

Deputy Director, Government Affairs

Washington, DC

[APPLY HERE](#). Applications are reviewed on a rolling basis.

WHO WE ARE

[Carbon180](#) is a new breed of climate-focused NGO on a mission to fundamentally rethink carbon. We know that our climate goals can only be met by rapidly reducing emissions *and* removing the carbon that already exists in our atmosphere. The good news? Carbon is much more than mere waste. We work at the intersection of science, business, and policy to champion solutions that transform carbon from a liability to an asset and foster a prosperous, carbon-conscious economy. Our team is based in Washington, D.C., with a few teammates that work remotely from other cities.

THE OPPORTUNITY

Overview

Carbon180 is seeking a Deputy Director, Government Affairs to support our growing policy work in Washington, DC. There is an unprecedented opportunity to drive carbon removal policy change to build a foundation for a just, equitable, and thriving economy that removes more carbon than it emits. This role will lead Carbon180's advocacy work. You will be responsible for developing and executing our Congressional and Administrative outreach strategies, coordinating with our policy team and executive director to set priorities and build coalitions to drive change. You will also work closely with the communications team to achieve our advocacy goals. Importantly, you will be responsible for building and managing a Government Affairs team. This role will report directly to the Executive Director.

Experience creating and successfully executing federal advocacy campaigns is required for this position. Experience in climate, carbon removal, and/or clean energy is preferred but not necessary.

Major Roles + Responsibilities

In partnership with the Director and Deputy Directors of Policy:

- Create and carry out congressional and administrative outreach plans to support policy goals, and educate policymakers, and invest a diverse set of stakeholders in C180s policy recommendations
- Build and manage our Government Affairs team, including running the hiring process, supporting related fundraising, providing ongoing day to day coaching, support, and professional development opportunities, and ensuring that the team's day-to-day and week-to-week work is driving towards the long-term strategy goals you developed
- Plan and lead coalition-building and outreach activities
- Contribute to broader policy and organizational strategy planning and execution
- Work with our communications team to leverage our communications tools -- including blogs, white papers, reporter outreach, events, and social media -- in service of our government affairs strategy
- Help plan policy-related events including briefings for staffers, reporters' breakfasts, ENGO workshops, etc.

Compensation. Carbon180 is deeply committed to providing competitive compensation and comprehensive benefits to our employees. The salary range for this position will be between \$100,000 and \$120,000, commensurate with candidate experience.

WHO YOU ARE

Our ideal Deputy Director, Government Affairs, believes deeply in our mission and:

- **You move fluidly from strategy to execution.** You appreciate the big picture and feel inspired to set a bold vision, but you know it's all in the details. You manage projects fluidly, fiercely prioritize, and track timelines, data, and information in an organized and systematic fashion. You don't drop balls, miss deadlines, or forget to respond to someone's inquiry – and you're not afraid to roll up your sleeves to do the work.
- **You're a driver of results.** You've demonstrated ability to drive results in the pursuit of ambitious goals, and you combine your exceptional strategic, analytical, and critical thinking skills with your penchant to use data to drive decision-making to achieve impressive outcomes.
- **You build trust and leverage meaningful relationships to get things done.** A relationship-builder at heart, the people you work with trust that you leverage relationships to get things done in a mutually beneficial, non-transactional way. You are both warm AND demanding. You do the things you say you will do, hold others to account, and support the people you engage in the pursuit of our shared goals.
- **CRM is your favorite set of letters.** You juggle dozens of active relationships by staying organized, transparent, and communicative, internally and externally. You rarely drop balls, and others would describe you as someone who follows up with them to follow up with you.

Beyond that, you will need:

- A proven track record (5+ years) working on federal policy, ideally with Hill and/or other relevant federal government experience
- Ideally, a strong knowledge of climate, clean energy, and carbon removal broadly, as well as industrial decarbonization, agriculture, and/or forestry
- A track record of sustained, high-quality work in fast-paced environments
- Top-notch project management skills, with a knack for staying organized and working across multiple competing projects and timelines with a variety of stakeholders
- A healthy dose of climate rage and the determination to do something about it

TO APPLY

To apply for the Deputy Director, Government Affairs role, please [submit an application here](#). On the application, you'll be asked to:

- Answer some basic questions about your background/experiences,
- Upload your most recent resume, and
- In place of a cover letter, answer a few written reflection questions to help us learn more about your interest in joining our team, and in this role specifically.
- Applications will be reviewed on a rolling basis. If you have any questions or issues submitting an application, please email us at: hello@carbon180.org.

OUR VALUES

At C180, we believe in living by an internal set of core values, which we strive to embody and celebrate in moments big and small.

- **One Boat.** We work hard to ensure that we are rowing in one direction as a team, aligning our work and resources to shared goals..
- **Pencil to Pen.** We think critically, do our research, and weigh multiple options. Then, we commit to move to action.
- **Win + Lose Together.** When one of us succeeds, we all win. When we encounter challenges, we determine how best to redirect the energy and resources of the team to solve them.
- **Person in the Professional.** Our team is composed of real people with real passions, interests, and needs, within and outside of our work. To be our best and most productive selves at work, we believe we need to care for ourselves and others.
- **Make Space, Share Space.** We believe in making space for all voices to be heard, within our team and our broader work – particularly and especially voices historically disenfranchised and disproportionately impacted by the effects of climate change.
- **Be a Window, Not a Door.** We're committed to transparency, and to shining light on how and why decisions are made. We are honest with one another, ask for clarity, and operate with integrity to build a culture of trust.
- **Grow the Braintrust.** We are committed to constantly learning, and to staying up to speed on the science of our field. We work to grow our knowledge, sharpen our skills, and to bring great minds to the field of carbon removal.

Carbon180 is an equal opportunity employer and does not discriminate on the basis of race, color, gender, religion, age, sexual orientation, national or ethnic origin, disability, marital status, veteran status, or any other occupationally irrelevant criteria. Carbon180 continually seeks to enrich its staff and team culture. In particular, we're dedicated to broadening opportunities for individuals from demographic groups that are historically underrepresented in the sciences and in environmental advocacy. We're also committed to building an inclusive workplace culture where talented people of widely different backgrounds can thrive. We've adopted this commitment because we believe the inclusion of culturally diverse perspectives will improve our work and produce better societal and environmental outcomes for all, including historically disenfranchised communities.