



**C&T Matrix Ltd** Sanders Road Wellingborough Northamptonshire NN8 4NL England  
Telephone: +44 (0)1933 273444 Fax: +44 (0)1933 229277 Email: sales@candtmatrix.co.uk Web: candtmatrix.com candtmatrix.tech



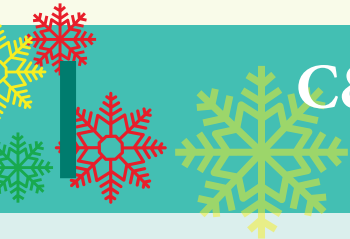
**C&T is delighted to welcome Penelope Taylor to the business following the creation of a new role – Supply Chain Director. Penelope joins us from BSH Group and brings many years of supply chain and ERP experience to C&T.**

Over the last 5 years, C&T has enjoyed exponential growth in the UK and abroad thanks to several international acquisitions as well as the enrichment of its product portfolio. Our ambition is to continue to develop our product range and expand our geographic reach further and the addition

of Penelope's supply chain skills and experience will enable us to manage this growth in a structured, organised manner, whilst ensuring impeccable customer service and product choice.

In addition, C&T is embarking on the implementation of a new, common ERP system across all C&T subsidiaries which will further enhance the customer experience and support our future growth. Penelope will be managing the entire project deployment process with the support of the rest of the C&T team. *Welcome Penelope!*

**C&T welcomes a new face to the team – Penelope Taylor**



## C&T Matrix supports Diamond Box's production performance.



**C&T Channel Matrix (C&T) works with customers all over the UK and even globally, to help them improve production performance, enhance their converting quality, and to provide them with ongoing support.**

As with many corrugated converters, Diamond Box, a leading box engineer and innovator based in the UK, experiences challenges with production such as liner

degradation, shorter fibres, and thinner liners, all of which can lead to cracking creases and reduced folder gluer performance.

The team at C&T are ideally positioned to help Diamond Box overcome these, and many other, issues. For example, recently C&T introduced CORRUGATE, a specialist creasing matrix that is designed with the challenges faced by corrugated converters in mind. Diamond Box has also realised the benefits of sourcing creasing accessories from one manufacturer and has started purchasing other products from C&T, such as gripper bars and plates for their Bobst 1600 Visions, and Anvil covers for their rotary department.

Howard Mead, Group Commercial Director at C&T commented; "We are committed to providing

customers with ongoing support; Diamond Box requires a partner that can react quickly so that they can respond promptly to their client's requests. For example, when Diamond Box experienced a recent machine breakdown, we gave immediate support, even delivering the required gripper bars to fix the issue by taxi that same day."

Lee Scott, from Diamond Box, comments "When you purchase from C&T you get a complete package of support and quality that allows us unequalled production performance. The new Anvil covers we recently acquired are very durable, and we have found them to be long lasting and easy to fit and rotate - they give a great surface for our cutters."

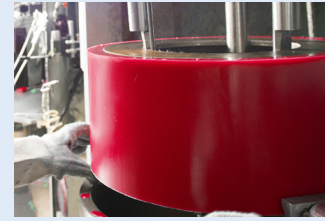
**DiamondBOX**





**C&T Channel Matrix (C&T) is well known for its comprehensive global range of converting accessories. It has recently strengthened its portfolio with the addition of Astin Anvil Covers for rotary die cutters, offering customers the best cutting quality.**

*Simon Shenton* C&T Matrix Managing Director said, "The Anvil Covers are supplied by Astin, a family



owned business based in Northern Italy, who have

been serving the corrugated cardboard industry for 40 years. C&T is pleased to be exclusive stockists of Astin's Covers, adding to our extensive range of converting accessories, and offering our customers the best cutting quality."

## Eastern Printing Materials success



Since 1987

**EASTERN PRINTING MATERIALS L.L.C**

☎ 04-2674554 🖨 04-2671332

✉ P.O. Box 1707, DUBAI – U.A.E

🌐 [www.easternprintingmaterials.com](http://www.easternprintingmaterials.com)

---

Think Before You Print

**After over 18 months spent adapting to a travel hiatus and the challenges it brings, October saw C&T emerge from an enforced hibernation and a return to the skies!**

As one of C&T's longest serving distributors, Eastern Printing Materials (EPM) based in Dubai, UAE were a KEY distributor identified by Mark Wheeler requiring our immediate support.

The UAE is without doubt one of the most rapidly developing areas of the world in terms of both infrastructure, education and industry. However, this small and diverse nation relies heavily on tourism and the hospitality sector both of which were so

severely affected by COVID-19 and subsequent strains of the virus. This trip was arranged to demonstrate our commitment to EPM and their customers.

EPM have not allowed a global pandemic to disrupt their long-term future.! Their new premises, located in Al-Qusais, clearly shows the progress they have made from humble beginnings in 1987 to a state of the art warehouse and offices designed to ensure their excellent staff provide a wide product portfolio, well managed stock and prompt delivery to the local market.

It's not just business that connects us. There are mutual interests where we connect beyond the confines of the office and end-user visits.

Mr Leonid Sequeira and Mark Wheeler found time one evening to attend the semi-final of the IPL at the impressive Dubai International Stadium. Congratulations to the Eventual winner – Chennai SuperKings!

Returning to business, this trip highlighted the need for C&T's growing list of machine consumables for automatic die-cutting machines including gripper bars, stripping frames and thin plates for our distributors. In so doing, and to quote EPM staff, "It makes us more relevant to the requirements of our customers not just today but for the future when circumstances require immediate supply of critical components and consumables".

# C&T

## GLOBAL COMMITMENT



**C&T's commitment is to always challenge and improve our processes so we can lead our industry sector in the implementation of efficiencies in manufacturing and sustainability.**

This has never been more relevant than today as the Governments of the World meet to discuss on climate change at COP26 in Glasgow.

To meet the demands of our customers and paper/corrugated board producers, we are constantly reviewing our product range and offering new profiles/sizes to accommodate such changes. The

knock-on effect this has is a greater number of change-overs, downtime and potential bottle-necks.

To counteract this, investment in new extruders to develop a single piece matrix has had a positive result in improving our output capacity, reducing change-over time as well as reducing waste and adding value to the final product.

The 'footprint' our raw materials make to arrive at our factory and leave in their finished form has also come under scrutiny. As a consequence, further training and investment has been made in our chain supply management, packing and movement

of goods around the factory. A more automated system is now in place which will ensure we maintain and improve our service to customers both home and abroad.

Finally, and certainly one of the most challenging, is the implementation of our new ERP system. This system will help us communicate to each subsidiary more effectively and 'red light' processes that could be improved to ensure we are always evolving as a company that embodies our responsibility to the environment and our customers.

***Help us to continue the good work!***

### C&T MATRIX



Sprint Balance Pro has been designed to replace the traditional balancing method on a die board using rule. Very simply, where you would calculate rules replace with a single strip of rubber.

#### Benefits for the carton/corrugated converter

- No need to remove or risk rules when running an oversize sheet
- Keeps the die in perfect condition, no need to make alterations
- Rule removal no longer required
- Can be used on the side of the die board
- Reduction of tonnage
- Reduces patch/spot up

#### Benefits for the Die Maker

- Replaces several production processes
- Less cutting rule required
- Reduced laser time
- Eradicates the need for rubber each side of the cutting rule
- Cost effective

### SPRINT BALANCE PRO



ORDER CODES  
BALANCE SPRINT PROFILE 7.25MM (27X20MM) 1MTR LENGTHS - 30MTR  
RUSPBAL27207.25  
BALANCE SPRINT PROFILE 9.5MM 1MTR LENGTHS - 30MTR  
RUSPBAL9.5



How did we do?  
Rate us on our website

[www.candtmatrix.com](http://www.candtmatrix.com)

### SPRINT BALANCE PRO

# 10% DISCOUNT THROUGHOUT DECEMBER

Contact our customer service team  
01933 273444

[sales@candtmatrix.co.uk](mailto:sales@candtmatrix.co.uk)  
[becky.spencer@candtmatrix.co.uk](mailto:becky.spencer@candtmatrix.co.uk)  
[kim.rebell@candtmatrix.co.uk](mailto:kim.rebell@candtmatrix.co.uk)

# Next year's must have accessories.....



Introducing the new 2022 Calendar  
Packed full of promotions



Don't miss out! Email :  
[sales@candtmatrix.co.uk](mailto:sales@candtmatrix.co.uk) to order yours

## Christmas Competition Word Search



S P E R F I X H O L D E R S F T F I A C  
W Y Z P R E O S M H T X T C J T C B D U  
I T L Z T K P P O R A O M H W O V E V T  
Z R R Q X H A R S U T P A R G E O U M T  
O X E A D R E I R Y C E L I R S S C D I  
L H R V N P L N U H R R L S I P S A I N  
R P D V X S G T L I Y F E T P E E M Z G  
U D T L T C P B E X N R T M P E N H O M  
L A I F A Z T A P B B U S A E D T S P A  
E F L Q N W I L R R J L S S R X A M V T  
P A D N V I B A O E I E W T B R P U Z I  
U K A L I Y E N T V N X V R A Q E F S F  
L H P P L E N C E A R C U E R R D X P H  
L A M R C P C E C V D S Y E S A F K E M  
E M G W O C H P T J N R Q P H R X Z D C  
R M F D V C P R O M U M T U A O W B T I  
B E O M E U R O R C E M Q Y K P G O Q U  
X R P H R K E V B W Q C P S I E E R F U  
H S E S S T S S A S L J R S V X C R G E  
L D Y W G J S V N E Q C R A R S W O D C

## Win a £100 M&S voucher

Find the hidden Christmas word and email  
[becky.spencer@candtmatrix.co.uk](mailto:becky.spencer@candtmatrix.co.uk) or  
[kirsten.bell@candtmatrix.co.uk](mailto:kirsten.bell@candtmatrix.co.uk) to be entered  
into a prize draw to win £100 M&S voucher  
which will be posted to you in time for Christmas.

Entries must be received by Monday 13th  
December 2021

*\*Open to UK & Ireland customers only*

C&T Matrix will close on Tuesday 21st December  
2021 and re-open Tuesday 4th January 2022 –  
UK orders will need to be received by Friday  
17th December 2021, to ensure delivery before  
Christmas! – Don't forget to add any extra stock  
to cover you over the festive season and all orders  
over £300.00 will qualify for a free Christmas gift.

*Merry Christmas and a happy new year!*

- |                    |                |                    |
|--------------------|----------------|--------------------|
| Anvil covers       | Vossen Tape    | Hammers            |
| Gripper bars       | Speedx         | Mallets            |
| Sprint balance Pro | Cutting Mat    | Transparency paper |
| Rule Puller        | Perf rule      | Perfix holders     |
| Bench Press        | Rule protector |                    |



**FREE  
CHRISTMAS  
GIFT on orders  
£300 and over**

