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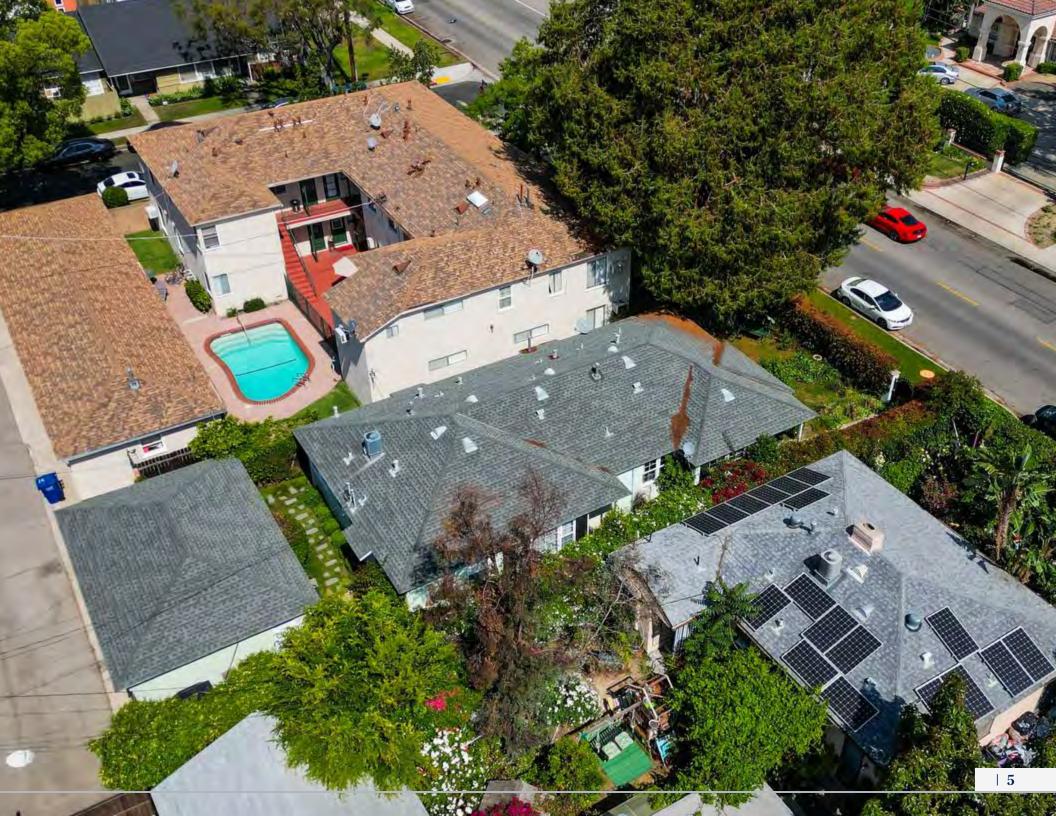




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# SECTION 1 **Executive Summary** OFFERING SUMMARY Marcus & Millichap LAAA TEAM









#### OFFERING SUMMARY





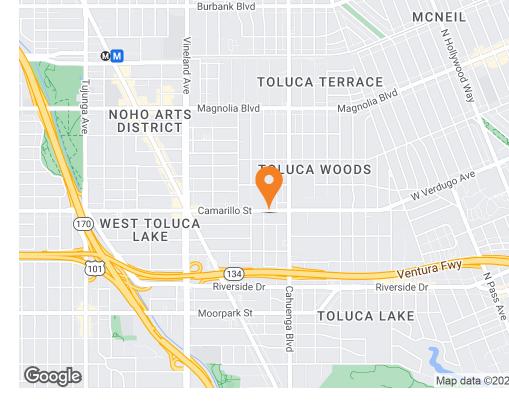


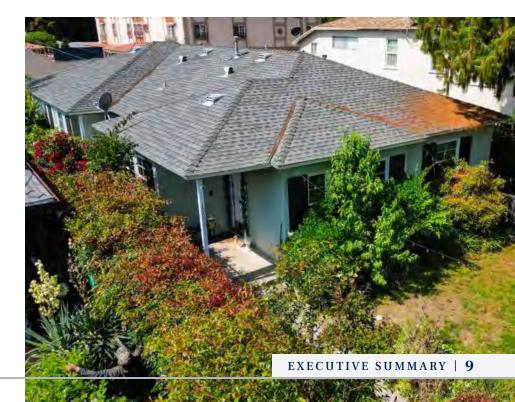
#### **FINANCIAL**

Listing Price	\$1,225,000
NOI	\$40,375
Cap Rate	3.30%
Price/SF	\$641.36
Rent/SF	\$2.69
Price/Unit	\$612,500

#### **OPERATIONAL**

Gross SF	1,910 SF
# of Units	2
Lot Size	0.11 Acres (4,791 SF)
Year Built / Renovated	1951 / 2004













# **Property Information**

INVESTMENT HIGHLIGHTS

REGIONAL MAP

LOCAL MAP

AERIAL MAP





#### TOLUCA LAKE DUPLEX

10650 Camarillo St, North Hollywood, CA 91602

#### INVESTMENT OVERVIEW

The LAAA Team is proud to present 10650 Camarillo St, a primely located duplex in Toluca Lake, CA. This property is being offered for sale for the first time in 23 years.

Originally constructed in 1951 and extensively renovated in the early 2000s, this 1,910 rentable square foot building sits on a 0.11 acre lot on the southern side of Camarillo Street, within the boundaries of Toluca Lake. Situated behind the property is an alley where you'll find a double-garage and a single-car garage, offering a total of three parking spaces for the tenants' convenience.

Both units have 2 bedrooms and offer comfortable living spaces. The front house is a larger 2 bed / 2 bath unit, and it has been recently renovated with attractive features, including hardwood floors, central air-conditioning/heat, and clean quartz kitchen counters. Inside, you'll find spacious units comprising a living room, dining area, and a kitchen equipped with a gas stove, oven, and microwave. The convenience of an in-unit laundry room with a stacked washer and dryer provided adds to the practicality of the front unit. With its private and cottage-like ambiance, this home provides a comforting environment for those who appreciate the concept of "Safer at Home."

This property is ideal for an owner-user with the rear unit being delivered vacant. It's also perfect for a value add investor who wants to modernize the units and achieve an estimated 21% increase in current rental income. Furthermore, the buyer could consider converting the garages in the back alley to Accessory Dwelling Units (ADUs), adding significant value to the overall property.

Nestled in the heart of the San Fernando Valley, Toluca Lake, is a picturesque and highly sought-after neighborhood. Known for its tranquil charm and close-knit community, Toluca Lake offers a delightful blend of residential serenity and convenient access to nearby amenities. The area is home to stunning tree-lined streets, beautifully manicured gardens, and an inviting atmosphere that captures the essence of Southern California living. Toluca Lake also boasts an array of upscale boutiques, trendy restaurants, and entertainment options, providing residents with a vibrant and fulfilling lifestyle. With its prime location and timeless appeal, Toluca Lake continues to captivate those seeking a perfect balance between suburban tranquility and urban convenience.

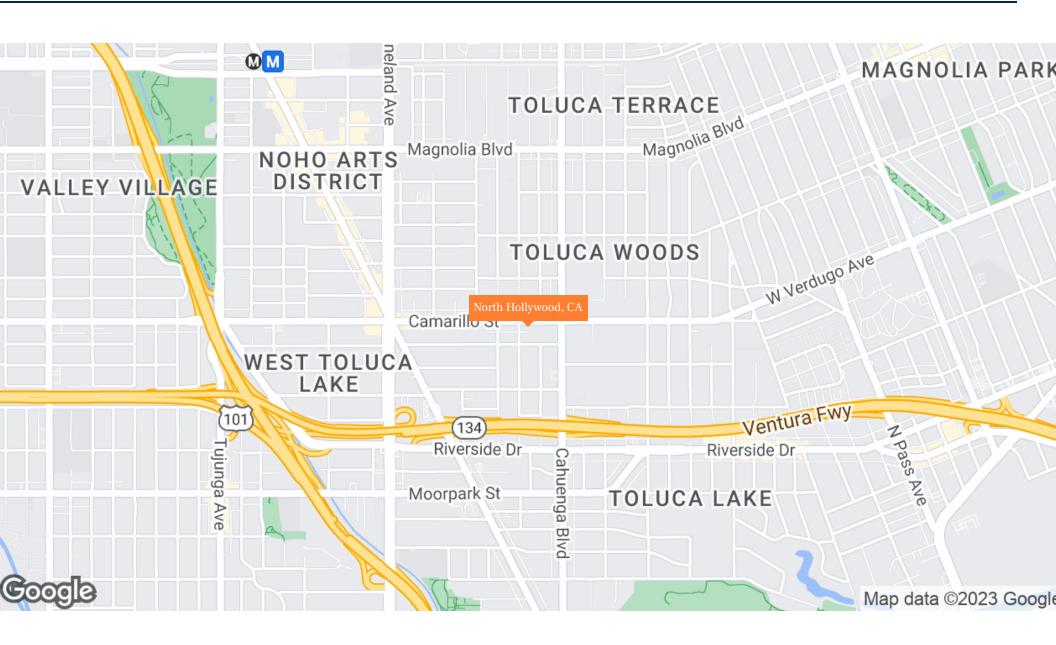
#### INVESTMENT HIGHLIGHTS

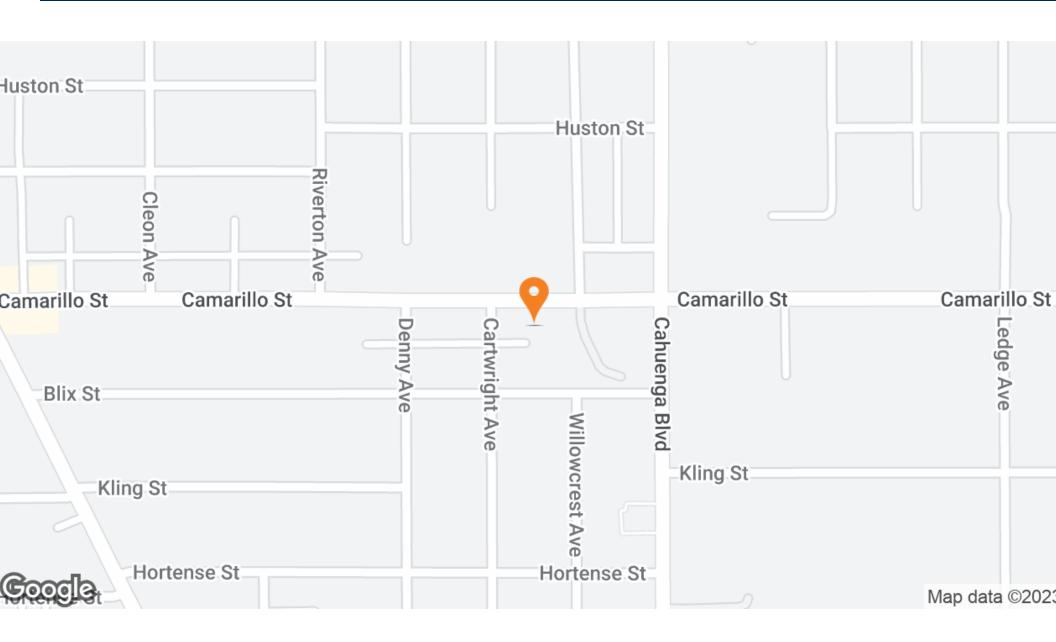
Primely Located Duplex in Toluca Lake | First time on Market in 23 Years

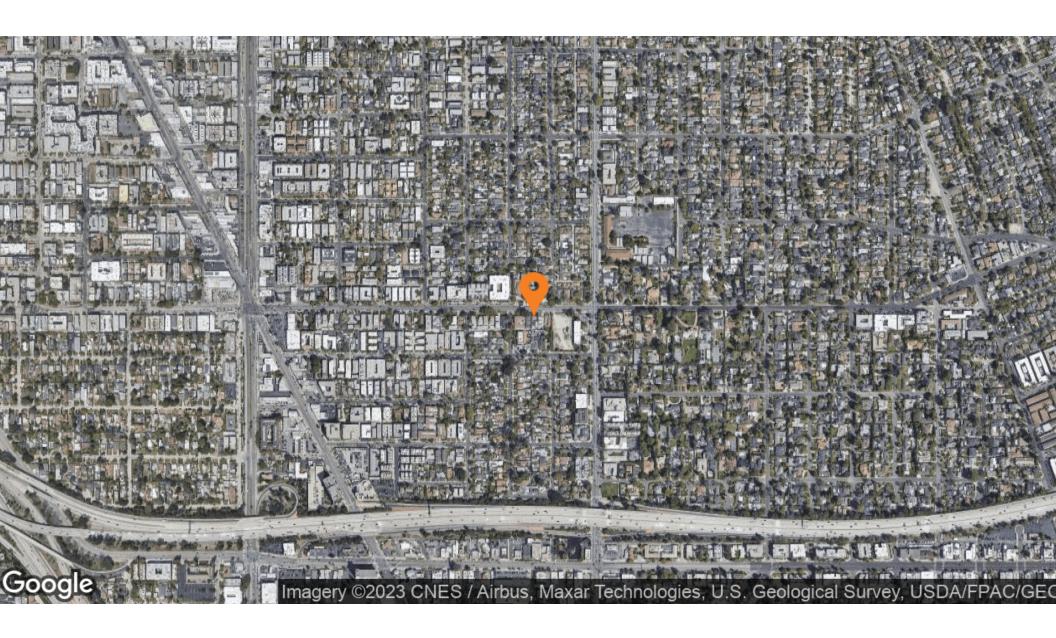
Both 2 Bedroom Units | Back Unit Delivered Vacant

Great Value Add or Owner-User Potential

Potential to Convert Garages to ADUs







# SECTION 3 Financial Analysis FINANCIAL DETAILS Marcus & Millichap LAAA TEAM

# Toluca Lake Duplex // FINANCIAL DETAILS

#### As of June,2023

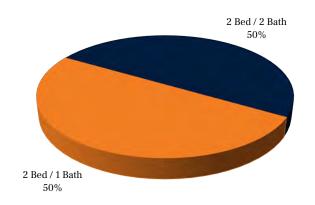
			CURRENT	CURRENT	POTENTIAL	POTENTIAL
		Square	Rent /	Rent / SF/	Rent /	Rent/ SF/
UNIT	UNIT TYPE	Feet	Month	Month	Month	Month
Front	2 Bed / 2 Bath	1,050	\$2,350	\$2.24	\$3,395	\$3.23
Back	2 Bed / 1 Bath (vacant)	860	\$2,795	\$3.25	\$2,795	\$3.25
Total		1,910	\$5,145	\$2.69	\$6,190	\$3.24

# FINANCIAL DETAILS // Toluca Lake Duplex

				Current			POTENTIAL		
	# OF	AVG SQ	RENTAL	Average	Average	Monthly	AVERAGE	AVERAGE	MONTHLY
UNIT TYPE	UNITS	FEET	RANGE	Rent	Rent / SF	Income	RENT	RENT / SF	INCOME
2 Bed / 1 Bath (vacant)	1	860	\$2,795 - \$2,795	\$2,795	\$3.25	\$2,795	\$2,795	\$3.25	\$2,795
2 Bed / 2 Bath	1	1,050	\$2,350 - \$2,350	\$2,350	\$2.24	\$2,350	\$3,395	\$3.23	\$3,395
TOTALS/WEIGHTED AVERAGES	2	955		\$2,573	\$2.69	\$5,145	\$3,095	\$3.24	\$6,190

GROSS ANNUALIZED RENTS \$61,740 \$74,280

#### **Unit Distribution**





# Toluca Lake Duplex // FINANCIAL DETAILS

INCOME	Current	Pro Forma	NOTES	PER UNIT	PER SF
Rental Income					
Gross Current Rent	61,740	74,280		37,140	38.89
TOTAL VACANCY	\$0	0.0% \$0	0.0%	\$0	\$0
EFFECTIVE GROSS INCOME	\$61,740	\$74,280		\$37,140	\$38.89
EXPENSES	Current	Pro Forma	NOTES	PER UNIT	PER SF
Real Estate Taxes	14,700	14,700	[1]	7,350	7.70
Insurance	926	926	[2]	463	0.48
Utilities	2,270	2,270	[3]	1,135	1.19
Repairs & Maintenance	1,109	1,109	[4]	555	0.58
Gardening	1,680	1,680	[5]	840	0.88
Pest Control	680	680	[6]	340	0.36
TOTAL EXPENSES	\$21,365	\$21,365		\$10,683	\$11.19
EXPENSES AS % OF EGI	34.6%	28.8%			
NET OPERATING INCOME	\$40,375	\$52,915		\$26,458	\$27.70

Notes and assumptions to the above analysis are on the following page.

# FINANCIAL DETAILS // Toluca Lake Duplex

#### NOTES TO OPERATING STATEMENT

- [1] 1.20% of the purchase price
- [2] Seller provided financials
- [3] Seller provided financials
- [4] Seller provided financials
- [5] Seller provided financials
- [6] Seller provided financials

# Toluca Lake Duplex // FINANCIAL DETAILS

SUMMARY		
Price	\$1,225,000	
Down Payment	\$1,225,000	100%
Number of Units	2	
Price Per Unit	\$612,500	
Price Per SqFt	\$641.36	
Rentable SqFt	1,910	
Lot Size	0.11 Acres	
Approx. Year Built	1951/2004	

# OF UNITS

UNIT TYPE

2 Bed / 1 Bath

2 Bed / 2 Bath

RETURNS	Current	Pro Forma	
CAP Rate	3.30%	4.32%	
GRM	19.84	16.49	
Cash-on-Cash	3.30%	4.32%	
Debt Coverage Ratio	N/A	N/A	

860

1,050

SQFT/UNIT SCHEDULED RENTS MARKET RENTS

\$2,795

\$3,395

\$2,795

\$2,350

OPERATING DATA
----------------

INCOME		Current		Pro Forma
Gross Scheduled Rent		\$61,740		\$74,280
Less: Vacancy/Deductions	0.0%	\$0	0.0%	\$0
Total Effective Rental Income		\$61,740		\$74,280
Other Income		\$0		\$0
Effective Gross Income		\$61,740		\$74,280
Less: Expenses	34.6%	\$21,365	28.8%	\$21,365
Net Operating Income		\$40,375		\$52,915
Cash Flow		\$40,375		\$52,915
Debt Service		\$0		\$0
Net Cash Flow After Debt Service	3.30%	\$40,375	4.32%	\$52,915
Principal Reduction		\$0		\$0
TOTAL RETURN	3.30%	\$40,375	4.32%	\$52,915

EXPENSES	Current	Pro Forma
Real Estate Taxes	\$14,700	\$14,700
Insurance	\$926	\$926
Utilities	\$2,270	\$2,270
Repairs & Maintenance	\$1,109	\$1,109
Gardening	\$1,680	\$1,680
Pest Control	\$680	\$680
TOTAL EXPENSES	\$21,365	\$21,365
Expenses/Unit	\$10,683	\$10,683
Expenses/SF	\$11.19	\$11.19



SECTION 4

# Sale Comparables

SALE COMPS MAP

SALE COMPS SUMMARY

CAP RATE CHART

GRM CHART

PRICE PER SF CHART

PRICE PER UNIT CHART

SALE COMPS





### SALE COMPS MAP



Toluca Lake Duplex



**4912 Riverton Ave** 



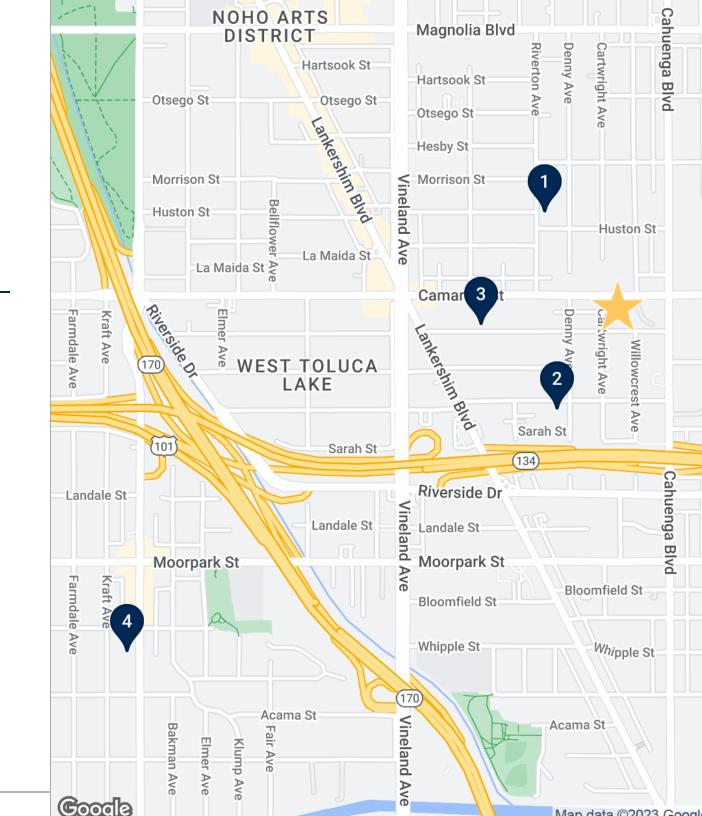
10751 Sarah St



10849 Blix St

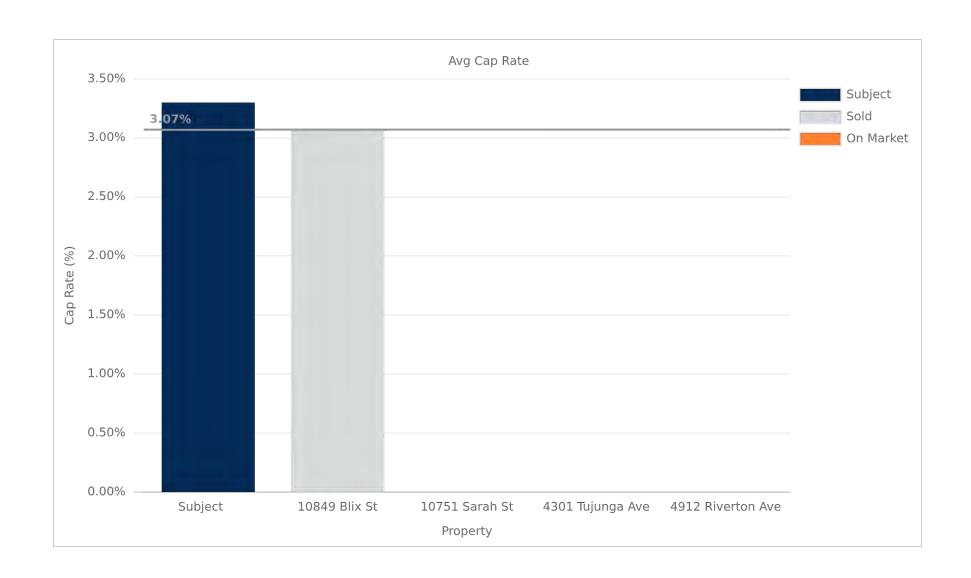


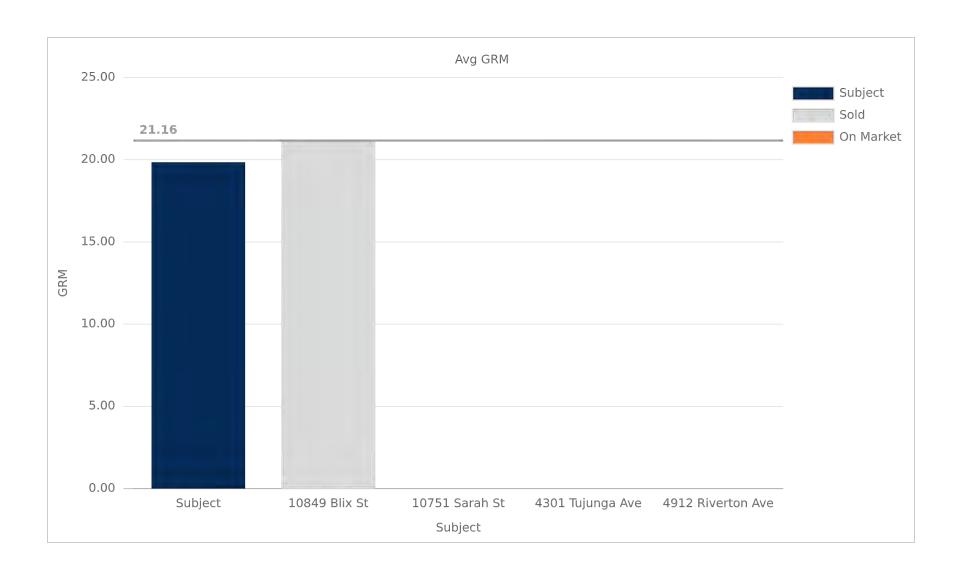
4301 Tujunga Ave

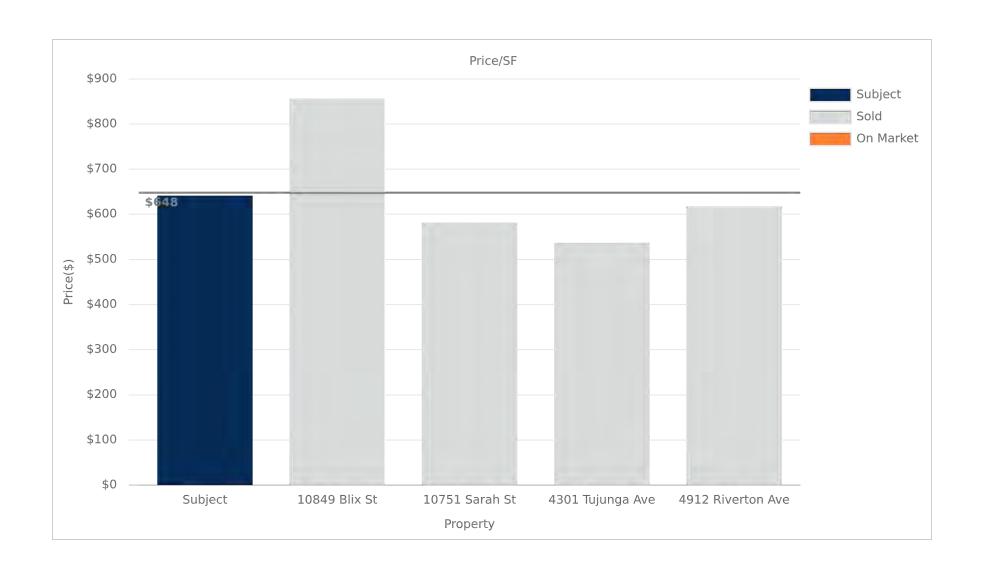


# SALE COMPS SUMMARY // Toluca Lake Duplex

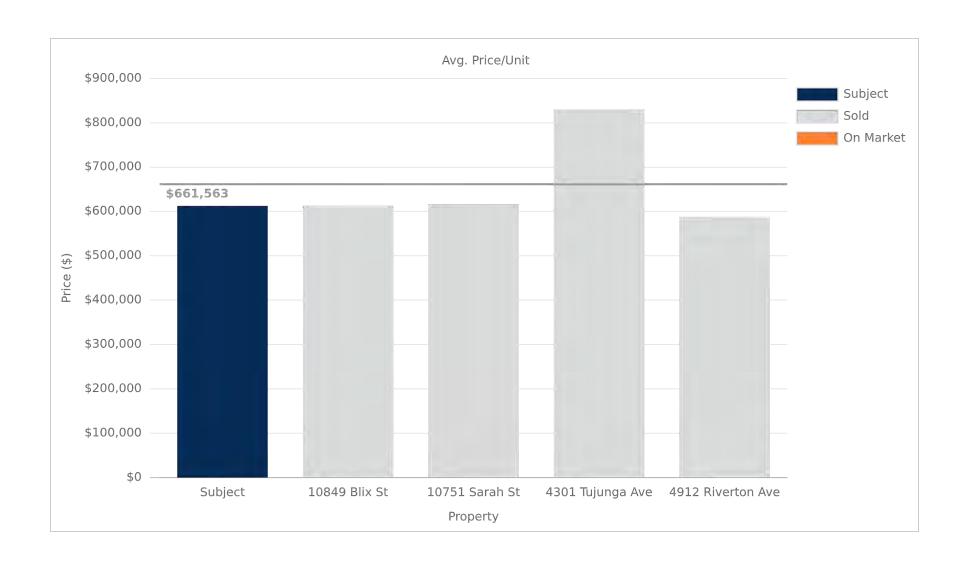
	SUBJECT PROPERTY	PRICE	BLDG SF	PRICE/SF	LOT SIZE	PRICE/UNIT	CAP RATE	# OF UNITS	CLOSE
*	<b>Toluca Lake Duplex</b> 10650 Camarillo St North Hollywood, CA 91602	\$1,225,000	1,910 SF	\$641.36	0.11 AC	\$612,500	3.30%	2	On Market
	SALE COMPARABLES	PRICE	BLDG SF	PRICE/SF	LOT SIZE	PRICE/UNIT	CAP RATE	# OF UNITS	CLOSE
1	<b>4912 Riverton Ave</b> North Hollywood, CA 91601	\$1,175,000	1,905 SF	\$616.80	0.15 AC	\$587,500	-	2	03/08/2023
2	<b>10751 Sarah St</b> North Hollywood, CA 91602	\$1,232,500	2,121 SF	\$581.09	0.25 AC	\$616,250	-	2	03/19/2021
3	10849 Blix St North Hollywood, CA 91602	\$1,225,000	1,431 SF	\$856.04	0.18 AC	\$612,500	3.07%	2	02/08/2021
4	<b>4301 Tujunga Ave</b> Studio City, CA 91604	\$1,660,000	3,090 SF	\$537.22	0.15 AC	\$830,000	-	2	06/13/2022
	AVERAGES	\$1,323,125	2,137 SF	\$647.79	0.18 AC	\$661,562	3.07%	2	-







# PRICE PER UNIT CHART // Toluca Lake Duplex



# Toluca Lake Duplex // SALE COMPS





**Toluca Lake Duplex** 10650 Camarillo St, North Hollywood, CA 91602

Listing Price:	\$1	1,225,000	Price/SF:		\$641.36
Property Type:	M	ultifamily	GRM:		19.84
NOI:		\$40,375	Cap Rate:		3.30%
Occupancy:		-	Year Built:		1951
COE:	(	On Market	Number Of Uni	ts:	2
Lot Size:	(	0.11 Acres	Price/Unit:		\$612,500
Total SF:		1,910 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 1 Bath	1	50.0	860	\$2,795	\$3.25
2 Bed / 2 Bath	1	50.0	1,050	\$2,350	\$2.24
TOTAL/AVG	2	100%	955	\$2,572	\$2.69



**4912 Riverton Ave** North Hollywood, CA 91601

Sale Price:	\$1	1,175,000	Price/SF:		\$616.80
Property Type:	Mι	ıltifamily	GRM:		-
NOI:		-	Cap Rate:		-
Occupancy:		-	Year Built:		1932
COE: 03/08/2023		Number Of Unit	2		
Lot Size:	0	.15 Acres	Price/Unit:		\$587,500
Total SF:		1,905 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
1 Bed / 1 Bath	1	50	800		
2 Bed / 2 Bath	1	50	1,100		
TOTAL/AVG	2	100%	950	\$0	\$0.00

# SALE COMPS // Toluca Lake Duplex





#### 10751 Sarah St North Hollywood, CA 91602

Sale Price:	\$1	,232,500	Price/SF:		\$581.09
Property Type:	Mı	ultifamily	GRM:	-	
NOI:		-	Cap Rate:	-	
Occupancy:		-	Year Built:		1940
COE:	03/19/2021		Number Of Unit	2	
Lot Size:	Lot Size: 0.25 Acres		Price/Unit:		\$616,250
Total SF:		2,121 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 1 Bath	2	100	1,050		
TOTAL/AVG	2	100%	1,050	\$0	\$0.00



# 10849 Blix St North Hollywood, CA 91602

Sale Price:	\$	1,225,000	Price/SF:		\$856.04		
Property Type:	M	ultifamily	GRM:		21.16		
NOI:		-	Cap Rate:		Cap Rate:		3.07%
Occupancy:		-	Year Built:		1923		
COE:	0:	2/08/2021	Number Of Uni	ts:	2		
Lot Size:	(	0.18 Acres	res Price/Unit:		\$612,500		
Total SF:		1,431 SF					
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF		
2 Bed / 1 Bath	2	100	715	\$2,413	\$3.37		
TOTAL/AVG	2	100%	715	\$2,413	\$3.37		



# **4301 Tujunga Ave** Studio City, CA 91604

Sale Price:	\$1	,660,000	Price/SF:		\$537.22
Property Type:	Mı	ıltifamily	GRM:		-
NOI:		-	Cap Rate:		-
Occupancy:		-	Year Built:		1946
COE: 06/13/2022		Number Of Units:		2	
Lot Size:	0.15 Acres		Price/Unit:		\$830,000
Total SF:		3,090 SF			
UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 2 Bath	2	100	1,500		
TOTAL/AVG	2	100%	1,500	\$0	\$0.00



# Lease Comparables

RENT COMPS MAP

RENT COMPS SUMMARY

RENT BY BED CHART

RENT COMPS





#### RENT COMPS MAP



Toluca Lake Duplex

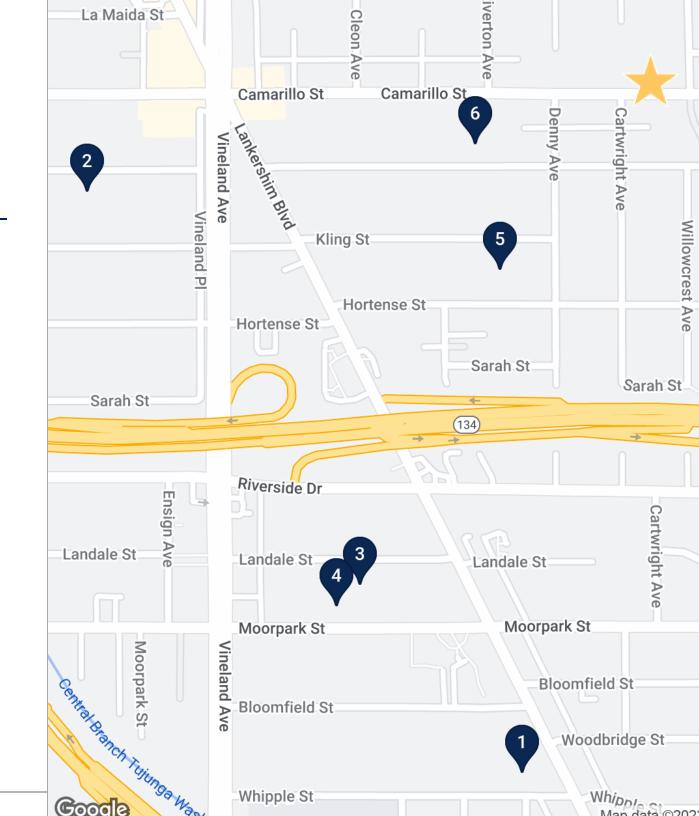
- 1 10
  - 10817 Whipple St
- 2

11100 Blix St

- 3
  - 10861 Moorpark St
- 4 1090

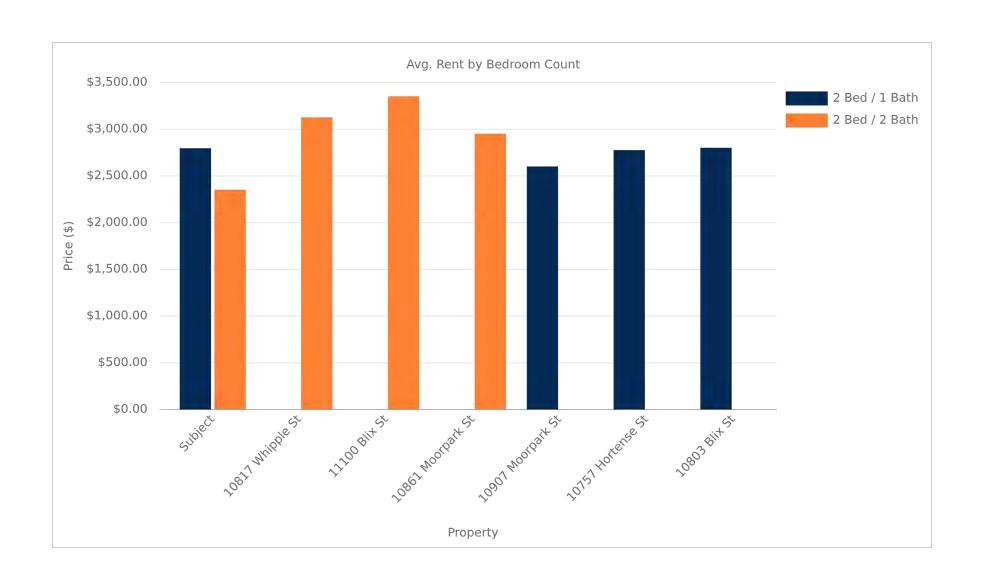
10907 Moorpark St

- 5
  - 10757 Hortense St
- 6 10803 Blix St



# RENT COMPS SUMMARY // Toluca Lake Duplex

	SUBJECT PROPERTY	RENT/SF	AVG SIZE	AVG RENT/UNIT	LOT SIZE	# OF UNITS
*	<b>Toluca Lake Duplex</b> 10650 Camarillo St North Hollywood, CA 91602	\$2.69	955 SF	\$2,572	0.11 AC	2
	RENT COMPARABLES	RENT/SF	AVG SIZE	AVG RENT/UNIT	LOT SIZE	# OF UNITS
1	<b>10817 Whipple St</b> North Hollywood, CA 91602	\$2.67	1,172 SF	\$3,125	0.66 AC	21
2	11100 Blix St Toluca Lake, CA 91602	\$3.19	1,050 SF	\$3,350	0.25 AC	2
3	<b>10861 Moorpark St</b> Toluca Lake, CA 91602	\$2.88	1,024 SF	\$2,950	1 AC	30
4	<b>10907 Moorpark St</b> North Hollywood, CA 91602	\$2.89	900 SF	\$2,600	0.16 AC	3
5	<b>10757 Hortense St</b> Toluca Lake, CA 91602	\$2.92	950 SF	\$2,775	1.01 AC	53
6	10803 Blix St North Hollywood, CA 91602	\$3.16	885 SF	\$2,800	0.59 AC	19
	AVERAGES	\$2.95	997 SF	\$2,933	0.61 AC	21



### RENT COMPS // Toluca Lake Duplex



Toluca Lake Duplex
10650 Camarillo St, North Hollywood, CA 91602







UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 1 Bath	1	50.0	860	\$2,795	\$3.25
2 Bed / 2 Bath	1	50.0	1,050	\$2,350	\$2.24
TOTAL/AVG	2	100%	955	\$2,572	\$2.69



10817 Whipple St North Hollywood, CA 91602



21 Units



Year Built 1981



UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 2 Bath	1	100	1,172	\$3,125	\$2.67
TOTAL/AVG	1	100%	1,172	\$3,125	\$2.67

### Toluca Lake Duplex // RENT COMPS



11100 Blix St Toluca Lake, CA 91602



2 Units





UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 2 Bath	1	100	1,050	\$3,350	\$3.19
TOTAL/AVG	1	100%	1,050	\$3,350	\$3.19



10861 Moorpark St Toluca Lake, CA 91602



30 Units



Year Built 1981



UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 2 Bath	1	100	1,024	\$2,950	\$2.88
TOTAL/AVG	1	100%	1,024	\$2,950	\$2.88

### RENT COMPS // Toluca Lake Duplex



10907 Moorpark St North Hollywood, CA 91602



3 Units



Year Built 1941



UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 1 Bath	1	100	900	\$2,600	\$2.89
TOTAL/AVG	1	100%	900	\$2,600	\$2.89



10757 Hortense St Toluca Lake, CA 91602





fraction 53 Units Year Built 1973



UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 1 Bath	1	100	950	\$2,775	\$2.92
TOTAL/AVG	1	100%	950	\$2,775	\$2.92

### Toluca Lake Duplex // RENT COMPS



10803 Blix St North Hollywood, CA 91602



19 Units





UNIT TYPE	# UNITS	% OF	SIZE SF	RENT	RENT/SF
2 Bed / 1 Bath	1	100	885	\$2,800	\$3.16
TOTAL/AVG	1	100%	885	\$2,800	\$3.16

SECTION 6

# **Market Overview**

MARKET OVERVIEW

DEMOGRAPHICS





### Toluca Lake Duplex // MARKET OVERVIEW

### SAN FERNANDO VALLEY

Approximately 2.5 million people reside in the San Fernando Valley, which includes the submarkets of Northridge-Northwest San Fernando Valley, Van Nuys-Northeast San Fernando Valley, Woodland Hills, Burbank-Glendale-Pasadena and Sherman Oaks-North Hollywood-Encino. The area's population is expected to increase by 55,600 residents through 2025 as more households are attracted to the market's regionally affordable home prices and multifamily rents.



### **METRO HIGHLIGHTS**



#### **DIVERSE ECONOMY**

While the entertainment industry underpins the economy, other economic drivers include aerospace, insurance and healthcare.



#### EDUCATED WORKFORCE

Roughly 37 percent of San Fernando Valley residents who are age 25 and older hold a bachelor's degree and 13 percent also obtained a graduate or professional degree.



#### **GROWTH**

Population and household gains will increase faster than other large metros in Southern California, generating a demand for housing, and goods and services.

### **ECONOMY**

- Known for its entertainment industry, the Valley boasts more than 100 soundstages. Entertainment giants calling the Valley home include Walt Disney Co., Universal Studios, Warner Brothers, DreamWorks and Paramount Ranch.
- Aerospace firms Boeing and Northrop Grumman as well as 21st Century Insurance generate numerous well-paying jobs.
- Healthcare is also a major source of employment and providers here include Kaiser Permanente and Providence Health & Services. As a result of the Valley's large concentration of high salaries and successful companies, household incomes are above the national average.

### **DEMOGRAPHICS**









Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

## DEMOGRAPHICS // Toluca Lake Duplex

POPULATION	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Population	42,402	218,666	619,225
2022 Estimate			
Total Population	40,686	213,058	604,576
2010 Census			
Total Population	37,197	204,456	579,351
2000 Census			
Total Population	35,042	198,978	578,946
Daytime Population			
2022 Estimate	35,676	260,728	667,250
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Households	22,029	97,209	270,426
2022 Estimate			
Total Households	20,975	94,279	262,385
Average (Mean) Household Size	1.9	2.3	2.3
2010 Census			
Total Households	18,817	88,434	246,094
2000 Census			
Total Households	17,456	86,284	244,762
Growth 2022-2027	5.0%	3.1%	3.1%
HOUSING UNITS	1 Mile	3 Miles	5 Miles
Occupied Units			
2027 Projection	24,151	105,159	293,937
2022 Estimate	22,882	101,650	283,911
Owner Occupied	4,763	33,464	85,868
Renter Occupied	16,212	60,815	176,517
Vacant	1,907	7,371	21,526
Persons in Units			
2022 Estimate Total Occupied Units	20,975	94,279	262,385
1 Person Units	43.2%	36.6%	37.9%
2 Person Units	34.7%	32.1%	30.7%
3 Person Units	12.1%	14.0%	13.2%
4 Person Units	6.5%	10.3%	10.2%
5 Person Units	2.0%	3.9%	4.2%
6+ Person Units	1.4%	3.1%	3.9%

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2022 Estimate			
\$200,000 or More	10.8%	14.1%	13.3%
\$150,000-\$199,999	6.6%	7.7%	7.3%
\$100,000-\$149,999	16.8%	17.1%	16.5%
\$75,000-\$99,999	15.1%	13.8%	13.0%
\$50,000-\$74,999	16.6%	15.1%	14.8%
\$35,000-\$49,999	9.9%	9.5%	9.8%
\$25,000-\$34,999	6.8%	6.3%	6.7%
\$15,000-\$24,999	7.0%	6.9%	7.7%
Under \$15,000	10.5%	9.6%	10.9%
Average Household Income	\$108,494	\$122,895	\$118,897
Median Household Income	\$73,855	\$79,405	\$75,220
Per Capita Income	\$55,961	\$54,531	\$51,818
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2022 Estimate Total Population	40,686	213,058	604,576
Under 20	13.7%	18.4%	17.8%
20 to 34 Years	31.3%	24.4%	24.9%
35 to 39 Years	11.2%	9.0%	8.8%
40 to 49 Years	15.6%	15.2%	14.8%
50 to 64 Years	16.3%	18.9%	18.8%
Age 65+	11.9%	14.1%	14.9%
Median Age	37.1	39.0	39.1
Population 25+ by Education Level			
2022 Estimate Population Age 25+	33,088	162,917	464,523
Elementary (0-8)	3.0%	5.0%	6.9%
Some High School (9-11)	4.1%	5.2%	5.7%
High School Graduate (12)	12.6%	14.6%	15.8%
Some College (13-15)	21.6%	21.4%	19.3%
Associate Degree Only	8.5%	8.3%	7.8%
Bachelor's Degree Only	37.9%	32.0%	31.0%
Graduate Degree	12.3%	13.5%	13.4%
Population by Gender			
2022 Estimate Total Population	40,686	213,058	604,576
Male Population	50.2%	49.9%	50.6%
Female Population	49.8%	50.1%	49.4%



### **POPULATION**

In 2022, the population in your selected geography is 604,576. The population has changed by 4.4 percent since 2000. It is estimated that the population in your area will be 619,225 five years from now, which represents a change of 2.4 percent from the current year. The current population is 50.6 percent male and 49.4 percent female. The median age of the population in your area is 39.1, compared with the U.S. average, which is 38.6. The population density in your area is 7,696 people per square mile.



#### **EMPLOYMENT**

In 2022, 327,771 people in your selected area were employed. The 2000 Census revealed that 70.6 percent of employees are in white-collar occupations in this geography, and 29.4 percent are in blue-collar occupations. In 2022, unemployment in this area was 8.0 percent. In 2000, the average time traveled to work was 25.2 minutes.



#### **HOUSEHOLDS**

There are currently 262,385 households in your selected geography. The number of households has changed by 7.2 percent since 2000. It is estimated that the number of households in your area will be 270,426 five years from now, which represents a change of 3.1 percent from the current year. The average household size in your area is 2.3 people.



#### HOUSING

The median housing value in your area was \$810,836 in 2022. compared with the U.S. median of \$250,735. In 2000, there were 85,869 owner-occupied housing units and 158,892 renter-occupied housing units in your area. The median rent at the time was \$670.



#### **INCOME**

In 2022, the median household income for your selected geography is \$75,220, compared with the U.S. average, which is currently \$66,422. The median household income for your area has changed by 85.5 percent since 2000. It is estimated that the median household income in your area will be \$88,927 five years from now, which represents a change of 18.2 percent from the current year.

The current year per capita income in your area is \$51,818, compared with the U.S. average, which is \$37,200. The current year's average household income in your area is \$118,897, compared with the U.S. average, which is \$96,357.



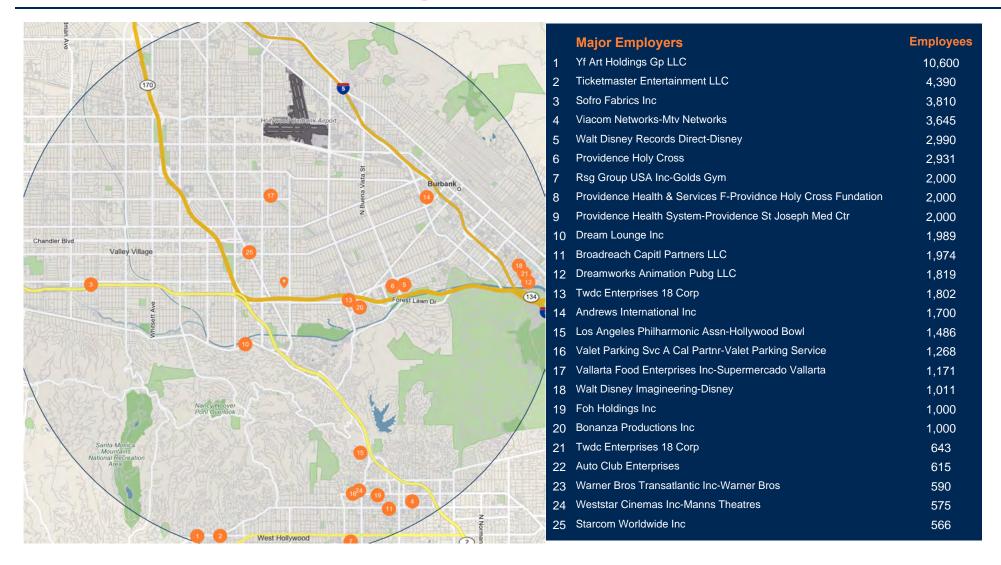
#### **EDUCATION**

The selected area in 2022 had a lower level of educational attainment when compared with the U.S averages. 13.4 percent of the selected area's residents had earned a graduate degree compared with the national average of only 12.3 percent, and 31.0 percent completed a bachelor's degree, compared with the national average of 19.7 percent.

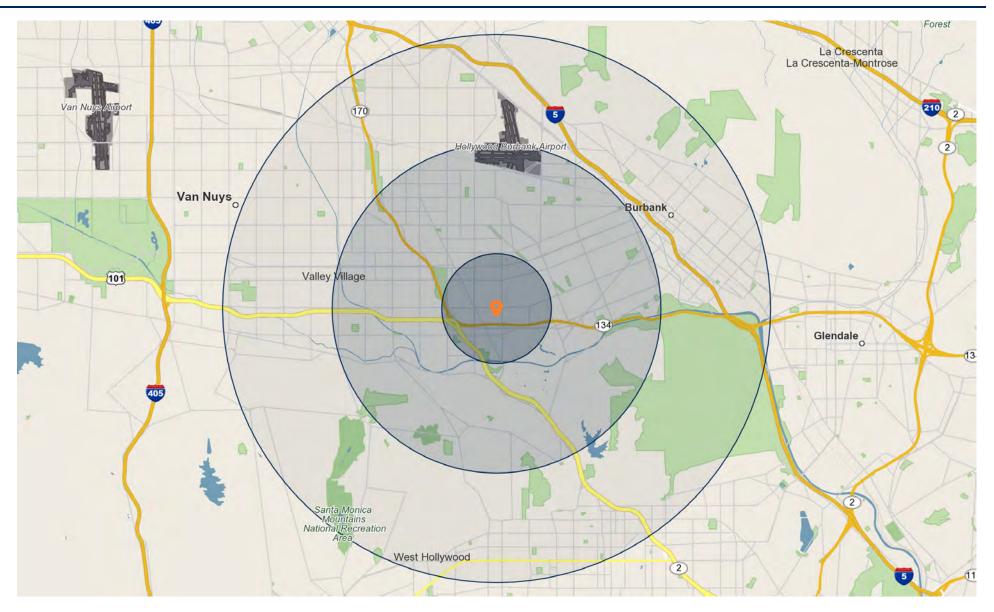
The number of area residents with an associate degree was lower than the nation's at 7.8 percent vs. 8.4 percent, respectively.

The area had fewer high-school graduates, 15.8 percent vs. 27.1 percent for the nation. The percentage of residents who completed some college is also lower than the average for the nation, at 19.3 percent in the selected area compared with the 20.4 percent in the U.S.

### DEMOGRAPHICS // Toluca Lake Duplex



### Toluca Lake Duplex // DEMOGRAPHICS





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