

Market Report, May 2020

Area 450, Fernley

	Quick Facts (year over year)										
New Listings	39	_	-52.4%	Units Sold	31	_	-44.6%	Median Sold Price	\$272,500	_	-1.6%

Market Summary

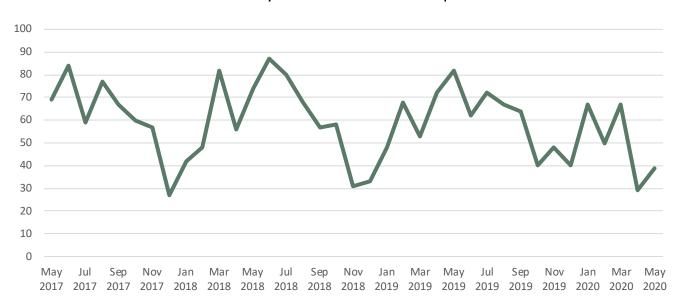
Fernley

The May report indicated that Fernley had 31 sales of existing single-family homes; a 44.6 percent decrease from last year and a 29.5 percent decrease from the previous month. The median sales price in Fernley for an existing single-family residence in May was \$272,500; a decrease of less than 1 percent from April and a decrease of 1.6 percent from May 2019. All sales numbers are for existing "stick built, single-family dwellings" only and do not include condominiums, townhomes, manufactured, modular or newly constructed homes.

The Reno/Sparks Association of REALTORS® is an organization providing services to its members to ensure their success as real estate professionals, as well as protecting and promoting the consumer's dream of homeownership. For more information visit www.rsar.net.

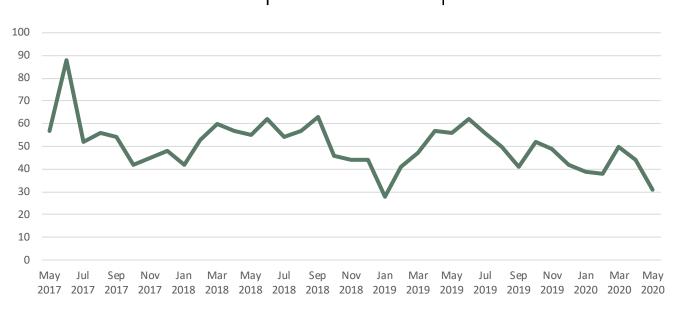
New Listings

,	Year over Year		Month o	ver Mo	nth		Year to Date	
May 2020	May 2019	Change	Apr 2020	Cł	nange	2020	2019	Change
39	82	-52.4%	29		34.5%	252	323	-22.0%



Units Sold

	Year over Year	•	Month o	ver Month	Year to Date		
May 2020	May 2019	Change	Apr 2020	Change	2020	2019	Change
31	56	-44.6%	44	-29.5%	202	229	-11.8%



Median Sold Price



Historical reported active inventory represents an estimated trend over time, not "Active and Available Inventory" on a specific day. Final figures could be up to 20% different from the "specific day" reported.

Active Inventory Units

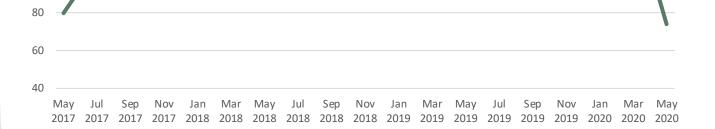
	Year over Year					
May 2019	Apr 2020	Change				
129	-42.6%	105	-29.5%			
	•					

160

140

120

100



Glossary

Active Inventory Units is the number of Active properties available for sale at the end of the month., based on the List Date, Contract Date and Sold Date. This may change over time as properties fall out of contract.

Days to Contract is the Average number of days between when a property is listed and the contract date when an offer is accepted.

Median Sold Price is the mid-point where the price for half of the sales are higher and half are lower. Median is preferred to average as it better accounts for outliers at the high or low end of the price range.

Months Supply of Inventory (MSI), also known as Absorption Rate, is the number of months it would take to sell through the units available for sale at the current monthly sales rate. The National Association of REALTORS® describes a balanced market as between 5 and 7 months supply of inventory (MSI).

New Contracts is the number of properties newly under contract in a given month or time period.

New Listings is the number of properties listed in a given month or time period.

Percent of Ask Price Received is the average of the Sales Price divided by the most recent Ask Price, and expressed as a percentage.

Units Sold is the number of properties which actually Sold within a given month or time period.

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Market trends and analysis based on data from the Northern Nevada Regional MLS through the end of each month. Due to timing of data entry into the MLS, data shown may be different than previously reported.

The Monthly Insights report provides monthly summaries of the overall market served by the Reno/Sparks Association of REALTORS®. The Association also provides to its members an online, interactive dashboard which delivers timely, relevant data with many more metrics and filtering capabilities. Contact your Association representative for details.