

Market Report, December 2021

Area 450, Fernley

Quick Facts (year over year)

New Listings 37

-7.5% Units Sold 53 \(\neg \)-17.2% Median Sold Price \$360,000 \(\triangle \)16.8%

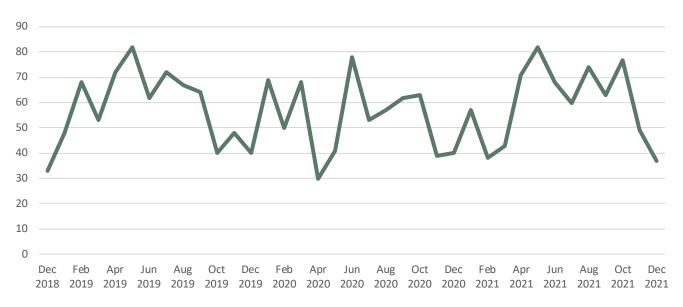
Market Summary

The December 2021 report indicated that Fernley had 53 sales of existing single-family homes: no change from last month and a decrease of 17.2 percent from December 2020. The median sales price in Fernley for an existing single-family residence in December 2021 was \$360,000; an decrease of 1.4 percent from November and an increase of 16.8 percent from December 2020. All sales numbers are for existing "stick built, single-family dwellings" only and do not include condominiums, townhomes, manufactured, modular or newly constructed homes.

The Reno/Sparks Association of REALTORS® is an organization providing services to its members to ensure their success as real estate professionals, as well as protecting and promoting the consumer's dream of homeownership. For more information visit www.rsar.net.

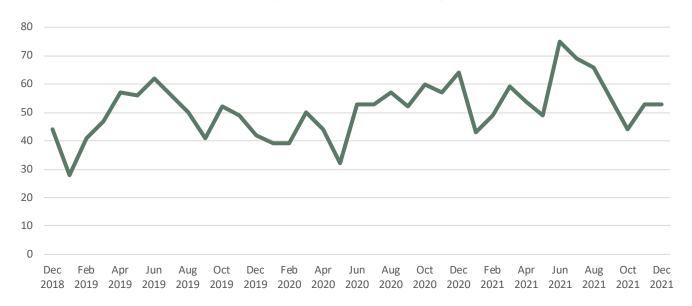
New Listings

| | Year over Year Month ove | | | er Month | h Year to Date | | |
|----------|--------------------------|--------|----------|----------------|----------------|------|---------------|
| Dec 2021 | Dec 2020 | Change | Nov 2021 | Change | 2021 | 2020 | Change |
| 37 | 40 | -7.5% | 49 | -24.5 % | 719 | 650 | 1 0.6% |



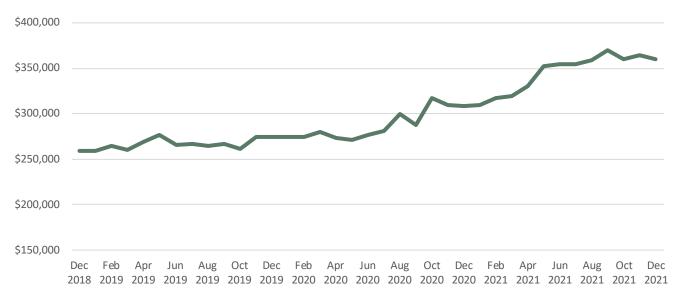
Units Sold

| Year over Year | | | Month over Month | | Year to Date | | | |
|----------------|----------|-----------------|------------------|----|--------------|------|------|--------------|
| Dec 2021 | Dec 2020 | Change | Nov 2021 | Ch | ange | 2021 | 2020 | Change |
| 53 | 64 | ▼ -17.2% | 53 | | 0.0% | 669 | 600 | 11.5% |



Median Sold Price

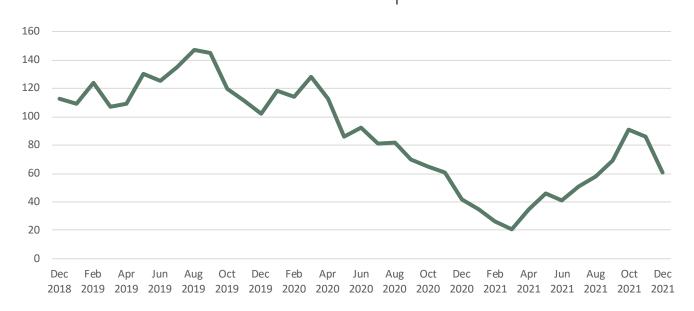
| Year over Year | | | Month over Month Y | | /ear to Date | | |
|----------------|-----------|---------------|--------------------|---------------|--------------|-----------|---------------|
| Dec 2021 | Dec 2020 | Change | Nov 2021 | Change | 2021 | 2020 | Change |
| \$360,000 | \$308,250 | 1 6.8% | \$365,000 | -1.4 % | \$350,000 | \$290,000 | 2 0.7% |



Historical reported active inventory represents an estimated trend over time, not "Active and Available Inventory" on a specific day. Final figures could be up to 20% different from the "specific day" reported.

Active Inventory Units

| | ear over Year | Month over Month | | |
|----------|---------------|-------------------------|----------|-----------------|
| Dec 2021 | Dec 2020 | Change | Nov 2021 | Change |
| 61 | 42 | 45.2% | 86 | 7 -29.1% |



Glossary

Active Inventory Units is the number of Active properties available for sale at the end of the month., based on the List Date, Contract Date and Sold Date. This may change over time as properties fall out of contract.

Days to Contract is the Average number of days between when a property is listed and the contract date when an offer is accepted.

Median Sold Price is the mid-point where the price for half of the sales are higher and half are lower. Median is preferred to average as it better accounts for outliers at the high or low end of the price range.

Months Supply of Inventory (MSI), also known as Absorption Rate, is the number of months it would take to sell through the units available for sale at the current monthly sales rate. The National Association of REALTORS® describes a balanced market as between 5 and 7 months supply of inventory (MSI).

New Contracts is the number of properties newly under contract in a given month or time period.

New Listings is the number of properties listed in a given month or time period.

Percent of Ask Price Received is the average of the Sales Price divided by the most recent Ask Price, and expressed as a percentage.

Units Sold is the number of properties which actually Sold within a given month or time period.

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Market trends and analysis based on data from the Northern Nevada Regional MLS through the end of each month. Due to timing of data entry into the MLS, data shown may be different than previously reported.

The Monthly Insights report provides monthly summaries of the overall market served by the Reno/Sparks Association of REALTORS®. The Association also provides to its members an online, interactive dashboard which delivers timely, relevant data with many more metrics and filtering capabilities. Contact your Association representative for details.