The American Nicaraguan Foundation was born from an idea: “How can we alleviate poverty and its effects on the poor of Nicaragua?” 20 years after beginning this journey, promoting greater opportunities to those in desperate need, ANF is no longer a dream but a fundamental reality. During these two decades, we have worked rigorously helping to eliminate extreme poverty constraints imposed on human development. ANF has devoted its work to promote self-sufficiency and sustainable development in Nicaragua through social support programs - creating the possibility for more Nicaraguans to actively participate and contribute to society. Recognized by Charity Navigator with its prestigious four stars, ANF is an organization with proven effectiveness, transparency and minimal operating expenses.

As we enter our third decade and looking to new challenges and opportunities that lie ahead, I give thanks to God for blessing ANF and bringing us all together in this great cause. It is only through your support that we can combine our strengths and resources to make a dramatic and measurable difference in the lives of so many people. Being part of ANF, you have made a difference and you will continue to make a difference in the lives of thousands in need, through your commitment to ANF – your Foundation.

With my sincere gratitude,

F. Alfredo Pellas, Jr.
American Nicaraguan-Foundation
Co-Fundador y Presidente
Over the years

Value of in-kind contributions (in millions of dollars)

Funding for community development programs (in millions of dollars)

ANF impact

In 2011 ANF delivered 349 aid containers (valued at approximately $110 million)

- **Commodities**: 5
- **Clothing**: 14
- **Proc. & dehydrated food**: 56
- **School supplies**: 72
- **Medicines & medical supplies**: 93
- **Household goods**: 109

Value of donations received in 2011 (Percentage Distribution)

- Medicines & medical supplies: 70%
- Household goods: 13%
- School supplies: 10%
- Proc. & dehydrated food: 4%
- Food: 2%
- Commodities: 1%
- Clothing: 1%
## United Nations Millenium Development Goals

<table>
<thead>
<tr>
<th>GOALS</th>
<th>Specific Objectives (Goals for 2015)</th>
<th>ANF Areas of intervention</th>
<th>2011 achievements</th>
</tr>
</thead>
<tbody>
<tr>
<td>ODM 1</td>
<td><strong>Erradicate extreme poverty and hunger</strong>&lt;br&gt;Halve, between 1990 and 2015, the proportion of people whose income is less than $1 a day.&lt;br&gt;Halve, between 1990 and 2015, the proportion of people who suffer from hunger.</td>
<td>Education</td>
<td>225 schools and other educational centers received school furniture, benefiting 14,461 students. 107 schools received basic school supplies, benefiting 144,133 students. Construction of 5 schools, improvement of 5 schools, construction and equipment for one science workshop, one dining room and one children computer lab benefiting more than 540 students.</td>
</tr>
<tr>
<td>ODM 2</td>
<td><strong>Achieve universal primary education</strong>&lt;br&gt;Ensure that children everywhere, boys and girls alike, will be able to complete a full course of primary schooling.</td>
<td>Health</td>
<td>Distribution of medicines and supplies to 167 dispensaries, health centers and hospitals, contributing to the recovery and treatment of thousands of patients. 706 people with disabilities received a wheelchair.</td>
</tr>
<tr>
<td>ODM 4</td>
<td><strong>Reduce child mortality</strong>&lt;br&gt;Reduce by two thirds, the under-five mortality rate.</td>
<td>Nutrition</td>
<td>Reduce the risk of food insecurity to vulnerable sectors of the population in Nicaragua. 424 centers benefited from food donations. A daily meal was given to 71,143 people, including children at risk, students, nursing mothers and the elderly.</td>
</tr>
<tr>
<td>ODM 5</td>
<td><strong>Improve maternal health</strong>&lt;br&gt;Reduce by three quarters the maternal mortality ratio.</td>
<td>Sustainable Development</td>
<td>Promote sustainable human development and improved life quality for members of low-income communities. Construction of 708 houses, benefiting 4,762 inhabitants. Construction of 238 latrines, benefiting 1,476 inhabitants. Construction of 15 wells in communities affected by water scarcity. Connection to municipal water sources and water system facilities in the homes of more than 3,072 people in need.</td>
</tr>
<tr>
<td>ODM 7</td>
<td><strong>Ensure environmental sustainability</strong>&lt;br&gt;By 2020, to have achieved a significant improvement in the lives of at least 100 million slum dwellers. Halve, by 2015, the proportion of the population without sustainable access to safe drinking water and basic sanitation.</td>
<td>Emergency Aid</td>
<td>Providing immediate help to alleviate the situation of victims of natural disasters or national emergencies. Providing immediate assistance to alleviate the situation of victims of natural disasters or national emergencies.</td>
</tr>
<tr>
<td>ODM 8</td>
<td><strong>Develop a global partnership for development</strong>&lt;br&gt;In cooperation with pharmaceutical companies, provide access to affordable essential drugs in developing countries.</td>
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</table>

### ANF Areas of intervention 2011 achievements

- 225 schools and other educational centers received school furniture, benefiting 14,461 students.
- 107 schools received basic school supplies, benefiting 144,133 students.
- Construction of 5 schools, improvement of 5 schools, construction and equipment for one science workshop, one dining room and one children computer lab benefiting more than 540 students.
- Distribution of medicines and supplies to 167 dispensaries, health centers and hospitals, contributing to the recovery and treatment of thousands of patients.
- 706 people with disabilities received a wheelchair.
- 424 centers benefited from food donations. A daily meal was given to 71,143 people, including children at risk, students, nursing mothers and the elderly.
- Construction of 708 houses, benefiting 4,762 inhabitants.
- Construction of 238 latrines, benefiting 1,476 inhabitants.
- Construction of 15 wells in communities affected by water scarcity. Connection to municipal water sources and water system facilities in the homes of more than 3,072 people in need.
- Providing immediate help to alleviate the situation of victims of natural disasters or national emergencies.
To fulfill its mission ANF has a wide network of partner organizations responsible for distributing aid to the final beneficiaries. In 2011 this network had 1,664 centers nationwide.

### ANF Areas of Intervention

- **Education**
- **Health**
- **Nutrition**

### ANF Intermediary Centers - 2011

#### PACIFIC (771):
- Chinandega 78
- León 132
- Managua 392
- Masaya 39
- Carazo 45
- Granada 63
- Rivas 22

#### NORTH (264):
- Nueva Segovia 50
- Madriz 82
- Estelí 54
- Jinotega 78

#### CENTER (248):
- Matagalpa 104
- Boaco 16
- Chontales 128

#### SOUTHEAST (2):
- Río San Juan 2

#### CARIBBEAN (379):
- RAAN 102
- RAAS 277

**TOTAL 1,664**

For a complete list of our local centers go to our website at: http://www.anfnicaragua.org
### ANF Projects / 2011

<table>
<thead>
<tr>
<th>Location</th>
<th>Housing</th>
<th>Latrines</th>
<th>Water Systems</th>
<th>Wells</th>
<th>Pupilippi (kgs.)</th>
<th>Beans (mg.)</th>
<th>Papaya (mg.)</th>
<th>Chicken (galleries)</th>
<th>Community Centers</th>
<th>Clinics</th>
<th>Soup Kitchens</th>
<th>Reforestation</th>
<th>Church Infrastructure Improvement</th>
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<td><strong>PACIFIC:</strong></td>
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</table>

**ANF/AMERICAN NICARAGUAN FOUNDATION**
ANF Projects / 2011

Beneﬁciaries learn to make bird feeders.
Santa María de Pantasma, Jinotega.

Evaluating papayas for their entrance to domestic supermarkets.
Taiwanese papaya crop fertilization.
Chacaraseca, León.

Bean seed certiﬁcation.
Planta Las Lomas, Madriz.

Certified seed producers.
Aguascaliente.

Peliquey sheep reproduction.
Quezalguaque, León.

Sustainable Development
The school Alfonzo Cortes is located in the Juan Castro neighborhood, in the city of Tipitapa. This is a public school which is being benefited by the school material supply program that American Nicaragua Foundation (ANF) has been running all year round at the Center.

For Narlerry Yubelkis, an 8-year old girl, this has meant a great joy, since she can now have the school supplies needed to continue studying. She says she is very interested in attending daily classes and her desire is to continue being a good student and grow up to become a nurse.

Narlerry is a girl like so many in the country that, at some point in her life had to drop out of school and discontinue her studies because her mom could not buy her notebooks. She works for some lady, selling clothes, and what little she earns was not enough to meet basic needs. Their economic situation became even worse when her father left them a couple of years ago.

The school Headmaster tells us that the support received from ANF has prevented many children to drop out of school and they have actually increase enrollment and retention rates. She also mentions that these ANF programs also promote a better integration between teachers, children and parents, sharing time together when the school supplies are delivered. The Headmaster says she is grateful to the donors for their invaluable support, and the development impact it has on the lives of many children like Narlerry, as well as on the families and the rest of the community members.
In the neighborhood La Curva, in Managua, the Carmen Castro Padilla soup kitchen opens daily to attend 80 children from surrounding neighborhoods. Cherlin Meza Rostrán, a seven-year-old girl, after finishing her classes attends this diner along with her four younger siblings; this diner benefits from a food program fostered by American Nicaraguan Foundation (ANF).

Cherlin says she likes coming to this diner because here she gets warm and good food every day. Before, she and her four siblings had to pick damaged vegetables and fruits at the market which were subsequently used to feed the household. This was the way she and her four siblings helped their parents who do not have a steady job to provide the resources needed to feed their large family. Cherlin says she is very happy and she has gained some weight since she is attending the center.

The center’s Headmaster tells us that thanks to the ANF food program they have rescued many children like Cherlin from the streets. Since they have been benefiting from these programs the school has increased their retention ratio in 10% and today they attend 80 children; the children themselves tell others about the benefits provided in the center. They also mention that these ANF programs have improved their communication with the parents since one of the center requirements to attend these children, besides being hungry, is that parents must be continuously present at the center to assess any children concerns. The Headmaster thanked the donors for this food that helps mitigate hunger in the country.

Happy hearts!

Feeding
The community of San Agustín, in the Municipality of Quezalgaque, is located about 11 kilometers from the city of Leon. In this community, there are around 50 peasant families living in deplorable conditions in homes made of waste material, with no access to safe water and sanitation services. These families live on day-labor jobs and make less than two dollars a day, making it difficult for them to improve their living conditions and provide a healthier environment for their children.

This is the case of Isolda Maria Martinez, who has lived all her life in San Agustín. When she started her own family, she went from house to house, until she finally gained her independence, purchasing used materials (plastic and zinc) to build her home, where she moved with her husband and four children. This house could hardly protect her family from the heavy rains and winds in the area and all types of crawling animals. “The worst thing was having to ask our neighbors to lend us their latrines and give us water, even though the water was also muddy, coming from a hand-dug well; our other worse fear was flooding whenever it rained.”

Now, this family and 29 more have a 36-sqm house, made of precast concrete, with two bedrooms and a living room, a connection to drinking water system and a semi elevated latrine with all the technical specifications. In addition, the community has a community center, two classrooms and a rural clinic. This has strengthened community organization, improve the conditions in which children learn and allow easy access to basic health care services. “Now my kids are going to a new school. Everyone in the community is happy because we have a place to get together; the health center is close by, instead of having to go cycling all the way to Quezalgaque.”

Also, this project was implemented with a herd of pelibuey sheep for breeding. This contributes to household food security and improves their diet allowing animal protein intake. It is also a stable source of income, as the pelibuey easily adapts to adverse conditions and its management is feasible. "I feel different. My husband is working abroad and sometimes he can send money but others he can’t. Now with the Pelibuey pen, I have an opportunity to work at home and take care of the kids. Right now I’m taking care of the offspring to sell them later. ANF technicians taught us how to look after, manage and sell them.”

This project has been a joint effort of the National Government, the Municipality of Quezalgaque and the beneficiaries, who contributed with unskilled labor. Creating alliances with national and international partners has been one of ANF main strengths during the last 20 years.

“I never imagined that something like this could happen. In a way, I was at ease with my life; I thought it was my destiny. But now I have gained new hope to keep fighting for myself and for my children and to get ahead, I thank everyone who has supported the community of San Agustín."
El Carrizo is a community 12 miles from Yalaguina, in the department of Madriz. This is a peasant community who work mainly in the production of vegetables to sell in the local market. For the 14 families living in the community, access to water was a daily struggle.

Martha Guillermina is a 67 year-old woman, who lives in El Carrizo. Martha has had 5 children and 7 grandchildren, including 2 who presently live with her.

For many years, Doña Martha suffered from gastrointestinal problems from drinking surface water that passes near her home. All her grandchildren were born in her humble home and two of them were hospitalized for chronic diarrhea that weakened them almost to death.

Because of these diseases they had to go and live with a relative for a while, but soon returned to the countryside, and continued working the land to survive.

For over 6 years, she, along with the whole community, did all they could to drill a well to have access to good quality water. Doña Martha says that they drank water from a stream, but upstream there was a pasture and the water came down with all kinds of dirt, rotten leaves, and dead animals, “What you have given us, is such a great blessing, because for us water means life.”

According to Dona Martha, their quality of life changed the moment they received fresh water; they now feel more at ease because the water feels so safe.

This was a joint project executed by the Mayor of Yalaguina and the beneficiaries, who contributed repairing the access road to the community and in the transportation and preservation of the materials.
Estefani Lopez is a 9 year-old girl suffering from asthma since she was a baby. This condition chronically affects her airways causing her coughing episodes and shortness of breath. When Estefani gets sick she has trouble breathing, feels exhausted, anxious, cannot go to school or play with her friends. Without effective treatment, a crisis can be complicated and require hospitalization.

Seeking the necessary attention for Estefani, her mother came to the Health Clinic Nuestra Señora de los Angeles located in the Barrio San Luis Norte in Managua. This clinic provides around 800 consultations per month to low-income people and it is under the responsibility of Father Ildefonso Vargas Velasquez. For over nine years, the center has received support from ANF through donations of medicines, medical supplies and wheelchairs.

During her consultations, Estefani receives preventive guidance and regular monitoring of her disease and the medications she needs. Her mother says she has been attending the center for more than five years, because here they provide a good service, guarantee cost-free drugs, and especially because of the human warmth they feel.

She says that without ANF support, such clinics would not exist and benefit so many low-income families who are unable to pay for higher quality health care. For this reason, she is grateful and asks ANF to continue working for the neediest.

On his part, Father Ildefonso expresses “ANF is an institution of great help for San Luis Gonzaga Parish and health clinic, providing medicines and supplies for people in the neighborhood and from other areas that visit us. ANF is the helping hand that supports us every day to serve our brothers.”
## Statements of Financial Position

**December 31, 2011 y 2010**

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
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<tbody>
<tr>
<td><strong>ASSETS</strong></td>
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<td>Cash and cash equivalents</td>
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<td>$2,846,142</td>
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<td>Securities and other investments</td>
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<td>939,753</td>
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<td>Contributions and other receivables, net allowance</td>
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<td>Inventories</td>
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<td>Property and equipment, net</td>
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<td>Other assets</td>
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<td><strong>Total assets</strong></td>
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<td>$34,916,764</td>
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<td><strong>LIABILITIES AND NET ASSETS</strong></td>
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<td>Liabilities:</td>
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<td>Accounts payables and accrued expenses</td>
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<td>Unrestricted:</td>
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<td>Quasi-endowment funds</td>
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## Statements of Activities and Changes in Net Assets

**December 31, 2011 y 2010**

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<th>2011</th>
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<td><strong>Changes in unrestricted net assets</strong></td>
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<td>Net assets released from restrictions</td>
<td>3,075,417</td>
<td>7,861,555</td>
</tr>
<tr>
<td><strong>Total unrestricted revenue</strong></td>
<td>116,625,157</td>
<td>179,132,250</td>
</tr>
<tr>
<td>Expenses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program expenses</td>
<td>118,836,406</td>
<td>166,697,503</td>
</tr>
<tr>
<td>Fundraising</td>
<td>720,353</td>
<td>408,987</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>1,582,638</td>
<td>1,838,420</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>121,129,398</td>
<td>166,944,910</td>
</tr>
<tr>
<td><strong>Change in unrestricted net assets</strong></td>
<td>(4,504,241)</td>
<td>10,187,340</td>
</tr>
<tr>
<td>Unrestricted net assets at the beginning of year</td>
<td>33,795,298</td>
<td>23,607,958</td>
</tr>
<tr>
<td>Unrestricted net assets at the end of year</td>
<td>29,291,058</td>
<td>33,795,298</td>
</tr>
<tr>
<td><strong>Changes in temporarily restricted net assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash contributions</td>
<td>3,075,417</td>
<td>3,437,626</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>(3,159,083)</td>
<td>(7,861,555)</td>
</tr>
<tr>
<td>Change in temporarily restricted net assets</td>
<td>(83,666)</td>
<td>4,423,929</td>
</tr>
<tr>
<td>Temporarily restricted net assets at the beginning of year</td>
<td>140,442</td>
<td>4,564,371</td>
</tr>
<tr>
<td>Temporarily restricted net assets at the end of the year</td>
<td>56,776</td>
<td>140,442</td>
</tr>
<tr>
<td><strong>Change in net assets</strong></td>
<td>(4,504,241)</td>
<td>5,763,411</td>
</tr>
<tr>
<td><strong>Net assets at the end of year</strong></td>
<td>$29,431,500</td>
<td>$33,935,740</td>
</tr>
</tbody>
</table>

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