LEWISFAMILY FOUNDATION
STRONG LEADERS. STRONGER COMMUNITIES.
SINCE 1981

STRONG LEADERS.

STRONGER COMMUNITIES.

ANNUAL REPORT 2017
STRENGTH IS ONLY A START.
For nearly 40 years, Alan and I have been learning what it means to
be strong leaders, and how that translates to stronger communities.
Early on, we realized that this is a not a one-way street: what these
communities teach us is what, in turn, makes us the kind of leaders
we need to be. It helps us make more positive change, from the
Spine neighborhoods of nearby Dorchester, Roxbury, and Mattapan
to a distant orphanage in Burma. Inspired by the leadership we have witnessed at home and
abroad, we have dedicated ourselves to growing more and stronger leaders at every level.
That’s because we understand this truth:
“Stronger” means growth,
and growth is not resting, but building.

Consider how Divya Shrivastava Khandal, one of our community partners in India, describes
the growth of the women working in the Dhonk Cooperative, which we support: “More
prosperous, more independent, and more confident.” She could just as easily be describing
the young people who have benefited from the services of our Community Advisory Group
partners, the college-bound students who are Bigger Than My Block members, or countless
others touched by 198 projects in 30 countries last year.

We’ve been agents of change literally around the globe, including more than $176M in
funding to 680 sites worldwide. Our associates have pitched in with great passion, offering
contributions and time on projects as diverse as outfitting a Colombian school with solar
panels to working with the Greater Boston Food Bank to provide 66,000 meals. And
everywhere we have a presence, we emphasize collaborations that maximize potential:
Pinnacle Leadership Center hosted 37 unique nonprofits, while the Farm at Eastman’s Corner
worked with a network to donate bread and vegetables. Working together capitalizes on
existing resources to yield even more—which is how change gets made.

When 2017 drew to a close, our associates had repaired a Bangkok community building,
which helped make it stronger. A Maasai village in Amboseli had a brand-new secondary
school and was stronger because of it. Ten young Next Generation Leaders brought us their
talents and took new leadership skills back to their colleges and their communities, where
they will influence and model change. We’re all stronger for that.

Harriet Lewis
Chair, Lewis Family Foundation
Every mountaintop is within reach if you just keep climbing.

BARRY FINLAY, PHILANTHROPIST

CHANGE HAPPENS BY always being ready to adapt and never settling for anything less than the best.

The Lewis Family Foundation’s mission is to build strong communities by developing young people, courageous leaders, and strong partnerships with results-driven nonprofit organizations. Our vision is to see young people from Dorchester, Roxbury, and Mattapan (DRM) be able to live in and reinvest their service, capital, and intellect to ensure that these neighborhoods continue to thrive and be places of opportunity and access. We expect to see our young people thrive regardless of their ZIP code, but especially if they are from our Spine neighborhoods.

As a foundation we have made the intentional choice to focus on college graduation and jobs in the neighborhoods of DRM because we believe that the health and prosperity of these neighborhoods are tied directly to the health and prosperity of the city of Boston.
In 2017, 206 DRM youth graduated with a bachelor’s degree—a 40 percent increase from 2016. An additional 60 DRM youth graduated with an associate degree. Every $1 invested in our DRM college graduates generated $127 of additional lifetime earnings per young person, yielding $27M of additional lifetime earnings total.

We also launched a new Jobs Action Tank with nine key partners in Boston. We placed 186 DRM young people in jobs with an average salary of $36,841 a year, generating $5,35M of annual income total. Every $1 invested generated $32 of income for each DRM youth employed.

As a foundation we believe in measuring material impact, particularly as we continue to see the economic divide in a majority-minority city that is thriving but leaving out significant portions of people who reside and live in our focus neighborhoods.

From the Boston Globe Spotlight Series on race in Boston, here are some hard stats:

- **$8:** The median net worth of a Black household in Greater Boston vs. $247,500, the median net worth for a White household in Greater Boston
- **7 percent:** Percentage of Black students enrolled in Greater Boston’s universities
- **Two:** The number of Black politicians elected to statewide office in the last 50 years

We understand that our best may not be good enough to have a measurable impact on the systemic barriers that we as a foundation want to address and overcome. We cannot do it alone. We know that we have to find purposeful partners who can help us solve these deeply embedded problems in our city. We partner with and support strong leaders who are willing to take risks, measure their work and do what is required to ensure that the investments we are making in our communities are significantly and positively changing lives of our young people.

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*You have to act as if it were possible to radically transform the world. And you have to do it all the time.*

*Angela Davis*
WE INVEST IN A COMMUNITY OF LEADERS.

COMMUNITY ADVISORY GROUP

CHANGE HAPPENS BY building a community of courageous leaders with ambitious goals.

The Community Advisory Group (CAG) is instrumental in our foundation, identifying and boldly pushing toward shared goals. Group partners generously share their hard-earned wisdom, mistakes they have made, and the lessons they have learned in creating positive change. Together we’re working to increase postsecondary journey.

We learned in creating positive change. Together we’re working to increase postsecondary journey.

Strengthened by a community of leaders, opportunities. To make real change, we must invest in strong leaders.

The Lewis Family Foundation’s vision of “Strong Leaders. Stronger Communities.”

Our CAG partners embody the Lewis Family Foundation’s vision of “Strong Leaders. Stronger Communities.”

Strength and growth come only through continuous effort and struggle.

NAPOLEON HILL
WE INVEST IN FULL-TIME JOBS.

JOBS ACTION TANK

CHANGE HAPPENS BY confronting systemic barriers to opportunities. All decisions are intentional.

The Jobs Action Tank launched in 2017 with the vision of shifting the status quo of employment and career opportunities for young people from Dorchester, Roxbury, and Mattapan (DRM). Through a collaboration of partners across the city, key nonprofit partners committed to job placement goals for DRM youth, and employment partners committed to hiring goals for youth from these nonprofit partners. In 2017, 186 DRM young people were placed into full-time jobs at an average income of $36,841 a year.

The secret of change is to focus all your energy, not on fighting the old, but on building the new.

Socrates

$165,334 INVESTED
186 DRM YOUTH PLACED IN JOBS
$36,841 AVERAGE ANNUAL INCOME
96% REMAINED EMPLOYED 90+ DAYS
$6.85M WORTH OF FULL-TIME JOBS CREATED FOR DRM YOUTH

OUR 2017 JOBS ACTION TANK PARTNERS

From nonprofit visionaries to industry leaders, our community partners share our goal of advanced employment and improved career options for the youth of Dorchester, Roxbury, and Mattapan.

EMPLOYMENT PARTNERS
Gilbane Construction Ryan Hutchins
Grand Circle Corporation Mark Frevert, Thalia Marini
Greater Boston Chamber of Commerce Justin Kang
Lee Kennedy Co., Inc. Lee Kennedy

NONPROFIT PARTNERS
Benjamin Franklin Institute of Technology Anthony Benoit
Match Beyond Mike Larsson
Year Up Boston Bob Dame
Youth Options Unlimited Freddie Velez
X-Cel/The Connection Center Don Sands
We invest in young leaders.

Next Generation Leaders

Change happens by developing the next generation of leaders.

We are driving action in the communities we serve and growing leaders in our Next Generation Leaders (NGL) program. Young people from Boston’s Dorchester, Roxbury, and Mattapan (DRM) neighborhoods are offered an unparalleled opportunity that includes training at our Pinnacle Leadership Center, a paid summer internship at Grand Circle Corporation, community service work, weekly leadership development sessions, and a capstone trip to East Africa. We expect our young people to stretch themselves. Our NGLs have the grit to be successful in college, to be productive leaders, and empathetic citizens of the world.

Leadership is practiced not so much in words as in attitude and in actions.

HAROLD S. GENEEN

The 2017 Class of Next Generation Leaders

We are proud to present the 2017 Class of Next Generation Leaders. Get to know more about this group of 10 dedicated, strong, enthusiastic, and courageous young people from our Boston partner organizations who are now in their second semester of college!

Maryan Aden
City on a Hill — Dudley
Bridgewater State
Strong leaders don’t allow fear to prevent them from pursuing their desires.

David Bennett
City on a Hill — Dudley
UMass Dartmouth
Strong leaders aren’t afraid to take risks, but know the consequences, and when to lead from the front or the back.

Derick Decastro
City on a Hill — Dudley
UMass Dartmouth
A strong leader is someone who is able to see past the negativity and guide others through positivity.

Micah Huntley
Bottom Line
Bridgewater State
A strong leader gets back up and learns from their mistakes without hesitation and with confidence.

Jennifer Mbah
SquashBusters
Mount Holyoke
A strong leader notices a problem, takes charge, and works diligently with others to overcome the issue.

Danielle Miles-Langaigne
NGL Alumni Referral
University of Pennsylvania
A strong leader is someone who is relentlessly ambitious—despite uncertainty and adversity.

George Montero
SquashBusters
Drexel University
Strong leaders are resilient.

Ariel Prince
BUILD
UMass Boston
One of the most important qualities of a strong leader is to be a team player. You can’t be a leader if you have no one to lead; people won’t willingly follow a tyrant.

Mandusu Sidibay
NGL Alumni Referral
College of the Holy Cross
A strong leader has the ability to be both confident and assertive. These skills communicate their ideas most effectively.

Teresa Tran
Bottom Line
Simmons College
Strong leaders are as passionate as they are compassionate. They build trusting relationships with their team so goals are met.
BIGGER THAN MY BLOCK

CHANGE HAPPENS BY making bold choices to rise above stereotypes.

The Lewis Family Foundation launched Bigger Than My Block (BTMB) in 2015 as part of the CollegeWorks campaign to more than double the college graduation rates in Boston’s Spine neighborhoods. With almost 4,000 members, BTMB is a positive college choice website that provides access to financial information on colleges, along with real and relatable reviews written by and for DRM youth.

Bigger Than My Block doesn’t mean you’re better than the block—it means that you can rise above the stereotypes that are placed on the block by making the right choices and connecting with the right people. Be Big. Be Brave. Be Bold.

We have a powerful potential in our youth, and we must have the courage to change old ideas and practices so that we may direct their power toward good ends.

MARY MCLEOD BETHUNE

WE INVEST IN OUR NEIGHBORHOODS.

YOUTH ADVISORY COUNCIL

CHANGE HAPPENS BY staying close to the community and young movers and shakers affecting change.

Our Youth Advisory Council includes leading young minds from Boston Spine neighborhoods who are making a difference in education, social services, health care, and social justice. They are important advisors to the foundation on key initiatives, pushing us to think bigger and more deeply about issues effecting young people from Dorchester, Roxbury, and Mattapan (DRM). We are thankful for their leadership and commitment.

2017 Members:

Adubokola Ajo, Randolph
Emmanuel College, 2016
Program Advisor
Steps to Success Brookline

Danielle Spencer, Mattapan
Brandeis University, 2011
Educator
Madison Park Technical Vocational High School

Elena Mendez,* Allston
Bridgewater State University, 2015
Academic Program Coordinator
The BASE

Eryk Pierre, Dorchester
Bunker Hill Community College
Current Student

Jasmine Griffin, Dorchester
UMass Boston, 2015
Team Director
Boys & Girls Club of Boston

Kareem Napier, Roxbury
Fulfillment Administrator
Simply Safe

Mahawa Sidibay, Dorchester
Mount Holyoke College, 2015
Community Volunteer

Rachael Robinson, Dorchester
UMass Boston, 2015
Program Coordinator
Boston University

*NGL Alumni
WE INVEST IN GIVING BACK.

GRAND CIRCLE FOUNDATION WORLDWIDE

CHANGE HAPPENS BY giving back to the communities that have already given us so much.

Alan and Harriet Lewis credit the success of their travel business to their focus on cultural exchange. By reaching out and connecting with communities around the world, people learn to appreciate firsthand not only their diversity, but their commonality. People all over the world want the same things for themselves and their families: a safe place to live, an adequate supply of healthy food and water, and the opportunity for education for their children. That is why, in 1992, we established Grand Circle Foundation (GCF) as a means to give back to the world that had already given us so much.

Twenty-five years later, we’re still honoring this commitment. In 2017, we were able to provide 72 scholarships, ranging from $50 to $1,500. Our educational efforts start from the ground up, literally, with the building of a new secondary school in Kenya, and providing needed school supplies, such as 21,927 schoolbooks. Our travelers added to our efforts, with 7,822 of them making donations to our sites for a total of nearly $825,000. By year’s end, we’d funded 198 projects in 30 countries.

“I promise you I will continue to work hard so as to achieve my goals of being a doctor, because it is my dream.”

HOSIANA

Hosiana is a GCF-sponsored scholarship student and walks to school 1.5 hours each way to attend secondary school in Tanzania. Hosiana is a B+ student, but her dad could not afford her school fees, as there are six other siblings at home.
GRAND CIRCLE FOUNDATION MISSION

We will help change people’s lives in the world we travel and where we live and work. To this end, we are committed to:

- Identifying and developing strong, gutsy leaders who create social change and economic opportunity through their courage, passion, example, unbridled energy, and vision.
- Listening to and partnering with strong, gutsy leaders in the villages where we travel, live, and work to create jobs, improve school performance, support small businesses, and promote the health and safety of citizens.
- Bringing together in dialogue and action our associates, travelers, travel partners, and gutsy leaders around a shared set of values and goals to create change.

WASH initiative in BURMA
At the Aye Y eik Mon girls’ orphanage in Mandalay, Burma, the original nine Asian-style toilets were shared by the population of 200 girls. Decades old, most of the toilets were not attached to the water supply system, so students needing to wash their hands had to remember to go a separate sink area. In 2012, Grand Circle added four more Asian-style toilets. In 2017, we renovated all 13 toilets and installed a connected water supply system so that toilets, sinks, napkins, papers, and soap are provided in one place, improving hygiene and sanitation.

Solar power in COLOMBIA
Children of Colombian coffee pickers compose the student body of El Laurel School. Until recently, the school was using hydroelectric power, which was a costly expense, as the same water that powered the electricity is crucial for the coffee bean farms. Grand Circle Foundation implemented a solar-powered system to generate energy for the school that is more affordable and completely friendly to the nature of the region. Project leaders helped the students understand that the new solar system is much cheaper than electricity and is a way of taking better care of their environment, which, in this case, is their life resource.

Alternatives to tiger poaching in INDIA
Dhonk Women’s Cooperative in Ranthambore, the tiger sanctuary and conservation center in India, teaches handicraft skills as an alternative to poaching. Since 2014, Grand Circle Foundation has provided electric sewing and embroidery machines, a power inverter with battery backup, and more. During the rainy season the entrance to the cooperative was often flooded, making it difficult to access. Last summer a Grand Circle team joined forces with staff members to improve the landscape and reduce the possibility of flooding during heavy rains, a boon to the safety of the women.

Many travelers are so inspired by the Grand Circle Foundation sites they visit, they’re compelled to make personal donations upon returning home. Donors can choose to have donations allocated where needed or specify a donation is used to support a specific project or even a specific student through our scholarship programs.

If you build it, they will come
When visiting a primary school in a Maasai village in the Amboseli, Sandra Vaughan was asked a question by the village chairman that surprised her: Could we build a secondary school next to the primary school? “My immediate response was no,” the project manager for East Africa recalls. “After all, what do I know about building?” But the chairman’s passion for education stayed with Vaughan, and in 2015 we collaborated with travelers to raise funds for the school, matching all traveler donations dollar for dollar. When that amount hit $60,000 in 2016, we knew we could start building a four-room school in 2017. Naturally, the structure itself was only part of our work. We donated $2,000 worth of books, $5,000 toward desks for students and teachers alike, $12,500 for toilets, and $1,500 to bring water to the school. From new solar lights to a computer equipped with a printer, photocopier, and projector, “It seemed like the list was never ending at times,” says Vaughan. “But we had a goal: open in January 2018.”

Nelson Mandela

It always seems impossible until it’s done.
COMMUNITY SERVICE

CHANGE HAPPENS BY actively giving our time to people and communities beyond where we live and work.

Year after year, associates have demonstrated their commitment to community service locally and worldwide in events that provide the opportunity to become active members of our communities and to leave lasting positive impacts on organizations we support. Our community service calendar offers a variety of events everyone can take part in, from working at a food bank to helping out at the Boys & Girls Club to serving dinner at a homeless shelter for veterans. Associates not only organize and lead these events, they also support new associates in becoming active volunteers and make recommendations for new nonprofit organizations to be added to the calendar. Whether in contributing hours or dollars, our volunteers make a difference.

You give but little when you give of your possessions. It is when you give of yourself that you truly give.

KAHLIL GIBRAN

Community building repairs in BANGKOK

In the Klong Toey neighborhood of Bangkok, the city’s poorest people live in ramshackle construction surrounded by drugs, gangs, and poverty. With such limited resources, the community sports building is a hub of positive activity, but the conditions were dismal, which discouraged locals from utilizing the site to its full advantage. We agreed to paint the walls of the community recreational area, repair the leaking roof of the building, expand rubbish storage, and donate tables and a fan to facilitate communal activities. After arranging for a local construction crew to tend to the roof, our OAT associates worked side by side with local people in both the painting and the construction of a new waste storage facility. The refurbished building is now both more welcoming and more structurally sound.

Fighting hunger in BOSTON

One of our most active community service events takes place six times per year at The Greater Boston Food Bank (GBFB), the leading hunger-relief organization in New England. Since 1974, its mission has been to end hunger in Eastern Massachusetts. The GBFB has been on our community service calendar for many years; starting in 2008, associates have joined what were then quarterly volunteer nights on-site. In 2010, we added food drives and later increased the frequency of volunteer nights. In 2017 alone, 120 associates volunteered 450 hours at the food bank sorting, inspecting, and packing over 66,000 pounds of food. This made over 45,000 meals possible, which aided the GBFB in meeting its goal of at least one meal a day for every person in need in Eastern Massachusetts.
Raising a communal hut in LAOS

The communal hut of Nonsaard Village of Laos is crucial to the local economy. Ninety-five percent adults in the village farm, raise poultry, or fish to eke out a living, rarely earning enough to support their families. Extra income stems from the sales of bamboo crafts that they make together in the communal hut. For years, the hut was uncomfortably hot in direct sun and leaky when it rained, as well as too small to accommodate more than a few craftspeople together. In May of 2017, associates and villagers together erected a new communal hut that was larger and allowed more breathing room and better ventilation. The new hut featured a better roof as well, creating a healthier environment for the artisans.

Better streets in Cambodia

Leaders from our Cambodia, Thailand, and Vietnam offices joined together with partners from the Angkor Paradise Hotel and Sokharoth Hotel for a community service day in Ta Chek village, Siem Reap, Cambodia. Joining villagers, some of them children, and buffalo cart drivers, our associates formed into two groups. The first group scoured the village doing trash pickup to improve sanitation. The second group helped improve the dilapidated roads, spreading fresh soil and packing the earth. A two-hour rainstorm didn’t deter the efforts, which the village chief praised in a speech. He noted that in Buddhism, when roads are built for people, it means that “merit is being built on the road to heaven.” When our associates departed, the villagers promised to help maintain the road for long-term use.

If you wait until you can do everything for everybody, instead of something for somebody, you’ll end up not doing anything for anybody.

MALCOM BANE, PASTOR
THE ASSOCIATES’ FUND

We are inspired by Boston-based community organizations that take action to develop young people as global citizens, growing strong leaders with the skills to be successful in college and beyond. Twice a year, associates from Grand Circle Corporation and Kensington Investment Company come together to review applications from Boston nonprofits serving youth from Dorchester, Roxbury, and Mattapan in the areas of: college access and exposure; job training and entrepreneurship; and global citizenship. We set aside $50,000 in 2017 for our Associates’ Fund Grant.

Breakthrough Greater Boston $6,200 Elissa Spelman, Executive Director

Funding supports the pilot of a college prep summer institute for rising 12th graders at TechBoston Academy in Dorchester for 15 students. This expansion came after the successful pilot of the institute at its Cambridge site, and furthers BGGB’s commitment to providing hands-on assistance to guide students through the process of applying and matriculating a four-year college or university.

Citizen Schools $9,000 Megan Bird, Executive Director

Citizen Schools is dedicated to helping students achieve their dreams by partnering with public schools in low-income communities in Boston to expend the learning day to help students stay on track. Funding supports the 8th Grade Academy (8GA) that supports transition to high school in Boston Public Schools.

EVkids, Inc. $2,000 Eric Thompson, Executive Director

EVkids mission is to empower Boston youth with the skills and confidence needed to realize their full potential by creating a community of support with one-on-one multiyear tutoring/mentoring. Funding supports up to 60 EVkids along with lunch and a snack for their two campus-based Tutor-Tutee Days at college campuses.

Generations Inc. $6,000 Wes Emicks, Executive Director

Generations Inc. supports seven Boston Public Schools sites and two Boys & Girls Club of Boston sites in Dorchester, Roxbury, and Mattapan to increase reading levels for third-graders. Funding supports money for books, vocabulary cards, posters, and other teaching materials to support literacy.

Health Resources in Action (LEAH Project) $6,500 Steve Rudini, President & CEO

Leaders through Education, Action, and Hope (LEAH) Project will support 50 low-income Boston Public Schools high school students to close the STEM achievement gap for low-income youth of color, increase their access to postsecondary education, and promote job readiness. Funding supports team-building events, education and training materials, and college visits.

Madison Park Technical Vocational High School $10,000 Kevin McCaskill, Executive Director

Madison Park’s Allied Health Program includes a service trip to the Dominican Republic for 11 students to learn more about public health in the field to develop ideas for college and global citizenship. Funding supports the cost of the trip and activities. Students fundraise to cover the remaining costs of the trip.

Raising A Reader MA $4,000 Christine Ward, Executive Director

RAR-MA’s program model is built around decades of research about three core areas: early brain development, the importance of parent-child interactions, and the ongoing impact of shared reading experiences. As part of a new collaboration with College Bound Dorchester, funding supports Red Book Bag Rotation program to promote reading between parent and children each week, as well as community literacy events.

Youth Enrichment Services (YES) $6,300 Brian Van Dorpe, Executive Director

YES provides sports-based youth development programs to engage young people from DRM in learning critical life skills such as problem-solving, goal setting, and leadership experience. Funding supports college tours, college prep, meetings, and workshops.

Life’s persistent and most urgent question is “What are you doing for others?”

MARTIN LUTHER KING JR.
Alnoba offers well-appointed cabins and houses for accommodations: indoor/outdoor meeting and function spaces, leadership development services, state-of-the-art audiovisual equipment, farm-to-table dining, and an expert support staff to ensure you and your team have the best experience possible. We have 30+ years of experience hosting groups from five to 500, and over that time have refined our expertise in off-site management and event logistics.

Our 400+ acres of woods, fields, and ponds provide plenty of space to spread out. Our grounds are ideal for goal-oriented team-building activities and include an outdoor sculpture garden, walking trails, ponds, a ropes course and a one-of-a-kind aerial park adventure.

Alnoba’s mission is to develop courageous leadership and sustainability models to support our communities, our planet, and ourselves. Alnoba’s four pillars are: leadership, conservation and sustainability, health and wellness, and art. We believe that it is through deep personal reflection and connection to our humanity and the natural world that we access passion and purpose—transforming how we lead, live, love, build communities, and honor our planet.

Alnoba is available to community groups, companies, and special-event planners who share our values to live mindfully, honor the past, and conserve the land. Companies and organizations who visited Alnoba in 2017 include: Converse Inc., Digital Prospectors, Exeter Hospital, G-O Logic, Hannaford, Newburyport Bank, New Hampshire Businesses for Social Responsibility, Portsmouth Music Hall, ReVision Energy, Southeast Land Trust, and Vapotherm.

All proceeds from Alnoba support programming for Boston and Seacoast youths and nonprofits. When you have your meeting or event with us you support local farms, strengthen community, and help our children—our future leaders—discover their potential.

Alnoba is not just a building or campus, but a vibrant landscape of lush wilderness, bold artwork, inspired architecture, and revolutionary conservation—located only one hour from Boston; Concord, New Hampshire; and Portland, Maine. It is a unique self-sustaining environment that supports going deep to find inspiration and transformation for individuals and organizations.

In 2016, we opened Alnoba as a gathering place to share, learn, celebrate, and transform. It is where 19th-century timber framing methods meet 21st-century green architecture. It is the first Passive House Standard-certified building of its type in New England, built to reduce energy usage by 75 to 95 percent over similar structures. Parts of Alnoba are 300-year-old reclaimed timbers, and other timbers come from trees that once stood in its place. The result is an innovative blend of craftsmanship and conservation. This 14,000-square-foot building includes a main meeting room, gallery, state-of-the-art media room, meditation space, screened porch, and several outdoor seating areas.

Alnoba is a unique self-sustaining environment that supports going deep to find inspiration and transformation for individuals and organizations.
2017 was a year of learning for us. We focused on why we are here and yearn to create change in the community through conversations with leaders who support one or more of the four pillars of our mission: leadership, conservation/sustainability, health and wellness, and art. We are striving to become reacquainted with our veteran and new strategic partners so we can make a larger impact working together.

Over 5,000 people came to Kensington and participated in Pinnacle off-sites, team-building programs, corporate retreats, wellness weekends, and conferences, to name a few. Among them, we hosted 3,500 participants (including 1,200 youth) through our nonprofit leadership program.

Pinnacle served 37 unique nonprofit organizations from the Greater Boston and Seacoast New Hampshire areas, many returning two or more times after their initial visit. In 2017, Pinnacle and the Lewis Family Foundation donated more than $160,000 of in-kind donations to help make it possible for organizations to visit.

As a result, we provided more than 300 days of on-site programming in total, with 139 days of nonprofit programming. We look forward to increasing our programming days in 2018 by 25 percent.

For more than 30 years, the Lewis Family Foundation has helped to develop strong leaders and their teams to strengthen communities. Originally, the Lewis family formed Pinnacle Leadership & Team Development in Kensington, New Hampshire, to build a place and programs for their company, Grand Circle Corporation, to develop leaders, build strong teams, and celebrate successes. Today the company is a $700 million global business with more than 2,000 employees worldwide. The family credits Pinnacle in large part for their success. Seeing the impact the training had on their company results, they integrated it into their philanthropy and extended its use to their nonprofit partners.

Pinnacle has helped hundreds of businesses and organizations from more than 80 countries move through barriers and achieve their goals. Now, with the building of Alnoba, we have expanded indoor space for programming for like-minded companies and community organizations for training, meetings, and special events.

You can never have an impact on society if you have not changed yourself.  
NELSON MANDELA
The Farm at Eastman’s Corner partners with Alnoba every month to host farm-to-table dinners that feature our resident chef or special guest chefs from renowned restaurants all over New England. These dinners are intimate, delicious, and informative, giving guests an insight into the food and beverage pairings and more.

The Farm at Eastman’s Corner helps build a stronger community by providing a gathering place where we host complimentary events, educational classes, and children’s programming such as our Lil Farmer Series. We think it is important for young people to know where their food comes from. With our Goat Barn, internships, and other special events and programs designed just for kids, we’re giving our children a chance to meet their farmers and gain a greater respect and appreciation for our resources and our planet.

The Kensington Food Barn, our sustainably restored historic barn, contains two commercial kitchens that are fully equipped for preserving and processing excess produce. It houses our culinary team and also serves as an inviting place to hold classes and demonstrations for the public.

The Farm at Eastman’s Corner is a community-governed organization. The Farm is a model for economic and environmental sustainability as well as education. It is a welcoming place for townspeople and farmers to gather, share ideas and stories, and learn from each other. The property includes a year-round local farm stand, 11 greenhouses, a community gathering space, an animal yard, a commercial kitchen, and a solar farm.

The Farm at Eastman’s Corner supports a way of life that is healthy and sustainable, while creating a world we can be proud to pass along to our children and grandchildren.
GRAND CIRCLE FOUNDATION: HONORARY DIRECTORS

To achieve our primary mission to help change people’s lives, both by offering thoughtful travel experiences and by giving back to the places our travelers have visited and the people they have encountered, Grand Circle Foundation has sought out the wisdom, guidance, and experience of some of the world’s greatest leaders and mentors. The Foundation’s honorary directors have included a Nobel Peace Prize winner, a former president, world-renowned adventurers, entrepreneurs, and giants of philanthropy.

LEWIS FAMILY FOUNDATION BOSTON: BOARD OF ADVISORS

These advisors help guide all our work in Boston, including the work of the Community Advisory Group, the CollegeWorks and JobWorks initiatives, Bigger Than My Block movement, and related initiatives throughout the city.

JIM O’BRIEN: VICE CHAIRMAN
Kensington Investment Company, Inc.

Jim has served as long-time coach for each member of the Lewis family, as well as for seniors at their companies. He currently advises the Lewis Family Foundation on key capital investment projects and serves as mentor to the Boston team. He joined Grand Circle Corporation in 1995 after serving as chairman of Boston-based General Investment & Development (GID). He also served on the board of directors of the Greater Boston Real Estate Board and as president of the Rental Housing Association of the Greater Boston Real Estate Board.

PAUL ROSENBERG: PARTNER
The Bridgespan Group

For over three decades, Paul has worked with the Lewis family, serving on the boards of Kensington Investment Company and the Lewis Family Foundation. North, Paul heads the Boston office of the Bridgespan Group, a philanthropy consulting firm, where he focuses on public health, education, and disadvantaged populations. Paul spent 12 years at Bain & Company, where he was a partner and leader of its North American health care practice. He also led the firm’s pro bono partnership with Charlestown High School for nine years.

HENRY BARR: FOUNDER AND SENIOR PARTNER
Barr and Coli

Henry and Alan Lewis first met in the 1960s, at the West End House’s summer camp in Maine. In the late 1990s, Henry played a pivotal role in the renaissance of the camp and its sister organization, West End House Boys & Girls Club, leading a massive campaign to raise funds needed for building improvements and expansion. From 1978 to 1993 Henry served as the administrator of the courts for the Trial Courts of Massachusetts and oversaw the implementation of the comprehensive Court Reorganization Act of 1978.

MARK FREVERT: EXECUTIVE VP AND CHIEF ARCHITECT
Grand Circle Corporation

Mark has worked in an executive capacity at Grand Circle Corporation for 27 years. He spent 20 years opening more than 30 of Grand Circle’s 41 offices worldwide, and played an integral role in the launching of Grand Circle Cruise Line in 1998. In 1992, Mark helped to establish the charitable Grand Circle Foundation. He has more than three decades of experience in travel, consumer, and business-to-business direct marketing. Mark has visited all seven continents and more than 125 countries.

CHARLOTTE LEWIS: SENIOR VP, PEOPLE & CULTURE AND MARKETING
Kensington Investment Company, Inc.

Charlotte serves as senior vice president of Kensington Investment Company, where she is responsible for acquisition and development of the company’s real estate projects. She is deeply committed to ensuring that the company delivers an excellent experience for its residents. An avid sportswoman, world traveler, and volunteer, she leads the company’s corporate culture and believes in building strong teams through service, aligned values, and clear goals. Charlotte is passionate about using business models to drive social change, integrating business and philanthropy.

A leader takes people where they want to go. A great leader takes people where they don’t necessarily want to go, but ought to be.

ROSALYNN CARTER, FORMER FIRST LADY

RECOGNITION OF OUR WORK

Over the years, we have received many honors and awards for our work in Boston and around the world. It is heartening to be recognized for our own leadership in building stronger communities. Our thanks go out to all our partners, advisors, and associates who have helped us along the way.

- Codman Academy Charter Public School Good Neighbor Award: 2016
- Freedom House Champion’s Award: 2014
- Travel + Leisure magazine Global Vision Awards: 2013, 2010
- BUILD Boston BUILDer Award for Innovation and Entrepreneurship: 2012
- Greater Boston Food Bank Volunteers of the Year: 2011
- New England Center for Home and Veterans BattleCitiion Award: 2010
- West End House Boys & Girls Club Passport to Belonging Award: 2009
- AIDS Action Committee of Massachusetts Commitment to Action Award: 2007 Corporate Partner Award: 2002
- City on a Hill Charter School Citizenship Award: 2006


Committee to Encourage Corporate Philanthropy Excellence in Corporate Philanthropy Award: 2005

UNESCO World Heritage Centre Partners in Conservation: 2004

Neurofibromatosis of Massachusetts Bay Cornerstone Award: 2004

Thompson Island Outward Bound North Star Award: 2004

Save the Harbor/Save the Bay Founders’ Award: 1996
It is not because things are difficult that we do not dare; it is because we do not dare that they are difficult.

SENECA
We believe in the power of philanthropy to support strong leaders and help change the world. It’s not just money—though money is important, of course. Good philanthropy is also a creative partnership, a joyful exercise of imagination, collaboration, and accountability that allows passionate dreamers to become strong leaders and true agents of change. Since 1981, we have pledged and donated $735M to people and places all over the world.

### LEWIS FAMILY FOUNDATION

<table>
<thead>
<tr>
<th>Boston</th>
<th>$97,495</th>
<th>$10,000</th>
<th>$1,023,500</th>
<th>$41,000</th>
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<th>$120,000</th>
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### LEWIS FAMILY FOUNDATION

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<tr>
<th>North</th>
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<th>$10,000</th>
<th>$87,094</th>
<th>$89,125</th>
<th>$370,900</th>
<th>$19,800</th>
<th>$36,106</th>
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### GRAND CIRCLE FOUNDATION

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<th>Worldwide</th>
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<th>$20,000</th>
<th>$28,000</th>
<th>$30,000</th>
<th>$22,500</th>
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<th>Country</th>
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<th>$50,000</th>
<th>$525,000</th>
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<th>$439,000</th>
<th>$8,948,000</th>
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## 2017 OUR WORK BY THE NUMBERS

### ALNOBA
- **1ST Passive House, and largest of its kind in the Northeast**
- **400** Acres of woods, fields, ponds, and hiking trails offering a unique place for reflection
- **20 Companies hosted for meetings and retreats**
- **118,124 Kilowatt hours produced by solar panels, providing an estimated cost savings of $18,889**

### LFF WORLDWIDE
- **$680,670** Funded 198 projects in 30 countries
- **1 Secondary school constructed in Amboseli, Kenya**
- **72 Scholarships awarded, ranging from $50 to $1,500**
- **21,927 Books donated**
- **$824,926 Donated by travelers**

### LFF BOSTON
- **$2.9M** Invested in 52 Boston nonprofits through direct giving and financial support to visit Pinnacle
- **266 4-year and 2-year college graduates**
- **186 DRM youth placed into full-time jobs**
- **10,257 DRM youth served by 13 Community Advisory Group partners**

### PINNACLE
- **57 Nonprofit organizations utilized Pinnacle resources**
- **227 Days Pinnacle was in use, including 139 nonprofit programming days**
- **3,500 Participants through our nonprofit leadership programming (1,200 were youth)**
- **$160,000 In-kind donations for organizations to visit**

### COMMUNITY SERVICE
- **48 Community service events held by Boston associates**
- **362 Boston associates participated in service projects**
- **2,853 Hours of service donated by Boston associates**
- **$52,357 Dollars donated by Boston associates to support local nonprofit organizations**
- **540 Worldwide associates participated in service projects**
- **3,094 Hours of service donated by worldwide associates**

### THE FARM
- **$1.62M Revenue generated, a 25% increase year over year**
- **$60,000 Donated to Sawyer Park, totaling $207,000 to date**
- **1,000 Pounds of fresh produce donated in partnership with NH Glean**