

AEPA #018-D Furniture

Contract Name and Number

AEPA 2018 Bid

Solicitation Number **AEPA IFB #018-D Furniture**

Supplier Bid Proposal No **AEPA IFB #018-D Furniture**

The Association of Educational Purchasing Agencies (AEPA) is a multi-state non-profit organization made up of Educational Service Agencies/political subdivisions organized through a Memorandum of Understanding between all participating states (27 as of May 2019).

Effective Date

02/28/2019 – 02-28/2020 the vendor and AEPA have the right to mutually extend for up to (6) 6 months extensions through 3/01/2022. Original dates 01/01/2018 to 03/01/2019.

**AEPA Contract Administrator
Name, Address, Phone, Fax,
Email**

Melissa Mattson
Minnesota Service Cooperative
1001 East Mount Faith
Fergus Falls MN 56537
218-739-3273
218-739-0326
nmattson@lscs.org

BioFit Contract Administrator

Liz Sworden
BioFit Engineered Products
PO Box 109
Waterville, OH 43566
800-597-0246 Phone
419-823-1089 Phone
419-823-1342 Fax

Liz.sworden@biofit.com

Delivery

90 Calendar Days or Less

Can **PO's** Go **To Dealer?**

The customer must be invoiced by BioFit for the products sold. Installation can be billed by BioFit for the dealer. Dealer can negotiate and bill customer direct on installation, if the customer is willing to do so. Each co-op receives a 2% funding fee of the invoiced price for products only.

BioFit Price Lists

2019 Price List Seating Catalog
2019 Price List Cafeteria Tables Catalog
2019 Price Lists Multipurpose Carts Catalog

Discounts/Shipment Terms – Delivered Prices. See Gold Table for installation/Assembled costs.

Discounts

Manufacturer and/or Manufacturer Line	\$0-\$2500	\$2501-\$10,000	\$10,001 - \$30,000	\$30,001-\$100,000	\$100,000-\$250,000
BioFit 2019 Tables Catalog	35%	40%	45%	50%	53%
BioFit 2019 Seating Catalog	50%	50%	50%	53%	53%
BioFit 2019 Multipurpose Carts Catalog	50%	50%	50%	53%	53%

Description	Regular Price or Rates	Discounted Price of Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N
Delivery and Assembly: Inside delivery, uncrating assembly, set-up, removal of debris/packaging.	Prevailing Union or Non/ Union Wage negotiated at the local level.		None	.50 cents per mile over 125 miles.	Negotiable prevailing wage discount negotiated at the local level.

Below are the individual state AEPA buying co-ops. Some States have multiple co-ops who formed a co-op leader. i.e. Ohio has 6 co-ops who formed [Ohio Council of Educational Purchasing Consortia. Membership to any AEPA co-op is free to the purchasing authority if state law allows.](#)

AEPA Member Agency Information

State	Agency Name	Contact
California	Monterey County Office of Education d/b/a CalSAVE	Ted Witt
Colorado	Colorado BOCES Association	Tim Sanger
Connecticut	Capitol Region Education Council (CREC)	Cara Hart
Florida	Panhandle Area Education Consortium	Larcha Hardy
Georgia	Cooperative Purchasing Agency (CPA)	Kevin Benson
Illinois	Illinois Learning Technology Purchasing Program	Hope Hardin-Borbely
Indiana	Wilson Education Center	Pam Clover
Iowa	AEA Purchasing	Joni Puffett
Kansas	Greenbush	Tina Smith
Kentucky	Green River Regional Educational Cooperative	Ann Burden
Massachusetts	The Education Cooperative	Joan Preble
Michigan	Oakland Schools	Tim Loock
Minnesota	Minnesota Service Cooperatives	Melissa Mattson
Missouri	Education Plus	Steve Griggs

Montana	Montana Cooperative Service	Dave Puyear
Nebraska	ESU Cooperative Purchasing	Craig Peterson
New Jersey	Educational Services Commission of New Jersey. **NJ does not have an AEPA agreement with BioFit.	Pat Moran
New Mexico	Cooperative Educational Services	Robin Strauser
North Dakota	North Dakota Educators Service Cooperative	Jane Eastes
Ohio	Ohio Council of Educational Purchasing Consortium	Elmo Kallner
Oregon	Intermountain ESD	Rob Naughton
Pennsylvania	Central Susquehanna Intermediate unit d/b/a Keystone Purchasing Network	Jeff Kimball
Texas	Region 16 Education Service center d/b/a TexBuy	Andrea Picknes
Virginia	Fairfax Country Public Schools	Michelle Pratt
Washington	King County Directors Association	Dave Mahalko
West Virginia	Mountain State Educational Services Cooperative	Jan Hanlon
Wisconsin	Cooperative Educational Service Agency (CESA) #2	Jane Wray
Wyoming	Northeast Wyoming Board of Cooperative Educational Service (BOCES)	Nita Werner

Dealer Commission is 10% of the invoiced price for products only. Freight and install costs will be removed to determine commission selling price.