NON-ENDORSEMENT & DISCLAIMER NOTICE

CONFIDENTIALITY & DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

RENT DISCLAIMER

Any rent or income information in this offering memorandum, with the exception of actual, historical rent collections, represent good faith projections of potential future rent only, and Marcus & Millichap makes no representations as to whether such rent may actually be attainable. Local, state, and federal laws regarding restrictions on rent increases may make these projections impossible, and Buyer and its advisors should conduct their own investigation to determine whether such rent increases are legally permitted and reasonably attainable.

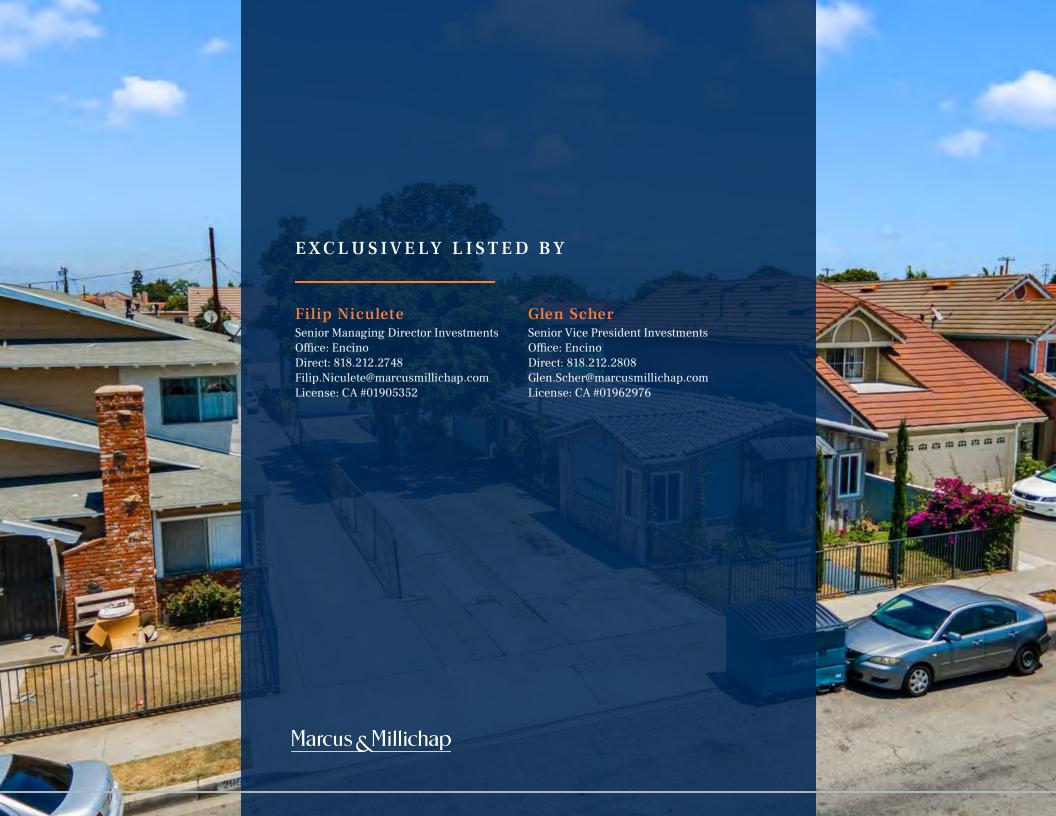
SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

Activity ID #ZAD0120656

Marcus & Millichap

OFFICES THROUGHOUT THE U.S. AND CANADA marcusmillichap.com





DISCLAIMER

Any rent or income information in this offering memorandum, with the exception of actual, historical rent collections, represent good faith projections of potential future rent only, and Marcus & Millichap makes no representations as to whether such rent may actually be attainable. Local, state, and federal laws regarding restrictions on rent increases may make these projections impossible, and Buyer and its advisors should conduct their own investigation to determine whether such rent increases are legally permitted and reasonably attainable.





TABLE OF CONTENTS

SECTION 1 Executive Summary	7
SECTION 2 Property Information	12
SECTION 3 Financial Analysis	16
SECTION 4 Sale Comparables	23
SECTION 5 Lease Comparables	33
SECTION 6 Market Overview	42

SECTION 1 **Executive Summary** OFFERING SUMMARY Marcus & Millichap

OFFERING SUMMARY





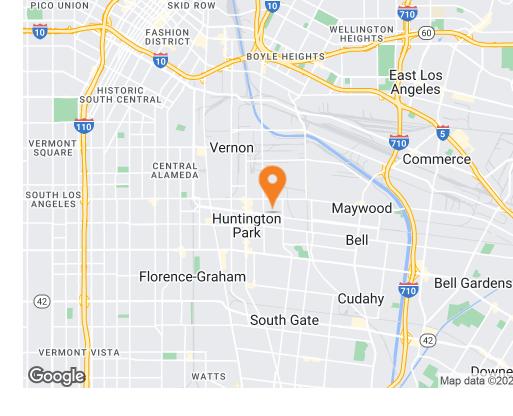


FINANCIAL

Listing Price	\$1,675,000
Down Payment	40% / \$670,000
NOI	\$84,498
Cap Rate	5.04%
GRM	13.49
Price/SF	\$519.38
Price/Unit	\$239,286

OPERATIONAL

Gross SF	3,225 SF
# of Units	7
Lot Size	0.17 Acres (7,405 SF)
Year Built / Renovated	1923 / 2021



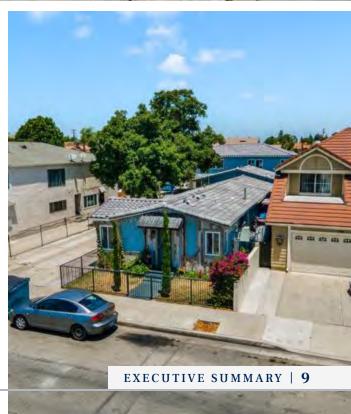
































SECTION 2

Property Information

INVESTMENT HIGHLIGHTS

REGIONAL MAP

LOCAL MAP

2963 RANDOLPH ST

2963 Randolph St, Huntington Park, CA 90255

INVESTMENT OVERVIEW

The LAAA Team of Marcus & Millichap is pleased to present 2963 Randolph St, a turnkey 7 unit multifamily property located in Huntington Park, CA. This property is not subject to Los Angeles' Rent Control Laws (RSO), but it is subject to California's less strict AB-1482.

Built in 1923 and fully renovated in 2021, this 3,225 square foot building sits on a 0.17 Acre lot, and it is comprised of (2) Singles and (5) 1 Bed / 1 Bath units. Also, the city has approved the seller's plans to add an ADU, which will make this an 8 unit property. Those plans are in the final stages of planning and should be RTI before the end of the year.

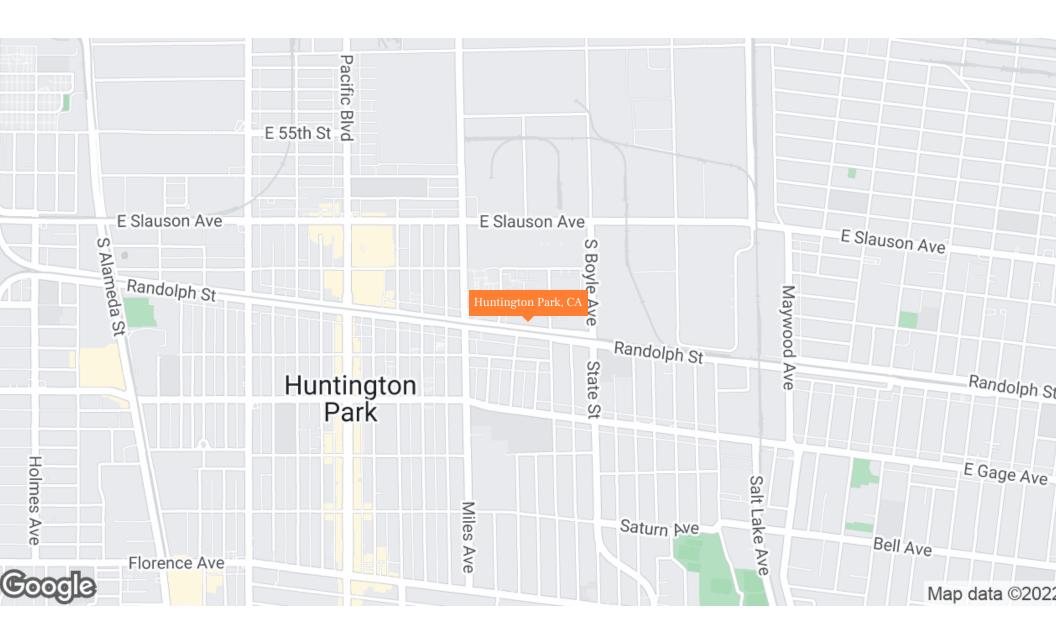
Huntington park is nestled just five miles south of Downtown Los Angeles, and it is a vibrant suburb offering the serenity of a residential community paired with the excitement of city living. Huntington Park's main commercial thoroughfare is Pacific Boulevard, which is bustling with an array of diverse eateries, shops, cafes, theaters, and so much more. Pacific Boulevard exudes an urban vibe, with rows of buildings brimming with historic character in a walkable environment.

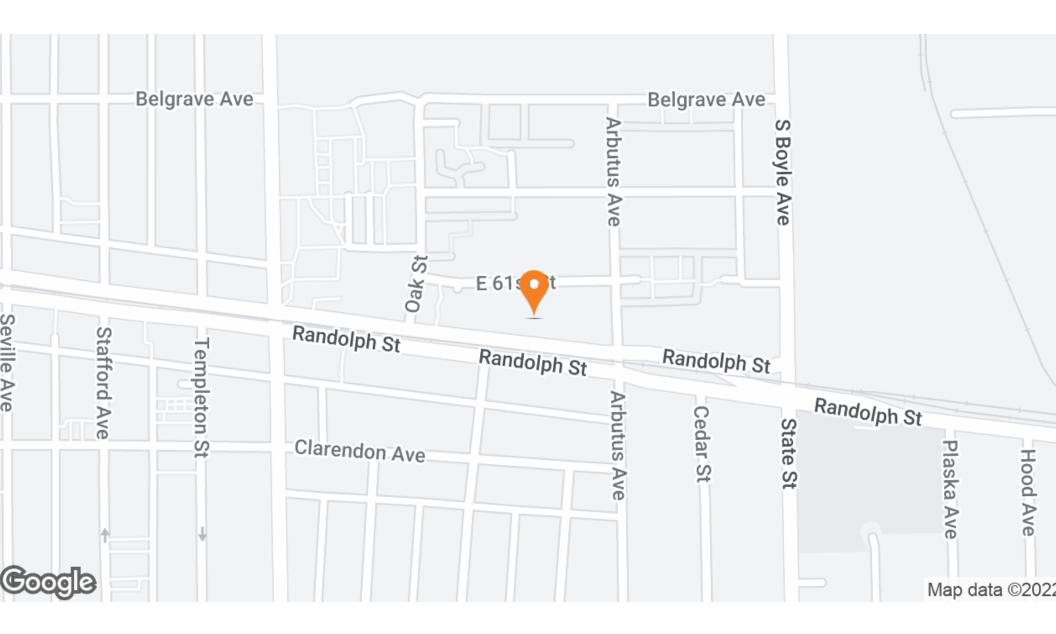
Huntington Park affords residents access to year-round outdoor activities, containing more than 31 acres of total park space—including playgrounds, picnic areas, athletic facilities, a skate park, and more. The city's residential streets tout a wide variety of homes along tranquil tree-lined avenues. Close proximity to the 710, 110, and 105 freeways makes getting around from Huntington Park, also known as "The City of Perfect Balance," simple.

INVESTMENT HIGHLIGHTS

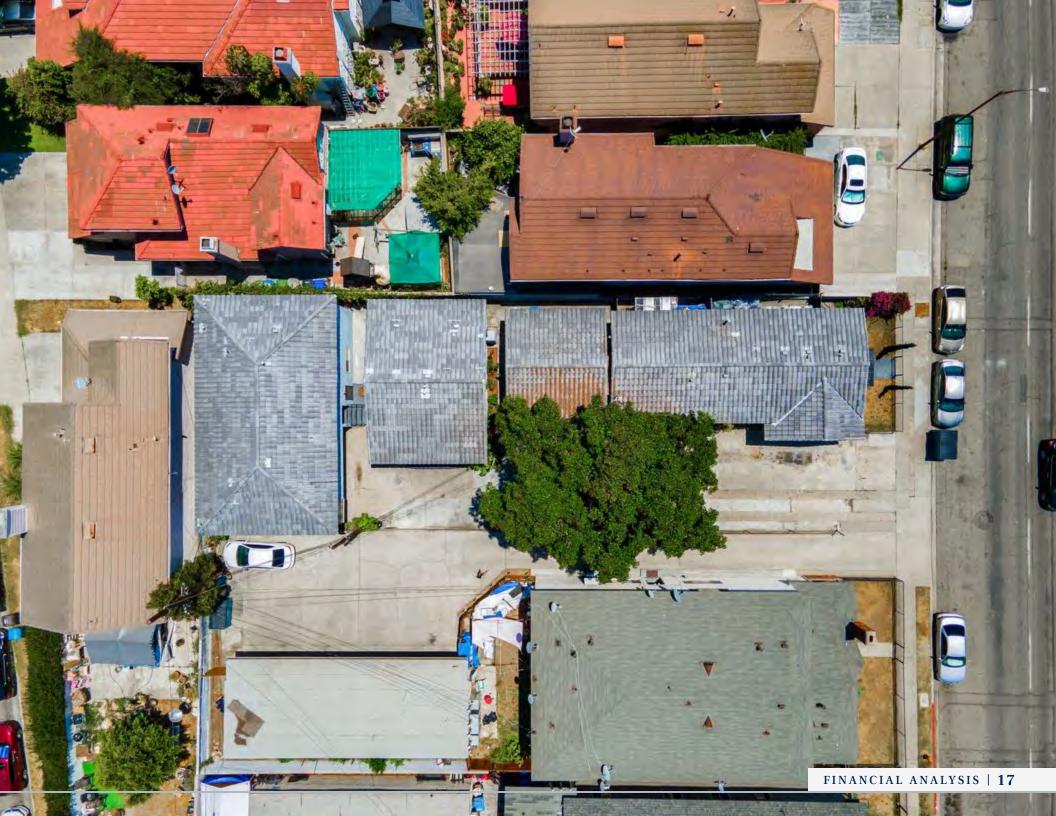
- ❖ Built in 1923 | Renovated in 2021
- ❖ Nearly RTI Plans for an ADU
- ❖ Over 20% Upside in Rents
- ❖ Not Subject to LA Rent Control
- ❖ Only Subject to CA's AB-1482
- Strong Cash on Cash Return
- ❖ Attractive Interest Only Loan
- ❖ 80 Walk Score







SECTION 3 Financial Analysis FINANCIAL DETAILS Marcus & Millichap



FINANCIAL DETAILS // 2963 Randolph St

As of September,2022

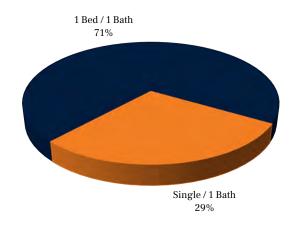
UNIT	UNIT TYPE	Square Feet	SCHEDULED Rent / Month	SCHEDULED Rent / SF/ Month	POTENTIAL Rent / Month	POTENTIAL Rent/ SF/ Month
2963	1 Bed / 1 Bath	525	\$1,400	\$2.67	\$1,995	\$3.80
2963.5	1 Bed / 1 Bath	525	\$1,375	\$2.62	\$1,995	\$3.80
2963 #A	Single / 1 Bath	300	\$1,120	\$3.73	\$1,400	\$4.67
2963 #B	Single / 1 Bath	300	\$1,270	\$4.23	\$1,400	\$4.67
2963 #C	1 Bed / 1 Bath	525	\$1,910	\$3.64	\$1,995	\$3.80
2963 #D	1 Bed / 1 Bath Section 8	525	\$1,657	\$3.16	\$1,995	\$3.80
2963 #E	1 Bed / 1 Bath Section 8	525	\$1,612	\$3.07	\$1,995	\$3.80
Total		Square Feet: 3,225	\$10,344	\$3.21	\$12,775	\$3.96

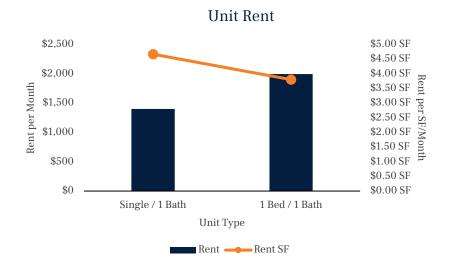
2963 Randolph St // FINANCIAL DETAILS

				SCHEDULED			POTENTIAL		
	# OF	AVG SQ	RENTAL	AVERAGE	AVERAGE	MONTHLY	AVERAGE	AVERAGE	MONTHLY
UNIT TYPE	UNITS	FEET	RANGE	RENT	RENT / SF	INCOME	RENT	RENT / SF	INCOME
Single / 1 Bath	2	300	\$1,120 - \$1,270	\$1,195	\$3.98	\$2,390	\$1,400	\$4.67	\$2,800
1 Bed / 1 Bath	3	525	\$1,375 - \$1,910	\$1,562	\$2.97	\$4,685	\$1,995	\$3.80	\$5,985
1 Bed / 1 Bath Section 8	2	525	\$1,612 - \$1,657	\$1,635	\$3.11	\$3,269	\$1,995	\$3.80	\$3,990
TOTALS/WEIGHTED AVERAGES	7	461		\$1,478	\$3.21	\$10,344	\$1,825	\$3.96	\$12,775

GROSS ANNUALIZED RENTS \$124,128 \$153,300

Unit Distribution





FINANCIAL DETAILS // 2963 Randolph St

INCOME	Current		Pro Forma		NOTES	PER UNIT	PER SF
Rental Income							
Gross Scheduled Rent	124,128		153,300			21,900	47.53
Physical Vacancy	(3,724)	3.0%	(4,599)	3.0%		(657)	(1.43)
TOTAL VACANCY	(\$3,724)	3.0%	(\$4,599)	3.0%		(\$657)	(\$1)
Effective Rental Income	120,404		148,701			21,243	46.11
Other Income							
ADU Income			25,200		[1]	3,600	7.81
TOTAL OTHER INCOME	\$0		\$25,200			\$3,600	\$7.81
EFFECTIVE GROSS INCOME	\$120,404		\$173,901			\$24,843	\$53.92
EXPENSES	Current		Pro Forma		NOTES	PER UNIT	PER SF
Real Estate Taxes	20,100		20,100		[2]	2,871	6.23
Insurance	2,450		2,800		[3]	400	0.87
Utilities	5,040		5,760		[4]	823	1.79
Repairs & Maintenance	3,500		3,500		[5]	500	1.09
Management Fee	4,816	4.0%	6,956	4.0%	[6]	994	2.16
TOTAL EXPENSES	\$35,906		\$39,116			\$5,588	\$12.13
EXPENSES AS % OF EGI	29.8%		22.5%				
NET OPERATING INCOME	\$84,498		\$134,785			\$19,255	\$41.79

Notes and assumptions to the above analysis are on the following page.

2963 Randolph St // FINANCIAL DETAILS

NOTES TO OPERATING STATEMENT

- Pro forma rent for ADU at \$2,100 per month [1]
- [2] 1.20% of the Purchase Price
- \$350 per unit [3]
- [4] \$60 per unit per month
- [5] \$500 per unit
- 4% of the gross income [6]

FINANCIAL DETAILS // 2963 Randolph St

SUMMARY		
Price	\$1,675,000	
Down Payment	\$670,000	40%
Number of Units	7	
Price Per Unit	\$239,286	
Price Per SqFt	\$519.38	
Gross SqFt	3,225	
Lot Size	0.17 Acres	
Approx. Year Built	1923/2021	

RETURNS	Current	Pro Forma	
CAP Rate	5.04%	8.05%	
GIM	13.49	9.38	
Cash-on-Cash	5.11%	12.62%	
Debt Coverage Ratio	1.68	2.68	

FINANCING	1st Loan	
Loan Amount	\$1,005,000	
Loan Type	New	
Interest Rate	5.00%	
Amortization	30 Years	
Year Due	2027	

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.

# OF UNITS	UNIT TYPE	SQFT/UNIT	SCHEDULED RENTS	MARKET RENTS
2	Single / 1 Bath	300	\$1,195	\$1,400
5	1 Bed / 1 Bath	525	\$1,591	\$1,995

OPERATING DATA

INCOME		Current		Pro Forma
Gross Scheduled Rent		\$124,128		\$153,300
Less: Vacancy/Deductions	3.0%	\$3,724	3.0%	\$4,599
Total Effective Rental Income		\$120,404		\$148,701
Other Income		\$0		\$25,200
Effective Gross Income		\$120,404		\$173,901
Less: Expenses	30%	\$35,906	22%	\$39,116
Net Operating Income		\$84,498		\$134,785
Cash Flow		\$84,498		\$134,785
Debt Service		\$50,250		\$50,250
Net Cash Flow After Debt Service	5.11%	\$34,248	12.62%	\$84,535
Principal Reduction		\$0		\$0
TOTAL RETURN	5.11%	\$34,248	12.62%	\$84,535

EXPENSES	Current	Pro Forma
Real Estate Taxes	\$20,100	\$20,100
Insurance	\$2,450	\$2,800
Utilities	\$5,040	\$5,760
Repairs & Maintenance	\$3,500	\$3,500
Management Fee	\$4,816	\$6,956
TOTAL EXPENSES	\$35,906	\$39,116
Expenses/Unit	\$5,129	\$5,588
Expenses/SF	\$11.13	\$12.13



SECTION 4

Sale Comparables

SALE COMPS MAP

SALE COMPS SUMMARY

CAP RATE CHART

GRM CHART

PRICE PER SF CHART

PRICE PER UNIT CHART

SALE COMPS

SALE COMPS MAP



2963 Randolph St



6316 Middleton St



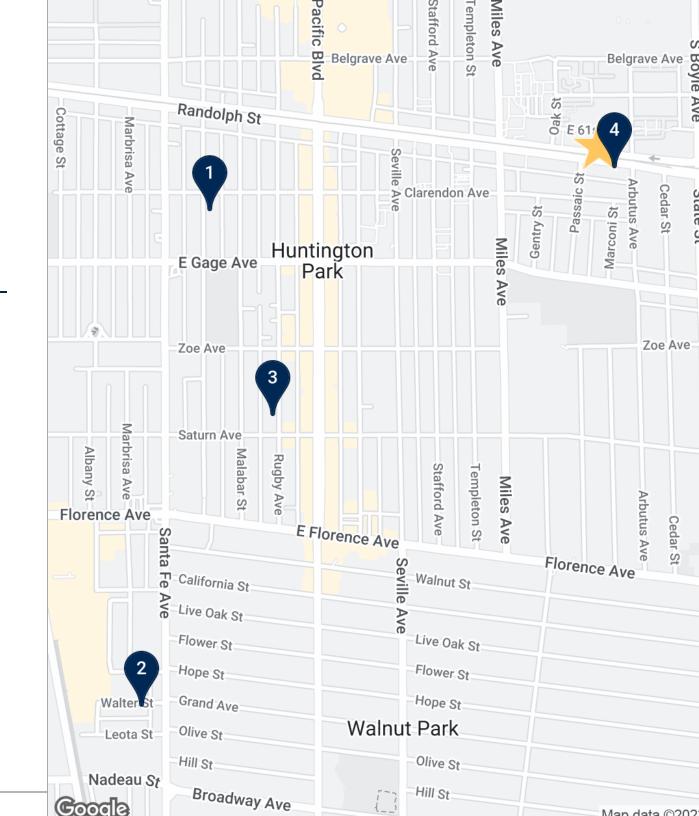
2308-2312 Walter St



6817 Rugby Ave

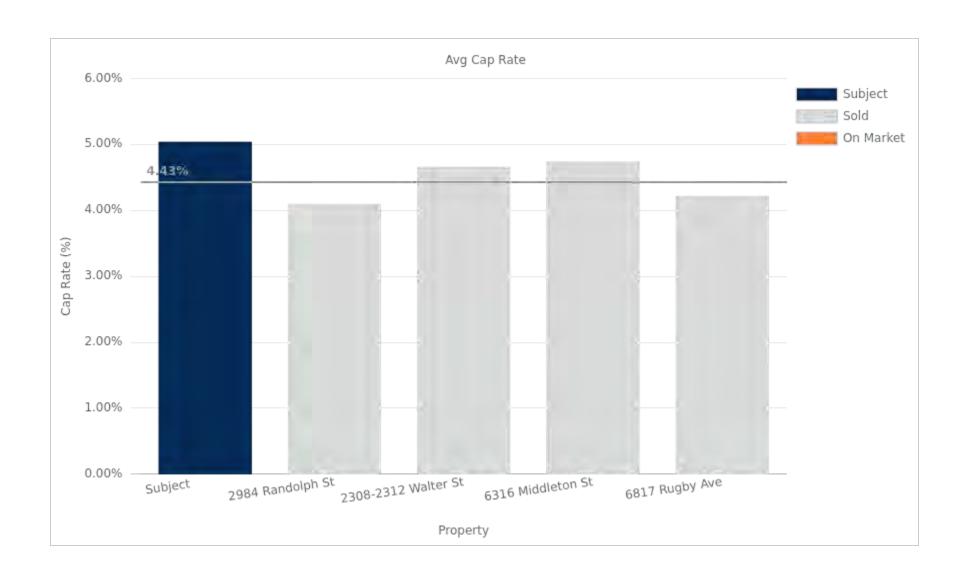


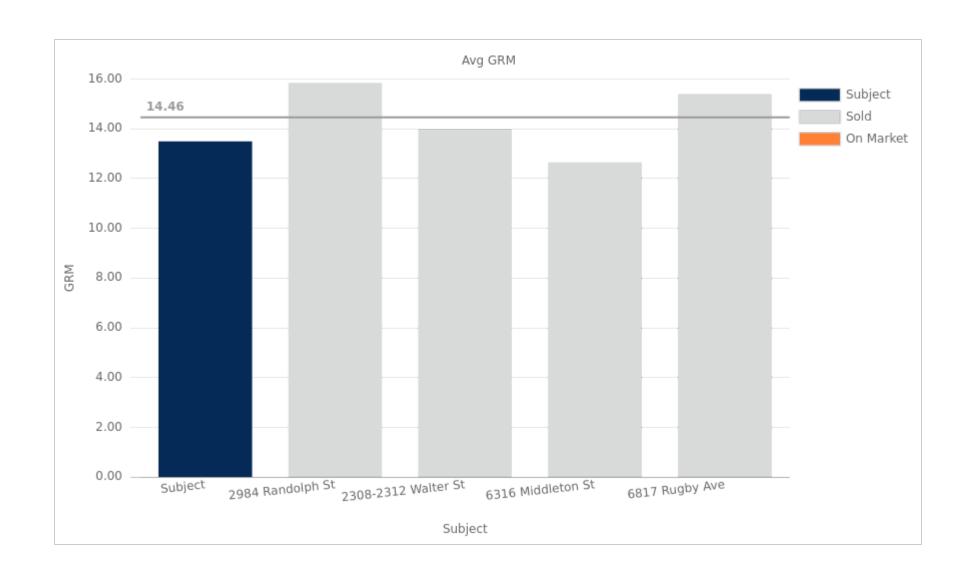
2984 Randolph St

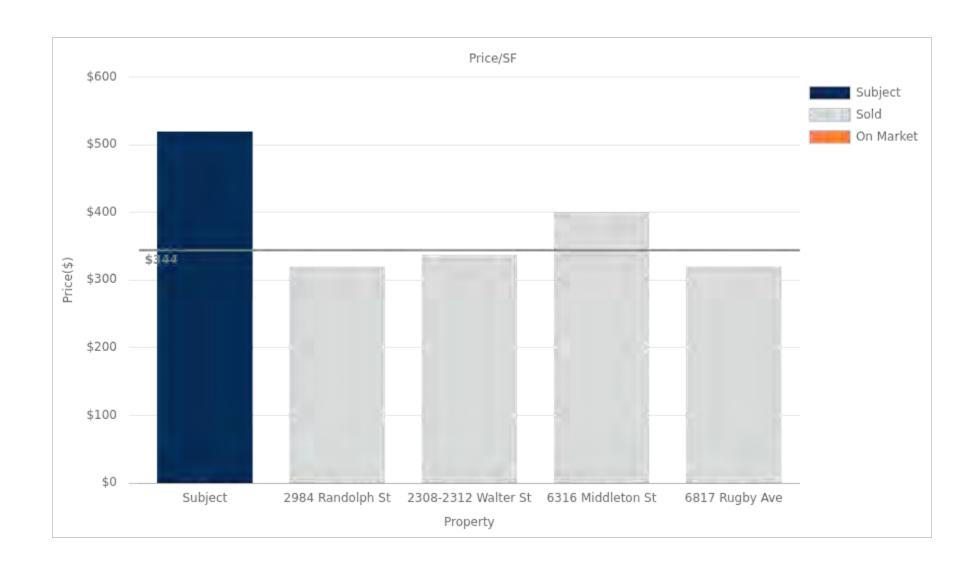


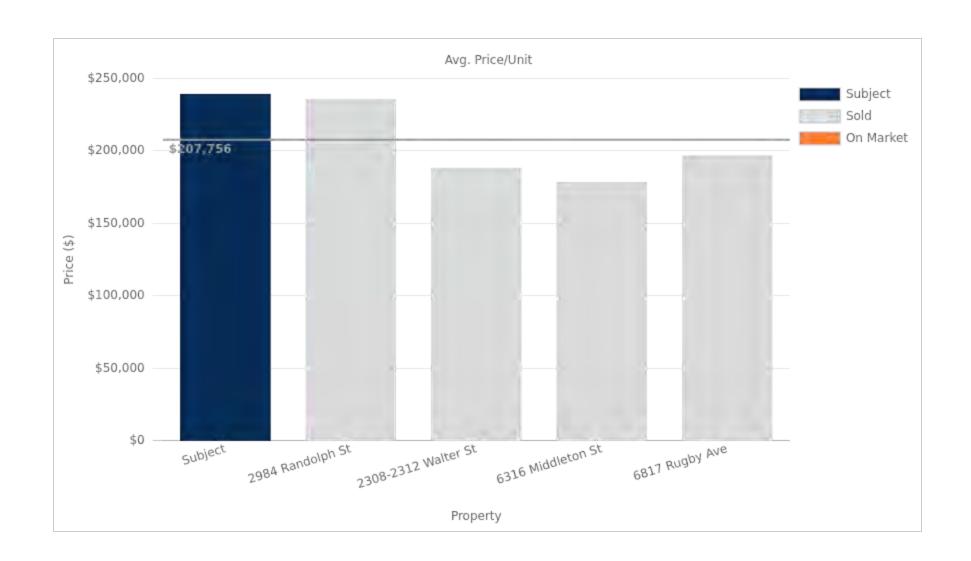
2963 Randolph St // SALE COMPS SUMMARY

	SUBJECT PROPERTY	PRICE	BLDG SF	PRICE/SF	LOT SIZE	PRICE/UNIT	CAP RATE	# OF UNITS	CLOSE
*	2963 Randolph St 2963 Randolph St Huntington Park, CA 90255	\$1,675,000	3,225 SF	\$519.38	0.17 AC	\$239,286	5.04%	7	On Market
	SALE COMPARABLES	PRICE	BLDG SF	PRICE/SF	LOT SIZE	PRICE/UNIT	CAP RATE	# OF UNITS	CLOSE
1	6316 Middleton St 6316 Middleton St Huntington Park, CA 90255	\$2,500,000	6,267 SF	\$398.91	0.17 AC	\$178,571	4.74%	14	10/29/2021
2	2308-2312 Walter St 2308 Walter St Huntington Park, CA 90255	\$1,695,000	5,024 SF	\$337.38	0.29 AC	\$188,333	4.66%	9	09/07/2021
3	6817 Rugby Ave 6817 Rugby Ave Huntington Park, CA 90255	\$1,575,000	4,919 SF	\$320.19	0.2 AC	\$196,875	4.22%	8	05/27/2022
4	2984 Randolph St 2984 Randolph St Huntington Park, CA 90255	\$1,650,000	5,156 SF	\$320.02	0.35 AC	\$235,714	4.10%	7	09/01/2021
	AVERAGES	\$1,855,000	5,342 SF	\$344.12	0.25 AC	\$199,873	4.43%	10	-









SALE COMPS // 2963 Randolph St





2963 Randolph St 2963 Randolph St, Huntington Park, CA 90255

Listing Price:	\$1	1,675,000	Price/SF:		\$519.38
Property Type:	erty Type: Multifamily		GRM:	13.49	
NOI:		\$84,498	Cap Rate:	5.04%	
Occupancy:	ccupancy: -		Year Built:	1923	
COE:	C	n Market	Number Of Unit	7	
Lot Size:	0.17 Acres		Price/Unit:	\$239,286	
Total SF:		3,225 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1 Bed / 1 Bath	5	71.4	525	\$1,591	\$3.03
Single / 1 Bath	2	28.6	300	\$1,195	\$3.98
TOTAL/AVG	7	100%	460	\$1,477	\$3.21



6316 Middleton St 6316 Middleton St Huntington Park, CA 90255

Sale Price:	\$2	2,500,000	Price/SF:		\$398.91
Property Type:	Mı	ultifamily	GRM:		12.65
NOI:		\$118,500	Cap Rate:		4.74%
Occupancy: -		-	Year Built:		1951
COE:	10/29/2021		Number Of Unit	S:	14
Lot Size:	0	.17 Acres	Price/Unit:		\$178,571
Total SF:		6,267 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
Studio+1	11	78.6			
1+1	3	21.4			
TOTAL/AVG	14	100%	0	\$0	
COE: Lot Size: Total SF: UNIT TYPE Studio+1 1+1	# UNITS 11 3	.17 Acres 6,267 SF % OF 78.6 21.4	Number Of Unit: Price/Unit: SIZE SF	RENT	1 \$178,57

2963 Randolph St // SALE COMPS



2308-2312 Walter St 2308 Walter St Huntington Park, CA 90255

Sale Price:	\$1,695,000		Price/SF:	\$337.38	
Property Type: Multifamily		GRM:	13.95		
NOI: \$78,975			Cap Rate:		4.66%
Occupancy: -		Year Built:	1930		
COE:	OE: 09/07/2021		Number Of Units	9	
Lot Size:	0.29 Acres		Price/Unit:	\$188,333	
Total SF:		5,024 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1+1	8	88.9			
2+1	1	11.1			
TOTAL/AVG	9	100%	0	\$0	



6817 Rugby Ave 6817 Rugby Ave Huntington Park, CA 90255

TOTAL/AVG	8	100%	0	\$0		
1+1	8	100				
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF	
Total SF:		4,919 SF				
Lot Size:	(0.2 Acres	Price/Unit:		\$196,875	
COE:	05	/27/2022	Number Of Unit	s:	8	
Occupancy:		-		Year Built:		
NOI:		\$66,518	Cap Rate:	Cap Rate:		
Property Type:	Mι	ıltifamily	GRM:		15.39	
Sale Price:	\$1	,575,000	Price/SF:		\$320.19	

SALE COMPS // 2963 Randolph St



4

2984 Randolph St 2984 Randolph St Huntington Park, CA 90255

Sale Price: \$1,650,000		Price/SF:		\$320.02	
Property Type:	M	ultifamily	GRM:		15.84
NOI:		\$67,704	Cap Rate:		4.10%
Occupancy: -		Year Built:		1923	
COE:	09/01/2021		Number Of Unit	s:	7
Lot Size:	0	.35 Acres	Price/Unit:		\$235,714
Total SF:		5,156 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1+1	4	57.1			
2+1	2	28.6			
3+1	1	14.3			
TOTAL/AVG	7	100%	0	\$0	

SECTION 5

Lease Comparables

RENT COMPS MAP

RENT COMPS SUMMARY

RENT BY BED CHART

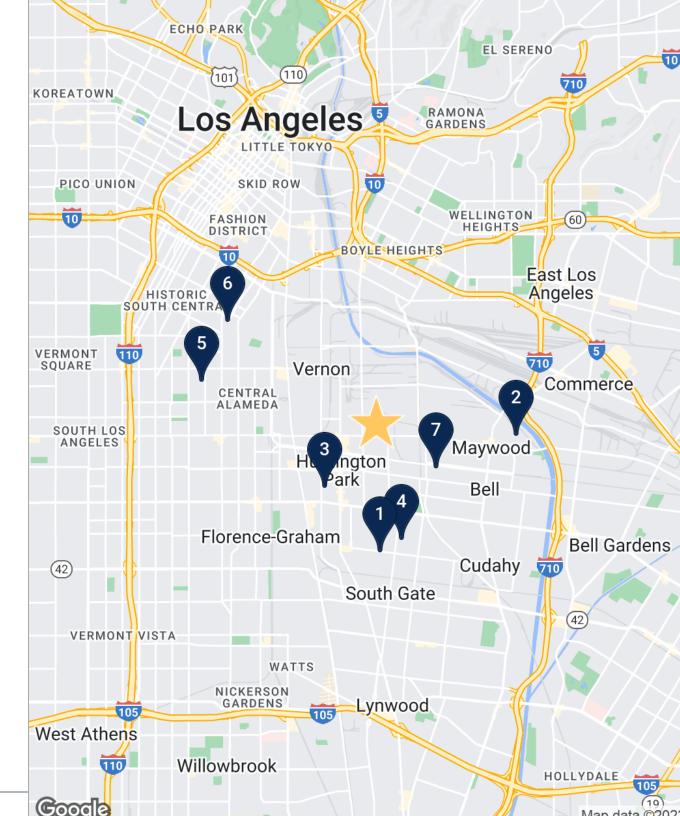
RENT COMPS

RENT COMPS MAP



2963 Randolph St

- 1 3074 Santa Ana St
- 2 4748 E 56th St
- **3** 6729-6803 Middleton St
- 4 3302 Olive St
- 5 795 E 47th St
- 6 1164 E 32nd St
- 7 3606 Randolph Pl



2963 Randolph St // RENT COMPS SUMMARY

LOT SIZE

*	2963 Randolph St 2963 Randolph St Huntington Park, CA 90255	\$3.21	3,225 SF	0.17 AC	7
	RENT COMPARABLES	RENT/SF	AVAILABLE SF	LOT SIZE	# OF UNITS
	3074 Santa Ana St				
1	3074 Santa Ana St South Gate, CA 90280	\$2.71	1,730 SF	0.11 AC	4
	4748 E 56th St				
2	4748 E 56th St	\$3.38	1,968 SF	0.14 AC	3
▼	Maywood, CA 90270				
	6729-6803 Middleton St				
3	6729 Middleton St	\$2.39	5,007 SF	0.2 AC	9
▼	Huntington Park, CA 90255				
	3302 Olive St				
4	3302 Olive St	\$3.56	2,471 SF	0.14 AC	2
▼	Huntington Park, CA 90255				
	795 E 47th St				
5	795 E 47th St	\$2.79	1,767 SF	0.15 AC	2
▼	Los Angeles, CA 90011				
_	1164 E 32nd St				
6	1164 E 32nd St	\$3.60	1,842 SF	0.1 AC	2
▼	Los Angeles, CA 90011				

AVAILABLE SF

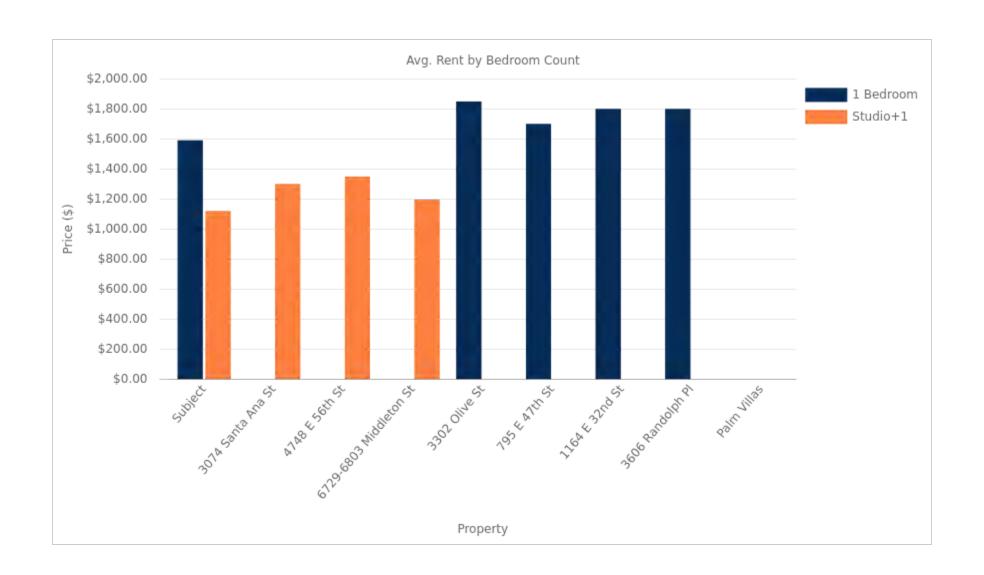
RENT/SF

SUBJECT PROPERTY

OF UNITS

RENT COMPS SUMMARY // 2963 Randolph St

	SUBJECT PROPERTY	RENT/SF	AVAILABLE SF	LOT SIZE	# OF UNITS
7	3606 Randolph Pl 3606 Randolph Pl Bell, CA 90201	\$2.57	2,489 SF	0.14 AC	2
	AVERAGES	\$3.00	2,468 SF	0.14 AC	3



RENT COMPS // 2963 Randolph St



2963 Randolph St 2963 Randolph St, Huntington Park, CA 90255



7 Units



Year Built 1923



UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1 Bed / 1 Bath	5	71.4	525	\$1,591	\$3.03
Single / 1 Bath	2	28.6	300	\$1,195	\$3.98
TOTAL/AVG	7	100%	460	\$1,477	\$3.21



3074 Santa Ana St 3074 Santa Ana St, South Gate, CA 90280





(\) Year Built 1949



UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
Studio+1	1	100	480	\$1,300	\$2.71
TOTAL/AVG	1	100%	480	\$1,300	\$2.71

2963 Randolph St // RENT COMPS

4748 E 56th St 4748 E 56th St, Maywood, CA 90270







UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
Studio+1	1	100	400	\$1,350	\$3.38
TOTAL/AVG	1	100%	400	\$1,350	\$3.38



6729-6803 Middleton St 6729 Middleton St, Huntington Park, CA 90255







UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
Studio+1	1	100	500	\$1,195	\$2.39
TOTAL/AVG	1	100%	500	\$1,195	\$2.39

RENT COMPS // 2963 Randolph St



3302 Olive St 3302 Olive St, Huntington Park, CA 90255



2 Units



Year Built 1935



UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1+1	1	100	520	\$1,850	\$3.56
TOTAL/AVG	1	100%	520	\$1,850	\$3.56



795 E 47th St 795 E 47th St, Los Angeles, CA 90011







UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1+1	1	100	610	\$1,700	\$2.79
TOTAL/AVG	1	100%	610	\$1,700	\$2.79

2963 Randolph St // RENT COMPS

1164 E 32nd St 1164 E 32nd St, Los Angeles, CA 90011



2 Units





UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1+1	1	100	500	\$1,800	\$3.60
TOTAL/AVG	1	100%	500	\$1,800	\$3.60



3606 Randolph Pl 3606 Randolph Pl, Bell, CA 90201







UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1+1	1	100	700	\$1,800	\$2.57
TOTAL/AVG	1	100%	700	\$1,800	\$2.57



SECTION 6

Market Overview

MARKET OVERVIEW

DEMOGRAPHICS

Marcus & Millichap



MARKET OVERVIEW // 2963 Randolph St

LOS ANGELES

The Los Angeles-Long Beach metro is located entirely within Los Angeles County, covering 4,751 square miles. The county encompasses 88 incorporated cities and numerous unincorporated areas. It is bordered on the east by San Bernardino County, on the north by Kern and Ventura counties, on the west by the Pacific Ocean and on the south by Orange County. The area is home to roughly 10.2 million residents. The city of Los Angeles accounts for nearly 4 million people. The Los Angeles coastline stretches along 81 miles of world-famous beaches. The Santa Monica and San Gabriel mountains are located in the county, with the highest point at Mount San Antonio reaching more than 10,000 feet.

METRO HIGHLIGHTS



ECONOMIC CENTER

Los Angeles is the entertainment capital of the world as well as a leading international trade and manufacturing center.



VAST INFRASTRUCTURE NETWORK

The region has well-established and interconnected transportation systems by road, rail and waterways, allowing access to most of the world's markets.



IOB AND POPULATION GROWTH

A desirable climate and proximity to the ocean and recreational opportunities lure companies and residents to the metro.



TRANSPORTATION

- The Port of Los Angeles and the Port of Long Beach are the largest and busiest ports in the nation.
- Various interstate routes make the area accessible nationwide, including 5, 10, 15, 110, 210, 215, 405 and 710.
- Amtrak and Metrolink provide passenger rail service. Freight rail lines servicing the county include Union Pacific and BNSF.
- The expanding light-rail network provides increased access to in-town travel.
- LAX is one of the busiest U.S. airports. Other commercial airports serving the county include Long Beach, Burbank and Palmdale.
- The 20-mile railroad express line Alameda Corridor facilitates nearby port activity, connecting the two local ports to the transcontinental rail network east of downtown.





MORE THAN

MILLION TEU CONTAINERS ARE SHIPPED THROUGH THE PORTS OF LOS ANGELES AND LONG BEACH ANNUALLY, RANKING THEM FIRST AND SECOND IN THE NATION.



MARKET OVERVIEW // 2963 Randolph St

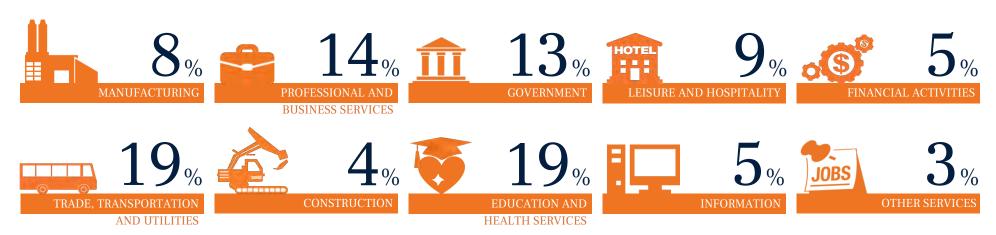
ECONOMY

- The motion picture/entertainment industry is one of the most highprofile sectors of the economy.
- The GMP (Gross Metropolitan Product) is expected to grow at a slower pace than the U.S. rate in this year.
- Eleven Fortune 500 companies are currently headquartered in the metro.
- A significant aerospace presence exists in the South Bay, led by employers that include Boeing, Northrop Grumman, Raytheon Technologies Corp. and SpaceX.
- Employers in a variety of industries provide approximately 4.2 million jobs in the county.
- The two ports make the area a major player in transportation and the global shipping trade.





SHARE OF 2020 TOTAL EMPLOYMENT

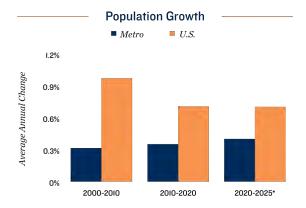


DEMOGRAPHICS

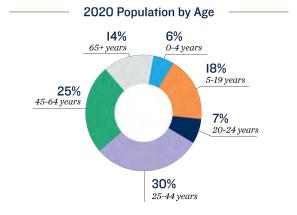
- The population of roughly 10.2 million people makes Los Angeles the most populous metropolitan area in the U.S.
- More than 200,000 new residents are expected through 2025; these gains will translate into nearly 85,000 households formed during the same five-year period.
- A median home price that is twice that of the nation has resulted in a homeownership rate of 46 percent in 2020; this is well below the national level of 64 percent.
- Nearly 31 percent of residents age 25 and older have attained at least a bachelor's degree. Roughly 11 percent also hold a graduate or professional degree.

QUICK FACTS









^{*}Forecast

MARKET OVERVIEW // 2963 Randolph St

QUALITY OF LIFE

The Los Angeles region enjoys pleasant weather, with sunshine throughout the year. Bounded by mountains and the Pacific Ocean, the temperature rarely rises above 85 degrees or falls below 40 degrees, and rainfall is minimal. It is possible to swim in the ocean and ski on the mountains on the same day.

There are almost 60 institutes of higher learning in the county, including three campuses of the University of California and seven campuses of California State University. Private institutions such as Caltech, the Claremont Colleges, Occidental College and the University of Southern California, along with a number of community colleges, are also included in this count.

Several professional and college teams are located in the area. Cultural venues include Walt Disney Concert Hall, Dorothy Chandler Pavilion, the Hollywood Bowl, Warner Bros. Studios, Huntington Library, the Museum of Art and the Natural History Museum of Los Angeles County.

\$700,000

100+

81

MEDIAN HOME PRICE

MUSEUMS

MILES OF SHORELINE







SPORTS

















EDUCATION











ARTS & ENTERTAINMENT





Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

POPULATION	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Population	48,788	388,658	1,117,313
2021 Estimate			
Total Population	48,544	383,553	1,096,133
2010 Census			
Total Population	48,773	381,949	1,076,972
2000 Census			
Total Population	51,168	382,560	1,044,645
Daytime Population			
2021 Estimate	44,184	327,365	1,056,785
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Households	12,657	92,604	286,191
2021 Estimate			
Total Households	12,548	91,290	278,632
Average (Mean) Household Size	3.8	4.1	3.8
2010 Census			
Total Households	12,429	89,820	267,623
2000 Census			
Total Households	12,481	88,461	253,033
Growth 2021-2026	0.9%	1.4%	2.7%
HOUSING UNITS	1 Mile	3 Miles	5 Miles
Occupied Units			
2026 Projection	13,280	97,892	308,501
2021 Estimate	13,148	96,472	299,848
Owner Occupied	2,870	27,046	82,306
Renter Occupied	9,678	64,244	196,326
Vacant	600	5,182	21,216
Persons in Units			
2021 Estimate Total Occupied Units	12,548	91,290	278,632
1 Person Units	12.9%	11.1%	18.1%
2 Person Units	17.3%	15.0%	16.6%
3 Person Units	17.3%	15.9%	14.7%
4 Person Units	19.1%	18.5%	16.1%
5 Person Units	14.7%	15.5%	13.3%
6+ Person Units	18.7%	24.0%	21.2%

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2021 Estimate			
\$200,000 or More	1.3%	1.3%	2.3%
\$150,000-\$199,999	3.3%	2.8%	3.3%
\$100,000-\$149,999	10.3%	9.8%	10.5%
\$75,000-\$99,999	11.4%	12.3%	11.8%
\$50,000-\$74,999	16.6%	18.7%	17.3%
\$35,000-\$49,999	16.8%	15.8%	14.5%
\$25,000-\$34,999	13.2%	12.9%	11.5%
\$15,000-\$24,999	14.5%	13.7%	12.8%
Under \$15,000	12.6%	12.6%	16.2%
Average Household Income	\$58,014	\$58,693	\$62,221
Median Household Income	\$41,986	\$44,542	\$44,326
Per Capita Income	\$15,089	\$14,023	\$16,227
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2021 Estimate Total Population	48,544	383,553	1,096,133
Under 20	31.4%	32.4%	31.3%
20 to 34 Years	25.1%	25.6%	26.1%
35 to 39 Years	7.8%	7.7%	7.6%
40 to 49 Years	13.0%	12.5%	12.4%
50 to 64 Years	14.1%	13.8%	14.3%
Age 65+	8.5%	8.0%	8.4%
Median Age	31.1	30.3	30.6
Population 25+ by Education Level			
2021 Estimate Population Age 25+	29,556	229,164	662,709
Elementary (0-8)	32.6%	34.5%	30.4%
Some High School (9-11)	21.6%	18.9%	17.2%
High School Graduate (12)	22.3%	24.1%	24.3%
Some College (13-15)	13.5%	13.0%	14.8%
Associate Degree Only	3.3%	3.7%	4.1%
Bachelor's Degree Only	5.1%	4.6%	6.8%
Graduate Degree	1.5%	1.2%	2.4%
Population by Gender			
2021 Estimate Total Population	48,544	383,553	1,096,133
Male Population	50.3%	50.0%	50.2%
Female Population	49.7%	50.0%	49.8%

DEMOGRAPHICS // 2963 Randolph St



POPULATION

In 2021, the population in your selected geography is 1,096,133. The population has changed by 4.9 percent since 2000. It is estimated that the population in your area will be 1,117,313 five years from now, which represents a change of 1.9 percent from the current year. The current population is 50.2 percent male and 49.8 percent female. The median age of the population in your area is 30.6, compared with the U.S. average, which is 38.4. The population density in your area is 13,955 people per square mile.



EMPLOYMENT

In 2021, 410,866 people in your selected area were employed. The 2000 Census revealed that 39.1 percent of employees are in white-collar occupations in this geography, and 60.9 percent are in blue-collar occupations. In 2021, unemployment in this area was 12.0 percent. In 2000, the average time traveled to work was 28.4 minutes.



HOUSEHOLDS

There are currently 278,632 households in your selected geography. The number of households has changed by 10.1 percent since 2000. It is estimated that the number of households in your area will be 286,191 five years from now, which represents a change of 2.7 percent from the current year. The average household size in your area is 3.8 people.



HOUSING

The median housing value in your area was \$395,864 in 2021, compared with the U.S. median of \$227,827. In 2000, there were 82,420 owner-occupied housing units and 170,613 renter-occupied housing units in your area. The median rent at the time was \$532.



INCOME

In 2021, the median household income for your selected geography is \$44,326, compared with the U.S. average, which is currently \$65,694. The median household income for your area has changed by 68.5 percent since 2000. It is estimated that the median household income in your area will be \$46,458 five years from now, which represents a change of 4.8 percent from the current year.

The current year per capita income in your area is \$16,227, compared with the U.S. average, which is \$36,445. The current year's average household income in your area is \$62,221, compared with the U.S. average, which is \$94,822.



EDUCATION

The selected area in 2021 had a lower level of educational attainment when compared with the U.S averages. Only 2.4 percent of the selected area's residents had earned a graduate degree compared with the national average of 12.0 percent, and 6.8 percent completed a bachelor's degree, compared with the national average of 19.5 percent.

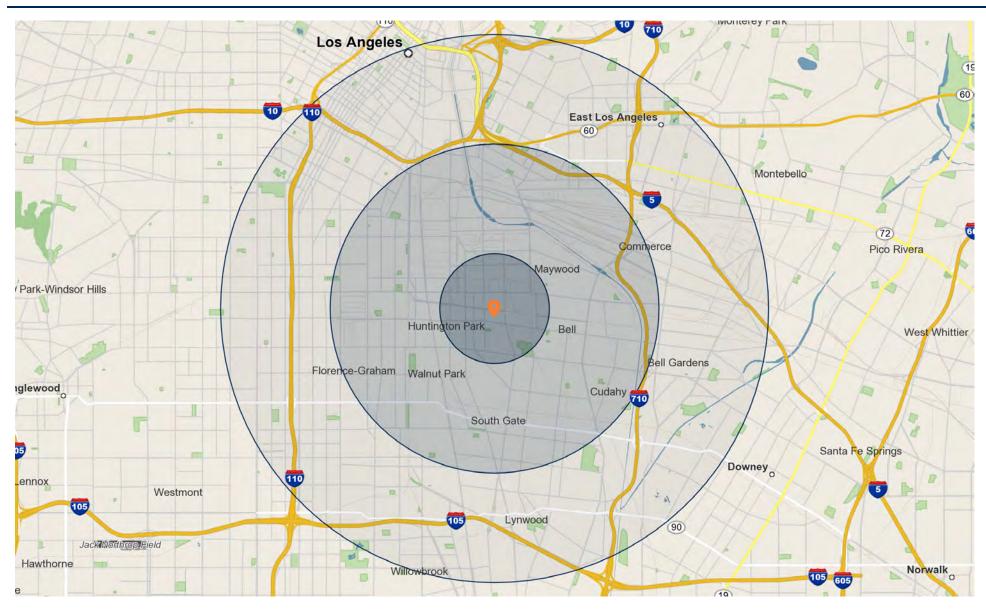
The number of area residents with an associate degree was lower than the nation's at 4.1 percent vs. 8.3 percent, respectively.

The area had fewer high-school graduates, 24.3 percent vs. 27.2 percent for the nation. The percentage of residents who completed some college is also lower than the average for the nation, at 14.8 percent in the selected area compared with the 20.5 percent in the U.S.

2963 Randolph St // DEMOGRAPHICS



DEMOGRAPHICS // 2963 Randolph St





EXCLUSIVELY LISTED BY

Filip Niculete

Senior Managing Director Investments Office: Encino

Direct: 818.212.2748

Filip.Niculete@marcusmillichap.com

License: CA #01905352

Glen Scher

Senior Vice President Investments

Office: Encino

Direct: 818.212.2808

Glen. Scher@marcusmillichap.com

License: CA #01962976

Marcus & Millichap

