



**CHECKLIST** 

## **Capitalize on Accelerating Growth**

In today's economic environment, there are some companies experiencing significant growth. If you are one... the big question is are you ready? Business continuity planning will become a must, do you have a plan?

At GCE we see growth coming from new and shifting market dynamics as well as from companies capitalizing on pivoting their businesses. We can help you think through questions such as...

## For Enterprises:

- 1. How do you keep your current client base happy and profitable during high growth?
- 2. Are there new market opportunities that have emerged?
- 3. Can you pivot to provide high demand products either temporarily or permanently?
- 4. Are there new ways to deliver your product? Do you have the right systems and processes in place?
- 5. What do you if your supply chain has been disrupted? Is there a new supply source?
- 6. Are attractive acquisition opportunities available now, or soon will come available?
- 7. Finally, how do you fund the growth?

## For Employees:

- 1. How do you recruit and retain from newly available talent?
- 2. Can employees work remotely and how to achieve productivity?

At GCE we can help think through what you need to do to capture profitable growth ... and the required investment in people, process and technology. We have decades of experience in sales, marketing, finance and in-depth EOS operational experience.





Talk to Ken (GCE Strategic Consulting) to see if his "Bridge" Integrator model could help you get your company moving to the next level.

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