Franklin County is located in the heart of Southcentral Pennsylvania, and offers those considering relocating or expanding into the Mid-Atlantic region a great location, great infrastructure, great people, and a great quality-of-life.
Location, Access, and Infrastructure...

One of Franklin County’s greatest assets is its location and easy access to substantial and growing industrial and consumer markets. Franklin County is situated within one day’s drive of more than 50% of the North American population.

Franklin County’s extensive interstate highways, two Class-1 railroads, and intermodal services provide immediate and cost-effective access to major markets and talent from Charlotte, NC to Toronto, Canada and beyond.

HIGHWAYS
- I-81
- I-76 PA Turnpike
- I-70
- US Route 30
- US Route 11

Extensive network of state owned/maintained roadways

RAIL
- Norfolk Southern
- Norfolk Southern Franklin County Regional Intermodal Terminal (PA Exit 3, I-81)
- CSX
- CSX Intermodal Terminal (PA Exit 14, I-81)
- Pennsylvania & Southern Rail (short line service within the Cumberland Valley Business Park)
- The Railroad Associates Corporation, TRAC (short line service within the Chambers-5 Business Park)

AIR
- Harrisburg, PA International Airport 60 minutes
- Hagerstown, MD Regional Airport (general aviation, limited commuter service) 10 minutes

WATER
- Port of Baltimore 75 minutes
- Port of Philadelphia 3 hours
- Port of Pittsburgh 3 hours

On average 46,125 vehicles travel I-81 through Franklin County on a daily basis

Locally, CSX Intermodal moves roughly 150,000 shipping containers per year

2020 PROFILE 2
Franklin County has “Shovel Ready” sites.

The County offers more than 1,500 acres of developable land, all of which are conveniently located to major transportation corridors and public utilities.

Check out fcadc.com for an up-to-date database of available industrial real estate.
Our County population has been one of the fastest growing in the state.

- Median Age: 41.3 years
- Population Growth: 3.5% since 2010

Franklin County is the 8th fastest growing county in the state.

(Source: Penn State Data Center, County Population Estimates, April 2019)
Skilled Talent

Franklin County’s prime location along Interstate 81 is critical to attracting talent from the Quad-State Region of Maryland, West Virginia, and Virginia, as well as other counties throughout southcentral, PA. The region boasts a civilian labor force of more than 580,000 highly skilled and dependable workers within 40 miles of the heart of Franklin County!


“For right now, the skilled workforce in our region—in addition to our location and accessibility—is really a key factor in our growth.”

-Jesse McCree, CEO, South Central Workforce Development Board
Economic Snapshot...

We like to mix-it-up...
Franklin County boasts an extremely diversified and growing economy

In 2019, total non-farm jobs reached 63,600 a RECORD HIGH for the County

3.4% average unemployment rate in 2019 ranking 7th lowest among all 67 counties.

3.5% year-over-year wage growth in 2019

(Source: South Central PA Workforce Development Board, Economic Overview, Franklin County, Churma Economics and Analytics, December 2019 & PA Department of Labor and Industry, January 2020)
Some of the most recognized companies in the world call Franklin County home.

Franklin County manufacturers contributed more than $1.233 Billion of County GDP in 2019... the most of any sector.
Franklin County manufacturers contributed more than $1.23 Billion of County GDP in 2019… the most of any sector.

Healthcare was the next largest sector with $725 Million.

(Source: South Central PA Workforce Development Board, Economic Overview, Franklin County, Churma Economics and Analytics, December 2019)
# Top Employers

<table>
<thead>
<tr>
<th>Employer</th>
<th>Employees</th>
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<tr>
<td>WellSpan</td>
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<td>Letterkenny Army Depot</td>
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<tr>
<td>Manitowoc</td>
<td>1250</td>
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<tr>
<td>Chambersburg Area School District</td>
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<tr>
<td>P&amp;G</td>
<td>850</td>
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<tr>
<td>Volvo Construction Equipment</td>
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<tr>
<td>Target DC # 589</td>
<td>770</td>
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<tr>
<td>Ventura Foods</td>
<td>725</td>
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<tr>
<td>Franklin County Government</td>
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<td>Menno Haven</td>
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<td>Manitowoc</td>
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<td>Volvo Construction Equipment</td>
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<tr>
<td>Ventura Foods</td>
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<td>Eldorado Stone</td>
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<td>Geodis Logistics</td>
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<tr>
<td>Franklin Logistics &amp; Development</td>
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</tr>
</tbody>
</table>

Employment is approximate and subject to change.
Prepared by the FCADC, January 2020
Agribusiness continues to be a major component of Franklin County’s economy.

The County ranks 2nd in the state for the production of milk, cattle, apples, peaches, and corn for silage.
There are nearly 1,600 family farms in Franklin County.

(Source: Franklin County Agricultural Land Preservation Board & Penn State University Extension Service, Prepared by the Franklin County Planning Department, January 2019)

To date more than 17,000 acres of production ag land have been preserved for future generations.

40% of County land is in crops... ranking #2 in the state.

(Source: Harvested Cropland and Vegetables in the Commonwealth, Penn State Data Center, October 2019)
Education

To build the talent that growing businesses need, Franklin County provides a broad spectrum of quality educational opportunities. Options range from pre-school through post-secondary.

6 Public school districts

including Franklin County Career Technology Center (CareerTech) and Chambersburg Career Magnet School

3 colleges/universities

Home to the prestigious Mercersburg Academy as well as other private institutions

Franklin County is within a 2 hour drive of Penn State University (University Park), one hour drive of the HACC main campus, and one-half hour drive from Gettysburg College and Dickinson College. In addition, the Hagerstown, MD Community College (HCC), Purdue University Global of Hagerstown, MD, Mount St. Mary’s University, and The University System of Maryland at Hagerstown are within a 15-minute drive of Franklin County.
Colleges and Universities in Franklin County include:

- **Shippensburg University** (rated one of America’s Best Regional Universities 2020 (North) by US News and World Report)

- **Penn State University-Mont Alto** Branch Campus (rated one of America’s Best National Universities 2020 by US News and World Report)

- **Wilson College** (rated one of America’s Best Regional Colleges 2020 (North) by US News and World Report)

(Source: US News and World Report, America’s Best College’s 2020)

NEW 2020!

Shippensburg University will open a new School of Engineering building in support of the expanding civil, software, electrical, mechanical, and computer engineering majors. The building will open in June 2020.

Penn State Mont Alto will break ground on a new $13 Million Allied Health building. The new facility will promote cutting-edge learning in its nursing, occupational therapy, and physical therapy assistant programs. The building will open in July 2021.

Wilson College was awarded a $1 Million grant from the National Science Foundation to provide scholarships to regional students pursuing degrees in targeted STEM majors.

NOW OPEN!

Pittsburgh-based two-year technical school, Triangle Tech, Inc., opened a state-of-the-art training facility in Chambersburg to better serve the world class manufacturing employers in South Central Pennsylvania. The local facility is fully accredited and offers post-secondary students the opportunity to earn an Associate Degree in Specialized Technology (AST) in Welding and Fabrication Technology. Additional curriculum is being planned. Visit triangle-tech.edu for more information.
Our healthcare is focused on being the best...

WellSpan Summit Health, is recognized as an award winning, cost effective, high-quality healthcare system. WellSpan Summit is the parent company to:

- **Chambersburg Hospital**
  - 273 bed acute and critical care facility providing diagnostic, behavioral health, and surgical services with 24-hour emergency room service

- **Waynesboro Hospital**
  - 57 bed hospital providing acute and critical care services including diagnostic, therapeutic, and surgical services with a 24-hour emergency room

- **Multiple Urgent Care Centers**
- **Multiple Walk-in Care Centers**

NEW!

Greencastle Medical Office Building

In late 2019, WellSpan Summit officially opened a new 45,000 square foot medical office building in Greencastle. The facility offers a wide array of professional medical services including specialty care and urgent care.

(Source: WellSpan Summit Health, wellspan.org)
Franklin County is also served by Keystone Health, a nationally recognized, Federally Qualified Community Health Center. Keystone operates several state-of-the-art locations throughout the County and employs more than 475 healthcare professionals. In December 2019, Keystone Health opened a new 68,000 square foot medical office building. The new building will provide urgent care services, behavior health, pediatric therapies, and dental care, as well as Keystone’s administrative offices. Visit keystonehealth.org for additional information.
Public Safety

We have a low crime rate.

The County boasts an extremely low crime rate across all categories of offenses. In 2017, the crime rate was 1.5% per 100,000 people.


Historic Downtown Mercersburg

Housing

Franklin County offers an expanding range of affordable housing opportunities

- 65,791 total estimated housing units
- $1,371 Average Monthly Housing Ownership Costs (with mortgage)
- $868 Average Gross Rental Costs
Housing Units increased by 361 over the last 12 months

Median Home Value $175,600

Median Household Income $60,979

(Source: US Census Bureau, Franklin County, PA Quick Facts, January 2020)
Taxes

Pennsylvania does NOT levy a tax on inventory, tangible personal property, machinery, or equipment. Additionally, machinery and equipment used directly in the manufacturing process is exempt from state sales tax.

The following is a summary of the most common business taxes.

Personal Income Tax (PIT)
- The current rate is 3.07%

Corporate Net Income Tax (CNI)
- The current rate is 9.99%

Real Estate Transfer Tax
- The current rate is 2.0%

Local Real Estate Property Tax
- Levied by Municipalities, School Districts and County Government
- Rates vary

Sales & Use (SUT) Tax
- The current SUT is 6.0%

Unemployment Compensation Tax (UC)
- Paid on the first $10,000 of wages for each employee on an annual basis
- 3.68% New Employer Rate (non-construction)

Workers’ Compensation
- Mandatory coverage of certain employees engaged in the “regular course” of the employer’s business

(Source: Pennsylvania Department of Revenue and Pennsylvania Department of Labor and Industry)

Depending on the locality there could be other taxes that are administered. For detailed taxes and rates see: https://dced.pa.gov/local-government/local-income-tax-information/

Utilities

The County is served by a full range of cost effective and reliable public utilities including public water and sewer, electric, natural gas, and telecommunications.
Franklin County is home to a growing number of locally and nationally owned and operated restaurants, pubs, eateries, and retailers.

In 2019 the leisure, hospitality, and retail trade sectors accounted for nearly 14,000 jobs and $327 Million of economic impact.

Tourism is a major component of the Franklin County economy. More than 500,000 people visit Franklin County annually.

(Source: Franklin County Visitor’s Bureau, January 2020)
Franklin County is home to a wide variety of recreation and cultural opportunities. Just look at some of the things we have.

- Whitetail Resort (skiing/golf)
- Penn National Golf Resort (additional public and private golf courses in the area)
- Capital Camps & Retreat Center
- President James Buchanan Birthplace and Buchanan State Park
- Michaux, Buchanan, and Tuscarora State Forests
- Camp Penn State Park
- Hunting and Fishing on abundant state game lands
- The Appalachian Trail (The Greater Waynesboro Area is a designated “Appalachian Trail Community”)
- The Monterey Pass Battlefield Park and Museum
- Capitol Theatre
- Caledonia State Park and Totem Pole Playhouse
- H. Ric Luhrs Performing Arts Center at Shippensburg University
- Renfrew Institute for Cultural and Environmental Studies
- Tayamentasacta Environmental Center
- Tuscarora Wildlife Education Project
- Extensive Network of Municipal Parks and Trails
- Multiple Community-based festivals and carnivals (seasonal)
- Community Farmer’s Markets (seasonal)
Franklin County

is the center of the scenic Cumberland Valley. With reasonable lodging rates and more than 1,850 hotel rooms, the County’s convenient location couples early frontier, Underground Railroad, and Civil War history with seasonal beauty, year-round recreation, and old-fashioned, hometown appeal. In addition, the County is within 30 minutes of historic Gettysburg and Antietam National Military Parks and 15 minutes of Hagerstown, MD; 30 minutes of Frederick, MD; 60 minutes of Harrisburg, PA; and within 75 minutes of the Baltimore/Washington D.C. metro areas, thus creating even more access to recreation, shopping, and cultural activities.

Important Franklin County Web Links

Greater Chambersburg Chamber of Commerce
chambersburg.org

Greater Waynesboro Chamber of Commerce
waynesboro.org

Greencastle-Antrim Chamber of Commerce
greencastlepachamber.org

Tuscarora Area Chamber of Commerce
tachamber.org

Shippensburg Area Chamber of Commerce
shippensburg.org

County of Franklin (Government)
franklincountypa.gov

Franklin County Visitor’s Bureau
explorefranklincountypa.com

PA CareerLink Franklin County
jobgateway.com

Shippensburg University Small Business Development Center
ship.edu/sbdc

Franklin County Works
franklincountyworks.com

WellSpan Summit Health
wellspan.org

Keystone Health
keystonehealth.org

United Way of Franklin County
uwfcpa.org

Healthy Franklin County
healthyfranklincounty.org

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Franklin County is a great place to live, work, and play.

The Franklin County Area Development Corporation is an award-winning Economic Development Agency charged with formulating, implementing, and promoting a comprehensive countywide economic development strategy. The Corporation strives to create an atmosphere that nourishes planned growth and family sustainable employment opportunities.