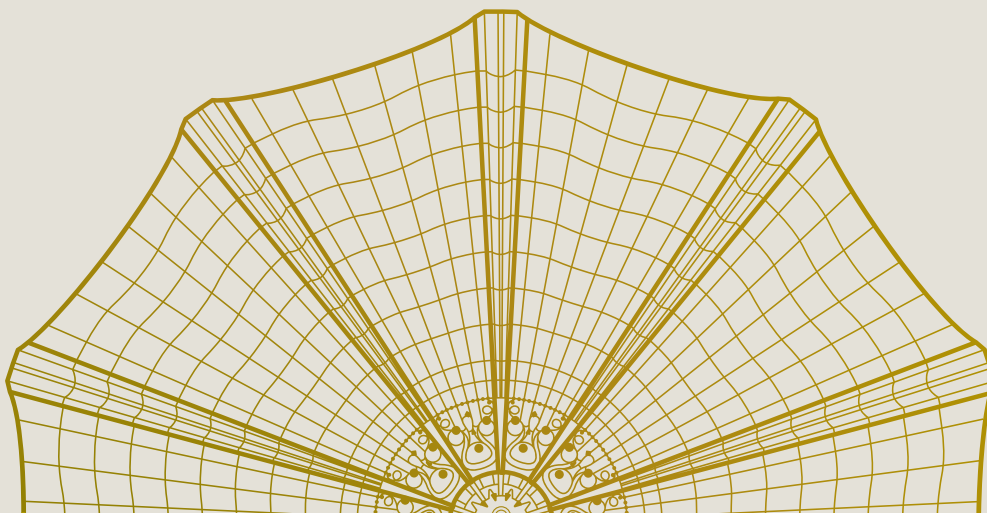


Essentials

G A L E R I E S L A F A Y E T T E G R O U P



OUR GROUP

Profile

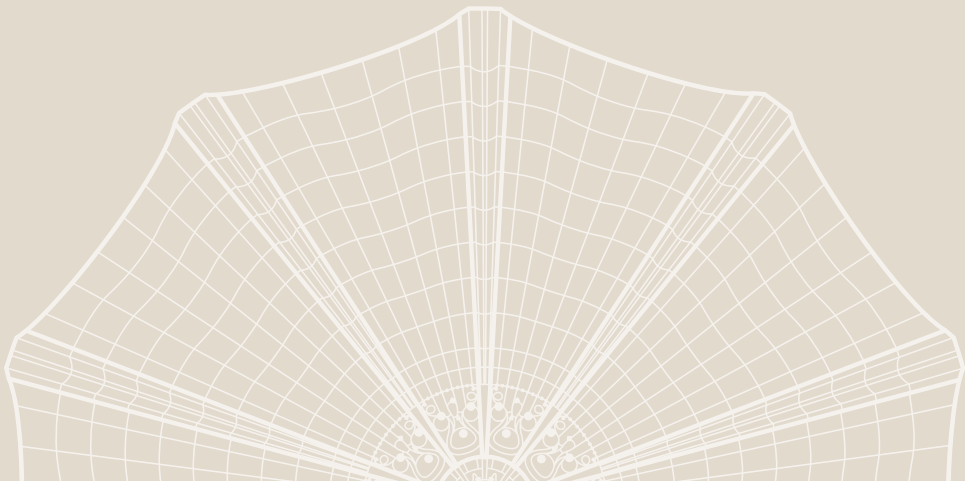
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*A responsible group
and leading physical
and online retailer with French roots
and international standing*

Specialised in city-centre fashion retailing, the Galeries Lafayette group positions itself, in France as well as overseas, as the benchmark in omni-channel retailing and contributes to promoting the French “Art of Living” through its brands.

Strengthened by its architectural heritage and a strong innovative culture, the Galeries Lafayette group receives more than 1 million visitors every day in its 280 stores and e-commerce websites. It enjoys a long-standing, emotional connection with its clients that it nurtures at every opportunity, both online and in store, to provide them with the best possible experience in retail and creation.

Over time, the Group has built up the international recognition of its iconic brands: Galeries Lafayette, BHV/MARAIS, La Redoute, Galeries Lafayette-Royal Quartz Paris, Louis Pion, Guérin Joaillerie and BazarChic.

The Group supports the brands in their asset, digital and creative transformation through Citynove, Lafayette Plug and Play and Lafayette Anticipations - Galeries Lafayette Corporate Foundation.

One of France’s leading private employers with nearly 14,000 employees, the Galeries Lafayette group has built its identity on a set of fundamental values: sharing its passion for clients, daring to innovate, growing stronger together and striving for excellence.

1894

Galleries Lafayette founded
by Théophile Bader

A

100%

family-owned
business

€4.5 Bn

in retail sales

280

stores

A major shareholder
of the

Carrefour group

1 M

visitors per day

The Galleries Lafayette group is a private,
family-run group with 120 years of history in commerce and retail.



Ginette Moulin

Chairwoman, Motier
Galleries Lafayette Group Holding Company



Patricia Moulin Lemoine

Chairwoman, Supervisory Board
Galleries Lafayette Group



Philippe Houzé

Executive Chairman
Galleries Lafayette Group



Nicolas Houzé

Chief Executive Officer, Galleries Lafayette and BHV MARAIS
Executive Board member, Galleries Lafayette Group



Ugo Supino

Chief Financial Officer
Executive Board member, Galleries Lafayette Group

Promote city centre retailing à la française



Galeries Lafayette, Metz



Galeries Lafayette, Carré Sénart



Galeries Lafayette, Luxembourg

For over 120 years, the Group has played a major role in promoting the French “Art of Living”. It shares its values of excellence and savoir-faire with its clients, nurtures taste for quality, beauty and integrity, and designs its stores as destinations in their own right.

In France

The Galeries Lafayette group’s national store network represents a major strength in its business model, actively contributing to increasing the appeal of the surrounding area.

In Paris, the Group is developing large-scale projects driven by a single ambition: to play a part in revitalising the capital and to reinvent the retail experience in tune with their time.

Overseas

Ever since its very beginnings, the Group has sought to grow its presence outside of France. Building on the strength of the Galeries Lafayette brand, the Group has developed flagship stores in major cities worldwide with a view to become the ambassador of French fashion and “Art of Living”.

2019 OPENINGS

**Galeries Lafayette
Champs-Élysées**

**EATALY flagship store in the heart
of the Marais district,**
for which the Group owns the exclusive
franchise rights in France

**Galeries Lafayette
Beaugrenelle**

INTERNATIONAL LOCATIONS

Galeries Lafayette
**in Berlin, Beijing, Jakarta, Dubai,
Istanbul, Doha, Shanghai
and Luxembourg**

BHV/MARAIS
in Beirut and Dubai



Galeries Lafayette, Marseille Bourse

**Citynove,
supporting stores in the transformation of their property assets**

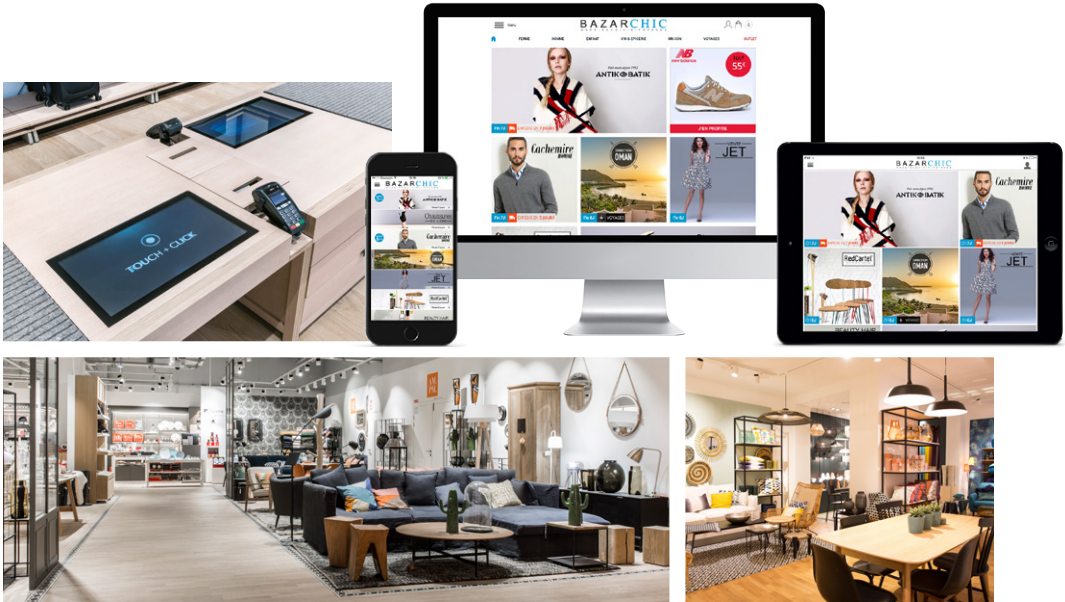
Citynove manages and adds value to the property assets held by the Galeries Lafayette group by developing innovative projects. Asset Management operations help to reinvent physical store retailing through urban, environmental, cultural and social revitalisation in French city centres.

From Rem Koolhaas, Bjarke Ingels, Norman Foster and Moatti-Rivière to Amanda Levete, Jamie Fobert, Manuelle Gautrand and Martin Boyce, Citynove has called upon leading architects and artists to work on its city centre projects.

910,000 sq.m.
of property assets under
management

180
real estate
assets

*Build a leading
omni-channel retailer*



To monitor and stay one step ahead of trends in retail, the Galeries Lafayette group is developing a network of innovative businesses and services, both on-line and in stores.

Digital brands and physical stores complement each other, interact and boost one another to provide clients with exemplary, unique and seamless buying experiences.



Lafayette Plug and Play, stepping up the digital transformation in retail

Engaged in a comprehensive approach to innovation and the digitalisation of its professional fields, the Galeries Lafayette group, in partnership with the Plug and Play Tech Center, has created an innovation platform in 2016, known as the Lafayette Plug and Play.

Located in the heart of Paris, this start-up accelerator aims to support the development of French and international start-ups that are transforming retail and fashion. The companies identified and selected to benefit from this platform are able to grow in a spirit of open innovation fuelled by a wide network of corporate partners, mentors, specialists and investors.

By supporting the industry’s leading start-ups in France and overseas, Lafayette Plug and Play allows the Group to benefit from sharing best practice, implementing unparalleled innovation monitoring and fostering close relations with numerous entrepreneurs and partners. This innovative programme seeks to adapt to the new dynamics in omni-channel retail and to anticipate the expectations of clients, both online and in store.

> 1,300
applications submitted
since the launch
of the accelerator

> 70
start-ups accelerated
since 2016, including
30 international ones

€25.9 M
raised by start-ups
since 2016

Bring together retail and creation

From its very beginnings, the Galeries Lafayette group has made it its responsibility to arouse emotion and make culture more accessible through its stores. From Gabrielle Chanel, Pierre Paulin and Louis Majorelle to Charlotte Perriand, Marcel Duchamp and David Lynch, the Group acts as a bridge between iconic artists, young designers and the wider public.

By inviting artists, designers and architects to design welcoming, open, poetic locations, the Galeries Lafayette group has created stores that are popular destinations as much for shopping as for pure enjoyment.

In 2001, Galeries Lafayette decided to dedicate 300 sq.m. on the first floor of its Haussmann store to culture: the Galerie des Galeries. A public space for people to gather, converse and share ideas, focused on creativity in all its forms, the Galerie des Galeries gives visitors an insight into creation.

In 2010, the Group wanted to further its involvement in the cultural fabric and extend the active role it plays among artists by focusing on the institutions and cultural life in the cities in which its stores are located with an ambitious, long-term patronage strategy to support innovative artistic projects.

In 2013, the Group created a corporate foundation, Lafayette Anticipations, demonstrating its deep-rooted commitment to supporting artists and creativity by directly enhancing the cultural appeal of the city of Paris.

MAIN PATRONS

ANDAM



MUSÉE
D'ART
MODERNE
DE LA VILLE DE PARIS

les Abattoirs
FRAC Midi-Pyrénées

**LES ARTS
DECORATIFS**

villa
Noailles^{slc}
centre d'art
d'intérêt national

LAFAYETTE ANTICIPATIONS

Fondation d'entreprise Galeries Lafayette



Lafayette Anticipations, the Galeries Lafayette corporate foundation supporting creation

Lafayette Anticipations - the Galeries Lafayette corporate foundation is a public interest organisation that provides international creators - from the fields of contemporary art, design and fashion - with resources to produce, experiment and present new pieces.

Lafayette Anticipations is located in the heart of the Marais district in Paris, at 9 rue du Plâtre, in a building renovated by Pritzker Prize-winning architect Rem Koolhaas and OMA, his architectural firm. The first multidisciplinary centre of this kind in France, the Foundation is anchored in the cultural Parisian landscape and a network of international institutions.

Supporting the creative transformation within the Group, Lafayette Anticipations is a public space to generate and stimulate discussions and produce forms as well as ideas driven by the same energy generated by the Group's stores.

2013
creation
of Lafayette Anticipations

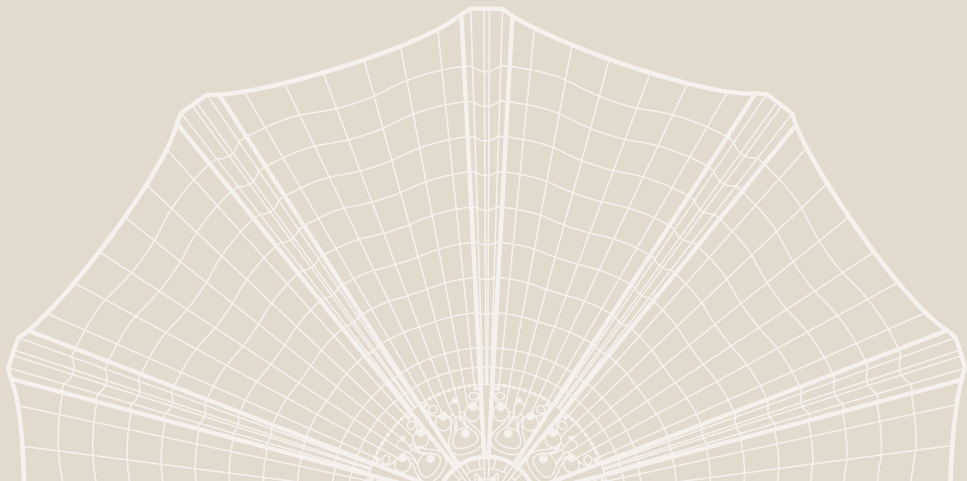
2018
opening of the building renovated
by Rem Koolhaas and OMA

2,200 sq.m.
dedicated to creation in
the heart of the Marais

OUR COMMITMENTS

A responsible group
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An engaged company
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A responsible group

Mindful of its responsibilities as a leading operator in retail and fashion, the Galeries Lafayette group pursues a comprehensive Sustainable Development policy with the aim of becoming a benchmark for French style of ethical and responsible retail.

This vision of fair and sustainable trade is championed throughout the Group right up to the family that owns and manages the company. It is implemented through three priority action plans that aim to tackle the key issues of social responsibility, solidarity, ecologic transition and responsible fashion.

Its success depends on the collective engagement of all stakeholders, including clients, employees, brands, partners and suppliers.

90,000

non-food donations and 200,000 equivalent meals donated in 2017

3,200 sq.m.

of urban agriculture cultivated on the roofs of its stores

10,000

go for Good product references in-store and online

THREE PRIORITIES FOR 2030

A responsible and ethical employer

Support its people and promote well-being, engagement and diversity while also supporting community initiatives and encouraging employees to take part in such projects.

A driver of the ecological transition

Help to reinvent city-center retail to respond to the urban challenges of tomorrow, with more sustainable buildings, more environmentally friendly means of transportation, smarter logistics and more circular paths for raw materials.

A showcase for responsible fashion

Guarantee exemplary standards across its own brands - in particular with the fully traceable "Go for Good - Transparent sur toute la ligne" collection. Encourage the initiatives of brands and young designers to promote more responsible fashion.



The Good Spot, a Go for Good dedicated area located on the Galeries Lafayette Haussmann main store during the launch of the initiative

Go for Good, making fashion more responsible

In 2018, the Group launches Go for Good, a creative movement committed to making fashion more responsible. This initiative showcases the positive action carried out by Galeries Lafayette and its community of 500 partner brands that are driving the transformation in the fashion industry.

Promoting design in support of the greater good, Go for Good aims to satisfy the growing importance of the pursuit of meaning and transparency clients expect, and encourages stakeholders to be involved in a drive to improve the industry together.

More information on goforgood.galerieslafayette.com

An engaged company

As an active member of society, the Galeries Lafayette group is involved in the issues that are close to its heart by developing long-term, concrete partnerships with non-profit organisations in France and overseas.

These partnerships grow stronger every year, providing the organisations with both financial and logistical support, by making donations in kind or through volunteering.

More generally, the Group and its management team are committed to relaying the beliefs held by these organisations, whether they seek to promote solidarity, notoriety of tourism and the economy in France or the sharing of knowledge.



We provide the organisations with both financial and logistical support, by making donations in kind or through volunteering.

MAIN COMMITMENTS

To promote solidarity

Simon de Cyrene
Emmaüs Défi
CARE
Dons solidaires
Fondation GoodPlanet

To promote the notoriety of tourism and the economy in France

Atout France
Château de Versailles
Office de tourisme de Paris
CCI Paris Ile-de-France
France China Foundation

To promote the sharing of knowledge

INSEAD
ESCP Europe
IFM
SciencesPo
Audencia

OUR BRANDS

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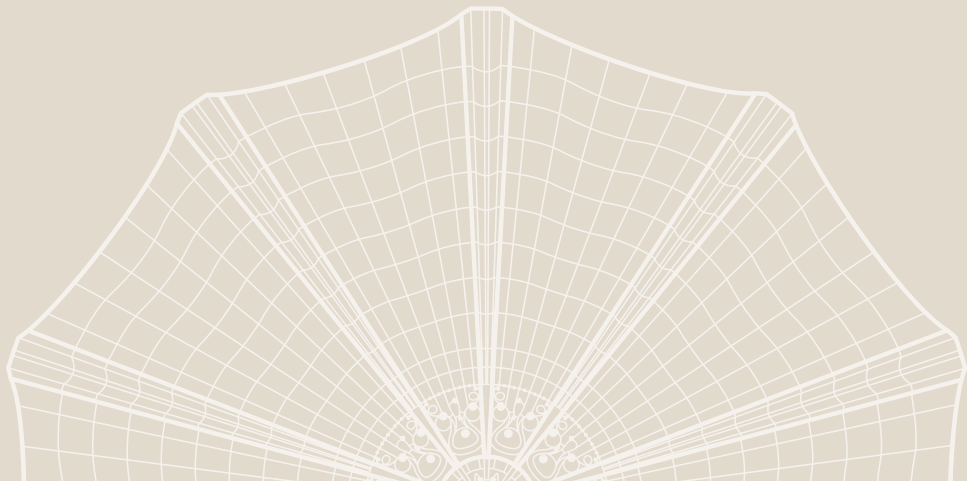
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Galeries Lafayette



Leading department store in France and famous all around the world, Galeries Lafayette has for the past 120 years been the undisputed expert in fashion and events, striving to make each visit a unique experience, by offering French and international clients a constantly renewed selection of the best brands, ranging from the affordable to premium and luxury.

Present in the fashion, accessory, beauty, interior decoration, fine foods and catering sectors, the brand is celebrated for its 62 store network in France and abroad, its e-commerce website galerieslafayette.com, and its off-price activity Galeries Lafayette L'Outlet.



57

stores in France, including 30 of its own and 27 subsidiarised ones

4.6 M

unique visitors to galerieslafayette.com each month

10

current and upcoming international stores

12

Galeries Lafayette L'Outlet stores

Galleries Lafayette Paris Haussmann
the “World department store”



Galleries Lafayette Haussmann has been the beating heart of the French capital since its opening in 1894. The 100 year old department store and its famous Art Nouveau dome are the epitome of creative energy and the spirit of the times, hosting over 2,000 brands from all around the world.

This legendary “World store” is both a trend setter and a benchmark for French and international visitors alike, striving above all to provide them with a place for knowledge sharing, influence and culture.

Its guests are inspired and transformed; greeted with taste and an array of choice, advised with heartfelt care. At Galleries Lafayette Haussmann, no one is a stranger - everyone is at home.

1st

European department store in terms of sales

1912

inauguration of the Dome designed by Ferdinand Chanut

37 M

visitors each year

65,000 sq.m.

over three buildings

Galleries Lafayette Champs-Elysées
a new store model



In 2019, Galleries Lafayette Champs-Elysees is coming to 60 avenue des Champs-Elysées in Paris.

With 6,500 sq.m. retail spaces - the largest on the avenue - this new address aims to offer its Parisian, French and international visitors a completely new store model, in line with new forms of production and consumption.

This innovative concept is based on a unique architecture, an inspiring and surprising product selection and a new exclusive sales model.

2019

opening of the store designed
by Bjarke Ingels
and his firm, BIG

6,500 sq.m.

main retail
spaces

300

personal stylists
dedicated to client relations

LE BHV / MARAIS



A lifestyle concept department store, both multi-specialist and creative, BHV/MARAIS offers an innovative range of home, fashion, beauty, design, DIY, leisure and fine food products.

Its 160 year-old flagship store located on Rue de Rivoli in Paris positions itself as a public space designed to inspire, and as such, contributes to the appeal of Paris' historical Marais district. Its Parisian, French and international clients can choose from nearly 900 brands, ranging from the most accessible to the cutting-edge.

Its e-commerce website, BHV.fr, offers over 50,000 items in homeware, decoration and fashion while reflecting the "lifestyle bazaar" feel epitomised by the BHV/MARAIS brand.

1856

opening
of the store

45,000 sq.m.

flagship store
on Rue de Rivoli in Paris

4,200 sq.m.

of space historically
dedicated to DIY

3

stores
overseas

EATALY

PARIS MARAIS



The Galeries Lafayette Group has the exclusive franchise for Eataly Paris Marais, which is opening its doors in the heart of the Marais in Paris, 2019.

Located in a 2,500 sq.m. space at 37 rue Sainte Croix de la Bretonnerie, the internationally renowned Italian marketplace concept inspired by the Slow Food philosophy offers accessible yet high quality products sourced from short supply circuits, selected from responsible artisans, farmers and producers.

This new destination, the first of its kind in France, underlines the Group's commitment to producers and consumers, taking part in the transition towards more healthy and thoughtful eating habits.

1st

Eataly store
in France among
39 around the world

> 1,500

Italian products
available in store

2,500

meals per
day

15

eateries
and market counters

Les Cours du Marais



In the heart of the Marais, the Galeries Lafayette Group and Citynove are developing a bold heritage project that fits naturally into the district's history and transformation. Visitors can go on a journey of shopping, cultural and gastronomy journey from the BHV/MARAIS department store to Eataly Paris Marais and the corporate foundation, Lafayette Anticipations.

Named "Les Cours du Marais", this set of walkways is anchored in the heart of the Haussmann architectural district at 34 rue de la Verrerie and have been developed in collaboration with the English architect Jamie Fobert, known for his innovative and exciting approach to architecture. The walkways guide visitors around elegant shop windows that respect the structure of the historic buildings, opening the courtyards to shops and cafés.

La Redoute



For 180 years, La Redoute has been making the French “Art of Living”, in both fashion and homeware, accessible to all. La Redoute, a timeless company whose history spans several generations, was founded on lasting creativity and innovation. From the wool mill to its legendary catalogue, La Redoute is today the leading online retailer in France for both fashion and homeware.

With 9 million unique visitors to its website each month, La Redoute is the only online retailer to create, distribute and deliver its products to more than 10 million clients both in France and abroad, providing a benchmark shopping experience.

10 M

clients in France
and overseas

90 %

of revenue from
online sales

9 M

unique visitors
per month

LOUIS PION



The French market leader in fashion watch retailing, Louis Pion has forged a place as a specialist with its extensive network of 140 stores across France, offering a wide selection of timepieces for men, women and children with over 50 brands and an assortment of 2,500 products ranging from affordable to premium, as well as retailing its own collections under the Louis Pion brand.

Since 2015, Louis Pion has reshaped the watchmaking industry with a new store concept where clients can touch and try on the watches on display, giving them a completely unique experience.

2013
launch of the online store
louispion.fr

140
stores

2016
first watch retailer in France
to sell the Apple Watch

Galerias Lafayette

ROYAL QUARTZ PARIS



As the reference for luxury timepieces and jewellery in city centres, Galeries Lafayette-Royal Quartz Paris offers its French and international clients exclusive access to the most prestigious brands of watches and jewellery with unmatched quality of service in the luxury of its contemporary stores. With its two Parisian flagship stores located on rue Royale and in the Marais district, as well as its e-commerce website, the brand offers a “cool luxury” experience, at once bold and creative.

Galeries Lafayette-Royal Quartz Paris benefits from a recognised historical expertise in the travel retail industry as a privileged partner of Paris Aéroport, managing 11 of its luxury watch and jewellery stores located in Roissy Charles-de-Gaulle and Orly airports.

2

Parisian flagship stores located on rue Royale and rue des Archives

2017

launch of the new online store rqz-paris.com

14

stores in city centres and travel retail zones

GUÉRIN

JOAILLERIE



Premium jewellery specialist committed to making its designs accessible to all since their creation 50 years ago, Guérin Joaillerie's reputation is firmly anchored on its recognized expertise and passion for colored gems.

Since launching the iconic "Diamant de Rosée" ring, flowers have been a signature element of its brand identity, constantly inspiring new collections, imagined as messages of love to create links among loved ones.

Designed in the Marais district in Paris, Guérin Joaillerie's unique jewellery is available in forty boutiques and sales points, accompanied by high quality services, worthy of the greatest jewellers.

1969

creation of the brand
by Didier Guérin

> 40

stores in France, including
17 counters in Galeries Lafayette
and in BHV/MARAIS stores

2016

Didier Guérin becomes
Guérin Joaillerie

BAZARCHIC
M O D E • D E C O • V I N • V O Y A G E S



The BazarChic group has been a leading player in selective private sales for over ten years.

One of the earliest online retailers, the BazarChic group is specialized in fashion, wines, delicatessen, lifestyle and interior design, as well as bespoke travel and last-minute flights.

Operating in France, Belgium, Luxembourg, Switzerland and in the French Overseas Territories, the best in French and international brands at the most competitive prices to its community of 9 million members.

2006
creation
of BazarChic

9 M
members

2012
launch of lifestyle
and wine branches

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Groupe Galeries Lafayette



Groupe
GALERIES
Lafayette