

*The work of*  
**Dex+Co.**

## **COMPLETE CLEANING AND BUILDING MAINTENANCE SERVICES**

**YOU CAN TRUST DEX&CO. TO DELIVER EXCEPTIONAL BUILDING MAINTENANCE  
SERVICES AND SOLUTIONS TAILORED TO YOUR SPECIFIC NEEDS.**

## ABOUT US



## VISION

Change the mindset. Quality cleaning can be consistent.

## MISSION

To establish a true partnership rooted in trust to maximize our customers time and resources by providing proactive quality solutions for all commercial cleaning and facility support services consistently.

## VALUES

### OUR 5 PILLARS

- 1 SYSTEMATIC**  
There is always a documented plan
- 2 PROACTIVE**  
Anticipate all facility needs
- 3 PARTNERSHIP**  
We are in this together
- 4 COMMUNICATION**  
Timely, quick and easy
- 5 CONSISTENT**  
Show up right every day

“**DEX & CO. HAS BEEN AN INTEGRAL PART OF FEDEX OPERATION,** especially in light of the current Covid-19 pandemic. Their responsiveness to maintaining a safe work environment has allowed local operations to continue to maintain its delivery and pickup operations without any interruptions. Their staff is extremely professional and driven towards solution-based responses to all janitorial arenas.

**FedEx**  
SR MANAGER OF OPERATIONS



# OUR HISTORY

Dex&Co. Founder

## GABRIEL GONZALEZ



Gabriel's accomplishments in business are rooted in understanding the customers needs and developing a customized systematic plan to ensure consistent and quality results. For over 14 years, he has been leading large-scale maintenance services.

As a first generation American, his drive and commitment to have a strong work ethic was instilled at a very young age. His father, a Cuban refugee, had to reestablish himself as an engineer in the United States. Seeing his father's drive taught Gabriel the valuable lesson of cementing yourself in goals and through persistence and hard work achieving them beyond expectations.

Gabriel obtained his BA from Rutgers University in Business Management. He also studied abroad at Kingston University in London where his focus was International Studies. It was here where Gabriel sharpened his ability to adapt to people's diverse backgrounds and actively seek out a different perspective. This interest in understanding other people's point of view has proven helpful in building effective business relationships. As a lifetime learner, Gabriel attends NYU - School of Professional Studies to keep current with new business strategies and trends.

Additionally, to ensure he remains ahead of commercial cleaning trends, Gabriel is an ISSA member whose mission is to be the the leading resource for information, education, networking, and commercial opportunities as well as the leading voice in government and the community for firms within the cleaning industry worldwide.



**2007 - 2009**

Started a Sales and Marketing Company called Strategic Business Development servicing facility and maintenance companies



**2009 - 2011**

Joined Nova Services Group full time as the Director of Business Development and oversaw the operations



**2012 - 2020**

VP of Business Development and Co-Owner of Nova Services overseeing all operations including Sales, HR & Finance



**2020 - PRESENT**

Launched Dex & Co to create a full commercial facilities maintenance Company

# OUR IMPACT

**FOR OVER 15 YEARS, OUR FOUNDER HAS PRIORITIZED SUPPORTING GRASSROOTS GROUPS WORKING TO IMPROVE THE LIVES OF MARGINALIZED FAMILIES.**



## OVERALL SERVICES

**DAILY WEAR AND TEAR  
CAN BE ROUGH ON YOUR  
FACILITY.**

**LET'S DISCUSS YOUR  
PLAN.**



### **COVID-19 DISINFECTION**

We are uniquely prepared during this unprecedented time to clean and disinfect your business according to the protocols set forth by the CDC & EPA.



### **JANITORIAL**

With our reliable non-union janitorial staff, keeping your building consistently clean is easy with our process-driven approach, and extensive training program.



### **PAINTING**

With high-quality paints, and no-to-low VOC paint options, we can paint anything from indoor office or lab, to outdoor industrial piping or façade.



### **ONE TIME / EMERGENCY SERVICES**

As your trusted partner, we can accommodate one time services such as floor services or one time deep / emergency cleaning.

# HOW ITS DONE

3rd Floor ■■■  
2nd Floor ■■■  
1st Floor ■■■



Building 1		
Area	Crew Member	Responsibility
3rd Floor Team 3	1	All Bathrooms
	2	All Garbages
	3	Dusting , Glass & Vacuuming
2nd Floor Team 2	4	All Bathrooms
	5	All Garbages
	6	Dusting, Glass & Vacuuming
1st Floor Team 1	7	All Bathrooms
	8	All Garbages
	9	Dusting , Glass & Vacuuming

## SYSTEMATIC: THERE IS ALWAYS A DOCUMENTED PLAN

We pride ourselves in our attention to detail and ability to hold our team accountable. Details not only in the obvious day-to-day professional cleaning services, but details throughout every aspect of our business.

### Plan includes:

- Visual Schedule Maps of Each Crew Member
- Cleaning Schedule for Each Crew Member
- Emergency Plan - MSDS Book,
- Site Specific - SOP's for Detailed Cleaning on Day to Day
- Site Specific - SOP's based on regulatory requirements
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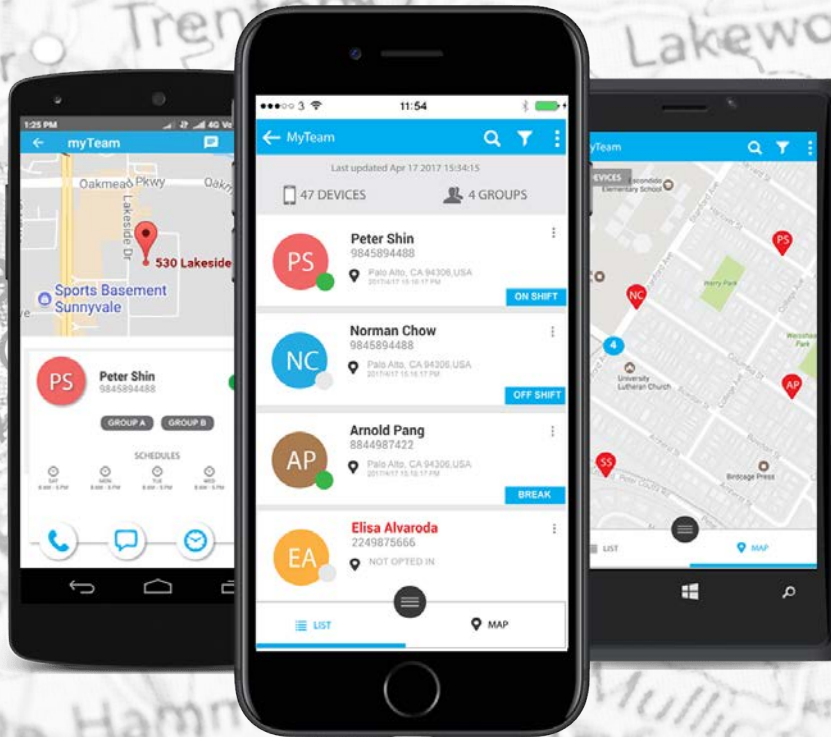
### Plan ensures:

- Avoidance of cross-contamination
- Who to hold accountable
- Consistency in quality cleaning





## HOW ITS DONE



## OUR PEOPLE PHILOSOPHY IS FOR EVERYONE TO LEAD WITH A SOLUTION ORIENTED MINDSET.

**HOW WE ENSURE QUALITY:** We hire great people and provide them great training. Each new applicant goes through a 20 hour orientation program that thoroughly reviews the Dex&Co way of cleaning rooted in quality. In addition, we require all our customers to provide us with a weekly quality report to ensure your needs are met.

**HOW WE ENSURE CONSISTENCY:** Our cloud based workforce planning tool enables Supervisors and managers to review schedule changes, check geo-targeted timecards, and receive feedback from porters with ease from anywhere.

# COVID-19



## CLOROX 360 / ELECTRO-STATIC SPRAYER

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Electrostatic technology enables superior coverage of Clorox trusted solutions in the hardest to reach places - the sides, underside and backside of surfaces. Using the Clorox Total 360 results in a healthier facility by reducing the causes and costs associated with illness. In addition to the added safety of using the Clorox Total 360 system, it decreases overall cleaning times, less downtime means more time to be productive.

### **WHY THIS MATTERS TO YOUR BUSINESS:**

- Your sanitization efforts really matter to your customers and it determines whether or not they come to your facility.
- Share with your customers in a newsletter, website, and social media forums your preventative measures to ensure a germ free environment
- COVID-19 can be a recordable illness if a worker is infected as a result of performing their work-related duties.
- Save your company's profits by avoiding a willful violation of OSHA rules or situations that show disregard for employee health and safety. The minimum penalty for each willful violation is \$5,000 and the maximum fine is \$70,000.



## JANITORIAL SERVICES

### SERVICES AND SOLUTIONS

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Our team will design a program that works best for your needs and our professional porters will maintain your standards of excellence. All porters are required to post before and after images onto our cloud based system to ensure quality cleaning can be consistent.

**DAILY CLEANING:** As specialists in detail cleaning, we pay careful attention to select surfaces, finishes, and materials as well as your precious valuables and equipment. Our technique was created to provide you with detail cleaning services that deliver a superior commitment to detail.

**SUSTAINABILITY CLEANING:** Many people assume “green” cleaning is about protecting the environment, but that’s just one benefit. A core concept of green cleaning is to clean for health rather than just for appearance. The use of eco-friendly cleansers, glass cleaners, and other green cleaning products that carry the eco-friendly certification, and which consist of environmentally-friendly ingredients may help reduce the negative impact on humans and the earth often associated with standard cleaning products.





## ONE-TIME SERVICES

### INDUSTRIAL PAINTING

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- Color matching to speciality coatings, you will find we offer a wide range of painting services and can handle any project you have in mind.
- High-quality products applied by skilled experts, you can trust us to execute the job to your complete satisfaction.
- We use paint with no-to-low VOCs (Volatile Organic Compounds) a healthier, greener option.

### FLOOR SERVICES:

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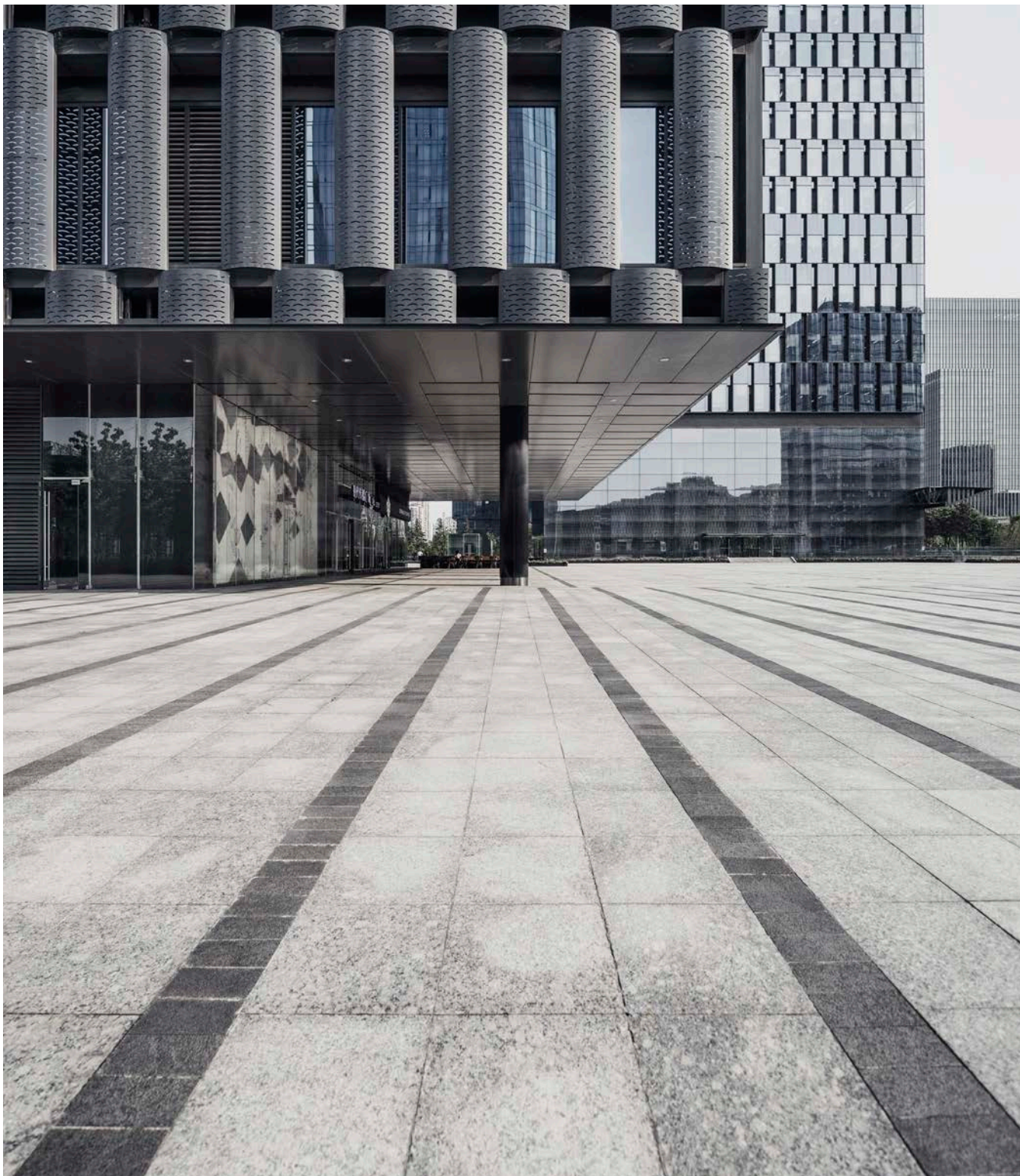
- Strip and Wax
- Carpet Shampoo
- Machine Scrubbing

### ONE TIME DEEP / OR SCHEDULE ONE-TIME SERVICES:

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- Clean Room & ESD Lab Cleaning
- Industrial Space / Warehouse Deep Cleaning
- FDA, USDA, Joint Commission Inspection Cleaning
- Emergency Flood, Mold Remediation & Restoration Service
- Construction Clean Up





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