

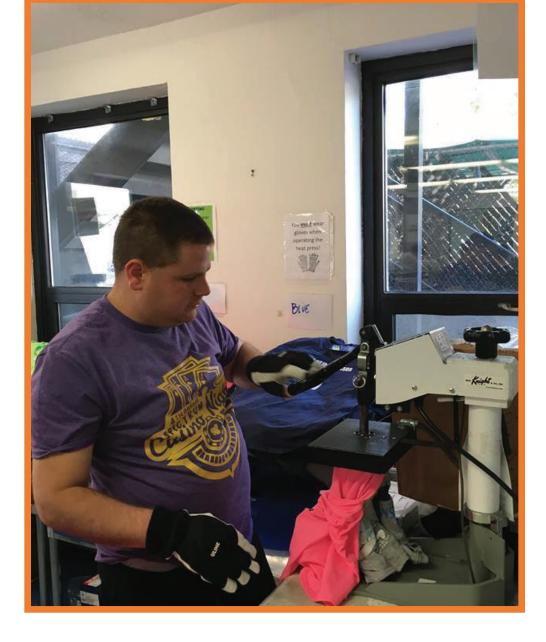


Our Purpose

Spectrum Designs Foundation's mission is to continue to achieve greater diversity in its workforce through an unwavering commitment to employ more individuals with Autism.

By providing employment opportunities to adults with Autism, Spectrum helps to guide them on a path to greater independence and an enhanced quality of life. Each adult with Autism has different skills and challenges to overcome in the workplace. Most employers do not provide adequate support. Spectrum believes that support must be available to adults with Autism regardless of their place on the Autism Spectrum. This component differentiates Spectrum from other employers who employ individuals with Autism, and is necessary if the individual is to remain successful over time.

Through employment, Spectrum Designs Foundation is changing the lives of those with Autism by creating a future filled with hope.



MISSION STATEMENT:

To help individuals with Autism lead productive and meaningful lives through the world of work.

Letter From Our CEO/Co-Founder

Dear Friends,

2016 was another memorable year for Spectrum Designs and its affiliate businesses, Spectrum Bakes, Suds and Grows. While the affiliate businesses established brand identity and repeat customers, Spectrum Designs had its biggest year to date, growing almost 50% from the previous year. By adding \$500,000 in sales, the apparel business finished the year at over \$1.4m in gross sales. It also added several major new customers with the highlight being the first business of its kind to partner with Autism Speaks in their national walk program, printing and shipping over 54,000 shirts across all 50 states.

So why is this information important? Believe it or not, sales figures are not what drive us. Moreover, it's what they mean for our employee/trainee numbers. In 2016, Spectrum was able to offer 320 hours a week of paid employment to 19 young adults with Autism, this reflected a 130% increase on 2015. Further, in partnership with the Nicholas Center, an increase of 66% to 580 hours a week of authentic vocational training was provided to 31 high school students. This totaled Spectrum's outreach to over 60 individuals and their families in 2016, a 40% increase from the previous year. Quite simply; the more the businesses grow, the greater the volume of work needed and, with the support of the Nicholas Center, the wider we can open our doors to local teens and young adults with Autism. This is the guiding principle of what Spectrum Designs Foundation is, to grow sustainable businesses with a social mission which offer authentic vocational and gainful employment opportunities to a population that has historically been underestimated and under-served .

Undoubtedly, it is a combination of growing sales and an incredibly supportive donor base of friends, family and community that has driven us forward at such pace. During 2016, the possibility of purchasing the building became more tangible, and the Believe Capital Expansion Campaign received many donations from families, organizations, and businesses wanting to support our mission. After much discussion and negotiations, the sale price and terms to purchase 366 Main Street were agreed upon, and contracts signed; a 7,400 sq.ft. building just steps away from our current location.

We are blessed with some of the most incredible families and friends who share our vision of a brighter future for people with Autism. This building is a dream come true for all of us, not just Stella, Nicole and I.



Finally, to Zach Fishbein. Thank you for the time you shared with us. Thank you for your hard work, your passion and your infectious smile. Always happy and welcoming in life, we can't wait to welcome visitors to our new building through the Zachary Fishbein Welcome Lobby. You showed us what Spectrum Designs can and should be, and you will always be with us.

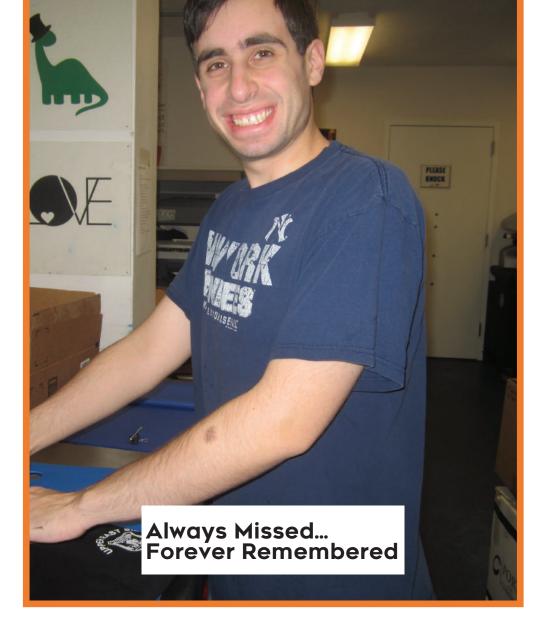
Thank you all,

Patrick Bardsley Co-Founder and CEO, Spectrum Designs Foundation

In Memoriam Zachary Fishbein

Zachary Fishbein, was with us since the beginning of Spectrum Designs. He was a good friend and loyal employee who left us too soon. Many family and friends gave in his memory. We thank them for sharing their memories and for supporting. These gifts will help the company he loved so very much employ more individuals with Autism.

Judy Baum Frann Birnkrant Judv Boltax Marie and Don Fisher Kristine Fitzpatrick and Don Scoca Bella and Barry Freedberg Sharvn Goldrich Michael Halen Julie Harnick Nancy and Brittany Heimann Faith Kates Howard Kaufman Linda Kadluboski and Fric Lacoma Jennifer Lawrence Marilvn Lefcort Alexa Linden Terri Miller-Lerman Mary and James Murtha Wendy and Fred Penzel Marie and Mitch Pinckney Carole and Matthew Rothman Jessica Schar Barbara and Laurence Silverman Stella Spanakos Milly Spector Harry and Florence Taubenfield Peter Vollmer and Karen Lanning Vollmer Anne Weisbrod



Letter From Our Co-Founder

Last year a commercial building was placed on the market for sale. The location is within a block of both the current Spectrum Designs location and the Nicholas Center. This opportunity would never present itself again, so action was taken. Because of the generosity of many, we went to contract on Spectrum's new location 366 Main Street. This is an amazing new chapter in the growth of our premiere social enterprise. On behalf of the Co-Founders, I would like to thank all the families and businesses that believed in Spectrum Designs Foundation and the Nicholas Center. Words cannot express our gratitude to all those who have given to the Believe, Build, Belong to a Legacy Capital Campaign during the past year.

If all goes according to plan we should close on the property in 2017, renovate and move in by January 2018. What an amazing blessing for the New Year and all the families we serve; the opportunity to offer more vocational opportunities and employment to individuals with Autism.

Every year Spectrum's reputation continues to grow. We love to contribute to this wonderful town of Port Washington. Whether it is collecting for a food drive, distributing flyers, donating granola favors or t-shirts to an event, our employees love to help and participate in community events.

This year, Spectrum Designs was honored at the annual Landmark on Main Street Gala. To share our story with the Port Washington community was another stellar moment in the short history of our organization.

Spectrum Designs Foundation, was also the beneficiary of the Plandome Ladies Golf Organization Holiday Luncheon; a lovely day of holiday spirit at Plandome Country Club to raise funds for the Believe Campaign.

Our annual events: the Night in White, Casino Night, and our Golf Outing were all sold out and raised record funds for Spectrum Designs. Many thanks to Loren and Wayne King for chairing these events, and to all committee members who volunteered their time.

Our neighbor Alan Feinstein, owner of H on the Harbor graciously donated and hosted a holiday party for all Spectrum Designs and Nicholas Center employees and families. This has become a very special annual tradition, thank you "I truly believe that everything that we do and everyone that we meet is put in our path for a purpose. There are no accidents; we're all teachersif we're willing to pay attention to the lessons we learn, trust our positive instincts and not be afraid to take risks or wait for some miracle to come knocking at our door.

-Marla Gibbs



"Believe you can and you're half way there".

- Theodore Roosevelt

H on the Harbor.

Because I am an optimist and I believe in miracles, I am asking everyone who is sitting on the fence about donating, to find it in their hearts to make a commitment to our future: please consider donating to our Believe, Build, Belong to a Legacy Capital Campaign.

Room sponsorships and signage is available, Spectrum Designs needs your support! For the families we serve, and the families we will be able to serve in the future, thank you and God Bless.

Happy Holidays to All, Stella L Spanakos Co-Founder

Our Core Values

Spectrum Designs is committed to **enhancing** the lives of individuals with Autism by giving purpose to their lives though **meaningful work**.

To **provide opportunities** for people with autism to be part of an integrated workforce.

To provide a place to **build self-confidence**.

To **foster an environment** that accommodates their needs.

And to expand our Vison to **provide more work opportunities** by creating new businesses.

100% of every single dollar made through sales, grants or generous donations goes back into creating more opportunities for people with Autism.



Our Progress

We are **extremely** proud of our progress.

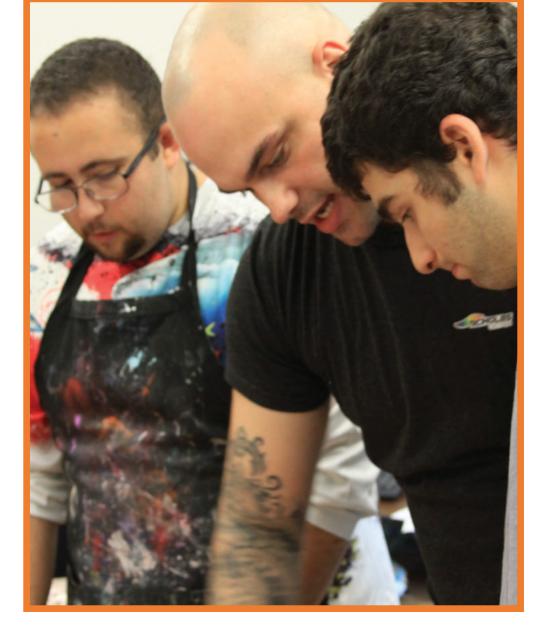
Spectrum **created** over **7500 hours** of paid meaningful work for people with Autism. An **increase of 25%** from 2015.

Spectrum **created 30,100 hours** of meaningful and productive work for people with Autism. An **increase of 28%** from 2015.

Spectrum **impacted** the lives of **60** individuals and their families. An **increase of 40%** from 2015.

580 hours a week (66% increase) of authentic on-the-job training was provided to **31** High School students.

Over **160 hours** a week of paid Employment to **19** young adults with Autism.



A Heart And Spirit For Giving

They lead with their hearts and have a passion for our mission.

Maddie Fryer, Mia Dibra, Lauren Beyer and Allison Sofen have a strong commitment to family and to supporting Spectrum Designs. They all have brothers with Autism. They are dedicated to supporting organizations that provide solutions to the needs of individuals with Autism.

Their support comes from events they organize and partnerships they form. Lauren along with Mia raised \$1700 through their Sibling Support Fundraiser. Maddie, President of STARS, Spectrum Teen Ambassadors Raise Success, raised \$3226 from their Movie Event. Ali Sofen an employee of ETSY is helping to promote Spectrum Bakes products. She organizes and ensures our products look beautiful on the ETSY website.

Each of these young ladies in their own way moves us to continue our mission.



Clockwise: Maddie Fryer, Allison Sofen, Lauren Beyer & Mia Dibra

Plandome Ladies Golf Honors Spectrum

On December 6th, the Plandome Ladies Golf Organization held its annual Christmas Luncheon at Plandome Country Club. Each year the PLGO sponsors two philanthropic events, "Play for Pink" and the Christmas Luncheon.

This year, the PLGO selected Spectrum Designs Foundation as the beneficiary of their Christmas event, donating over ten thousand dollars to support the Believe Campaign. Their generosity will be recognized on the donor wall when Spectrum Designs moves into our new building, 366 Main Street.

Doreen Crimmins, President of the PLGO, said during her speech: "I am so impressed by Spectrum's rapid growth and truly in awe of all that has been accomplished by Stella Spanakos and the amazing Spectrum staff. I can't think of a local organization more deserving of our support and look forward to helping you continue the growth of your mission".

Spectrum Designs Foundation is humbled and grateful to the 270+ women who supported this festive event and generously donated to the Believe Campaign.



Landmark Honors Spectrum

On the first Saturday night in November, all of Port Washington comes out to support and celebrate the Landmark On Main Street's annual Spotlight Gala. It is a magical night of live entertainment, followed by a reception in the adjacent park under candlelit tents, an extraordinary and beautiful evening for our community.

Landmark On Main Street is a non-profit community center that enhances the spirit and enriches the lives of the communities of Port Washington and surrounding regions. Every year they honor a local couple and nonprofit organization that has dedicated their time to serving and improving the Port Washington community.

It was a humbling honor to share our story with all present in the Jeanne Rimsky Theater, especially given the list of past recipients. With some of our employees and participants present in the audience, you could see their faces beaming with joy and pride as we accepted our award.

The opportunities, resources, and support that Spectrum Designs has received from the Port Washington Community have been a blessing, thank you, Port Washington.



Social Enterprises

Expansion - Increasing Employment

At Spectrum Designs we envision ever-expanding programs beyond our current focus which will allow a lifetime of sustainability, fulfillment and purpose for adults affected with Autism Spectrum Disorder.

Spectrum Designs along with its partner agency Nicholas Center expanded their work training programs two years ago and launched three small businesses as "social enterprises" Spectrum Bakes, Spectrum Suds and Spectrum Grows. These enterprises build on the employment strengths of adults with Autism, provide a positive prevocational work environment, internal support and the skills necessary to successfully cross the road into adulthood.



The Spectrum Bakes team offers a variety of handmade, customizable granola based products. We are busy growing our business and providing our delicious treats for corporate events, bridal showers, engagement parties and weddings. Our granola treats are also being sold in local stores such as Harbor Deli and Sweet Treats on the Wharf. Spectrum Bakes launched a new website and online store. Our baked goods can also be found on the Etsy website. Customers who have already loved our granola include Victory Packaging, MWM Foundation, MD VIP, Do It for the Love Foundation, and North Shore Autism Cirlce. Our granola has been featured at events for the Landmark on Main Street and Plandome Ladies Golf Association.



Spectrum Grows is continuing to grow and deliver to Northwell Hospital in Manhasset and has expanded its product line to include dried herb packets. The growing team has been busy harvesting, washing and dehydrating and packaging a variety of herbs, in addition to germinating and watering micro-greens on a weekly basis.





The team at Spectrum Suds continues to offer concierge laundering services for customers within the local community. The Suds team has become more independent in completing the laundry process from start to finish. This year the Nicholas Center is purchasing a vehicle for our free pick up and drop off services. Our client list continues to grow as we focues on more local marketing.

2016 GALLERY



Happy about Night in White raffles!

Families and Supporters celebrating a night out.





Honoring Senator Jack M. Martins.

Co-founders (from left), Patrick Bardsley, Nicole Sugrue and Stella Spanakos enjoying Night in White.



OF SPECIAL EVENTS

Co-founder, Stella Spanakos and good friends, Wendy and Fred Penzel, celebrating our annual Casino Night.





Good friends, good fun, for a great cause.

Enjoying a day at the Rockaway Hunting Club.





Supporters golfing for a cause.

Dr. Robert A. Margolis Memorial Fund

In 2015 the Margolis and Fryer Families formed a Memorial Fund in memory of their father Dr. Robert A. Margolis. In 2016 this fund raised **\$8,900** to benefit our Believe Campaign.



We thank the following individuals and families who have contributed gifts to Spectrum Designs in remembering Dr. Robert A. Margolis.

PJ Banks Beth Blumberg Andrew Brindle Paul Cellupica Michael Confort Laura Davidson Charles Francavilla Eric & Jennifer Fryer Larry and Sandra Fryer Michael Goldberg Seth Heaton Garet Hil Al Hodys Thomas Juhase Gloria Landsberg Steve and Jenifer Margolis Barbara Margolis Johanna Martinez Daniel and Elizabeth Masciopinto Sally Morningstar Thomas O'Brien Lynn Quartararo Pearl and Irwin Schoenberg Matthew Sheerin Stephen Thurer John and Anne Waldron



What Our Customers Say

"I am thrilled to be partnering with this group. Patrick and his team, have proven to be not only cost effective, but rewarding in more ways than one.

To give back to the community and to help a group of young adults do more and feel valued is a tremendous honor, and any support I can provide will be given and maintained. Spectrum provides amazing quality hats and shirts with first class embroidery for our support teams and healthy granola bars for our nutritional team.

On Behalf of **New York 811** it has been an absolute pleasure to work with such a great establishment. The ease of ordering and customer service is no different than a first class operation, and in fact, the personalization from the staff makes it even better! I look forward to seeing how we can grow this relationship and continue our partnership for the betterment of both organizations, the community and the special team at Spectrum."

- New York 811, Inc.



"Your product, price and customer service offers a new level to our apparel options in this competitive marketplace. It's also very fair to say that your exceptional individuals help make that true on a day to day basis."

- Manhattan Mini Storage

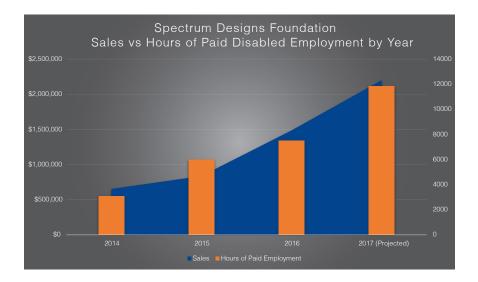


We are very grateful to all our loyal customers for their business and support

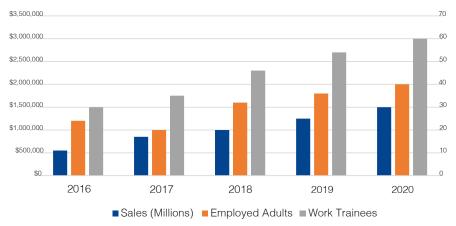


FINANCIALS 2016

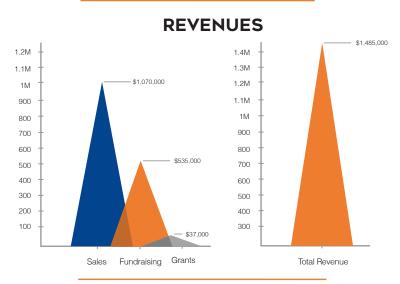
With thanks to our many donors, sponsors and customers for their trust in Spectrum Designs, we conclude another year of significant growth.



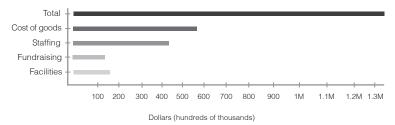
Impact of Sales on Spectrum Job Creation



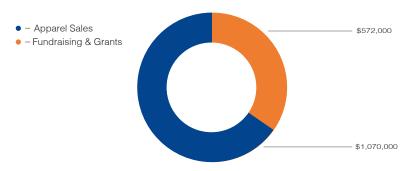
REVENUE AND EXPENSES



EXPENSES



A PEEK INTO 2017



Believe Campaign

Helping us move toward our shared vision.

All donations made to the Believe Campaign are for the purchase and renovations of our new *7400 square foot building.*

This new facility will increase our production capabilities and will create additional employment opportunities for people with Autism.

Thank you to our generous donors for Believing in our mission and helping us move toward our vision.

 Founders: \$100,000
 Friends: \$5,000- \$7499

 Benefactors: \$50,000 - \$99,999
 Advocates: \$2,500-\$4,999

 Patrons: \$25,000-\$49,999
 Neighbors: \$1,000- \$2,499

 Supporters: \$10,000-\$24,999
 Associates: up to \$500

 Pillars: \$7,500-\$9,999
 Pillars: \$7,500-\$9,999

Founders John and Amy Beyer

Benefactors

North Shore Autism Circle

Patrons

Debbie and John Bowman Empire Metal Charlene and MichaelProunis Lori and SteveScrobe

Supporters

Jeff Lipton Julie and Tim Rooney Goldman Sachs & Co.

Pillars

Dr. Robert A. Margolis Memorial Fund

Friends

Dennis and Lisa Duggan Laura and Brian Hull Mary and James Murtha

Advocates

Thomas and Jeanne Elmezzi Foundation Hills vs Autism Sandra and Kenneth Kuska Diane and Steve Olmsted Roger and Jothy Narendran

Neighbors

1Journey2 Wheels Linda DeCerbo The Denihan Family **Doty Family Foundation** Excavators Union Local 731 Eric and Jennifer Fryer William and Bonita Lehrhoff-Henery High Five Foundation 1 High Five Foundation II Linda Kadluboski and Fric Lacoma Michael Koester **CSJJJ** Litt Foundation Kathy and Jim Madison Steve and Jenifer Margolis Michael and Ann Marie Mazzi Wendy and Fred Penzel Timothy and Carolyn Scully

Associates

Alan and Jennifer Berkowitz Amy Capobianco EllenCapobianco JosephCollins Tom DePaola Susan Ferrari Maryirene and Anthony Flynn Jayne and Howard Goldbetrg Karen Harris Beverly and Walter Ilchert Kopo International Marna Lampe Susan Martini Peter and Lisa Metazas Bobby Newman Claudine O'Neill Ridgefield Glass Lauren Romano Tana Roslan Kim Salerno Jennifer Shaer Barbara Sheerin Stella Spanakos Jennifer Spitzer Mildred Sucov Dave and Pricilla Thompson Antonia and Anthony Tufano



2016 Donor Listing

We are grateful for the generosity of donors, our friends and supporters.

Thank you for being part of our movement. Your support, amaze and inspire us !

Matching Gifts

We are grateful to these companies for their generosity in matching their employee gifts to Spectrum Designs Foundation, resulting in total giving of **\$22,000**

> Castleton Commodities Goldman Sachs & Co. HSBC Philanthropic Programs UBS Voya/ Frontstream

Grants

Autism Speaks NY Community Chest of Port Washington Doug Flutie Jr. Foundation for Autism Fidelity Charitable Gift Fund Jack Fanning Memorial Foundation Manhasset Community Fund New York Collaborates for Autism Rite Aide Foundation Schwab Charitable The Andy Foundation

Organizations

Alan & Janis Goldberg Foundation Anita B & Howard S. Richmond Foundation Inc. Buchman Fund CSJJJ Litt Foundation Daniel St. Elementary Daniel Nir & Jill E Braufman **Family Foundation Dejana Family Foundation** Dina McGowan Memorial Foundation Feinsod Family Charitable Fund Friends of Manhasset Crew Holes for Hope Jewish Communal Fund League of Yes Inc. Lions Club of Port Washington Michael W. McCarthy Foundation Members Handicapped Children's Fund, Inc. Miracle League North Shore Autism Circle Nussbaum Family Foundation NYSID Plandome Ladies Golf Organization Ressa Charitable Fund Robert Gladstone Family Foundation

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Champions for Charity Associated Pension Consultants. **Betches LLC** Betsy and Adam Sales Inc. Blum & Fink Inc **Castleton Commodities Trading** Cohalan Court- Probation Dept Early Bird Capital Ernesto's East Restaurant Corp Fitness Solutions USA Fryer Dermatology Golden Hirschhorn LLP Heritage One, Inc. Herricks School District Insurance Planning Associates IPA Inc J&A Concrete Corp. Mansfield Commercial Real Estate Marco II C Melzer and Associates CPA's PC Men on the Move Minuteman of Bellerose Moving Ahead Moving & Storage **PK Metals** Planning Solutions, LLC Pop Earth Spina Flooring, Inc. Syosset Truck Sales Inc. The Sanders Law Firm Turn Key General Contracting Unique Dental Care Victory Packaging Zoomari Films

Individuals \$10,000 - \$25,000

Debbie and John Bowman Loren and Wayne King Craig Litt Charlene and Michael Prounis

\$5,000 - \$9,999

Lisa and Dennis Duggan Laura and Brian Hull Jenifer and Steve Margolis Jimmy Murtha Lori and Steve Scrobe Jennifer and Eric Fryer

\$2,500 - \$4,999

Shawn and Robert Gladstone Kathy and Jim Madison Toni Malafronte Ronald Moses Mary and James Murtha Judy and Steve Pegno Julie and Tim Rooney Daniel Rosenthal Tracy and Warren Simon Denise and Wes Smith Jennifer and David Trachtenberg

\$1,000 - \$2,499

Debra and Anthony Celebre Michael Confort Bianca and Robert DeGaudenzi Willis Flaherty Annmarie and Leonard Formato Lisa Golden John Grafer Bonita and William Henry Arnie and Suzanne Herz Michael Koester Rose Lavelle Barbara Margolis Laura and Allan Mendels Jothy and Roger Narendran Larren and Patricia Ashe Nashelsky Wendy and Fred Penzel Raissa Petracca Marcia and Barry Ringelheim Eric Rothfeld Jean and Eric Scorzelli Dara Seaman Martha and Martin Sklar Jayne and Craig Stein Catherine and John Tarko Traci and Marc Viklund

\$500 - \$999

Thomas Carroll Susan and Howard Code Barbara and Robert Creamer Tom Delezenski Samantha Fishbein Michael Goldberg Adam and Renee Haber Garet Hil Linda Kadluboski and Eric Lacoma Faith Kates Jean Kendall Joseph Kennedy Eileen and Steven Koufakis Lori and Wally Kyle Marguerite and Emmanuel Loucas Marc Matza Karen Mirskv Daniel Nir **Dolores and George Pilla** Marie and Mitch Pinckney Lynn Quartararo Alyse and Mitchell Reiffman Anthony Ressa Harris and Jennifer Ringleheim Bruce Robertson Frank Trojano **Richard Warren**

\$200 - \$499

Linda and Alexander Backofen Nicholas Bardsley Anna and Andrew Bean Jamie Berger Cherie and Steve Berger Denise Beyer Marc Bloomgarden Maria Botsaris Andrew Brindle Dana and Michael Broxmeyer Paul Cellupica Michael Contillo Lucille and John Curley Karen and Ira Dauber Laura Davidson Diane and William D'Allesandro Fileen Denihan Sandra Feloni Roxanne and Lorenzo Fitzig Ann Fitzpatrick Jamie and Christina Gabel Eric Gantwarg **Buth and Keith Geismar** Michael Godby Leonard Gold Michael Goodman Laura and John Grimes Seth Heaton Lisa and William Heenan Nancy and Brittany Heimann Glenn Jacinto Sherley Kancherkuntla Nicholas Kelly Patricia and Walter Kelly Jeannine Lanese Aimee and Ken Leff Joel Levitin Michelle Smith-Levitin Steven and Tracy Lieberman Elizabeth and Daniel Masciopinto Ann Marie and Michael Mazzei

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Up to \$199

Nancy and Gerard Amitrano Daniel Amodio Janet Andreoni PJ Banks Judy Baum Frann Birnkrant Beth Blumberg Judy Boltax

Edward Bonsignore Flissa Buchman-Broad Robert Byer Edward Callan Hope Catalano Joanna Commander Francesca and John D'Alessandro Anthony and Patricia D'Auria Linda DeCerbo Sharon Donnelly **Brett Douglas** Margaret and Gerard Drahos Michael Driscoll Samantha Fishbein Don and Joanie Fisher Daniel Flynn Charles Francavilla Bella and Barry Freedberg Ashley Freitas Larry and Sandra Fryer Ellen Futterman Sharyn Goldrich Michael Halen Julie Harnick Mary Hewes Susan Hilty Al Hodys Doug Housman Rita and Ben Jehuna Thomas Juhase Aline and Leon Kassabian Howard Kaufman Aline and Manuel Khatchadourian David Kirschenbaum Sharon and Robert Kuehn Carol Kyriannis Gloria Landsberg Seval and Dante LaRocca Brian Lavin Marilyn Lefcort Alexa Linden

- Dianna Maeurer Johanna Martinez Deborah and Thomas McCormack Renee and Kevin McMahon Gerard and Kathleen Meskill Ann Mever **Stephaie Michels** Terri Miller-Lerman Sally Morningstar Kimberly and Michael Morovich Alice and Michael Murtha Thomas O'Brien DeeDee and Alan Olsen Doreen and Steve Pacifico Jessica Pinckney John Pollicino **Campion Quinn** Christina Ramos Fran Richter Linda Rogers Andrea Roshkowski Carole and Matthew Rothman June and Greg Rubin Francesca Runge Liz Salerno Metaxia Samsel **Rita and George Scandalios** Maryann Schaefer Jessica Schar Pearl and Irwin Schoenberg Loredana Scrobe Roberta Seid Matthew Sheerin Erica and Philip Shwom Barbara and Laurence Silverman Ellen Spanakos and Barry Renow Maria H. Leon and George Spanakos Joel Stein Mildred Sucov Clara and Stan Sugrue Giuseppe Tola
- Ellen Toplin Maria Troisi Anne and John Waldron Brian Weigand Anne Weisbrod Susan and Daniel Weiss Elliot Wexelman Michelle Zimberg



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SPECTRUM DESIGNS 382 Main Street Port Washington, NY 11050 Phone. 516-767-7187 / Fax. 516-767-7179 Registered 501 (c) (3) Tax ID 27 - 5020830

