2019 ANNUAL REPORT

CHILDREN of the NIGHT

RESCUING CHILDREN FROM PROSTITUTION

NATIONWIDE CASE MANAGEMENT

DOMESTIC ONLINE TUTORING FOR HIGHSCHOOL EQUIVALENCY

GLOBAL ONLINE TUTORING IN ENGLISH AND MATH

1.800.551.1300 | www.childrenofthenight.org
2019 MESSAGE FROM THE PRESIDENT

Throughout the years, Children of the Night has gained the reputation as one of the most prominent and successful organizations in the nation addressing the needs of America’s sex trafficked children. Diplomats come from all over the world to observe our work; that includes many European and Southeast Asian countries, as well as Japan, Romania, Nepal, Africa, India, Mexico, and Canada.

Since our inception, all Children of the Night programs have been exclusively funded by private donors.

Children of the Night has developed an effective model of case management and education combining advanced internet technology and mobilized social services.

From our headquarters, Children of the Night Case Managers provide children 24-hour services, 7 days a week. Whether they need rescue from pimps, medical services, public health insurance, social security/disability benefits, maternity housing, drug program placement, domestic violence shelter, emergency transportation, mental health services, psychiatric evaluations or access to psychotropic medications, advocacy with the courts, social workers, probation officers, resume preparation, job placement assistance, access to vocational or trade schools or community colleges, applications for FAFSA (federally funded financial aid) - we are ready and willing to help.

We helped 521 young prostituted youth throughout the United States including 125 who were attending school, 56 working jobs and 49 attending college.

Our FREE, ZOOM tutoring program helped 46 prostituted youth pass the high school equivalency exam and another 86 pass portions of the exam. A high school education is the first step toward permanent escape from prostitution. The high school equivalency enables our youth to enter the military or work in support positions in medicine or law; attend vocational or trade school and even community college.

Our students are unable to attend regular school because of extensive existing trauma and their on-going chaotic lifestyles - therefore our case management program dovetails with our GED online tutoring program.

Permanent solutions for young people trying to escape prostitution may only be resolved by innovative social services - not by law enforcement.

On behalf of our youth and me, I extend our heartfelt gratitude for making their successful lives possible.

With warm regards, I remain

Sincerely yours,

Dr. Lois Lee
Founder & President
www.childrenofthenight.org
MISSION STATEMENT

Children of the Night is a privately funded non-profit organization established in 1979 with the specific purpose to provide intervention in the lives of children who are sexually exploited and vulnerable to or involved in prostitution and pornography.

CASE MANAGEMENT

Children of the Night has rescued over 11,000 American children from prostitution RIGHT HERE IN THE UNITED STATES in the last 41 years – that is more children than child sex trafficking programs in America combined.

Children of the Night is the only place in America where a child can call from a seedy motel or truck stop anywhere in the United States, reach a skilled case worker 24/7 who knows how to rescue and relocate a child or young person from a dangerous condition without being arrested by the police and held on Witness Protection in solitary confinement until he/she testifies against a pimp/trafficker.

Our 24/7 nationwide toll-free case management services are comprehensive and able to help anyone trapped on the streets of our nation.

Over the years we have maintained a 70% - 80% success rate in removing children from prostitution and providing permanent solutions to their involvement in prostitution. Some of our graduates are TSA workers, Teachers, Therapists, Bankers, Pharmacists and Social Workers. They have families and are members of the mainstream of society.

Since 1979 Children of the Night has provided a nationwide hotline to child prostitutes and sex workers.

With the development of new programs, we are reaching 90% more children than in the last two decades. We keep our programs relevant to prostituted youth because current social and economic conditions change so rapidly.

Our case management program provides rescue from pimps, emergency transportation, stabilization, placement with psychologists, long term housing, online high school equivalency tutoring, resumes, school supplies, financial aid, college applications, placement in college and jobs.

We help clients obtain mental health services, psychiatric evaluations, psychotropic medications, application for social security/disability, placement in independent living programs, transitional housing, maternity homes, or substance abuse programs. We advocate for young victims of prostitution with their social workers, probation officers, the courts and we provide them with access to accomplished volunteer professionals including dentists, doctors, psychologists, educational advocates, and lawyers.

Children of the Night WOW Online Tutoring Program

In America, we provide a free live online high school equivalency and English tutoring program serving students from the Goodwill of California, drop-in centers, shelters, domestic violence programs, drug programs and individual children and young adults throughout the United States. We tutor for the GED, HISSET, & TASC, provide funding for test fees, registration for all required documents, even transportation to test sites.

In 2017 we received funding for our global expansion to provide free, live online tutoring to child sex trafficking victims and other children vulnerable to sexual exploitation who are living in Christian programs or NGO’s throughout the world. We provide free online tutoring in English and Math, so they are eligible for employment opportunities in the resorts and the tourist industry within the countries where they live. Currently we are partnered with organizations in the Dominican Republic, Thailand, Laos, Philippines, Cambodia, Vietnam, Ghana (where some of our students are as young as 5) and expanded into India and Nepal in 2018 and Africa in 2020.

Children of the Night WOW tutors’ students seeking to learn academic and/or language skills required to escape sexual exploitation and/or poverty. Our online WOW tutoring is portable so our students may take their tutors with them wherever they go. The student only needs access to a computer or mobile phone and a desire to learn. We do everything online from a call center in our headquarters in Los Angeles. We can be available 24/7 to provide tutoring in any language.
NO COPS / NO FBI

CONFIDENTIAL SOCIAL SERVICES

NATIONWIDE CASE MANAGEMENT FOR AMERICA'S SEX TRAFFICKING VICTIMS

RESCUE FROM PIMPS NO COPS - NO FBI

CRISIS INTERVENTION/ SUICIDE INTERVENTION/ CHILD ABUSE REPORTING

ANONYMOUS CRIME REPORTS

SHELTER REFERRALS FOR ALL AGES AND ALL CIRCUMSTANCES

MEDICAL SERVICES EMERGENCY/NON EMERGENCY

PUBLIC HEALTH INSURANCE PROGRAMS MEDICAID (NATIONWIDE)

EMERGENCY & NON-EMERGENCY TRANSPORTATION

MENTAL HEALTH SERVICES

PSYCHIATRIC EVALUATIONS/ PSYCHOTROPIC MEDICATIONS

APPLICATION FOR SOCIAL SECURITY BENEFITS

PLACEMENTS IN INDEPENDENT LIVING PROGRAMS, TRANSITIONAL HOUSING, MATERNITY HOMES, SUBSTANCE ABUSE PROGRAMS

ADVOCACY WITH SOCIAL WORKERS, PROBATION OFFICERS, COURTS

COURT ACCOMPANIMENT, COURT INTERVENTION
USA
Children of the Night Case Management Services
10000 Services provided to 521 Case Management Clients
January 1, 2019 - December 31, 2019

USA Number of Services

Case Management Services, 8431

Maternity Services, 14
Donations to Other Shelters, 3
Social Security Benefits, 5
Drug/Alcohol Placement, 6
School, 27
Job Placement, 139
Counseling, 10

Family Reunification, 8

Emergency Shelter, 178

Victim of Crime, 34

Long Term Housing Placement, 51

Crisis Intervention, 329

Social Services, 379

College, 124

Rescue from Pimp, 2

Mental Health, 4


521 USA Case Management Clients

Number of Clients for Each Services

<table>
<thead>
<tr>
<th>Service</th>
<th>Clients</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A Management Services</td>
<td>502</td>
</tr>
<tr>
<td>College</td>
<td>49</td>
</tr>
<tr>
<td>Counseling</td>
<td>7</td>
</tr>
<tr>
<td>Crisis Intervention</td>
<td>3</td>
</tr>
<tr>
<td>Donations to Other Shelters</td>
<td>4</td>
</tr>
<tr>
<td>Drug/Alcohol Placement</td>
<td>103</td>
</tr>
<tr>
<td>Emergency Shelter</td>
<td>6</td>
</tr>
<tr>
<td>Family Reunification</td>
<td>35</td>
</tr>
<tr>
<td>Long Term Housing Placement</td>
<td>12</td>
</tr>
<tr>
<td>Maternity Services</td>
<td>4</td>
</tr>
<tr>
<td>Mental Health</td>
<td>2</td>
</tr>
<tr>
<td>Rescue from Pimp</td>
<td>125</td>
</tr>
<tr>
<td>Social Security Benefits</td>
<td>112</td>
</tr>
<tr>
<td>Victim of Crime</td>
<td>23</td>
</tr>
</tbody>
</table>
USA
Children of the Night Case Management Clients: 521
January 1, 2019 - December 31, 2019

LOCATION

- Los Angeles, 271
- CA, 107
- NC, 5
- Other Regions, 157

REFERRED BY

- Internet, 189
- Other Parent, 172
- Goodwill, 2
- Friend, 35
- Judge, 1
- Attorney, 4
- TV / Radio, 40
- Alumni, 24
- Backpage, 1
- Probation Officer, 5
- Police, 12
- Other Relative, 12
- Parent, 8
- Juvenile Hall, 1
- FBI, 7

AGE

- 1) Under 18
- 2) 18 - 24
- 3) 25 - 29
- 4) 30 +
- 5) 40 +
- 6) 50 +

GENDER

- Female, 413
- Male, 56
- Transgender, 8
- (blank), 4

RACE

- Caucasian, 143
- Latino, 117
- Native American, 2
- African American, 186
- Asian, 4
- Bi Racial, 39
- (blank), 31

HIGH SCHOOL EQUIVALENCY

- Completed High School Equivalency, 46
- Partial High School Equivalency 86
LOS ANGELES
Children of the Night Case Management Services
283 of the 521 Case Management Clients Reside in Los Angeles
January 1, 2019 - December 31, 2019

Los Angeles Number of Services

Case Management Services, 4236

- School, 115
- Counseling, 7
- Long Term Housing, 4
- N/A, 4
- Mental Health, 3
- Drug/Alcohol Placement, 4
- Maternity Services, 4
- Social Security Benefits, 3
- Job Placement, 89
- Donations to Other Shelters, 4

Crisis Intervention, 189
- College, 63
- Social Services, 127
- Rescue from Pimp, 2
- Family Reunification, 1
- Victim of Crime, 11
- Emergency Shelter, 128

283 Los Angeles Case Management Clients

Number of Clients for Each Services

- 269: N/A
- 172: College
- 75: Counseling
- 49: Social Services
- 44: Crisis Intervention
- 40: Donations to Other Shelters
- 39: Drug/Alcohol Placement
- 39: Maternity Services
- 35: Emergency Shelter
- 28: Family Reunification
- 21: Long Term Housing
- 20: Job Placement
- 17: Mental Health
- 12: Rescue from Pimp
- 11: Social Security Benefits
- 8: School
- 7: Victim of Crime
LOS ANGELES
Children of the Night Case Management Clients: 283
January 1, 2019 - December 31, 2019

LOCATION

REFERRED BY

AGE

GENDER

RACE

HIGH SCHOOL EQUIVALENCY

(Blank), 14
Asian, 3
Bi Racial, 14
Caucasian, 59
Latino, 89
Native American, 2
African American, 102
Completed High School Equivalency, 31
Partial High School Equivalency, 53

Female, 216
Male, 60
Transgender, 5
(Blank), 2

0 20 40 60 80 100 120
1) Under 18
2) 18 - 24
3) 25 - 29
4) 30 +
5) 40 +
6) 50 +
#N/A

109
51
52
28
11
2
HIGH SCHOOL EQUIVALENCY ONLINE TUTORING 
FOR AMERICAN STUDENTS

With 50 hours of Tutoring Most Young People Can Pass 
the High School Equivalency Exam in their State. 

Average Cost: $750

They Can Enter the Military, Join Law Enforcement, 
Provide Research for Law Firms, Become Correctional 
Officers, Counselors in Drug Programs.

They are Eligible for Higher Education in 

Trade Schools 
Vocational Schools 
Community Colleges
2019 BOARD OF DIRECTORS LIST

CHAIRMAN OF THE BOARD
JANET C. JONES
ELKINS-JONES
Los Angeles County
Term end date - 1/1

VICE CHAIRMAN OF THE BOARD
PATTI MASSMAN NEUWIRTH
NOVELIST
Los Angeles County
Term end date - 1/1

PRESIDENT
DR. LOIS LEE, FOUNDER
CHILDREN OF THE NIGHT
Los Angeles County
Term end date - 1/1

SECRETARY
DR. ROBERT M. CHRISTIE, PROFESSOR EMERITUS
CALIFORNIA STATE UNIVERSITY
Santa Fe County Term
Term end date - 1/1

TREASURER
FRANCIS SHELLEY, CPA
ALVAREZ & SHELLEY
Ventura County Term
Term end date - 1/1

DIRECTOR
COOPER HEFNER
Chief Creative Officer
Playboy Enterprises

DAVID L. BOYD, CHANCELLOR
THE TAFT UNIVERSITY SYSTEM
TRUSTEE, ORANGE COUNTY BOARD OF EDUCATION
Orange County Term
Term end date - 1/1

2019 CHIEF ADMINISTRATIVE STAFF

Lois Lee PhD, JD, Founder and President is the nationwide expert in rescuing child sex trafficking victims.

Maribel Becerra, Director of Case Management since 2008, has been responsible for children living in the shelter and in their communities.

Sonia Ventura, Director of Online Education, has been with Children of the Night for 26 years - first as principal of our onsite school and now of online tutoring for child sex trafficking victims.

Ayme Aguilar, Program Director, has a Master of Arts degree and is well grounded in local community programs. She has recently joined our staff to help with capacity building.
## CHILDREN OF THE NIGHT, INC.

**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**

**FOR THE YEAR ENDED DECEMBER 31, 2019**

*(WITH SUMMARIZED COMPARATIVE TOTALS FOR 2018)*

<table>
<thead>
<tr>
<th></th>
<th>2019 WITHOUT DONOR RESTRICTIONS</th>
<th>2019 WITH DONOR RESTRICTIONS</th>
<th>2018 TOTAL</th>
<th>2018 TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SUPPORT</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Foundations</td>
<td>$247,873</td>
<td>$</td>
<td>$247,873</td>
<td>$648,649</td>
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<tr>
<td>Individuals</td>
<td>1,020,020</td>
<td>-</td>
<td>1,020,020</td>
<td>861,540</td>
</tr>
<tr>
<td>Corporations</td>
<td>159,300</td>
<td>-</td>
<td>159,300</td>
<td>112,096</td>
</tr>
<tr>
<td>Bequests</td>
<td>5,000</td>
<td>-</td>
<td>5,000</td>
<td>18,301</td>
</tr>
<tr>
<td><strong>Total Support</strong></td>
<td>1,432,193</td>
<td>-</td>
<td>1,432,193</td>
<td>1,640,586</td>
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<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other income</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>37,000</td>
</tr>
<tr>
<td>Investment return (Note 3)</td>
<td>8,815</td>
<td>-</td>
<td>8,815</td>
<td>2,370</td>
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<tr>
<td>Partnership income</td>
<td>7,255</td>
<td>-</td>
<td>7,255</td>
<td>15,012</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>16,070</td>
<td>-</td>
<td>16,070</td>
<td>54,332</td>
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<tr>
<td><strong>DONATED GOODS AND SERVICES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>136,600</td>
<td>-</td>
<td>136,600</td>
<td>32,500</td>
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<tr>
<td><strong>NET ASSETS RELEASED FROM RESTRICTIONS (NOTE 9)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Expiration of time restrictions</td>
<td>1,161</td>
<td>(1,161)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Support, Revenue, and Reclassifications</strong></td>
<td>1,586,024</td>
<td>(1,161)</td>
<td>1,584,863</td>
<td>1,727,418</td>
</tr>
<tr>
<td><strong>OPERATING EXPENSES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Children’s services</td>
<td>1,421,693</td>
<td>-</td>
<td>1,421,693</td>
<td>1,746,776</td>
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<tr>
<td>Supporting Services</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>149,997</td>
<td>-</td>
<td>149,997</td>
<td>175,064</td>
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<tr>
<td>Fund raising</td>
<td>107,225</td>
<td>-</td>
<td>107,225</td>
<td>105,845</td>
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<tr>
<td><strong>Total Supporting Services</strong></td>
<td>257,222</td>
<td>-</td>
<td>257,222</td>
<td>280,909</td>
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<tr>
<td><strong>TOTAL OPERATING EXPENSES</strong></td>
<td>1,678,921</td>
<td>-</td>
<td>1,678,921</td>
<td>2,027,685</td>
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<tr>
<td><strong>OTHER INCOME/(EXPENSES)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Property and equipment sale fees</td>
<td>(150,643)</td>
<td>-</td>
<td>(150,643)</td>
<td>-</td>
</tr>
<tr>
<td>Gain on disposal of property and equipment</td>
<td>2,449,180</td>
<td>-</td>
<td>2,449,180</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Other Income</strong></td>
<td>2,298,537</td>
<td>-</td>
<td>2,298,537</td>
<td>-</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>2,205,640</td>
<td>(1,161)</td>
<td>2,204,479</td>
<td>(300,267)</td>
</tr>
<tr>
<td><strong>NET ASSETS, Beginning of year</strong></td>
<td>694,281</td>
<td>1,161</td>
<td>695,442</td>
<td>695,709</td>
</tr>
<tr>
<td><strong>NET ASSETS, End of year</strong></td>
<td>$2,899,921</td>
<td>$</td>
<td>$2,899,921</td>
<td>$695,442</td>
</tr>
<tr>
<td>ASSETS</td>
<td>2019 WITHOUT DONOR RESTRICTIONS</td>
<td>2019 WITH DONOR RESTRICTIONS</td>
<td>2019 TOTAL</td>
<td>2018 TOTAL</td>
</tr>
<tr>
<td>--------</td>
<td>---------------------------------</td>
<td>-------------------------------</td>
<td>------------</td>
<td>------------</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current assets</td>
<td>$822,698</td>
<td>$1,161</td>
<td>$838,856</td>
<td>$347,036</td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$822,698</td>
<td>$1,161</td>
<td>$838,856</td>
<td>$347,036</td>
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<tr>
<td>Grants receivable</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Investments (Note 3)</td>
<td>1,000</td>
<td>799</td>
<td>1,000</td>
<td>799</td>
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<tr>
<td>Prepaid expenses</td>
<td>15,108</td>
<td>27,435</td>
<td>15,108</td>
<td>27,435</td>
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<tr>
<td>Total current assets</td>
<td>838,806</td>
<td>347,036</td>
<td>838,806</td>
<td>347,036</td>
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<tr>
<td>Property and equipment - net (Note 4)</td>
<td>2,504,438</td>
<td>1,160,921</td>
<td>2,504,438</td>
<td>1,160,921</td>
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<tr>
<td>Deposits</td>
<td>5,000</td>
<td>-</td>
<td>5,000</td>
<td>-</td>
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<tr>
<td>TOTAL ASSETS</td>
<td>$3,348,244</td>
<td>$1,507,957</td>
<td>$3,348,244</td>
<td>$1,507,957</td>
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<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td>Current liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$58,024</td>
<td>$100,642</td>
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<tr>
<td>Accrued expenses (Note 5)</td>
<td>370,581</td>
<td>343,741</td>
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<tr>
<td>Lease obligations - current (Note 7)</td>
<td>-</td>
<td>8,865</td>
</tr>
<tr>
<td>Total current liabilities</td>
<td>428,605</td>
<td>452,408</td>
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<tr>
<td>Long-term liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Line of credit (Note 6)</td>
<td>19,718</td>
<td>348,581</td>
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<tr>
<td>Lease obligations (Note 7)</td>
<td>-</td>
<td>5,686</td>
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<tr>
<td>Total long-term liabilities</td>
<td>19,718</td>
<td>354,267</td>
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<tr>
<td>Total liabilities</td>
<td>448,323</td>
<td>812,515</td>
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<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets without donor restrictions</td>
<td>2,899,921</td>
<td>694,281</td>
</tr>
<tr>
<td>Net assets with donor restrictions (Note 8)</td>
<td>-</td>
<td>1,161</td>
</tr>
<tr>
<td>TOTAL NET ASSETS</td>
<td>2,899,921</td>
<td>695,442</td>
</tr>
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<table>
<thead>
<tr>
<th>TOTAL LIABILITIES AND NET ASSETS</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>$3,348,244</td>
<td>$1,507,957</td>
<td></td>
</tr>
</tbody>
</table>