# E-CIOOPOTO ONO the Youth Voping Edidemic

What parents need to know

www.ParentsAgainstVaping.org



#### WHAT WE'LL COVER

- Who we are
- National epidemic
- Predatory Big Tobacco
- Why teens vape
- Health harms
- What parents can do



### Parents Against Vaping e-cigs



PAVe is a national advocacy and education nonprofit powered by parent volunteers fighting the youth vaping epidemic and the predatory practices of Big Tobacco. We support ending the sale of all flavored e-cigarettes, and all menthol and flavored tobacco products.

Origin story: Big Tobacco (and Juul) Messed With The Wrong Moms.



## WE'RE HELPING PASS LAWS ACROSS THE COUNTRY













### 3.6M+ YOUTH VAPING IN 2020

- Currently vaping:\*
  - 20-25% high schoolers
  - 5-11% middle schoolers
- Ever vaped:
  - o 23% of 8th graders
  - 39% of 10th graders
  - 44% of 12th graders

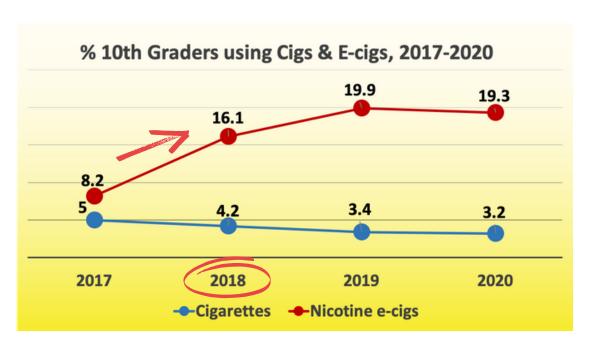
2020: Signs of heavier use and greater addiction

Figures courtesy of the 2020 National Youth Tobacco Survey and NIDA Monitoring the Future Survey 2020



<sup>\*(&</sup>quot;Have you used an e-cig in the last 30 days?")

### A GENERATION OF TEENS WHO WOULD OTHERWISE NOT HAVE USED TOBACCO



From 2017-2019, vaping increased 135% in high schoolers, and over 200% in middle schoolers.

-2019 National Youth Tobacco Survey



Graph data from NIDA Monitoring the Future study 2020

#### **YOUTH MARKETING**



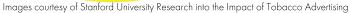


WARNING: This product contains nicotine. Nicotine is an addictive chemical.











#### YOUTH MARKETING: EMAIL & SOCIAL

#### THE PERFECT MIX

Drop in and shop our top flavors today. You won't be dissapointed. There's a reason that we've been one of the top, highest growing e-cig brands in the world. Our earth-friendly, indpendently sourced, unique flavor combinations are guaranteed to please. Puff puff, buy (don't page).

We know that the inside-vibes have been... quite a challenge. Stay sane with Puff Bar this solo-break. We know you'll love it. It's the perfect escape from the back-to-back zoom calls, parental texts, and WFH stress.

SHOP NOW



JUUL iuulvapor • Follow

Sent April 29, 2020 from Team Puff Bar

### **MARKETING: CIGS VS E-CIGS**

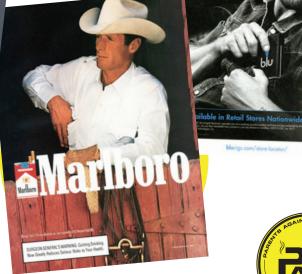


Real People, Real Testimonials "VITAMINVAPE is a breakthrough concept for delivering

Dr. Bal Nandra, M.D. Chief Medical Officer - Metro Health Solutions







Flovors Made in the U.S.A.



blucias.com/store-locator/

Tobacco and Blu Images courtesy of Stanford University Research into the Impact of Tobacco Advertising

### PREDATORY TOBACCO INDUSTRY TARGETING

Largely through the exposure of internal tobacco industry documents, we know Big Tobacco has specifically targeted

- LGBTQ populations<sup>1</sup>
- Former military veterans<sup>2</sup>
- Low-income neighborhoods
- Rural populations<sup>1</sup>
- Racial and ethnic minorities<sup>1</sup>
- Native Americans<sup>3</sup>
- People with mental illness<sup>4</sup>



Sources: 1 American Lung Association 2 Project Uniform 3 UCSF Center for Tobacco Control Research and Education 4 Campaign for Tobacco-Free Kids

### MENTHOL: HISTORIC INDUSTRY TARGETING OF BLACK AMERICANS



- 85% of African American smokers use menthols.
- African American Tobacco Control Leadership Council: SavingBlackLives.org
- "Black Lives/Black Lungs" mini-documentary
- Menthol as a facilitator.

Data sources: Campaign for Tobacco-Free Kids; FDA: "PRELIMINARY SCIENTIFIC EVALUATION OF THE POSSIBLE PUBLIC HEALTH EFFECTS OF MENTHOL VERSUS NONMENTHOL CIGARETTES. Images courtesy of Stanford University Research into the Impact of Tobacco Advertising

### WASN'T THERE A 2020 "FLAVOR BAN"? NOPE.

There were 15 thousand flavors available before the "ban," and there are 15 thousand available still--because it left out:

- All flavors of disposable vapes
- All flavors of e-liquids (for refillable vapes)
- All menthal products (cigarettes, cigars, e-cigs)



#### **TEEN FAVORITES**

DISPOSABLES EX. PUFF BAR - BLVK UNICORN - MOJO - TWST - POSH - STIG - MYLÉ



Among high schoolers who vape, 1,000% rise in use of disposables in 2020

-2020 National Youth Tobacco Survey















#### TEEN FAVORITES

POD-BASED EX. JUUL - SMOK - SUORIN ISHARE - VUSE











#### **TEEN FAVORITES**

**REFILLABLES AND E-LIQUIDS** 







#### **CONSTANTLY EVOLVING**





Discreet nicotine toothpicks



#### **CONSTANTLY EVOLVING**

"Wellness" vapes and "diffusers"



MONQ "personal diffusers" on Urban Outfitters



Ripple on Instagram



#### REASONS TEENS VAPE



- Youth-targeted marketing
- Affordability
- Flavors
  - Among high schooler users,85% use flavored products
  - 37% of those using flavored products use menthol



### REASONS TEENS VAPE



- Social norms, social pressure
- Heightened stress, anxiety, depression
  - Substance use & mental health connection, self-medication
- Head rush from nicotine kick
- Extremely high addictiveness
- Perceived "lower" risk



#### HIGHER ADDICTIVENESS



- Nicotine comes from tobacco plant
- Typically must go outside to smoke
- Single, contained portion
- Harsher to inhale



- Nicotine comes from nicotine salts, which hit bloodstream more quickly
- Can be used discreetly and continuously
- One device = 1-2 packs of cigarettes
- Designed for smoother inhale (which can mean deeper draw)



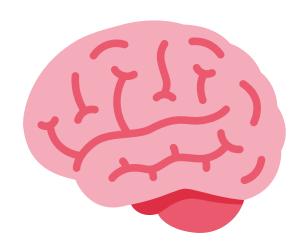
#### WHAT'S IN THAT VAPE?

Formaldehyde. Toluene Rubidium Cadmium. Silver
Strontium Crotonaldehyde Copper. Propylene glycol. Benzo(b)fluoranthene Acetaldehyde Iron Selenium Acetone.

Cobalt. Tin Nicotine. Vanadium Silicon Chrysene **Zirconium** Sulfur NNN + NNK Lead. Valeric acid Naphthalene. Nickel. **Nitrosamines** Propionaldehyde Chromium Benzo(a)pyrene Hexanal Arsenic.
Titanium Glycerin. **Styrene** Acrolein Chlorobenzene Ethylbenzene **Boron** Indeno(1,2,3-cd)pyrene Source: Stanford Medicine Tobacco Prevention Toolkit

#### WHAT'S IN THAT VAPE?

Formaldehyde. Toluene Rubidium Polycyclic aromatic hydrocarbons Strontium Crotonaldehyde Barium Copper. Propylene glycol. Benzo(b)fluoranthene Acetone. **Zirconium** Selenium Acetaldehyde Iron Nicotine. Vanadium Sulfur Aluminum Manganese Xylene Silicon Chrysene NNN + NNK Lead. Valeric acid Naphthalene. Nickel. **Nitrosamines** Propionaldehyde Benzo(a)pyrene Hexanal Arsenic. Glycerin. **Styrene Acrolein Titanium** Chlorobenzene Ethylbenzene Boron Indeno(1,2,3-cd)pyrene Source: Stanford Medicine Tobacco Prevention Toolkit

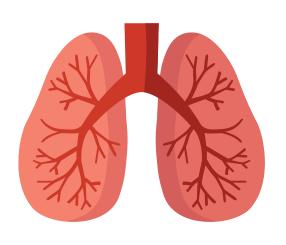


#### **Adolescent brain**

- Highly susceptible to addiction
- Sensitive dopamine reward pathway = rewiring for further addiction
- Nicotine causes permanent cognitive changes: worsened memory, processing speed, impulse control
- Mood disorders: anxiety, depression



Source: US Centers for Disease Control & Prevention

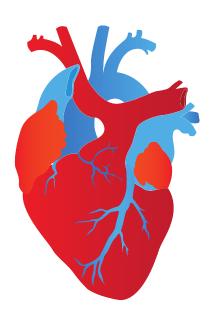


#### Lungs

- Vape aerosol contains heavy metals, ultrafine particulates, myriad chemicals<sup>1</sup>
- Reaches very deep in the lungs<sup>1</sup>, causing irritation, inflammation<sup>2</sup>
- Potential for allergies to hidden ingredients<sup>3</sup>
- Asthma<sup>4</sup>
- Cardiovascular disease<sup>4</sup>
- Chronic lung disease<sup>4</sup>



1 US CDC; 2 Cancer Prevention Research Journal; 3 Regulatory Toxicology and Pharmacology Journal; 4 Johns Hopkins Medicine

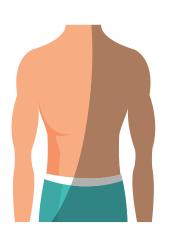


#### Heart

- Nicotine
  - Restricts blood flow
  - Stimulant: increases blood pressure, adrenaline, heart rate
- Flavor chemicals toxic to heart cells



Source: Johns Hopkins Medicine, American Journal of Physiology- Heart and Circulatory Physiology



#### Additional risks

- Weakened immune system<sup>1</sup>
- Seizures from nicotine poisoning<sup>2</sup>
- Weight loss, gastrointestinal issues<sup>3</sup>
- Negative impact on mouth microbiome, which affects immune response and later disease<sup>4</sup>



1 American Journal of Physiology; 2 US FDA; 3 US CDC; 4 American Association for the Advancement of Science

#### **EVALI** (E-CIG/VAPING-ASSOCIATED LUNG INJURY)

- Linked to vitamin E acetate and THC; some cases due to vaping nicotine alone
- Severe lung injury: high fever, extreme difficulty breathing, drastic weight loss
- Often misdiagnosed, not fully understood
- Nearly 3,000 recorded cases and 70 deaths as of Feb 2020, when CDC stopped officially tracking. Source: US CDC

#### THE WALL STREET JOURNAL.

#### What We Know About Vaping-Related Lung Illness

Doctors, officials urge people to stop vaping as they investigate hundreds of cases of pulmonary illness and dozens of people die

SHARE

A young athlete just received what doctors say is first double lung transplant due to vaping

The Washington Post

Vox

As vaping-related illness cases reach 1,300, health officials still don't know the cause

To date, 26 people have died of vaping-related illness. One was only 17 years old.



#### COVID-19

- Youth who vape 5x more likely to be diagnosed with Covid-19<sup>-1</sup>
- Vaping damages the lungs and immune system, making it harder to fight off disease.<sup>2</sup>
- Smoking and vaping increase the spread of COVID-19 through increased hand-to-mouth contact and cough.<sup>2</sup>



#### HIDDEN IN PLAIN SIGHT



Image courtesy of Stanford Medicine Tobacco Prevention Toolkit



#### HIDDEN IN PLAIN SIGHT



Image courtesy of Stanford Medicine Tobacco Prevention Toolkit



#### 10 SIGNS OF TEEN VAPING



- 1. Frequent excuses to use the restroom or go outside
- 2. A sweet smell. Use of candles or room freshener to disguise the smell
- 3. Dry mucous membranes from propylene glycol (nose, throat, mouth):
  - a. Drinking more, craving more salt or spice
  - b. Nosebleeds
  - c. Mouth sores
- 4. Unusual items like colorful plastic caps, USB drives, small highlighters or pens

Sources: University of Michigan Health, University of Iowa Stead Family Children's Hospital, University of Virginia Health System

#### 10 SIGNS OF TEEN VAPING



- 5. Secretive attitude, closed door
- 6. Changes in sleeping patterns
- 7. Raspy cough, lung infections, chest pain, shortness of breath, pneumonia
- 8. Heightened caffeine sensitivity, jitteriness
- 9. Anxiety, irritability, mood swings, anger
- 10. Changes in eating habits, nausea, gastrointestinal issues, weight loss ("nic sick")



Sources: University of Michigan Health, University of Iowa Stead Family Children's Hospital, University of Virginia Health System

#### WHAT PARENTS CAN DO

- Model behavior: do not smoke or vape.
- Encourage conversations with other trusted adults.
- Talk with your pediatrician or local addiction specialists; use quit resources
- Talk with and listen to your child; be their advocate.
- Join us to help educate and advocate



# HOW CAN I TALK TO MY CHILD ABOUT VAPING?

#### **Logistics**

- Start early--as young as age 9
- Not a one-time conversation. Be persistent
- Find the right time. Consider your child's privacy--this may be a sensitive topic for them.
- You may be opportunistic and use situations in which you see vaping--on TV, on the street



## HOW DO I TALK TO MY CHILD ABOUT VAPING?

#### Prep for the conversation

- Remember that our kids were targeted. They may not believe vaping is harmful, because it's highly normalized.
- Come from a place of understanding and support.
- Do your homework, so you can speak to facts. Talk about health effects.



# HOW CAN I TALK TO MY CHILD ABOUT VAPING?

#### **Approach**

- No one single approach.
- Open communication: talk "with," not "at" your child
- Ask questions and listen.
- Be clear that you disapprove of vaping, but don't start by directly confronting their own behavior (denial is likely).



# HOW CAN I TALK TO MY CHILD ABOUT VAPING?

#### **Approach**

- Don't exaggerate--you don't need to! Avoid scare tactics that undermine your credibility.
- Emphasize that they have been targeted by Big Tobacco for profit.



#### TEEN QUIT RESOURCES

#### **Truth Initiative: This is Quitting**

The first-of-its-kind program to help young people quit vaping, This is Quitting gives youth and young adults the motivation and support they need to ditch JUUL and other e-cigarettes. truthinitiative.org/thisisquitting

#### Smokefree.gov: quitSTART app

Free smartphone app that helps you quit smoking with tailored tips, inspiration, and challenges. Product of Smokefree.gov. teen.smokefree.gov



#### SCHOOL-BASED CURRICULA

#### **Stanford Medicine Tobacco Prevention Toolkit**

A theory-based and evidence-informed educational resource created by educators and researchers aimed at preventing middle and high school students' use of tobacco and nicotine products.

#### **CATCH Global Foundation's Catch My Breath program**

A youth e-cigarette, JUUL, and vape prevention program specific to grades 5-12. The evidence-based program was shown to substantially reduce students' likelihood of vaping in the year following program implementation.



#### **SCAN ME**



Sign up to volunteer!
Give PAVe feedback!
Open the camera on your phone and point it here.
A notification appears to connect you to the survey. Zoom in if not.

www.parentsagainstvaping.org

### www.ParentsAgainstVaping.org

Check out our podcast: Big Tobacco
Messed With The
Wrong Moms!





JULY 31, 2020



Episode 013: Helping schools reclaim their bathrooms



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