness are realized through peer relationships. This experience would later serve as the foundation for his professional convictions and achievements.

Mr. Nasta has been Executive Director of Camelot Counseling Centers since 1976. Camelot is the largest drug treatment program on Staten Island. He oversees a $6 million-plus budget, with 80 full and part-time workers. His staff provides residential and outpatient services to those affected by the addictive disease, as well as other counseling programs in the boroughs of Staten Island, Queens, and the Bronx. Nasta’s leadership has increased the number of clients serviced from 40 to 900. Luke created and established two Staten Island residential chemical dependency treatment programs for young male adults. He has also founded and developed a multi-site prevention/intervention borough-wide projects. Through his position, Mr. Nasta has been able to lobby and educate government officials, related professions, and the public. He has strived to effect change in law, social policy, and regulations relative to addictive disease, health services, insurance, family, juvenile, and criminal law matters.

In 1987, Mr. Nasta earned a Bachelor of Science degree in community and human services at Empire State University in Manhattan, part of the State University of New York system. In 1991, he made the dean’s list in earning a Master of Science degree in public administration at Metropolitan College, also in Manhattan. Since 1990, Mr. Nasta has been the Public Policy Officer for the Coalition for Community Services, a lobbying group for drug treatment providers in the New York City region. Mr. Nasta was a former member of the New York State Governor’s Advisory Council on Substance Abuse and Alcoholism, and the New York City Bureau of Alcoholism and Substance Abuse Services Commissioners Advisory Group. In 2001, Mr. Nasta received the New York State Office of Alcoholism and Substance Abuse Services Commissioners Award for 25 years of Outstanding Service. In 2006, Mr. Nasta received the Community Services Award for his 30 years of dedicated services and commitment.
**Ron Patterson Jr.**  
**R&L Press, Inc.**  
896 Forest Avenue, Staten Island, NY 10310 | 718-447-8557  
rlpressinc@aol.com | rlpressinc.com

*R&L Press, Inc.* is one of the largest, “One Stop Printing Shops” on Staten Island. R&L Press Inc. has been servicing local businesses since 1973. Their solid reputation has been built due to superior quality, service, and on-time commitment. They are willing to meet all of their client’s needs and specifications however small or large. R&L Press strives for long term relationships. Presently, they serve a wide array of clients, from schools, non-profit organizations to restaurants and large corporations. At R&L they are constantly enhancing their equipment and knowledge to better serve their costumers and their advertisement ideas.

They have gained the experience of being able to provide nearly any type of printing service that clients require. They will do everything they can to satisfy their clients’ needs.

They know that customers have a choice of press companies in the area and they appreciate their client’s consideration. They hope consumers feel confident in their ability to meet all of their expectations. Their customers are always their number one focus.

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**Jason Pearson**  
**LDI Color ToolBox**  
1500 Broadway, 10th Fl., New York, NY 10036 | 718-986-7334  
jpearson@myLDI.com | myldi.com

Jason Pearson is a third generation Staten Islander with over 30 years’ experience consulting businesses on their mission-critical technology. As an Account Manager at LDI Color ToolBox, Jason has successfully improved the IT state of many Manhattan and Richmond County enterprises.

LDI Color ToolBox is one of the largest independent technology companies in New York, providing and supporting the software and hardware needs of virtually every vertical market in the Northeast. LDI Color ToolBox integrates the technology solutions from strategic manufacturer partners including but not limited to, Canon, HP, Xerox, Brother, and Samsung. These solutions provide clients with increased efficiency, enhanced productivity and in most cases, a reduction in operating expenses.

Jason and LDI bring long-lasting value to their loyal client base by designing and implementing customized platforms that enhance cyber security and integrate top-shelf business continuity solutions.

Some of LDI’s success on Staten Island includes helping Extended Healthcare; FEDCAP Group; Safe Horizons; United Food; Dave & Buster's; and Island Condo Management.

**Unique service**  
LDI attributes its strength in integration and support services to their status as an independent dealer, an extremely loyal customer base and the carefully selected industry manufacturers that they partner with. Because of LDI’s vendor agnostic approach, their clients are assured of getting the best technology recommendations and integration strategies available in their industry.
Joe Pizzimenti
Viv
131 Huguenot Avenue, Staten Island, NY 10312 | 347-865-2290

Joe Pizzimenti is a Savings Analyst and Cost Reduction Specialist with Viv. They help residents save money on their monthly utility bills as well as helping businesses reduce their overhead costs.

Joe had spent 20 years in the Telecom Industry as an Install Coordinator and 2 years ago realized that his passion was to be an entrepreneur and make a bigger impact. That is when he decided to build his Viv business because not only is he able to be his own boss but he is also making life better for so many by simply saving them money on bills they are overpaying. Joe is always looking to connect with people to see how he can positively serve them.

Joe’s other passions include golf, bowling, softball, spending time with his wife and two children, and just having the opportunity to grow daily. He is also the Head Ambassador for a non-profit called Katie’s Mission which is a foundation created to raise money for families who have been affected by suicide as well as to provide suicide and mental health awareness.

Alan Powell
Cubit Power One, Inc.
1721 Old Montreal Road, Ottawa, ON K4C1G7 | 718-701-4783

Cubit Power Systems is an Ottawa based renewable energy company that provides end-to-end services to commercial, municipal and agricultural clients. It began as a solar PV development company and has since branched into solar thermal power with a primary focus on thermal storage.

Cubit has developed a technology that dramatically reduces the cost and complexity of storing heat for power generation and is working with some of the largest companies in the industry to bring it to market. The Cubit Team has over 100 years of experience in managing large projects, the finances of public companies, engineering, design and renewable energy projects.
Conduent (NYSE: CNDT) is the world’s largest provider of diversified business services with leading capabilities in transaction processing, automation, and analytics. The company’s global workforce is dedicated to helping its large and diverse client base deliver quality services to the people they serve. These clients include 76 of the Fortune 100 companies and over 500 government entities.

Conduent’s differentiated offerings touch millions of lives every day, including two-thirds of all insured patients in the U.S. and nearly nine million people who travel through toll systems daily. Whether it’s digital payments, claims processing, benefit administration, automated tolling, customer care or distributed learning - Conduent manages and modernizes these interactions to create value for both its clients and their constituents.

Unique service
Conduent is the world’s largest provider of diversified business process services for businesses and governments. They deliver exceptional outcomes for their clients including $16 billion in medical bill savings, up to 40% efficiency increase in HR operations, and up to 40% improvement in processing costs, while driving higher end-user satisfaction.

Lenny Rampulla
Rampulla Associates Architects LLP
155 3rd Street, Staten Island, NY 10306 | 718-987-1310

Email: lrampulla@rampulla.net  Website: rampulla.net

Associations: AIA (SI Chapter), St. George Theater, and Kids Against Cancer
Certifications: NCARB, and AIA

Leonard M. Rampulla of Rampulla Associates Architects, LLP is an accomplished Registered Architect. He completed the requirements for the National Council of Architectural Registration Board (NCARB) and practices architecture in all states. Mr. Rampulla is the principal of the family firm of Rampulla Associates Architects, LLP (RAA) with offices in Staten Island and Manhattan. For thirty years he has managed the planning, budgeting, development, and design production of the staff.

Mr. Rampulla has enjoyed the challenges associated with such diverse projects as churches, schools, shopping centers, health care facilities, recreational centers, custom homes and developments in both the U.S. and abroad, fitting them in the surrounding contextual environment, organizing spaces, establishing proportions, selecting materials and making decisions in giving form to human needs and aspirations. As part of the service offered by the firm he manages and oversees the coordination of all disciplines and their consultants in areas such as structural, mechanical, electrical and plumbing, specification writing, zoning, and code review, and budgets associated with each project.

Unique service
Land use and urban development
Dr. Craig Ratner is a graduate of the University of Medicine and Dentistry of New Jersey. Dr. Ratner is passionate about, and dedicated to, the philosophy of offering advanced care in a warm, comforting environment – an environment that focuses on individual needs and individual health.

That is why he is also dedicated to continuing education and the advancement of dental knowledge. He has attended the prestigious Las Vegas Institute, having completed its entire core curriculum, including the intensive Full Mouth Restoration Program. He has been granted Fellowship in the Academy of General Dentistry, the Pierre Fauchard Academy, the International College of Dentists and the American College of Dentists. He has logged hundreds of hours of continuing education courses in all aspects of dentistry to serve his patients better.

He currently serves his profession as a national, state, and local delegate of the American Dental Association. His awards and recognitions include honors such as a National Merit Scholar and recipient of the Bernard P. Tillis Award for Exemplary Writing. Dr. Ratner is married to his high school sweetheart, Amy, and they have two children, Lindsay and Ben. In his free time, he enjoys spending time with his family, perfecting his golf swing, cooking, and traveling.

Dr. Ratner and his work were featured on TLC’s hit TV show, Ten Years Younger.

Fred Russo
AHRC New York City
25 Victory Boulevard, Staten Island, NY 10301 | 718-981-3452

AHRC New York City employs thousands of passionate, dedicated staff members, who provide quality person-centered services to over 15,000 people with intellectual and developmental disabilities, (I/DD) each year, in a variety of settings.

They are committed to finding ways for people with I/DD to build full lives as defined by each person and supported by dedicated families, staff, and community partners. AHRC NYC employees embrace the values of Passion, Respect, Integrity, Diversity, and Excellence. Since their founding, more than 67 years ago, they have become one of the largest consumer-based, nonprofit organizations in New York City.

Unique service
They specialize in advocacy services, educational services, transition from school to adult life, adult day services, traumatic brain injury services, camping and recreation, residential services, sibling services, employment and business services, clinical services, and respite services.
Donald Sarcone
DeSantis, Kiefer, Shall & Sarcone, LLP
1675 Richmond Road, Staten Island, NY 10304 | 718-351-2233 ext. 202

Associations: Staten Island Y.M.C.A, Rainbows Hope, Inc, Rotary Club Foundation, New York State Society of CPA’s, and American Institute of Certified Public Accountants

Certifications: Certified Public Accountant

Donald Sarcone graduated from California State University, Fullerton, California campus in 1981, with a BA degree in Accounting. Mr. Sarcone began his accounting career with a Manhattan CPA firm where he was a Senior Staff accountant. While there, he developed his expertise in accounting and auditing services. He specialized in the areas of manufacturing industries, service organizations, medical and other professional practices. Shortly after joining DeSantis, Kiefer & Shall, LLP in 1985, he was promoted to Office Manager. Mr. Sarcone was awarded a partnership in the firm and became Managing Partner on August 1, 2000. In recognition of his achievements, the firm name was changed to DeSantis, Kiefer, Shall & Sarcone, LLP in January 2001. Donald is a Certified Public Accountant, a Chartered Global Management Accountant, and a member of the American Institute of Certified Public Accountants and the New York State Society of Certified Public Accountants – Staten Island Chapter. He earned a Certificate of Educational Achievement in Personal Financial Planning from the American Institute of Certified Public Accountants in November 1999. Mr. Sarcone served on the New York State Society of CPA’s – Small Size Firms Practice Management Committee. Additionally, he holds insurance licenses in New York and New Jersey and is associated with 1st Global, Inc. as a registered representative holding Series 7 and 66 licenses.

Creating and determining the appropriate type of entity for your business is a very important decision for which Mr. Sarcone has many years of experience. Donald will assist with business development plans, compliance filings, income tax filings, and any necessary representation with taxing authorities. Mr. Sarcone acts as your business consultant in all financial areas including business acquisition, business valuations, financing expansion, working capital needs, and income tax planning. Mr. Sarcone has many ties to the community and various charitable organizations. He is a charter member and founding officer of the Gateway Rotary Club of Staten Island. Rotary’s highest honor, a Paul Harris Fellow was bestowed upon him in 1997; he served as both President and Treasurer of said organization. He is the current president of the Gateway Rotary Club Foundation. Also, he served as Treasurer with Rainbows Hope, Inc., Wishes Granted, which is an organization that assists chronically ill children. Mr. Sarcone served as Chairman of the Board of Directors of the Staten Island Y.M.C.A., Chairman of the Finance Committee, and as Chairman of the Fund Development Committee. He currently serves as Chairman of the Finance Committee of the Broadway branch of the Staten Island Y.M.C.A.

Michael Schneider
Schneider Realty Services
345 New Dorp Lane, Staten Island, NY 10306 | 718-980-2222

Associations:
schneiderrealtyservices.com

Michael Schneider has had an impeccable and prolific track record of consistently selling real estate. He has personally sold over 1,000 properties, totaling more than $400,000,000 in sales in every asset class from land, residential single and multifamily homes, retail, office to SRO’s, IMD’s, EB5, retail condos, partnership interests, loans, note sales, hotels, development, industrial warehousing, and conversions. Mr. Schneider currently heads the Investment Sales Division at Schneider Realty Services, where he leads the firm’s sales brokerage, advisory, research financial structuring, and marketing services for the sale of all investment-driven deals from land development, retail, office buildings, taxpayers, shopping centers, mixed-use residential buildings, hotels, errant and defaulted banknote sales.

Through his leadership, he was instrumental in recently transacting more than any other local commercial broker in Staten Island to date. Michael’s sole focus is Staten Island’s commercial investment market and is the only broker currently doing so. He is considered to be an expert in this New York City submarket and is known for his ability to identify and forecast trends, then formulate opportunities to create additional value in his assignments. With his expertise in retail, multifamily, development and his value-added approach to traditional investment scenarios, Mr. Schneider has mastered the art of building lucrative portfolios for his clients while also creatively resolving complex situations involving partnership disputes, financing challenges, and various other obstacles. He specializes exclusively in representing property owners with a full range of services beyond brokerage and financing, such as consulting, advising, and due diligence. By focusing his attention on servicing Staten Island, he has developed the best market knowledge and can best serve clients’ commercial property needs.

Unique service
They specialize in real estate Investments, commercial real estate, residential real estate, and retail leasing.
AT&T Inc. (NYSE: T) is a modern media company whose mission is to inspire human progress through the power of communication and entertainment. They bring together premium content, direct to consumer relationships, advertising technology, and high-speed networks to deliver a unique customer experience. AT&T has recorded 34 consecutive years of quarterly dividend growth and is a Fortune 10 company. They are working to improve lives every day through support for their local communities. With their signature education initiative, AT&T Aspire, they committed $400 million to help provide access to the education and training people need to get and keep good jobs. AT&T’s It Can Wait campaign has inspired more than 25 million pledges to never text and drive. Their history of innovation is a story about people from all walks of life coming together to improve how they interact with the world around us. Today, they are a leader in diversity with a commitment to fostering an inclusive culture. AT&T strives to be a great place to work and the desired business partner. They embrace their responsibility to reduce environmental impact on the planet and are committed to helping customers use their technology for social good. In Mexico, they are recognized as a socially responsible company by the Mexican Center for Philanthropy (Cemefi) and Alliance for Corporate Social Responsibility (AliaRSE).

In Latin America and the Caribbean, through Generación DIRECTV, they are a leading force in the transformation of communities. AT&T’s focus on education, volunteerism, philanthropy, and sustainability. Programs like Escuela+, Piedra, Papel, and Tijera span a decade of work for improving local communities.

Through WarnerMedia, they have a strong vision of what it means to be a responsible media company in today’s society. They work to create diverse and original content that deepens the conversation on issues that matter and invest millions of dollars and thousands of volunteer hours to develop next-generation, diverse storytellers who can help ensure an inclusive artistic landscape. They also collaborate across the industry to support diverse enterprises as well as work to reduce environmental impact as they serve a global audience.

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Gary S. Stetz
Commercial Lubricants, LLC
229 Arlington Avenue, Staten Island, NY 10303 | 718-720-3434

garys@metrolube.com
metrolube.com

Gary S. Stetz started Commercial Lubricants, LLC, dba Metrolube as a Mobil lubricants distributor exclusively for bidding on government and municipal contracts. In 1988, the complete operation was moved from Brooklyn to 229 Arlington Avenue in Staten Island, NY. Starting in January 1989 with just the will to survive, Metrolube was one of the smallest and under-financed distributors in Metro New York and New Jersey.

Metrolube began its rise to the top by winning its first major bid, The New York City Department of General Services contract, in 1989. This supply contract was for the NYPD, FDNY, DOT, DEP, DOC, EMS, New York Ferries, and NYC Department of Sanitation. At the same time, Metrolube developed a mission statement: “Quality, Integrity, Reliability, and Service.” This holds the key to its success.

Metrolube completely changed the industry’s everyday business with its next day delivery service. This radical change has been the most significant factor in Metrolube’s rise to the top in its industry. Their commitment to customer service was even further enhanced by providing every customer with direct access to the owner.
CHCR operates three not-for-profit family health centers on Staten Island, including two facilities in Port Richmond and one in Stapleton-St. George. They provide primary health care and dental care for all ages, along with a range of specialties, including behavioral health care, obstetrics and gynecology, podiatry, nutritional counseling, wellness, and prenatal and post-partum care. They also provide insurance enrollment assistance. While most of their patients live on Staten Island, they do see patients from all five New York City boroughs and New Jersey. They understand the difficulties that people face every day, they strive to help their patients improve their health and their overall wellbeing. By providing top quality, accessible primary care, they are helping people live healthier, more productive lives.

At CHCR, they provide quality care without regard to a patient’s ability to pay. They accept private insurance, Medicare, and Medicaid and have sliding-scale fees for uninsured patients based on family size and income.

Unique service
Along with dental health care, they have added behavioral health care and community programs to benefit women and children, including their Maternal and Infant Community Health Program, and Healthy Start.
James H. Thomson
Scamardella, Gervasi, Thomson & Kasegrande, P.C.
1010 Forest Avenue, Staten Island, NY 10310 | 718-442-0900 Ext. 5447

Associations: Staten Island Chamber of Commerce, West Brighton Local Development Committee and Executive Club of Staten Island

James H. Thomson, Esq. is a native Staten Islander, having lived on the North Shore for over 30 years. Mr. Thomson pursued his undergraduate studies at the State University of New York at Albany where he was awarded a Bachelor’s Degree from the University’s Business School, with a focus on marketing and management. Mr. Thomson studied law at St. John's University, Queens Campus, as a recipient of the St. Thomas More Scholarship. His curriculum included the study of Real Property, Mortgage Law, Real Estate Finance, Real Estate Transactions, and Land Use. During his time as a law student, Mr. Thomson interned at the Richmond County District Attorney’s Office under D.A. Daniel Donovan, and in the New York State Supreme Court under Justice Philip Minardo. Upon his admission to the New York Bar, Mr. Thomson immediately began to practice with this law firm. Since 2007, Mr. Thomson has been the managing attorney of the Real Estate and Transactional Departments. He has handled hundreds of real estate transactions, big and small, ranging from residential home sales and purchases to multi-million dollar commercial deals. His real estate department also specializes in landlord/tenant matters and real estate tax contests.

Mr. Thomson’s representation includes numerous types of commercial transactions, business sales and purchases; formation and dissolution of business entities, including Corporations and LLC’s; drafting of Stockholders and Employment Agreements; filings with the Department of State; and formation of Not-for-Profit Corporations, including those filing for 501c(3) status. In addition to his commitment to the clients of Scamardella, Gervasi, Thomson & Kasegrande, P.C., Mr. Thomson is actively involved with the Staten Island business community. He is the President of The Executive Club of Staten Island. He is a Co-Chair of the Staten Island Chamber of Commerce’s Small Business Committee, which advocates for small businesses regarding ongoing legislative issues. He has served as President, Vice President, and Director of the Chamber’s Business Guild One. He also serves on the Board of Directors of the West Brighton Local Development Committee.

Joe Tirone, Jr.
Compass, Greater NY
145 Beach Street, Staten Island, NY 10304 | 718-448-1991

Associations: SIBOR, and the National Lighthouse Museum
Certifications: International Property Specialist, Licensed RE Associate Broker

Joe Tirone is a real estate broker and investor. He is a former Wall Street executive, having extensive experience in mortgage, finance, and trading as well as other investment banking activities. In December 2012, in response to Super Storm Sandy, Joe helped organize the Oakwood Beach Buyout Committee to pursue a State-run buyout of his storm-ravaged community. Joe worked closely with the Governor’s office and just four months later, against all odds, Governor Cuomo, in his announcement of his State buyout plan, identified Oakwood Beach as the community chosen to start the program. Since then, Joe successfully advocated for other Staten Island communities (Ocean Breeze, Oakwood Beach II, and Graham Beach) to participate in the program.

Joe’s roots go deep in Staten Island. Joe’s family-owned and operated Tirone’s Family Shoe Store, serving the Staten Island community from its location in Port Richmond for 62 years. During most of this time, Tirone’s was the “rite of passage” every September for thousands of parochial school children, as they were fit for their uniform shoes. Joe’s grandfather started the business as a shoemaker from the same location, over 100 years ago.

Unique service
“Compass Concierge” provides funds for owners to fix homes before a sale and increase the sale price.
Ram Tirumala
Distinct Engineering Solutions
425 Old Georges Road, North Brunswick, NJ 08902
☎ 732-658-1052
✉ rtirumala@distinctengineering.com
don
distinct-esi.com

Associations: Brooklyn Chamber of Commerce
Certifications: MWBE

Ram Tirumala has over 29 years of experience in geotechnical, environmental, construction, and project management. He has directed subsurface investigations and feasibility studies and has managed engineering projects for governmental agencies, schools & universities, pharmaceutical firms, utility companies, developers, and casino industry clients. He has managed several environmental projects from Phase 1 Environmental Site Assessment (ESA) to remediation, evaluation, and abatement design for asbestos, lead, mercury, PCB, and radon, for municipal and county governments, financial institutions, and lawyer; pharmaceutical and chemical manufacturers. His specialty includes managing remedial investigations and feasibility studies to assess hazardous material, and develop remediation plans for contaminated sites and develop air monitoring and construction oversight. He has developed containment remedies for difficult sites, using his expertise in cap and cutoff wall design.

His geotechnical experience includes evaluation of subsurface materials, the performance of engineering analysis and design of spread footing, piles, caisson foundations, design, and construction oversight of Support of Excavation (SOE), steel bulkheads and seawalls. He has designed and supervised the construction of ground improvement schemes consisting of vertically draining wicks, deep dynamic compaction, and surcharging to improve the bearing capacity of poor soils as well as land-filled material. His site civil experience includes site plans, parking and grading plans, drainage and stormwater management, and utilities.

Unique service
Experienced in CEQR, SEQRA, and geotechnical services for municipal construction projects.

Christopher Travis
Travis Law PLLC
80 Maiden Lane, Suite 304, New York, NY 10038
☎ 212-248-2120
✉ ctravis@travislawny.com
don
travislawny.com

Chris Travis graduated magna cum laude from Binghamton University, where he was named to Phi Beta Kappa, and earned his Juris Doctor degree from St. John’s University School of Law. Chris is a member of the New York Bar and has a varied practice focusing on corporate, securities, real estate, and general commercial litigation matters. In the securities area, he has represented large and mid-size securities firms and hedge funds in numerous arbitrations before the Financial Industry Regulatory Authority (FINRA) and in State and Federal Court litigation.

Travis Law is a boutique law firm with experience, resources, and expertise. If problems cannot be avoided, clients can rely on their attorneys to effectively resolve their dispute. They develop long-term relationships with their clients, advising them on important legal decisions regarding business and corporate representation, general corporate representation, business organization, business transactions, real estate litigation, employment law, and commercial real estate. Their verdicts and settlements have recovered millions for their clients. The most cost-effective approach to a successful business involves practical planning and sensible solutions through the identification of important information and details.

Unique service
They specialize in outside general counsel, business litigation, and wage and hour litigation and business transactions.
CME Associates is a multi-disciplined consulting engineering firm dedicated to providing a high quality of professional services in a cost-effective and timely manner. They endeavor to develop and maintain long term, responsive, and personal business relationships with their clients and to address their needs positively and successfully. Through their commitment to the principles of integrity and quality, they utilize practical and innovative problem-solving techniques to ensure that their clients’ problems are resolved cost-effectively through technically sound, scientifically-based methods in an environmentally conscious and responsive manner.

The qualifications and experience of its personnel are CME Associates’ greatest assets. The firm has made a conscious effort to attract, develop and retain the highest quality professionals chosen for their demonstrated capabilities, field experience, energy, commitment to excellence and ability to accept increasing levels of responsibility. Their staff includes civil engineers, site engineers, environmental scientists, planners, hydraulic engineers, surveyors, geologists, geotechnical engineers, hydrogeologists, wetlands technicians, GIS specialists, landscape architects, and office and field support staff experienced in all disciplines necessary to complete their client’s projects.

**Unique service**
Municipal engineering and planning services including testimony to planning and land use boards.

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Elle Woodworking is an architectural millwork facility that produces artisan furnishings for commercial and residential interiors. Design is a process and Elle’s award-winning design division executes that creative process through a wide variety of clients and projects.

From digital renderings to computer-assisted fabrication, Elle can transform client’s concepts into beautiful works of art. Their sophisticated manufacturing facility utilizes CNC machines to accurately and rapidly produce many components of their complicated projects.

However, the artisan craft of skilled labor is still a major factor in the success of their shops’ finished products. With over 50 years of combined wood and metalworking experience, they have the expertise to develop, create, and execute work that will last a lifetime.

Elle Woodworking services a wide variety of fields and clientele. The majority of the projects are commercial interiors with a particular niche in the hospitality and food and beverage industries. Many other works include office interiors, retail store fixturing, and high-end residential interiors.

**Unique service**
They are outfitted with the newest computer automated cutting machines, as well as a full functioning spray booth for high-end finishes.
**Rivercrest Realty Investors**

Rivercrest Realty Investors was founded in 1969 and based in Raleigh, North Carolina. Rivercrest Realty Investors is a privately owned and operated commercial real estate company specializing in the acquisition, long-term ownership, and management of shopping centers, office buildings, and apartments throughout the eastern United States. Since the company’s inception, Rivercrest has assembled a portfolio of high-quality assets from New York to Florida.

Their investment strategy focuses on acquiring quality real estate as well as creating value through first-rate management of those assets. They understand that every income-producing property is a distinct small business and will perform best when intensively managed by its proprietor. As a result, they eschew third-party management and focus all of their attention on assets.

The reward for managing every property they acquire has been consistent investment returns and steady property appreciation, an approach that has been validated by decades of success in all economic seasons.

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**ABCO Maintenance Inc.**

ABCO Maintenance Inc. is a full-service commercial maintenance company serving the New York, New Jersey, Pennsylvania and Connecticut area for over 30 years. They cater to the many needs of property owners and managers by providing a full spectrum of services. Instead of calling various contractors for the many services needed to maintain a facility, ABCO is a “one call does it all company.” They offer customers reliable service, quality work and competitive prices that they deserve and can depend upon. From malls to freestanding stores, from exterior cleaning to handyman type repairs, ABCO provides the services needed. They believe their customers should think of them as part of their organization, not just an outside contractor. It is truly their belief that “if you don’t look good, we don’t look good”. Their staff is always on call and accessible seven days a week, all year round to provide customers with the peace of mind knowing that help is just a call away.

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**Helen Vitaliano**

Rivercrest Realty Investors

500 Seaview Avenue, Room 235, Staten Island, NY 10304  |  718-980-7684

hvitaliano@rivercrestrealty.com  |  rivercrestrealty.com

Rivercrest Realty Investors was founded in 1969 and based in Raleigh, North Carolina. Rivercrest Realty Investors is a privately owned and operated commercial real estate company specializing in the acquisition, long-term ownership, and management of shopping centers, office buildings, and apartments throughout the eastern United States. Since the company’s inception, Rivercrest has assembled a portfolio of high-quality assets from New York to Florida.

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Wiesner Landscape Architecture, P.C. has been enhancing communities one home at a time. An award-winning design and build landscape firm servicing the Tri-State Area. Wiesner Bros Nursery wants to make landscape dreams a reality. A family business that was founded in 1928, there are eight acres of nursery stock to browse through, where clients will find plants to suit their every need. Wiesner Bros. specializes in rare and large plants but also offers a large variety of the common smaller shrubs, perennials, and annuals. What makes Wiesner Bros. stand apart is their friendly, knowledgeable staff that includes a Landscape Architect, New York State Certified Nurserymen, and plant diagnostic experts. Quality service, experience, commitment, and community are the values of Wiesner Bros. They help customers select the plants that will thrive in their garden, whether they install it themselves or have Wiesner Landscape plant them. They provide services including landscape design and installation for existing and new homes. Regardless of the size of the project, Wiesner Bros. is the company for Staten Islanders.

Unique service
They specialize in any size landscape architecture and landscape design. They also have a large nursery and garden center.

Frank Wilkinson
Rab’s Country Lanes
1600 Hylan Boulevard, Staten Island, NY 10305 | 718-979-1600
frankjwilkinson@gmail.com | bowlatrabs.com

 Associations: Bowling Proprietors Association of America, IAAPA, National Council of Youth Sports, NYC Hospitality Alliance, NYS BPA, North Shore Rotary Club, SIEDC, Staten Island Chamber of Commerce, and Staten Island USBC

Frank J. Wilkinson, a born and raised Staten Island resident, is a second-generation business owner who started operating the family business on a full-time basis when he was 18 years old. Frank comes from a bowling family, where his father started in bowling as a “pin boy” and continued his journey into a successful bowling center proprietor. Frank has enjoyed the sport of bowling since the age of 5. At the age of 11, he showed great enthusiasm for being a part of this sport, not only as a bowler, but also as a volunteer through the Staten Island Young American Bowling Alliance (SIYABA) Youth Leaders Chapter where he served on various project committees, and was elected president of the chapter at 14. As a result of his continued involvement, Frank was elected president of the New York State USBC Youth Leaders chapter when he was 18 and, two years later, was elected President of the Staten Island USBC Association, a position he held until 2014.

Most recently, Frank has served as President of the United States Bowling Congress (USBC) the sport of bowling’s National Governing Body as recognized by the United States Olympic Committee. Board of Directors from 2015 to 2018. He joined the USBC board as a youth committee representative in 2010 and would later serve as the International Bowling Campus (IBC) Youth Committee chair and on the Bowling Proprietors’ Association of America board. Frank’s involvement continues with USBC as chairman of the Nominating and Strategic Planning Committees and in an advisory capacity as a member of the Executive Advisory Committee. He has been Director on the National Council of Youth Sports since 2012. He is a Director and the Chairman of the Youth Education Services Committee for the New York State USBC and also serves on the Staten Island USBC Board of Directors. Frank is a member of Rotary International through his affiliation with the North Shore Rotary Club on Staten Island, where he currently serves as their President. Since the inception of the SI Chamber of Commerce Young Entrepreneurs Academy, Frank has served as a mentor to young students aspiring to jump-start their own business.

He has received many honors for his work with youth bowling and the Staten Island Community, including New York State YABA Youth Leader of the Year and Youth Leader Alumni Bridging the Gap Award in 2004, the 2004-05 YABA Male Youth Leader of the Year, the Local Youth Sports Administrator of the Year by The National Council of Youth Sports in 2008, South Beach Civic Association Scott Schneider Memorial Community Service Award and Staten Island Chapter of the American Cancer Society Distinguished Community Service Award in 2011; the New York State USBC Bridging the Gap Award in 2013. In 2015, Frank was recognized as one of the Staten Island Economic Development Corporation’s 20 under 40 award recipients. He was also listed as one of the Top 40 under 40 in the Bowling Industry on the inaugural list in 2015. In 2020 Frank was awarded the Louis R. Miller Business Leadership Award in the Master Businessperson category by the Staten Island Chamber of Commerce.

Rab’s Country Lanes has been providing a fun haven for Staten Island residents for 20 years. More than just your neighborhood bowling alley, each year Rab’s helps local organizations raise over $500,000 through fundraisers and events. Rab’s boasts one of the largest youth bowling programs in the United States and awards over $25,000 in scholarships to its youth bowlers annually. Rab’s Country Lanes were recognized by the City of New York as the Staten Island Small Business of the Year and as a Health Hero by the SIEDC in 2013. In 2015, Rab’s was named one of the Top 50 Small Businesses in NYC by 1010 WINS.
Williams Eye Works offers thousands of frames from hundreds of brands with the styles customers want, and the expertise required for the perfect vision their clients expect. They offer the best selection of eyeglasses on Staten Island. They have an on-premises lab, with award-winning, state of the art equipment, which enables them to deliver the most complex and sophisticated eyewear available, to the most exacting standards. They wouldn’t settle for anything less. Visit them and experience the difference.

**Unique service**
Williams Eye Works offers Staten Island the largest selection of eyewear, stocking over 10,000 designer frames, and 1,000 value brand frames. With a fully licensed staffed of professionals, they utilize hundreds of different lens types to ensure the most comfortable clear vision possible. Whether customers prefer eyeglasses or contact lenses, dedicated staff and doctors will guide them to the right product and care.
Kathryn Aquino  
Alpha Omega Coverage Corp  
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Carol Bullock  
Pride Center of Staten Island  
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Mary Calla  
Calla Karate/Ninja  
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ADCO Electrical Corporation, headquartered in Staten Island, New York, is a full-service electrical and telecommunications services firm providing a range of solutions designed to assist our clients in today’s rapidly changing environment. Their complete line of service offerings includes: Structured Cabling Systems, Product Procurement, and Professional Services.

ADCO Electrical Corporation was founded in 1977 and has become a multi-million dollar corporation leading the electrical and telecommunications industry in the New York metropolitan area and offering technology expertise to fortune 500 companies, as well as emerging corporations of all sizes. They managed their successful growth by recruiting team members with a single focus – providing complete end-to-end solutions for the entire life cycle of each engagement while, at the same time, remaining flexible to meet the changing needs of any organization.

ADCO’s staff of diverse engineering talent, project managers, industry leading designers, senior technicians and sales professionals is large enough to complete projects of great magnitude and complexity, yet small enough to provide their clients with the kind of individual and personalized service they deserve. ADCO Electrical Corporation’s project team includes a mix of talent specifically chosen for their expertise and experience relating to the needs of each customer. They are committed to being responsive, knowledgeable, and reliable.

ADCO’s business partners are a reflection of their process. The combination of their internal strengths and their industry leading partners, who share their commitment to customer focus, allows ADCO Electrical Corporation to provide only the highest quality solutions.

Nicholas Brown
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Nicholas Brown joined Kimco Realty Corporation in 2011 and is the Vice President of Development for the Northern Region. Mr. Brown oversees redevelopment, development, entitlement, design, and construction matters within the Northern Region, which is comprised of over 120 properties totaling nearly 18 million square feet. Mr. Brown focuses on large-scale, value add repositioning and densification projects, including urban mixed-use redevelopments.

Prior to joining Kimco, Mr. Brown worked at Ginsburg Development Companies, LLC, a regional builder of luxury residential properties, where he was responsible for planning, design, and entitlement efforts in connection with several residential ground-up development projects.

Mr. Brown also worked as an attorney in the New York office of Willkie Farr & Gallagher, LLP, an international law firm of approximately 600 lawyers. He earned his BA from the University of Pennsylvania and his JD from Fordham University School of Law, where he was a member of the Fordham Law Review.
Matrix Development Group has continually focused on the process of building value in real estate. In commercial, industrial, residential, mixed-use, and golf and hospitality developments throughout the Northeast, they have delivered the capabilities and innovative approaches necessary to turn obstacles into opportunities. Their commitment to meeting a tenant's special needs or improving the communities where they work and live demonstrates their core belief that building value for themselves and others is an essential element of their business strategy.

In the years ahead, real estate will present new challenges and demand an even broader range of specialized skills. Creative thinking, flexibility, and a solutions-oriented approach will be the keys to success. At Matrix, their team includes outstanding professionals with the judgement and experience necessary to navigate the challenges in real estate today - and tomorrow.

With an unrelenting focus on value, and the capabilities necessary to turn obstacles into opportunities, Matrix is uniquely suited for the challenges ahead.

Matrix in Staten Island is a 450,000 SF speculative warehouse building at Matrix Global Logistics Park-Staten Island.

Mr. Michael Caridi
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Mr. Michael Caridi is the managing director of Vincent Gruppuso Enterprises Management Group. The group activities of multiple trust funds in real estate, business management and capital placement. Mr. Caridi's career started as a Kozy Shack Enterprises employee in 1983. As a hands-on employee he learned the business from the bottom up, and for over 26 years he had worked in all operational phases of the company. Mr. Caridi's expertise was recognized and he was asked to create a logistics company to provide warehousing and distribution services for Kozy Shack products in addition to products for other companies. Four years later, the success of Freshway Distributors led to its eventual merger into Kozy Shack Enterprises.

Today, the Freshway Division provides all the distribution and warehousing services for Kozy Shack and manages distribution services for over 200 additional clients. Building on his success with the Freshway Division, Mr. Caridi was charged with the development of Kozy Shack’s Engineering Department. From its inception in 2001, this department led the company’s vast plant expansions in Hicksville, New York, Turlock, California and Lough Egish, Ireland, enabling them to dramatically increase their capacities to produce a full line of dairy dessert products. Mr. Caridi was elected to the Kozy Shack Board of Directors in 2008. In 2009, he was asked to oversee the newly formed Strategic Planning Department. In this capacity, Mr. Caridi, together with the executive team at Kozy Shack, developed a long term strategic alliance with Land O Lakes, a 13 billion dollar company.
As the senior executive for environmental health and safety, it’s Raymond’s job to keep TEI Group’s EH&S policies and procedures in compliance with all corporate, federal, state and local regulations and to make sure their personnel understand and implement these rules. Raymond also oversees programs dedicated to advancing elevator safety, at both the employee and customer levels.

TEI Group gets to know their customers and co-workers personally. For them, safety isn’t an abstract concept, and they know working safely is a team effort that takes discipline, training, and compliance with standards and regulations. They are committed to providing customers with the most efficient, safe elevator installations and maintenance services, and to ensuring their workers have the best training and equipment to do their work.

Raymond has received industry affiliations, accreditations, a Certificate of Special Congressional Recognition, a UTC Rentschler Memorial Award and he is also a member of American Society of Safety Engineers, and in the National Fire Safety Association.

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John Oldmixon manages assets worth billions to alert his clients to hidden dangers and keep them on prudent paths. At work, John commands and guides huge tankers, container vessels, or cruise ships into or out of the tricky channels and maritime traffic of New York Harbor. Between the safety of a dock—in Port Elizabeth, Port Newark, Perth Amboy or the New York Container Terminal on Staten Island—and the limitless elbow-room of the open sea lie submerged obstructions, sudden changes in depth and current that no ship’s captain is allowed to entrust wholly to GPS and navigation software, advanced as those are.

Treading a 900-foot vessel through the Kill Van Kull as it snakes between New Jersey and Staten Island, you need a member of the Sandy Hook Pilots beside you on the bridge. In 1694 the colonial New York Assembly established the organization to guide tall ships to and from the already bustling port.

Without ever laying a hand on the wheel or other controls, John takes command of the ships. He relays instructions to the captain, who carries them out. The ship’s speed and compass heading are the pilot’s chief concern, but he constantly notes its wake (for clues to current and wind) and swing (its rate of turning), its position in the channel relative to other traffic, and clearances below the vessel (reefs, shoals, sunken obstructions) and above it (bridges). The trip from the boarding point to the dock takes at least three hours, as does the eventual return to sea.

Like firefighters, harbor pilots tend to run in families. John who lives in Long Valley, is fourth generation. His great-grandfather was the family’s first. His grandfather gave it up after several comrades drowned in a storm that sank their station boat (the floating dorm and command post to which the launch tethers), but he returned to the fold a year later. When John was a boy, his father sometimes brought him along on the job, and so the family legacy lives on.
VISION. ACTION. Success.

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