1992
Alfredo Pellas, his wife Theresita, and Father León Pallais, S.J. establish ANF in the USA as a 501(c)(3) registered non-profit organization focused on humanitarian aid, health, and education.

1997
ANF establishes a strategic alliance with non-profit organization Food For The Poor, Inc., which becomes ANF’s principle donor.

1998
Hurricane Mitch devastates western Nicaragua, and ANF’s housing program is born with the construction of 263 homes for the most affected families.

1999
In response to this catastrophe, the donation of previous years is doubled, distributing 273 containers valued at $53 million dollars.

2017
ANF celebrates twenty five years of serving Nicaragua’s most vulnerable communities, investing a total of $49.6 million in programs and distributing 7,224 ocean-freight containers valued at $1.98 billion since 1992.
Whoever in the name of a disciple gives to one of these little ones even a cup of cold water to drink, truly I say to you, he shall not lose his reward.

Matthew 10:42

ANF’s water and sanitation program is born, providing access to clean drinking water and sanitary solutions.

ANF’s agriculture program is born through a strategic alliance with Taiwan ICDF, helping lift rural families out of poverty.

Food For The Poor, ANF, and Fabretto are chosen to implement USDA’s Food for Education program in Nicaragua, which feeds 70,000 people daily for three consecutive years.

With the goal of helping small-scale farmers reach their potential, ANF assumes the leadership of the Center for Agricultural Training.
MISSION
To acquire directly or through strategic partners the necessary resources to contribute substantially and sustainably with the objective of reducing the impact of poverty in the lives of the most vulnerable population in Nicaragua; providing, without a profit, these resources to their beneficiaries, in an efficient, effective, and transparent manner, with the assistance of a network of local partners.

VISION
A Nicaragua with greater opportunities, self-sufficiency, and dignity for the poorest sectors of the population.

VALUES
GOD
SOLIDARITY
GENEROSITY
HONESTY
TRUSTWORTHINESS
RESPONSIBILITY
RESPECT
This year marks twenty five years since we answered God’s call to help the poor and vulnerable in Nicaragua. We knew this would require considerable effort, but our faith overcame our fears and we accepted the responsibility.

From the start, we have run ANF as a business—efficient and effective—in order to maximize the impact of the donations we receive. The organization has grown enormously over these 25 years, but the strategy has always been the same: to work hand in hand with 800+ organizations in the distribution and execution of our programs. As a result, ANF holds the highest ratings in the non-profit industry.

Since its founding, ANF has distributed 7,224 ocean-freight containers valued at $1.98 billion and has allocated $49.6 million to development projects. Carrying out ANF’s mission demands a great amount of effort and responsibility for everyone involved, but it also inspires a great sense of purpose. Currently, 101 projects are managed by a staff of 120 employees—an excellent team with great passion.

Our hearts fill with joy when we visit ANF’s projects throughout Nicaragua. So many families’ lives have been changed by our programs. A student who no longer goes hungry because her parent sends her to school to receive the lunch ANF provides. A family who no longer gets wet when they sit together for a meal, nor do they sleep on a dirt floor. A sick child with a disability who receives a wheelchair, and with it, newfound independence and the ability to more freely interact with his community. A mother who no longer walks kilometers to gather clean water for her children. A community whose lives have been uprooted due to a devastating storm receive emergency kits and food. A father whose farming income is tripled after receiving training and technical assistance.

After twenty five years of answering God’s call, it is wonderful to see how these programs continue to help restore the dignity of the most needed in Nicaragua.

F. Alfredo Pellas, Jr.
President & Founder

Theresa Pellas
Vice President & Founder
In addition to implementing development projects funded by cash donations, ANF channels about 400 ocean-freight containers of in-kind donations each year through a network of hundreds of local partner organizations, including schools, religious organizations, municipal governments, governmental entities, hospitals, clinics, orphanages, feeding centers, and elderly homes.
### OCEAN-FREIGHT CONTAINERS DISTRIBUTED FROM 1992 TO 2017

7,224 containers valued at $1.98 billion

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>AMOUNT</th>
<th>VALUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medical</td>
<td>1,487</td>
<td>$1.5 billion</td>
</tr>
<tr>
<td>Food</td>
<td>2,575</td>
<td>$98 million</td>
</tr>
<tr>
<td>Education</td>
<td>1,045</td>
<td>$100 million</td>
</tr>
<tr>
<td>Household Goods</td>
<td>2,117</td>
<td>$264 million</td>
</tr>
</tbody>
</table>

### OCEAN-FREIGHT CONTAINERS DISTRIBUTED IN 2017

359 containers valued at $102 million
INVESTMENT IN PROGRAMS OVER THE YEARS

<table>
<thead>
<tr>
<th>Year</th>
<th>Investment (in millions of dollars)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>$4.5</td>
</tr>
<tr>
<td>2014</td>
<td>$3.7</td>
</tr>
<tr>
<td>2015</td>
<td>$5.5</td>
</tr>
<tr>
<td>2016</td>
<td>$5.6</td>
</tr>
<tr>
<td>2017</td>
<td>$6.6</td>
</tr>
</tbody>
</table>

Programs include:
Health education campaigns, nutritional recovery, school feeding, technical assistance, agricultural projects, animal husbandry, beekeeping, and community infrastructure (construction of houses, wells and water systems, latrines, schools, clinics, etc.).
INVESTMENT IN PROGRAMS IN 2017 PER CATEGORY

- **36%** Housing
- **1%** Fame
- **19%** Education
- **13%** Sanitation
- **4%** Water
- **5%** Health
- **9%** Operations
- **13%** Agriculture
Nimrod lives with his wife, Merari, and his son, Angelito, in the community of Aguas Calientes, Madriz. Angelito, now 4 years old, was born with numerous physical disabilities including spina bifida, hydrocephalus, and clubfoot, leading to paralysis in his legs. In his first month of life, Angelito underwent a surgery on his spine and another on his brain. We call him Angelito because it’s a miracle he’s alive.

As a farmer, Nimrod joined ANF’s bean project in 2015 and received technical assistance, training, and supplies to increase the quantity and quality of his crops. Due to his great dedication and desire to excel, Nimrod joined another of ANF’s projects using a biodigester and three pigs. The biodigester converts waste from the pigs into fertilizer for his crops and also produces gas for cooking. Nimrod reflects, “At first I wasn’t sure what it was, but I love that I no longer have to buy firewood, helping me save for Angelito’s medical expenses.”

Now that Merari cooks with gas, a faster and more convenient option compared to firewood, their home is much healthier. Removing smoke from the house means the family’s lungs are healthier in the short- and long-term, breathing in clean air today and reducing their risk of lung cancer in the future. Nimrod used biol fertilizer to stimulate the growth of his plots, managing to increase the variety of his crop (beans, cocoa, papaya, onions, bananas, and tomatoes) and provide food security for his family.

With Nimrod’s increased income, the family paid Angelito’s medical loans and his most recent surgery. “It was tough for me to see Angelito struggling to move around the house in his wheelchair. With the project’s income, I managed to install a flat, even floor and a roof that protects us from the rain,” Nimrod mentioned with tears in his eyes. Doctors hope that, with surgery, the use of an orthopedic device, and the continuation of physical therapy, Angelito will be able to walk one day.

“— Merari, Nimrod’s wife

SOWING HOPE FOR ANGELITO

“WE CALL HIM ANGELITO BECAUSE IT’S A MIRACLE HE’S ALIVE.”

― Merari, Nimrod’s wife
ENABLING DIGNIFIED LIVING CONDITIONS

Since 1998, ANF has been working with Food For The Poor and Nicaragua’s government to improve the living conditions of impoverished families through the construction of dignified, two-bedroom houses. In many rural communities where ANF builds homes, we often build medical centers, community centers, and schools. Moreover, ANF provides families with tools and training to improve their livelihoods.

<table>
<thead>
<tr>
<th>Highlights</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>321</strong></td>
<td><strong>100</strong></td>
</tr>
<tr>
<td>Solar Panels</td>
<td>Families benefited from fruit and vegetable gardens</td>
</tr>
<tr>
<td>were installed in rural households</td>
<td></td>
</tr>
<tr>
<td><strong>934</strong></td>
<td><strong>179</strong></td>
</tr>
<tr>
<td>New Houses</td>
<td>Families benefited from small-scale animal farming</td>
</tr>
<tr>
<td>were built, in collaboration with our partners</td>
<td></td>
</tr>
<tr>
<td><strong>3</strong></td>
<td><strong>202</strong></td>
</tr>
<tr>
<td>Community Centers</td>
<td>Eco-stoves were installed</td>
</tr>
<tr>
<td>were built</td>
<td></td>
</tr>
<tr>
<td><strong>4</strong></td>
<td></td>
</tr>
<tr>
<td>Vocational Centers</td>
<td></td>
</tr>
<tr>
<td>were built</td>
<td></td>
</tr>
</tbody>
</table>
FOSTERING GOOD HEALTH AND WELLBEING
ANF is committed to improving the access to and quality of medical attention provided to people living in poverty across Nicaragua. ANF distributes food, medicine, medical supplies, and equipment to a network of more than 130 health centers throughout the country. Additionally, ANF supports feeding and nutritional recovery programs and carries out health education campaigns for low-income students and their families.

HIGHLIGHTS

- **71 CONTAINERS** of medicine and medical supplies valued at **USD $75.3 million** were distributed
- **12,900 PEOPLE** were benefited with educational campaigns in which they learned about healthy lifestyles, nutrition and environmental issues
- **564 SEVERELY MALNOURISHED CHILDREN** received specialized treatment to improve their nutritional wellbeing
- **1,400 INDIVIDUALS** with mobility disabilities received specialized equipment (such as wheelchairs) to improve their mobility and quality of life
- **23,000 CHILDREN** received de-worming treatment
REMOVING THE BARRIERS TO EDUCATION

ANF focuses its educational programs on reducing the indirect costs of education, thereby creating incentives for parents to send their children to school. This is accomplished through the distribution of in-kind donations (school supplies, books, classroom furniture) and the implementation of school feeding programs. Additionally, ANF supports the construction of classrooms, computer labs, and water and sanitation stations.

HIGHLIGHTS

3 MILLION MEALS
rich in nutrients and vitamin-fortified, served in 130 schools

12 CLASSROOMS
built or rehabilitated in 6 different communities

155 SCHOOLS
benefited with 8 ocean-freight containers of school supplies and classroom furniture valued at $311,000
PROVIDING CLEAN WATER AND SANITATION

ANF seeks to improve the living conditions of impoverished rural communities by giving them access to safe drinking water and improved sanitation facilities. Most water and sanitation interventions complement ANF’s housing initiatives; together they change families’ hygiene behaviors, and strengthen the communities’ capacity to manage their new facilities once projects conclude.

HIGHLIGHTS

- 31 wells drilled, benefiting 3,375 people
- 947 sanitation facilities were built, benefiting over 5,800 people
- 754 water tap stands were installed, benefiting over 5,700 people
- 168 water filters were distributed, benefiting 168 families
CULTIVATING CHANGE

ANF aims to promote sustainable agricultural practices in an effort to help rural families in Nicaragua achieve food security and sustained economic growth, while contributing to the maintenance of ecosystems and strengthening capacities to adapt to local climate change. Through its Center for Agricultural Training, ANF also promotes agricultural research and new, low-cost technologies to improve small-scale farmer’s agricultural knowledge and practices.

HIGHLIGHTS

942 SMALLHOLDER FARMERS
Benefited from agricultural inputs, training, technical assistance, across the following agricultural activities:

- 45 Beekeepers
- 54 Bean farmers
- 36 Producers benefited from high-yield fruit production initiatives
- 85 Farmers with 7 greenhouses
- 140 Bio-intensive garden plots
- 400 Farmers trained at Center for Agricultural Training
Ministerio de Educación (MINED)
Ministerio de Salud (MINSA)
Nekupe Sporting Resort & Retreat
Orphan Network
Polaris Energy Nicaragua, S.A.
Pollo Rico
Red de Agua y Saneamiento de Nicaragua REMAR
Samaritan International
Save a Generation
Seeds for Progress
Seguros América, S.A.
SER | Licoerera
SER | San Antonio
Sistema Biobolsa
St. Stephen’s Charitable Fund
Sweet Progress
U.S. Agency for International Development
Universidad Tecnológica La Salle
Vicaría de Educación Católica
Vicariato Apostólico de Bluff City
Wallace H. Coulter Foundation
Zona Deportiva
$10,000 - $24,999
Alberto & Ana Chamorro
BAC Florida (Employees)
Banco de Occidente
Barney & Ligia Vaughan
Carlos & Vivian Pellas
Coca-Cola Company
Coca-Cola FEMSA
Danilo & Ilse Manzanares
Entrepreneurshares, LLC
Ernesto Fernández
Eugenio & Frances Sevilla-Sacasa
Flor de Caña
Fundación Sahlman
Julio Horacio Argüello
La Santa María, S.A.
Local Independent Charities of America
Luis & María Dolores Navas
Michael C. Wood
Miguel & Ileana Gómez
Mortenson Family Foundation
Nicolás & Roxanna Argüello
Rafael & Ana L. Sánchez
Seeds for Progress Foundation
Seguros América, S.A
St. Stephen’s Charitable Fund
$5,000 - $9,999
Adela Pellas de Solórzano
Americares
André Fernández
Avanz
BAC Florida Investments
Café Las Marías
Café Soluble, S.A.
Cargill
Carlos & Sara Elena Porta
Carmen DeBayle
CEM Comunicaciones
Centrolac
Crowe Horwath, LLP
Edgard Ahlers
Edwin & Nora Mendieta
EZA Capital
Frank D. & Beatriz Robleto
Fundación Pantaleón
$1,000 - $4,999
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Aarón Guerrero
Academia Cristiana de Palacaguina
Aldeas Infantiles SOS
Alfredo & Karina Solórzano
Alfredo Artiles
Alvaro & Rosa María Mayorga
Alvaro Lacayo
Ana María García
Arizona State Employees
Arturo José Chamorro Zamora
Auto Master
Ayuda a los Dimás
Best Meridian Insurance Co.
Bless the Children
Buen Manejo del Campo, S.A.
Carlos E. & Ana María Vicente
Carlos Gadea
Carlos López & Gabriela Terán
Charles E. Parsons
Comercial Mántica Farach
Consuelo Solórzano Pellas
Copex, Inc.
Danilo & Claudia Lacayo
Dennis & Luz M. Martínez
Deshon & Compañía
Desireé Solórzano Pellas
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Dennis R. Haro
SPECIAL THANKS

to our mission critical partners

Food For The Poor
Grupo Pellas
## STATEMENTS OF FINANCIAL POSITION
December 31, 2017 and 2016 (in USD)

### ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>2,231,366</td>
<td>2,403,114</td>
</tr>
<tr>
<td>Interest-bearing deposits in financial institution</td>
<td>2,159,743</td>
<td>1,000,000</td>
</tr>
<tr>
<td>Securities and other investments</td>
<td>-</td>
<td>786,218</td>
</tr>
<tr>
<td>Contribution and other receivables</td>
<td>1,572,678</td>
<td>1,289,768</td>
</tr>
<tr>
<td>Inventories</td>
<td>19,694,082</td>
<td>17,054,029</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>1,326,604</td>
<td>909,705</td>
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<tr>
<td>Other assets</td>
<td>63,965</td>
<td>44,612</td>
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<tr>
<td><strong>Total assets</strong></td>
<td><strong>27,048,438</strong></td>
<td><strong>23,487,446</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES AND NET ASSETS

### LIABILITIES

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>2,193,311</td>
<td>1,791,011</td>
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### NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets at end of year</td>
<td>21,696,435</td>
<td>17,552,774</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>3,158,692</td>
<td>4,143,662</td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>27,048,438</strong></td>
<td><strong>23,487,446</strong></td>
</tr>
</tbody>
</table>
### CHANGES IN UNRESTRICTED NET ASSETS

#### REVENUE
- In-kind contributions: 102,795,665 (2017), 90,498,414 (2016)
- Cash contributions and other: 8,443,133 (2017), 7,380,434 (2016)
- Donated shipping and handling: 1,325,041 (2017), 1,461,910 (2016)

**Total unrestricted revenue**: 112,563,839 (2017), 99,340,758 (2016)

#### EXPENSES
- Program expenses: 107,809,183 (2017), 93,750,390 (2016)
- Administrative expenses: 1,177,322 (2017), 1,042,632 (2016)

**Total expenses**: 109,405,147 (2017), 95,197,096 (2016)

### CHANGE IN TEMPORARILY RESTRICTED NET ASSETS

- Change in net assets: 3,158,692 (2017), 4,143,662 (2016)

**Net assets at beginning of year**

- 2017: 21,696,435
- 2016: 17,552,773

**Net assets at end of year**

- 2017: 24,855,127
- 2016: 21,696,435
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